

Volume 13 - Issue 21

the pulse

What We Do Matters!

Agent of the Week

Last week a new leader reigned supreme! Coy D, aka: "King of the Ring," knocked out 16 apps for a grand total of \$30,390 in a/p! Congratulations on earning royalty status Coy!



Coy D
King of the Ring



NORTH AMERICAN SENIOR BENEFITS
1-866-926-9000 | NASBINC.COM
922-A HURRICANE SHOALS RD
LAWRENCEVILLE GA, 30043

LAST WEEK'S

TOP TEAMS

SSSSK

TEAM	A/P	APPS
Chris C	\$975,790	1106
Garrett H	\$904,740	1033
Josh S	\$808,614	931
Keith T	\$756,916	820
Andrew E	\$450,729	517
Blair O	\$403,771	378
Dusty T	\$396,674	457
Nick G	\$382,649	358
Greg B	\$345,875	432
Ashley C	\$289,203	351
Blythe B	\$261,310	306
Isaac S	\$241,240	295
Will K	\$208,999	204
Max G	\$208,385	237
Brian C	\$206,969	261
Garrett S	\$199,022	233
Cole T	\$139,482	144
Alex C	\$121,858	140
Laura M	\$120,875	178
Naomi G	\$109,386	122
Dylan W	\$108,414	127
Blake N	\$91,580	106

TEAM	A/P	APPS
Storme C	\$90,829	127
Scott D	\$79,444	108
Shane R	\$78,990	69
Nate S	\$77,112	70
Russell W III	\$71,404	65
Alex M	\$68,904	71
Steven H	\$67,120	68
Cat B	\$66,453	60
Branden D	\$65,988	86
Dustin H	\$65,169	74
Derrick L	\$64,184	78
Cody L	\$64,001	75
Asia H	\$59,975	67
Spencer V	\$58,540	85
Joe B	\$58,010	61
Al-S	\$57,951	48
Rafael R	\$56,698	72
Abel H	\$55,370	68
James T	\$53,220	68
Alex P	\$52,552	62
Connor H	\$50,001	54

S20K - S40,000K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Eugene M	\$47,721	34	Kailyn B	\$33,234	40	Brandon L	\$24,950	59
Doug H	\$46,179	51	Grace S	\$31,266	33	Tyler K	\$24,600	30
Owen M	\$45,774	49	Cody W	\$30,610	43	Jaime M	\$24,406	26
Colby S	\$44,908	58	Dennis R	\$30,130	26	Giuseppe B	\$23,870	30
AJ R	\$44,070	47	William D	\$30,130	26	Riley P	\$23,815	46
Mekayla M	\$43,585	53	Rodney G	\$29,547	26	Mason D	\$23,786	22
Stephen D	\$43,058	43	Smiley M	\$29,166	34	Alstin V	\$23,750	27
Chuekha H	\$41,351	43	Grayson R	\$28,032	24	Steven W	\$22,238	26
Christina B	\$41,272	44	Martin M	\$27,916	20	Jessica D	\$22,204	24
Anthony J	\$40,467	46	Tracy E	\$27,351	30	Robert H	\$21,694	30
Connor E	\$40,458	42	Art T	\$27,278	43	Nick R	\$21,580	29
Chad S	\$38,381	51	Brian A	\$27,027	26	Eric G	\$21,319	22
Tai S	\$37,003	48	Gerardo M	\$26,980	26	Jermaine W	\$21,107	33
Daniel K	\$35,354	36	Marcus C	\$26,768	29	Lauren C	\$21,100	14
Katie M	\$34,926	55	Xavier C	\$26,466	22	Danny B	\$21,029	19
Rex N	\$34,271	34	Chris L	\$26,011	23	Emily S	\$21,024	25
Cliff S	\$34,239	43	Cody C	\$25,556	32	Ryan S	\$20,585	24
Jalen D	\$33,780	35	Moe A	\$25,474	20	Windy H	\$20,340	10
Courtney P	\$33,705	25	Whitney H	\$25,012	23			

