

VOLUME 13 - ISSUE 34

the PULSE

WHAT WE DO MATTERS!

AGENT OF THE WEEK

Valerie T.
"THE VALOR"

LAST WEEK VALERIE T. , WHO THEY CALL, "THE VALOR," HAD A MAJOR WEEK! SHE WROTE AN UNBELIEVABLE \$63,272 IN A/P AND ANNUITIES ON 12 APPLICATIONS. A FIVE STAR WEEK FOR "THE VALOR."

CONGRATULATIONS!



North American Senior Benefits
1-866-926-9000 | NASBINC.COM
922A HURRICANE SHOALS RD.
LAWRENCEVILLE, GA 30043

LAST WEEK'S

TOP TEAMS

\$50K



TEAM	A/P	APPS
Chris C	\$1,156,589	1218
Garrett H	\$1,035,645	1098
Josh S	\$918,490	986
Keith T	\$850,112	980
Dusty T	\$495,908	598
Andrew E	\$435,678	465
Blythe B	\$358,012	440
Blair O	\$351,709	346
Greg B	\$341,159	395
Nick G	\$338,527	328
Ashley C	\$305,937	351
Garrett S	\$239,001	288
Max G	\$233,307	233
Isaac S	\$209,524	241
Brian C	\$192,218	220
Will K	\$186,122	180
Alex C	\$183,038	155
Dylan W	\$144,313	174
Cole T	\$144,141	154
Laura M	\$127,859	178
Storme C	\$122,150	150

TEAM	A/P	APPS
Cody L	\$114,791	135
Scott D	\$95,617	123
Nate S	\$94,877	111
Dustin H	\$90,148	113
Cat B	\$85,644	69
Russell W III	\$80,948	74
Abel H	\$79,811	88
Steven H	\$76,193	65
Branden D	\$71,605	81
Naomi G	\$70,601	72
Jeff M	\$69,998	23
Gerardo M	\$66,864	60
Spencer V	\$66,462	79
Christina B	\$65,611	70
Shane R	\$59,463	54
James T	\$58,978	69
Asia H	\$58,198	51
Rafael R	\$55,997	53
Colby S	\$54,109	67
Derrick L	\$53,712	71
Connor E	\$51,601	44

DEADLINE!

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

\$20K - \$49,999K

TEAM	A/P	APPS
Jonathan M	\$49,926	41
Eugene M	\$48,419	48
Anthony J	\$48,180	50
Chuekha H	\$48,058	40
Moe A	\$47,973	39
Alex M	\$47,863	52
Mekayla M	\$47,197	52
Jaime M	\$47,081	45
Blake N	\$46,957	57
Kailyn B	\$45,728	49
Doug H	\$43,508	56
Eric G	\$40,703	44
Alex P	\$40,371	44
Bobby B	\$38,863	48
Joe B	\$37,569	29
Connor H	\$37,569	29
Owen M	\$37,434	39
Marcus Al-S	\$36,776	40
Stephen D	\$36,740	38

TEAM	A/P	APPS
Martin M	\$36,211	26
Chad S	\$35,152	38
Daniel K	\$34,845	29
Kellem-C	\$33,449	24
James C	\$33,342	45
Mario F	\$32,616	33
John H	\$30,730	36
Robert H	\$30,713	26
Smiley M	\$30,522	34
Marcus C	\$29,664	22
Adrienne M	\$29,659	39
Katie M	\$29,384	38
AJ R	\$28,659	30
Billy K	\$28,231	27
Becca A	\$27,807	29
Mason D	\$27,734	31
Kalid H	\$26,889	21
Mikal R	\$26,454	35

TEAM	A/P	APPS
Courtney P	\$25,490	20
Lacey L	\$25,363	37
Jessica D	\$25,099	32
Joshua T	\$24,297	31
Alstin V	\$24,137	29
Dima F	\$23,772	18
Steven W	\$23,475	26
Nick R	\$22,598	29
Ryan M	\$22,027	21
Aeevry E	\$21,921	17
Mason H	\$21,826	17
Art T	\$21,130	31
Whitney H	\$20,969	31
Lauren C	\$20,514	18
Christian A	\$20,281	28
Joe H	\$20,179	26
Riley P	\$20,175	24
William D	\$20,023	20

