

# the pulse

WHAT WE DO MATTERS

Volume 13 - Issue 20

## AGENT OF THE WEEK



Dan C, aka; "The Hurricane," had a FIERCE week writing \$24,472 in A/P and protecting the lives of 22 applicants. Congratulations Dan!



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922-A HURRICANE SHOALS RD  
LAWRENCEVILLE GA, 30043



LAST WEEK'S

# TOP TEAMS

\$50K+ ++++++

TEAM	A/P	APPS
Chris C	\$1,061,715	1196
Garrett H	\$962,615	1107
Josh S	\$866,489	1005
Keith T	\$642,206	811
Andrew E	\$442,685	520
Blair O	\$412,080	397
Nick G	\$386,024	375
Dusty T	\$378,602	437
Greg B	\$353,452	412
Ashley C	\$291,999	328
Garrett S	\$242,694	288
Max G	\$235,048	236
Blythe B	\$233,167	271
Isaac S	\$229,722	274
Brian C	\$201,013	241
Will K	\$196,331	208
Laura M	\$136,008	178
Alex C	\$128,119	147
Storme C	\$126,909	142
Cole T	\$117,160	149
Scott D	\$89,908	112
Cody L	\$88,871	97
Spencer V	\$88,211	96

TEAM	A/P	APPS
Nate S	\$81,021	99
Dylan W	\$80,255	92
Marcus Al-S	\$74,781	72
Russell W III	\$74,131	61
Rafael R	\$72,719	68
Naomi G	\$70,768	75
Dustin H	\$70,153	78
Branden D	\$69,480	88
Steven H	\$68,213	68
Blake N	\$68,051	94
Joe B	\$65,127	64
Shane R	\$64,713	74
Asia H	\$63,307	66
Mekayla M	\$61,378	66
James T	\$58,857	75
Cat B	\$57,808	42
Connor E	\$55,474	59
Connor H	\$55,242	56
Alex M	\$54,417	71
Grayson R	\$52,553	44
Abel H	\$52,447	75
Kailyn B	\$51,168	50

# \$20K-\$49,999K

TEAM	A/P	APPS
Chuekha H	\$49,214	52
Mason D	\$45,659	35
Derrick L	\$44,092	68
Chad S	\$43,018	41
Gerardo M	\$42,150	33
Nick R	\$41,473	43
Alex P	\$38,192	46
Doug H	\$34,760	42
Ryan S	\$33,471	42
Eric G	\$33,181	31
AJ R	\$32,478	34
Owen M	\$31,575	34
Colby S	\$30,754	37
Jaime M	\$30,595	39
Anthony J	\$30,212	31
Jonathan M	\$29,200	23
Josiah M	\$28,790	31

TEAM	A/P	APPS
Rex N	\$28,709	33
Xavier C	\$28,366	24
Bobby B	\$28,208	25
Carter P	\$27,647	39
Katie M	\$26,987	33
Art T	\$26,861	52
Nichole B	\$26,602	27
Moe A	\$25,873	15
Amanda F	\$25,849	25
Danny B	\$25,810	22
Chris L	\$25,666	26
Courtney P	\$25,605	37
Jessica D	\$25,345	24
Martin M	\$24,593	20
Cameron M	\$23,849	30
Cliff S	\$23,457	34
Brooke M	\$23,313	18

TEAM	A/P	APPS
Robert H	\$22,973	40
Stephen D	\$22,963	27
Marcus C	\$22,807	26
Christina B	\$22,733	115
Dima F	\$22,490	17
Tai S	\$21,633	35
Becca A	\$21,388	29
Jalen D	\$21,261	22
Jermaine W	\$21,107	33
Hobbs J	\$20,935	18
Cody C	\$20,599	22
Brandon L	\$20,147	42
Joe H	\$20,146	30
Tyler K	\$20,114	24
Windy H	\$20,056	17
Chris H	\$20,009	21
Chris H	\$20,009	21

# \$9K-\$19,999K

TEAM	A/P	APPS
John S	\$19,707	27
Resie F	\$19,405	26
Alstin V	\$19,323	18
Kalid H	\$19,300	19
Cody W	\$19,249	29
Steven W	\$19,228	21
Corinne C	\$19,103	19
Dennis R	\$18,782	18
William D	\$18,782	18
Zamantha M	\$18,598	20
Tiffany T	\$18,598	20
Grace S	\$18,480	17
Brooke M	\$18,410	23
Brian A	\$18,378	20
John H	\$18,197	23
Jack G	\$17,582	21
Daniel K	\$16,938	11
Yassir A	\$16,592	17
Billy K	\$16,415	16
Riley P	\$16,141	28

