

VOLUME 13 - ISSUE 19

the pulse

What we do matters!



AGENT OF THE WEEK

CONNOR H
"BUFF BAGWELL"

**CONNOR H, AKA; "BUFF BAGWELL," HAD ANOTHER HEFTY WEEK
LIFTING 18 APPLICANTS FROM THE DARKNESS OF DOUBT AND
WRITING A MASSIVE, \$22,830 IN A/P!
CONGRATULATIONS ON A KNOCKOUT WEEK CONNOR!**



NORTH AMERICAN SENIOR BENEFITS
1-866-926-9000 | NASBINC.COM
922-A HURRICANE SHOALS RD
LAWRENCEVILLE GA, 30043



Last week's



TOP TEAMS

\$50K ++++++

TEAM	A/P	APPS
Chris C	\$826,734	977
Garrett H	\$776,359	911
Josh S	\$700,942	835
Keith T	\$670,930	728
Dusty T	\$401,100	473
Blair O	\$378,831	351
Andrew E	\$374,961	448
Greg B	\$336,085	407
Nick G	\$323,194	311
Ashley C	\$289,706	332
Blythe B	\$261,269	310
Garrett S	\$178,425	218
Max G	\$168,507	193
Will K	\$156,428	156
Laura M	\$133,977	178
Cole T	\$119,396	125
Alex C	\$111,134	127
Dylan W	\$110,873	132
Storme C	\$89,682	118

TEAM	A/P	APPS
Cody L	\$86,022	90
Steven H	\$85,665	80
Shane R	\$77,115	71
Scott D	\$71,423	108
Dustin H	\$70,615	77
Blake N	\$69,302	90
Spencer V	\$69,154	94
Alex M	\$64,516	82
James T	\$64,164	80
Naomi G	\$63,295	68
Nate S	\$60,260	68
Russell W III	\$56,053	55
Colby S	\$55,914	55
Mekayla M	\$54,387	72
Asia H	\$53,713	59
Kailyn B	\$52,677	45
Mason D	\$52,274	46
Joe B	\$50,641	43



Remember to place your digital leads orders before the first of the month to be filled the following month!

\$20K-\$49,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Al-S	\$48,897	50	Grayson R	\$30,706	24	Nick R	\$22,804	34
Alex P	\$47,265	50	Rodney G	\$30,487	23	Bobby B	\$22,798	26
Cat B	\$46,697	40	Steven W	\$29,058	28	John S	\$22,366	25
Rafael R	\$45,353	45	Stephen D	\$28,248	36	Yassir A	\$21,782	23
Branden D	\$45,265	71	Riley P	\$27,950	41	Becca A	\$21,568	18
Connor H	\$40,476	32	Chad S	\$27,863	31	Windy H	\$21,502	19
Eric G	\$39,215	37	Jessica D	\$27,209	34	Daniel K	\$21,414	20
Abel H	\$39,157	50	Eugene M	\$26,913	29	Danny B	\$21,297	22
Katie M	\$38,906	47	AJ R	\$26,544	38	Marcus C	\$21,169	23
Doug H	\$37,803	43	Cliff S	\$26,013	37	Jermaine W	\$21,107	33
Owen M	\$35,857	38	Rex N	\$25,892	36	Cody W	\$20,832	24
Anthony J	\$34,171	46	Isaac S	\$25,892	36	Josiah M	\$20,822	22
Chuekha H	\$31,807	30	Grace S	\$25,650	27	Connor E	\$20,470	23
Courtney P	\$31,068	32	Jalen D	\$25,461	26	Whitney H	\$20,354	32
Christina B	\$30,847	29	Gerardo M	\$23,831	28			

