

# the PULSE

What We Do Matters!

VOLUME 14 - ISSUE 12

SPRING IS HERE. NASB NATION!

## AGENT OF THE WEEK

CARTER P  
the prodigy

Last Week, Carter P. aka, "the prodigy," discovered the formula to success in the field! Writing an exemplar, \$18,008 in a/p on 19 apps. "The Prodigy" has marveled his way to our front page as agent of the week. Congratulations to Carter on his phenomenal week!



North American Senior Benefits  
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# Last Week's Top Teams

\$50k +++++

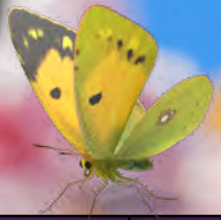
TEAM	A/P	APPS
Chris C	\$1,227,410	1429
Keith T	\$1,137,182	1177
Garrett H	\$1,102,076	1294
Josh S	\$1,102,076	1175
Dusty T	\$657,868	646
Andrew E	\$610,594	647
Blair O	\$541,551	515
Nick G	\$478,443	467
Blythe B	\$455,396	466
Greg B	\$400,002	650
Ashley C	\$362,054	422
Garrett S	\$326,353	358
Max G	\$314,835	318
Will K	\$263,758	269
Cole T	\$189,183	220
Storme C	\$181,449	184
Naomi G	\$168,610	175
Laura M	\$167,076	178

TEAM	A/P	APPS
Cody L	\$156,546	163
Spencer V	\$137,095	137
Dylan W	\$127,031	131
Scott D	\$126,912	183
Branden D	\$124,981	135
Nate S	\$123,484	149
Joe B	\$121,068	123
Steven H	\$105,911	94
Alex C	\$103,456	111
Connor H	\$103,042	107
Blake N	\$101,862	107
Abel H	\$100,018	123
Mario F	\$100,017	104
Cat B	\$94,896	88
Alex P	\$94,757	86
Alex M	\$92,633	91
Colby S	\$89,076	95
Russell W III	\$88,501	85

TEAM	A/P	APPS
Owen M	\$84,373	84
Kailyn B	\$79,751	77
Shane R	\$79,157	84
Jaime M	\$77,552	100
Alstin V	\$75,007	71
Connor E	\$73,677	77
Asia H	\$67,182	83
Marcus Al-S	\$63,060	62
James T	\$62,773	59
Grace S	\$60,089	59
Dustin H	\$59,487	62
Christina B	\$59,348	62
Rafael R	\$56,601	65
AJ R	\$54,310	65
Eugene M	\$53,535	57
Chris L	\$52,011	47



# \$20k-\$49,999k



TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Doug H	\$49,735	51	Hobbs J	\$34,066	35	Dorea K-C	\$25,379	21
Mekayla M	\$45,792	63	Eric S	\$33,373	44	Joshua W	\$25,094	38
Dante F	\$44,966	39	Andre W	\$33,344	30	Jalen D	\$24,891	16
Steven W	\$44,508	50	Chuekha H	\$33,088	49	Kalid H	\$24,752	27
Nick R	\$43,364	47	Cliff S	\$32,558	35	Grayson R	\$24,554	23
Yassir A	\$43,317	44	Joe H	\$32,322	34	Robert H	\$24,319	31
Evan K	\$42,257	44	Ryan M	\$31,827	29	Carter P	\$24,147	26
Brandon L	\$41,920	87	John H	\$31,534	39	Court L	\$23,662	21
Daniel B	\$41,193	61	Ryan B	\$30,314	34	Stefanie R	\$23,308	36
Jon B	\$40,655	46	Daniel K	\$29,874	27	Jennifer J	\$23,158	37
Jonathan M	\$40,576	39	Trevor S	\$29,762	30	Xavier C	\$23,056	21
Joseph C	\$40,272	40	Rodney G	\$28,803	35	William D	\$23,013	25
Parker W	\$39,942	40	Martin M	\$28,412	25	Bobby B	\$22,414	30
Cody W	\$39,886	31	Dima F	\$28,209	27	Emily S	\$21,995	26
Moe A	\$39,682	35	Courtney P	\$27,027	33	Joel F	\$21,807	27
Whitney H	\$39,614	57	Lily B	\$26,894	22	Elizabeth G	\$21,231	18
Ryder D	\$39,240	38	James C	\$26,273	27	Cameron W	\$20,869	19
Amanda F	\$37,697	35	Luke R	\$26,188	28	Lauren F	\$20,458	26
Jacob W	\$35,976	18	Robert T	\$25,992	30	Nic W	\$20,315	22
Stephen D	\$34,919	35	Jessica D	\$25,810	34	Josiah M	\$20,157	19
Brian A	\$34,112	37	Adrienne M	\$25,399	24			