S0K - S10,000K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
John S	\$19,707	27	Bryson S	\$14,800	16	Joel F	\$11,733	10
Bobby B	\$19,485	26	Hobbs J	\$14,766	13	Stephanie J	\$11,508	10
Billy K	\$19,410	21	Mason H	\$14,648	21	John H	\$11,401	12
Steven W	\$19,228	21	Luke R	\$14,542	21	Zamantha M	\$11,400	12
Larry G	\$19,056	13	Corinne C	\$14,472	18	Tiffany T	\$11,400	12
Joe H	\$18,861	29	Semenya J	\$14,463	16	Jonathan G	\$11,206	10
Michelle J	\$18,632	17	Steven C	\$14,446	15	Bobby P	\$11,063	20
John S	\$18,285	25	Becca A	\$14,418	16	Giuseppe B	\$10,867	16
Kalid H	\$17,976	24	Stefanie R	\$13,856	18	Kiana T	\$10,809	12
Joshua T	\$17,636	28	Dima F	\$13,485	14	Adrienne M	\$10,561	10
Jessica R	\$17,514	59	Blaine M	\$13,415	14	Christian A	\$10,496	10
Josiah M	\$17,441	19	Nichole B	\$13,240	17	Chad A	\$10,480	12
Brooke M	\$16,097	17	Chris H	\$13,142	10	Steven C	\$10,396	10
Jeff M	\$15,932	25	Ryan B	\$13,022	6	Lacey L	\$9,880	9
Jack G	\$15,721	20	Carter P	\$12,739	16	Mikal R	\$9,805	11
Dylan A	\$15,507	23	Jim H	\$12,468	12	Linda S	\$9,409	13
Amanda F	\$15,086	18	Mario F	\$12,452	14	Brooke M	\$9,335	13
Mitch B	\$14,810	15	Tony F	\$12,174	15	Jayson S	\$9,321	6

LAST WEEK'S SIOUX GRAND LAND AGENTS

AGENT	A/P	APPS
Coy D	\$30,390	16
Martin M	\$21,324	15
Charlie N	\$20,667	17
Emilee A	\$20,248	15
Jessica R	\$17,514	9
Derrick L	\$16,697	20
Lily B	\$16,220	21
Dorea K-C	\$16,033	11
Cameron W	\$15,947	9
Briana B	\$15,440	15
Matt S	\$15,207	3
Hass A	\$15,192	14
Jalen D	\$14,724	12
Justin C	\$14,679	14
Courtney P	\$14,544	7
Joseph C	\$14,390	14
William D	\$13,286	11
Frank W	\$12,933	11
Travis H	\$12,893	7
Grace S	\$12,480	15

AGENT	A/P	APPS
Jordan K	\$12,096	19
Rebekah H	\$12,050	8
Brown H	\$11,358	13
Ashley B	\$11,318	4
Owen M	\$11,239	12
Gerardo P	\$11,035	11
Mason H	\$10,821	16
Aikeem B	\$10,780	5
Stephen M	\$10,770	9
Daniel H	\$10,642	10
Storme C	\$10,579	10
Brittney G	\$10,518	10
Tony G	\$10,465	11
Jim H	\$10,332	10
Rachel J	\$10,269	12
Devin G	\$10,246	8
Paige A	\$10,144	9
Katie K	\$10,056	16
Jack G	\$10,008	11



