

VOLUME 13 - ISSUE 27

the PULSE

WHAT WE DO MATTERS

AGENT OF THE WEEK

MUHAMMAD A. THE BUTCHER

LAST WEEK, MUHAMMAD A., AKA, "THE BUTCHER," HAD A MEATY WEEK! HE SLAUGHTERED THE COMPETITION, WRITING \$18,105 IN A/P AND PRESERVING FUTURES FOR 15 HAPPY FAMILIES. CONGRATULATIONS TO THE BUTCHER!



NORTH AMERICAN SENIOR BENEFITS
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LAWRENCEVILLE GA, 30043

LAST WEEK'S

TOP TEAMS

\$50K+++++

TEAM	A/P	APPS
Chris C	\$747,972	845
Garrett H	\$668,106	764
Josh S	\$581,307	668
Keith T	\$472,623	556
Andrew E	\$321,869	363
Greg B	\$293,802	313
Dusty T	\$285,057	340
Ashley C	\$230,203	226
Blair O	\$193,473	192
Blythe B	\$182,311	239
Nick G	\$154,459	156
Garrett S	\$146,403	171
Max G	\$138,867	168
Laura M	\$117,902	178

TEAM	A/P	APPS
Cody L	\$82,592	104
Scott D	\$75,717	71
Alex C	\$75,458	85
Cole T	\$74,053	84
Will K	\$70,629	68
Steven H	\$64,266	51
Storme C	\$62,866	64
Alex M	\$62,228	66
Dylan W	\$61,859	74
Nate S	\$60,256	79
Naomi G	\$56,751	68
Branden D	\$56,688	78
Cat B	\$54,983	46
Blake N	\$52,914	58



\$20K-\$49,999K

TEAM	A/P	APPS
AJ R	\$47,325	56
Asia H	\$43,809	39
Spencer V	\$41,132	42
Bryson S	\$37,909	8
Dustin H	\$35,571	44
James T	\$34,796	39
Rafael R	\$34,171	42
Russell W III	\$34,049	35
Alstin V	\$33,686	22
Joe B	\$33,652	25
Mekayla M	\$33,481	42

TEAM	A/P	APPS
Shane R	\$32,998	28
Chuekha H	\$32,778	26
Abel H	\$32,518	46
Gerardo M	\$31,734	24
Mario F	\$29,669	42
Connor H	\$28,684	20
Martin M	\$27,894	29
Doug H	\$27,841	26
Moe A	\$27,063	22
Robert H	\$26,835	27
Kailyn B	\$26,276	26

TEAM	A/P	APPS
Brian A	\$26,022	35
Eugene M	\$25,902	28
Anthony J	\$24,893	30
Alex P	\$23,648	20
Christina B	\$23,305	27
Smiley M	\$23,075	20
Owen M	\$22,411	30
Josiah M	\$22,166	18
Cody C	\$22,057	23
Jessica D	\$21,373	26
Jermaine W	\$21,107	33

\$9K-\$19,999K

TEAM	A/P	APPS
Ryan S	\$20,643	21
Katie M	\$20,572	31
Jaime M	\$20,139	22
Danny B	\$19,913	23
Bobby B	\$19,879	17
Marcus Al-S	\$18,368	18
Daniel K	\$18,316	16
Brandon L	\$18,021	20
Amanda F	\$17,993	24
James C	\$17,747	21
Emily S	\$17,460	22
John S	\$16,626	20
Mason D	\$16,590	17
Riley P	\$16,362	25
Colby S	\$15,932	21
Luke R	\$15,630	10
Becca A	\$15,528	17
Cliff S	\$15,383	22
Hobbs J	\$15,360	9
Courtney P	\$14,915	12
Kalid H	\$14,676	15

TEAM	A/P	APPS
Kellem-C	\$14,533	10
Chad S	\$14,444	20
Connor E	\$14,164	10
Rex N	\$14,129	19
Isaac S	\$14,129	19
Pierce M	\$13,959	13
Cameron M	\$13,949	10
Joe H	\$13,844	18
Troy B	\$13,824	12
Brooke M	\$13,688	11
Jeff M	\$13,684	14
Ryan B	\$13,458	4
Eric G	\$13,359	13
Mason H	\$13,116	14
Nick R	\$13,068	13
Stephen D	\$13,007	15
Grace S	\$12,905	17
Mikal R	\$12,719	15
Stephanie J	\$12,412	23
John H	\$12,243	15
Haley F	\$12,126	7