\$9K-\$19,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Dennis R	\$19,914	21	Amanda F	\$15,671	20	Corinne C	\$11,663	17
William D	\$19,914	21	Alstin V	\$15,608	17	Emily S	\$11,320	12
Tyler K	\$19,844	18	Adrienne M	\$15,299	14	Mikal R	\$11,212	13
Brooke M	\$19,646	19	Jack G	\$14,639	17	Chad A	\$10,785	9
Xavier C	\$19,368	16	Christian A	\$14,565	23	Giuseppe B	\$10,765	11
Dima F	\$19,305	16	Moe A	\$14,519	10	Nathan C	\$10,594	12
Pierce M	\$19,223	19	Billy K	\$14,463	17	Lauren C	\$10,541	10
Mario F	\$18,964	19	Ryan B	\$14,316	6	Daniel B	\$10,460	15
Brandon L	\$18,778	47	Luke R	\$14,290	14	Ryan B	\$10,395	11
Joe H	\$18,150	32	Kalid H	\$13,669	7	Mason H	\$10,249	6
Ryan S	\$17,650	23	Tracy E	\$13,656	20	James C	\$10,213	25
Jaime M	\$17,466	22	Mike R	\$13,611	7	Jonathan G	\$10,177	9
Cody C	\$17,289	20	Chris H	\$13,351	12	Steven C	\$10,025	9
Joel F	\$16,911	13	Zamantha M	\$13,327	16	Sam P	\$10,012	9
Josh O	\$16,758	13	Tiffany T	\$13,327	16	Bryan W	\$9,996	5
Martin M	\$16,754	16	Brooke M	\$12,997	16	Cody L	\$9,818	11
John H	\$16,725	19	Jim H	\$12,720	11	Brianna L	\$9,558	12
Cameron M	\$16,634	16	Mike B	\$12,318	9	Hobbs J	\$9,440	12
Brian A	\$16,379	24	Chris L	\$12,109	13	Brittney P	\$9,417	6
Brittany F	\$15,935	12	Jeff M	\$12,095	17	Mitch B	\$9,301	9
Fred F	\$15,886	22	Robert H	\$11,836	17	Trevor S	\$9,172	11
Carter P	\$15,671	23	Jacob W	\$11,715	12			

Last Week's

\$10k+ Grand Land Agents

AGENT	A/P	APPS
Connor H	\$22,830	18
Martin M	\$15,574	13
Daniel H	\$15,070	17
Cameron M	\$14,085	13
Eric G	\$13,798	11
Coy D	\$13,552	15
Yassir A	\$13,203	7
Muhammad A	\$13,176	9
Mason D	\$13,056	5
Smiley M	\$12,138	10
Justin C	\$12,123	10
Dallas B	\$11,890	8
Laura B	\$11,850	14
Cameron W	\$11,768	6
Stephen M	\$11,642	10

AGENT	A/P	APPS
Blair O	\$11,400	6
Ricky M	\$11,394	19
Hassan A	\$11,206	12
Katie M	\$10,956	6
Kathleen I	\$10,724	6
Spencer P	\$10,680	8
Jon B	\$10,655	14
Nathan C	\$10,594	12
Debbie W	\$10,464	10
Bobby B	\$10,368	7
Todd A	\$10,259	19
Elizabeth F	\$10,216	4
Jim H	\$10,200	9
Lucas S	\$10,165	11

#1 App Writers

Ricky M & Todd A

With 19 apps

Last Week's TOP PRODUCERS

AGENT	A/P	APPS
Connor H	\$22,830	18
Martin M	\$15,574	13
Daniel H	\$15,070	17
Cameron M	\$14,085	13
Eric G	\$13,798	11
Coy D	\$13,552	15
Yassir A	\$13,203	7
Muhammad A	\$13,176	9
Mason D	\$13,056	5
Smiley M	\$12,138	10
Justin C	\$12,123	10
Dallas B	\$11,890	8
Laura B	\$11,850	14
Cameron W	\$11,768	6
Stephen M	\$11,642	10
Blair O	\$11,400	6
Ricky M	\$11,394	19
Hassan A	\$11,206	12
Katie M	\$10,956	6
Kathleen I	\$10,724	6
Spencer P	\$10,680	8
Jon B	\$10,655	14
Nathan C	\$10,594	12
Debbie W	\$10,464	10
Bobby B	\$10,368	7
Todd A	\$10,259	19
Elizabeth F	\$10,216	4
Jim H	\$10,200	9
Lucas S	\$10,165	11
Steven W	\$9,814	7
Anthony R	\$9,673	7
Sam P	\$9,613	8
Steven H	\$9,519	6
Marion P	\$9,489	5
AJ L	\$9,351	5

