



the pulse

WHAT WE DO MATTERS!

VOLUME 13 - ISSUE 39

AGENT OF THE WEEK (LAST WEEK)

JORDAN S

THE TEXAS
STATE CHAMP

LAST WEEK JORDAN S., "THE TEXAS STATE CHAMP,"
WROTE ANOTHER, INCREDIBLE, \$30,180 IN A/P
ON 21 APPS LAST WEEK! JORDAN S IS
CRUSHING IT WEEK OVER WEEK, WE ARE
SO PROUD OF THE TX STATE CHAMP!



North American Senior Benefits
1-866-926-9000 | NASBINC.COM
922A HURRICANE SHOALS RD.
LAWRENCEVILLE, GA 30043

LAST WEEK'S Top Teams

\$50K ++++++

TEAM	A/P	APPS
Chris C	\$1,027,091	1174
Garrett H	\$930,002	1080
Keith T	\$871,670	949
Josh S	\$820,031	964
Dusty T	\$528,853	578
Andrew E	\$432,752	466
Blair O	\$387,899	367
Blythe B	\$372,339	398
Nick G	\$327,522	316
Garrett S	\$264,725	327
Greg B	\$249,659	321
Isaac S	\$209,759	259
Ashley C	\$207,730	269
Brian C	\$190,479	237
Max G	\$187,413	167
Will K	\$185,312	188
Dylan W	\$134,629	141
Storme C	\$131,270	154
Cody L	\$130,778	138
Cole T	\$119,333	132

TEAM	A/P	APPS
Nate S	\$105,448	140
Naomi G	\$95,089	104
Cat B	\$84,558	76
Scott D	\$83,711	122
Laura M	\$82,291	178
Alex C	\$80,320	107
Spencer V	\$76,844	100
Alex M	\$74,710	111
Abel H	\$70,911	84
Christina B	\$68,834	62
Russell W III	\$68,164	50
Branden D	\$67,874	68
Derrick L	\$63,613	64
Blake N	\$60,695	68
Dustin H	\$57,946	71
Alstin V	\$57,614	70
Colby S	\$54,513	53
Joe B	\$52,399	94
James T	\$52,234	57

DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

\$9K - \$19,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Art T	\$19,957	30	Larry G	\$15,405	19	Adrienne M	\$11,551	15
Danny B	\$19,930	20	Ryan M	\$15,379	10	Sheena W	\$11,537	7
Court L	\$19,827	17	Lily B	\$15,188	15	Kristi J	\$11,391	0
Lacey L	\$19,645	32	Haley F	\$15,110	20	Cliff S	\$10,720	13
Rex N	\$19,280	22	Blaine M	\$14,907	14	Jim H	\$10,651	8
Emily S	\$19,089	24	Chad S	\$14,892	11	Andre W	\$10,610	10
Eric G	\$18,997	25	Daniel K	\$14,759	18	Laura B	\$10,597	11
Amanda F	\$18,417	25	Coy D	\$14,463	18	Davide A	\$10,562	10
Ryan S	\$18,288	26	Valeska P	\$13,917	12	Ineida A	\$10,554	16
Brandon L	\$17,959	48	Marcus C	\$13,823	15	Dennis D	\$10,217	12
Tyler K	\$17,785	18	Jalen D	\$13,750	9	Shawn T	\$10,195	8
Renee F	\$17,271	15	Mason C	\$13,548	15	Brittany R	\$10,141	12
Brandon P	\$17,238	17	John S	\$13,384	10	Riddick B	\$10,102	14
Cody C	\$17,191	22	Zamantha M	\$13,273	20	Trevor S	\$10,074	10
Jessica D	\$16,754	23	Tiffany T	\$13,273	20	Robbie O	\$9,920	11
Bobby B	\$16,428	20	Bobby P	\$13,068	18	Josiah M	\$9,889	8
Jack G	\$16,314	16	Cameron M	\$12,966	16	Brooke M	\$9,877	14
Lauren C	\$16,259	13	Eric S	\$12,811	11	Josh O	\$9,831	10
Justin C	\$16,236	17	Stefanie R	\$12,608	19	Mike J	\$9,554	10
Daniel B	\$15,980	18	John S	\$12,590	11	Ryan B	\$9,463	9
Becca A	\$15,890	18	Troy B	\$12,440	15	Chad A	\$9,362	10
Travis H	\$15,890	14	Joseph C	\$12,217	11	Sam P	\$9,334	9
Semenya J	\$15,718	11	Joshua T	\$11,956	22	Mycharra S	\$9,150	9
Zach A	\$15,577	9	Riley P	\$11,932	25	Melinda P	\$9,116	8
Evan K	\$15,556	13	William D	\$11,759	16	Steven C	\$9,053	12
AJ L	\$15,521	12	Jacob W	\$11,745	12			