TEAM	A/P	APPS
Billy K	\$12,042	10
Valeska P	\$11,707	11
Brittney P	\$11,484	9
Casey W	\$11,294	8
Mitch B	\$11,196	7
Corinne C	\$10,411	12
Jacob W	\$10,348	11
Fred F	\$10,310	12
Chris L	\$10,217	17
Linda S	\$10,202	10
Jim H	\$10,116	10
Yassir A	\$10,106	13
Carter P	\$10,092	17
Zamantha M	\$9,847	9
Tiffany T	\$9,847	9
Mike R	\$9,723	8
Bobby P	\$9,440	10
Whitney H	\$9,433	9
Tyler K	\$9,396	11
Cody W	\$9,253	24

BAM! LAST WEEK'S 10K GRAND LAND AGENTS POW!

AGENT	A/P	APPS
Muhammad A	\$18,105	15
Briana B	\$15,953	9
Emilee A	\$15,455	11
Justin C	\$14,989	10
Dorea K-C	\$13,895	9
Laura B	\$13,387	14
Ashley B	\$12,581	10
Brittney G	\$12,042	10
Coult A	\$11,736	8
Daniel H	\$11,733	8
Rebekah H	\$11,500	9

AGENT	A/P	APPS
Mason H	\$11,436	12
Jenna F	\$11,420	7
Connor H	\$11,404	3
Gerardo M	\$11,028	8
James A	\$10,805	7
Dallas B	\$10,704	10
Nic W	\$10,348	7
Moe A	\$10,283	9
Martin M	\$10,207	12
Jim H	\$10,116	10



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FROM THE FIELD!
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LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Muhammad A	\$18,105	15	Fred F	\$8,201	10	Steven C	\$6,180	7
Briana B	\$15,953	9	Robert H	\$8,172	8	Casey W	\$6,151	4
Emilee A	\$15,455	11	Matthew T	\$8,016	7	Jason B	\$6,129	3
Justin C	\$14,989	10	Valerie T	\$7,982	8	Joey L	\$6,129	2
Dorea K-C	\$13,895	9	Jason B	\$7,945	10	Carter P	\$6,124	11
Laura B	\$13,387	14	Emily S	\$7,940	8	Brittany M	\$6,108	5
Ashley B	\$12,581	10	Ryder D	\$7,908	12	Melody T	\$6,098	5
Brittney G	\$12,042	10	Jacob W	\$7,856	8	Valeska P	\$6,067	5
Coult A	\$11,736	8	Brandon R	\$7,801	10	Shaunna H	\$6,054	4
Daniel H	\$11,733	8	Kyle P	\$7,630	7	Tyler E	\$6,047	6
Rebekah H	\$11,500	9	Linda S	\$7,602	7	Beverley C	\$6,018	13
Mason H	\$11,436	12	Gerardo P	\$7,514	10	Sam P	\$6,012	6
Jenna F	\$11,420	7	Cody L	\$7,371	5	Brittney P	\$6,002	6
Connor H	\$11,404	3	Stephen G	\$7,333	3	Jaden I	\$5,995	4
Gerardo M	\$11,028	8	Lynn F	\$7,112	3	Troy B	\$5,904	6
James A	\$10,805	7	Steven H	\$7,093	5	Ryan S	\$5,882	6
Dallas B	\$10,704	10	Will F	\$7,042	7	Chris H	\$5,784	5
Nic W	\$10,348	7	Branden D	\$7,018	7	Lily B	\$5,747	18
Moe A	\$10,283	9	Lovenda O	\$6,968	8	Joseph C	\$5,700	4
Martin M	\$10,207	12	Cody C	\$6,922	7	Ann B	\$5,656	6
Jim H	\$10,116	10	Ricky M	\$6,871	10	Anthony W	\$5,655	7
Frank W	\$9,844	4	Stephen M	\$6,839	5	Ashley F	\$5,624	4
Heather B	\$9,631	5	Mitch B	\$6,780	3	Samantha T	\$5,557	5
Spencer V	\$8,980	7	Tyler G	\$6,731	4	Jermaine W	\$5,536	6
Kayln S	\$8,950	7	Austin O	\$6,686	6	Ronnie B	\$5,515	8
Erica B	\$8,836	7	Jordan K	\$6,485	4	Sergio D	\$5,514	5
Pierce M	\$8,692	9	Jamir J	\$6,441	7	Jennifer M	\$5,483	3
Ivan H	\$8,628	7	AJ R	\$6,438	6	Landon H	\$5,472	3
Ashley R	\$8,537	10	Nelson C	\$6,437	1	Mike J	\$5,460	3
Bryson S	\$8,532	5	Emmanuel S	\$6,427	6	Nathan C	\$5,376	5
Courtney P	\$8,476	3	Josiah C	\$6,364	9	Dalton N	\$5,343	4
Glenn B	\$8,454	6	Chad W	\$6,320	5	Nicholas R	\$5,330	7
James A	\$8,452	5	Matt D	\$6,312	7	Ali Y	\$5,277	7
DeAndre W	\$8,216	6	Jaime M	\$6,311	5	Ashton M	\$5,267	4
Yassir A	\$8,210	8	Evan K	\$6,184	8	Haley F	\$5,234	3

