

VOLUME 13 - ISSUE 6



the pulse

what we DO matters!



AGENT OF THE WEEK **DAN C** THE HURRICANE

LAST WEEK **DAN C.**, AKA: "THE HURRICANE," SPENT HIS TIME ON LAND WORKING ON HIS "DOOR KNOCKER'S TAN" WRITING A THUNDEROUS, **\$22,987 IN A/P** AND CALMING FUTURE STORMS FOR **21** THANKFUL APPLICANTS. THE HURRICANE IS A FORCE OF NATURE!



NORTH AMERICAN SENIOR BENEFITS
1-866-926-9000 | NASBINC.COM
922-A HURRICANE SHOALS RD
LAWRENCEVILLE GA, 30043

Last week's



Top 100 Teams

\$500K+

TEAM	A/P	APPS
Chris C	\$968,213	1136
Garrett H	\$860,577	1019
Josh S	\$774,000	917
Keith T	\$635,418	814
Andrew E	\$435,028	494
Dusty T	\$393,689	489
Blair O	\$356,372	337
Greg B	\$352,251	441
Nick G	\$305,019	290
Ashley C	\$295,640	366
Blythe B	\$261,737	325
Isaac S	\$253,936	312
Brian C	\$214,099	269
Max G	\$204,893	207
Garrett S	\$181,346	220
Laura M	\$138,739	178
Will K	\$129,036	134
Alex C	\$125,641	170
Dylan W	\$119,816	137
Cole T	\$94,857	115

TEAM	A/P	APPS
Blake N	\$94,163	115
Scott D	\$83,790	109
Cody L	\$83,264	109
Steven H	\$80,381	76
Storme C	\$78,993	105
Nate S	\$77,874	88
Dustin H	\$73,484	97
Derrick L	\$72,974	78
Branden D	\$72,675	82
Naomi G	\$62,781	89
Alex P	\$62,752	74
Colby S	\$61,629	63
Alex M	\$59,581	82
Shane R	\$55,710	60
Mason D	\$55,421	52
Spencer V	\$54,569	74
Kailyn B	\$54,083	66
AJ R	\$52,535	65
Tai S	\$52,318	48
James T	\$51,384	54

DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

\$20k - \$49,999

TEAM	A/P	APPS
Russell W III	\$49,559	43
Asia H	\$48,379	74
Joe B	\$46,219	51
Mekayla M	\$44,719	56
Martin M	\$42,628	40
Rafael R	\$41,374	44
Connor H	\$40,514	46
Eugene M	\$40,064	34
Cat B	\$39,870	40
Josiah M	\$39,127	36
Robert H	\$38,227	48
Steven W	\$37,813	37
Doug H	\$36,900	34
Rex N	\$36,582	40
Brian A	\$35,957	43
Dima F	\$35,298	37
Marcus Al-S	\$34,815	28

TEAM	A/P	APPS
Abel H	\$33,585	49
Nick R	\$32,900	48
Eric G	\$32,874	40
Gerardo M	\$32,114	31
Tyler K	\$29,124	25
Grayson R	\$27,719	27
Xavier C	\$27,719	27
Becca A	\$27,675	35
Jessica D	\$27,387	31
Ryan B	\$26,970	31
Jalen D	\$26,229	20
Bobby B	\$25,170	29
Joshua T	\$24,936	38
Mario F	\$24,885	45
Bryson S	\$24,770	22
Mike J	\$24,655	23
Brooke M	\$24,206	23

TEAM	A/P	APPS
Ryan B	\$23,101	31
Art T	\$22,731	43
Stephen D	\$22,667	21
Katie M	\$22,162	23
Adrienne M	\$21,836	27
Chuekha H	\$21,643	38
James C	\$21,555	22
Jermaine W	\$21,133	34
Whitney H	\$21,059	35
Tiffany T	\$21,056	21
Zamantha M	\$21,056	21
Anthony J	\$20,883	25
Christina B	\$20,436	25
Brittney P	\$20,429	21
Mike R	\$20,263	15
Danny B	\$20,041	21