AGENT	A/P	APPS
Chris N	\$9,324	4
Rodney G	\$9,035	3
Ann B	\$8,960	9
Ryder D	\$8,825	13
DeAndre W	\$8,820	6
Dorea K-C	\$8,752	4
Eric B	\$8,692	16
Chiquita E	\$8,614	10
Chris H	\$8,586	8
Stephen D	\$8,477	7
Jacob W	\$8,432	9
Carter P	\$8,194	10
Grace S	\$8,144	8
Malik H	\$8,136	8
Ashton M	\$8,133	9
Steven C	\$8,130	7
Taylor M	\$8,101	6
Bryan W	\$8,052	4
Evan K	\$8,020	8
Mason H	\$8,004	4
Briana B	\$7,974	8
Mike H	\$7,973	13
Nicholas R	\$7,973	8
Brandon P	\$7,866	7
Brittney G	\$7,839	9
William D	\$7,813	5
Heather B	\$7,800	8
Valerie T	\$7,681	10
Frank W	\$7,559	8
Gerardo P	\$7,558	5
Mike T	\$7,533	5
Moe K	\$7,452	6
Courtney P	\$7,378	4
Cody L	\$7,318	7
Keegan P	\$7,277	8

AGENT	A/P	APPS
Chad W	\$7,270	7
Jonathan M	\$7,269	5
Joel F	\$7,215	3
Christopher C	\$7,159	6
Jack G	\$7,123	7
Mike J	\$7,080	9
Jamir J	\$7,052	10
Skye H	\$7,021	6
Katie K	\$7,021	6
Chantel H	\$7,002	10
Colin S	\$7,000	5
Courtney P	\$6,955	8
Elizabeth C	\$6,911	7
Fred F	\$6,882	5
Andrea S	\$6,853	3
Sheena W	\$6,828	5
Sergio D	\$6,790	6
Emilee A	\$6,785	6
Ryan S	\$6,755	8
David F	\$6,749	7
Dima F	\$6,741	5
Shawn T	\$6,709	9
Spencer V	\$6,697	7
Daniel K	\$6,693	5
Landon H	\$6,660	6
Jackie M	\$6,624	4
Dominic W	\$6,624	7
Taylor C	\$6,592	7
Daniel G	\$6,408	8
Christie S	\$6,397	5
Lacey L	\$6,379	7
Davide A	\$6,377	5
Owen M	\$6,355	7
Coult A	\$6,336	5
Melody T	\$6,244	7

Last Week's TOP PRODUCERS

AGENT	A/P	APPS
Cody C	\$6,223	4
Ahmadou C	\$6,219	5
Gonzalo L	\$6,210	6
Tyler E	\$6,165	7
Lydia M	\$6,160	6
Jalen D	\$6,108	4
Nick R	\$6,090	6
Jack M	\$6,084	4
Joshua O	\$6,078	5
Brittany B	\$6,040	1
Niko S	\$6,035	13
Lauren H	\$5,989	11
Sami M	\$5,949	5
Emily S	\$5,933	5
Cody E	\$5,928	5
Semenya J	\$5,923	5
Annisley J	\$5,823	8
Russell W Jr	\$5,779	5
Dom M	\$5,778	5
Guiseppe B	\$5,773	5
Solon S	\$5,764	8
Tanner C	\$5,657	7
Rebekah S	\$5,633	6
Antonio M	\$5,601	7
Haley C	\$5,587	6
Samantha T	\$5,557	5
Jermaine W	\$5,536	6
Chelsea P	\$5,504	3
Taylor D	\$5,504	6
Jaime M	\$5,491	5
James C	\$5,474	7
Shaunna H	\$5,461	7
Jeremy P	\$5,423	7
Nelson C	\$5,368	3
Jaden I	\$5,360	6

AGENT	A/P	APPS
Scott P	\$5,327	3
Cameron K	\$5,289	5
Aus N	\$5,280	5
Nick R	\$5,280	5
Dale P	\$5,279	5
David G	\$5,264	6
Shaleem S	\$5,240	4
Ryan M	\$5,230	6
Duncan D	\$5,219	9
Brittany F	\$5,212	6
Jeremiah M	\$5,184	5
Pierce M	\$5,162	5
Mike D	\$5,117	4
Christian A	\$5,106	6
Julian C	\$5,100	1
Titus H	\$5,094	6
Miranda P	\$5,089	8
Brandon L	\$5,071	5
Ben H	\$5,064	3
Glenn B	\$5,056	6
Dalton N	\$5,006	12
Melinda P	\$5,000	3
Renee F	\$4,976	3
Rachel J	\$4,965	10
Marshan J	\$4,962	2
Ashley T	\$4,958	6
Blaine M	\$4,957	5
Austin O	\$4,953	6
Marcus Al-S	\$4,952	5
Travis A	\$4,941	7
Lois M	\$4,911	2
Ashley B	\$4,896	3
George M	\$4,879	7
Jamir A	\$4,872	2
James T	\$4,862	7