# Last Week's Top Teams

\$9k-\$19,999k

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Aeevry E	\$19,968	23	Mason C	\$15,657	18	Aaron J	\$12,612	10
Anthony J	\$19,799	15	Ryan B	\$15,468	12	Sheena W	\$12,612	10
Mason H	\$19,775	22	Laura B	\$15,302	8	Brandon P	\$12,548	10
Davide A	\$19,770	23	Rick M	\$15,219	18	Michelle J	\$12,297	13
Cody C	\$19,692	22	Marcus C	\$14,839	18	Candace C-G	\$12,153	19
Katie M	\$19,653	28	Cam P	\$14,757	15	Tracy E	\$11,841	10
Lacey L	\$19,445	20	Mark C	\$14,635	15	Brooke M	\$11,541	14
Coy D	\$19,281	15	Samer A	\$14,635	15	Chris H	\$11,381	13
Ronnie B	\$19,179	26	Ryan S	\$14,541	19	Rex N	\$11,342	9
Smiley M	\$18,803	22	Stephen C	\$14,515	16	Riddick B	\$11,138	10
Nicholas R	\$18,567	16	Alexis C	\$14,280	10	Fred F	\$11,116	12
Cameron M	\$18,557	15	Danny B	\$14,174	11	Troy B	\$11,048	11
Mitch B	\$18,455	20	Christian A	\$14,157	12	Mike R	\$10,884	6
Daniel L	\$18,349	18	Riley P	\$13,941	19	Dominic M	\$10,581	17
Brittney P	\$18,286	19	Nichole B	\$13,894	16	Brittany F	\$10,420	12
Justin C	\$18,247	18	Jack G	\$13,639	17	Shawn T	\$10,262	6
John S	\$18,016	19	Blaine M	\$13,633	15	David F	\$10,074	7
Moe K	\$17,494	13	Robbie O	\$13,490	16	Dylan A	\$9,804	12
Eric G	\$17,295	18	Stephen M	\$13,471	11	Bryson S	\$9,671	10
Nathan C	\$17,211	20	Windy H	\$13,456	11	Andrea W	\$9,570	7
Zamantha M	\$17,188	16	Charlie N	\$13,294	12	Lydia W	\$9,499	15
Tiffany T	\$17,188	16	Mikal R	\$13,124	11	Crystal T	\$9,452	12
Haley F	\$17,097	17	Dennis D	\$13,033	14	Ashton P	\$9,111	9
Emilie H	\$17,004	15	Maranda P	\$12,847	11	Elizabeth F	\$9,057	5
Jenna F	\$16,215	12	Elton C	\$12,763	14			

# Last Week's \$10k Grand Land Agents

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
<b>Dan C</b>	<b>\$30,981</b>	<b>26</b>	Hunter W	\$12,688	3	Joey L	\$11,034	6
<b>Carter P</b>	<b>\$18,008</b>	<b>19</b>	Spencer V	\$12,687	11	Gerardo P	\$10,971	10
Jordan P	\$17,734	18	DeAndre W	\$12,527	7	Dana K	\$10,945	20
Brock B	\$17,592	10	Eduardo P	\$12,514	8	Mike R	\$10,884	6
Parker T	\$16,270	15	George R	\$12,402	11	Moe A	\$10,868	11
Moe K	\$15,411	11	Eli McL	\$12,325	16	Cameron M	\$10,543	8
Steven H	\$15,133	11	Dawson D	\$12,094	8	Ricky M	\$10,512	11
Jalen D	\$15,096	9	Dorea K-C	\$12,077	7	Jillian M	\$10,463	8
Joseph C	\$14,993	11	Ryan B	\$12,028	15	Dallas B	\$10,440	9
Keri B	\$14,945	10	Debbie W	\$11,901	14	Latavious M	\$10,420	10
Pierce M	\$14,123	7	Chad A	\$11,787	11	Will F	\$10,387	5
Dima F	\$14,004	14	Hunter H	\$11,752	12	Alexa S	\$10,343	10
Iris H	\$13,924	12	Jorge H	\$11,741	13	Jackie M	\$10,336	4
Storme C	\$13,510	9	Daniel H	\$11,700	9	Alexander S	\$10,334	9
Paige A	\$13,199	18	Todd H	\$11,575	10	Troy P	\$10,237	6
Coult A	\$13,176	8	Taylor A	\$11,505	11	Maxwell Y	\$10,226	9
Courtney P	\$13,078	18	Mario F	\$11,438	10	Dar L	\$10,160	9
Kalid H	\$13,000	15	Lucas S	\$11,248	9	Kendra C	\$10,149	12
Lovenda O	\$12,978	12	Austin K	\$11,241	6	Dandre P	\$10,128	14
Shelley B	\$12,957	16	Stephen M	\$11,173	9	Logan S	\$10,119	9
Nelson C	\$12,909	10	Jenna F	\$11,160	9	James T	\$10,045	7
Ronnie B	\$12,838	14	Fred F	\$11,116	12			
Aeevry E	\$12,692	14	Ahmadou C	\$11,070	10			

