

VOLUME 13 - ISSUE 5



The Pulse

WHAT WE DO MATTERS!

AGENT OF THE WEEK

RICK M.

“ROBINHOOD”

LAST WEEK, **RICK M.**, AKA, “**ROBINHOOD**”
SAVED **20** GRATEFUL APPLICANTS FAMILIES
FROM THE “POORHOUSE” IN THE EVENT OF
A TRAGEDY AND WROTE A VERY “RICH” A/P
OF **\$18,860**. GOFUNDME ISN'T
HAPPY, BUT HIS CLIENTS APPRECIATE
ALL THAT THIS ROBINHOOD DOES!

 North
American
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AN INTEGRITY COMPANY



North American Senior Benefits
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922A HURRICANE SHOALS RD.
LAWRENCEVILLE, GA 30043

LAST WEEK'S

TOP TEAMS

\$50K +

TEAM	A/P	APPS
Chris C	\$875,110	982
Garrett H	\$794,873	891
Josh S	\$697,310	792
Keith T	\$630,152	769
Blair O	\$389,031	358
Greg B	\$387,192	437
Dusty T	\$364,245	462
Andrew E	\$361,920	418
Nick G	\$349,763	324
Ashley C	\$332,520	367
Isaac S	\$254,326	286
Blythe B	\$243,144	319
Brian C	\$200,094	237
Max G	\$185,070	200
Garrett S	\$178,780	206
Will K	\$143,874	142
Dylan W	\$122,421	152
Alex C	\$121,986	134
Laura M	\$119,711	178
Cole T	\$108,401	115

TEAM	A/P	APPS
Nate S	\$81,965	94
Scott D	\$81,699	104
Blake N	\$75,299	85
Mason D	\$75,058	61
Naomi G	\$72,154	79
Storme C	\$68,284	87
Cody L	\$67,152	94
Dustin H	\$63,857	63
Colby S	\$63,449	70
Branden D	\$60,519	72
Abel H	\$60,503	72
Steven H	\$58,041	50
Marcus Al-S	\$57,858	52
Asia H	\$57,831	76
Alex P	\$57,167	58
Mekayla M	\$56,416	65
Doug H	\$55,457	65
Spencer V	\$54,607	67
AJ R	\$54,399	64
Russell W III	\$51,177	53

\$20K-\$49,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Derrick L	\$48,189	62	Stephen D	\$33,571	39	Daniel K	\$22,318	21
Rex N	\$48,146	44	Connor H	\$32,970	31	Chad A	\$22,203	24
James T	\$46,810	52	Nick R	\$32,121	35	Marcus C	\$22,122	37
Alex M	\$46,361	64	Jessica D	\$30,093	36	Michael M	\$21,994	22
Shane R	\$41,733	39	Eric G	\$29,234	28	Robert H	\$21,976	26
Brian A	\$40,953	45	Jalen D	\$27,787	17	Becca A	\$21,654	28
Kailyn B	\$40,396	48	Art T	\$27,346	43	Alstin V	\$21,345	24
Steven W	\$40,248	37	Tai S	\$26,923	33	Jaime M	\$21,276	29
Joe B	\$40,172	36	Dima F	\$26,895	30	Ryan B	\$21,149	20
Tyler K	\$39,140	44	Owen M	\$26,561	25	Jermaine W	\$21,133	34
Lauren C	\$38,491	32	Katie M	\$26,487	30	Chrystal G	\$21,013	33
Bobby B	\$37,855	43	Gerardo M	\$25,838	27	Christopher H	\$20,658	15
Rafael R	\$37,842	47	Tiffany T	\$24,837	28	Kalid H	\$20,395	19
Ali O	\$37,792	30	Zamantha M	\$24,837	28	Danny B	\$20,271	16
Eugene M	\$36,658	32	Walter G	\$24,652	15	Grayson R	\$20,198	15
Adrienne M	\$36,260	30	Whitney H	\$23,825	42	Xavier C	\$20,198	15
Martin M	\$34,747	36	Christina B	\$23,691	25			
Cat B	\$33,981	39	Chad S	\$22,386	27			