\$9K - \$19,999K

TEAM	A/P	APPS
Grace S	\$19,687	25
Ryan B	\$19,655	3
John S	\$19,487	25
Tai S	\$19,325	26
Chris H	\$18,685	15
Luke R	\$18,528	26
Brittney P	\$18,108	16
Tyler E	\$18,045	18
Jack G	\$17,898	27
Hobbs J	\$17,885	19
Travis H	\$17,708	17
Emily S	\$17,620	15
Rex N	\$17,306	21
Grayson R	\$17,078	22
Hunter C	\$16,947	15
Jorge H	\$16,734	13
Bryson S	\$16,597	22
Amanda F	\$16,577	20
Zamantha M	\$16,552	16
Tiffany T	\$16,552	16
Yassir A	\$16,077	18
Kristi J	\$16,020	13
Windy H	\$15,864	14
Brittany R	\$15,759	14

TEAM	A/P	APPS
Brandon P	\$15,286	16
Tyler K	\$15,222	27
Cody W	\$15,165	13
Andre W	\$14,598	11
Mason C	\$14,474	12
Cliff S	\$14,370	21
Xavier C	\$14,321	19
Ryan S	\$14,235	19
Daniel B	\$14,219	20
Stefanie R	\$14,202	23
Jacob W	\$13,762	13
Renee F	\$13,419	16
Cameron M	\$13,309	9
Rodney G	\$13,220	19
Blaine M	\$13,104	12
Danny B	\$13,033	13
Nichole B	\$13,026	15
Court L	\$12,906	9
Cameron K	\$12,844	10
Brandon L	\$12,576	41
Cody C	\$12,563	13
Evan K	\$12,477	14
Brian A	\$12,464	11
Annsley J	\$12,102	12

TEAM	A/P	APPS
Sheena W	\$11,638	11
Mark W	\$11,575	9
Ineida A	\$11,568	11
Hunter R	\$11,361	12
Fred F	\$11,356	8
Brittany F	\$11,191	13
Christopher C	\$10,669	20
Josiah M	\$10,598	9
Mike C	\$10,575	13
Adam M	\$10,423	12
Dennis D	\$10,387	14
Tony F	\$10,135	8
Shawn T	\$9,916	13
Steven C	\$9,778	9
Coy D	\$9,739	15
Brooke M	\$9,708	8
Robbie O	\$9,689	12
Michael M	\$9,657	15
Lily B	\$9,515	7
Brooke M	\$9,512	6
Sam P	\$9,334	9
Davide A	\$9,091	8

LAST WEEK'S \$70k Grand Land Agents

AGENT	A/P	APPS
Valerie T	\$63,272	12
Jordan S	\$32,253	24
Dan C	\$24,257	29
Dorea K-C	\$22,869	10
Storme C	\$16,597	12
Mason H	\$16,596	13
Brittney G	\$16,459	18
Gerardo P	\$16,439	12
Martin M	\$16,157	9
Kristi J	\$16,020	13
Ryder D	\$15,300	14
Jack G	\$15,112	24
Shelley B	\$15,082	8
Ashton M	\$14,968	11
Patrick B	\$14,457	13
Briana B	\$14,121	10
Dom M	\$13,836	11
Owen M	\$13,655	10

AGENT	A/P	APPS
Dima F	\$13,595	7
Jorge H	\$12,559	9
Chris H	\$12,386	8
Justin B	\$12,335	6
Alivia K	\$12,303	10
Nick G	\$11,760	8
AJ R	\$11,462	12
Brittney P	\$10,963	10
Tyler E	\$10,936	7
Anthony R	\$10,800	5
Daniel H	\$10,562	10
Stephen M	\$10,470	10
Russell W Jr	\$10,405	5
Ann B	\$10,305	9
Spencer V	\$10,221	9
Prestyn W	\$10,111	11
Frank W	\$10,097	10

LAST WEEK'S #1 APP WRITER

DAN C

WITH 29 APPS!

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS
Valerie T	\$63,272	12
Jordan S	\$32,253	24
Dan C	\$24,257	29
Dorea K-C	\$22,869	10
Storme C	\$16,597	12
Mason H	\$16,596	13
Brittney G	\$16,459	18
Gerardo P	\$16,439	12
Martin M	\$16,157	9
Kristi J	\$16,020	13
Ryder D	\$15,300	14
Jack G	\$15,112	24
Shelley B	\$15,082	8
Ashton M	\$14,968	11
Patrick B	\$14,457	13
Briana B	\$14,121	10
Dom M	\$13,836	11
Owen M	\$13,655	10
Dima F	\$13,595	7
Jorge H	\$12,559	9
Chris H	\$12,386	8
Justin B	\$12,335	6
Alivia K	\$12,303	10
Nick G	\$11,760	8
AJ R	\$11,462	12
Brittney P	\$10,963	10
Tyler E	\$10,936	7
Anthony R	\$10,800	5
Daniel H	\$10,562	10
Stephen M	\$10,470	10
Russell W Jr	\$10,405	5
Ann B	\$10,305	9
Spencer V	\$10,221	9
Prestyn W	\$10,111	11
Frank W	\$10,097	10
Ashley B	\$9,957	6
Shaunna H	\$9,820	8

