

VOLUME 12 - ISSUE 48

The Pulse

WHAT WE DO MATTERS!

Agent of the Week Elizabeth F.

CONGRATULATIONS TO ELIZABETH F.,
OUR AGENT OF THE WEEK FOR LAST WEEK.

FUELED BY HOLIDAY CHEER, SHE WROTE A
PHENOMENAL **\$23,462 IN A/P ON 15 APPS**
WHILE DODGING SHOPPERS, BELL RINGERS,
AND PSEUDOSANTAS!

WAY TO GO ELIZABETH!

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Last Week's Top Teams

\$50K

TEAM	A/P	APPS
Chris C	\$787,290	914
Garrett H	\$693,194	806
Josh S	\$617,510	714
Keith T	\$554,856	648
Greg B	\$338,049	407
Nick G	\$332,319	323
Andrew E	\$329,517	383
Ashley C	\$280,933	325
Dusty T	\$272,967	343
Isaac S	\$224,735	264
Brian C	\$201,525	241
Garrett S	\$168,873	191
Blythe B	\$168,162	213
Max G	\$151,501	151
Will K	\$148,632	147
Laura M	\$120,930	178
Cole T	\$97,523	103

TEAM	A/P	APPS
Naomi G	\$90,653	100
Alex C	\$86,974	96
Dylan W	\$82,699	96
Marcus Al-S	\$80,817	83
Nate S	\$73,434	74
Storme C	\$68,682	88
Steven H	\$66,612	57
Scott D	\$66,268	101
Cody L	\$56,501	75
Blake N	\$55,643	65
Shane R	\$55,116	61
Mekayla M	\$54,958	65
AJ R	\$53,559	69
Alex M	\$52,060	69
Kailyn B	\$51,268	51
Alex P	\$50,143	61

\$820k-849,999

TEAM	A/P	APPS
Russell W III	\$49,795	41
Doug H	\$48,923	61
Dennis R	\$47,799	36
Colby S	\$47,412	55
Dustin H	\$46,980	54
Mason D	\$45,031	42
Martin M	\$43,749	36
Branden D	\$41,868	43
James T	\$40,927	49
Gerardo M	\$40,537	39
Ali O	\$40,197	38
Derrick L	\$39,129	59
Stephen D	\$35,838	32
Brian A	\$35,431	44
Asia H	\$34,929	42
Marcus C	\$33,975	29
Cat B	\$33,215	31

TEAM	A/P	APPS
Abel H	\$31,790	32
Steven W	\$30,766	35
Eugene M	\$29,986	25
Josiah M	\$29,940	26
Eric G	\$29,311	37
Matthew T	\$29,012	26
Grayson R	\$28,877	32
Connor E	\$28,867	28
Joe B	\$28,802	29
Owen M	\$27,931	27
Xavier C	\$27,821	31
Bobby B	\$27,733	25
Christina B	\$27,226	31
Art T	\$26,606	56
Fred F	\$26,037	18
Adrienne M	\$25,671	27

TEAM	A/P	APPS
Rafael R	\$25,272	31
Joshua T	\$24,891	33
Tyler K	\$24,633	33
Tai S	\$24,046	35
Courtney P	\$23,306	25
Rex N	\$23,210	23
Jessica D	\$22,987	33
Nick R	\$22,782	30
Jermaine W	\$22,488	44
Ryan B	\$22,362	13
Connor H	\$21,853	23
Robert H	\$21,831	34
Dima F	\$20,775	18
Danny B	\$20,652	18
Jonathan S	\$20,564	12
Becca A	\$20,331	21

\$80k-819,999

TEAM	A/P	APPS
Stefanie R	\$18,900	30
Brooke M	\$18,408	14
Amanda F	\$18,306	27
Chad A	\$18,084	23
Tracy S	\$18,040	23
Mike R	\$17,490	12
Chrystal S	\$16,592	26
Stacye T	\$16,592	8
Mario F	\$16,573	32
Grace W	\$16,370	17
Yassir A	\$16,174	20
Jonathan J	\$16,149	26
John S	\$16,108	18
Brittney P	\$16,047	9
Mitch B	\$15,969	23
Jalen D	\$15,962	10
Nichole B	\$15,433	15
Ryan B	\$15,393	16
Brandon L	\$14,851	19

TEAM	A/P	APPS
Bobby P	\$14,658	23
Bryson S	\$14,507	18
Cody W	\$14,430	18
Crystal T	\$14,277	22
Anthony J	\$14,182	17
Pierce M	\$13,832	16
Rodney G	\$13,661	15
John H	\$13,471	14
Guy M	\$12,840	17
Katie M	\$12,813	23
Anthony H	\$12,591	10
James C	\$12,220	13
Jaime M	\$12,062	13
Tiffany T	\$11,926	15
Zamantha M	\$11,926	15
Daniel K	\$11,690	8
Jack M	\$11,597	11
Ryan S	\$11,380	13
Windy H	\$11,329	16

