

volume 18 - issue 31

the pulse

What we do MATTERS!

AGENT OF THE WEEK

**Y'ALL, DOREA K-C,
AKA, "SOUTHERN BELLE,"
HAD A PEACHY WEEK LAST
WEEK, BLESSING THE
HEARTS OF 12 APPLICANTS
AND WRITING \$25,320 IN
A/P. WELL, BUTTER OUR
BACKSIDE AND CALL US A
BISCUIT!
CONGRATULATIONS SUGAR!**

*Dorea K-C
"Southern Belle"*

NORTH AMERICAN SENIOR BENEFITS
1-866-926-9000 | NASBINC.COM
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LAWRENCEVILLE GA, 30043

na sb

Last Week's TOP TEAMS

\$pek+++++

TEAM	A/P	APPS
Chris C	\$885,538	959
Garrett H	\$766,686	833
Keith T	\$714,904	854
Josh S	\$658,626	723
Dusty T	\$423,968	496
Andrew E	\$411,949	457
Blair O	\$345,053	310
Nick G	\$325,234	292
Blythe B	\$310,810	362
Greg B	\$299,013	331
Ashley C	\$253,285	279
Isaac S	\$252,689	322
Max G	\$208,712	220
Garrett S	\$203,729	223
Brian C	\$202,452	287
Will K	\$180,959	177
Scott D	\$134,587	277
Dylan W	\$119,444	146
Storme C	\$103,123	115
Naomi G	\$98,100	124

TEAM	A/P	APPS
Laura M	\$94,500	178
Steven H	\$91,231	79
Nate S	\$88,008	91
Cody L	\$83,709	104
Cole T	\$79,163	108
Rafael R	\$69,915	98
Spencer V	\$69,005	70
Blake N	\$66,905	73
Derrick L	\$65,153	79
Russell W III	\$63,261	48
Colby S	\$62,218	76
Alex M	\$61,787	65
Cat B	\$54,818	36
Branden D	\$54,639	57
Gerardo M	\$53,858	58
Katie M	\$52,746	44
Alex P	\$51,522	39
Christina B	\$51,203	57
Eugene M	\$51,028	46
Rex N	\$50,237	35

HONORABLE MENTION

We want to give a special shout out to the "All American," Nick R., for his stellar week reaching \$63,195 in a/p on 10 apps! You've got us feeling patriotic over here Nick!





TEAM	A/P	APPS
Chris L	\$49,427	43
Doug H	\$49,061	50
Stephen D	\$48,711	61
Chad S	\$48,433	68
Moe A	\$45,331	28
James T	\$44,908	58
Asia H	\$44,079	55
Daniel K	\$43,054	35
Owen M	\$42,380	46
Abel H	\$41,890	57
Steven W	\$40,633	49
Joe B	\$39,124	32
Connor E	\$38,928	43
Jessica D	\$37,668	30
Shane R	\$37,273	51
AJ R	\$36,582	36
Marcus Al-S	\$33,263	28
Kailyn B	\$31,841	35

TEAM	A/P	APPS
Tai S	\$30,880	39
Mario F	\$30,166	38
Chuekha H	\$30,131	33
Connor H	\$29,057	23
Kalid H	\$28,157	22
Grace S	\$28,093	30
Smiley M	\$27,862	24
Alstin V	\$27,724	21
Kellem-C	\$27,583	14
Anthony J	\$27,535	30
Nick R	\$26,939	28
Brian A	\$26,818	25
Grayson R	\$26,759	26
Cliff S	\$25,446	30
Joshua T	\$25,275	44
Nichole B	\$25,158	28
Mason D	\$25,128	23
Xavier C	\$24,884	25

TEAM	A/P	APPS
Mason H	\$24,577	19
Bobby B	\$23,813	35
Martin M	\$23,324	18
Josiah M	\$23,237	21
Brandon L	\$22,813	36
Luke R	\$22,622	24
Jonathan M	\$22,143	23
Art T	\$21,975	34
William D	\$21,459	18
Haley F	\$21,210	22
Cody C	\$21,102	23
Danny B	\$20,895	19
James C	\$20,723	19
Adrienne M	\$20,643	28
Amanda F	\$20,572	20
Tyler K	\$20,293	21



