

VOLUME 13 - ISSUE 44

the PULSE

WHAT WE DO MATTERS

AGENT OF THE WEEK

"THE AVIATOR" YASSIR A.

FLYING HIGH THIS WEEK IS **YASSIR A.**,
AKA, "THE AVIATOR," WHO NAVIGATED
15 CLIENTS LAST WEEK THROUGH
UNCERTAINTY NETTING **\$22,343** IN A/P!
THE AVIATOR IS SOARING IN FE.
CONGRATULATIONS YASSIR!



North American Senior Benefits
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last week's

Top Teams

\$50,000K++++

TEAM	A/P	APPS
Chris C	\$998,004	1115
Keith T	\$968,919	1052
Garrett H	\$930,407	1041
Josh S	\$826,058	930
Dusty T	\$646,992	678
Blythe B	\$483,781	508
Andrew E	\$455,794	514
Blair O	\$451,243	424
Nick G	\$407,243	386
Greg B	\$309,883	359
Ashley C	\$272,361	314
Will K	\$257,532	245
Garrett S	\$255,114	271
Max G	\$211,403	231
Isaac S	\$205,196	247
Brian C	\$185,805	214
Dylan W	\$175,582	168
Cody L	\$149,463	164
Storme C	\$134,352	151
Laura M	\$116,318	178
Naomi G	\$113,326	136
Cole T	\$106,785	126

TEAM	A/P	APPS
Colby S	\$103,867	98
Nate S	\$95,292	95
Spencer V	\$92,254	110
Cat B	\$84,368	66
Steven H	\$82,288	71
Alex C	\$75,607	103
Alex M	\$71,851	100
Blake N	\$68,588	75
Asia H	\$67,390	79
Rafael R	\$66,167	68
Branden D	\$64,806	81
Steven W	\$64,425	56
Connor E	\$60,162	49
Alstin V	\$59,592	51
Russell W III	\$59,398	58
Abel H	\$59,182	73
James T	\$57,070	67
Derrick L	\$54,931	63
Mario F	\$54,561	51
Joe B	\$54,413	38
Alex P	\$54,307	52
Dustin H	\$51,647	74

DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

\$20K-\$49,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Chris L	\$49,901	37	Martin M	\$32,926	27	Kellem-C	\$23,708	18
Connor H	\$47,628	32	Jaime M	\$32,453	42	Tai S	\$23,396	30
Yassir A	\$46,576	44	Moe A	\$31,267	25	Cody W	\$23,264	37
Eugene M	\$44,270	37	Cliff S	\$30,017	35	John H	\$23,048	22
Shane R	\$43,888	48	Kalid H	\$27,911	18	Dante F	\$23,023	25
Anthony J	\$42,672	36	William D	\$27,085	30	Lauren C	\$22,741	16
Chuekha H	\$42,423	46	Bobby B	\$27,062	34	Chad S	\$22,680	22
Smiley M	\$42,251	35	Dima F	\$26,683	22	Lauren F	\$22,520	20
Josh O	\$41,439	38	Nick R	\$26,648	33	Adrienne M	\$22,495	23
Mekayla M	\$39,248	46	Evan K	\$26,621	25	Grayson R	\$22,415	20
Al-S	\$39,040	38	Luke R	\$26,458	33	Amanda F	\$22,235	23
Doug H	\$38,936	48	Mason H	\$26,050	16	Courtney P	\$21,988	20
Owen M	\$38,855	41	Nichole B	\$25,859	21	Troy B	\$21,818	25
Christina B	\$37,575	41	Tyler K	\$25,612	31	Brian A	\$21,402	21
James C	\$37,305	39	Daniel K	\$25,500	22	Christian A	\$21,337	24
Kailyn B	\$36,632	34	Gerardo M	\$25,466	31	Emily S	\$21,263	34
Ryan S	\$35,724	45	Joseph C	\$24,911	29	Andre W	\$20,756	18
AJ R	\$35,402	34	Billy K	\$24,298	20	Robert H	\$20,289	27
Hobbs J	\$34,441	28	Eric G	\$24,115	31	Becca A	\$20,103	24
Whitney H	\$33,975	37	Grace S	\$23,968	30	Xavier C	\$20,015	18

