

the pulse ♀

What We Do Matters!

AGENT
OF THE
WEEK

FRED "FIRE" F



ALTHOUGH IT WAS FREEZING OUTSIDE FRED, "FIRE" F., WAS BURNING UP THE FIELD LAST WEEK! THE FIRE-MAN DOUSED DOUBT FOR 26 FAMILIES, MAKING SURE THEY WILL BE WARM DURING LIFE'S COLDEST MOMENTS, WRITING \$20,385 A/P. THANKS FOR BRINGING THE HEAT TO START THE NEW YEAR, FRED!

LAST WEEK'S

Top Performers

\$50k+++++

TEAM	A/P	APPS
Chris C	\$847,019	967
Garrett H	\$773,081	870
Josh S	\$680,421	765
Keith T	\$659,563	830
Blair O	\$396,447	411
Dusty T	\$370,294	451
Greg B	\$361,327	360
Nick G	\$355,239	381
Andrew E	\$328,430	364
Ashley C	\$301,969	289
Blythe B	\$248,632	307
Isaac S	\$234,120	265
Will K	\$204,263	230
Brian C	\$200,352	240
Garrett S	\$182,427	205
Laura M	\$139,228	178
Max G	\$132,749	152

TEAM	A/P	APPS
Alex C	\$118,822	149
Cole T	\$104,433	125
Dylan W	\$103,846	128
Storme C	\$91,644	90
Cody L	\$88,441	101
Naomi G	\$81,071	107
Spencer V	\$76,023	71
Scott D	\$75,660	92
Blake N	\$68,157	75
Alex P	\$66,418	76
Connor E	\$62,354	69
Nate S	\$61,559	82
Mekayla M	\$60,825	39
Asia H	\$60,430	71
Dustin H	\$58,994	76
Alex M	\$54,208	57
Shane R	\$53,602	54

\$20k-\$49,999k

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
AJ R	\$49,864	74	Art T	\$32,071	47	Tai S	\$23,782	34
Steven H	\$49,468	45	Dima F	\$32,066	29	Steven W	\$22,641	28
Kailyn B	\$48,392	49	Doug H	\$31,945	37	Fred F	\$22,155	28
Abel H	\$48,273	64	Mason D	\$31,659	33	Moe A	\$21,960	19
Derrick L	\$46,650	61	Martin M	\$31,571	22	Marcus C	\$21,823	33
James T	\$44,879	51	Eric G	\$30,173	37	Tiffany T	\$21,713	21
Branden D	\$44,143	58	Courtney P	\$30,004	28	Whitney H	\$21,444	38
Colby S	\$43,383	54	Brandon L	\$28,208	70	Katie M	\$21,403	19
Cat B	\$42,635	40	Ryan B	\$27,743	33	Cliff S	\$21,326	25
Chuekha H	\$41,960	46	Nick R	\$27,288	26	Dennis R	\$21,166	25
Rafael R	\$40,965	43	Jessica D	\$25,819	29	Jermaine W	\$21,133	34
Jalen D	\$39,040	49	Russell W III	\$25,671	30	Bryson S	\$21,050	20
Marcus AI-S	\$35,438	33	Alstin V	\$25,285	33	Owen M	\$20,897	28
Rex N	\$33,768	25	Brooke M	\$24,821	18	Chad S	\$20,612	17
Brian A	\$33,690	41	Adrienne M	\$24,713	21	Zamantha M	\$20,303	20
Stephen D	\$33,576	36	Christina B	\$24,526	32	Jaime M	\$20,109	28
Anthony J	\$32,588	41	Gerardo M	\$24,074	23	James C	\$20,006	21
Ryan S	\$32,132	37	Joe B	\$23,960	27			