TEAM	A/P	APPS
Cody W	\$19,479	23
Cameron M	\$19,454	156
Josh O	\$19,315	24
Christian A	\$18,967	27
Lacey L	\$18,828	18
Robert H	\$18,025	28
Bobby P	\$17,883	27
Jaime M	\$17,354	24
Ineida A	\$17,339	11
Whitney H	\$17,278	17
Emily S	\$16,807	23
Brooke M	\$16,661	17
Pierce M	\$16,547	12
Stefanie R	\$16,205	26
Jennifer S	\$15,829	13
Ryan S	\$15,779	27
Becca A	\$15,765	22
Marcus C	\$15,242	13
Tony F	\$15,205	10
Riley P	\$14,974	22
John S	\$14,959	23
Billy K	\$14,686	16
Hobbs J	\$14,341	12

TEAM	A/P	APPS
Fred F	\$14,284	17
Windy H	\$14,236	8
Troy B	\$13,872	10
Kristi J	\$13,674	0
David F	\$13,577	13
Ryan M	\$13,575	12
Courtney P	\$13,388	25
Dylan A	\$13,241	9
Moe K	\$13,239	26
Bryson S	\$13,074	18
Tracy E	\$12,981	14
Sheena W	\$12,980	7
Giuseppe B	\$12,912	15
Lauren C	\$12,866	12
Tatum T	\$12,571	13
John H	\$12,453	21
Steven C	\$12,307	10
Stacye T	\$12,301	10
Renee F	\$12,274	13
Larry G	\$12,227	27
Blaine M	\$12,128	11
Jack G	\$11,965	15
Yassir A	\$11,889	12

TEAM	A/P	APPS
Mikal R	\$11,770	11
Zach A	\$11,212	13
Rodney G	\$10,721	15
Jim H	\$10,680	10
Marvin O	\$10,644	13
Tiffany T	\$10,623	15
Chris H	\$10,458	15
Coy D	\$10,335	15
Joseph E	\$10,308	15
Brandon P	\$10,296	12
Zamantha M	\$10,119	14
Lauren H	\$9,739	7
Michael C	\$9,734	11
Cody L	\$9,674	9
Jermaine W	\$9,601	5
Kiana T	\$9,591	6
Dima F	\$9,487	8
Sam P	\$9,334	9
Michael M	\$9,311	6
Candace N	\$9,209	7
Semenya J	\$9,181	10
Ronnie B	\$9,181	10
Michelle J	\$9,079	7

Last Week's 10k Grand Land Agents

AGENT	A/P	APPS
Dorea K	\$25,320	12
Dan C	\$25,008	26
Nick R	\$23,145	10
Mason H	\$20,232	16
Spencer V	\$17,851	10
Cameron W	\$16,245	9
Mark W	\$14,201	10
Kristi J	\$13,674	7
Smiley M	\$13,617	7
Gerardo P	\$13,440	13
Moe K	\$13,239	11
Martin M	\$13,098	9
Matthew T	\$13,020	9
Derek C	\$12,612	10
Chris L	\$12,408	8
Stacye T	\$12,301	10
Steven W	\$12,093	14
Ashelie A	\$11,854	6
Tony F	\$11,610	7
Storme C	\$11,568	14

AGENT	A/P	APPS
Lovenda O	\$11,521	6
Cam P	\$11,464	7
Stephen M	\$11,340	8
Laura B	\$11,321	6
Briana B	\$11,031	7
Daniel H	\$10,781	14
Haley F	\$10,774	8
Jim H	\$10,680	10
Dante F	\$10,514	6
Lily B	\$10,431	13
Jordan K	\$10,415	6
Ashley B	\$10,327	3
William D	\$10,200	8
Brandon R	\$10,178	3
Mson C	\$10,177	14
Derrick L	\$10,167	13
Debbie W	\$10,159	6
Lucas S	\$10,067	9
Tatum T	\$10,018	10

Deadline

Remember to place your digital leads orders before the first of the month to be filled the following month!