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SHOW US THE AMAZING WORK YOU ARE DOING AND THE
FABULOUS SENIORS YOU ARE SERVING! TEXT THE BATPHONE!**

\$9K-\$19,999K

TEAM	A/P	APPS
Brandon L	\$19,459	48
Rex N	\$19,391	33
Jessica D	\$19,131	29
Joe H	\$18,988	27
Mikal R	\$18,444	18
Stefanie R	\$18,364	24
Danny B	\$18,299	20
Rodney G	\$18,289	23
Elizabeth G	\$17,900	17
Ryder D	\$17,792	23
Joshua T	\$17,703	34
Garrett D	\$17,494	21
Mark W	\$17,033	12
Chris H	\$16,617	16
Mason C	\$16,441	29
Windy H	\$16,367	13
Zamantha M	\$16,343	18
Tiffany T	\$16,343	18
Lydia W	\$16,248	21
Art T	\$15,959	22
Blaine M	\$15,923	13
Dennis D	\$15,684	16
Michelle J	\$15,277	11
Haley F	\$15,262	21

TEAM	A/P	APPS
Court L	\$15,170	12
Sheena W	\$15,152	10
Tatum T	\$15,137	10
Carter P	\$15,094	16
Ryan B	\$14,990	7
Aeevry E	\$14,803	11
Nathan C	\$14,792	12
Katie M	\$14,615	23
Jonathan M	\$14,597	19
Jack G	\$14,546	11
Hunter C	\$14,318	16
Stephanie J	\$14,253	16
Davide A	\$14,007	13
Brandon P	\$13,999	20
Maranda P	\$13,984	23
Brooke M	\$13,825	10
John S	\$13,750	17
Daniel B	\$13,684	16
Trevor S	\$13,382	15
Riley P	\$13,319	21
Melinda P	\$13,268	10
Ryan M	\$13,026	14
Jacob W	\$12,982	16
Laura B	\$12,777	13

TEAM	A/P	APPS
Cody C	\$12,286	14
Jeannette B	\$12,247	18
Lily B	\$12,181	20
Ashton P	\$11,816	9
Moe K	\$11,642	9
Riddick B	\$11,376	8
Robbie O	\$11,287	5
Josiah M	\$11,155	11
Coy D	\$10,856	21
Charles U	\$10,723	7
Joel F	\$10,722	15
Valeska P	\$10,713	5
Bobby P	\$10,639	14
Marcus C	\$10,555	8
Michael C	\$10,546	19
Jim H	\$10,213	11
Cameron K	\$9,755	13
Christopher C	\$9,674	11
Leslie I	\$9,635	8
Tyler E	\$9,557	10
Steven C	\$9,538	13
Michael M	\$9,510	19
Tracy E	\$9,491	13
Sam P	\$9,334	9



last week's 10k Grandland Agents

AGENT	A/P	APPS
Yassir A	\$22,343	15
James L	\$20,582	16
Connor H	\$17,749	11
Marion P	\$17,428	15
Paige A	\$16,894	12
Dorea K-C	\$15,425	10
Jerry G	\$15,351	10
Muhammad A	\$15,163	10
Tatum T	\$14,228	9
Melinda P	\$13,268	10
Storme C	\$12,745	8
Josye B	\$12,304	6
Owen M	\$12,229	9
Tyler G	\$12,188	9
Dawson D	\$11,700	5
Trina C	\$11,589	7
Keegan P	\$11,153	7
Deja T	\$11,115	11
Sohaib H	\$11,060	7

AGENT	A/P	APPS
Briana B	\$11,048	6
Moe K	\$10,862	8
Dom M	\$10,689	9
Lydia P	\$10,681	10
Maranda P	\$10,625	8
Caden S	\$10,620	7
Dallas B	\$10,560	9
Cameron J	\$10,518	3
Steven H	\$10,496	7
Maurice W	\$10,471	7
Javion R	\$10,372	10
Joe D	\$10,302	11
Samer A	\$10,295	8
Troy B	\$10,290	9
Jim H	\$10,213	11
Jack G	\$10,189	7
Ashley B	\$10,108	8
Elizabeth G	\$10,050	7
DeAndre W	\$10,036	11