\$9K-\$19,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Connor E	\$19,934	22	Brooke M	\$14,491	13	Jim H	\$11,604	9
Mike J	\$19,930	15	Cam W	\$14,249	5	Cody W	\$11,542	12
Anthony J	\$19,696	34	Levi H	\$14,140	14	Brooke M	\$11,497	11
Jonathan J	\$18,539	17	Courtney P	\$14,123	13	Brianna L	\$11,368	10
Joshua T	\$18,240	21	Grace S	\$14,017	13	Cameron M	\$11,170	13
Jonathan M	\$18,138	20	Troy B	\$13,976	13	Cody L	\$11,147	8
Ryan S	\$17,662	19	Amanda F	\$13,766	16	Riley P	\$11,088	21
Rodney G	\$17,450	17	Chris L	\$13,737	13	Crystal T	\$11,084	14
Jennifer E	\$17,145	10	Tracy S	\$13,651	17	Billy K	\$11,067	15
Anthony H	\$16,544	19	Stefanie R	\$13,496	22	Brittany F	\$10,857	11
Larry G	\$16,544	19	Windy H	\$13,203	13	Tracy E	\$10,826	10
Carter P	\$16,111	13	Guy M	\$12,850	15	Bryson S	\$10,678	14
James C	\$15,779	23	Brandon L	\$12,720	53	Malika W	\$10,600	11
Yassir A	\$15,579	11	David E	\$12,682	24	Samenya J	\$10,421	16
Nichole B	\$15,460	15	Stacey E	\$12,597	6	Josiah M	\$10,086	10
Mike R	\$15,271	13	Bobby P	\$12,498	23	Pierce M	\$9,540	11
Fred F	\$15,170	14	Christian A	\$12,181	13	Ryan B	\$9,528	8
Chuekha H	\$15,160	27	Mario F	\$11,964	20	Mike C	\$9,117	10
Mitch B	\$14,872	17	Mason H	\$11,803	10	Stephanie J	\$9,002	10
Felisha L	\$14,534	11	Dennis D	\$11,609	12			

LAST WEEK'S

\$10K + GRAND LAND AGENTS

AGENT	A/P	APPS
Rick M	\$18,860	20
Chad A	\$15,656	13
Isaiah J	\$15,604	7
Ali O	\$15,601	12
Martin M	\$15,287	12
Marcus Al-S	\$14,897	13
Alivia K	\$14,785	16
Katie M	\$14,461	8
Cameron W	\$14,249	5
Michael M	\$14,099	13
Dom M	\$13,605	12
Dalton N	\$13,332	13
Mike J	\$13,160	9
Spencer V	\$13,143	15
Art T	\$12,687	12
Connor H	\$12,575	12
Justin C	\$12,520	7
Alen J	\$12,095	9

AGENT	A/P	APPS
Karim M	\$12,092	11
Katie K	\$12,066	16
Lauren C	\$12,024	9
Gerardo P	\$11,991	14
Courtney P	\$11,983	10
Mason H	\$11,803	10
Darian G	\$11,796	9
Yassir A	\$11,641	8
Derrick L	\$11,636	13
Jim H	\$11,604	9
Branden D	\$11,494	10
Jeff M	\$11,314	13
Joe H	\$11,123	8
Fred F	\$10,878	10
Elizabeth F	\$10,858	10
Jillian M	\$10,483	5
Laura B	\$10,232	11

DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS
Rick M	\$18,860	20
Chad A	\$15,656	13
Isaiah J	\$15,604	7
Ali O	\$15,601	12
Martin M	\$15,287	12
Marcus Al-S	\$14,897	13
Alivia K	\$14,785	16
Katie M	\$14,461	8
Cameron W	\$14,249	5
Michael M	\$14,099	13
Dom M	\$13,605	12
Dalton N	\$13,332	13
Mike J	\$13,160	9
Spencer V	\$13,143	15
Art T	\$12,687	12
Connor H	\$12,575	12
Justin C	\$12,520	7
Alen J	\$12,095	9
Karim M	\$12,092	11
Katie K	\$12,066	16
Lauren C	\$12,024	9
Gerardo P	\$11,991	14
Courtney P	\$11,983	10
Mason H	\$11,803	10
Darian G	\$11,796	9
Yassir A	\$11,641	8
Derrick L	\$11,636	13
Jim H	\$11,604	9
Branden D	\$11,494	10
Jeff M	\$11,314	13
Joe H	\$11,123	8
Fred F	\$10,878	10
Elizabeth F	\$10,858	10
Jillian M	\$10,483	5
Laura B	\$10,232	11