\$9k-\$19,999k

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Danny B	\$19,441	17	Mitch B	\$15,318	22	Linda S	\$10,736	23
Anthony H	\$18,949	18	Cam W	\$14,886	21	Kalid H	\$10,722	11
Larry G	\$18,949	18	Trevor S	\$14,457	15	Chrystal T	\$10,668	17
Christian A	\$18,722	20	Resie F	\$14,386	13	Riddick B	\$10,569	11
Bobby P	\$18,661	30	Lauren C	\$13,865	16	Brooke M	\$10,500	10
Mike R	\$18,539	10	Becca A	\$13,648	26	Walter G	\$10,257	7
Hobbs J	\$17,994	10	Crystal T	\$13,495	19	Janard H	\$10,190	9
Amanda F	\$17,686	21	Chris L	\$13,456	12	Jonathan J	\$9,908	11
Nichole B	\$17,649	18	Michael C	\$12,539	22	Cody W	\$9,833	12
Josiah M	\$17,556	16	Mike J	\$12,504	13	Samantha B	\$9,814	6
Mario F	\$17,263	21	Karen F	\$12,365	20	Sam P	\$9,402	8
Riley P	\$16,681	14	Rodney G	\$11,962	15	Randy L	\$9,288	11
Court L	\$16,675	18	Troy B	\$11,770	8	Jim H	\$9,264	8
Christopher H	\$16,579	19	Tyler K	\$11,691	11	Stephanie J	\$9,212	8
Bobby B	\$16,513	22	Windy H	\$11,685	13	Tyler E	\$9,123	10
Dennis D	\$16,506	15	Mikal R	\$11,655	11	Cameron M	\$9,114	7
William D	\$16,166	20	Carter P	\$11,500	16	Pat W	\$9,081	6
Connor H	\$16,160	16	Daniel K	\$11,468	10	Stefanie R	\$9,038	15
John H	\$15,948	11	Brittney P	\$11,416	10	Jack G	\$9,014	10
Eugene M	\$15,439	25	Grayson R	\$11,269	16			
Jonathan M	\$15,437	15	Corinne C	\$11,048	18			

LAST WEEK'S

\$10K Grand Lead Agents

AGENT	A/P	APPS
Fred F	\$20,385	26
Spencer V	\$19,487	17
Nick R	\$18,004	4
Aikeem B	\$14,949	12
Cameron W	\$14,886	21
Briana B	\$13,824	9
Frank W	\$13,168	10
John H	\$13,163	7
Jeannette B	\$13,080	7
Nate C	\$13,032	8
Dima F	\$12,955	12
Resie F	\$12,729	17
Alivia K	\$12,726	14
Dorea K-C	\$12,608	11
Jalen D	\$12,222	18
Ryan B	\$12,090	19
Art T	\$11,764	17

AGENT	A/P	APPS
Courtney P	\$11,736	3
Connor E	\$11,522	13
Mike R	\$11,316	4
Sam	\$10,991	8
Leslie I	\$10,739	13
Ricky M	\$10,557	16
Marshan J	\$10,478	6
David G	\$10,437	17
Valerie T	\$10,433	9
James A	\$10,391	11
Janard H	\$10,190	9
Valeska P	\$10,165	14
Chris L	\$10,140	7
Matt O	\$10,132	9
Mikal R	\$10,081	9
Gerardo P	\$10,061	10
Brandon L	\$10,035	7

Our #1 App Writer

Fred F

With 26 Applications!

LAST WEEK'S

Top Performers

AGENT	A/P	APPS
Fred F	\$20,385	26
Spencer V	\$19,487	17
Nick R	\$18,004	4
Aikeem B	\$14,949	12
Cameron W	\$14,886	21
Briana B	\$13,824	9
Frank W	\$13,168	10
John H	\$13,163	7
Jeannette B	\$13,080	7
Nate C	\$13,032	8
Dima F	\$12,955	12
Resie F	\$12,729	17
Alivia K	\$12,726	14
Dorea K-C	\$12,608	11
Jalen D	\$12,222	18
Ryan B	\$12,090	19
Art T	\$11,764	17
Courtney P	\$11,736	3
Connor E	\$11,522	13
Mike R	\$11,316	4
Sam	\$10,991	8
Leslie I	\$10,739	13
Ricky M	\$10,557	16
Marshan J	\$10,478	6
David G	\$10,437	17
Valerie T	\$10,433	9
James A	\$10,391	11
Janard H	\$10,190	9
Valeska P	\$10,165	14
Chris L	\$10,140	7
Matt O	\$10,132	9
Mikal R	\$10,081	9
Gerardo P	\$10,061	10
Brandon L	\$10,035	7

AGENT	A/P	APPS
Martin M	\$9,854	6
Mason C	\$9,701	13
Laura B	\$9,653	9
Dallas B	\$9,552	11
Nic W	\$9,291	12
Nicholas M	\$9,268	12
Jim H	\$9,264	8
Triston C	\$9,211	7
Laura K	\$9,188	5
Lydia M	\$9,163	9
William D	\$9,138	15
Brittney P	\$9,077	7
Landon H	\$9,048	7
Troy B	\$8,990	6
Elizabeth F	\$8,971	10
Ben J	\$8,840	9
Brooke M	\$8,840	4
Ryan S	\$8,770	9
Chantel H	\$8,645	9
Abel H	\$8,531	11
Hobbs J	\$8,511	4
Owen M	\$8,500	11
Daniel H	\$8,465	11
Wanda L	\$8,449	6
Brett M	\$8,382	5
Brooke K	\$8,260	7
Ryder D	\$8,160	8
Chris H	\$8,119	8
Michael C	\$8,108	8
James A	\$8,084	5
Trevor S	\$7,957	8
Keegan P	\$7,900	7
Mycharra S	\$7,832	11
Lucas S	\$7,800	11