\$9k - \$19,999

TEAM	A/P	APPS
Connor E	\$19,912	20
Windy H	\$19,800	17
Jonathan M	\$19,699	20
Courtney P	\$19,354	23
Amanda F	\$18,551	18
Rodney G	\$18,423	25
Walter G	\$18,193	15
Brandon L	\$17,450	70
Tracy S	\$17,373	26
Ryan S	\$17,253	16
Randy L	\$16,495	14
Chrystal S	\$16,102	24
Jack G	\$16,026	22
Chad S	\$16,008	19
Marcus C	\$15,549	39
Pierce M	\$15,532	16
Yassir A	\$15,242	14
Kalid H	\$15,168	16
Jonathan J	\$15,120	17
Riley P	\$15,036	17
Stephanie J	\$14,963	18

TEAM	A/P	APPS
Tracy E	\$14,917	22
Daniel K	\$14,816	19
Carter P	\$14,737	19
Mitch B	\$14,693	15
Cody W	\$14,623	15
Chad A	\$14,495	18
David E	\$14,144	9
Stacye T	\$14,132	9
Alstin V	\$14,088	26
Billy K	\$13,663	16
Guy M	\$13,449	21
Stefanie R	\$13,364	18
Blaine M	\$12,915	14
Chris L	\$12,443	17
Pat W	\$12,409	9
Anthony H	\$12,301	10
Larry G	\$12,301	10
Bobby P	\$11,853	13
Owen M	\$11,849	24
Ronnie B	\$11,794	15

TEAM	A/P	APPS
Court L	\$11,774	13
Luke R	\$11,414	20
Josh O	\$10,931	8
Amy M	\$10,879	12
Christian A	\$10,557	18
Jessica R	\$10,500	29
Jim H	\$10,464	12
Shawn T	\$10,368	12
Mike B	\$10,242	8
Fred F	\$9,882	20
Steven C	\$9,701	9
Leslie I	\$9,648	12
Brooke M	\$9,632	13
Michael M	\$9,514	10
Mikal R	\$9,479	9
Linda S	\$9,438	13
Marcus B	\$9,268	6
Hobbs J	\$9,195	18
John H	\$9,157	7
Troy B	\$9,118	9

Last week's

\$10k+ Grand Land Agents



AGENT	A/P	APPS
Dan C	\$22,987	21
Zach A	\$20,187	6
Janard H	\$14,365	9
Stacye T	\$14,132	9
Coy D	\$13,765	11
Alen J	\$13,518	6
Anthony R	\$13,348	3
Brittney P	\$13,067	21
Mario F	\$12,570	18
Dallas B	\$12,463	11
Becca A	\$12,340	10
Joe H	\$12,223	10
Laura B	\$11,916	13
Amanda F	\$11,736	11
Martin M	\$11,692	8
Josiah M	\$11,616	11
James A	\$11,587	16

AGENT	A/P	APPS
Dima F	\$11,163	12
Dale P	\$10,852	6
Malick H	\$10,836	16
Chris N	\$10,813	6
Resie	\$10,590	12
Jessica R	\$10,500	6
Jim H	\$10,464	12
Yassir A	\$10,430	10
Shawn T	\$10,368	12
Ricky M	\$10,284	17
Frank W	\$10,179	15
Derrick L	\$10,139	12
Connor H	\$10,123	8
Gerardo P	\$10,061	10
Steven W	\$10,040	12
Melinda P	\$10,000	11

#1 App writer last week

Dan C & Brittney P

with 21 apps!