#1 APP WRITER

Lily B
with **21 apps**

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Coy D	\$30,390	16	Devin G	\$10,246	8	Nic W	\$7,679	8
Martin M	\$21,324	15	Paige A	\$10,144	9	Mike T	\$7,533	5
Charlie N	\$20,667	17	Katie K	\$10,056	16	Dante F	\$7,492	11
Emilee A	\$20,248	15	Jack G	\$10,008	11	Charles S	\$7,473	10
Jessica R	\$17,514	9	Xavier C	\$9,935	6	Naomi G	\$7,255	9
Derrick L	\$16,697	20	Jamie E	\$9,856	7	Brandon D	\$7,229	8
Lily B	\$16,220	21	Mark W	\$9,779	9	Mason D	\$7,176	4
Dorea K-C	\$16,033	11	Duncan D	\$9,726	13	Josh W	\$7,168	7
Cameron W	\$15,947	9	Nick R	\$9,471	5	David F	\$7,123	7
Briana B	\$15,440	15	Levi H	\$9,307	8	AJ R	\$7,119	8
Matt S	\$15,207	3	Muhammad A	\$9,243	11	Laura B	\$7,116	7
Hass A	\$15,192	14	Ray R	\$9,219	10	Colin S	\$7,068	6
Jalen D	\$14,724	12	Riley P	\$9,186	17	Semenya J	\$7,037	6
Justin C	\$14,679	14	Steven C	\$9,168	10	Laquita B	\$6,985	8
Courtney P	\$14,544	7	Corinne C	\$9,153	9	Chris H	\$6,984	6
Joseph C	\$14,390	14	John K	\$9,026	6	Taylor M	\$6,980	6
William D	\$13,286	11	Ann B	\$8,960	9	Bridgette G	\$6,975	7
Frank W	\$12,933	11	Spencer V	\$8,879	7	Matthew M	\$6,961	8
Travis H	\$12,893	7	Trina C	\$8,785	7	Shelley B	\$6,941	4
Grace S	\$12,480	15	Etta L	\$8,551	2	James A	\$6,929	9
Jordan K	\$12,096	19	Eli M	\$8,508	8	Mason C	\$6,907	6
Rebekah H	\$12,050	8	Carter P	\$8,436	12	Fred F	\$6,896	7
Brown H	\$11,358	13	Evan K	\$8,434	8	Melody T	\$6,858	6
Ashley B	\$11,318	4	Danielle T	\$8,088	3	Cameron F	\$6,854	6
Owen M	\$11,239	12	Gonzalo L	\$8,060	10	Renauld L	\$6,846	5
Gerardo P	\$11,035	11	Brandon R	\$8,022	10	Gerardo M	\$6,822	5
Mason H	\$10,821	16	Connor E	\$8,000	4	Blaine M	\$6,796	8
Aikeem B	\$10,780	5	Zachary E	\$7,959	7	Latavious M	\$6,780	3
Stephen M	\$10,770	9	Tony F	\$7,950	9	Barry Joe S	\$6,756	6
Daniel H	\$10,642	10	Ryan M	\$7,909	5	Bethany W	\$6,726	3
Storme C	\$10,579	10	Bobby B	\$7,908	7	Zach A	\$6,700	7
Brittney G	\$10,518	10	Regina L	\$7,857	6	Jason B	\$6,650	9
Tony G	\$10,465	11	Marshall W	\$7,849	5	Tyler G	\$6,619	6
Jim H	\$10,332	10	Austin O	\$7,780	6	Shay J	\$6,596	5
Rachel J	\$10,269	12	Ricky M	\$7,680	13	Max G	\$6,549	5

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Taylor C	\$6,486	5	Dave R	\$5,676	2	Sergio D	\$5,173	3
Jeannette B	\$6,456	4	Stephen C	\$5,674	2	Alicia R	\$5,172	9
Anthony R	\$6,456	3	Billy K	\$5,665	7	Romano S	\$5,152	9
Valerie T	\$6,437	12	Glenn B	\$5,644	7	Nate S	\$5,144	4
Nate M	\$6,429	9	Rebekah S	\$5,633	6	Chris M	\$5,123	4
Ashton P	\$6,416	5	Justin G	\$5,626	6	Ashley R	\$5,122	7
Jenna F	\$6,349	7	Samantha T	\$5,557	5	Marcus A-S	\$5,100	4
Robert T	\$6,343	9	Joe H	\$5,554	10	Wanda L	\$5,085	4
Art T	\$6,324	11	Doug H	\$5,544	4	Macy H-P	\$5,083	8
Ahmadou C	\$6,324	8	Jermaine W	\$5,536	6	Austin C	\$5,067	3
Brandy L	\$6,320	6	Alexa S	\$5,505	6	Trevor K	\$5,039	9
John H	\$6,241	6	DeQuentin D	\$5,505	7	Brittany F	\$5,031	7
Moe A	\$6,198	6	Daniel K	\$5,495	6	Drew L	\$5,028	3
Shawn T	\$6,183	11	Hobbs J	\$5,489	5	Christina D	\$5,015	6
Ryan R	\$6,183	8	Michael M	\$5,463	9	Shaunna H	\$5,014	10
Michelle J	\$6,158	4	Youssef K	\$5,460	5	Amy R	\$5,006	7
Robbie O	\$6,153	6	Josh S	\$5,443	8	Eric S	\$5,003	7
Brandon R	\$6,150	10	Donna T	\$5,427	3	Jamir J	\$4,972	5
Tai S	\$6,132	9	Nick R	\$5,424	7	Katherine L	\$4,959	4
Becca A	\$6,085	2	Mitch B	\$5,402	4	Parker W	\$4,959	4
Yolanda V	\$6,042	6	Brandon P	\$5,399	7	Anthony J	\$4,940	5
Bill E	\$6,026	8	Shyla B	\$5,395	2	Giuseppe B	\$4,926	6
Samer A	\$6,023	5	Branden D	\$5,391	8	Josh J	\$4,924	5
Lucas D	\$5,983	6	Mike R	\$5,379	4	Jenny G	\$4,915	7
Lauren F	\$5,943	10	Maurice W	\$5,358	5	Dallas B	\$4,896	3
Lucas S	\$5,942	5	Maureen B	\$5,344	3	Tracy E	\$4,879	2
Jaime M	\$5,924	5	Prestyn W	\$5,336	5	George R	\$4,877	6
Christian A	\$5,871	4	Greg D	\$5,316	5	Hunter P	\$4,864	7
Quinn	\$5,856	9	Jacob W	\$5,312	10	Stephen D	\$4,847	7
Todd A	\$5,832	13	Triston C	\$5,296	4	Kacee C	\$4,822	6
Tywanda M	\$5,781	6	Anthony S	\$5,278	5	Amy S	\$4,799	2
DeMichael P M	\$5,778	5	Steven W	\$5,263	7	Cliff S	\$4,797	7
Isai C	\$5,757	7	Daniel L	\$5,256	5	Russell W Jr	\$4,784	4
Malik H	\$5,688	7	Michael C	\$5,211	9	Debbie W	\$4,764	6
Heather B	\$5,687	6	Jordan	\$5,184	6	John C	\$4,756	4

