



VOLUME 13 - ISSUE 17

# AGENT OF THE WEEK

JESSICA R

**LA JEFA**

LAST WEEK, JESSICA R, AKA; "LA JEFA," TOOK TO THE FIELD LIKE A BOSS. SHE WROTE AN ENORMOUS \$32,175 IN A/P WITH 24 APPLICANTS ON THE BOOKS. WE HAVE ONE WORD FOR, "LA JEFA," ... SLAY.



NORTH AMERICAN SENIOR BENEFITS  
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922-A HURRICANE SHOALS RD  
LAWRENCEVILLE GA, 30043



LAST WEEK'S

# TOP T EAMS

\$50K

TEAM	A/P	APPS
Chris C	\$973,453	1060
Garrett H	\$860,428	946
Josh S	\$783,675	860
Keith T	\$678,922	841
Andrew E	\$432,927	474
Blair O	\$375,393	371
Dusty T	\$375,079	458
Greg B	\$356,446	423
Nick G	\$342,447	347
Ashley C	\$312,779	359
Blythe B	\$240,805	319
Isaac S	\$224,275	268
Max G	\$208,958	222
Brian C	\$201,339	242
Garrett S	\$187,114	214
Will K	\$161,203	161
Laura M	\$140,652	178
Alex C	\$124,888	128
Cole T	\$110,067	149
Naomi G	\$93,839	103
Storme C	\$92,744	102
Dylan W	\$90,114	107
Scott D	\$87,842	121

TEAM	A/P	APPS
Blake N	\$87,771	104
Alex M	\$82,918	89
Dustin H	\$82,304	71
Joe B	\$79,091	70
Cody L	\$76,464	101
Cat B	\$75,135	63
Branden D	\$73,360	88
Marcus Al-S	\$72,958	83
Rafael R	\$70,317	72
Connor H	\$68,889	60
Asia H	\$64,950	65
Nate S	\$64,777	77
Spencer V	\$64,770	67
Russell W III	\$62,958	59
Steven H	\$61,854	65
Abel H	\$59,967	82
Derrick L	\$57,918	73
Doug H	\$56,193	58
James T	\$55,804	64
Chad S	\$54,994	60
AJ R	\$54,855	51
Mekayla M	\$54,542	64
Chuekha H	\$50,731	47

# \$20K - \$49,999K

TEAM	A/P		M	A/P	APPS			
Resie F	\$47,223	52	Jaime M	\$31,862	48	Dennis R	\$23,843	25
Shane R	\$46,438	59	Colby S	\$31,636	31	William D	\$23,843	25
Stephen D	\$45,555	49	Alstin V	\$30,156	24	Rex N	\$22,936	26
Kailyn B	\$45,267	47	Cliff S	\$29,933	38	Tyler K	\$22,604	30
Connor E	\$44,284	50	Tai S	\$29,657	37	Art T	\$22,584	35
Alex P	\$43,111	45	Jessica D	\$28,282	31	Yassir A	\$22,584	17
Gerardo M	\$39,955	43	Nick R	\$28,153	27	Adrienne M	\$22,472	22
Mason D	\$39,860	33	Martin M	\$27,746	25	Carter P	\$22,361	29
Jenny G	\$38,375	55	Brian A	\$27,659	31	Emily S	\$22,337	24
Eric G	\$36,534	25	Katie M	\$27,526	36	Kalid H	\$21,761	20
Moe A	\$35,701	30	Robert H	\$27,465	27	Cody C	\$21,715	21
Marcus C	\$35,130	42	Dima F	\$26,744	22	Daniel B	\$21,627	32
Whitney H	\$34,007	55	Larry G	\$26,668	29	Amanda F	\$21,208	25
Joe H	\$33,460	32	Eugene M	\$26,576	28	Jermaine W	\$21,107	33
Anthony J	\$33,236	41	Riley P	\$25,339	33	Mikal R	\$20,872	22
Owen M	\$32,836	37	Jonathan M	\$24,875	27	Rodney G	\$20,496	23
Jessica R	\$32,175	93	Michael C	\$24,392	19	Brandon L	\$20,165	44