Last Week's #1 App Writer

**STACI C &
BEVERLEY C
WITH 18 APPS EACH**

last week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Yassir A	\$22,343	15	Ashley B	\$10,108	8	Lydia W	\$7,944	14
James L	\$20,582	16	Elizabeth G	\$10,050	7	Jordan M	\$7,850	10
Connor H	\$17,749	11	DeAndre W	\$10,036	11	Kayla K	\$7,831	7
Marion P	\$17,428	15	Haley P	\$9,806	10	Jordan W	\$7,816	4
Paige A	\$16,894	12	Rebekah H	\$9,751	11	Carrin Q	\$7,778	8
Dorea K-C	\$15,425	10	Alexis Z	\$9,635	8	Daniel H	\$7,745	14
Jerry G	\$15,351	10	Whitney H	\$9,629	10	Stephanie J	\$7,734	4
Muhammad A	\$15,163	10	Xavier C	\$9,562	8	Davion M	\$7,622	10
Tatum T	\$14,228	9	Staci C	\$9,405	18	Simer B	\$7,599	14
Melinda P	\$13,268	10	Joseph C	\$9,226	9	Laura B	\$7,598	8
Storme C	\$12,745	8	Stephen M	\$9,130	8	Ryder D	\$7,560	12
Josye B	\$12,304	6	Steven C	\$9,047	12	Moe A	\$7,559	7
Owen M	\$12,229	9	Brandon R	\$9,045	13	Lauren H	\$7,559	5
Tyler G	\$12,188	9	Romano S	\$9,044	9	Chad S	\$7,514	8
Dawson D	\$11,700	5	Shawn T	\$9,015	10	Jamir J	\$7,508	10
Trina C	\$11,589	7	Louis L	\$8,994	8	Cody W	\$7,493	6
Keegan P	\$11,153	7	Gerardo P	\$8,896	8	Wanda L	\$7,464	6
Deja T	\$11,115	11	Martin M	\$8,832	7	Aidan P	\$7,464	4
Sohaib H	\$11,060	7	Jamila W	\$8,822	12	Ashelie A	\$7,395	3
Briana B	\$11,048	6	Michael C	\$8,781	16	Landon H	\$7,380	7
Moe K	\$10,862	8	Rose Mary B	\$8,746	4	Laquanda S	\$7,343	5
Dom M	\$10,689	9	Jennifer J	\$8,736	10	Stefanie R	\$7,328	7
Lydia P	\$10,681	10	Emilee A	\$8,610	5	Andrea D	\$7,304	11
Maranda P	\$10,625	8	Jaime M	\$8,574	9	Niko R	\$7,299	5
Caden S	\$10,620	7	Bryson L	\$8,440	8	Melody T	\$7,234	6
Dallas B	\$10,560	9	Tiago	\$8,436	2	Matthew B S	\$7,200	5
Cameron J	\$10,518	3	Eli McL	\$8,364	8	Will D	\$7,159	7
Steven H	\$10,496	7	Jon B	\$8,224	11	Chris H	\$7,140	6
Maurice W	\$10,471	7	Thomas B	\$8,220	10	James A	\$7,101	11
Javion R	\$10,372	10	Qway H	\$8,219	5	Titus H	\$7,095	6
Joe D	\$10,302	11	Stacye T	\$8,177	6	Frank W	\$7,091	6
Samer A	\$10,295	8	Katie K R	\$8,138	9	Levi H	\$7,019	12
Troy B	\$10,290	9	Courtney P	\$8,034	8	Austin N	\$6,996	9
Jim H	\$10,213	11	Christina D	\$8,012	5	Jose F	\$6,989	8
Jack G	\$10,189	7	Charles S	\$8,009	8	Hobbs J	\$6,980	7