AGENT	A/P	APPS
Cody C	\$9,822	12
Stacy E	\$9,685	4
Peyton P	\$9,546	10
Lacey L	\$9,420	8
Ben J	\$9,408	7
Robert T	\$9,407	14
Christopher H	\$9,392	7
Tywanda M	\$9,300	10
Samantha B	\$9,119	5
Mike C	\$9,116	10
Jessica R	\$9,020	4
Charles S	\$8,977	9
Brandon C	\$8,922	6
Kalid H	\$8,592	9
Daniel L	\$8,545	7
Bryan W	\$8,530	8
Dima F	\$8,463	9
William M	\$8,458	13
Coult A	\$8,268	7
Jalen D	\$8,208	6
Jacob S	\$8,162	9
Jaime M	\$8,079	11
Levi H	\$7,987	7
Nick R	\$7,970	7
AJ R	\$7,927	7
Sheena W	\$7,908	8
Kim M	\$7,895	9
Tatum T	\$7,878	5
Melinda P	\$7,830	11
Nicholas R	\$7,796	8
Mike T	\$7,785	3
Ivan H	\$7,776	4
Michael C	\$7,697	6
Jamir J	\$7,679	7
Mitch B	\$7,644	10

AGENT	A/P	APPS
Paige A	\$7,639	10
Moe A	\$7,634	7
Dallas B	\$7,620	9
Peyton W	\$7,555	6
Giuseppe B	\$7,465	6
Garrett D	\$7,429	4
Josh S	\$7,406	10
Matt D	\$7,380	9
Dave M	\$7,344	5
Haley F	\$7,280	7
Troy B	\$7,256	9
Chris N	\$7,239	5
Ryan S	\$7,222	5
Lucas S	\$7,202	5
Malika W	\$7,197	6
Resie F	\$7,194	9
Melody T	\$7,124	5
Chad W	\$7,048	7
Christina B	\$7,044	7
Lovenda O	\$7,006	3
Joshua W	\$6,985	9
Brooke M	\$6,982	7
Brittany B	\$6,963	11
Corinne C	\$6,957	6
Chelsea P	\$6,950	7
Ashlie A	\$6,934	4
Mike R	\$6,922	6
Grace S	\$6,824	7
Mycharra S	\$6,821	9
Smiley M	\$6,808	6
Briana B	\$6,798	8
Nick R	\$6,768	5
Mick P	\$6,720	4
Tyler K	\$6,670	8
Cameron M	\$6,580	8

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Wanda L	\$6,557	6	Marcus B	\$5,734	4	Laquanda S	\$5,125	5
James A	\$6,507	5	Shana T	\$5,687	6	Fatima J	\$5,103	4
Anthony D	\$6,504	7	Teona H	\$5,686	4	Keegan P	\$5,102	11
Cassie M	\$6,480	6	Justin H	\$5,684	3	Anthony W	\$5,091	6
Christian A	\$6,467	8	Naomi G	\$5,677	5	Dale P	\$5,068	6
Jacob W	\$6,438	5	David C	\$5,676	6	Kailyn B	\$5,062	8
Jake K	\$6,372	5	Stephen D	\$5,671	7	Anthony R	\$5,057	4
Lydia M	\$6,371	7	Brittany F	\$5,653	7	Thomas B	\$5,052	6
Ashley B	\$6,325	7	Tony F	\$5,640	5	Jenna F	\$5,044	7
Loc P	\$6,323	6	Donna T	\$5,625	9	Ahmadou C	\$5,036	5
Nelson C	\$6,273	5	Brooke M	\$5,557	4	Josh A	\$5,033	8
Renauld L	\$6,265	5	Jermaine W	\$5,536	6	Mark C	\$4,927	5
Titus H	\$6,264	6	Brittany R	\$5,522	5	Valerie T	\$4,923	10
Moe K	\$6,260	6	Taylor M	\$5,494	3	Jackson S	\$4,922	6
Coy D	\$6,239	8	Riddick B	\$5,466	8	Ineida A	\$4,911	6
Chris L	\$6,182	6	Rebekah H	\$5,410	7	Amanda F	\$4,902	7
Steve W	\$6,086	5	Shawn T	\$5,405	5	Windy H	\$4,869	6
Ann B	\$6,071	6	Lauren K	\$5,388	5	Kassey K	\$4,865	4
Ken C	\$6,054	2	John H	\$5,387	5	Ashley R	\$4,853	3
Jake G	\$6,037	4	Ryan S	\$5,384	6	Brandon P	\$4,851	7
David E	\$5,988	14	Xavier C	\$5,381	4	Ryan R	\$4,848	6
Chantel H	\$5,981	10	DeQuentin D	\$5,378	4	Nick B	\$4,826	8
Christopher C	\$5,963	11	Dylan A	\$5,377	5	Gary P	\$4,814	14
Alex M	\$5,954	7	Anthony J	\$5,369	16	Zamantha M	\$4,806	4
Semenya J	\$5,939	5	Bryan B	\$5,365	4	Abdul B	\$4,800	5
Michelle J	\$5,927	5	Marc D	\$5,346	3	Beverley C	\$4,789	6
Carter P	\$5,866	4	Cody L	\$5,346	4	Andrew W	\$4,774	7
Daniel K	\$5,841	4	Steven H	\$5,320	3	Aaron N	\$4,758	5
Debbie W	\$5,837	7	Jasmin C	\$5,292	3	Melody C	\$4,750	7
Marques T	\$5,801	4	Riley B	\$5,278	8	Blaine M	\$4,733	4
Ryan M	\$5,799	7	Jeannette B	\$5,273	5	Felisha L	\$4,727	4
Josh M	\$5,773	10	Brian J	\$5,261	5	Leslie I	\$4,677	10
Kershlyn L	\$5,763	8	Jackie M	\$5,214	3	Ali AIK	\$4,674	3
Robert H	\$5,740	8	Kathleen I	\$5,204	4	Nathaniel B	\$4,673	2
Marta C	\$5,737	7	Zach B	\$5,134	5	Stacye T	\$4,626	3