# \$9K - \$19,999K

TEAM	A/P		M	A/P	APPS			
Grayson R	\$19,562	19	Lauren C	\$14,643	11	Mitch B	\$11,208	13
Joshua T	\$19,175	25	Courtney P	\$14,559	23	Danny B	\$11,104	11
Windy H	\$18,265	14	Court L	\$14,150	15	Fred F	\$11,077	21
Cameron M	\$18,237	13	Joel F	\$13,989	17	Jonathan J	\$10,964	21
Jalen D	\$18,204	15	Billy K	\$13,979	17	Jennifer S	\$10,881	9
Grace S	\$17,351	19	Chris H	\$13,960	11	Melinda P	\$10,852	9
Linda S	\$17,197	10	Josiah M	\$13,354	19	Steven W	\$10,431	9
Xavier C	\$17,112	16	Steven C	\$13,282	13	Cody W	\$10,159	19
Ryan S	\$16,826	20	Christian A	\$13,186	21	Drew L	\$9,972	11
Bryson S	\$16,301	18	Brooke M	\$13,048	14	Corinne C	\$9,762	14
Nichole B	\$16,147	22	John S	\$12,841	14	Dawn J	\$9,660	19
Ryan B	\$16,105	3	Brittney P	\$12,721	14	Chad A	\$9,633	10
Daniel K	\$15,993	18	Tracy S	\$12,680	14	Luke R	\$9,507	15
Trevor S	\$15,919	23	Mario F	\$12,621	22	Josh O	\$9,421	7
Chris L	\$15,901	20	Brooke M	\$12,562	18	Cody L	\$9,379	8
Brianna L	\$15,775	19	Mason H	\$12,073	11	Giuseppe B	\$9,361	17
Becca A	\$15,697	16	Ryan B	\$12,015	14	Hobbs J	\$9,257	10
Jeff M	\$15,535	27	Mike R	\$11,899	6	Jack G	\$9,195	15
Bobby B	\$15,123	25	James C	\$11,851	41	Dylan A	\$9,194	6
Zamantha M	\$14,791	17	Renee F	\$11,737	15	Mike J	\$9,025	9
Tiffany T	\$14,791	17	John H	\$11,518	14			
Tracy E	\$14,734	17	Stephanie J	\$11,268	10			



**LAST WEEK'S**

# 10K GRAND LAND AGENTS

AGENT	A/P	APPS
Jessica R	\$32,175	24
Duncan D	\$23,964	25
Yassir A	\$22,584	17
Justin C	\$21,228	12
Dorea K-C	\$20,064	16
Ricky M	\$18,216	12
Connor H	\$15,937	14
Briana B	\$15,438	8
Treyvon B	\$15,371	12
Daniel H	\$15,274	15
Laquita B	\$13,866	12
Charlie N	\$13,732	9
Mikal R	\$13,475	12
Matthew M	\$13,332	7
Jenna F	\$13,146	11
Martin M	\$13,144	10
Phil J	\$13,091	15
Derrick L	\$12,173	16
Resie F	\$12,035	16
Timberley G	\$11,830	14

AGENT	A/P	APPS
Daniel L	\$11,784	6
Gerardo P	\$11,280	12
Steven C	\$10,916	9
Hassan A	\$10,913	15
Titus H	\$10,866	12
Michael C	\$10,816	11
Mason C	\$10,661	8
Rebekah H	\$10,596	11
Connor T	\$10,556	10
Dante F	\$10,522	16
Charles S	\$10,498	6
Moe A	\$10,474	10
Alex M	\$10,337	6
Brittney G	\$10,325	13
Taye B	\$10,300	13
Ryan D	\$10,262	11
Landon H	\$10,236	10
Melody T	\$10,200	8
Todd A	\$10,150	5
Larry G	\$10,046	15



# LAST WEEK'S

# TOP PRODUCERS

AGENT	A/P	APPS
Jessica R	\$32,175	24
Duncan D	\$23,964	25
Yassir A	\$22,584	17
Justin C	\$21,228	12
Dorea K-C	\$20,064	16
Ricky M	\$18,216	12
Connor H	\$15,937	14
Briana B	\$15,438	8
Treyvon B	\$15,371	12
Daniel H	\$15,274	15
Laquita B	\$13,866	12
Charlie N	\$13,732	9
Mikal R	\$13,475	12
Matthew M	\$13,332	7
Jenna F	\$13,146	11
Martin M	\$13,144	10
Phil J	\$13,091	15
Derrick L	\$12,173	16
Resie F	\$12,035	16
Timberley G	\$11,830	14
Daniel L	\$11,784	6
Gerardo P	\$11,280	12
Steven C	\$10,916	9
Hassan A	\$10,913	15
Titus H	\$10,866	12
Michael C	\$10,816	11
Mason C	\$10,661	8
Rebekah H	\$10,596	11
Connor T	\$10,556	10
Dante F	\$10,522	16
Charles S	\$10,498	6
Moe A	\$10,474	10
Alex M	\$10,337	6
Brittney G	\$10,325	13
Taye B	\$10,300	13

