

AUGUST 2ND 2024
VOLUME 13
ISSUE 30

the PULSE

WHAT WE DO MATTERS

AGENT OF THE WEEK

Alivia K
MEDUSA



ALIVIA K., AKA, MEDUSA, CONTINUES TO ROCK THE FIELD! LAST WEEK SHE TURNED 17 APPS INTO A STUNNING, \$16,879 IN A/P. ALIVIA ISN'T TURNING SENIORS INTO STONE, SHE'S SAVING FUTURES FROM ROCKY TIMES. CONGRATULATIONS AGAIN ALIVIA!

NORTH AMERICAN SENIOR BENEFITS
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922-A HURRICANE SHOALS RD
LAWRENCEVILLE GA, 30043



LAST WEEK'S TOP TEAMS

\$50K+++++

TEAM	A/P	APPS
Chris C	\$1,029,306	1163
Garrett H	\$888,817	1034
Josh S	\$799,740	936
Keith T	\$646,599	805
Blair O	\$509,355	475
Nick G	\$458,531	433
Andrew E	\$432,176	511
Dusty T	\$373,194	481
Greg B	\$326,334	391
Ashley C	\$291,114	346
Will K	\$277,854	253
Blythe B	\$268,310	354
Isaac S	\$225,968	251
Max G	\$194,412	223
Brian C	\$193,418	217
Garrett S	\$181,449	221
Alex C	\$142,420	155
Scott D	\$133,316	131
Cole T	\$108,925	129
Storme C	\$101,480	115
Dylan W	\$92,835	132

TEAM	A/P	APPS
Steven H	\$91,720	80
Laura M	\$88,372	178
Russell W III	\$82,319	73
Cody L	\$76,494	100
Alex M	\$75,759	84
Marcus Al-S	\$75,661	74
Naomi G	\$72,346	76
Connor E	\$72,262	69
Dustin H	\$70,863	89
Shane R	\$69,856	83
AJ R	\$69,090	62
Alex P	\$64,696	57
Blake N	\$62,683	72
Cat B	\$61,260	49
Nate S	\$60,080	79
Spencer V	\$57,530	66
Derrick L	\$54,639	74
Katie M	\$53,719	77
Gerardo M	\$50,436	50
Rafael R	\$50,088	63

DEADLINE

**REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE
FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!**

\$20K-\$49,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Branden D	\$48,027	71	Courtney P	\$31,202	41	Chad A	\$23,733	22
James T	\$46,475	62	Xavier C	\$30,810	35	Jennifer S	\$23,601	23
Nichole B	\$45,756	42	Daniel K	\$29,867	26	Mitch B	\$23,032	15
Brian A	\$43,691	38	Cameron M	\$29,539	27	Whitney H	\$22,544	23
Doug H	\$43,214	44	Brandon L	\$28,775	58	Rodney G	\$22,532	26
Stephen D	\$41,564	39	Adrienne M	\$28,103	28	Jonathan M	\$22,383	23
Bobby B	\$40,281	53	Christina B	\$27,671	46	Tracy E	\$22,312	38
Colby S	\$39,818	59	Chad S	\$27,600	32	John S	\$22,197	31
Chris L	\$39,693	41	Kailyn B	\$27,539	26	Chuekha H	\$22,008	20
Marcus C	\$38,228	38	Asia H	\$27,539	26	Josh O	\$21,341	18
Jessica D	\$36,187	55	Josiah M	\$27,428	22	Alstin V	\$21,235	22
Grayson R	\$35,116	41	Cody C	\$27,329	25	Blaine M	\$21,173	16
Ashley T	\$33,964	39	Joe B	\$25,262	18	Riley P	\$21,110	23
Abel H	\$33,341	38	Stefanie R	\$24,867	28	Danny B	\$20,952	20
Rex N	\$32,550	34	Tyler K	\$24,702	23	Eugene M	\$20,827	27
Anthony J	\$32,492	43	Moe A	\$24,686	20	Billy K	\$20,621	28
Smiley M	\$32,358	42	Martin M	\$24,685	20	Amanda F	\$20,279	25
Eric G	\$31,670	34	Mason D	\$24,642	33	Ryan M	\$20,042	14
William D	\$31,570	30	Robert H	\$24,466	37			

