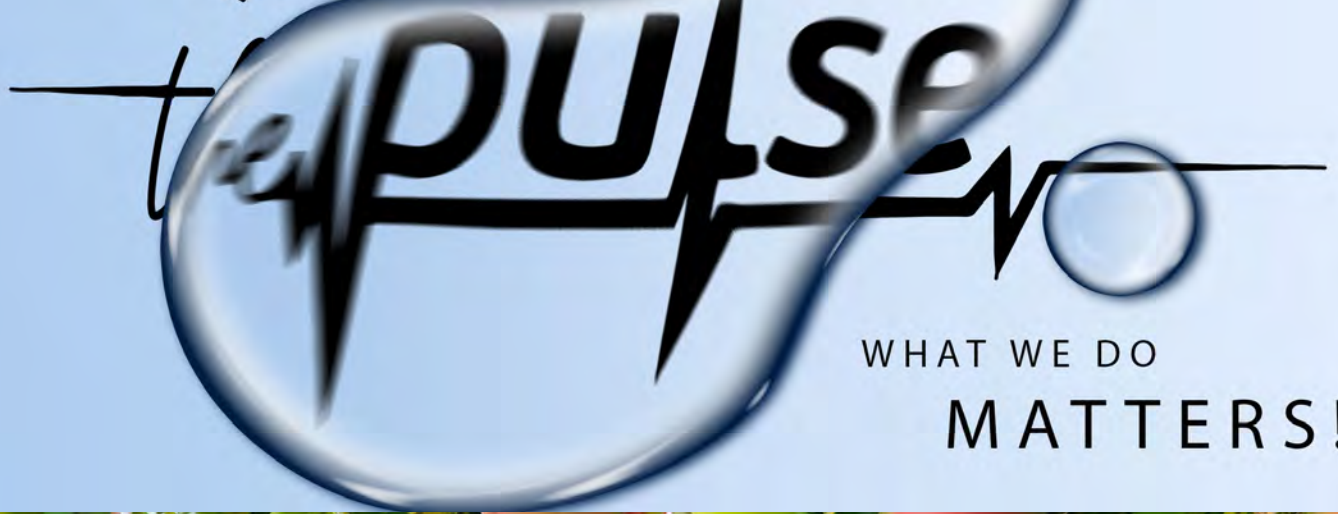


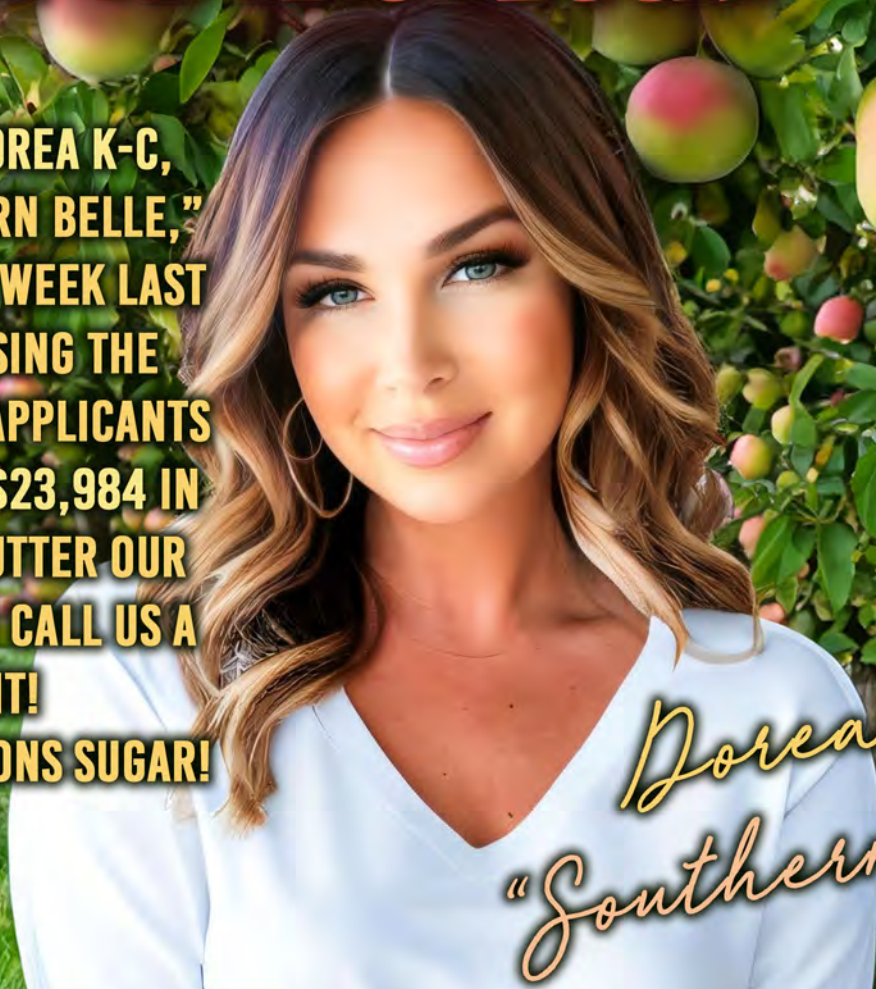
VOLUME 13 - ISSUE 1A



WHAT WE DO
MATTERS!

AGENT OF THE WEEK

**Y'ALL, DOREA K-C,
AKA, "SOUTHERN BELLE,"
HAD A PEACHY WEEK LAST
WEEK, BLESSING THE
HEARTS OF 18 APPLICANTS
AND WRITING \$23,984 IN
A/P. WELL, BUTTER OUR
BACKSIDE AND CALL US A
BISCUIT!
CONGRATULATIONS SUGAR!**



*Dorea K-C
"Southern Belle"*



NORTH AMERICAN SENIOR BENEFITS
1-866-926-9000 | NASBINC.COM

922-A HURRICANE SHOALS RD
LAWRENCEVILLE GA, 30043

Last Week's TOP Teams

★\$50k++++

TEAM	A/P	APPS
Chris C	\$913,104	1030
Garrett H	\$791,400	904
Josh S	\$696,183	825
Keith T	\$630,281	745
Blair O	\$446,331	408
Nick G	\$391,179	360
Andrew E	\$390,250	449
Dusty T	\$339,534	389
Greg B	\$322,674	403
Ashley C	\$275,224	328
Blythe B	\$235,240	281
Isaac S	\$231,673	237
Will K	\$221,156	208
Brian C	\$202,514	212
Garrett S	\$188,567	219
Max G	\$178,844	176
Laura M	\$118,039	178
Cole T	\$105,728	130