AGENT	A/P	APPS
Ryan D	\$10,262	11
Landon H	\$10,236	10
Melody T	\$10,200	8
Todd A	\$10,150	5
Larry G	\$10,046	15
Ryder D	\$9,808	9
James A	\$9,752	6
Kalid H	\$9,688	9
Spencer V	\$9,611	8
Cameron M	\$9,317	9
Coult A	\$9,096	8
Valerie T	\$8,940	20
Dallas B	\$8,940	5
DeQuentin D	\$8,903	3
Storme C	\$8,890	9
Shelly L	\$8,888	4
David G	\$8,874	10
Alise O	\$8,788	1
Michael C	\$8,685	7
DeAndre W	\$8,464	7
Cody C	\$8,349	7
Mason H	\$8,304	9
Ann B	\$8,224	8
Brittney P	\$8,199	5
Joe H	\$8,115	9
Jaden S	\$8,108	7
Justine M	\$8,078	5
Renee F	\$8,001	11
Ashlie A	\$7,930	4
Andrea S	\$7,773	4
Eric S	\$7,712	6
Dima F	\$7,671	7
Shaunna H	\$7,631	6
Ryan S	\$7,630	7
Garrett H	\$7,588	8

AGENT	A/P	APPS
Samer A	\$7,580	5
Owen M	\$7,505	9
Mike J	\$7,474	8
Blake N	\$7,451	8
Bill E	\$7,410	10
Taylor C	\$7,408	6
Nicholas M	\$7,386	8
Tracy G	\$7,377	4
Ryan S	\$7,341	7
William D	\$7,259	5
Emily S	\$7,255	12
Jamir J	\$7,208	11
Jack M	\$7,201	4
Robert T	\$7,188	9
Court L	\$7,186	8
Brett M	\$7,186	8
Sheena W	\$7,176	5
Nicholas R	\$7,164	5
Carter P	\$7,085	9
Steven H	\$7,071	3
Joshua O	\$7,071	5
Rachel J	\$7,055	5
Trevor S	\$7,053	6
Joel F	\$7,027	9
James 'ATG' B	\$7,024	12
Tyler G	\$6,961	5
Art T	\$6,889	14
Chris H	\$6,851	4
Cassy F	\$6,848	5
Joey L	\$6,786	4
Ben B	\$6,769	4
Tywanda M	\$6,756	4
Juan G	\$6,719	8
Jason K	\$6,666	4
Cameron W	\$6,664	4

# LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
John H	\$6,635	7	Jonathan M	\$5,862	6	Gonzalo L	\$5,330	7
Brown H	\$6,603	6	Debbie W	\$5,859	9	Malik H	\$5,328	3
Dylan G	\$6,587	6	Robert H	\$5,794	8	Zamantha M	\$5,327	4
Shondra R	\$6,489	7	Lily B	\$5,767	12	Tony F	\$5,322	6
Christopher C	\$6,480	7	Ryan R	\$5,754	12	Cameron K	\$5,304	2
Mike R	\$6,475	3	Lacey L	\$5,742	5	Alex G	\$5,272	5
Jonathan M	\$6,472	7	Katie K	\$5,738	11	Quinn	\$5,231	4
Cody L	\$6,424	5	Kristin M	\$5,725	5	Simon C	\$5,230	5
Christie S	\$6,393	5	Jacob S	\$5,703	7	Sam P	\$5,220	7
Emilee A	\$6,393	4	Nick R	\$5,695	4	Christian A	\$5,217	7
Chad A	\$6,372	2	Lucas S	\$5,635	6	Abel H	\$5,164	7
AJ R	\$6,318	6	Cody P	\$5,620	4	Maryann G	\$5,163	4
Michelle J	\$6,294	7	Hailey P	\$5,605	5	Courtney P	\$5,159	7
Lawrence H	\$6,252	6	Candace G	\$5,573	10	Tanya F	\$5,151	10
Jordan K	\$6,238	3	Samantha T	\$5,557	5	Dan C	\$5,124	5
Dominic W	\$6,204	8	Jermaine W	\$5,536	6	Taylor M	\$5,108	5
Fred F	\$6,180	8	Annsley R	\$5,523	6	Brittany M	\$5,095	3
Drew L	\$6,180	7	Solon S	\$5,520	15	hunter	\$5,094	3
Melinda P	\$6,172	6	Lucas D	\$5,520	7	Brian Co	\$5,078	4
Austin O	\$6,160	3	Riddick B	\$5,517	6	Laura B	\$5,072	8
Lydia M	\$6,160	6	Jaime M	\$5,510	9	Chad W	\$5,018	7
David M	\$6,123	5	Chad S	\$5,508	6	Brian H	\$5,016	6
Robert C	\$6,115	5	Stephen M	\$5,491	5	Aeevry E	\$4,980	4
Brandon L	\$6,059	5	Eric B	\$5,490	8	Cliff S	\$4,974	6
Billy K	\$6,052	7	Chelsea P	\$5,441	5	Rebekah S	\$4,973	6
Nate C	\$6,000	8	Amanda F	\$5,424	8	Maranda P	\$4,967	7
Cameron F	\$5,997	7	Eugene M	\$5,420	10	Smiley M	\$4,945	6
Lauren C	\$5,988	5	Marcus C	\$5,408	3	Jon B	\$4,921	5
Nelson C	\$5,970	3	Ronnie B	\$5,404	7	Ryan B	\$4,906	4
Aikeem B	\$5,943	6	Jillian M	\$5,375	6	Lauren K	\$4,898	5
Stephanie J	\$5,940	4	Brittany W	\$5,373	6	Katelynn M	\$4,895	3
LaDebra M	\$5,892	11	Kendahl O	\$5,370	6	Sarah S	\$4,852	5
Bobby B	\$5,889	13	Jenny G	\$5,356	12	Kimberly F	\$4,844	7
Brandon K	\$5,888	13	TJ S	\$5,331	2	Jackie M	\$4,806	4
Janard H	\$5,865	5	Bella B	\$5,331	14	Jim H	\$4,800	6