Last Week's TOP Producers

AGENT	A/P	APPS
Dorea K	\$25,320	12
Dan C	\$25,008	26
Nick R	\$23,145	10
Mason H	\$20,232	16
Spencer V	\$17,851	10
Cameron W	\$16,245	9
Mark W	\$14,201	10
Kristi J	\$13,674	7
Smiley M	\$13,617	7
Gerardo P	\$13,440	13
Moe K	\$13,239	11
Martin M	\$13,098	9
Matthew T	\$13,020	9
Derek C	\$12,612	10
Chris L	\$12,408	8
Stacye T	\$12,301	10
Steven W	\$12,093	14
Ashelie A	\$11,854	6
Tony F	\$11,610	7
Storme C	\$11,568	14
Lovenda O	\$11,521	6
Cam P	\$11,464	7
Stephen M	\$11,340	8
Laura B	\$11,321	6
Briana B	\$11,031	7
Daniel H	\$10,781	14
Haley F	\$10,774	8
Jim H	\$10,680	10
Dante F	\$10,514	6
Lily B	\$10,431	13
Jordan K	\$10,415	6
Ashley B	\$10,327	3
William D	\$10,200	8
Brandon R	\$10,178	3
Mason C	\$10,177	14

AGENT	A/P	APPS
Derrick L	\$10,167	13
Debbie W	\$10,159	6
Lucas S	\$10,067	9
Tatum T	\$10,018	10
Muhammad A	\$9,988	8
Cameron M	\$9,911	5
Treyvon B	\$9,911	4
Joseph E	\$9,891	14
Owen M	\$9,862	11
Cody L	\$9,674	9
Moe A	\$9,646	9
Christian A	\$9,601	8
Frank W	\$9,598	7
Jason B	\$9,591	6
Lauren F	\$9,415	17
Zach B	\$9,367	5
Daniel L	\$9,354	7
Michael M	\$9,311	6
Ashton M	\$9,308	5
DeQuentin D	\$9,292	8
Jack G	\$9,151	11
Yassir A	\$8,973	8
Rebekah H	\$8,912	5
Jaime M	\$8,728	10
Steven C	\$8,648	7
Fred F	\$8,512	12
Justin B	\$8,387	11
Jordan S	\$8,344	10
Rafael M	\$8,292	10
Stephen D	\$8,286	7
Tai S	\$8,286	7
Brianna R	\$8,241	5
Oje A	\$8,102	5
Ann B	\$8,090	7
Marcus Al-S	\$8,072	7

AGENT	A/P	APPS
Tyler G	\$8,046	6
Dallas B	\$7,980	8
Parker W	\$7,873	5
Jonathan M	\$7,790	6
Rick C	\$7,707	5
Amanda F	\$7,680	10
Christopher C	\$7,593	8
Darrel W	\$7,587	10
Hobbs J	\$7,541	8
Branden D	\$7,527	12
Clarence J	\$7,500	4
Garrett D	\$7,480	6
Renee F	\$7,391	7
Tavoreion L	\$7,363	7
John H	\$7,362	10
Jacob B	\$7,356	7
Brittney G	\$7,355	7
Anthony D	\$7,256	6
Pierce M	\$7,239	7
Colby S	\$7,188	8
Madison D	\$7,186	25
Rose B	\$7,181	4
Katherine L	\$7,133	8
Chad W	\$7,130	6
Qway H	\$7,098	4
Christie S	\$7,047	5
David F	\$7,003	8
Gonzalo L	\$6,987	7
Alex H	\$6,963	13
Brandon L	\$6,916	2
Alex P	\$6,912	4
DeAndre W	\$6,862	7
Alstin V	\$6,841	5
Tywanda M	\$6,840	3
Courtney P	\$6,762	11