Dylan W	\$98,174	118

TEAM	A/P	APPS
Storme C	\$91,278	100
Cat B	\$88,869	75
Alex M	\$81,403	105
Cody L	\$80,244	87
Naomi G	\$77,586	102
Alex C	\$75,714	101
Steven H	\$74,650	60
Connor E	\$73,918	67
Al-S	\$73,617	73
Scott D	\$70,443	95
Spencer V	\$68,320	71
Nate S	\$67,686	85
Blake N	\$61,212	74
Abel H	\$57,335	74
Alex P	\$53,881	48
AJ R	\$52,950	60
Joe B	\$52,824	38
Asia H	\$51,915	44
Rafael R	\$50,295	47

Deadline

Remember to place your digital leads orders before the first of the month to be filled the following month!

★ \$20k-\$49,999k

TEAM	A/P	APPS
Russell W III	\$49,138	49
Derrick L	\$45,381	71
Connor H	\$44,922	32
Branden D	\$44,881	52
Shane R	\$44,062	51
Mekayla M	\$42,951	61
James T	\$42,438	38
Colby S	\$40,986	52
Dustin H	\$40,929	49
Kailyn B	\$38,026	37
Dima F	\$36,893	28
Bobby B	\$35,331	59
Brian A	\$35,265	37
Moe A	\$34,310	29
Christina B	\$33,601	37
Nick R	\$33,264	30
Stephen D	\$32,034	39
Eugene M	\$31,594	35