\$9K-\$19,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Cliff S	\$19,929	25	Dorea K-C	\$15,517	13	Ryan B	\$12,040	4
Steven W	\$19,485	28	Nick R	\$15,134	16	Mikal R	\$11,701	13
Lauren C	\$19,200	19	Jack G	\$15,118	18	Zamantha M	\$11,684	14
Dima F	\$19,184	16	Jeff M	\$14,889	14	Tiffany T	\$11,684	14
Bryson S	\$18,900	18	Ryan S	\$14,774	24	Dawn J	\$11,568	18
Tatum T	\$18,642	15	James C	\$14,720	21	Carter P	\$11,269	25
Jalen D	\$18,480	15	Larry G	\$14,564	11	Mike B	\$11,198	9
Connor H	\$18,462	15	Windy H	\$14,486	17	David F	\$11,198	9
Owen M	\$18,126	20	Stephanie J	\$13,986	14	Michelle J	\$11,140	17
Emily S	\$18,021	22	Jaime M	\$13,911	14	Cody L	\$10,553	8
Tai S	\$17,894	28	Fred F	\$13,555	17	Jim H	\$10,512	9
Joel F	\$17,704	18	Art T	\$13,425	20	Brittany F	\$10,504	10
Brooke M	\$17,639	16	Ineida A	\$13,374	8	Becca A	\$10,346	11
John H	\$17,630	25	Luke R	\$13,368	14	Tracy S	\$10,081	7
Brandon P	\$17,287	18	Pierce M	\$12,758	14	Lacey L	\$10,009	11
Sheena W	\$17,173	16	Lydia W	\$12,546	12	Mike R	\$9,968	6
Joe H	\$16,460	23	Colby S	\$12,334	19	Jermaine W	\$9,601	5
Mario F	\$16,237	27	Cody W	\$12,334	19	Sam P	\$9,334	9
Yassir A	\$16,174	25	Coy D	\$12,227	16	Christian A	\$9,170	11
Linda S	\$15,588	14	Joshua T	\$12,183	22	Jenny G	\$9,063	17

LAST WEEK'S 10K GRAND LAND AGENTS

AGENT	A/P	APPS
Alivia K	\$16,879	17
Derrick L	\$16,472	21
Tyler G	\$15,210	11
Dan C	\$14,923	12
Austin N	\$14,732	16
Laura B	\$14,712	20
Storme C	\$13,836	13
Nichole B	\$13,192	13
Cameron M	\$13,070	12
Justin C	\$12,449	10
Cameron W	\$12,270	8
Romano S	\$12,226	8
Mitch B	\$12,221	9
DeAndre W	\$12,108	15
Austin K	\$11,759	12
Nic W	\$11,747	10
Tatum T	\$11,746	9
Maxwell Y	\$11,733	7
Courtney P	\$11,645	17
Heather B	\$11,390	8
Connor E	\$11,251	9
Spencer P	\$11,221	8

AGENT	A/P	APPS
Emilee A	\$11,162	6
Stephen M	\$11,141	8
Marcus Al-S	\$11,086	7
Tyler G	\$11,041	9
Aikeem B	\$10,947	8
Fred F	\$10,888	14
Cameron W	\$10,872	10
Katie M	\$10,703	10
Shelly L	\$10,632	9
Bobby B	\$10,618	12
Katie K R	\$10,566	7
Juan G	\$10,549	8
Muhammad A	\$10,518	17
Jim H	\$10,512	9
Steven H	\$10,508	7
Xavier C	\$10,444	15
William D	\$10,174	8
Jessica D	\$10,169	21
Blaine M	\$10,132	7
Martin M	\$10,125	7
Joel F	\$10,121	10
Tracy S	\$10,081	7