# Last Week's Top Producers

AGENT	A/P	APPS
Dan C	\$30,981	26
Carter P	\$18,008	19
Jordan P	\$17,734	18
Brock B	\$17,592	10
Parker T	\$16,270	15
Moe K	\$15,411	11
Steven H	\$15,133	11
Jalen D	\$15,096	9
Joseph C	\$14,993	11
Keri B	\$14,945	10
Pierce M	\$14,123	7
Dima F	\$14,004	14
Iris H	\$13,924	12
Storme C	\$13,510	9
Paige A	\$13,199	18
Coult A	\$13,176	8
Courtney P	\$13,078	18
Kalid H	\$13,000	15
Lovenda O	\$12,978	12
Shelley B	\$12,957	16
Nelson C	\$12,909	10
Ronnie B	\$12,838	14
Aeevry E	\$12,692	14
Hunter W	\$12,688	3
Spencer V	\$12,687	11
DeAndre W	\$12,527	7
Eduardo P	\$12,514	8
George R	\$12,402	11
Eli McL	\$12,325	16
Dawson D	\$12,094	8
Dorea K-C	\$12,077	7

AGENT	A/P	APPS
Ryan B	\$12,028	15
Debbie W	\$11,901	14
Chad A	\$11,787	11
Hunter H	\$11,752	12
Jorge H	\$11,741	13
Daniel H	\$11,700	9
Todd H	\$11,575	10
Taylor A	\$11,505	11
Mario F	\$11,438	10
Lucas S	\$11,248	9
Austin K	\$11,241	6
Stephen M	\$11,173	9
Jenna F	\$11,160	9
Fred F	\$11,116	12
Ahmadou C	\$11,070	10
Joey L	\$11,034	6
Gerardo P	\$10,971	10
Dana K	\$10,945	20
Mike R	\$10,884	6
Moe A	\$10,868	11
Cameron M	\$10,543	8
Ricky M	\$10,512	11
Jillian M	\$10,463	8
Dallas B	\$10,440	9
Latavious M	\$10,420	10
Will F	\$10,387	5
Alexa S	\$10,343	10
Jackie M	\$10,336	4
Alexander S	\$10,334	9
Troy P	\$10,237	6
Maxwell Y	\$10,226	9

AGENT	A/P	APPS
Dar L	\$10,160	9
Kendra C	\$10,149	12
Dandre P	\$10,128	14
Logan S	\$10,119	9
James T	\$10,045	7
Chris L	\$9,832	9
Gerardo M	\$9,804	8
Ann B	\$9,778	9
Zach H	\$9,756	7
Justin C	\$9,687	9
Emilie H	\$9,659	8
Connor H	\$9,581	8
Samuel E	\$9,563	8
Nathan S	\$9,500	12
Daniel L	\$9,475	7
Brandon L	\$9,458	7
Jack G	\$9,447	10
Jaime M	\$9,407	7
Cynthia G	\$9,392	10
Simer B	\$9,322	14
Landon H	\$9,096	8
Joe H	\$9,026	7
Charlie N	\$9,016	9
Blair O	\$8,988	9
Shawn T	\$8,971	3
Will F	\$8,952	12
Davide A	\$8,925	11
Josh H	\$8,920	7
Sergio D	\$8,918	8
Marion P	\$8,916	6
Matthew B S	\$8,887	5