Last week's

Top Producers



AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Dan C	\$22,987	21	Moe A	\$9,857	12	Hunter R	\$7,727	5
Zach A	\$20,187	6	Spencer V	\$9,793	11	Mohammed S	\$7,700	3
Janard H	\$14,365	9	Steven C	\$9,701	9	Ellie G	\$7,680	9
Stacye T	\$14,132	9	Mike J	\$9,569	11	Jon G	\$7,621	5
Coy D	\$13,765	11	Jason K	\$9,452	4	Branden D	\$7,609	9
Alen J	\$13,518	6	Rachel J	\$9,273	6	Nick R	\$7,579	7
Anthony R	\$13,348	3	David F	\$9,185	7	Nelson C	\$7,570	12
Brittney P	\$13,067	21	Patrick W	\$9,110	3	William H	\$7,560	7
Mario F	\$12,570	18	Brett B	\$9,071	10	Storme C	\$7,538	7
Dallas B	\$12,463	11	Taylor / Alivia	\$9,039	9	Regina L	\$7,517	7
Becca A	\$12,340	10	Jackie M	\$8,976	4	Jacob W	\$7,512	9
Joe H	\$12,223	10	Courtney P	\$8,910	6	Nathan C	\$7,493	7
Laura B	\$11,916	13	Marcus Al-S	\$8,800	7	Deborah H	\$7,477	7
Amanda F	\$11,736	11	Jalen D	\$8,760	6	Sheena W	\$7,464	6
Martin M	\$11,692	8	Mikal R	\$8,737	8	Brandon R	\$7,436	7
Josiah M	\$11,616	11	Blaine M	\$8,688	9	Bobby B	\$7,425	7
James A	\$11,587	16	Kalid H	\$8,676	6	Nick R	\$7,404	6
Dima F	\$11,163	12	Tyler K	\$8,674	4	Coult A	\$7,356	6
Dale P	\$10,852	6	Fatima J	\$8,659	8	Ryder D	\$7,356	9
Malick H	\$10,836	16	Zamantha M	\$8,650	6	Darian G	\$7,321	6
Chris N	\$10,813	6	Ahmadou C	\$8,613	9	Haley F	\$7,314	10
Resie	\$10,590	12	Bryan P	\$8,236	9	Rafael M	\$7,262	8
Jessica R	\$10,500	6	Kailyn B	\$8,219	5	Austin O	\$7,230	7
Jim H	\$10,464	12	Fred F	\$8,188	15	Titus H	\$7,224	8
Yassir A	\$10,430	10	Jamir J	\$8,164	8	Mason D	\$7,140	4
Shawn T	\$10,368	12	Mike R	\$8,082	7	Stephanie J	\$7,127	7
Ricky M	\$10,284	17	Levi H	\$8,053	6	Katie M	\$7,126	6
Frank W	\$10,179	15	Ashley F	\$7,968	10	Micah G	\$7,039	4
Derrick L	\$10,139	12	Tomekica E	\$7,911	19	Erica B	\$6,907	9
Connor H	\$10,123	8	Ronnie B	\$7,884	13	Michael C	\$6,805	13
Gerardo P	\$10,061	10	James A	\$7,864	5	Alstin V	\$6,792	10
Steven W	\$10,040	12	Randy L	\$7,856	4	Marcus B	\$6,790	4
Melinda P	\$10,000	11	Lydia M	\$7,847	13	Court L	\$6,772	8
Alicia R	\$9,949	15	Zachary E	\$7,750	9	Eugene M	\$6,756	8

Last week's

Top Producers



AGENT	A/P	APPS
Tywanda M	\$6,720	4
Lauren K	\$6,665	11
Lauren C	\$6,566	5
Benjamin A	\$6,500	4
Mason H	\$6,492	10
Robert H	\$6,474	7
Paulette J	\$6,439	5
Abass A	\$6,427	4
Art T	\$6,421	14
Jake G	\$6,399	6
Cameron W	\$6,340	6
Anthony D	\$6,322	13
Jonathan M	\$6,296	6
Patrick G	\$6,256	4
Joshua O	\$6,242	4
James C	\$6,234	5
Robert C	\$6,225	16
Bryson S	\$6,168	2
Cliff S	\$6,159	8
Tai S	\$6,152	5
Lindsay L	\$6,144	5
Lacey L	\$6,106	6
Rebekah H	\$6,090	8
Robert D	\$6,085	6
Guy M	\$6,083	10
Gustavo D-A	\$6,078	7
Courtney P	\$6,058	3
Christie S	\$6,032	5
Brandon P	\$5,986	9
Ryan L	\$5,964	5
Mike T	\$5,943	2
Barry Joe S	\$5,901	5
Tatum T	\$5,882	4
Michelle J	\$5,877	4