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Garrett H	\$4,619	4	Brett M	\$4,279	4	Brittany M	\$3,847	5
Jason K	\$4,587	4	Janard H	\$4,247	7	Lisa S	\$3,841	4
William K	\$4,587	6	Myles N	\$4,229	4	Lisa P	\$3,836	3
Lydia W	\$4,585	5	Macy H-P	\$4,229	6	Mario F	\$3,823	7
Gabe H	\$4,585	6	Chad S	\$4,210	5	Abel H	\$3,818	4
Toryan S	\$4,584	3	Rafael M	\$4,205	6	Joel F	\$3,814	2
Alstin V	\$4,582	5	Jaden S	\$4,199	5	Aus N	\$3,800	4
Steven C	\$4,578	6	Alex P	\$4,158	5	Trevor S	\$3,766	3
Brett B	\$4,578	5	Shonna H	\$4,151	3	Mikal R	\$3,752	6
Sergio D	\$4,558	10	George M	\$4,150	7	Frank S	\$3,750	4
Jalen M	\$4,532	6	Bobby B	\$4,145	7	Devin G	\$3,742	4
Zachary E	\$4,523	6	Damien W	\$4,125	4	Becca A	\$3,711	5
Ronnie B	\$4,505	7	Mason C	\$4,099	6	Gustavo Del A	\$3,710	3
Josh S	\$4,504	4	Casey W	\$4,064	5	Hunter R	\$3,701	3
Aikeem B	\$4,502	7	Colby S	\$4,041	7	Ashley T	\$3,699	5
Rachel J	\$4,490	5	Owen M	\$4,034	5	Jennifer P	\$3,678	5
David F	\$4,489	2	Jonathan P	\$4,034	1	Candace G	\$3,677	9
Chasity E	\$4,486	5	Ryder D	\$4,028	6	Channa G	\$3,672	3
Russell W III	\$4,476	5	Gerardo M	\$4,016	5	Pinkney P	\$3,667	4
Cody L	\$4,462	6	Josh T	\$4,014	4	Tyler E	\$3,663	6
Valeska P	\$4,456	6	Courtney G	\$4,004	4	Samantha B	\$3,652	4
Jonathan M	\$4,456	8	Casey K	\$3,997	4	Ryan B	\$3,648	5
Tracy H	\$4,433	5	Hobbs J	\$3,980	5	Tonia B	\$3,620	3
Eugene M	\$4,428	4	Alicia R	\$3,945	3	Malcom H	\$3,615	6
Tracy G	\$4,407	9	Hussein Al C	\$3,938	3	Thomas L	\$3,600	1
Brandon R	\$4,399	5	Josh W	\$3,920	3	Rashaan M	\$3,600	4
Cameron K	\$4,380	4	Tyler G	\$3,906	3	Justine M	\$3,598	2
Patrick G	\$4,370	3	Taylor C	\$3,896	2	Steven W	\$3,557	3
Colton M	\$4,369	2	Brad K	\$3,895	4	Whitney H	\$3,556	9
Crystal T	\$4,367	4	Nichole B	\$3,890	6	Bill E	\$3,540	3
Tai S	\$4,337	4	Heather B	\$3,884	5	Jenny G	\$3,538	4
Jordan W	\$4,332	3	Christie S	\$3,880	4	Lindsay L	\$3,530	4
Brent Y	\$4,296	2	Spencer P	\$3,864	5	John S	\$3,507	5
Asia H	\$4,285	3	Jon G	\$3,858	5	Ryan P	\$3,496	7
Billy K	\$4,282	3	Nic W	\$3,847	3	Jack G	\$3,449	6