TEAM	A/P	APPS
David E	\$11,296	22
Kalid H	\$11,076	11
Mason H	\$11,076	11
Court L	\$11,046	11
Carter P	\$10,949	14
Jonathan M	\$10,550	13
Chad S	\$10,540	13
Jim H	\$10,385	9
Jessica R	\$10,276	6
Kelsie A	\$10,062	8
Jenny G	\$9,792	12
Cameron M	\$9,483	15
Candace N	\$9,396	10
Brittany F	\$9,368	11
Alstin V	\$9,290	11
Billy K	\$9,268	11
Riley P	\$9,087	18
Tyler E	\$9,008	9

LAST WEEK'S

\$10k+ Grand Land Agents

AGENT	A/P	APPS
Elizabeth F	\$23,462	15
Martin M	\$21,275	15
Dennis R	\$18,095	14
Besian M	\$16,983	9
Laura B	\$14,787	8
Smiley M	\$13,053	14
Stephen C	\$12,767	10
Shonna H	\$12,635	8
Alek M	\$12,135	4
Gerardo M	\$11,892	9
Alivia K	\$11,810	14
Jackie M	\$11,582	3
Jonathan J	\$11,545	16
Yassir A	\$11,467	14
Fred F	\$11,309	10

AGENT	A/P	APPS
Steven H	\$11,214	10
Mason H	\$11,076	11
Andrea S	\$10,880	9
Connor H	\$10,777	12
Gerardo P	\$10,557	12
Chad A	\$10,487	20
Tatum T	\$10,428	12
Brittney P	\$10,425	9
Mark C	\$10,329	12
Jessica R	\$10,276	6
Stacye T	\$10,104	8
Ricky M	\$10,053	10
Coult A	\$10,032	9
Courtney P	\$10,025	12

LAST WEEK'S

Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Elizabeth F	\$23,462	15	Samantha D	\$9,444	9	Chasity E	\$7,078	7
Martin M	\$21,275	15	Mycharra S	\$9,422	9	Matthew T	\$7,068	6
Dennis R	\$18,095	14	Bobby B	\$9,304	8	Pinkney P	\$7,008	4
Besian M	\$16,983	9	Matteo A	\$8,982	5	Ben B	\$6,912	6
Laura B	\$14,787	8	Dima F	\$8,952	9	Trevor S	\$6,886	8
Smiley M	\$13,053	14	Derrick L	\$8,916	8	Robert H	\$6,852	6
Stephen C	\$12,767	10	Isaac R	\$8,783	7	Teddy H	\$6,834	5
Shonna H	\$12,635	8	Owen M	\$8,743	6	Ronnie B	\$6,740	11
Alek M	\$12,135	4	Michael C	\$8,658	11	Jenny G	\$6,731	9
Gerardo M	\$11,892	9	Jim H	\$8,604	7	Ahmadou C	\$6,708	6
Alivia K	\$11,810	14	Ryder D	\$8,544	9	Ryan S	\$6,694	7
Jackie M	\$11,582	3	Chris N	\$8,316	5	Steven W	\$6,681	7
Jonathan J	\$11,545	16	Jackie M	\$8,284	8	Matt F	\$6,660	7
Yassir A	\$11,467	14	Mike R	\$8,250	6	John S	\$6,600	6
Fred F	\$11,309	10	Russell W III	\$8,078	8	Landon H	\$6,588	10
Steven H	\$11,214	10	Katie K	\$7,939	8	Connor F	\$6,566	7
Mason H	\$11,076	11	Bill E	\$7,935	7	Dave M	\$6,533	6
Andrea S	\$10,880	9	Xavier C	\$7,821	11	Michael M	\$6,474	4
Connor H	\$10,777	12	Titus H	\$7,776	9	Brandi B	\$6,441	4
Gerardo P	\$10,557	12	Courtney P	\$7,752	4	Mikal R	\$6,438	6
Chad A	\$10,487	20	Melody T	\$7,689	7	Garrett H	\$6,438	6
Tatum T	\$10,428	12	Winner M	\$7,652	5	Levi H	\$6,437	11
Brittney P	\$10,425	9	Daniel S	\$7,632	9	Tony F	\$6,395	5
Mark C	\$10,329	12	Loc P	\$7,529	8	Etta L	\$6,382	12
Jessica R	\$10,276	6	Rebekah H	\$7,519	11	Anthony D	\$6,353	6
Stacye T	\$10,104	8	Kershlyn L	\$7,454	9	Melinda P	\$6,346	5
Ricky M	\$10,053	10	Alex M	\$7,349	10	Steven C	\$6,320	6
Coult A	\$10,032	9	Seth B	\$7,341	7	Sheena W	\$6,300	4
Courtney P	\$10,025	12	Phillip J	\$7,289	6	Semenya J	\$6,255	5
Latoya D	\$9,992	9	Paige A	\$7,260	7	Sergio D	\$6,245	8
Brandon P	\$9,966	10	Shawn T	\$7,236	13	Dylan W	\$6,234	6
Sherri W	\$9,678	7	Jaime M	\$7,236	8	Grace W	\$6,212	6
Ashley B	\$9,650	12	Cody C	\$7,155	9	Sean Y	\$6,209	6
Spencer V	\$9,524	12	Greg D	\$7,128	7	Tanya V	\$6,196	5
Anis B	\$9,462	4	Anthony R	\$7,108	4	Jack G	\$6,170	7