TEAM	A/P	APPS
Cliff S	\$31,018	44
Doug H	\$30,932	34
Grayson R	\$30,739	14
Nichole B	\$29,842	28
Owen M	\$29,737	40
Marcus C	\$29,466	28
Rex N	\$29,159	25
Martin M	\$28,823	24
Chad S	\$28,756	28
Gerardo M	\$28,398	30
Chuekha H	\$26,894	15
Jaime M	\$26,793	41
Tai S	\$26,410	45
Joshua T	\$26,028	29
Katie M	\$25,959	36
Mason D	\$25,692	19
Anthony J	\$25,339	28
Tatum T	\$24,272	21

TEAM	A/P	APPS
Courtney P	\$23,864	22
Adrienne M	\$22,726	16
Robert H	\$22,430	42
Mitch B	\$22,149	25
Dennis R	\$22,072	22
William D	\$22,072	22
Xavier C	\$21,862	14
Ryan S	\$21,476	19
Eric G	\$21,123	22
Jermaine W	\$21,107	33
Lacey L	\$21,067	31
Jessica D	\$20,885	28
Kalid H	\$20,703	14
Daniel K	\$20,352	20
Tyler K	\$20,116	23
Danny B	\$20,107	22

★ \$9k-\$19,999k

TEAM	A/P	APPS
Mikal R	\$19,880	21
Alstin V	\$19,772	23
Grace S	\$18,329	26
Walter G	\$18,110	14
Art T	\$17,855	28
Melinda P	\$17,651	14
Zamantha M	\$17,611	12
Tiffany T	\$17,611	12
Jalen D	\$17,461	12
Stefanie R	\$17,368	22
Brandon L	\$17,278	45
Steven W	\$17,270	21
Bobby P	\$17,213	16
Michael C	\$16,813	20
Riley P	\$16,660	28
Jessica R	\$16,633	82
Anthony H	\$16,434	22
Larry G	\$16,434	22
Windy H	\$15,855	10
Luke R	\$15,713	28
Trevor S	\$15,669	13

TEAM	A/P	APPS
Crystal T	\$15,530	18
Cody W	\$15,420	13
Fred F	\$15,181	14
Billy K	\$15,042	16
Lauren C	\$14,777	15
Bryson S	\$14,483	14
Becca A	\$14,387	19
Whitney H	\$14,152	27
Christian A	\$14,121	18
Josh O	\$14,000	15
Corinne C	\$13,713	16
Troy B	\$13,710	14
Mike B	\$13,705	9
Carter P	\$13,108	19
Samenya J	\$13,099	11
Pierce M	\$12,892	12
Ryan B	\$12,876	2
Chris L	\$12,773	16
Chris H	\$12,659	6
Tracy S	\$12,558	14
Tracy E	\$12,304	15

TEAM	A/P	APPS
Mike R	\$12,294	9
Josiah M	\$12,206	10
Brooke M	\$12,206	10
Jonah K	\$11,982	9
Mario F	\$11,726	11
Stephanie J	\$11,509	10
Ryan B	\$11,389	13
Blaine M	\$11,321	12
Brittney P	\$11,278	7
Court L	\$11,070	13
Michael M	\$10,788	16
Randy L	\$10,340	14
Karen F	\$10,333	15
Resie F	\$10,247	9
Cameron M	\$10,156	7
Jack G	\$10,103	14
John H	\$9,807	10
Brianna L	\$9,665	12
Mike J	\$9,396	6
Jonathan M	\$9,308	12
Jim H	\$9,144	10

Last Week's \$10K Grand Land Agents

AGENT	A/P	APPS
Dan C	\$36,916	31
Dorea K-C	\$23,984	18
Tatum T	\$20,088	16
Connor H	\$18,581	15
Steven H	\$18,406	8
Spencer V	\$15,788	16
Dallas B	\$14,700	9
Nick R	\$14,328	8
Alen J	\$14,238	11
Martin M	\$14,099	14
Jessica R	\$14,088	8
Alivia K	\$14,005	15
Anthony W	\$13,857	15
Fred F	\$12,785	12
Coy D	\$12,761	13
Courtney P	\$12,644	8
Melinda P	\$12,552	9
Justin C	\$12,530	10