# Last Week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Stephen D	\$8,864	6	Jon B	\$8,086	6	Lacey L	\$7,011	8
Jasmine R	\$8,826	5	Jon T	\$8,062	7	Connor T	\$7,006	9
Maddie B	\$8,792	19	Bobby B	\$8,010	17	Yassir A	\$6,954	7
Preston D	\$8,792	7	Xavien L	\$7,959	7	Leigha H	\$6,919	7
David F	\$8,781	5	Nick R	\$7,958	9	Lucas P	\$6,912	6
Cam P	\$8,742	9	Ahmed S	\$7,857	9	Connor E	\$6,882	6
Wanda L	\$8,713	7	Austin N	\$7,820	6	Heather R	\$6,869	7
Charles S	\$8,697	8	David B	\$7,812	8	Lily B	\$6,846	5
James LaP	\$8,690	5	Donald A	\$7,757	8	Josye B	\$6,814	8
Isabella M	\$8,672	8	Chaneece T	\$7,718	6	Rebekah H	\$6,791	5
Josiah M	\$8,616	5	Aidan P	\$7,596	6	Melody T	\$6,789	5
Semenya J	\$8,590	5	Grace S	\$7,496	7	Mason W	\$6,778	6
Jaden H	\$8,534	7	Christina B	\$7,473	8	Laura B	\$6,747	7
James R	\$8,531	7	Brown H	\$7,440	10	Jeremiah M	\$6,732	6
Eric G	\$8,507	8	Mitch B	\$7,385	10	Samantha D	\$6,722	7
Bailey T	\$8,448	9	Will D	\$7,328	6	Brady C	\$6,663	5
Nick M	\$8,416	6	Ryan B	\$7,318	7	Gage B	\$6,646	6
Davion M	\$8,414	10	Cameron W	\$7,310	6	Courtney S	\$6,600	5
Damione M	\$8,396	10	Lindsay L	\$7,298	8	Jeralun T	\$6,587	6
Martin M	\$8,358	6	Owen M	\$7,266	8	Mikal R	\$6,587	6
Brian A	\$8,338	7	Muhammad A	\$7,255	9	Jordan K	\$6,586	10
Alex H	\$8,319	8	Charlie B	\$7,248	8	Blaine M	\$6,581	6
Matthew T	\$8,316	11	Mason H	\$7,248	6	Matthew H	\$6,576	6
Daniel G	\$8,287	5	Amanda F	\$7,236	7	Brooke M	\$6,562	5
Justin S	\$8,273	7	Kimberly R	\$7,203	5	Ashley B	\$6,553	5
Nathan S	\$8,229	9	Nate C	\$7,200	5	Evan K	\$6,525	7
Ryder D	\$8,185	9	Nicholas R	\$7,167	4	Taylor K	\$6,495	6
Rachel J	\$8,154	6	Christie S	\$7,108	5	Zarna D	\$6,490	5
Lauren K	\$8,150	5	Isaiah S	\$7,079	9	Parker W	\$6,461	6
Joseph R	\$8,127	9	Tyler G	\$7,052	9	Jake W	\$6,458	8
Eric S	\$8,100	10	Jenny G	\$7,015	6	LaTerrika S	\$6,458	7