# LAST WEEK'S

# TOP PRODUCERS

AGENT	A/P	APPS
Ashton P	\$4,755	5
Coy D	\$4,755	6
Kailyn B	\$4,716	4
Ahmadou C	\$4,696	5
Steven W	\$4,692	4
Stephen D	\$4,688	6
James D	\$4,680	3
James C	\$4,677	3
Mitch B	\$4,677	7
Trina C	\$4,670	14
Greg D	\$4,668	5
Raquel B	\$4,654	5
Tamara C	\$4,646	1
Jamir A	\$4,645	5
Tim C	\$4,644	5
Fate Y	\$4,637	7
Levi H	\$4,634	6
Glenn B	\$4,588	5
Tai S	\$4,577	6
Bob G	\$4,575	4
Brandon P	\$4,571	4
Tyler G	\$4,548	2
Cheukha H	\$4,548	9
Tyler C	\$4,545	5
Evelyn R	\$4,517	3
Connor E	\$4,516	3
Jordan W	\$4,510	3
Eric G	\$4,510	4
Candace G	\$4,482	4
Renauld L	\$4,474	3
Tracy H	\$4,433	5
Peyton B	\$4,430	3
Travis H	\$4,424	8
Brandon R	\$4,422	5
Justin G	\$4,412	5

AGENT	A/P	APPS
Mario F	\$4,410	8
Loc P	\$4,406	6
Teona H	\$4,404	3
Chiquita E	\$4,373	4
Parker W	\$4,360	4
Ryan M	\$4,359	6
Joshua W	\$4,358	8
Chris T	\$4,347	4
Eli McL	\$4,308	5
Ashley F	\$4,284	3
Shawn T	\$4,240	4
wade sh	\$4,235	6
Chantel H	\$4,224	5
Casey W	\$4,219	5
Dawn J	\$4,212	8
David F	\$4,209	4
Cody P	\$4,197	2
Chris M	\$4,177	4
Brittany B	\$4,163	4
Roman S	\$4,147	6
Greg O	\$4,145	3
Tony G	\$4,139	5
Shana T	\$4,138	4
Will F	\$4,137	6
Kris A	\$4,137	3
George R	\$4,131	4
Justin D	\$4,123	6
Windy H	\$4,120	5
Hobbs J	\$4,120	3
Davide A	\$4,109	8
Evan K	\$4,102	6
Brittany R	\$4,080	3
Abdul B	\$4,069	5
Andres A	\$4,056	7
Lois M	\$4,049	8

