

VOLUME 13 - ISSUE 1

the pulse

2024



WHAT WE DO MATTERS!

AGENT
OF THE
WEEK

FRED "FIRE" F



ALTHOUGH IT WAS FREEZING OUTSIDE FRED, "FIRE" F., WAS BURNING UP THE FIELD LAST WEEK! THE FIRE-MAN DOUSED DOUBT FOR 5 FAMILIES, MAKING SURE THEY WILL BE WARM DURING LIFE'S COLDEST MOMENTS, WRITING \$19,800 A/P. THANKS FOR BRINGING THE HEAT TO START THE NEW YEAR, FRED!

North
American
Senior Benefits



North American Senior Benefits
1-866-926-9000 | NASBINC.COM
922A HURRICANE SHOALS RD.
LAWRENCEVILLE, GA 30043

LAST WEEK'S TOP TEAMS

\$50K+

TEAM	A/P	APPS
Chris C	\$512,788	569
Garrett H	\$443,834	495
Josh S	\$355,339	402
Blair O	\$293,725	227
Nick G	\$266,397	204
Keith T	\$251,281	327
Andrew E	\$218,594	244
Greg B	\$218,485	245
Ashley C	\$165,744	164

TEAM	A/P	APPS
Dusty T	\$117,340	150
Max G	\$110,360	100
Mason D	\$99,665	68
Garrett S	\$82,935	95
Will K	\$79,202	71
Blythe B	\$70,216	86
Laura M	\$66,956	178
Ali O	\$61,056	44
Marcus Al-S	\$53,156	35



\$20K-\$49,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Naomi G	\$49,307	63	Cole T	\$31,576	36	James T	\$26,204	36
Alex C	\$42,991	52	Dylan W	\$31,475	36	Jonathan M	\$26,084	24
Blake N	\$42,811	51	Chad A	\$30,949	20	Steven H	\$24,617	23
Gerardo M	\$39,237	36	Alex P	\$29,476	27	Martin M	\$23,376	17
Storme C	\$37,959	47	Alex M	\$28,589	40	Jermaine W	\$22,488	44
Asia H	\$36,510	39	Spencer V	\$28,169	36	Nate S	\$22,366	28
Dustin H	\$34,073	42	Branden D	\$28,002	36	Kailyn B	\$21,335	19
Mekayla M	\$33,738	38	Russell W III	\$26,455	22			

\$9K-\$19,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Joe B	\$19,506	25	Mike J	\$16,194	11	Josiah M	\$11,686	10
Connor H	\$19,506	25	Rafael R	\$16,121	16	Pierce M	\$11,297	11
AJ R	\$19,345	29	Danny B	\$16,105	17	Anthony J	\$11,210	9
Nick R	\$19,093	21	Kalid H	\$15,877	19	Brian A	\$11,119	11
Cody L	\$19,083	26	Abel H	\$15,319	15	Jonathan J	\$11,113	12
Jessica D	\$18,518	16	Yassir A	\$15,255	12	Dennis R	\$11,107	8
Katie M	\$18,509	16	Lauren C	\$15,108	12	Karen F	\$11,002	13
Tracy S	\$18,226	25	Crystal T	\$14,304	17	Bobby B	\$10,914	7
Stefanie R	\$18,203	30	Mike R	\$14,072	10	Cody W	\$10,578	11
Walter G	\$17,888	6	Riley P	\$14,057	11	Cam W	\$10,316	3
Moe K	\$17,778	14	Guy M	\$13,633	20	Christina B	\$10,156	13
Grayson R	\$17,564	10	Jessica R	\$13,428	7	Tyler K	\$9,814	10
Xavier C	\$17,564	10	Bobby P	\$13,172	21	Levi H	\$9,814	10
Eric G	\$17,128	22	Luke R	\$13,010	11	Courtney P	\$9,702	13
Doug H	\$16,706	18	Brandon L	\$12,599	12	Nichole B	\$9,687	11
Jalen D	\$16,675	10	Mike B	\$12,486	5	Adrienne M	\$9,623	6
Shane R	\$16,257	21	Connor E	\$12,315	13	Malika W	\$9,220	15

LAST WEEK'S 10K GRAND LAND AGENTS

AGENT	A/P	APPS
Fred F	\$19,800	5
Martin M	\$19,437	14
Marcus Al-S	\$18,905	12
Mason D	\$18,372	9
Jessica R	\$13,428	7
Yassir A	\$13,404	10
David F	\$12,486	5
Caleb L	\$12,480	4
Ann B	\$12,435	8

AGENT	A/P	APPS
Ali O	\$11,348	8
Dennis R	\$11,107	8
Leslie P	\$11,095	6
Mike J	\$10,772	7
Laura B	\$10,548	10
Dan C	\$10,372	9
Cameron W	\$10,316	3
Bryan W	\$10,200	8

Last Week's #1 App Writer:

Rachel C

With 15 Apps!