# Last Week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Nichole B	\$6,443	5	Jack M	\$5,960	5	Heather B	\$5,541	6
James T	\$6,432	4	Pinkney P	\$5,934	5	Luke D	\$5,503	3
shelly L	\$6,432	9	Brook R	\$5,931	4	Alivia K	\$5,481	5
Devin B	\$6,429	5	Brandon K	\$5,909	6	Nic W	\$5,478	4
Cliff S	\$6,426	6	Tonia B	\$5,903	5	Brandon R	\$5,458	6
Marissa A	\$6,401	5	Raiana W	\$5,897	5	Siani S	\$5,440	8
Nelson P	\$6,395	8	Jere M	\$5,890	5	Justin B	\$5,433	4
Rebecca D	\$6,384	6	Shaunna H	\$5,887	8	Justin B	\$5,425	3
Bostyn B	\$6,384	5	Mark S	\$5,881	7	Roman R	\$5,403	7
Nick R	\$6,375	2	Emilee A	\$5,853	5	Greg D	\$5,400	6
John H	\$6,346	10	Luke W	\$5,786	9	Jacob W	\$5,376	4
Patrick B	\$6,331	11	Elizabeth G	\$5,777	4	Keegan P	\$5,356	5
Antonio S	\$6,278	6	RJ K	\$5,769	5	Hobbs J	\$5,339	5
Luis A	\$6,263	6	Ryan S	\$5,760	5	Elizabeth F	\$5,338	5
Eli S	\$6,251	6	Maureen B	\$5,758	4	Jordan M	\$5,335	5
Brittney P	\$6,238	5	Brittany F	\$5,737	7	Timberley G	\$5,335	7
Da'Marques M	\$6,203	4	Chris M	\$5,727	5	Tracy S	\$5,321	5
Joseph I	\$6,185	6	Katie M	\$5,712	6	Justin K	\$5,252	5
Dom M	\$6,178	6	Jacob W	\$5,696	5	Valerie T	\$5,249	6
Chiquita E	\$6,169	7	Zamantha M	\$5,673	3	Alicia R	\$5,217	3
Kayla E	\$6,096	13	Levi H	\$5,666	4	Joseph F	\$5,165	4
Brian C	\$6,083	7	Nate L	\$5,636	7	Chelsea P	\$5,148	4
Robert H	\$6,077	11	Louis B	\$5,634	4	Robbie O'N	\$5,147	6
Javonda B	\$6,074	7	Christopher S	\$5,623	6	Coy D	\$5,145	4
Windy H	\$6,069	6	Barry Joe S	\$5,618	6	Kevin C	\$5,145	8
Donavan B	\$6,054	6	Court L	\$5,608	3	Rebekah S	\$5,139	5
Michael M	\$6,053	4	Brandon H	\$5,607	5	Chad W	\$5,128	4
Laiken	\$6,046	9	Dalton W	\$5,598	5	Prestyn W	\$5,125	5
Roman S	\$6,039	7	Ryan M	\$5,579	4	Raquel S	\$5,105	7
Loise C	\$6,026	7	Lauren H	\$5,571	5	Josh W	\$5,103	4
Steven C	\$5,966	7	Candice E	\$5,562	5	Sara B	\$5,102	9

# Last Week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Kristen S	\$5,084	5	Frank W	\$4,778	6	Brandon D	\$4,526	3
Krystal M	\$5,082	5	Zeke L	\$4,777	7	Andres Juan A	\$4,522	7
Jeremy Z	\$5,078	10	Brooke H	\$4,767	7	Clarence J	\$4,500	4
Anis B	\$5,075	3	Jennifer S	\$4,760	5	Tracy E	\$4,481	5
Troy B	\$5,070	5	D'Andre H	\$4,752	5	Bryant R	\$4,474	4
Larry G	\$5,065	5	Tywanda M	\$4,740	3	Cody P	\$4,465	7
Louis M	\$5,060	7	Tanya V	\$4,737	4	Nico D	\$4,459	2
Destany T	\$5,057	9	Melinda P	\$4,735	6	Corey S	\$4,456	4
Justin L	\$5,055	3	Brodrick H	\$4,734	5	Carlos M	\$4,435	6
Walter C	\$5,035	6	Ryan R	\$4,731	6	Laquanda S	\$4,433	4
Kristofer H	\$5,029	3	Kiana B	\$4,723	12	Hudson W	\$4,429	5
Chris H	\$5,024	7	Trang L	\$4,720	5	Tatum T	\$4,426	6
Sherri W	\$5,017	4	Hailey P	\$4,709	5	Mason C	\$4,417	5
Tyler E	\$5,010	8	Heaven M	\$4,689	5	Christian J	\$4,403	11
Katherine L	\$4,973	5	Kathleen I	\$4,683	5	Catherine L	\$4,386	4
Louis L	\$4,965	4	Kailyn B	\$4,666	5	Austin O	\$4,380	5
Levin J	\$4,953	8	Antonio M	\$4,656	5	Isiah H	\$4,380	4
Jamecka	\$4,938	11	Steven W	\$4,652	2	Casey W	\$4,377	4
Duncan D	\$4,936	4	Qu'Nesia P	\$4,638	3	Tony F	\$4,345	4
Chate K	\$4,928	4	Branden D	\$4,637	5	Jessica H	\$4,340	2
Jennifer C	\$4,900	2	Lauren F	\$4,604	5	Smiley M	\$4,339	6
Alexis Z	\$4,896	4	Paris P	\$4,597	3	Tori K	\$4,321	3
Anthony D	\$4,884	4	Joseph A	\$4,585	2	Thomas B	\$4,320	7
Rex N	\$4,874	5	Kyle P	\$4,572	4	Briana B	\$4,307	4
William H	\$4,872	3	Beverly C	\$4,570	6	Ayli J	\$4,300	6
Andres R	\$4,856	4	Alstin V	\$4,563	5	Daniel B	\$4,300	6
JaQuaria M-W	\$4,853	4	Tanner C	\$4,550	2	Josh J	\$4,296	6
Ray W	\$4,830	4	Josiah C	\$4,543	8	Shawn R	\$4,296	4
Eden C	\$4,821	4	Michael W	\$4,539	7	Marta H	\$4,291	7
Romano S	\$4,820	6	Shane R	\$4,529	3	Michael K	\$4,278	3
Channa G	\$4,789	3	Jamir J	\$4,528	6	AJ R	\$4,273	6