AGENT	A/P	APPS
Kalid H	\$12,519	8
Alex M	\$12,491	23
Daniel H	\$12,491	23
Beverley C	\$12,465	14
Lindsay L	\$12,256	6
Mikal R	\$12,165	10
Elizabeth F	\$11,911	6
Zamantha M	\$11,517	7
Emilee A	\$11,348	11
Ryan S	\$11,238	6
Michael C	\$11,123	12
Derrick L	\$10,875	14
Ann B	\$10,829	6
Joan M	\$10,772	21
Cameron W	\$10,571	8
Tracy S	\$10,231	12
Carlos M	\$10,204	10
Daniel B	\$10,031	8

Last Week's TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Dan C	\$36,916	31	Daniel B	\$10,031	8	Corinne C	\$7,782	7
Dorea K-C	\$23,984	18	Ashley B	\$9,647	6	Nelson C	\$7,746	6
Tatum T	\$20,088	16	Heather B	\$9,622	7	Jalen D	\$7,668	6
Connor H	\$18,581	15	Jere M	\$9,414	10	Travis H	\$7,609	6
Steven H	\$18,406	8	Mike J	\$9,396	6	Rebekah H	\$7,609	9
Spencer V	\$15,788	16	Dawn J	\$9,392	7	Ahmadou C	\$7,600	8
Dallas B	\$14,700	9	Jon B	\$9,206	14	Ryan L	\$7,576	6
Nick R	\$14,328	8	Dom M	\$9,162	9	Stephanie J	\$7,560	6
Alen J	\$14,238	11	Jim H	\$9,144	10	David G	\$7,536	8
Martin M	\$14,099	14	Toshi TJ W	\$9,131	3	Briana B	\$7,497	3
Jessica R	\$14,088	8	Aeevry E	\$8,928	5	Maranda P	\$7,401	9
Alivia K	\$14,005	15	Charles S	\$8,913	9	Levi H	\$7,375	8
Anthony W	\$13,857	15	David F	\$8,893	7	Rex N	\$7,321	5
Fred F	\$12,785	12	Troy B	\$8,880	8	Nate C	\$7,300	5
Coy D	\$12,761	13	AJ L	\$8,877	7	Ryan R	\$7,242	7
Courtney P	\$12,644	8	Bobby B	\$8,845	25	Giuseppe B	\$7,212	5
Melinda P	\$12,552	9	Dima F	\$8,828	6	Pierce M	\$7,198	6
Justin C	\$12,530	10	William D	\$8,700	8	Lovenda O	\$7,075	10
Kalid H	\$12,519	8	Semenya J	\$8,680	6	Mike T	\$7,044	6
Alex M	\$12,491	23	Daniel K	\$8,672	5	Walter G	\$7,019	4
Daniel H	\$12,491	23	Art T	\$8,647	12	Mitch B	\$7,003	11
Beverly C	\$12,465	14	Barry Joe S	\$8,545	4	Nehemiah J	\$6,994	5
Lindsay L	\$12,256	6	Gerardo M	\$8,436	9	Ryan M	\$6,994	6
Mikal R	\$12,165	10	Ryder D	\$8,317	8	Tyler G	\$6,941	7
Elizabeth F	\$11,911	6	Mason H	\$8,184	6	Regine C	\$6,899	11
Zamantha M	\$11,517	7	Storme C	\$8,000	10	Taylor C	\$6,880	7
Emilee A	\$11,348	11	Melody T	\$7,988	10	Rachel J	\$6,836	4
Ryan S	\$11,238	6	Brandy L	\$7,968	7	Matt D	\$6,833	6
Michael C	\$11,123	12	Stacye T	\$7,913	5	Sam P	\$6,816	6
Derrick L	\$10,875	14	Jake G	\$7,887	8	Jeff L	\$6,812	7
Ann B	\$10,829	6	Chad A	\$7,867	12	Marcus A-S	\$6,802	5
Joan M	\$10,772	21	Jonah K	\$7,854	6	Grace S	\$6,728	6
Cameron W	\$10,571	8	Sheena W	\$7,836	6	Jillian M	\$6,694	4
Tracy S	\$10,231	12	Lily B	\$7,830	7	Joseph C	\$6,654	8
Carlos M	\$10,204	10	Moe K	\$7,791	6	Yassir A	\$6,597	6