AGENT	A/P	APPS
Eugene M	\$9,744	12
Cameron M	\$9,722	5
Jonathan M	\$9,621	12
Lily B	\$9,515	7
Luke H	\$9,449	8
Stefanie R	\$9,409	12
Mikal R	\$9,334	8
Cameron W	\$9,332	5
Marcus Al-S	\$9,203	11
Cliff S	\$9,048	14
Laura B	\$9,018	11
Maranda P	\$8,976	19
Brittany B	\$8,886	7
Smiley M	\$8,884	8
Muhammad A	\$8,866	9
Fred F	\$8,847	6
Daniel L	\$8,844	9
Bryan W	\$8,700	1
Jackie M	\$8,672	5
Gerardo M	\$8,518	8
Nate C	\$8,500	7
Mario	\$8,447	11
Shane R	\$8,354	3
Sam P	\$8,317	8
Renee F	\$8,167	10
Mike D	\$8,163	8
Mason C	\$8,078	7
Joseph F	\$8,074	10
Moe A	\$8,070	8
Elizabeth F	\$8,055	4
Brooke M	\$8,048	7
William D	\$7,956	8
Ricky M	\$7,862	9
Xavier C	\$7,841	11
Ryan S	\$7,791	6
Yassir A	\$7,788	8
Ashley F	\$7,788	10

AGENT	A/P	APPS
Fate Y	\$7,752	10
Marcus C	\$7,697	6
Dallas B	\$7,656	4
Deja T	\$7,644	10
DeAndre W	\$7,600	6
Kevin C	\$7,590	8
Christopher C	\$7,549	14
Courtney P	\$7,417	5
Sheena W	\$7,404	6
Steven C	\$7,375	7
Cody L	\$7,372	9
Bryson L	\$7,345	6
Simer B	\$7,329	9
Jim H	\$7,236	8
Joe H	\$7,224	11
Lacey L	\$7,211	12
Brooke K	\$7,200	5
Moe K	\$7,168	8
Chiquita E	\$7,161	7
Billy K	\$7,143	6
Walter C	\$7,091	7
Aeevry E	\$7,080	4
Zamantha M	\$7,079	7
Derek C	\$7,079	9
David B	\$7,060	9
Kailyn B	\$7,047	8
Josh W	\$7,036	6
Brook R	\$7,012	7
Jon B	\$7,006	12
Aaron J	\$7,002	7
Samantha B	\$6,959	10
Wanda L	\$6,907	6
Rose B	\$6,881	7
Branden D	\$6,842	10
Eli McL	\$6,684	6
Robbie O	\$6,673	7
Brandon R	\$6,647	6

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS
Blaine M	\$6,630	6
Shawn T	\$6,609	9
Brittany R	\$6,607	6
Tanner C	\$6,595	5
Steven W	\$6,589	5
Corey B	\$6,575	6
James L	\$6,508	5
Tony F	\$6,507	6
Mark W	\$6,485	4
Tyler G	\$6,474	6
Romano S	\$6,463	11
LaTerrika S	\$6,455	7
Tania Z	\$6,454	6
Alexander I	\$6,427	5
Coy D	\$6,421	10
Carrie P	\$6,421	9
Mario F	\$6,400	6
Ashley T	\$6,376	6
Jacob W	\$6,357	6
Brandon G	\$6,354	9
Landon H	\$6,324	8
Josiah C	\$6,313	5
Casandra B	\$6,306	4
Brittany F	\$6,303	8
Kayla E	\$6,300	11
Darian G	\$6,248	6
Caleb R	\$6,228	7
Kenneth M	\$6,192	3
Sarah S	\$6,161	3
Ryan M	\$6,156	8
Melody T	\$6,155	6
Cayla W	\$6,136	6
Jack M	\$6,130	5
Bobby B	\$6,089	8
Madison C	\$6,085	6
Kyle M	\$6,039	7
Robert H	\$6,010	7