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Alivia K	\$16,879	17	Jim H	\$10,512	9	Zach H	\$7,970	10
Derrick L	\$16,472	21	Steven H	\$10,508	7	Eli M	\$7,956	8
Tyler G	\$15,210	11	Xavier C	\$10,444	15	Nate S	\$7,947	7
Dan C	\$14,923	12	William D	\$10,174	8	Rebekah H	\$7,909	9
Austin N	\$14,732	16	Jessica D	\$10,169	21	Nathan C	\$7,812	8
Laura B	\$14,712	20	Blaine M	\$10,132	7	Anis B	\$7,730	4
Storme C	\$13,836	13	Martin M	\$10,125	7	David G	\$7,712	7
Nichole B	\$13,192	13	Joel F	\$10,121	10	Louis M	\$7,709	5
Cameron M	\$13,070	12	Tracy S	\$10,081	7	Beverley C	\$7,665	9
Justin C	\$12,449	10	Jack G	\$9,929	8	Marcus C	\$7,656	4
Cameron W	\$12,270	8	David F	\$9,829	8	William S-M	\$7,561	4
Romano S	\$12,226	8	Daniel H	\$9,822	14	Lydia P	\$7,508	7
Mitch B	\$12,221	9	Chuks M	\$9,794	5	Clarence J	\$7,500	4
DeAndre W	\$12,108	15	Mark W	\$9,680	8	Ashton M	\$7,500	8
Austin K	\$11,759	12	Gerardo P	\$9,635	8	Soloman R	\$7,342	8
Nic W	\$11,747	10	Dorea K-C	\$9,344	8	Devin S	\$7,334	6
Tatum T	\$11,746	9	Debbie W	\$9,298	11	Destiny G	\$7,292	8
Maxwell Y	\$11,733	7	Jon B	\$9,210	10	Lydia W	\$7,157	7
Courtney P	\$11,645	17	Eric B	\$9,209	12	Shaunna H	\$7,133	5
Heather B	\$11,390	8	Anthony W	\$9,204	8	Bryan W	\$7,131	2
Connor E	\$11,251	9	Dustin H	\$9,096	7	Mikal R	\$7,128	7
Spencer P	\$11,221	8	Smiley M	\$9,064	9	Matthew M	\$7,104	7
Emilee A	\$11,162	6	Brittney G	\$8,946	9	Melody T	\$7,044	5
Stephen M	\$11,141	8	Dima F	\$8,871	6	Cam P	\$7,006	5
Marcus Al-S	\$11,086	7	Kristine G	\$8,859	2	Matt H	\$6,927	9
Tyler G	\$11,041	9	Jalen D	\$8,784	5	Amanda W	\$6,925	4
Aikeem B	\$10,947	8	Walter C	\$8,566	9	Brayden H	\$6,909	8
Fred F	\$10,888	14	Brandon P	\$8,514	8	Kendahl O	\$6,896	6
Cameron W	\$10,872	10	Linda S	\$8,484	7	Gonzalo L	\$6,845	6
Katie M	\$10,703	10	Moe K	\$8,468	8	Alicia W	\$6,815	8
Shelly L	\$10,632	9	Jorge H	\$8,443	10	AJ R	\$6,812	8
Bobby B	\$10,618	12	Ryan M	\$8,356	6	Owen M	\$6,805	8
Katie K R	\$10,566	7	Nicholas R	\$8,158	8	Lucas S	\$6,800	3
Juan G	\$10,549	8	Valerie T	\$8,150	8	Jackie M	\$6,768	5
Muhammad A	\$10,518	17	Mike R	\$8,024	5	Solon S	\$6,732	16