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Fred F	\$19,800	5	Alen J	\$7,650	6	Alex M	\$5,387	7
Martin M	\$19,437	14	Ashley F	\$7,463	12	Daniel H	\$5,387	7
Marcus Al-S	\$18,905	12	Garrett H	\$6,944	11	Robert C	\$5,361	4
Mason D	\$18,372	9	Tatum T	\$6,908	7	Sam P	\$5,304	4
Jessica R	\$13,428	7	Blaine M	\$6,835	4	Aikeem B	\$5,248	5
Yassir A	\$13,404	10	Shawn T	\$6,571	4	Isaiah J	\$5,134	1
David F	\$12,486	5	Steven C	\$6,560	5	Skye H	\$5,065	3
Caleb L	\$12,480	4	Sheena W	\$6,540	6	Jake G	\$5,040	3
Ann B	\$12,435	8	Naomi G	\$6,500	3	Briana B	\$5,006	6
Ali O	\$11,348	8	Dalton L	\$6,418	2	Louinel A	\$5,001	6
Dennis R	\$11,107	8	Ivan H	\$6,396	6	Cameron M	\$4,985	8
Leslie P	\$11,095	6	Haley F	\$6,349	6	Jack G	\$4,974	5
Mike J	\$10,772	7	Michael H	\$6,327	4	Cody L	\$4,942	3
Laura B	\$10,548	10	Mason H	\$6,324	10	Ronald T	\$4,918	5
Dan C	\$10,372	9	Darian G	\$6,262	4	Lauren C	\$4,908	4
Cameron W	\$10,316	3	Brittany F	\$6,209	7	Rebekah H	\$4,895	6
Bryan W	\$10,200	8	Kevin N	\$6,197	12	Joe H	\$4,894	5
Phillip J	\$9,589	8	Jacqueline M	\$6,123	1	Jermaine W	\$4,807	8
Moe K	\$9,508	7	Lily B	\$6,099	6	Seth B	\$4,804	3
Russell W III	\$9,162	6	Jacob S	\$6,022	6	Jeannette B	\$4,803	5
Rachel C	\$9,153	15	Ricky M	\$5,952	10	Brooke M	\$4,698	5
Tissany A	\$9,138	11	Olivia O	\$5,945	3	Owen M	\$4,686	6
Courtney P	\$8,999	12	Dylan A	\$5,887	6	Samantha T	\$4,669	8
Levi H	\$8,970	9	Jim H	\$5,856	5	Kendra B	\$4,661	10
Jonathan M	\$8,704	7	David C	\$5,736	6	Jere M	\$4,630	5
Aus N	\$8,680	4	Valeska P	\$5,670	5	Tracy S	\$4,593	5
Kalid H	\$8,423	8	Emily S	\$5,665	3	Ashley B	\$4,556	5
Gerardo P	\$8,328	9	Gonzalo L	\$5,624	3	Malika W	\$4,534	9
Dallas B	\$8,136	6	Daniel B	\$5,519	7	Clarence J	\$4,532	6
Bill E	\$7,956	5	Brett B	\$5,514	7	Ineida A	\$4,529	6
Isai C	\$7,932	9	Moe K	\$5,508	4	Daniel L	\$4,524	5
Bobby B	\$7,770	3	Kristi J	\$5,476	4	Ian H	\$4,500	6
Brooke G	\$7,680	1	Alicia W	\$5,469	4	Laquanda S	\$4,462	3
Stacey E	\$7,668	11	Melody T	\$5,437	5	Ryan S	\$4,456	3
Daniel S	\$7,651	8	Jeff M	\$5,425	6	Katie M	\$4,452	5