AGENT	A/P	APPS
Ivan H	\$6,000	7
Chad A	\$5,978	6
Stephen D	\$5,977	8
Ryan R	\$5,901	7
Matthew T	\$5,892	3
Travis H	\$5,875	7
Jamir J	\$5,865	6
Bob G	\$5,855	4
Cam P	\$5,852	7
Alex P	\$5,842	6
Chad S	\$5,842	7
Katie R	\$5,823	10
William M	\$5,775	4
Charlie N	\$5,700	6
Matthew S	\$5,650	6
David F	\$5,630	6
Steven H	\$5,620	4
Erica B	\$5,612	8
Marion P	\$5,573	9
Latavious M	\$5,556	5
Justin B	\$5,544	11
Lacarris P	\$5,537	8
Melinda P	\$5,529	6
Jennifer M	\$5,508	4
Jaynice C	\$5,507	5
Parker T	\$5,506	2
John H	\$5,483	6
Isaigh S	\$5,434	4
Linda M	\$5,423	4
Gabe H	\$5,412	3
Andrea S	\$5,373	7
Riddick B	\$5,348	5
Maddie B	\$5,344	6
Brock B	\$5,343	4
Dante F	\$5,337	7
Michael M	\$5,316	7
Hope F-T	\$5,310	3

AGENT	A/P	APPS
Raeven Q	\$5,305	6
Carlos R	\$5,287	6
Alex H	\$5,266	5
Garrett H	\$5,263	4
Samuel J	\$5,252	6
Greg D	\$5,244	5
Justiin B	\$5,230	4
Antonio M	\$5,229	4
Grace S	\$5,192	7
Hailey P	\$5,192	5
Emilee A	\$5,191	5
Austin O	\$5,181	8
Jillian M	\$5,176	4
Patrick S	\$5,171	5
Andres A	\$5,162	13
Jacob S	\$5,147	8
Kyle B	\$5,147	4
Scott B	\$5,121	3
Brandon L	\$5,097	5
Robert C	\$5,080	7
Daniel B	\$5,077	7
Casey K	\$5,072	7
Kalid H	\$5,063	4
Julius L	\$5,038	10
Treyvon B	\$5,014	3
Amanda F	\$5,013	6
Tyrik S	\$5,002	3
John G	\$4,999	6
Anis B	\$4,994	5
Connor H	\$4,980	2
Daisha F	\$4,978	4
shelly L	\$4,967	5
Brandon H	\$4,960	6
Will F	\$4,928	9
Lauren H	\$4,909	15
Christian A	\$4,902	7
Kathleen I	\$4,888	5

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS
Ashley R	\$4,867	12
Taylor M	\$4,860	2
Angela E	\$4,821	3
Rebekah H	\$4,814	5
Beverley C	\$4,813	5
Justice W	\$4,809	10
wade she	\$4,782	4
Jenna F	\$4,778	7
Nate M	\$4,776	4
Jessica D	\$4,759	9
Lucas D	\$4,752	1
Chad H	\$4,740	4
Tatum T	\$4,738	5
Duncan D	\$4,730	4
Matthew H	\$4,714	6
Ineida A	\$4,687	4
Shannan M	\$4,651	5
Jaime M	\$4,620	3
Tracy S	\$4,610	7
Brayden B	\$4,601	6
Chasity E	\$4,595	5
Anthony J	\$4,565	5
Ronnie B	\$4,484	8
Jacobey D	\$4,473	6
Chuck I	\$4,442	6
Vance M	\$4,440	4
Jason B	\$4,436	11
Brandon P	\$4,433	4
Zimmer B	\$4,429	7
Katie K R	\$4,388	14
Matt D	\$4,386	6
Taylor C	\$4,383	4
Annsley J	\$4,353	4
Windy H	\$4,344	5
Jennifer S	\$4,321	5
Amber T	\$4,296	5
Glenn B	\$4,295	5

AGENT	A/P	APPS
Missy H	\$4,292	7
Debbie W	\$4,283	7
Eric S	\$4,273	6
Luke D	\$4,259	6
Tanya F	\$4,204	10
Chris R	\$4,200	8
Sharisa V	\$4,175	4
Ashley H	\$4,162	3
Lydia M	\$4,133	6
Daniel M Jr	\$4,132	4
Chad W	\$4,117	2
Nate L	\$4,115	4
Tony G	\$4,113	5
Chance L	\$4,111	5
Christina B	\$4,103	9
Joshua W	\$4,100	6
Deborah H	\$4,078	3
Amy S	\$4,067	2
John C	\$4,056	5
Debbie W	\$4,029	1
Charles S	\$4,027	4
Daniel W	\$4,018	5
Lisa S	\$4,008	3
Ahmed S	\$3,972	5
Alanna N	\$3,969	4
James C	\$3,962	5
Jeff M	\$3,961	4
Rebekah S	\$3,913	4
Eduardo P	\$3,900	3
Bradford T	\$3,897	3
Jasmine R	\$3,890	5
Ryan B	\$3,883	4
Trina C	\$3,856	3
George M	\$3,850	5
Preston D	\$3,836	5
Dakota Y	\$3,834	2
Jenny G	\$3,825	3