AGENT	A/P	APPS
Jenna F	\$4,841	6
Andres A	\$4,816	5
Fate Y	\$4,804	5
Bailey G	\$4,790	3
Gayla A	\$4,785	6
Hunter R	\$4,757	2
Tony F	\$4,754	4
Tim C	\$4,752	5
Sanda L	\$4,745	5
Mikal R	\$4,735	6
Josh S	\$4,702	5
shelly L	\$4,679	8
Isai C	\$4,677	6
Brittany W	\$4,665	4
Shawn J	\$4,638	3
Walter C	\$4,634	8
Kristin M	\$4,632	5
Chris M	\$4,620	4
Windy H	\$4,570	7
Mario F	\$4,567	6
Tywanda M	\$4,548	3
Brandon D	\$4,542	4
John H	\$4,537	4
Ivan H	\$4,524	7
Lily B	\$4,515	5
Lauren K	\$4,474	4
Marshall W	\$4,473	2
Tracy H	\$4,433	5
Cody W	\$4,430	6
Alex P	\$4,429	5
Levi H	\$4,417	3
Jeff M	\$4,414	7
Troy B	\$4,392	4
Kailyn B	\$4,391	4
Alen J	\$4,383	4

Last Week's TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Charles S	\$4,382	6	Devin S	\$3,906	4	Ashley C	\$3,528	3
Mike B	\$4,378	1	Jillian M	\$3,886	3	Bridgette G	\$3,525	2
Rebekah H	\$4,347	7	Callie W	\$3,878	6	Darrell B	\$3,500	2
Brett M	\$4,324	6	Avery C	\$3,871	4	Joey L	\$3,492	2
Jamie E	\$4,296	4	Tyler G	\$3,869	3	Brandon R	\$3,479	3
Robert S	\$4,290	3	Randall P	\$3,852	4	Christina B	\$3,460	3
Mike R	\$4,287	3	Brooke K	\$3,843	8	Nehemiah J	\$3,444	1
AJ R	\$4,278	7	Larry G	\$3,837	7	Brooke M	\$3,443	6
Tyler G	\$4,273	3	Juan G	\$3,811	3	Stephen G	\$3,431	7
Ryan B	\$4,270	5	Anthony R	\$3,809	5	Jere M	\$3,426	8
Raeven Q	\$4,219	3	Samer A	\$3,800	3	Richard C	\$3,420	2
Jenny G	\$4,207	5	Abdul B	\$3,787	4	Brandon C	\$3,420	5
Madison D	\$4,166	3	Jason B	\$3,756	3	Kalid H	\$3,420	1
Matt H	\$4,158	3	Renauld L	\$3,750	3	Luke W	\$3,398	4
Zamantha M	\$4,155	5	Brayden B	\$3,711	6	Asher M	\$3,389	4
Zachary E	\$4,153	5	Grace W	\$3,708	4	Patrick B	\$3,387	6
Tyler E	\$4,121	4	Roberto V	\$3,691	3	Brian A	\$3,367	9
Karen F	\$4,116	3	Mark W	\$3,689	5	Greg D	\$3,360	5
Dustin H	\$4,104	2	Storme C	\$3,672	5	Ronnie B	\$3,334	6
Hobbs J	\$4,100	5	Lauren C	\$3,671	3	Chad S	\$3,320	2
Kristofer H	\$4,088	4	Logan S	\$3,659	6	Paige A	\$3,319	4
Stefanie R	\$4,079	9	Alicia R	\$3,650	6	Luke R	\$3,315	3
Amanda F	\$4,039	6	Sarah S	\$3,625	4	Tyler K	\$3,312	3
Anthony J	\$4,038	7	Lovenda O	\$3,621	5	Treyvon B	\$3,305	5
Jordan C	\$4,018	3	Casey W	\$3,605	4	Riley P	\$3,304	7
Alex M	\$3,988	4	Marcus C	\$3,600	3	Matthew S	\$3,300	5
Michael M	\$3,988	3	Cody P	\$3,599	3	Ryan S	\$3,297	5
Nic W	\$3,987	5	Demario B	\$3,579	3	Leslie P	\$3,291	5
Brown H	\$3,977	7	Stephen C	\$3,576	4	Ryan R	\$3,285	3
Aidan P	\$3,972	5	Daniel L	\$3,576	2	Raymond L-C	\$3,283	3
Maureen B	\$3,969	3	Virginia G	\$3,570	4	Pat B	\$3,281	5
Duncan M	\$3,953	3	Betsy B	\$3,564	2	Katherine L	\$3,256	3
Tanya V	\$3,946	4	Dakota Y	\$3,564	3	Parker W	\$3,256	3
Kyle M	\$3,945	5	Robbie O	\$3,560	5	Tatum T	\$3,240	4
Macy H-P	\$3,913	7	Adia H	\$3,539	4	Kimberly T	\$3,224	4