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Dallas B	\$6,720	11	Sheena W	\$5,928	5	Garrett H	\$5,255	6
Stacye T	\$6,713	5	Brandon L	\$5,921	7	Kristofer H	\$5,235	12
Sam P	\$6,712	6	Brooke M	\$5,909	6	Rex N	\$5,218	2
Cliff S	\$6,694	8	Ann B	\$5,894	5	Jordan S	\$5,214	6
Duncan D	\$6,692	7	Isaiah O	\$5,833	6	Taylor A	\$5,213	6
Rose B	\$6,687	4	Steven W	\$5,814	5	Moe A	\$5,209	5
Jason B	\$6,678	6	Danielle S	\$5,803	10	Eric S	\$5,190	5
Amanda F	\$6,651	7	John G	\$5,788	11	Macy H-P	\$5,189	10
Janard H	\$6,641	5	Charles S	\$5,773	6	Brittney P	\$5,185	5
Brittany R	\$6,521	4	Simer B	\$5,760	14	Matt O	\$5,184	9
Ivan H	\$6,514	7	Dalton N	\$5,689	2	Brianna R	\$5,183	3
Justin B	\$6,496	3	Colin S	\$5,652	2	Zamantha M	\$5,168	6
Greg D	\$6,469	5	Lauren C	\$5,640	4	Dale P	\$5,155	6
Josiah M	\$6,432	3	Gerardo M	\$5,628	4	Hobbs J	\$5,150	8
Loc P	\$6,387	6	Rafael M	\$5,602	7	Nelson C	\$5,145	3
Yassir A	\$6,367	7	Elizabeth C	\$5,581	7	Justin M	\$5,144	12
Korey T	\$6,342	5	Matthew T	\$5,580	5	Kimberly T	\$5,121	9
Lucas D	\$6,314	5	Ryder D	\$5,544	6	Chris L	\$5,088	6
Sami M	\$6,311	7	Deja T	\$5,502	5	Jere M	\$5,084	7
Caden S	\$6,304	6	Branden D	\$5,490	8	Chelsea P	\$5,071	6
Josh S	\$6,284	6	Kenneth M	\$5,472	3	Antoine S	\$5,057	5
Cody L	\$6,280	5	Marion P	\$5,468	3	Coult A	\$5,049	7
Tywanda M	\$6,252	3	Taima B	\$5,468	4	Maureen B	\$5,032	6
John K	\$6,173	5	Alex G	\$5,457	5	Jaime M	\$5,023	5
Caleb R	\$6,163	6	Trina C	\$5,426	5	Barry Joe S	\$5,005	5
Kathleen I	\$6,128	6	Jordan W	\$5,424	3	Whitney H	\$5,002	4
Bridgette G	\$6,114	10	Derek C	\$5,413	5	Nathan S	\$4,974	7
Jonathan M	\$6,106	5	Jonathan D	\$5,402	4	Laquanda S	\$4,963	5
Sophia L	\$6,060	4	Christian A	\$5,396	5	Brittany M	\$4,949	5
Mason C	\$6,056	8	Jenna F	\$5,377	5	Anthony R	\$4,933	5
Michael M	\$6,054	6	Tania Z	\$5,374	4	Jake K	\$4,932	5
Brandon D	\$6,040	5	Steven C	\$5,346	6	Nate L	\$4,926	4
Tony F	\$5,998	5	Treyvon B	\$5,293	4	Semos K	\$4,922	3
Lacey L	\$5,994	7	Pierce M	\$5,258	6	Spencer V	\$4,916	9
Travis H	\$5,977	6	Elizabeth F	\$5,255	4	James L	\$4,896	3

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Alex M	\$4,892	5	Brittany F	\$4,376	4	Raiana W	\$4,005	5
Courtney P	\$4,885	4	Josh J	\$4,360	7	Nicholas C	\$4,000	4
Mason H	\$4,836	6	James T	\$4,344	3	Brianna L	\$3,979	3
Will F	\$4,824	8	Rodney G	\$4,337	6	George M	\$3,960	3
Jamir J	\$4,816	5	Paris P	\$4,331	5	Oje A	\$3,960	2
Ryan S	\$4,809	5	Stephen D	\$4,329	7	Jacob W	\$3,948	5
Robert H	\$4,806	13	Leslie I	\$4,316	5	Charles A	\$3,929	4
Russell W Jr	\$4,799	4	Emily S	\$4,302	5	Ahmed S	\$3,926	2
Jon T	\$4,794	3	Daniel L	\$4,296	4	Tanya F	\$3,889	7
Kyle P	\$4,791	5	Taylor D	\$4,287	7	Nicole S C	\$3,871	3
Landon H	\$4,776	4	Kyle B	\$4,282	4	Carter P	\$3,868	13
Stacey R	\$4,758	4	Kristel G	\$4,279	4	Nick R	\$3,852	3
Tyler C	\$4,754	3	Marques T	\$4,273	3	Betsy B	\$3,834	4
Patrick B	\$4,687	7	Coy D	\$4,257	6	Riddick B	\$3,828	5
Taylor M	\$4,660	1	Ashley R	\$4,253	6	TJ Sullivan	\$3,825	5
John H	\$4,627	5	Tracy E	\$4,251	7	Wade S	\$3,825	6
Blair O	\$4,616	5	Samantha B	\$4,223	2	Alicia R	\$3,795	7
Todd H	\$4,609	3	Jeremiah M	\$4,212	6	Jamie L	\$3,782	2
Alex P	\$4,608	4	Jennifer J	\$4,179	5	Tanner C	\$3,775	5
Tiffany J	\$4,553	2	Gage B	\$4,171	6	Amy R	\$3,753	5
Malik H	\$4,548	5	Art T	\$4,144	9	Devin G	\$3,731	7
Austin P	\$4,543	4	Levi H	\$4,144	7	Robert C	\$3,720	4
Danni C	\$4,537	7	Luke H	\$4,138	7	Chris W	\$3,716	5
Paige A	\$4,533	7	Daisha F	\$4,125	4	Lauren H	\$3,708	9
Ryan S	\$4,532	8	Brian A	\$4,123	6	Brooke M	\$3,702	2
Eric G	\$4,519	5	Roxanne R	\$4,116	2	Lydia P	\$3,672	5
Dylan A	\$4,499	4	Ronnie B	\$4,106	5	Tyler K	\$3,650	4
Hailey P	\$4,466	7	Austin C	\$4,101	3	Dawn J	\$3,649	5
Gabe T	\$4,450	5	Jamila W	\$4,099	6	Matt D	\$3,648	6
Chris M	\$4,447	4	Ali Y	\$4,094	3	Samantha B	\$3,647	2
Lauren F	\$4,441	6	Chantel H	\$4,075	5	Rashaan M	\$3,630	3
Meagan M	\$4,430	6	Kayln S	\$4,072	1	Jake S	\$3,582	7
Ethan H	\$4,425	4	Daniel K	\$4,061	3	Glenn B	\$3,544	6
Austin O	\$4,413	5	Shawn T	\$4,047	6	Derek A	\$3,544	4
Candace C-G	\$4,405	4	Niko S	\$4,047	4	Brandon G	\$3,543	10