AGENT	A/P	APPS
Joseph C	\$7,686	7
Lucas D	\$7,581	12
Dave M	\$7,570	6
Carlos M	\$7,521	5
Melody T	\$7,457	6
Tyler G	\$7,404	15
Jessica D	\$7,379	6
Gerardo M	\$7,308	7
Mike J	\$7,296	7
Sheena W	\$7,260	6
Karen F	\$7,241	10
Brittany B	\$7,137	6
Samantha B	\$6,944	3
Paulette J	\$6,932	5
Ahmadou C	\$6,924	6
Courtney P	\$6,920	6
Court L	\$6,917	7
Riddick B	\$6,909	8
Aeevry E	\$6,864	5
Jamila W	\$6,784	9
Anthony W	\$6,734	7
Smiley M	\$6,683	8
Kalid H	\$6,672	5
Branden D	\$6,612	10
Jamir A	\$6,608	5
Rebekah S	\$6,542	8
Alex M	\$6,501	4
Tanya V	\$6,433	6
Christie S	\$6,429	4
Jamir J	\$6,393	6
Patrick W	\$6,393	3
Jaime M	\$6,356	10
Moe A	\$6,350	4
Dylan A	\$6,325	6

LAST WEEK'S

Top Performers

AGENT	A/P	APPS
Corinne C	\$6,322	8
Tim DeF	\$6,300	5
Shawn T	\$6,285	8
Anthony D	\$6,276	4
Roman S	\$6,216	7
Casey W	\$6,206	5
Grace W	\$6,204	6
Cassy F	\$6,204	2
Jadon VanL	\$6,195	10
Cameron K	\$6,192	3
Fred P	\$6,187	6
Rashaan M	\$6,186	5
Rebekah H	\$6,161	6
Lindsay L	\$6,144	5
Nichole B	\$6,138	5
John G	\$6,117	5
Jack G	\$6,093	4
Kobe T	\$6,088	6
Jeremiah M	\$6,084	7
Andres R	\$6,081	8
Greg O	\$6,048	6
Nathan C	\$6,028	8
Derrick L	\$5,948	7
Mike T	\$5,943	2
Marcus Al-S	\$5,880	4
Cliff S	\$5,851	8
Joshua O	\$5,826	5
Jessica R	\$5,800	3
Leslie P	\$5,761	6
Nick R	\$5,736	7
Brandon C	\$5,712	5
Russell W Jr	\$5,703	6
Gary P	\$5,685	4
Christie N	\$5,663	6

AGENT	A/P	APPS
Mario F	\$5,662	7
Emma J	\$5,648	3
Gary M	\$5,632	5
lauren F	\$5,612	5
Daniel B	\$5,585	8
Robbie M	\$5,581	6
Stephan D	\$5,560	5
Cameron M	\$5,552	4
Justin C	\$5,547	7
Russell W III	\$5,544	5
Moe K	\$5,543	5
Michael B	\$5,537	3
Jermaine W	\$5,536	6
Kyle B	\$5,530	6
Jeff L	\$5,502	5
Hunter C	\$5,492	4
Eric S	\$5,449	7
Connor H	\$5,438	5
Garrett H	\$5,431	3
Steven W	\$5,427	6
Dennis D	\$5,357	4
Chad A	\$5,344	6
Rachel J	\$5,324	5
Alen J	\$5,322	6
Eli S	\$5,267	4
Christian A	\$5,198	9
Melinda P	\$5,165	6
Katie K	\$5,164	3
Jeff M	\$5,136	6
Tissany A	\$5,124	10
Jenna F	\$5,118	6
Christina M	\$5,117	6
Alex P	\$5,094	7
Chris N	\$5,064	4