Last Week's TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
James L	\$6,759	7	Taylor D	\$5,873	11	Becca A	\$5,288	5
Stephen C	\$6,720	4	Will F	\$5,824	5	Tyler E	\$5,283	2
Ronnie B	\$6,680	6	Matthew S	\$5,823	7	Jonathan M	\$5,234	6
Glenn B	\$6,618	8	Peyton B	\$5,789	8	Tracy S	\$5,160	6
Eli M	\$6,582	4	Todd H	\$5,769	3	Joshua O	\$5,160	4
Ryan F	\$6,574	5	Dom M	\$5,764	7	Jamir J	\$5,145	7
Kelby T	\$6,552	4	Lauren H	\$5,755	4	Aikeem B	\$5,102	6
Cody C	\$6,501	7	Spencer P	\$5,752	11	Loc P	\$5,100	4
Dalton N	\$6,492	7	Taylor M	\$5,750	11	Candace C-G	\$5,088	7
Lacey L	\$6,484	6	Jordan R	\$5,745	5	Trina C	\$5,080	7
Brooke M	\$6,470	7	Anis B	\$5,724	5	Brian Co	\$5,073	4
Joshua T	\$6,468	9	Tracy E	\$5,723	5	Laura K	\$5,046	2
Raeven Q	\$6,448	5	Jordan C	\$5,716	6	Roman S	\$5,043	9
Chris H	\$6,444	8	Zach H	\$5,695	7	Jake K	\$5,028	5
Phillip J	\$6,435	6	Katelynn M	\$5,686	4	Danielle S	\$4,991	8
Austin N	\$6,374	6	Doug H	\$5,677	7	Daisha F	\$4,987	9
Levi H	\$6,338	8	Kristofer H	\$5,641	7	Nicole SC	\$4,979	3
Laura B	\$6,269	6	Larry G	\$5,641	10	Jasmine R	\$4,974	6
Ivan H	\$6,264	6	Matthew M	\$5,592	4	Ryan S	\$4,967	11
Donald A	\$6,200	5	Isaiah O	\$5,549	6	Sergio D	\$4,951	6
Charles S	\$6,152	6	Quinn	\$5,543	6	Tonia B	\$4,936	4
Danni C	\$6,140	4	Harley W	\$5,507	3	Aikeem B	\$4,936	4
Walter C	\$6,062	7	Preston D	\$5,489	4	Roger H	\$4,934	6
Tanner C	\$6,058	6	Travis H	\$5,488	5	Marquail A	\$4,933	5
Elizabeth F	\$6,044	4	Riley P	\$5,476	8	Jeffery B	\$4,932	7
Stefanie R	\$6,029	7	Ashton P	\$5,472	5	Jenna F	\$4,908	7
Melody T	\$6,022	5	Art T	\$5,432	9	Paige A	\$4,897	4
Jon T	\$6,018	4	Carlos M	\$5,410	5	Matt D	\$4,868	5
Kristel G	\$6,017	8	Semenya J	\$5,402	5	Dale P	\$4,864	6
Michael C	\$6,012	8	Valeska P	\$5,400	5	Steven H	\$4,820	3
Antoine S	\$5,955	5	Gerardo M	\$5,400	4	Garrett H	\$4,819	5
Destiny	\$5,944	4	Dakota S	\$5,340	5	Gerald T	\$4,805	6
Evan K	\$5,921	5	Mikal R	\$5,337	6	George R	\$4,774	4
Sam S	\$5,913	3	Chuks M	\$5,315	6	Ryan M	\$4,763	5
Jordan W	\$5,892	4	Christina B	\$5,297	5	TJ Sullivan	\$4,755	4

Last Week's TOP PRODUCERS

AGENT	A/P	APPS
Chris C	\$4,744	2
Jason B	\$4,735	7
Mario F	\$4,728	4
Eric B	\$4,720	5
Lindsay L	\$4,704	8
Nate L	\$4,699	3
Sydney G	\$4,692	6
Titus H	\$4,675	6
Riley B	\$4,655	5
Tania Z	\$4,647	4
Coy D	\$4,640	8
Korey T	\$4,626	5
James A	\$4,626	7
Joseph F	\$4,622	6
Ryder D	\$4,608	7
Austin O	\$4,585	5
Court L	\$4,577	4
Sherry L	\$4,576	2
Je'Bria L	\$4,531	11
Maureen B	\$4,510	6
Emily S	\$4,492	7
Jorge H	\$4,487	12
Michael C	\$4,472	5
Duncan D	\$4,472	5
Chelsea P	\$4,463	3
Chiquita E	\$4,452	4
Alicia W	\$4,440	3
Nick R	\$4,440	5
Romano S	\$4,431	6
Sam P	\$4,416	5
Kyle P	\$4,352	7
William H	\$4,350	5
Zimmer B	\$4,326	6
Joe D	\$4,314	4
Bryson S	\$4,308	3