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Brianna H	\$3,542	4	Carlos R	\$3,292	2	Brandon B	\$3,122	4
Mekayla M	\$3,531	5	Chase C	\$3,287	3	Zimmer B	\$3,119	6
Tyler E	\$3,525	2	Matt C	\$3,286	1	Louinel A	\$3,119	4
Teddy H	\$3,516	5	Jenny G	\$3,275	6	Harley W	\$3,117	5
Jaden I	\$3,501	5	Jeannette B	\$3,273	4	Ryan B	\$3,113	3
Brandon M	\$3,480	3	David C	\$3,252	3	Will F	\$3,111	6
Conner Y	\$3,480	3	Anthony D	\$3,216	4	Deborah H	\$3,108	3
Ashley H	\$3,444	4	Melinda P	\$3,214	3	Jeff M	\$3,105	3
Samantha M	\$3,435	4	Pinkney P	\$3,207	4	Ryan B	\$3,104	4
Scott B	\$3,428	5	Brayden B	\$3,204	4	Dante F	\$3,102	3
Meghan T	\$3,425	6	Chris R	\$3,200	4	Brandon C	\$3,100	4
Chaneece T	\$3,425	3	Renauld L	\$3,189	3	Julius L	\$3,096	3
Bradford T	\$3,416	3	Josiah A	\$3,185	3	Kris A	\$3,062	2
Jessica M	\$3,414	4	Xan G	\$3,178	3	DeMichael P M	\$3,060	3
Dom M	\$3,398	8	Tavoreion L	\$3,178	5	Parker W	\$3,057	3
Chance L	\$3,398	3	Colby S	\$3,177	4	Daniel M Jr	\$3,053	3
Danielle N	\$3,369	4	Ashley B	\$3,165	3	Madison D	\$3,052	4
Brandon D	\$3,368	4	Eli S	\$3,154	3	Anthony R	\$3,048	2
Windy H	\$3,355	8	Kevin C	\$3,153	5	Alexander I	\$3,031	3
Tai S	\$3,342	5	Matthew H	\$3,136	2	Laura B	\$3,019	5
Andres R	\$3,328	5	Rebekah S	\$3,132	4	Erica L	\$3,010	2
Tanner R	\$3,321	4	Qway H	\$3,128	3	Michelle J	\$3,005	4
Chad W	\$3,316	3	Dalton W	\$3,128	3	Katie R	\$3,005	5
Maurice W	\$3,307	2	Abel H	\$3,125	5	Justin D	\$3,003	5
Naomi G	\$3,300	3	Troy B	\$3,124	3	Kaiden S	\$3,000	3
Chris G	\$3,300	3	Danielle T	\$3,124	2			

TOP APP
WINNERS
LAST WEEK
21 APPS!

DERRICK L
& JESSICA D

Honorable Mention...

Derrick L
LOCKNESS MONSTER

Derrick L., aka, "The Lockness Monster" was spotted right on the heels of Medusa last week, trialing a mere \$400 behind in A/P writing \$16,472 in A/P on 21 apps! We think that deserves a special mention! Congratulations Derrick!

Text the **Batphone!**

**SEND US YOUR PHOTOS
& VIDEOS FROM THE
FIELD, CONVENTIONS,
AND TRIPS!!**

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