\$20K - \$49,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Gerardo M	\$49,371	39	Owen M	\$37,498	39	Stephen D	\$27,106	42
Alex P	\$49,066	47	Mason D	\$36,049	38	Billy K	\$26,705	25
Mario F	\$48,564	40	Tai S	\$35,670	31	Grace S	\$26,441	28
Anthony J	\$47,631	50	Kalid H	\$34,570	77	Courtney P	\$26,085	27
Steven H	\$46,731	46	Robert H	\$33,304	35	Whitney H	\$24,948	26
Connor H	\$46,007	86	Rafael R	\$32,428	39	Chuekha H	\$24,393	35
Connor E	\$45,629	47	Joe H	\$31,723	37	Mason H	\$24,124	68
AJ R	\$43,656	52	Moe A	\$31,715	28	Christian A	\$23,330	31
Steven W	\$42,600	34	Nick R	\$31,397	42	Mikal R	\$23,252	33
Eugene M	\$42,314	58	Brian A	\$30,754	32	John H	\$22,959	21
Smiley M	\$41,063	40	Dima F	\$30,562	23	Mitch B	\$22,809	21
Doug H	\$40,702	41	Jaime M	\$30,529	36	Luke R	\$22,453	28
Shane R	\$40,156	39	Martin M	\$30,150	25	Kailyn B	\$21,552	26
Asia H	\$39,529	53	Kellem-C	\$29,919	26	Hobbs J	\$21,239	25
James C	\$38,663	48	Marcus Al-S	\$29,461	31	Yassir A	\$21,058	21
Jonathan M	\$38,397	29	Chris L	\$28,385	28	Cody W	\$21,031	23
Mekayla M	\$37,754	57	Grayson R	\$27,672	23	Katie M	\$20,602	37





LAST WEEK'S 10K GRAND LAND AGENTS



AGENT	A/P	APPS
Jordan S	\$30,180	21
Brittney G	\$15,563	14
Joe H	\$14,514	13
Yassir A	\$14,422	9
Martin M	\$14,273	12
Semenya J	\$14,033	7
Kayla E	\$13,861	7
Deja T	\$13,071	12
Chaneece T	\$12,846	9
Brayden B	\$12,829	10
Latavious M	\$12,708	6
Mason H	\$12,031	11
Pierce M	\$11,695	5
Kristi J	\$11,391	7
Cameron M	\$11,280	10
Lily B	\$11,177	8
AJ L	\$11,150	9

AGENT	A/P	APPS
Gerardo P	\$11,048	11
Zach A	\$11,033	4
Jack G	\$10,956	10
James T	\$10,948	10
Austin O	\$10,915	10
Dorea K-C	\$10,803	10
John K	\$10,802	8
Hailey P	\$10,652	11
Jim H	\$10,651	8
Marion P	\$10,603	8
Kalid H	\$10,446	9
Justin C	\$10,407	12
Shawn T	\$10,195	8
Shawn T	\$10,195	8
Daniel L	\$10,188	8
Ryder D	\$10,083	8
Cameron W	\$10,072	5

LAST WEEK'S
#1 APP WRITER:

JORDAN S
WITH 21 APPS



LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Jordan S	\$30,180	21	Branden D	\$9,463	10	Brittany R	\$7,907	8
Brittney G	\$15,563	14	Cody C	\$9,406	12	Justice W	\$7,857	14
Joe H	\$14,514	13	Chuks M	\$9,334	7	Briana B	\$7,813	6
Yassir A	\$14,422	9	Muhammad A	\$9,319	9	Elizabeth G	\$7,799	7
Martin M	\$14,273	12	Storme C	\$9,300	5	Tanner C	\$7,707	7
Semenya J	\$14,033	7	Tyler G	\$9,274	10	Ryan M	\$7,707	5
Kayla E	\$13,861	7	Zach H	\$9,183	6	Mycharra S	\$7,699	8
Deja T	\$13,071	12	Melinda P	\$9,116	8	Owen M	\$7,669	7
Chaneece T	\$12,846	9	Jalen D	\$9,036	3	Chance L	\$7,647	6
Brayden B	\$12,829	10	Anthony W	\$9,029	8	Connor E	\$7,524	9
Latavious M	\$12,708	6	Mitch B	\$8,891	8	Jorge H	\$7,509	7
Mason H	\$12,031	11	Renauld L	\$8,805	6	Frank W	\$7,493	5
Pierce M	\$11,695	5	Eli S	\$8,725	8	Brook R	\$7,484	7
Kristi J	\$11,391	7	Jenna F	\$8,724	6	Joseph C	\$7,455	8
Cameron M	\$11,280	10	Emilee A	\$8,650	6	Nick R	\$7,440	9
Lily B	\$11,177	8	Ahmed S	\$8,650	10	Alivia K	\$7,438	8
AJ L	\$11,150	9	Leslie I	\$8,628	11	Jessica W	\$7,431	8
Gerardo P	\$11,048	11	Paige A	\$8,605	10	Chris H	\$7,404	7
Zach A	\$11,033	4	Dima F	\$8,600	6	Greg D	\$7,300	5
Jack G	\$10,956	10	Spencer V	\$8,553	12	Betsy B	\$7,240	4
James T	\$10,948	10	Levi H	\$8,445	8	Todd H	\$7,238	8
Austin O	\$10,915	10	Ricky M	\$8,400	10	Wanda L	\$7,211	6
Dorea K-C	\$10,803	10	Derrick L	\$8,389	10	Dawson D	\$7,197	11
John K	\$10,802	8	Dallas B	\$8,364	5	Rebekah H	\$7,167	6
Hailey P	\$10,652	11	Grace S	\$8,360	8	Ronnie B	\$7,162	13
Jim H	\$10,651	8	Rose Mary B	\$8,336	14	Makalyn C	\$7,100	3
Marion P	\$10,603	8	David B	\$8,314	8	Lincoln C	\$7,090	5
Kalid H	\$10,446	9	Walter C	\$8,268	7	Riddick B	\$7,042	10
Justin C	\$10,407	12	Chad A	\$8,243	9	Nathan S	\$7,028	8
Shawn T	\$10,195	8	Jaime M	\$8,194	10	DeQuentin D	\$7,023	8
Shawn T	\$10,195	8	Cody L	\$8,173	7	Carter P	\$7,020	10
Daniel L	\$10,188	8	Jon B	\$8,129	10	Will F	\$7,016	5
Ryder D	\$10,083	8	Marquail A	\$8,095	6	Ashley B	\$7,009	7
Cameron W	\$10,072	5	Cam P	\$8,059	5	Blair O	\$6,936	5
Nick P	\$9,921	8	Evan F	\$8,000	5	Brittany B	\$6,925	5
Renee F	\$9,884	8	Mike J	\$7,956	9	William H	\$6,912	4
Courtney P	\$9,747	12	James A	\$7,925	9	Stacye T	\$6,897	5