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Leslie I	\$4,753	6	Roberto V	\$4,406	4	Tyler G	\$4,080	3
Ali Y	\$4,750	5	Bradford T	\$4,388	4	Edwin V	\$4,068	4
Kenneth M	\$4,728	3	Ryan S	\$4,384	7	Trevon H	\$4,066	6
Alex G	\$4,716	3	Ronnie B	\$4,384	7	Jack M	\$4,060	3
Beverly C	\$4,712	7	Dalton N	\$4,382	5	Matthew S	\$4,054	9
Riddick B	\$4,692	8	Stephen G	\$4,330	5	Brandon C	\$4,044	5
Ryder D	\$4,692	9	Cody L	\$4,312	5	Smiley M	\$4,029	7
Moe K	\$4,668	4	Brett M	\$4,304	5	Logan S	\$4,026	4
Carlos M	\$4,662	5	Lindsay L	\$4,292	5	Eric G	\$4,022	4
Jadon V	\$4,660	6	Steven H	\$4,287	3	Marshan J	\$4,017	2
Mindy W	\$4,654	4	Antonio M	\$4,264	5	Cassy F	\$3,995	5
James L	\$4,645	4	Kimberly T	\$4,261	8	Lacey L	\$3,988	4
Cameron W	\$4,632	5	Michael C	\$4,255	2	Jordan W	\$3,984	3
Peyton W	\$4,629	2	Dom M	\$4,250	4	Lauren K	\$3,976	4
Ann P	\$4,627	5	Channa G	\$4,232	5	Brittany M	\$3,961	5
Renee F	\$4,620	8	Ben DiM	\$4,224	6	Jeremiah M	\$3,961	6
Emily S	\$4,608	4	Nicholas R	\$4,224	4	Ben B	\$3,948	3
Candace G	\$4,589	4	Bryson S	\$4,212	5	Courtney P	\$3,935	3
Dylan G	\$4,583	6	Troy B	\$4,209	5	Ashley T	\$3,931	5
Shanique C	\$4,562	4	Tavoreion L	\$4,189	7	Michelle S	\$3,913	2
Grace W	\$4,556	5	Kiana T	\$4,159	3	Garret D	\$3,901	2
Sheena W	\$4,548	4	Jon B	\$4,157	10	Troy V	\$3,868	4
Jeff L	\$4,542	4	Ryan S	\$4,157	10	Larry G	\$3,844	4
Karen F	\$4,523	9	Cleyde H	\$4,156	6	Mark C	\$3,800	3
Tanya F	\$4,507	10	Simer B	\$4,155	7	Haley F	\$3,797	8
Cody C	\$4,503	5	Silas S	\$4,149	4	Mick P	\$3,790	2
Zamantha M	\$4,492	5	Jon G	\$4,138	4	Mycharra S	\$3,789	7
Dylan J	\$4,485	3	Peyton P	\$4,136	5	Chad S	\$3,788	9
Julian M	\$4,452	4	Amanda F	\$4,125	7	Carlos R	\$3,785	3
Loc P	\$4,447	4	Kendahl O	\$4,122	7	Brian Co	\$3,757	3
Jackie M	\$4,441	5	Matt O	\$4,119	4	Lauren H	\$3,752	11
Kyle B	\$4,440	4	Eric B	\$4,115	7	Deja T	\$3,714	5
Tracy H	\$4,433	5	Ravin R	\$4,104	2	Solon S	\$3,692	6
Candace C-G	\$4,420	5	Meghan T	\$4,101	6	Elizabeth F	\$3,675	5
Shawtae B	\$4,415	3	Joel F	\$4,097	4	Robert H	\$3,675	5