last week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Lily B	\$6,938	6	Joseph F	\$6,117	7	Keisha R	\$5,670	9
Brittney P	\$6,931	6	Robert F	\$6,107	6	Musah B	\$5,652	2
Bobby B	\$6,903	4	Jacob W	\$6,092	7	Beverley C	\$5,644	18
Brandon K	\$6,894	8	Michael B	\$6,057	4	Anna M	\$5,599	10
Mike R	\$6,890	5	Isaiah S	\$6,057	4	Derrick L	\$5,587	6
Brook R	\$6,888	9	Carter P	\$6,049	7	Maureen B	\$5,574	7
Jon T	\$6,865	6	Michael W	\$6,041	7	Kelby T	\$5,562	9
Will F	\$6,808	5	Lynn F	\$6,038	4	Ashley B	\$5,533	5
Mark W	\$6,781	7	Elizabeth F	\$6,030	3	Bridgette G	\$5,515	4
John C	\$6,778	7	Mark C	\$6,026	5	Will F	\$5,503	10
Danni C	\$6,753	3	AJ R	\$6,018	6	Alexander S	\$5,498	5
Brandon D	\$6,729	9	Brayden B	\$5,999	5	Nathan C	\$5,490	7
Raeven Q	\$6,706	5	Savanna H-S	\$5,995	8	Tomekica E	\$5,442	7
Spencer P	\$6,701	7	Debbie W	\$5,966	11	Nelson P	\$5,442	5
Chad H	\$6,632	6	Ricky M	\$5,952	8	Jody P	\$5,421	6
Alex P	\$6,617	6	Amber T	\$5,940	8	Amanda F	\$5,415	8
Nick R	\$6,610	9	Nick P	\$5,931	4	Madison D	\$5,413	6
Ann B	\$6,595	5	Sergio D	\$5,900	7	Sheena W	\$5,412	4
Daniel L	\$6,576	6	Nathan C	\$5,871	5	Brian Co	\$5,402	5
Jon G	\$6,564	4	Chasity E	\$5,862	7	Sarah S	\$5,383	3
Mason H	\$6,540	5	Taylor M	\$5,856	4	Mason C	\$5,376	11
Jake K	\$6,536	5	Colby S	\$5,844	3	Mike M	\$5,376	5
Justin B	\$6,500	5	Matthew H	\$5,836	6	Tim L	\$5,370	4
Asia H	\$6,498	6	Pierce M	\$5,828	4	Anette G	\$5,361	4
Walter C	\$6,411	7	Lincoln C	\$5,812	5	John K	\$5,356	5
Ashton P	\$6,408	4	Anthony R	\$5,774	6	Nichole B	\$5,343	5
Evan F	\$6,351	10	Brandon L	\$5,772	4	Coult A	\$5,328	4
Matthew T	\$6,348	6	Cody L	\$5,769	3	Patrick B	\$5,324	4
Jordan S	\$6,300	10	Jordan C	\$5,756	10	Cody C	\$5,316	7
George R	\$6,266	5	Brandon R	\$5,748	7	Cliff S	\$5,310	10
Roger H	\$6,188	6	Cameron W	\$5,748	6	Jared J	\$5,301	6
Erica B	\$6,185	6	Trenton T	\$5,745	4	Eugene M	\$5,259	6
Rafael M	\$6,172	8	Chris M	\$5,720	5	Steven W	\$5,254	4
Christian A	\$6,151	8	Matthew M	\$5,712	4	Luke D	\$5,209	3
Travis H	\$6,129	4	Christopher C	\$5,682	6	Peyton B	\$5,206	6