Last Week's TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Brittney G	\$6,596	4	Eli M	\$5,728	5	Amanda F	\$5,219	7
Will F	\$6,582	8	Mycharra S	\$5,715	7	Brandon G	\$5,198	5
Jessica D	\$6,546	6	Moe A	\$5,713	6	Darian G	\$5,188	4
Mike D	\$6,457	7	Mason C	\$5,709	8	Christian A	\$5,173	5
Aikeem B	\$6,432	9	Hassan	\$5,703	3	Brandon P	\$5,156	9
Ali A	\$6,432	7	Garrett H	\$5,673	5	Chris M	\$5,138	6
Tommy S	\$6,430	3	Frank W	\$5,671	6	Debbie W	\$5,124	8
Michael M	\$6,380	9	AJ R	\$5,658	8	Juan G	\$5,113	7
Resie F	\$6,330	6	Kathleen I	\$5,654	5	Kristi J	\$5,109	4
Stephen D	\$6,323	5	Maxwell Y	\$5,638	3	James D	\$5,099	5
Solon S	\$6,304	20	Smiley M	\$5,626	6	Samer A	\$5,078	4
Katie McC	\$6,302	6	Lucas D	\$5,611	8	Jon G	\$5,074	6
DeAndre W	\$6,300	3	Jaime M	\$5,595	8	Greg DeT	\$5,052	5
Justice W	\$6,298	8	Joe T	\$5,592	2	Tyler E	\$5,045	4
Titus H	\$6,251	6	Matthew M	\$5,580	5	Aus N	\$5,022	5
Mike R	\$6,246	4	Conner Y	\$5,571	5	Tracy E	\$4,998	4
Tai S	\$6,215	9	Dale P	\$5,560	6	Misha G	\$4,968	4
Chiquita E	\$6,207	15	Samantha T	\$5,557	5	George M	\$4,965	4
Tanya V	\$6,141	5	Candace G	\$5,544	4	Gary P	\$4,963	8
Jackie M	\$6,132	3	Jermaine W	\$5,536	6	Brandon D	\$4,959	7
Tanner C	\$6,128	6	Joshua T	\$5,514	4	Windy H	\$4,949	4
Jack G	\$6,103	5	jordan P	\$5,501	8	Robert C	\$4,947	5
Brandon C	\$6,096	8	Lucas S	\$5,486	4	Alicia W	\$4,932	3
Jamir J	\$6,094	6	Tanya F	\$5,479	12	Dan S	\$4,921	4
Dave R	\$6,082	5	Jenny G	\$5,466	9	John S	\$4,918	5
Karen F	\$6,001	9	Branden D	\$5,464	8	Ashlie A	\$4,918	3
Ashton P	\$5,955	9	Jessica W	\$5,442	6	Casey K	\$4,915	6
Ashton P	\$5,955	9	Peyton B	\$5,366	5	Roman S	\$4,886	5
Chantel H	\$5,922	11	Joshua O	\$5,348	5	Court L	\$4,881	7
Jasper B	\$5,917	4	Chaneece T	\$5,336	4	Triston C	\$4,863	5
Andres A	\$5,900	8	Kyle B	\$5,332	5	Alicia R	\$4,857	7
Kimberly T	\$5,858	7	Jake K	\$5,292	2	Taylor M	\$4,850	6
Paulette J	\$5,793	11	James A	\$5,291	12	Becca A	\$4,840	6
Stephen C	\$5,768	7	Chad W	\$5,281	8	Gerardo P	\$4,840	4
Glenn B	\$5,738	7	Drew L	\$5,268	6	Mick P	\$4,830	6