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Mekayla M	\$3,421	6	Jeremy P	\$3,285	3	Andres A	\$3,154	4
Kevin N	\$3,414	5	Brittany W	\$3,276	6	Logan C	\$3,154	4
Mason D	\$3,408	3	Tavoreion L	\$3,264	4	Gary M	\$3,152	4
Jake T	\$3,404	5	Annsley J	\$3,260	3	Pierce M	\$3,132	4
Martina W	\$3,403	5	Clarence J	\$3,252	4	Daniel S	\$3,121	3
Samantha T	\$3,389	4	Karen F	\$3,220	7	Carlos M	\$3,094	5
Kendric G	\$3,374	4	Sam P	\$3,212	4	Kayln S	\$3,089	3
ERica B	\$3,359	3	Doug H	\$3,206	2	Don G	\$3,084	7
John S	\$3,350	5	Trevon H	\$3,205	6	Jonathan M	\$3,072	3
Pedro M	\$3,345	3	Drake T	\$3,190	5	Joan M	\$3,068	2
Glenn B	\$3,327	3	Brandi B	\$3,185	8	Karter G	\$3,056	2
Stephanie J	\$3,326	4	John H	\$3,185	3	Toshi W	\$3,030	4
Sabastian M	\$3,324	4	Jonathan J	\$3,171	3	Chris M	\$3,025	6
Robert C	\$3,322	5	Daniel H	\$3,167	6	David F	\$3,020	4
Randall P	\$3,312	3	Kacee C	\$3,156	5	Fred P	\$3,017	2
Skye H	\$3,298	4	Stephen C	\$3,156	7	Adrian W	\$3,000	2
William D	\$3,292	4	Joy L	\$3,155	3			

#1 APP WRITER LAST WEEK:

RICK M

WITH 20 APPS



North
American
Senior Benefits

2023 AWARD

Nominees

VELVET HAMMER

ROBERT C
JIM H
MIKAL R
DIMA F
ART T
STORME H

TORTOISE AWARD

LUCAS S
JOE H
LAURA B
MIKE R
JERE M
GERARDO M

RVP OF THE YEAR

SCOTT D
BLYTHE B
ALEX C
AJR
NATE S
MASON D

AGENT OF THE YEAR

FRED F - GERARDO P - MARTIN M - MIKE J - DERRICK L

FEMALE AGENT OF THE YEAR

JAIME M - ANA BRICKEY - BEVERLEY C - KATIE K - NICHOLE B - STACYE T

SALES MANAGER OF THE YEAR

RUSS W III - ALEX P - BRANDEN D - DYLAN W - MARCUS A - STEVEN H

COMEBACK AGENT OF THE YEAR

JAMES T - CAMERON M - AMY M - MIKE C BRANDON L - NATHAN C

POWER COUPLE OF THE YEAR

CHRIS & CHUEKHA H
RUSS W III & SHEENA G
BRIAN AND REGINE C

JOEY C & NAOMI G
CHUEKHA & CHRIS H
BRYSON & ELIZABETH S

ROOKIE OF THE YEAR

MASON H
ANTHONY D
SMILEY M
BRANDON R
CLIFF S
OWN M

FOUNDERS AWARD

JANARD H
JOSH T
MIKE C
DOUG H
ERIC G
COURTNEY P

HORIZON AWARD

ALEX M
SPENCER V
BLAKE N
ASIA H
TAI S
CODY L

CONGRATULATIONS NOMINEES!

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