LAST WEEK'S TOP PRODUCERS

	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Ronnie B	\$4,427	6	Semenya J	\$3,808	4	Windy H	\$3,360	4
Guy M	\$4,413	5	Josh W	\$3,772	5	Bryson S	\$3,355	5
Ryan M	\$4,408	3	Brandi B	\$3,771	4	Riley B	\$3,339	4
Luke R	\$4,391	4	Brittany B	\$3,758	3	Anthony J	\$3,337	2
Nick R	\$4,380	5	Channa G	\$3,725	3	Billy K	\$3,337	2
Randy L	\$4,305	4	Matthew T	\$3,720	4	Christian A	\$3,273	3
Dalton S	\$4,287	6	Storme C	\$3,695	3	Brittney P	\$3,259	3
Lacey L	\$4,236	4	Kailyn B	\$3,686	4	Cat B	\$3,240	3
Alisa B	\$4,227	2	Tony F	\$3,670	3	Samantha B	\$3,235	4
Pat B	\$4,221	6	Patrick W	\$3,660	1	Robert G	\$3,229	3
Wanda L	\$4,212	4	Andrew W	\$3,626	2	Nick G	\$3,214	3
Alstin V	\$4,210	7	Stephen D	\$3,623	3	Joseph F	\$3,192	5
Chris N	\$4,185	3	Andres R	\$3,609	5	Erica B	\$3,192	5
Katelynn M	\$4,154	2	Joe T	\$3,600	2	Hunter C	\$3,192	1
Pierce M	\$4,126	4	Will F	\$3,586	4	Crystal T	\$3,182	5
Jake K	\$4,080	3	Bryan P	\$3,572	3	Sergio D	\$3,146	5
Coult A	\$4,056	4	Mike R	\$3,560	3	Josiah M	\$3,132	2
Karim M	\$4,043	4	Larry G	\$3,533	3	Loc P	\$3,119	3
Ryder D	\$4,034	3	LaTrice R	\$3,525	5	Cliff S	\$3,111	6
Denene G	\$3,965	2	AJ R	\$3,510	4	Josh J	\$3,106	4
Riddick B	\$3,960	3	Joseph C	\$3,500	3	Keith S	\$3,080	6
Harrison W	\$3,960	3	Jonathan J	\$3,497	4	Chamberlain O	\$3,060	4
Shanna B	\$3,943	3	Deborah H	\$3,448	4	Rachel J	\$3,014	3
Ashton M	\$3,942	4	Amy C	\$3,447	3	Beverley C	\$3,006	3
Jeffrey S	\$3,933	4	James T	\$3,444	4			
Sherry L	\$3,819	6	Smiley M	\$3,377	4			

DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!



Fast Start Agent Bonus Program

Up to **\$8,000** in 1st Quarter
2024 bonuses? Yes please!

Earn up to an additional \$8,000 in bonuses on your SimpliNow Legacy® sales!

You're automatically enrolled in the 2024 Fast Start Agent Bonus Program which offers a total 1st Quarter 2024 bonus of up to \$8,000! The program runs from January 1, 2024 to March 31, 2024.

It's easier than ever to qualify! Just sell five SimpliNow Legacy Max (level death benefit) or SimpliNow Legacy (graded death benefit) simplified issue whole life (SIWL) policies and qualify to receive \$500. Keep selling and your bonus grows – after 20 paid applications, you'll have qualified for a total of \$8,000! What a great start to 2024!

Bonus Period: January 1, 2024 to March 31, 2024

2024 Fast Start Bonus Tiers	Paid SIWL Applications*	Tier Payout Bonus	Total Cumulative Bonus
1	5	\$500	\$500
2	10	\$2,000	\$2,500
3	15	\$2,500	\$5,000
4	20	\$3,000	\$8,000

* Policies that lapse or otherwise terminate during the Bonus Period or at any time up to the date of payment will not count toward qualifying production for purposes of this program.

This bonus program was designed for agents who sell SimpliNow Legacy Max and SimpliNow Legacy – whether you're a brand-new agent or a top producer! Just make sure you're registered on Connex, completed your required AML (Anti-Money Laundering) training, and are able to access the SIWL eApp under "Start Your Application" section in Connex.

Kick off 2024 and your SimpliNow Legacy sales today!
Be sure to review the program rules on page 2.

CLICK HERE TO LEARN MORE!