Last Week's TOP Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Dominic W	\$4,829	10	Tissany A	\$4,332	6	Katie K	\$4,017	5
Anthony R	\$4,821	7	Ashley R	\$4,331	5	Vivian G	\$4,009	2
Mike B	\$4,812	2	Bryan W	\$4,320	5	Jaden I	\$4,005	4
Larry G	\$4,776	6	Paige A	\$4,312	3	Loc P	\$4,002	2
Jake T	\$4,744	5	Renauld L	\$4,300	3	Tim D	\$4,000	5
Amanda W	\$4,743	3	Ivan H	\$4,296	6	Bennett B	\$3,990	4
Brittney P	\$4,684	3	Brian Co	\$4,262	5	Florence C	\$3,987	4
Patrick W	\$4,680	3	Samantha B	\$4,257	3	Scott B	\$3,947	3
Yvette H	\$4,658	4	Dylan G	\$4,255	4	Ryan B	\$3,934	4
Owen M	\$4,650	5	Shawn T	\$4,228	3	Nick B	\$3,904	5
Brianna H	\$4,641	6	Carter P	\$4,218	7	Dominique M	\$3,900	5
Tracy G	\$4,616	4	Maurice W	\$4,217	6	Lacey L	\$3,896	3
Maryann G	\$4,613	5	Chuekha H	\$4,215	4	Ashley T	\$3,890	8
Sam F	\$4,602	3	John C	\$4,213	3	Patrick B	\$3,871	6
Crystal T	\$4,573	5	Lydia M	\$4,211	4	Tim C	\$3,852	4
Anthony D	\$4,572	5	Michael C	\$4,207	6	Bella B	\$3,828	4
John H	\$4,553	3	Simon C	\$4,200	7	Anis B	\$3,822	4
Lauren C	\$4,517	4	Nick R	\$4,200	3	Joshua W	\$3,808	6
Haley F	\$4,507	7	Stefanie R	\$4,197	9	Toryan S	\$3,795	5
Jeannette B	\$4,500	6	Kendahl O	\$4,184	5	Steven C	\$3,793	4
Laquanda S	\$4,492	4	Bill E	\$4,156	5	James C	\$3,789	4
Laquanda S	\$4,492	4	Jake W	\$4,128	3	Riddick B	\$3,774	5
Renee F	\$4,484	5	Ashley G	\$4,128	5	Nic W	\$3,730	4
Michelle J	\$4,478	6	Courtney B	\$4,116	3	Jeff M	\$3,678	5
Parker T	\$4,463	4	Eric G	\$4,102	6	Brandi B	\$3,666	5
Elizabeth C	\$4,435	8	Jenna F	\$4,088	3	Rafael M	\$3,660	5
Linda D	\$4,434	3	Madison K	\$4,082	3	Eric B	\$3,650	5
Tracy H	\$4,433	5	Jennifer S	\$4,078	7	Chris N	\$3,636	3
Trevon H	\$4,419	5	Lauren H	\$4,069	8	Brooke M	\$3,635	4
Kim M	\$4,407	7	Shaleem S	\$4,067	3	Semos K	\$3,624	2
Eugene M	\$4,405	5	Don G	\$4,066	5	Nathan C	\$3,601	2
Blaine M	\$4,380	5	Cody E	\$4,056	3	Joy L	\$3,589	2
Dante F	\$4,357	3	Stephen M	\$4,051	3	Shana R T	\$3,588	9
Joshua A	\$4,342	6	Abdul B	\$4,051	7	Ben J	\$3,578	5
Gary M	\$4,338	3	Sergio D	\$4,033	5	Blair O	\$3,565	4

