

VOLUME 13 - ISSUE 32

# the pulse

what we do matters!

## AGENT OF THE WEEK

*Brianna B.*

Brianna B., had an even bigger week last week than the last time we featured her!  
She wrote \$18,642 in a/p on 10 apps.  
Way to build your book of business like a BOSS, Brianna B!



NORTH AMERICAN SENIOR BENEFITS  
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LAWRENCEVILLE GA, 30043

# Last Week's Top Teams

## \$50k+

TEAM	A/P	APPS
Chris C	\$994,238	1108
Garrett H	\$859,339	961
Josh S	\$751,226	843
Keith T	\$739,313	871
Dusty T	\$438,100	517
Andrew E	\$406,175	435
Greg B	\$349,065	358
Blythe B	\$311,703	366
Blair O	\$307,017	286
Ashley C	\$294,512	308
Garrett S	\$287,501	337
Nick G	\$272,309	242
Isaac S	\$234,580	267
Brian C	\$203,479	221
Max G	\$201,883	206
Will K	\$172,022	151
Storme C	\$141,082	144
Cody L	\$121,446	137
Laura M	\$115,857	178

TEAM	A/P	APPS
Nate S	\$115,070	150
Dylan W	\$103,575	127
Cole T	\$100,386	134
Naomi G	\$86,555	97
Asia H	\$77,190	70
Spencer V	\$74,698	80
Russell W III	\$72,132	69
Derrick L	\$71,509	74
Branden D	\$71,139	84
Scott D	\$70,603	0
Eugene M	\$69,604	94
Blake N	\$65,249	68
Alex M	\$60,733	68
Chuekha H	\$56,678	43
AJ R	\$55,619	64
Mario F	\$55,206	59
Gerardo M	\$53,858	58
Cat B	\$52,668	43
Abel H	\$51,017	65

# DEADLINE

Remember to place your digital leads orders before the first of the month to be filled the following month!

# \$20k-\$49,999k

TEAM	A/P	APPS
Steven H	\$48,703	50
Connor E	\$48,662	42
Katie M	\$48,349	59
Rafael R	\$47,971	42
Colby S	\$47,164	65
Alex P	\$46,778	42
Shane R	\$46,139	65
James T	\$44,425	52
Doug H	\$42,447	47
Christina B	\$41,440	38
Brian A	\$38,630	36
Bobby B	\$37,644	45
Owen M	\$34,779	42
Joe B	\$34,564	27
Becca A	\$34,379	27
Danny B	\$34,271	22

TEAM	A/P	APPS
Anthony J	\$32,367	32
Stephen D	\$32,320	44
Connor H	\$32,077	24
Rex N	\$31,101	46
Alstin V	\$30,615	43
Tyler K	\$29,945	32
Adrienne M	\$29,768	39
Nick R	\$29,489	35
Jalen D	\$28,385	17
Jessica D	\$27,281	39
James C	\$26,970	35
Steven W	\$26,883	31
Chris L	\$26,411	29
Amanda F	\$26,318	30
Whitney H	\$25,868	22
Chad S	\$25,133	20

TEAM	A/P	APPS
Grace S	\$24,569	31
Lacey L	\$24,557	32
Jack G	\$24,435	23
Cliff S	\$23,497	27
Jacob W	\$23,409	14
Daniel K	\$23,318	25
Robert H	\$23,248	34
Riley P	\$23,160	22
Moe A	\$23,000	17
Marcus C	\$22,305	16
Joshua T	\$22,148	34
Jonathan M	\$22,143	23
Smiley M	\$21,733	21
Kalid H	\$21,342	13
Emily S	\$20,838	23
Ryan S	\$20,382	21

# \$9k-\$19,999k

TEAM	A/P	APPS
Cody C	\$19,709	20
Martin M	\$19,694	23
Mitch B	\$19,263	17
Michael C	\$18,508	15
Nichole B	\$18,289	14
Ryan M	\$18,236	14
Dima F	\$18,044	18
Melinda P	\$18,044	18
John H	\$17,879	16
Courtney P	\$17,682	32
Chris H	\$17,587	16
Marcus Al-S	\$17,260	15
Art T	\$17,146	34
Tracy E	\$17,095	12
Billy K	\$16,897	16
Rodney G	\$16,491	21
Court L	\$16,263	17
Mason H	\$16,090	11
William D	\$15,548	12
Stefanie R	\$15,450	22