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Danielle N	\$5,143	4	Logan S	\$4,328	5	Joel F	\$3,846	3
Gonzalo L	\$5,121	5	Ben J	\$4,311	4	Darrel W	\$3,827	5
Eduardo P	\$5,104	5	Lisa S	\$4,289	2	Dalton W	\$3,806	3
Chad S	\$5,100	6	Garrett H	\$4,289	5	Riley P	\$3,775	9
Michael B	\$5,078	5	Ben B	\$4,260	3	Colby S	\$3,773	4
Daniel B	\$5,042	7	Ahmed S	\$4,252	5	Amy R	\$3,753	5
Lyric H	\$5,037	7	Nichole B	\$4,245	4	Andrea W	\$3,733	4
Robert T	\$5,033	6	Mike R	\$4,236	3	Chantel H	\$3,733	13
Luke H	\$5,027	4	Riddick B	\$4,218	4	Ryan M	\$3,727	4
Melinda P	\$4,965	6	Mason C	\$4,185	5	Adrienne M	\$3,679	2
Coy D	\$4,938	6	Jonah G	\$4,152	7	Mick P	\$3,660	3
Parker W	\$4,860	7	Julius L	\$4,149	5	Scott B	\$3,630	5
Karly B	\$4,838	6	Courtney P	\$4,127	2	Josh A	\$3,628	4
Treyvon B	\$4,836	5	David F	\$4,107	5	DeMichael P M	\$3,618	7
Rex N	\$4,773	7	Rafael M	\$4,096	5	Lucas D	\$3,608	7
Jack G	\$4,716	7	Clark W	\$4,043	6	Shelley B	\$3,603	3
Robbie O	\$4,703	2	Eugene M	\$4,008	6	Bridgette G	\$3,596	7
Amanda F	\$4,684	8	David C	\$4,008	6	Linda M	\$3,594	4
Sheena W	\$4,680	5	Maureen B	\$4,006	4	Mario F	\$3,568	6
Mikal R	\$4,673	5	Jere M	\$4,004	8	Grace S	\$3,566	4
Austin K	\$4,661	3	Brandon H	\$4,001	6	Leslie P	\$3,555	3
Jonathan M	\$4,656	3	Karen F	\$4,001	2	James T	\$3,547	8
Josiah M	\$4,584	4	Greg D	\$4,000	4	Hobbs J	\$3,545	4
Mike D	\$4,582	4	Brandon L	\$3,983	3	Kathleen I	\$3,526	4
Diondre C	\$4,581	3	Marcus Al-S	\$3,978	4	Stacey R	\$3,514	1
Chris R	\$4,513	5	Lacey L	\$3,968	6	Cleyde H	\$3,500	4
Jennifer J	\$4,500	6	Michael M	\$3,958	3	shelly L	\$3,500	5
George R	\$4,476	3	Brandon C	\$3,936	6	Stephanie J	\$3,478	8
Dave R	\$4,462	4	Erica L	\$3,932	5	Chris T	\$3,453	3
Tracy H	\$4,433	5	Cameron M	\$3,901	3	Ray R	\$3,452	3
Bobby B	\$4,428	4	Francis T	\$3,894	3	Laura K	\$3,435	4
Ahmadou C	\$4,416	4	Anthony R	\$3,881	3	Whitney H	\$3,422	3
Nathan A	\$4,412	5	Jorge H	\$3,874	6	Rebekah S	\$3,413	6
Jamie E	\$4,379	5	Tanya F	\$3,866	6	John G	\$3,408	5
Qway H	\$4,336	4	Kayla E	\$3,854	3	Zarna D	\$3,408	5