# Last Week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Chantel H	\$4,248	5	Emily S	\$4,020	5	Michelle J	\$3,790	3
Savanna H S	\$4,248	5	Christian A	\$4,009	3	Colin S	\$3,788	3
Darian G	\$4,242	4	Samar A	\$4,006	4	Krista B L	\$3,782	
Michael J	\$4,229	3	Daisha F	\$4,001	4	Sheena W	\$3,768	3
Brandon G	\$4,218	2	Kyle B	\$3,994	4	Isaiah F	\$3,757	4
Morgan J	\$4,213	5	Brandon L	\$3,982	4	Jessica G	\$3,751	2
Naomi G	\$4,212	5	Charles H B	\$3,980	3	Morgan S	\$3,743	4
Colby S	\$4,207	2	James K	\$3,976	4	Amanda W	\$3,742	7
Macy H-P	\$4,192	7	Nicholas C	\$3,965	4	Dalton K	\$3,732	1
Peyton B	\$4,156	4	Chris G	\$3,952	4	Michelle J	\$3,732	5
Jessica D	\$4,156	7	Devin T	\$3,930	3	Olivia H	\$3,720	2
Markus F	\$4,152	6	Lydia W	\$3,929	5	Kellian W	\$3,719	3
Kiera S	\$4,152	6	Brandon P	\$3,912	4	Brianna H	\$3,710	3
Parker M	\$4,147	6	Corey B	\$3,900	2	Shannan M	\$3,702	6
James 'ATG' B	\$4,140	5	Ryan S	\$3,899	8	Renauld L	\$3,696	3
Abel H	\$4,137	6	Monica H	\$3,887	5	Mike J	\$3,696	4
Gabe C	\$4,131	4	Brittany W	\$3,884	7	Stephen C	\$3,695	4
April F	\$4,128	3	Zimmer B	\$3,882	3	Wayne B	\$3,687	2
Dail E	\$4,125	5	Hannah H	\$3,862	5	Anthony D	\$3,671	4
Matthew B	\$4,123	5	Ali Y	\$3,848	3	Kaytlin T	\$3,651	4
Jasmine C	\$4,118	2	Dakota Y	\$3,846	3	Ashley T	\$3,650	5
Andrea S	\$4,108	5	Haley F	\$3,843	4	Johnny W	\$3,647	2
Amanda F	\$4,100	6	Heath G	\$3,841	8	Kameron P	\$3,636	5
Uriel P-C	\$4,086	4	Jon G	\$3,840	4	Elise M	\$3,599	3
Kenneth R	\$4,067	4	James A	\$3,832	7	Jackson S	\$3,588	3
Stefanie R	\$4,059	7	Matthew W	\$3,832	3	Renee F	\$3,571	6
Caleb M	\$4,056	4	Chuekha H	\$3,825	9	Reco B	\$3,553	5
Alexis C	\$4,043	4	Jonathan M	\$3,804	3	Sam P	\$3,548	4
Madison D	\$4,040	4	Nathan C	\$3,803	3	Matt O	\$3,543	3
Shay J	\$4,030	4	Emily B	\$3,793	8	Riddick B	\$3,542	4
Nicole R	\$4,023	4	Ed B	\$3,792	3	Kyla R	\$3,537	3