AGENT	A/P	APPS
Mason D	\$5,064	3
Felisha L	\$5,063	5
Ronnie B	\$5,062	5
Tyler G	\$5,051	5
Will F	\$5,036	9
Jacob S	\$5,016	5
Chuekha H	\$5,012	7
Sergio D	\$5,012	5
Dennis R	\$5,000	5
Lydia W	\$4,996	6
Naomi G	\$4,988	5
Steven H	\$4,972	3
Jillian M	\$4,962	3
Storme C	\$4,924	6
Annsey J	\$4,915	5
Logan S	\$4,908	4
Glenn B	\$4,841	8
Clark W	\$4,831	5
Harry W	\$4,822	4
Jeremy P	\$4,820	1
Tyler E	\$4,800	5
Cameron F	\$4,789	11
Ashlie A	\$4,743	2
Katie M	\$4,722	5
Joseph F	\$4,709	4
Anthony R	\$4,661	9
Matthew M	\$4,660	5
Pinkney P	\$4,642	3
Molly L	\$4,624	3
Barry Joe S	\$4,596	5
Stephanie J	\$4,596	4
Kathleen I	\$4,590	5
Jackie M	\$4,560	2
Justin G	\$4,559	5

LAST WEEK'S

Top Performers

AGENT	A/P	APPS
Tatum T	\$4,550	5
Klein P	\$4,523	5
Yvette H	\$4,504	6
Stefanie R	\$4,491	6
Joel F	\$4,481	5
Rachel R	\$4,446	6
Tracy H	\$4,433	5
Becca A	\$4,413	14
Solon S	\$4,404	6
Jere M	\$4,404	4
Brittany F	\$4,386	6
Chelsea P	\$4,384	4
Brad K	\$4,383	4
Steven C	\$4,370	2
Hailey P	\$4,370	3
Callaway R	\$4,332	4
Brandon L	\$4,318	2
Joshua T	\$4,289	6
Andrew W	\$4,280	4
Brenden K	\$4,277	3
Deborah H	\$4,267	5
Christina B	\$4,253	7
Bryan P	\$4,247	4
Taylor M	\$4,240	4
Collin S	\$4,234	5
Semenya J	\$4,231	6
Hal C	\$4,229	4
Yassir A	\$4,215	5
Ivan H	\$4,200	9
Jennifer P	\$4,188	11
James C	\$4,187	4
Don G	\$4,182	8
Alexa S	\$4,180	4
Dante F	\$4,178	4

AGENT	A/P	APPS
Mike M	\$4,178	4
Lauryn G	\$4,176	5
Tyler G	\$4,164	7
Lily B	\$4,155	8
Louis C	\$4,140	5
Matt D	\$4,120	6
Eugene M	\$4,116	9
Mike R	\$4,102	8
Tameka D	\$4,099	7
Chelsea M	\$4,089	6
Stacye T	\$4,088	5
Robert C	\$4,062	6
Kristi J	\$4,051	12
Mason H	\$4,050	6
Steven C	\$4,025	4
Jessica W	\$4,009	7
Charles S	\$4,002	5
Jordan W	\$4,001	5
Shonna H	\$4,001	6
Mandy S	\$3,982	6
Kailyn B	\$3,964	7
Shanna B	\$3,947	3
Ashley T	\$3,944	5
Joseph E	\$3,931	3
Kendra K	\$3,926	5
Brandon R	\$3,925	3
Maranda P	\$3,906	6
Evan K	\$3,890	5
Sherri W	\$3,862	3
Candace C G	\$3,857	11
Youssef K	\$3,852	3
Jack M	\$3,846	2
Jeff B	\$3,816	3
Lauren C	\$3,816	5

AGENT	A/P	APPS
Melody C	\$3,811	2
William H	\$3,808	3
Ryan R	\$3,794	6
Beverley C	\$3,772	5
Kacee C	\$3,768	7
Zach B	\$3,749	5
Peyton B	\$3,735	6
Jacob W	\$3,722	2
Toryan S	\$3,722	2
Dalton N	\$3,718	5
Taylor C	\$3,707	5
Chuck I	\$3,696	4
Paige A	\$3,696	3
Elizabeth S	\$3,690	5
Regina L	\$3,689	3
Joe H	\$3,682	6
Grace S	\$3,677	5
John S	\$3,670	5
Jonathan J	\$3,662	2
Aidan P	\$3,660	3
Marta C	\$3,644	5
Nicholas R	\$3,639	4
Shawn J	\$3,631	3
Tavoreion L	\$3,614	3
Peyton P	\$3,575	4
Bobby B	\$3,565	5
Kayln S	\$3,562	3
Hussein Al C	\$3,560	5
Dee W	\$3,555	9
Garret D	\$3,542	3
Pierce M	\$3,528	4
Marcus B	\$3,524	3
Randall P	\$3,518	5
Jordan K	\$3,514	4