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS
Romano S	\$6,878	6
Patrick B	\$6,862	7
Stephen D	\$6,854	11
Jacob W	\$6,817	6
Monica H	\$6,711	7
Jerry G	\$6,709	6
Jason B	\$6,638	9
Sarah S	\$6,554	8
Sam	\$6,486	7
Chiquita E	\$6,450	5
Louis L	\$6,406	9
Jonathan M	\$6,393	6
Karly B	\$6,386	6
Jack M	\$6,380	5
Tracy S	\$6,348	3
Lytic H	\$6,340	6
Aikeem B	\$6,335	8
Alex P	\$6,327	6
Sheena W	\$6,312	2
James C	\$6,303	5
Steven C	\$6,296	9
Sergio D	\$6,261	7
Austin K	\$6,255	5
Smiley M	\$6,255	9
Darian G	\$6,248	6
Tonya K	\$6,185	5
Carlos R	\$6,167	3
Coult A	\$6,156	6
Shelly L	\$6,137	19
Chad H	\$6,106	4
Marta C	\$6,084	5
John C	\$6,055	5
Mikal R	\$5,991	7
Gary P	\$5,979	9
Michael B	\$5,967	6
Lauren C	\$5,940	4
Cody P	\$5,880	5

AGENT	A/P	APPS
Charles S	\$5,869	18
Anis B	\$5,815	2
Matthew T	\$5,772	5
Simer B	\$5,748	10
Chad S	\$5,748	5
Brodrick H	\$5,704	6
Zarna D	\$5,699	6
Treyvon B	\$5,699	6
Elizabeth F	\$5,695	3
Samuel L J III	\$5,691	5
Art T	\$5,684	8
Tim L	\$5,682	3
Shaunna H	\$5,676	9
Nick G	\$5,666	5
Alex M	\$5,641	5
Daniel H	\$5,641	5
Debbie W	\$5,636	7
Blaine M	\$5,633	4
DeAndre W	\$5,600	5
Justin B	\$5,589	5
Lucas S	\$5,524	5
Mike R	\$5,500	7
Bryan W	\$5,500	5
Christian A	\$5,477	3
Peyton B	\$5,477	3
Heather B	\$5,470	6
Roger H	\$5,454	5
Moe K	\$5,437	7
Kathleen I	\$5,431	6
Evan K	\$5,423	4
Ivan H	\$5,376	5
Francisco P	\$5,370	4
Will F	\$5,366	6
Brandon P	\$5,358	6
Macy H-P	\$5,358	6
Raeven Q	\$5,353	7
Marquise J	\$5,329	5

AGENT	A/P	APPS
Blake N	\$5,284	7
James LaP	\$5,279	6
Lauren K	\$5,267	5
K. Tyler T	\$5,262	3
Steven S	\$5,256	5
Tatum T	\$5,256	6
Laura B	\$5,200	3
Jeannette B	\$5,119	7
DJ W	\$5,115	4
Trenton T	\$5,098	5
Charlie N	\$5,088	4
Parker H	\$5,079	5
Lacarris P	\$5,076	9
Emilie H	\$5,061	2
Josiah M	\$5,056	5
Chad W	\$5,048	6
Eli McL	\$5,040	7
Mike R	\$5,034	4
Missy H	\$5,029	7
Kyle P	\$4,990	9
Amanda F	\$4,989	9
David F	\$4,973	3
Eric G	\$4,970	9
Lacey L	\$4,950	5
Ryan S	\$4,945	6
Anthony J	\$4,907	4
Jamir J	\$4,896	10
Keegan P	\$4,874	6
Taylor A	\$4,857	7
Collin D	\$4,850	6
Matthew M	\$4,836	7
Brooke M	\$4,833	3
Michael C	\$4,828	8
Troy B	\$4,800	6
Tyler E	\$4,789	4
Anthony R	\$4,788	6