# Last Week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Korey T	\$3,535	4	Tiffany J	\$3,324	8	Matt D	\$3,204	5
Daniel M Jr	\$3,532	5	Daly M	\$3,322	5	Ary M	\$3,191	2
Spencer S	\$3,529	2	Mekayla M	\$3,321	4	Mike O	\$3,184	3
Leslie P	\$3,526	5	Brent D	\$3,319	4	Eugene M	\$3,173	4
Brooke B	\$3,516	3	Gaby K	\$3,310	3	Cody P	\$3,170	3
Justin M	\$3,510	4	Travis H	\$3,302	3	Brittany B	\$3,167	3
Drew M	\$3,500	4	Vince F	\$3,300	3	Zach B	\$3,167	4
Joe B	\$3,490	4	Zack T	\$3,294	5	Tanya F	\$3,163	7
TJ S	\$3,484	4	Tyler S	\$3,288	3	Alex P	\$3,162	6
Akon D	\$3,474	3	Jake K	\$3,288	5	Dalton N	\$3,161	3
Charles F	\$3,465	3	Trina C	\$3,286	3	Jimmy B	\$3,144	3
Deja T	\$3,457	4	Juan L	\$3,279	3	Mick P	\$3,120	3
Maranda P	\$3,455	4	Shanna B	\$3,276	5	Sarah K	\$3,115	2
Tavoreion L	\$3,438	4	Luke H	\$3,272	2	Michelle B	\$3,115	3
Taylor C	\$3,427	5	Angela E	\$3,259	3	Cody C	\$3,107	5
Doug H	\$3,426	7	Ethan G	\$3,255	6	Marcus D	\$3,105	3
Trevonday F	\$3,407	2	Connor N	\$3,250	3	Stillman M	\$3,100	3
Mark C	\$3,390	4	Julio A	\$3,246	7	Ashley R	\$3,096	3
Drew S	\$3,390	5	Jordan S	\$3,239	4	Chelsea A	\$3,076	3
Jacob B	\$3,360	3	Brandon M	\$3,234	3	Samantha M	\$3,071	5
Anthony R	\$3,360	3	Margaret B	\$3,231	4	Linda S	\$3,056	4
Shelby C	\$3,355	4	Sam P	\$3,226	4	Alex M	\$3,044	3
Anthony J	\$3,349	2	Joshua L	\$3,223	5	Ashley O	\$3,039	2
Annsley J	\$3,349	2	Dylan A	\$3,218	2	Xavier C	\$3,019	3
Alex C	\$3,343	5	Jason B	\$3,218	4	Jake T	\$3,012	3
Rumzi A	\$3,341	1	Logan D	\$3,217	4	Taylor M	\$3,007	2
Audie O	\$3,336	3	Chamberlain O	\$3,204	3			



# DANCE

## #1 app writer

WITH 26 APPS!

# Deadline

Remember to place your digital leads orders before the first of the month to be filled the following month!

# Text the Batphone!

**SEND US YOUR PHOTOS  
& VIDEOS FROM THE  
FIELD, CONVENTIONS,  
AND TRIPS!!**

**770-840-5467**



# 2025 NASB MADNESS

North American Senior Benefits

MARCH 3rd - APRIL 13th

## CONTEST INFORMATION

### ROYAL NEIGHBORS APP COUNT FINAL 4

FIRST PLACE - \$6,000  
SECOND PLACE - \$2,000  
THIRD PLACE - \$1,000  
FOURTH PLACE - \$1,000  
AND DIRECT MANAGER OF THE AGENT WHO WINS = \$2,000 CASH

### MUTUAL OF OMAHA A/P CONTEST (MAX 3K PER CLIENT)

FIRST PLACE - \$3,000  
SECOND PLACE - \$2,500  
THIRD PLACE - \$2,000  
FOURTH PLACE - \$1,500  
FIFTH PLACE - \$1,000

### OVERALL PLACED (ALL CARRIERS AND ALL AGENTS) \$10,000 CASH OVERALL WINNERS

FIRST PLACE - \$5,000  
SECOND PLACE - \$3,000  
THIRD PLACE - \$2,000



### TEAM BRACKET \$15,000 CASH TEAM CONTEST (STARTING MID-MARCH ON TEAM AVERAGE)

FIRST PLACE - \$10,000 CASH AND PARTNER DINNER/TRIP  
SECOND PLACE - \$3,000 LEAD CREDITS  
THIRD PLACE - \$2,000 LEAD CREDITS

### NASB SALES MADNESS MISSIONS \$1,000 CASH PRIZE



SEE YOUR UPLINE PARTNER FOR YOUR CONFERENCE CALL BRACKET BREAKDOWN

# Spring into 2025!

Royal Neighbors of America® will award up to

## \$5,000 CASH

for writing Ensured Legacy Final Expense® Simplified Issue Whole Life and Graded Death Benefit!



**Promotion Period: 2/1/2025 through 4/30/2025**

**Eligible Products:** All Simplified Issue Whole Life, Form Series 211311 and Graded Death Benefit, Form Series 211312 Certificates are eligible.