LAST WEEK'S

Top Performers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Scott B	\$3,510	1	Sylvia D	\$3,248	7	Linda D	\$3,108	4
Nelson C	\$3,495	3	Chamberlain O	\$3,245	4	Wade S	\$3,101	5
Emily S	\$3,471	7	Josiah M	\$3,240	3	Sarah M	\$3,094	7
Blair O	\$3,444	2	Emilee A	\$3,237	3	Matt S	\$3,091	3
Garrett S	\$3,420	3	John S	\$3,234	5	Amber B	\$3,089	3
Bryan W	\$3,400	3	Tony F	\$3,231	2	AJ R	\$3,088	6
Samantha T	\$3,389	4	Tyler C	\$3,222	4	Tyler K	\$3,087	4
Christy G	\$3,362	7	Regine C	\$3,217	4	Debbie W	\$3,083	3
Bruce P	\$3,360	5	Sam P	\$3,216	3	Winner M	\$3,072	4
Abass A	\$3,355	4	Lisa S	\$3,188	3	Brandon G	\$3,072	5
Zamantha M	\$3,341	3	Dave P	\$3,188	2	Coy D	\$3,069	5
Lauren H	\$3,337	4	Raquel B	\$3,187	3	Samantha W	\$3,046	3
Silas S	\$3,323	2	Cody L	\$3,185	4	Tracy S	\$3,024	5
Gabe T	\$3,298	2	Dawn J	\$3,182	5	Herman	\$3,018	3
Daniel R	\$3,279	3	Josh M	\$3,127	3	Billy K	\$3,016	4
Renee F	\$3,279	2	Nick B	\$3,120	4	Treyvon B	\$3,009	3
Chrystal S	\$3,271	6	Karen G	\$3,116	2	Maryann G	\$3,002	4
Julius L	\$3,264	6	Alstin V	\$3,110	5	Amanda F	\$3,002	7
Clarence J	\$3,252	4	Windy H	\$3,108	6			

Text the Batphone!

SEND US YOUR PHOTOS & VIDEOS FROM THE FIELD, CONVENTIONS, AND TRIPS!!

770-840-5467



Deadline

Remember to place your digital leads orders before the first of the month to be filled the following month!



MARCH

Happy

**INTERNATIONAL
WOMEN'S DAY**

2023 MANIA MADNESS



MARCH 6TH - APRIL 15TH WIN \$75,000 IN CASH

CONTEST INFORMATION

**** WEEK OF FEB 27TH IS LAST CHANCE TO SELL YOUR WAY INTO A BRACKET ****

**** WEEK OF MARCH 6TH IS FIRST ROUND OF BRACKETS ****

*** \$20K TEAM WINNER (TEAM BRACKET WILL START HALF WAY THROUGH INDIVIDUAL BRACKETS)**

*** \$10K OVERALL GRAND CHAMPION PLACED BUSINESS (REGARDLESS OF BRACKET)**

*** \$25K (\$5K PER CONF CALL BRACKET WINNER)**

*** \$5K THOMASON/COLE/DUSTY TEAM**

*** \$5K BADEN/COLIE/SISCO TEAM**

*** \$5K CANROBERT/HOLLIFIELD/SHERRILL/EVERHART/MAX TEAM**

*** \$5K PROACH/BLAIR/NICK/KEMP TEAM**

*** \$5K ISAAC/CELESTINE TEAM CALL**

*** \$3K EXTRA FOR EACH OF THE 5 REGIONS ABOVE TO USE HOWEVER THEY SEE FIT**

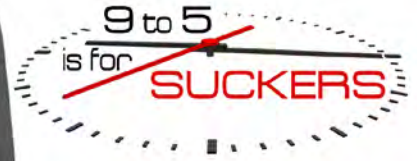
*** \$4K TRIP FOR CLASH OF CHAMPIONS WINNER (MORE INFO SOON)**

*** \$1K MADNESS MISSIONS WINNER**

PARTNERS CAN RAISE ANY ADDITIONAL \$\$\$ AS THEY CHOOSE FOR OTHER WINNERS



NEW MERCH FOR MARCH!



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NASB
Never Accept Second Best.

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2024 NASB MADNESS CHALLENGE

North American Senior Benefits

YOUR MADNESS MISSION THIS WEEK IS TO RECEIVE A POSTIVE REVIEW FROM A CLIENT ON THE BBB SITE, GOOGLE, OR GLASSDOOR BEFORE MONDAY, MARCH 11TH!

**EMAIL A SCREENSHOT OR LINK AS PROOF TO:
MARKETING@NASBCORPORATE.COM
OR TEXT THE BATPHONE AT: 770-840-5467**