TEAM	A/P	APPS
Trevor S	\$15,304	15
Zach A	\$15,206	19
Troy B	\$14,928	17
Hobbs J	\$14,687	26
Brandon L	\$14,202	41
John S	\$13,904	12
Coy D	\$13,898	16
Bobby P	\$13,322	18
Grayson R	\$13,099	14
Mikal R	\$13,051	13
Elizabeth F	\$12,898	5
Carter P	\$12,863	21
Cody W	\$12,696	13
Jennifer S	\$12,393	10
Stephanie J	\$11,960	11
Brooke M	\$11,564	9
Luke R	\$11,547	18
Steven C	\$11,433	11
Brandon P	\$11,283	13
Mary B	\$11,202	6

TEAM	A/P	APPS
Dennis D	\$10,904	12
Zamantha M	\$10,639	14
Tiffany T	\$10,639	14
Kellem-C	\$10,603	8
Jim H	\$10,548	6
Cameron M	\$10,453	13
Ryan B	\$10,387	6
Tyler E	\$10,108	11
Candace N	\$10,075	21
Sheena W	\$10,000	11
Daniel B	\$9,872	15
Lauren C	\$9,810	7
Levi H	\$9,401	11
Bryson S	\$9,382	10
Joey H	\$9,382	10
Sam P	\$9,334	9
Joel F	\$9,239	7
Mycharra S	\$9,113	7
Stacye T	\$9,089	6

# LAST WEEKS.....

# \$10k GRAND LAND AGENTS

AGENT	A/P	APPS
Dan C	\$22,018	19
Briana B	\$18,642	10
Paige A	\$17,915	30
Daniel H	\$15,293	18
Jalen D	\$15,000	6
Storme C	\$14,408	14
Shaunna H	\$14,188	10
Keegan P	\$14,125	9
Katie K-R	\$13,818	12
Jack G	\$13,523	14
Jessica D	\$13,286	17
Cameron W	\$12,634	8
James A	\$12,620	18
Michael C	\$12,169	10

AGENT	A/P	APPS
Mary B	\$11,202	6
Chris H	\$11,074	8
Melinda P	\$11,069	12
Macy H-P	\$10,912	9
Cam P	\$10,763	7
Jim H	\$10,548	6
Mason H	\$10,464	7
Pinkney P	\$10,390	17
Ivan H	\$10,248	9
Branden D	\$10,202	12
Tyler E	\$10,108	11
Jessica W	\$10,093	5
Raeven Q	\$10,074	8



# LAST WEEKS..... TOP PRODUCERS

AGENT	A/P	APPS
Dan C	\$22,018	19
Briana B	\$18,642	10
Paige A	\$17,915	30
Daniel H	\$15,293	18
Jalen D	\$15,000	6
Storme C	\$14,408	14
Shaunna H	\$14,188	10
Keegan P	\$14,125	9
Katie K-R	\$13,818	12
Jack G	\$13,523	14
Jessica D	\$13,286	17
Cameron W	\$12,634	8
James A	\$12,620	18
Michael C	\$12,169	10
Mary B	\$11,202	6
Chris H	\$11,074	8
Melinda P	\$11,069	12
Macy H-P	\$10,912	9
Cam P	\$10,763	7
Jim H	\$10,548	6
Mason H	\$10,464	7
Pinkney P	\$10,390	17
Ivan H	\$10,248	9
Branden D	\$10,202	12
Tyler E	\$10,108	11
Jessica W	\$10,093	5
Raeven Q	\$10,074	8
Laura B	\$9,912	11
Tania Z	\$9,845	5
Ryan S	\$9,805	9
Jacob W	\$9,621	5
Oje A	\$9,417	5
Levi H	\$9,401	11
Joshua T	\$9,366	8
Carrie P	\$9,300	12

AGENT	A/P	APPS
Sam P	\$9,116	10
Spencer V	\$9,096	12
Stacye T	\$9,089	6
Coult A	\$9,072	8
Misha G	\$8,991	8
James T	\$8,988	7
Todd H	\$8,985	7
Gerardo P	\$8,702	7
Hobbs J	\$8,690	17
Mario F	\$8,619	9
Daisha F	\$8,605	10
William D	\$8,553	7
Todd A	\$8,538	5
John K	\$8,451	6
Steven C	\$8,426	8
Jordan S	\$8,344	10
Derrick L	\$8,339	8
Luke H	\$8,305	7
Ronnie B	\$8,287	12
Steven W	\$8,274	7
Riley P	\$8,266	8
Brandon C	\$8,250	5
Mason C	\$8,219	10
Ryder D	\$8,172	4
Jaime M	\$8,167	7
Brittany R	\$8,113	12
Mitch B	\$8,063	7
Muhammad A	\$8,035	6
John H	\$8,026	6
Kendra B	\$7,954	9
Wanda L	\$7,892	6
Amber T	\$7,860	7
Aeevry E	\$7,860	6
Jonathan M	\$7,790	6
Zarna D	\$7,758	7