Last Week's TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Chris H	\$3,528	3	Quinn	\$3,327	5	Matt M	\$3,163	3
William H	\$3,528	2	Skye H	\$3,319	3	wade	\$3,152	7
Austin O	\$3,526	4	George R	\$3,310	4	Josh S	\$3,125	3
Kristin M	\$3,508	2	Ryan S	\$3,298	4	Laura B	\$3,110	6
Hobbs J	\$3,500	5	Daniel L	\$3,284	2	Joseph E	\$3,109	7
Brooke M	\$3,500	3	Pat B	\$3,281	5	Brian J	\$3,104	4
Robert H	\$3,500	8	Shyla B	\$3,275	5	Patrick G	\$3,100	4
Lisa S	\$3,467	5	Cody L	\$3,252	4	John H	\$3,097	4
Kylie G	\$3,461	3	DeQuentin D	\$3,245	2	Dakota Y	\$3,096	2
Yolanda G	\$3,451	3	Valerie T	\$3,243	6	Macy H-P	\$3,094	7
Joe D	\$3,441	4	Garret D	\$3,236	2	Christie S	\$3,077	3
Spencer P	\$3,441	4	Russell W III	\$3,228	3	Michael M	\$3,076	6
Jeff M	\$3,440	5	Mario F	\$3,222	2	Lauren K	\$3,061	3
Trevor K	\$3,414	3	Riley P	\$3,204	8	Garrett D	\$3,050	3
Luke D	\$3,407	5	Alex P	\$3,193	4	Emily S	\$3,030	4
Bradford T	\$3,407	5	Pinkney P	\$3,192	3	Amy S	\$3,008	3
Jamila W	\$3,354	6	Tavoreion L	\$3,192	9	Hailey P	\$3,007	3
Cody C	\$3,352	2	Dylan A	\$3,191	4	Billy K	\$3,004	6
Nathan A	\$3,348	2	Andres R	\$3,179	5			
Cameron M	\$3,336	1	Lorenzo W	\$3,169	4			

#1 APP WRITER LAST WEEK:

**DAN
C**

WITH 31
APPS!

**TEXT THE
BATPHONE**

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FROM THE FIELD!
770-840-5467**







Don't believe in second chances? You should! Introducing the **Second Quarter** 2024 SIWL Agent Bonus Program

Here's your second chance to earn up to \$8,000 in bonuses on your SimpliNow Legacy® simplified issue whole life (SIWL) sales!

You're automatically enrolled in the **Second Quarter 2024 SIWL Agent Bonus Program** that offers a total second quarter 2024 bonus of up to **\$8,000!** The program runs from April 1, 2024 through June 30, 2024 ("Bonus Period").

It's easier than ever to qualify! Just sell any combination of five **SimpliNow Legacy Max** (level death benefit) or **SimpliNow Legacy** (graded death benefit) SIWL policies ("Issued Policies") during the Bonus Period and qualify to receive \$500. Keep selling and your bonus grows - after 20 Issued Policies sold during the Bonus Period, you'll have qualified for a total of \$8,000! [See Additional Rules for Bonus Qualification on page 2.](#)

Bonus Period: April 1, 2024 through June 30, 2024

2024 Fast Start Bonus Tiers	Paid SIWL Applications*	Tier Payout Bonus	Total Cumulative Bonus
1	5	\$500	\$500
2	10	\$2,000	\$2,500
3	15	\$2,500	\$5,000
4	20	\$3,000	\$8,000

* See language in Additional Rules for Bonus Qualification, especially for effects of policy lapses/terminations.

This bonus program was designed for agents who sell SimpliNow Legacy Max and SimpliNow Legacy - whether you're a brand-new agent or a top producer! Just make sure you're registered on Connex, completed your required AML (Anti-Money Laundering) training, and can access the SIWL eApp under "Start Your Application" section in Connex.

Take advantage of this amazing chance to boost your sales and bonuses today! Be sure to review the program rules on page 2.



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FRIDAY, MAY 10TH 2024

10:30 AM- 4:00 PM



**MAX
GRAHAM**

**ISAAC
SMITH**

**ANDREW
EVERHART**

**BRIAN
CELESTINE**

**ASHLEY
COLIE**

**KEITH
THOMASON**

WE WOULD LIKE TO THANK



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NASB MADNESS
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SPRING Conference

APRIL 28-29

SUNDAY: 9AM-5PM

BUILDERS DAY

MONDAY: 9AM-3PM

SALES TRAINING



DON'T MISS THIS EVENT!

CHARLES MACK CITIZEN CENTER
215 NORTH MAIN ST. MOORESVILLE, NC 28115