### Top 5 Performers Cash Prize:

The Top 5 Performers will receive a cash prize based on their ranking in Net Activated Premium from Issued and In-force certificates. Please note, these Top 5 Performers will not be eligible for any additional cash prizes.

Top 5 Performers	Cash Prizes
1st Place	\$5,000
2nd Place	\$3,000
3rd Place	\$1,500
4th Place	\$1,000
5th Place	\$500

### Other Cash Prize Qualifiers:

All agents who do not qualify for the Top Performer Cash Prizes but submitted 5 or more activated and issued Eligible Product applications during the promotion period, will be entered into a random drawing for the following cash prizes.

**30 Qualifiers will receive a \$300 Cash Prize.**

*A Top Performer will only be paid for a single Bonus Level achieved. The Bonus Level the agent achieves will be determined after 5/19/2025.*

### Incentive payment method:

All Incentive payments will be made via Electronic Funds Transfer (EFT) or via a Manual check mailed to your address on file if we do not have a bank account on file.

If you have any questions regarding the payment information or amount, please contact Royal Neighbors of America Sales Support at [309-788-4561](tel:309-788-4561), Option 1, Option 5.

### Contest Rules:

- Qualifying applications must be submitted on or after **2/1/2025** through **4/30/2025**.
- Eligible applications must be placed, issued, and in force, and remain in force, by **5/19/2025**.
- A minimum of 5 Eligible Product applications **MUST** be submitted, activated and issued in order for the agent to be entered into this Promotion.
- The first premium **MUST** be honored in order for the certificate to be counted in this Promotion.
- Eligible Product applications split between two agents will be counted proportionately. Example: 50% per agent.
- All agents who qualify for any cash prize will be paid after **5/19/2025**.
- Agent must hold an active contract and must be in good standing both at the time certificate is issued and at the time awards are given.

**The Boring Stuff:** Quality of business and good standing are defined on the Royal Neighbors agent portal. If an agent has any outstanding debt and is eligible for any cash prize award, the cash prize will be applied to the agent's balance first.

All promotion rules are written and will be interpreted by Royal Neighbors of America. No award is guaranteed and will be issued at the sole discretion of Royal Neighbors of America. Royal Neighbors reserves the right to modify or cancel this promotion at any time.

Ensured Legacy Final Expense: Simplified Issue Whole Life, Form Series 211311 and Graded Death Benefit, Form Series 211312, underwritten by Royal Neighbors of America – not available in all states. Contractual provisions and limitations may vary by state.

Void where prohibited. Limited awards available while supplies last.

**For agent use only** – not to be used for consumer solicitation purposes.

**MARCH 1ST - MAY 31ST**

**MARCH INTO**

**SPRING**

**WITH**



**Transamerica** <sup>SM</sup>

**TOP 10 AGENTS ISSUED PAID POLICIES  
(TOTAL TARGET PAP, NOT NUMBER OF POLICIES)**

- |           |           |
|-----------|-----------|
| 1. \$5K   | 6. \$900  |
| 2. \$3K   | 7. \$800  |
| 3. \$2K   | 8. \$700  |
| 4. \$1.5K | 9. \$600  |
| 5. \$1K   | 10. \$500 |



**EVERY 5 APPS YOU ALSO GET ENTERED INTO DRAWING  
FOR 9 CHANCES AT A 1K PRIZE**

**EVERY WEEK THE TOP 5 AGENTS IN APPS ISSUED GET A  
\$50 SWAG ITEM FROM THE COMPANY STORE SENT TO THEM.**



# CONVENTION

## 2026



### Live life to the fullest

We're committed to helping your agency reach new sales heights, and we want to reward you for joining us in that commitment.

We're excited to announce the location of the Transamerica 2026 Convention — the breathtaking Montage Los Cabos, Mexico. Qualifiers will be treated to a stunning Baja landscape settled along the gentle blue waters of Santa Maria Bay. From the tranquility of private boat charters and the resort's poolside cabanas, to the thrill of UTV off-road journeys and scuba diving adventures, an array of authentic activities await.

Make us your carrier of choice in 2025 and reap the rewards in 2026. Set your firm up for success by reviewing our qualification flyer, which includes details for both general agencies and their agents.

[Get details →](#)



**Qualification period**  
January 1–December 31, 2025

**Convention dates**  
April 12–16, 2026



# MEXICO