AGENT	A/P	APPS
Tracy G	\$5,869	4
Troy B	\$5,848	5
Emily S	\$5,840	6
Etta L	\$5,822	8
Marta C	\$5,811	5
Charles S	\$5,795	9
Joshua T	\$5,788	9
Jordan P	\$5,781	7
Elizabeth C	\$5,779	13
James S	\$5,778	6
Ben B	\$5,765	6
Ashley G	\$5,751	4
Debbie W	\$5,736	5
Alex M	\$5,730	12
Pierce M	\$5,676	6
Tony F	\$5,640	4
Maranda P	\$5,638	5
Bill E	\$5,633	4
Russell W III	\$5,616	5
Michael/Cece	\$5,593	8
Lois M	\$5,590	4
Jermaine W	\$5,536	6
Yvette H	\$5,535	8
Lovenda O	\$5,523	6
Ryan M	\$5,462	5
Isai C	\$5,454	5
Garrett H	\$5,431	3
Taylor M	\$5,430	6
Jeff L	\$5,407	4
Tyler E	\$5,392	7
Brooke K	\$5,388	6
Chantel H	\$5,343	6
Casey W	\$5,339	5
MyCharra S	\$5,332	6

AGENT	A/P	APPS
Joseph F	\$5,331	5
Ben J	\$5,304	6
Lauren D	\$5,300	8
Matt H	\$5,288	5
Phillip J	\$5,267	5
lauren F	\$5,261	7
Josh M	\$5,250	6
Garrett D	\$5,244	4
Cameron K	\$5,236	7
Adam M	\$5,227	6
Cameron M	\$5,210	5
Kimberly T	\$5,204	6
Garrett S	\$5,184	2
Nicholas R	\$5,183	6
Elizabeth F	\$5,175	8
Katie K	\$5,173	7
Rex N	\$5,158	4
Chad A	\$5,154	5
Melody T	\$5,153	5
Briana B	\$5,147	6
Valerie T	\$5,144	16
Bruce P	\$5,141	7
Jessica W	\$5,118	5
Ali AIK	\$5,116	4
John H	\$5,083	3
Tonya K	\$5,068	6
Ashley R	\$5,062	5
Dalton W	\$5,041	7
William K	\$5,036	5
Ashton M	\$5,035	4
Paige A	\$5,010	6
Brayden B	\$5,002	5
Alex C	\$5,002	4
Dave M	\$4,969	5

Last week's

Top Producers



AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Gonzalo L	\$4,968	6	Caleb N	\$4,500	8	Alek M	\$4,091	7
Michael M	\$4,950	5	Andrea S	\$4,491	9	Corinne C	\$4,082	6
Kershlyn L	\$4,947	4	Joseph E	\$4,483	5	Brandi B	\$4,082	4
Glenn B	\$4,947	5	Kristi J	\$4,469	7	Cody L	\$4,074	4
Jason B	\$4,947	7	Quinn	\$4,456	5	Patrick B	\$4,074	4
Brittany M	\$4,940	13	Alicia W	\$4,448	5	Peyton W	\$4,067	6
Giuseppe B	\$4,927	5	Tracy H	\$4,433	5	Marques T	\$4,016	4
Shyla B	\$4,905	14	Brianna H	\$4,431	5	Billy K	\$4,015	4
Anthony W	\$4,896	7	Jacob S	\$4,424	4	Cody L	\$4,012	5
Renee F	\$4,850	7	Cody C	\$4,421	5	Lorenzo W	\$4,011	3
Hussein Al C	\$4,812	4	Brittany R	\$4,372	4	DeQuentin D	\$3,986	3
Carter P	\$4,812	5	Loc P	\$4,364	4	Ahmed A	\$3,984	6
Sabastian M	\$4,809	5	Brooke M	\$4,364	4	AJ R	\$3,955	5
Justin C	\$4,783	8	Ben H	\$4,352	4	Mike R	\$3,954	6
Vivian G	\$4,769	5	Abel H	\$4,333	5	Ineida A	\$3,951	4
Robert T	\$4,757	7	Kierstyn R	\$4,316	7	Tracy S	\$3,924	5
Jonathan M	\$4,700	6	Andrew W	\$4,280	4	Jeannette B	\$3,910	4
Macy H-P	\$4,699	8	Emilee A	\$4,278	2	Brandon L	\$3,896	5
Jackson S	\$4,698	5	Chelsea P	\$4,277	5	Blair O	\$3,864	4
David E	\$4,682	7	Joshua W	\$4,252	5	Matthew M	\$3,864	4
Connor F	\$4,682	5	Tyler G	\$4,227	5	Jalen M	\$3,851	5
Jeff B	\$4,680	2	Gary M	\$4,220	10	Laquanda S	\$3,833	3
Malika W	\$4,675	8	Courtney G	\$4,212	6	Christina M	\$3,818	4
Christopher C	\$4,648	7	Renauld L	\$4,206	3	Cody W	\$3,785	5
Semenya J	\$4,582	4	Xavier C	\$4,180	7	Chris L	\$3,766	6
Molly L	\$4,575	5	Michael M	\$4,177	3	Ryan B	\$3,763	5
Cat B	\$4,572	3	Carlos R	\$4,169	5	Ashley M	\$3,751	4
Gary P	\$4,564	10	Windy H	\$4,160	6	Logan C	\$3,714	2
Kim M	\$4,564	5	Jasper B	\$4,155	6	Dawn J	\$3,712	13
Candace G	\$4,561	9	Fred P	\$4,126	3	Anthony J	\$3,704	4
Wade S	\$4,549	6	Tanya F	\$4,125	11	Amy M	\$3,695	2
Leslie I	\$4,530	7	John S	\$4,120	5	Daoon F	\$3,693	5
Stefanie R	\$4,509	4	Luke R	\$4,100	10	Namyah G	\$3,693	3
Naomi G	\$4,500	4	Daniel H	\$4,092	10	Beverley C	\$3,688	6