last week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Heather B	\$5,179	3	Todd H	\$4,743	5	Zachary E	\$4,350	5
Nic W	\$5,166	6	Court L	\$4,740	4	Leslie I	\$4,345	5
Jordan K	\$5,160	6	Micahel M	\$4,716	9	Logan K	\$4,345	3
Evan W	\$5,135	4	Candice E	\$4,715	5	Jack M	\$4,339	4
Spencer V	\$5,132	7	Shelley B	\$4,703	7	Brandon P	\$4,332	2
Nathan S	\$5,125	10	Semos K	\$4,692	3	Kim M	\$4,329	9
Marshall W	\$5,108	6	Preston D	\$4,674	5	Brandon H	\$4,320	4
Marquail A	\$5,077	2	Brandon D	\$4,672	4	Annsley J	\$4,310	4
Zamantha M	\$5,064	3	Kenneth R	\$4,663	3	Brittney G	\$4,303	4
DJ W	\$5,063	7	Cam P	\$4,655	3	Naomi G	\$4,300	4
Branden D	\$5,054	5	Mycharra S	\$4,654	5	Ivan H	\$4,296	4
Lucas S	\$5,045	5	Justin B	\$4,638	3	Cody L	\$4,291	7
Lauren K	\$5,042	5	Charles U	\$4,620	2	Brittany B	\$4,286	5
Kyle B	\$5,039	4	Alexander I	\$4,606	5	Art T	\$4,285	8
Andrew P	\$5,028	3	Matthew E	\$4,571	4	Antonio D	\$4,282	5
Thomas M	\$5,023	3	Hunter C	\$4,563	3	Dante F	\$4,267	3
Janard H	\$4,933	4	Carlos E	\$4,550	5	Jasmine C	\$4,264	2
Joshua O	\$4,913	4	Garrett D	\$4,536	4	Jordan S	\$4,255	4
Kenneth M	\$4,908	4	Joseph I	\$4,527	4	Brandon P	\$4,251	3
Eric G	\$4,872	8	Joe H	\$4,521	4	Meagan M	\$4,245	4
Kayla E	\$4,862	6	Stephen G	\$4,510	7	TJ S	\$4,244	4
Garrett H	\$4,853	5	Anthony D	\$4,470	3	Lauren C	\$4,236	3
Nicholas R	\$4,846	5	Da'Marques M	\$4,464	4	Zana M	\$4,224	5
Cindy F	\$4,843	3	Ahmed S	\$4,464	4	Uriel P-C	\$4,217	7
John H	\$4,824	5	Parker T	\$4,431	3	Rebekah S	\$4,213	4
Emily S	\$4,822	5	Latania A	\$4,416	2	Ayli J	\$4,210	5
Mark C	\$4,818	3	Nick R	\$4,415	5	Kathleen I	\$4,210	4
Dalton K	\$4,814	3	Samuel L J III	\$4,413	3	John K	\$4,210	3
Noah M	\$4,800	2	Jaden S	\$4,410	5	Jasmine R	\$4,208	2
Lisa S	\$4,781	4	Isiah H	\$4,389	9	Shaunna H	\$4,206	7
Tony F	\$4,780	3	Lovenda O	\$4,383	5	Kaleb R	\$4,201	5
Chad W	\$4,779	5	Julio A	\$4,373	7	Ashton M	\$4,200	5
Karen B	\$4,779	4	Mario	\$4,368	4	Lacey L	\$4,200	4
Jordon D	\$4,774	5	Anthony J	\$4,365	3	Luke W	\$4,189	7
Brooke H	\$4,755	7	Macy H-P	\$4,357	4	Bill E	\$4,189	4

last week's Top Producers

AGENT	A/P	APPS
Jessica D	\$4,176	13
Jenna F	\$4,164	5
Tanner C	\$4,161	13
Shaun M	\$4,153	3
Aaron J	\$4,149	6
Ashley T	\$4,146	4
Tyler E	\$4,135	5
Nader H	\$4,131	4
Austin O	\$4,115	5
Joshua T	\$4,098	10
Ryan S	\$4,094	4
Roman R	\$4,078	3
David B	\$4,073	5
David C	\$4,072	4
Corey B	\$4,067	4
Meghan T	\$4,061	6
Glenn B	\$4,046	3
Missy H	\$4,042	8
Windy H	\$4,036	5
Shane W	\$4,022	5
Marta C	\$4,018	10
Gerrell P	\$3,999	4
David G	\$3,992	5
Andrew H	\$3,987	5
Adrienne M	\$3,976	4
Jillian M	\$3,949	2
Brad K	\$3,945	5
Jeannette B	\$3,932	12
Dylan W	\$3,921	3
Riddick B	\$3,912	4
Makalyn C	\$3,907	3
Andres J A	\$3,897	3
Shannan M	\$3,891	2
Parker W	\$3,888	5
JaQuaria M - W	\$3,887	8