TEAM	A/P	APPS
Court L	\$15,460	18
Jeff M	\$15,332	22
James C	\$15,089	27
Rodney G	\$14,786	19
Josh O	\$14,181	14
Mason H	\$14,115	14
Mike R	\$14,072	10
Dylan A	\$13,841	14
Lauren C	\$13,670	11
Whitney H	\$13,326	19
Tatum T	\$13,201	12
Christian A	\$13,196	16
Mitch B	\$13,090	14
Mikal R	\$12,922	15
Michael C	\$12,830	17
Fred F	\$12,448	10
Ryan B	\$12,272	4
Melinda P	\$12,186	10
Joshua T	\$11,932	18
Mike J	\$11,932	8

TEAM	A/P	APPS
Brianna L	\$11,561	10
Giuseppe B	\$10,867	16
Chad A	\$10,667	10
Tracy S	\$10,612	10
Pierce M	\$10,608	11
Trevor S	\$10,512	11
Michael M	\$10,449	5
Steven C	\$10,396	10
Tracy E	\$10,289	12
Stefanie R	\$10,223	18
Drew L	\$10,200	10
Jim H	\$10,188	12
Ronnie B	\$10,044	12
Lacey L	\$9,983	8
Bryan W	\$9,882	6
Brittney P	\$9,775	12
Adrienne M	\$9,662	14
Bryson S	\$9,289	10
Daniel B	\$9,241	14
Blaine M	\$9,113	9



LAST WEEK'S

# \$10K+ GRAND LAND AGENTS

AGENT	A/P	APPS
Dan C	\$24,472	22
Briana B	\$17,241	18
Hassan A	\$16,928	19
Muhammad A	\$16,394	15
Martin M	\$15,673	13
Justin C	\$15,595	10
Robbie O	\$15,072	12
AJ L	\$15,026	9
Nicholas R	\$14,380	9
Dallas B	\$14,160	9
Ashelie A	\$14,087	9
Chris H	\$13,940	15
Cameron W	\$13,481	7
Jeannette B	\$13,032	11
Jaime M	\$12,439	15
Mason H	\$12,036	12
Storme C	\$11,887	8
Corinne C	\$11,693	9
Owen M	\$11,569	15
Brooke M	\$11,442	8
Charlie N	\$11,419	9
Connor H	\$11,376	11

AGENT	A/P	APPS
Brittney G	\$11,319	8
Ashley B	\$11,318	4
Gerardo P	\$11,035	11
Nate C	\$11,000	8
Katie M	\$10,846	5
Dorea K-C	\$10,788	5
Sheena W	\$10,620	7
Cameron M	\$10,619	15
Mike J	\$10,596	6
Tywanda M	\$10,548	5
Michael M	\$10,449	5
Court L	\$10,442	14
Daniel H	\$10,429	16
Coy D	\$10,380	15
Xan G	\$10,334	13
Chelsea P	\$10,323	6
Robert H	\$10,253	17
Jere M	\$10,222	6
Jim H	\$10,188	12
Ronnie B	\$10,044	12
Dylan A	\$10,016	9
Stephen M	\$10,013	10