Last Week's TOP PRODUCERS

AGENT	A/P	APPS
Brodrick H	\$3,193	3
Eli McL	\$3,192	5
Alivia K	\$3,191	5
Chelsea A	\$3,190	5
Corinne C	\$3,181	5
Maryann G	\$3,180	3
Jon G	\$3,177	4
Bella B	\$3,156	2
Jaden S	\$3,149	6
Carlos M	\$3,149	2

AGENT	A/P	APPS
Tavoreion L	\$3,148	4
Skye K	\$3,144	5
Ashley R	\$3,124	4
Joe H	\$3,112	9
Rafael M	\$3,110	3
Ashley F	\$3,108	5
Drew L	\$3,084	4
Chuks M	\$3,082	4
Brandon R	\$3,069	11
Jennifer P	\$3,068	4

AGENT	A/P	APPS
Jason B	\$3,060	2
Haley F	\$3,044	3
Chris L	\$3,012	2
Darian G	\$3,010	3
Owen H	\$3,009	3
Blake N	\$3,008	3
Amy M	\$3,003	3
Loc P	\$3,002	3
Gabriel M	\$3,000	3

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KILLER PICS FROM
THE FIELD!**

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Edinburgh Scotland

2025 CONVENTION

June 26 - July 1, 2025

AMERICAN-AMICABLE GROUP OF COMPANIES



Edinburgh Scotland

2025 CONVENTION | June 26 - July 1, 2025

QUALIFICATION GUIDELINES

PRODUCTION QUALIFICATION PERIOD:

January 1 - December 31, 2024

MINIMUM QUALIFICATION:

- Producers: \$95,000
- IMO/MGAs: \$750,000
 - Maximum 2 Principals per IMO (\$750,000 X 2 Maximum)

QUALIFICATION LEVELS:

CLUB 40* — Top 25 Agents and Top 15 IMO/MGAs:

- 5 Nights, June 26 - July 1, 2025
- Depart June 25, 2025 (overnight flight)
- Arrive Home July 2, 2025 (overnight flight)

PRODUCERS:

- 4 Nights, June 27 - July 1, 2025
- Depart June 26, 2025 (overnight flight)
- Arrive Home July 2, 2025 (overnight flight)

* Club 40 will receive special recognition and awards.



Invitations are for qualifier¹ and one official guest only. Official guests must be 18 or over.

Company will make transfer arrangements, room reservations and activity arrangements on designated dates only for qualifiers and one adult guest to include: rooms, air, transfers or activities. No additional guests or anyone under 18 years of age are permitted to attend Company functions or participate in company sponsored activities.²



¹ Attendance is by Company invitation only and qualification is based on annualized first year net issued and delivered life insurance premiums during the qualification period and is credited at 100% except for Single Premium Whole Life which is credited at 10% (No credit will be given for Annuity Policies or Annuity Riders). Qualifiers must meet persistency and placement requirements. Current Persistency must be 80% or higher, 13th month persistency must be 60% or higher and placement rate must be 70% or higher. Invitations are not transferable and may not be redeemed in cash. Invitees must be in good standing with the Company, duly licensed and appointed with an American-Amicable Group of Companies, producing and submitting a normal amount of business at the time of convention in order to receive an invitation. The Company reserves the right to withhold an invitation.

² The Company reserves the right to charge a qualifier's account, due to late cancellation or failure to attend, for actual expenses incurred by the Company on behalf of either the qualifier and/ or their official guest, to include but not limited to airfare, hotels, transfers, activities, and functions.

If you plan on extending your stay (arriving early or staying later) beyond the standard dates of the Convention or decide to bring any additional guest (including children), please make note of the following:

You are responsible for the following items at your own expense:

- Transfers to and from the resort/hotel
- Any difference in airfare resulting from the alternate dates
- Hotel rooms for nights beyond the regular dates
- Airfare for additional guests
- Rooms for additional guests