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Daisha F	\$4,766	5	Kevin C	\$4,296	2	Gina S	\$4,011	7
Alex H	\$4,762	3	Titus H	\$4,284	6	Justin R	\$4,002	9
Beverley C	\$4,755	8	Ryan R	\$4,281	5	Jenny G	\$4,000	8
Davide A	\$4,716	4	Lovenda O	\$4,278	6	Katie R	\$3,992	7
Michiko M	\$4,641	5	Candice E	\$4,269	5	Brianna H	\$3,983	6
Landon H	\$4,638	8	Luke M	\$4,267	7	Evan W	\$3,973	8
Mason C	\$4,630	5	Jim T	\$4,255	5	Owen H	\$3,955	4
Danielle T	\$4,602	2	Noah B	\$4,242	3	Jordan S	\$3,955	4
Alstin V	\$4,590	4	Karen F	\$4,238	5	Rebekah S	\$3,913	4
Ahmadou C	\$4,584	6	Nathan C	\$4,236	6	Sam P	\$3,912	4
Quinn	\$4,554	5	Emily S	\$4,233	7	Joey L	\$3,890	2
Preston D	\$4,536	7	Tai S	\$4,227	5	Shelley B	\$3,884	2
Bobby B	\$4,533	5	Brandi B	\$4,221	3	George M	\$3,860	6
Carrie P	\$4,525	9	Russell W Jr	\$4,199	4	Grady S	\$3,858	5
Michael G	\$4,511	5	Ryan B	\$4,196	4	Cliff S	\$3,848	6
Daniel B	\$4,492	5	Nicholas R	\$4,193	4	Kyle P	\$3,835	3
Jessica D	\$4,485	10	Eric S	\$4,164	4	Laura B	\$3,817	4
Mackenzie F	\$4,456	5	John S	\$4,161	3	Savanna H-S	\$3,816	4
Josiah C	\$4,434	3	Coy D	\$4,156	10	Teresa R	\$3,815	2
Trevor S	\$4,431	5	Lydia M	\$4,133	6	Garrett H	\$3,812	3
Tania Z	\$4,420	4	Steven W	\$4,125	4	Stephanie J	\$3,799	5
James T	\$4,417	3	Chris L	\$4,124	5	Ashley T	\$3,796	7
Fred F	\$4,397	4	Sam A	\$4,119	5	Stephen M	\$3,791	5
Bill E	\$4,391	6	Kelby T	\$4,108	5	Lauren H	\$3,757	3
Alexis B	\$4,389	3	Brayden H	\$4,105	2	Barry Joe S	\$3,755	8
Brandon D	\$4,388	4	Dom M	\$4,104	5	Donavan B	\$3,744	3
Brian G	\$4,379	5	Ashley B	\$4,097	7	Melody C	\$3,732	7
Joseph L	\$4,371	3	Etta L	\$4,089	7	Abel H	\$3,728	7
Thomas M	\$4,370	5	Travis H	\$4,068	2	Ryan S	\$3,728	4
Dave P	\$4,366	6	Brandon D	\$4,062	3	Luke H	\$3,721	4
Maddie B	\$4,364	6	Andres A	\$4,049	5	Jon G	\$3,712	3
Shannan M	\$4,354	6	Robert H	\$4,042	8	Kristofer H	\$3,711	3
Court L	\$4,349	5	Joseph F	\$4,038	5	Shelby B	\$3,708	4
Brooke H	\$4,338	5	Ashley R	\$4,036	5	Santiago F	\$3,700	3
Cody P	\$4,323	7	Brandon L	\$4,032	4	Paul L	\$3,700	7
Skye K	\$4,320	8	Caleb R	\$4,027	3	Dawn J	\$3,686	5
Brandon H	\$4,300	5	Annsley J	\$4,020	5	John H	\$3,686	1