#1 APP WRITER LAST WEEK

DAN C

WITH 22 APPS

# LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Dan C	\$24,472	22	Coy D	\$10,380	15	Nelson C	\$7,996	5
Briana B	\$17,241	18	Xan G	\$10,334	13	Mason D	\$7,980	4
Hassan A	\$16,928	19	Chelsea P	\$10,323	6	Hunter C	\$7,959	8
Muhammad A	\$16,394	15	Robert H	\$10,253	17	Spencer V	\$7,899	5
Martin M	\$15,673	13	Jere M	\$10,222	6	Steven C	\$7,843	6
Justin C	\$15,595	10	Jim H	\$10,188	12	Austin O	\$7,786	7
Robbie O	\$15,072	12	Ronnie B	\$10,044	12	Marcus Al-S	\$7,634	6
AJ L	\$15,026	9	Dylan A	\$10,016	9	Christie S	\$7,625	5
Nicholas R	\$14,380	9	Stephen M	\$10,013	10	Dante F	\$7,600	6
Dallas B	\$14,160	9	Jamir J	\$9,900	10	Mikal R	\$7,552	4
Ashelie A	\$14,087	9	Bobby B	\$9,863	7	Mike T	\$7,533	5
Chris H	\$13,940	15	Nic W	\$9,835	11	Moe A	\$7,523	7
Cameron W	\$13,481	7	Ryan S	\$9,759	14	Drew L	\$7,518	9
Jeannette B	\$13,032	11	Derrick L	\$9,529	11	John H	\$7,489	5
Jaime M	\$12,439	15	Bryan W	\$9,282	6	Brittany M	\$7,481	5
Mason H	\$12,036	12	Nathan A	\$9,264	8	Bella B	\$7,462	6
Storme C	\$11,887	8	Brandon R	\$9,153	10	Smiley M	\$7,446	9
Corinne C	\$11,693	9	Ann B	\$8,960	9	Tony F	\$7,441	3
Owen M	\$11,569	15	Charles S	\$8,871	9	Danielle T	\$7,409	6
Brooke M	\$11,442	8	Mitch B	\$8,832	7	Carter P	\$7,376	16
Charlie N	\$11,419	9	Ricky M	\$8,766	13	Ryan R	\$7,292	6
Connor H	\$11,376	11	Joshua O	\$8,451	8	Mario F	\$7,247	6
Brittney G	\$11,319	8	Lucas S	\$8,386	6	Becca A	\$7,221	5
Ashley B	\$11,318	4	Tatum T	\$8,361	8	Zamantha M	\$7,202	8
Gerardo P	\$11,035	11	Eli S	\$8,335	4	Tim C	\$7,200	4
Nate C	\$11,000	8	Jonathan M	\$8,279	5	Ivan H	\$7,182	15
Katie M	\$10,846	5	Jackie M	\$8,274	5	Yolanda V	\$7,097	6
Dorea K-C	\$10,788	5	Lucas D	\$8,258	6	Aeevry E	\$7,095	9
Sheena W	\$10,620	7	Jordan C	\$8,244	12	Brittany F	\$7,061	8
Cameron M	\$10,619	15	Josiah M	\$8,148	6	Rebekah H	\$6,887	8
Mike J	\$10,596	6	Paige A	\$8,142	7	Jonathan M	\$6,850	4
Tywanda M	\$10,548	5	Jamir A	\$8,108	8	Lovenda O	\$6,838	7
Michael M	\$10,449	5	Loc P	\$8,106	7	Bob G	\$6,811	6
Court L	\$10,442	14	Xavier C	\$8,105	6	Peyton B	\$6,765	6
Daniel H	\$10,429	16	Dominic W	\$8,088	12	Courtney P	\$6,712	12



# LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Nelson C	\$7,996	5	Macy H-P	\$5,909	9	Dave P	\$5,249	5
Mason D	\$7,980	4	Wanda L	\$5,861	6	Anthony R	\$5,222	4
Hunter C	\$7,959	8	Daniel L	\$5,856	6	Rachel J	\$5,213	7
Spencer V	\$7,899	5	Toryan S	\$5,820	7	Michael C	\$5,211	9
Steven C	\$7,843	6	Shaunna H	\$5,784	8	Niko S	\$5,200	7
Austin O	\$7,786	7	Garrett D	\$5,758	6	Ben B	\$5,196	3
Marcus Al-S	\$7,634	6	Aus N	\$5,724	4	Kalid H	\$5,185	5
Christie S	\$7,625	5	Brittany K	\$5,723	2	Resie F	\$5,183	5
Dante F	\$7,600	6	Stephen D	\$5,703	8	Alexander I	\$5,176	5
Mikal R	\$7,552	4	Steven W	\$5,701	6	Jessica D	\$5,171	4
Mike T	\$7,533	5	Cameron K	\$5,688	3	Marshall W	\$5,147	5
Moe A	\$7,523	7	Eugene M	\$5,676	9	Patrick B	\$5,129	6
Drew L	\$7,518	9	Chantel H	\$5,640	10	Matt M	\$5,127	4
John H	\$7,489	5	Matthew S	\$5,639	8	Brandon K	\$5,126	3
Brittany M	\$7,481	5	Rebekah S	\$5,633	6	Chad S	\$5,105	7
Bella B	\$7,462	6	Taylor M	\$5,630	5	Shawn T	\$5,100	8
Smiley M	\$7,446	9	Samantha T	\$5,557	5	Romano S	\$5,098	7
Tony F	\$7,441	3	Jake S	\$5,555	6	Michelle J	\$5,096	5
Danielle T	\$7,409	6	Antonio M	\$5,549	4	Valerie T	\$5,087	8
Carter P	\$7,376	16	Jermaine W	\$5,536	6	Joseph E	\$5,078	7
Ryan R	\$7,292	6	Janard H	\$5,518	5	Laura K	\$5,072	6
Mario F	\$7,247	6	Bill E	\$5,489	7	Jessica R	\$5,053	3
Becca A	\$7,221	5	Jorge H	\$5,469	6	Brittany R	\$5,041	4
Zamantha M	\$7,202	8	Tanner C	\$5,463	5	Hunter B	\$5,040	4
Tim C	\$7,200	4	Laquita B	\$5,438	9	James T	\$5,037	6
Ivan H	\$7,182	15	Connor T	\$5,412	4	Jordan R	\$5,035	6
Yolanda V	\$7,097	6	Brown H	\$5,403	10	Prestyn W	\$5,009	6
Aeevry E	\$7,095	9	Jeff M	\$5,371	7	Amy R	\$5,006	7
Brittany F	\$7,061	8	Blaine M	\$5,359	6	Brianna H	\$5,004	6
Rebekah H	\$6,887	8	Titus H	\$5,326	6	Dalton N	\$5,003	3
Jonathan M	\$6,850	4	Ryder D	\$5,304	5	Jalen D	\$5,000	5
Lovenda O	\$6,838	7	Ashton M	\$5,300	5	Cody C	\$4,984	7
Bob G	\$6,811	6	Jeffery B	\$5,276	13	Joe H	\$4,980	9
Peyton B	\$6,765	6	Spencer P	\$5,274	5	Roman S	\$4,928	4
Courtney P	\$6,712	12	Lily B	\$5,272	8	Jeremiah M	\$4,920	7

# LAST WEEK'S

# TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Karyssa R	\$4,918	5	Justin G	\$4,407	6	Kenneth M	\$4,044	2
Solon S	\$4,879	6	Posha R	\$4,400	6	Tanya F	\$4,039	5
George R	\$4,877	6	Chiquita E	\$4,396	3	Frank W	\$4,030	4
Windy H	\$4,860	6	Tay B	\$4,385	6	Jeff L	\$4,026	4
James L	\$4,857	3	Nathan S	\$4,376	5	Chase T	\$4,025	5
Tonya K	\$4,851	5	Shyla B	\$4,364	3	Ryan M	\$3,995	4
Kendahl O	\$4,840	4	Yolanda G	\$4,356	6	Jaden S	\$3,982	4
Jon B	\$4,828	9	Jake K	\$4,344	4	Tyler C	\$3,978	7
Jason B	\$4,822	8	Macus C	\$4,332	2	Maurice W	\$3,963	6
Jacob S	\$4,813	3	Danni C	\$4,327	3	George M	\$3,960	3
Yassir A	\$4,812	3	LaDebra M	\$4,325	3	Tyler G	\$3,950	3
Anthony R	\$4,800	11	Greg D	\$4,308	5	Julius L	\$3,946	4
Emily S	\$4,765	5	Lindsay L	\$4,292	5	Lisa S	\$3,942	3
Taylor C	\$4,754	3	Jerry G	\$4,283	5	Jaden I	\$3,937	5
Elizabeth F	\$4,751	9	Chuks M	\$4,258	7	Trevor S	\$3,934	7
Melinda P	\$4,729	3	Anthony J	\$4,243	4	Russell W III	\$3,900	3
Paulette I	\$4,706	6	Tai S	\$4,234	5	Alicia W	\$3,882	3
Samer A	\$4,696	3	Cliff S	\$4,219	9	Kevin N	\$3,879	4
shelly L	\$4,663	5	Chris N	\$4,185	3	Jordan M	\$3,875	4
David F	\$4,619	5	Jenny G	\$4,168	3	Tyler S	\$3,870	2
Ranaldo D	\$4,613	3	Cleyde H	\$4,156	6	Justice W	\$3,865	8
Troy V	\$4,606	3	Savanna S	\$4,151	4	Beverley C	\$3,848	4
Brooke M	\$4,562	7	Hobbs J	\$4,143	5	James A	\$3,840	3
Jacob W	\$4,532	10	Trevor K	\$4,143	4	Leslie I	\$3,816	4
AJ R	\$4,513	6	Brittany B	\$4,138	4	Tyler E	\$3,814	4
Dave R	\$4,503	2	Elizabeth C	\$4,121	4	Peyton P	\$3,792	3
Troy B	\$4,500	3	Dawn J	\$4,088	3	Stephen G	\$3,780	5
Todd A	\$4,495	10	Travis H	\$4,081	4	Madison D	\$3,756	4
Nick S	\$4,481	3	Ryan S	\$4,078	5	Tyler G	\$3,754	3
Rhys E	\$4,476	4	Christina B	\$4,075	3	Sergio D	\$3,753	4
Stefanie R	\$4,470	6	Nick R	\$4,063	4	Matt O	\$3,748	4
Misha G	\$4,440	6	Channa G	\$4,063	4	Eric G	\$3,722	3
Tracy H	\$4,433	5	Coult A	\$4,056	4	Kevin E	\$3,711	3
Larry G	\$4,429	5	Riley P	\$4,050	7	Haley F	\$3,691	9
Kayln S	\$4,420	1	Rodney G	\$4,045	5	Jamie E	\$3,670	3



# LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Chaneece T	\$3,667	2	Tyler E	\$3,404	7	Russell W Jr	\$3,170	3
Kyle M	\$3,666	4	Matt H	\$3,369	4	Clark W	\$3,165	5
Joshua W	\$3,659	5	Eli McL	\$3,360	4	Courtney P	\$3,145	4
Latavious M	\$3,632	5	Mark C	\$3,348	3	Ashley T	\$3,144	5
Logan S	\$3,621	5	Payton L	\$3,348	3	Zachary E	\$3,139	4
Rafael M	\$3,620	3	Avery C	\$3,345	4	Riddick B	\$3,132	2
Brayden B	\$3,612	3	Emilee A	\$3,313	4	Joshua T	\$3,129	5
Sam P	\$3,595	3	Brooke K	\$3,312	4	Karim M	\$3,120	1
James D	\$3,587	5	Silas S	\$3,301	2	Alex M	\$3,120	4
Brandon P	\$3,585	5	Juan G	\$3,300	3	Robert C	\$3,114	4
Gary P	\$3,561	7	Meghan T	\$3,298	10	Shanique C	\$3,108	3
Mike R	\$3,560	3	Pat B	\$3,281	5	Winner M	\$3,100	4
Tony G	\$3,555	3	Will S	\$3,273	4	Dominic E	\$3,099	3
Tracy E	\$3,544	3	Roxanne R	\$3,269	5	Landon H	\$3,096	4
Austin K	\$3,521	5	Pierce M	\$3,268	4	Kristofer H	\$3,089	7
Karen B	\$3,517	2	DeAndre W	\$3,264	4	Jon G	\$3,089	2
Nicholas C	\$3,499	4	Mason C	\$3,259	3	Brandon L	\$3,089	2
Christian A	\$3,475	4	Summer F	\$3,258	4	Qway H	\$3,079	4
Lydia W	\$3,470	6	Regina L	\$3,243	8	Jack M	\$3,065	3
Todd H	\$3,467	4	Tyler M	\$3,242	3	Chad G	\$3,051	5
Tina W	\$3,460	2	Brittney P	\$3,236	5	Christina D	\$3,041	4
Peyton W	\$3,442	15	Heather B	\$3,234	4	Ashley G	\$3,037	5
James C	\$3,435	2	Kailyn B	\$3,227	4	Michael B	\$3,029	3
Laura B	\$3,433	4	Jordan	\$3,224	6	Taylor S	\$3,012	3
Brianna L	\$3,433	4	Tracy	\$3,223	4	Cody L	\$3,008	4
Brett M	\$3,418	5	Colin S	\$3,200	4	Shay J	\$3,002	3
Valeska P	\$3,415	3	Max G	\$3,200	2	Aidan P	\$3,000	4
Abel H	\$3,412	5	Sami M	\$3,175	5			

# DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!



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HAVE A HAPPY

# MEMORIAL DAY

N A S B N A T I O N

MONDAY MAY 27

*Office Hours Update*

NASB OFFICES WILL BE CLOSED ON  
MONDAY, MAY 27TH IN OBSERVATION OF MEMORIAL DAY.  
WE WILL RETURN TO THE OFFICE ON TUESDAY, MAY 28TH.  
HAVE A SAFE AND WONDERFUL HOLIDAY!