AGENT	A/P	APPS
Sarah S	\$7,707	6
Carlos M	\$7,689	5
Martin M	\$7,655	11
Cody L	\$7,572	8
Will F	\$7,542	9
Chris M	\$7,533	5
Anthony W	\$7,498	10
Marion P	\$7,488	12
Brian Co	\$7,480	8
Jamila W	\$7,443	6
Donna T	\$7,424	5
Jacob B	\$7,399	8
Fred F	\$7,388	11
Jon B	\$7,362	11
Maurice W	\$7,362	8
Jesse H	\$7,334	4
Sherry L	\$7,326	6
Romano S	\$7,311	8
Nathan S	\$7,294	8
Kristi J	\$7,194	6
Ricky M	\$7,167	10
Rachel J	\$7,140	5
Tyler G	\$7,137	6
Ann B	\$7,125	9
Chantel H	\$7,101	15
Ryan B	\$7,094	1
Mikal R	\$7,044	6
Carter P	\$7,043	12
Jeff L	\$7,038	7
Dallas B	\$7,026	6
Deja T	\$7,019	8
Michael M	\$7,018	12
Nate C	\$7,000	5
Russell W III	\$6,984	7
Navier M	\$6,975	6

# LAST WEEKS..... TOP PRODUCERS

AGENT	A/P	APPS
Kenneth M	\$6,948	5
Russell W Jr	\$6,920	5
Kathleen I	\$6,805	5
Nicholas R	\$6,797	6
Ashley B	\$6,780	5
Mark W	\$6,756	6
Elizabeth F	\$6,726	3
Dewayne B	\$6,714	14
Lyric H	\$6,671	8
Rafael M	\$6,600	6
Stephen D	\$6,592	7
Nichole B	\$6,562	6
Jenny G	\$6,557	5
Ashley H	\$6,510	5
Greg D	\$6,468	5
Prestyn W	\$6,422	8
Latavious M	\$6,372	7
Owen M	\$6,361	7
DeQuentin D	\$6,360	5
Brayden H	\$6,349	6
Daniel L	\$6,274	7
Jaynice C	\$6,273	5
Etta L	\$6,218	7
Grace S	\$6,182	5
Dave P	\$6,175	4
Kellian W	\$6,172	3
Jordan S	\$6,100	7
Brittney G	\$6,054	10
Kristel G	\$6,017	8
Melody T	\$6,005	6
Ahmadou C	\$5,988	5
Glenn B	\$5,976	7
Shawn T	\$5,887	12
Danielle S	\$5,884	15
Quinn	\$5,825	4

AGENT	A/P	APPS
Eli M	\$5,807	4
Tyler C	\$5,776	6
Parker T	\$5,768	8
Roxanne R	\$5,704	3
Ori	\$5,691	7
Eugene M	\$5,688	8
Chelsea A	\$5,649	9
Maxwell Y	\$5,616	4
Matthew M	\$5,612	5
Laura B	\$5,609	9
Brayden B	\$5,583	4
Jorge H	\$5,565	8
Kelby T	\$5,556	5
Jake T	\$5,550	7
Isaiah O	\$5,549	6
Jamir A	\$5,525	5
Travis H	\$5,508	4
Peyton B	\$5,508	9
Alex H	\$5,501	6
Brandon M	\$5,458	7
Danny B	\$5,457	3
Jonathan D	\$5,451	4
Betsy B	\$5,424	4
Valeska P	\$5,400	5
Gerardo M	\$5,400	4
Rose B	\$5,397	4
Jordan W	\$5,388	3
Gerald T	\$5,379	9
Stephanie J	\$5,376	4
AJ L	\$5,374	4
Derek C	\$5,366	7
Amanda F	\$5,365	9
Will F	\$5,346	6
William H	\$5,340	3
Jere M	\$5,336	5