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Deven O	\$3,674	4	Jordan C	\$3,378	4	Deborah H	\$3,190	4
Matt D	\$3,672	4	Melody T	\$3,378	4	Andres R	\$3,190	5
Julio A	\$3,648	3	Rhys E	\$3,365	3	Alex W	\$3,184	3
Aeevry E	\$3,624	4	Bobby P	\$3,350	4	Grayson R	\$3,182	3
Brittney P	\$3,616	6	Harley W	\$3,350	5	Alexis Z	\$3,176	3
Jennifer J	\$3,596	2	Anette G	\$3,348	4	Christie S	\$3,165	3
Haley F	\$3,593	5	Valeska P	\$3,345	2	Luke W	\$3,160	5
Rex N	\$3,588	4	Ashleigh W	\$3,323	3	Raiana W	\$3,150	2
Gerald T	\$3,586	6	AJ R	\$3,316	4	Joshua T	\$3,146	4
Regina L	\$3,573	3	Caden S	\$3,313	4	Cameron J	\$3,141	3
Trina C	\$3,546	3	Glenn B	\$3,309	4	Latoya O	\$3,132	2
Fate Y	\$3,536	6	Steven H	\$3,300	3	Louinel A	\$3,119	4
Mark C	\$3,529	5	Amanda D	\$3,296	3	Ryan L	\$3,108	2
Robbie O'N	\$3,528	4	Lydia W	\$3,289	5	Colby S	\$3,103	4
Luke D	\$3,520	2	Blake A	\$3,278	2	Lindsay L	\$3,094	4
Jeremiah M	\$3,518	5	Gerardo M	\$3,276	3	Brian Co	\$3,089	5
Elizabeth C	\$3,502	3	Charity C	\$3,265	3	Tony G	\$3,076	4
Larry M	\$3,500	6	Charity C	\$3,265	3	Jake K	\$3,072	3
Jeremy Z	\$3,497	2	Bruce P	\$3,259	3	Christina D	\$3,068	4
Jere M	\$3,490	7	Kenneth M	\$3,252	1	Aidan P	\$3,060	4
Matthew S	\$3,487	4	Nathan C	\$3,251	5	Brock B	\$3,050	3
Krista L	\$3,485	5	James A	\$3,243	5	Ann B	\$3,045	4
Katherine L	\$3,480	5	Brad K	\$3,233	5	Joseph E	\$3,030	3
Paige J	\$3,471	1	Chris G	\$3,228	3	Logan K	\$3,022	3
Connor T	\$3,450	3	David G	\$3,225	4	Alex T	\$3,019	4
Riley B	\$3,443	3	Jeffery B	\$3,216	7	Katie M	\$3,018	7
Ivy E	\$3,400	5	Kyle M	\$3,216	4	Chelsea A	\$3,017	7
Laquanda S	\$3,399	3	Brittany W	\$3,202	3	Thomas B	\$3,006	6
Leslie P	\$3,396	5	Jaden I	\$3,199	3	Chamberlain O	\$3,002	3

NOVEMBER 1ST-2ND, HOUSTON, TX

LEVEL UP 2024



LAUNCH PARTY - FRI NOV 1ST
6:00PM HYATT CENTRIC ROOFTOP
9595 SIX PINES DR. UNIT 1100
THE WOODLANDS, TX 77380

LEVEL UP CONFERENCE
SAT NOV 2ND @ 9:00AM
1601 LAKE ROBBINS DR.
THE WOODLANDS, TX 77380

DRIVE
FOCUS
HUSTLE
SACRIFICE
COURAGE
REJECTION
DEDICATION
DETERMINATION

DON'T MISS AN AMAZING LINEUP OF PARTNERS, RVPS & TOP WRITERS FROM AROUND THE COUNTRY, FLYING IN TO SHARE THEIR SECRETS TO SUCCESS! BOOK YOUR FLIGHT & NEARBY HOTEL NOW!

LAUNCH PARTY & CONFERENCE (BOTH WITH FOOD/DRINKS INCLUDED WITH \$39 TICKET)



THE WOODLANDS WATERWAY MARRIOTT
1601 LAKE ROBBINS DR
THE WOODLANDS, TX 77380

CASHAPP: \$39 ADMISSION
\$NASBFALLCONFERENCE
TO GET YOUR TICKET!