AGENT	A/P	APPS
John H	\$3,887	4
Devin S	\$3,886	4
Josiah M	\$3,880	3
David F	\$3,864	3
Evan K	\$3,861	5
Jeff L	\$3,855	3
Jeremiah M	\$3,852	3
Regine C	\$3,832	4
Josiah C	\$3,830	8
Gerald T	\$3,821	6
Soloman R	\$3,816	2
Luke H	\$3,808	5
Ryan B	\$3,808	4
Bridget S	\$3,804	7
Bryan W	\$3,800	4
Reco B	\$3,795	5
Mick P	\$3,758	4
Blaine M	\$3,735	4
Chuks M	\$3,735	4
Luke M	\$3,732	3
Jonathan P	\$3,718	3
Ashley R	\$3,715	5
Dale P	\$3,710	6
Kevin C	\$3,706	5
Alex T	\$3,692	4
Tracy S	\$3,650	3
Chuck I	\$3,648	3
Coy D	\$3,631	5
Jonathan M	\$3,625	4
Michelle J	\$3,615	4
Barry Joe S	\$3,614	3
Christopher B	\$3,606	4
Elijah G	\$3,601	3
JD H	\$3,594	3
Brandon M	\$3,592	2

AGENT	A/P	APPS
Zarna D	\$3,588	4
Robert H	\$3,582	6
Jeremiah C	\$3,580	3
Ryan B	\$3,559	4
Andrea W	\$3,552	3
Tracy E	\$3,550	6
Eli S	\$3,543	4
Alicia W	\$3,536	5
Lindsay L	\$3,534	5
George M	\$3,522	5
Kristi J	\$3,517	4
Melody C	\$3,515	3
Prestyn W	\$3,515	2
Emilie H	\$3,513	1
Sam	\$3,510	3
Valerie T	\$3,488	5
Cameron K	\$3,482	4
Roberto V	\$3,474	4
Joy C	\$3,471	4
Tyler E	\$3,431	4
Justin S	\$3,428	7
Zach B	\$3,414	1
Deborah H	\$3,398	3
Sam P	\$3,394	4
James T	\$3,386	3
Korey T	\$3,360	4
Tanya V	\$3,356	4
Ryan R	\$3,351	5
Tanya F	\$3,345	5
Justin H	\$3,337	4
Davide A	\$3,324	6
Darrell R	\$3,320	3
Sam P	\$3,314	3
Daisha F	\$3,300	4
DeQuentin D	\$3,293	3

last week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Gerardo M	\$3,288	4	Ashala S	\$3,240	3	Tameka D	\$3,091	7
Brooke M	\$3,288	3	Tavoreion L	\$3,213	5	Timberley G	\$3,073	3
Joshua L	\$3,283	3	James C	\$3,201	2	Taylor A	\$3,068	4
Dylan A	\$3,270	4	Taylor D	\$3,169	5	Brandon G	\$3,063	5
Angel L	\$3,255	8	Agustin	\$3,159	4	Andres R	\$3,034	4
Brian C	\$3,255	8	Jim T	\$3,153	4	Gary P	\$3,025	5
Haley F	\$3,255	6	Ryan M	\$3,124	6	William H	\$3,005	4
Daniel R	\$3,251	3	Jennifer E	\$3,123	2	Bruce P	\$3,004	3



NEW CONTEST FOR NASB AGENTS FROM AMAM/OCCIDENTAL



ISSUED BUSINESS NOVEMBER 1ST - NOVEMBER 30TH

TOP 3 AGENTS WITH MOST PREMIUM

1ST: \$2500

2ND: \$1500

3RD: \$1000

**IF NASB HITS A MILLION IN ISSUED PREMIUM FOR
NOVEMBER AS A WHOLE, AMAM/OCCIDENTAL WILL DO
TWO ADDITIONAL DRAWINGS.
EACH APP WRITTEN GOES INTO THE POT FOR DRAWING.**