AGENT	A/P	APPS
Carter P	\$3,803	5
Dylan W	\$3,793	5
Adrienne M	\$3,773	8
Jeremiah M	\$3,744	4
Rafael M	\$3,744	3
Jasmine C	\$3,740	3
Heather B	\$3,732	5
Leyric H	\$3,671	4
Zachary E	\$3,670	4
Danielle N	\$3,660	4
Connor D	\$3,628	2
Jim H	\$3,624	2
Jennifer J	\$3,623	5
Danielle T	\$3,620	5
Karen B	\$3,616	2
Colby A	\$3,600	3
Donald A	\$3,600	7
Noah M	\$3,573	2
Matthew E	\$3,570	6
Lamont H	\$3,553	4
Brandon L	\$3,542	2
Jordan C	\$3,534	4
Kameron G	\$3,530	5
Jake K	\$3,523	4
Bill E	\$3,522	6
John K	\$3,520	5
Doug H	\$3,517	4
Dawson D	\$3,516	6
Skye K	\$3,506	4
Thomas B	\$3,480	8
Tyler K	\$3,466	3
Dawn J	\$3,458	2
Jared C	\$3,447	4
James T	\$3,437	5
Zarna D	\$3,435	3
Chuks M	\$3,420	1
Marshall W	\$3,416	4

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Barry Joe S	\$3,392	4	Ashton P	\$3,260	4	Chris M	\$3,114	3
Nathan A	\$3,383	4	Chris L	\$3,245	3	Katie M	\$3,112	4
Eric G	\$3,380	3	James T	\$3,245	6	Chelsea M	\$3,110	4
Paige A	\$3,367	4	Kayln S	\$3,227	3	Tanner R	\$3,108	4
Dakota S	\$3,365	4	Mike H	\$3,225	4	Andrew H	\$3,102	4
Aidan P	\$3,360	2	Lauren K	\$3,220	2	DJ W	\$3,090	5
James T	\$3,339	11	Tina W	\$3,207	2	George R	\$3,064	4
Louis M	\$3,329	3	Marquail A	\$3,204	2	Uriel P-C	\$3,058	5
Brayden H	\$3,322	2	Anthony R	\$3,195	3	Amy R	\$3,053	5
DeMichael P M	\$3,321	2	Oje A	\$3,187	3	James A	\$3,052	4
Bryson S	\$3,315	5	Jamir A	\$3,182	4	Jessica W	\$3,050	2
Brooke M	\$3,299	2	Renauld L	\$3,160	2	Peyton B	\$3,040	2
Maureen B	\$3,298	8	Jeremiah C	\$3,160	3	Nathan C	\$3,028	2
Brandon D	\$3,296	3	Emily S	\$3,146	3	Russell W III	\$3,024	4
Sophia L	\$3,294	3	Dylan A	\$3,130	4	Andres R	\$3,018	3
Valeska P	\$3,285	5	Rex N	\$3,126	3	Alexa S	\$3,013	5
Leslie I	\$3,283	6	Nate S	\$3,123	3	Justine M	\$3,010	2
Joshua L	\$3,268	4	Bridgette G	\$3,120	6	Owen H	\$3,000	3
Nelson A	\$3,267	4	Louinel A	\$3,119	4	Triston C	\$3,000	3



770-840-5467

Text the BATPHONE
your photos and videos
from the field!

READY SET HIKE



HEADS UP LIFE AGENTS! IT'S FOOTBALL SEASON!

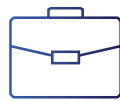
Liberty Bankers Life is introducing a new bonus where you can score big!

Qualification period: September 1 - December 31, 2024

Sell Liberty Bankers Life Final Expense policies and earn a cash bonus.



\$50 per
application



Minimum
of three cases



Maximum
payout of \$2,000

Get in the game and start scoring today!

*For Agent use only. Applications must be dated between September 1, 2024 – December 31, 2024. First premium must be received by January 15, 2025. The \$50 per app bonus will be paid after submitting three applications. Maximum payout of \$2,000. Any policy issued, paid, and not taken or canceled, will not be accepted toward the promotion. Business written on immediate family members will not count.