AGENT	A/P	APPS
Chiquita E	\$5,322	9
Ashton P	\$5,322	6
Jasmine R	\$5,321	7
Zimmer B	\$5,315	5
Sergio D	\$5,290	7
Steven H	\$5,284	4
Karen F	\$5,262	5
Kalid H	\$5,252	2
Austin C	\$5,248	3
Kayln S	\$5,237	4
Jordan M	\$5,225	7
Brandon R	\$5,197	11
Renauld L	\$5,195	6
Bill E	\$5,194	6
Ryan S	\$5,186	5
Aidan P	\$5,160	4
Joshua O	\$5,160	4
George R	\$5,155	2
Ryan R	\$5,154	6
Tracy E	\$5,145	3
Josiah C	\$5,108	7
Brandon K	\$5,108	4
Evan K	\$5,100	5
Lily B	\$5,088	5
Davide A	\$5,084	5
Eric B	\$5,075	6
Courtney P	\$5,074	10
Regine C	\$5,056	7
Kevin M	\$5,047	1
Nelson C	\$5,033	4
DeAndre W	\$5,017	6
Hiley P	\$5,014	11
Ashley T	\$5,008	5
Lacey L	\$4,992	5
Jordan C	\$4,987	6

# LAST WEEKS..... TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Dawson D	\$4,973	4	Charles S	\$4,541	5	Rob G	\$4,014	3
Justin C	\$4,961	6	Destiny	\$4,514	3	Eli S	\$3,954	6
Jamir J	\$4,952	7	Jason B	\$4,484	6	Shannan M	\$3,952	5
Valerie T	\$4,943	9	Zach A	\$4,424	6	Abel H	\$3,937	6
Roger H	\$4,934	6	Skye H	\$4,350	6	Jacob M	\$3,919	5
Court L	\$4,912	5	Kyle M	\$4,349	4	Tywanda M	\$3,888	3
Katherine L	\$4,909	6	Darrell R	\$4,343	4	Stefanie R	\$3,884	5
Channa G	\$4,906	9	shelly L	\$4,343	8	Brooke M	\$3,857	3
Daniel B	\$4,876	8	Michael C	\$4,335	7	Colin S	\$3,852	3
Rodney T	\$4,875	5	Mycharra S	\$4,335	7	Brian Co	\$3,847	4
Nick R	\$4,835	5	Pierce M	\$4,329	6	Tina W	\$3,843	2
Erica B	\$4,832	5	Becca A	\$4,303	5	Mick P	\$3,840	5
Jason B	\$4,800	4	Dalton W	\$4,297	2	Derek A	\$3,816	3
Tony F	\$4,784	6	Edwin V	\$4,274	7	Jonathan M	\$3,810	4
Cayla W	\$4,781	5	Robert S	\$4,242	4	Robbie O	\$3,796	5
Renee F	\$4,780	4	Joshua W	\$4,233	6	Dominique M	\$3,795	5
Bridgette G	\$4,779	7	Rebekah H	\$4,232	6	James L	\$3,760	3
Rex N	\$4,751	7	Christian A	\$4,231	7	Zach H	\$3,757	6
Chad S	\$4,740	6	Maureen B	\$4,224	3	Timeka T	\$3,751	3
Joe H	\$4,720	8	Chad A	\$4,223	6	Emily S	\$3,750	3
Dylan L	\$4,715	6	Jaden S	\$4,216	3	Dakota S	\$3,743	3
Lindsay L	\$4,704	8	Riley B	\$4,214	3	Jordan K	\$3,742	5
Justice W	\$4,686	6	Brittany W	\$4,206	5	Lydia W	\$3,731	3
Chris T	\$4,664	3	Melody C	\$4,205	2	Soloman R	\$3,708	5
Justin B	\$4,657	6	Justin B	\$4,177	3	Kacee C	\$3,696	3
Nelson P	\$4,648	2	Kaleb R	\$4,171	4	Troy B	\$3,696	5
Marquail A	\$4,623	4	Carlos R	\$4,166	4	Jack M	\$3,691	2
Caleb R	\$4,612	5	Preston D	\$4,166	7	Ahmed S	\$3,678	3
Kris A	\$4,609	3	Debbie W	\$4,125	6	David B	\$3,677	6
Nathan C	\$4,604	6	Carl B	\$4,117	2	Shyla B	\$3,656	6
Evan W	\$4,603	3	Matt D	\$4,112	4	Lucas D	\$3,656	3
Jeannette B	\$4,601	5	Julius L	\$4,069	5	Dylan G	\$3,651	3
Garrett H	\$4,589	6	Parker W	\$4,056	7	Daniel W	\$3,640	3
Darian G	\$4,580	3	Barry Joe S	\$4,029	3	Art T	\$3,619	9
Brock B	\$4,570	4	Brandon P	\$4,027	3	Gary P	\$3,614	7