AGENT	A/P	APPS
Tyler K	\$4,260	1
Crystal T	\$4,259	5
Amber T	\$4,238	8
Brandon L	\$4,230	5
Melinda P	\$4,225	5
Shawn T	\$4,207	6
Daniel K	\$4,207	4
Amanda F	\$4,206	5
Josiah C	\$4,203	5
Alicia R	\$4,184	5
Taylor C	\$4,167	6
Joseph L	\$4,159	3
John C	\$4,157	4
Tonya K	\$4,138	4
Mycharra S	\$4,127	8
Zach A	\$4,124	6
Nick G	\$4,112	2
James A	\$4,106	3
Nicholas C	\$4,105	5
Nicholas M	\$4,089	5
Caden S	\$4,089	5
Blaine M	\$4,082	5
Robert F	\$4,080	5
Eugene M	\$4,068	6
Samuel J	\$4,061	4
Erica B	\$4,034	3
Caniya J	\$3,984	3
Anthony R	\$3,977	5
Evan W	\$3,958	3
Ori	\$3,931	9
Bill E	\$3,929	4
Brittany W	\$3,904	4
Kyle M	\$3,896	5
Brittney P	\$3,895	5
Jessica D	\$3,884	6

AGENT	A/P	APPS
Jenny G	\$3,867	10
Brandon H	\$3,855	5
Gary P	\$3,854	5
Tanya F	\$3,844	3
Brittany M	\$3,830	3
Ryan S	\$3,826	5
Liam C	\$3,793	4
Daniel M Jr	\$3,779	3
Will F	\$3,779	6
Davide A	\$3,778	5
Amy R	\$3,753	5
Amy M	\$3,732	3
Heather B	\$3,672	8
Blair O	\$3,667	3
Anthony W	\$3,667	3
Abel H	\$3,664	6
Anthony S	\$3,659	3
Thomas M	\$3,658	4
Chelsea M	\$3,650	9
Stephanie J	\$3,625	4
Rob C	\$3,623	3
Connor D	\$3,595	3
Kalid H	\$3,580	3
Meagan M	\$3,572	4
Triston C	\$3,568	4
Kevin G	\$3,542	4
Deja T	\$3,542	8
Dave P	\$3,529	3
Eric S	\$3,507	5
Bobby B	\$3,502	12
Naomi G	\$3,500	4
Ryan R	\$3,500	5
Kenneth M	\$3,480	2
Justiin B	\$3,469	2
Sami M	\$3,469	4

Last Week's TOP PRODUCERS

AGENT	A/P	APPS
Austin R	\$3,468	2
Juan G	\$3,464	4
Renauld L	\$3,458	2
TeErah	\$3,458	2
Lynn F	\$3,448	2
Luke H	\$3,433	6
Justin B	\$3,410	2
Greg D	\$3,408	3
Brandon D	\$3,404	6
Kristi B	\$3,391	2
Sarah S	\$3,382	2
Katie M	\$3,380	4
John H	\$3,364	4
Isai C	\$3,360	3
Charity W	\$3,357	4
Robbie O	\$3,352	2

AGENT	A/P	APPS
Bridgette G	\$3,302	6
Greg L	\$3,300	4
Angel L	\$3,299	4
Matthew P	\$3,295	4
Felisha L	\$3,294	2
Ryan B	\$3,291	4
Brad K	\$3,264	5
Shyla B	\$3,244	4
Krystal M	\$3,241	4
Latasha M	\$3,237	9
Xavier C	\$3,234	5
Trevor S	\$3,232	2
Mitch B	\$3,228	5
Courtney P	\$3,204	3
Dylan G	\$3,201	3
Chris P	\$3,195	8

AGENT	A/P	APPS
Troy B	\$3,160	2
Alex G	\$3,141	4
Rebekah S	\$3,132	4
Cliff S	\$3,130	5
Louinel A	\$3,119	4
Eli S	\$3,109	4
Deborah H	\$3,108	3
Josiah M	\$3,108	2
Tiago	\$3,081	3
Dave R	\$3,075	2
Cayla W	\$3,070	4
Kevin C	\$3,048	2
Nichole B	\$3,041	4
Grace S	\$3,040	4
Pinkney P	\$3,007	3
Grace W	\$3,000	3



#1 APP Writer

Dan C

With 26 APPS!

North American Senior Benefits

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**WE WANT YOUR AMAZING
PHOTOS FROM THE FIELD AND
IN THE COMMUNITY!**