LAST WEEK'S
TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Zamantha M	\$3,406	2	Pat B	\$3,281	5	Will F	\$3,111	6
Kimberly T	\$3,406	4	Kyle W	\$3,279	3	Buck M	\$3,090	1
Nick R	\$3,404	4	Brittany R	\$3,266	2	Daniel L	\$3,084	4
Nate S	\$3,403	4	Skye H	\$3,239	4	Cliff S	\$3,069	5
Jalen D	\$3,396	2	James C	\$3,220	5	David B	\$3,065	2
Storme C	\$3,363	4	Owen M	\$3,216	3	Leslie I	\$3,051	5
Meghan T	\$3,345	4	Monica H	\$3,203	2	Barry Joe S	\$3,050	2
Krista I	\$3,326	4	Teddy H	\$3,198	4	Jon B	\$3,029	6
Fate Y	\$3,325	2	Kenneth M	\$3,180	2	Ryan S	\$3,028	6
Isaiah O	\$3,317	2	Shannan M	\$3,177	4	Jeremiah T	\$3,027	3
Brodrick H	\$3,314	3	Shonna H	\$3,175	1	Chiquita E	\$3,026	4
Eric S	\$3,312	4	Payton L	\$3,173	3	Deborah H	\$3,012	4
Daniel M Jr	\$3,291	3	Renee F	\$3,149	3	Maranda P	\$3,005	2
Jeff M	\$3,283	3	Ashton P	\$3,143	4	Brandon P	\$3,001	6
Aidan P	\$3,282	4	Louinel A	\$3,119	4			

#1 APP LEADER
MUHAMMAD A
WITH 15 APPS



Remember to place your digital leads orders before the first of the month to be filled the following month!



Third time's the charm! Introducing the **Third Quarter** 2024 SIWL Agent Bonus Program

Here's a chance to earn up to \$7,000 in bonuses on your SimpliNow Legacy® simplified issue whole life (SIWL) sales!

You're automatically enrolled in the Third Quarter 2024 SIWL Agent Bonus Program that offers a total third quarter 2024 bonus of up to \$7,000! The program runs from July 1, 2024 through September 30, 2024 ("Bonus Period").

It's easier than ever to qualify! Just sell any combination of five **SimpliNow Legacy Max** (level death benefit) or **SimpliNow Legacy** (graded death benefit) SIWL policies ("Issued Policies") during the Bonus Period and qualify to receive \$250. Keep selling and your bonus grows – after 20 Issued Policies sold during the Bonus Period, you'll have qualified for a total of \$7,000! [See Additional Rules for Bonus Qualification on page 2.](#)

Bonus Period: July 1, 2024 through September 30, 2024

2024 Bonus Tiers	Paid SIWL Applications*	Tier Payout Bonus	Total Cumulative Bonus
1	5	\$250	\$250
2	10	\$1,250	\$1,500
3	15	\$2,500	\$4,000
4	20	\$3,000	\$7,000

* See language in Additional Rules for Bonus Qualification, especially for effects of policy lapses/terminations.

This bonus program was designed for agents who sell SimpliNow Legacy Max and SimpliNow Legacy – whether you're a brand-new agent or a top producer! Just make sure you're registered on Connex, completed your required AML (Anti-Money Laundering) training, and can access the SIWL eApp under "Start Your Application" section in Connex.

Take advantage of this amazing chance to boost your sales and bonuses today! Be sure to review the program rules on page 2.