# LAST WEEKS..... TOP PRODUCERS

AGENT	A/P	APPS
Kyle B	\$3,614	3
Andres R	\$3,614	3
Emmanuel S	\$3,588	5
Sami M	\$3,584	2
Sam	\$3,580	4
Felisha L	\$3,574	1
Vivian G	\$3,555	2
Chelsea M	\$3,550	6
Trina C	\$3,544	4
Katie R	\$3,537	5
Michelle J	\$3,533	4
Aikeem B	\$3,524	4
Luke D	\$3,520	7
Raiana W	\$3,515	4
Je'Bria L	\$3,485	7
Jeffery B	\$3,475	6
Trevor S	\$3,473	4
Matt M	\$3,468	6
Juan G	\$3,464	4
Karly B	\$3,462	6
Christina D	\$3,455	4
Silas S	\$3,431	5
Chase C	\$3,429	4
Marcus A-S	\$3,420	2
Bradley S	\$3,414	5
Caleb N	\$3,408	5
Brandon D	\$3,404	6

AGENT	A/P	APPS
Connor T	\$3,391	5
Lydia P	\$3,376	4
Emilee A	\$3,364	1
Roman S	\$3,343	4
Dylan A	\$3,342	4
Kendahl O	\$3,342	2
Austin O	\$3,320	3
Dawn J	\$3,316	4
Connor E	\$3,310	1
Samantha M	\$3,298	2
Lauren K	\$3,293	5
Cameron M	\$3,273	7
Janard H	\$3,270	4
Alex P	\$3,270	4
Mark C	\$3,256	2
Jasper B	\$3,241	5
Ashley R	\$3,230	4
Danielle N	\$3,205	3
Shelley B	\$3,204	1
Charity W	\$3,201	3
Thomas M	\$3,200	4
Leslie B	\$3,192	2
Rebecca	\$3,180	4
Alex G	\$3,141	4
Rebekah S	\$3,132	4
Angel L	\$3,121	4
Louinel A	\$3,119	4

AGENT	A/P	APPS
Rodney G	\$3,111	3
Semenya J	\$3,110	2
Deborah H	\$3,108	3
Tony G	\$3,104	3
Jordan R	\$3,102	3
Riddick B	\$3,100	3
Chad W	\$3,097	3
Regina L	\$3,088	5
James C	\$3,085	6
Tiago	\$3,081	3
Dave R	\$3,075	2
Robert T	\$3,060	3
Will W	\$3,060	3
Amy R	\$3,053	5
Logan S	\$3,045	4
Brodrick H	\$3,044	4
Rhys E	\$3,037	3
Brittney P	\$3,034	3
Sheena W	\$3,024	4
Thomas B	\$3,012	6
Justine M	\$3,010	2
Anthony S	\$3,007	3
Jeremiah M	\$3,002	2
Titus H	\$3,000	3
Donald A	\$3,000	9

**#1 APP WRITER LAST WEEK:**

**DAN C**

**WITH 19 APPS**

# Text the Batphone!

SEND US YOUR PHOTOS  
& VIDEOS FROM THE  
FIELD, CONVENTIONS,  
AND TRIPS!!

770-840-5467



Announcing our latest sales incentive program, **Cash Craze**, running from August 12 to September 30, 2024.

## Eligibility details

- Cash incentive will be paid for each certificate with an application sign date between August 12 and September 30, 2024, and issued and paid by November 29, 2024.
- There is no minimum number of apps to qualify.

## What are the cash payout amounts?

- Each Advantage Plus II, SMART UL, Your Term, Strong Foundation and PlanRight issued and paid certificate earns you **\$50 cash**.
- Each BrightFuture and Prepared II issued and paid certificate earns you **\$10 cash**.
- There is no maximum cap to the amount of bonus earned.

New for this program, payouts will be processed on a weekly basis.



Because your time is money, we've made the application process easier and faster!



Introducing one application portal for our final expense life insurance solutions.

We heard you loud and clear – you asked for our Guaranteed Issue Whole Life (GIWL) and Simplified Issue Whole Life (SIWL) products to be on the same electronic application (eApp) portal... and it's happened! You can now convert all your leads quickly with a single application entry at Corebridge Financial.

Select Product

If you're familiar with our current SIWL eApp portal for our SimpliNow Legacy<sup>®</sup> product available through Connex – then this will be a user friendly and intuitive change. We've now added GIWL to the same eApp process. **Please note the legacy GIWL application portal will be discontinued on 11/18/2024.** After this date, the SIWL and GIWL eApp will only be accessible via Connex, and a registered Connex account will be required. [Register for Connex—our agent portal—now.](#)