Last week's

Top Producers



AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Sam P	\$3,688	4	Cleo & M	\$3,470	4	Ashley T	\$3,257	5
George M	\$3,670	5	Hobbs J	\$3,455	6	Steve W	\$3,255	3
Chamberlain O	\$3,670	4	Teddy H	\$3,449	3	Clarence J	\$3,252	4
Ryan R	\$3,667	6	Brandon G	\$3,437	6	Misha G	\$3,242	6
Conner Y	\$3,660	4	Whitney H	\$3,435	6	Doug H	\$3,211	2
Gabe H	\$3,659	4	Robert G	\$3,429	4	Keith S	\$3,210	3
Andres R	\$3,647	4	Sam	\$3,420	4	Ryan S	\$3,203	4
Kendra B	\$3,635	5	Josh A	\$3,416	7	Lucas D	\$3,201	7
Christian B	\$3,628	2	Shelly G	\$3,411	1	Krystle H	\$3,188	3
Isaiah J	\$3,602	2	Neal K	\$3,400	2	Taylor B	\$3,181	2
Jere M	\$3,600	4	Tina W	\$3,390	5	Lydia W	\$3,180	5
Jake K	\$3,600	2	Samantha T	\$3,389	4	Kendra K	\$3,172	4
Jack G	\$3,590	5	Breen S	\$3,379	4	Roman R	\$3,168	2
Herman	\$3,588	3	Mitch B	\$3,364	4	Lauren H	\$3,164	4
Ninah W	\$3,586	3	Joseph P	\$3,359	5	Brenden K	\$3,156	4
Aus N	\$3,580	3	Ryan P	\$3,349	4	Owen M	\$3,150	10
Kyle B	\$3,549	3	Eric G	\$3,346	4	Robbie O	\$3,150	6
Kathleen I	\$3,542	4	Will F	\$3,338	8	Michiko M	\$3,133	5
Gerardo M	\$3,528	3	Joan M	\$3,336	4	Steven H	\$3,132	3
Brian J	\$3,525	5	Heather B	\$3,333	5	Bobby P	\$3,130	2
Jordan K	\$3,514	4	John C	\$3,328	2	Keegan P	\$3,126	5
Mason C	\$3,506	0	David C	\$3,325	3	Rosa M	\$3,072	7
Chad S	\$3,504	4	Alex P	\$3,324	5	Lily B	\$3,071	4
Stephen D	\$3,498	4	Shirley S	\$3,299	6	Brittany B	\$3,039	4
Channa G	\$3,484	5	Mick P	\$3,270	4	Bob G	\$3,018	5
Matt D	\$3,480	5	Jasmin C	\$3,264	3	Christopher H	\$3,012	8
Ian H	\$3,470	4	Dawn R	\$3,258	5	Jordan R	\$3,000	3





NEW
Design for February
in the Merch Store!
Can be applied to
all products!



**TEXT THE BATPHONE
YOUR CONVENTION PICS
770-840-5467**

Next Week's Issue of the PULSE will be continued to the next week due to the NASB Cruise. Congratulations to all on board and Happy Sailing! *Check your email for important information and Cruise Guide.

**Happy Valentine's Day
NASB Agents!**



**Wishing you
friendship love and leads!**