AGENT	A/P	APPS
Latavious M	\$4,044	4
Whitney H	\$4,040	6
Grace S	\$4,008	6
Skye K	\$3,988	5
Parker T	\$3,988	5
Leslie P	\$3,970	4
James L	\$3,965	8
Ivan H	\$3,960	5
Brandi B	\$3,958	3
Hunter R	\$3,956	4
KyleM	\$3,939	3
Brian A	\$3,937	6
Madison D	\$3,918	5
Brittany F	\$3,917	6
Bruce P	\$3,913	5
Jake T	\$3,894	5
Stacye T	\$3,894	3
Amy M	\$3,893	8
Robbie O	\$3,877	5
Frank W	\$3,876	5
Chelsea W	\$3,865	3
Nathan C	\$3,852	3
Nate M	\$3,820	4
Katherine L	\$3,797	4
Emma J	\$3,792	4
Chasity E	\$3,787	4
Ranaldo D	\$3,775	3
Brooke M	\$3,772	3
Trenton T	\$3,769	2
Linda D	\$3,744	2
Karim M	\$3,715	3
David C	\$3,696	5
Alstin V	\$3,693	5
Joe B	\$3,689	3
Maureen B	\$3,683	4

# LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Chance L	\$3,683	2	Stephen G	\$3,425	10	Zach A	\$3,211	9
Dean H	\$3,674	2	Rafael M	\$3,424	2	Julius L	\$3,207	4
Ashley R	\$3,662	8	Dakota Y	\$3,420	2	Yolanda G	\$3,188	4
John O	\$3,654	5	Maurice W	\$3,412	5	Dee R	\$3,180	3
Mike T	\$3,643	3	Regine C	\$3,410	3	Courtney G	\$3,168	3
Alicia W	\$3,633	3	Jack G	\$3,397	3	Kaitlyn R	\$3,156	6
Nichole B	\$3,628	4	Alicia R	\$3,396	1	Karly B	\$3,148	7
Jackie B	\$3,622	3	Jeremiah T	\$3,384	2	Jeremy J	\$3,144	4
Melody C	\$3,617	4	Chamberlain O	\$3,378	3	Daniel K	\$3,141	3
Giuseppe B	\$3,594	5	Amy S	\$3,374	3	KayIn S	\$3,129	4
Lauren H	\$3,589	5	Jake G	\$3,372	3	Joseph F	\$3,126	6
Samantha M	\$3,581	4	Pinkney P	\$3,362	3	Tavoreion L	\$3,123	8
George M	\$3,567	4	Riley B	\$3,350	2	Jake S	\$3,113	4
Jordan C	\$3,560	5	Matthew P	\$3,343	3	Nic W	\$3,108	4
Chelsea A	\$3,559	4	Beverly C	\$3,337	6	Joshua T	\$3,103	4
John G	\$3,557	2	Conner Y	\$3,335	4	Courtney P	\$3,101	3
Teddy H	\$3,550	3	Anis B	\$3,332	4	Casey K	\$3,099	3
Paulette J	\$3,544	8	Jeannette B	\$3,312	6	James T	\$3,097	5
Josh S	\$3,534	4	Lisa S	\$3,294	4	Barry Joe S	\$3,082	5
Adrienne M	\$3,531	5	Heather B	\$3,290	4	Rhys E	\$3,064	2
Gabriel M	\$3,522	5	Moriah W	\$3,284	2	Alivia K	\$3,061	3
Lindsay L	\$3,507	6	Pat B	\$3,281	5	Jeremiah M	\$3,036	4
Kathleen I	\$3,501	5	Jamie E	\$3,278	4	Nathan A	\$3,032	2
Brad K	\$3,495	5	Matt C	\$3,276	1	Amanda W	\$3,031	4
Chris L	\$3,485	4	Colin S	\$3,276	3	Sergio D	\$3,031	4
Shaleem S	\$3,477	4	Tracy	\$3,254	4	Dan S	\$3,014	3
Anthony J	\$3,453	4	Elizabeth C	\$3,252	8	Matt D	\$3,006	3
Dale P	\$3,425	10	Tonia B	\$3,213	10			



#1 APP WRITER  
**DUNCAN D**  
WITH 25 APPS



**TEXT THE BATPHONE**  
**SEND US YOUR PICS**  
**FROM THE FIELD!**  
**770-840-5467**

**DEADLINE**

**REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE  
FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!**





**North American Senior Benefits**

**JOIN US**

# NASB BOOTCAMP

**PINSTRIPES**  
3300 KIRBY DR SUITE 3A, HOUSTON, TX 77098  
FRIDAY, MAY 10TH 2024  
10:30 AM- 4:00 PM

**MAX GRAHAM**   **ISAAC SMITH**   **ANDREW EVERHART**   **BRIAN CELESTINE**   **ASHLEY COLIE**   **KEITH THOMASON**

The poster features a background image of the Pinstripes building at night. The text is overlaid on a glowing blue and purple rectangular frame. The names of the speakers are listed at the bottom in black boxes with white text.