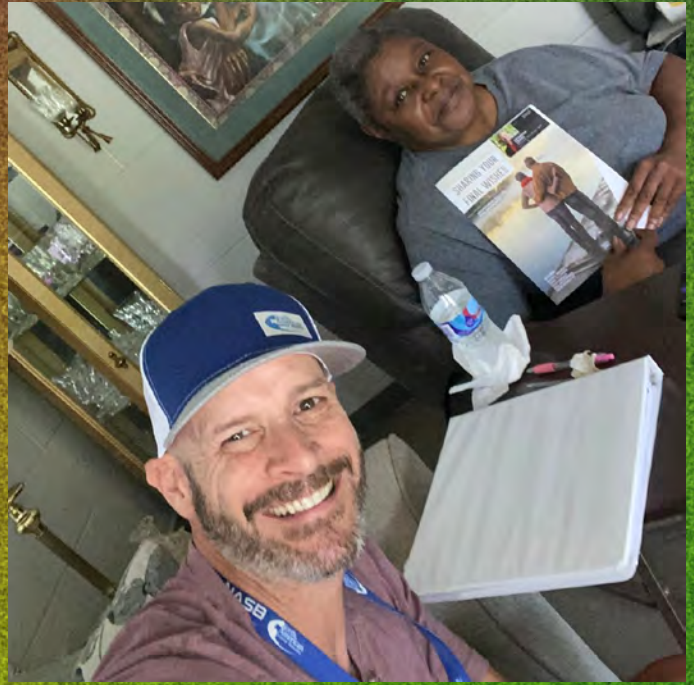
LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Tatum T	\$3,657	4	Chelsea P	\$3,419	2	Tanya V	\$3,176	5
Pierce M	\$3,654	5	Valeska P	\$3,415	3	Tyler E	\$3,165	5
Robert F	\$3,651	3	Dylan A	\$3,411	4	Dale P	\$3,164	4
George M	\$3,650	5	Joshua T	\$3,407	5	Kyle P	\$3,158	4
James T	\$3,614	6	Jake K	\$3,396	2	Walter C	\$3,150	6
Trenton T	\$3,613	4	Cece C	\$3,376	1	Taylor D	\$3,148	3
Yolanda G	\$3,612	2	Brandon H	\$3,360	4	James D	\$3,145	3
Sam P	\$3,612	4	Shemar W	\$3,360	4	Lydia W	\$3,145	3
Simon C	\$3,600	3	Court L	\$3,355	4	Nathan C	\$3,133	3
shelly L	\$3,581	3	Jefferson R	\$3,352	4	Brandon K	\$3,130	4
John S	\$3,572	5	Kalid H	\$3,328	3	Lynn F	\$3,124	2
Jake T	\$3,552	4	Brittney P	\$3,327	3	Tameka D	\$3,117	5
Jake W	\$3,552	3	DeAndre W	\$3,320	3	Stacey R	\$3,115	2
Austin K	\$3,548	5	Ivan H	\$3,312	6	Colby S	\$3,114	4
Jessie M	\$3,534	2	Michelle J	\$3,289	4	Marion P	\$3,101	3
Adia H	\$3,528	3	Pat B	\$3,281	5	Tracy S	\$3,100	5
Maranda P	\$3,510	4	Matt D	\$3,278	3	Jamir A	\$3,099	4
Matt D	\$3,501	3	Julius L	\$3,276	4	Landon F	\$3,079	5
wade s	\$3,478	6	Joshua W	\$3,276	7	Gary P	\$3,062	6
Todd H	\$3,467	4	John H	\$3,270	3	Ranaldo D	\$3,054	3
Abel H	\$3,466	5	Randall P	\$3,269	4	Raeven Q	\$3,048	2
Melinda P	\$3,463	3	Fatima J	\$3,252	2	Ron M	\$3,046	2
Kris A	\$3,457	3	Joshua A	\$3,215	6	Regine C	\$3,012	4
Amanda F	\$3,456	4	Ryan S	\$3,212	4	Kellian W	\$3,011	3
Windy H	\$3,450	4	Korey T	\$3,183	4	Chris G	\$3,002	3
LaDebra M	\$3,443	3	Katie M	\$3,182	3	Nicholas C	\$3,000	3
Jaden S	\$3,429	5	Jordan C	\$3,180	7			
Chris C	\$3,425	3	Mikal R	\$3,176	3			

DEADLINE

Remember to place your digital leads orders before the first of the month to be filled the following month!



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