LAST WEEK'S

Top Producers

AGENT	A/P	APPS
Lacey L	\$6,151	10
Ashley M	\$6,077	10
Casey K	\$6,071	4
Rachel C	\$6,032	10
Ryan B	\$6,014	6
Daniel L	\$6,012	6
Jere M	\$5,996	6
Stephen D	\$5,957	9
Joe H	\$5,945	7
Christian A	\$5,910	6
Naomi G	\$5,909	7
Cameron W	\$5,893	3
Joshua M	\$5,867	5
Regine C	\$5,858	10
Cameron K	\$5,858	8
Gonzalo L	\$5,796	5
Brian C	\$5,793	3
Jacob S	\$5,781	4
Nick S	\$5,714	9
Charles S	\$5,624	8
Kathleen I	\$5,623	6
Janard H	\$5,622	4
Art T	\$5,617	9
David F	\$5,559	6
Jake T	\$5,556	9
AJ R	\$5,524	6
Jake K	\$5,520	5
Zachary E	\$5,513	8
Christie S	\$5,508	4
Josh S	\$5,504	4
Emilee A	\$5,477	4
Don G	\$5,470	6
Alstin V	\$5,460	6
Brad K	\$5,459	6
Moe A	\$5,432	6

AGENT	A/P	APPS
Marcus Al-S	\$5,402	6
Martina W	\$5,393	9
Kendra K	\$5,366	8
Marcus B	\$5,362	5
Peyton W	\$5,349	7
Jenna F	\$5,340	7
Giuseppe B	\$5,327	7
Jeff B	\$5,316	6
Anthony T	\$5,316	5
Chrystal S	\$5,296	4
Sam P	\$5,291	7
Brett B	\$5,273	6
Jonathan M	\$5,269	9
Stefanie R	\$5,256	9
DeQuentin D	\$5,254	4
Dallas B	\$5,236	6
Jacob W	\$5,235	7
Aubrey B	\$5,226	7
Tracy S	\$5,200	6
Brittany B	\$5,195	5
Zach	\$5,181	6
Guy M	\$5,180	5
Chantel H	\$5,172	2
Elizabeth C	\$5,150	7
Ali AIK	\$5,129	7
Mikaya B	\$5,115	7
Tenneisha M	\$5,079	4
Aikeem B	\$5,074	9
Laquanda S	\$5,017	6
Aus N	\$5,016	5
Samantha B	\$5,008	2
Nichole B	\$5,005	3
Stephanie J	\$5,002	5
George M	\$4,980	7
Austin O	\$4,977	6

AGENT	A/P	APPS
Nathan C	\$4,941	4
Tyler E	\$4,935	6
Bryan B	\$4,932	6
Jalen D	\$4,896	4
Regina L	\$4,868	3
Brooke M	\$4,860	5
Ryan M	\$4,855	5
Parker W	\$4,852	5
Francis T	\$4,848	4
Cody P	\$4,834	5
Storme C	\$4,828	5
Mason C	\$4,823	2
LaTrice R	\$4,819	4
Karen F	\$4,812	7
Matt D	\$4,811	3
Jermaine W	\$4,807	8
Alicia W	\$4,802	4
Macy H-P	\$4,801	7
Kacee C	\$4,800	5
Tai S	\$4,787	11
Mario F	\$4,785	5
TJ S	\$4,760	5
Mitch B	\$4,758	10
Ali O	\$4,743	3
Tracy G	\$4,727	5
John C	\$4,720	4
Tom F	\$4,718	10
Harry W	\$4,709	6
Beverley C	\$4,686	7
Kristi J	\$4,682	7
Keith L	\$4,681	3
Ben J	\$4,678	4
Samantha T	\$4,669	8
Joe C	\$4,604	5
Casey W	\$4,577	6

LAST WEEK'S

Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Tanya F	\$4,573	8	Larry G	\$4,049	5	Ryan B	\$3,616	2
Riddick B	\$4,560	6	Ashley R	\$4,015	3	Chris M	\$3,611	5
Solon S	\$4,549	19	Windy H	\$4,012	5	Jonathan S	\$3,581	3
Clarence J	\$4,532	6	Donna T	\$4,001	9	Peyton P	\$3,576	3
Samantha W	\$4,525	6	Taylor M	\$3,980	5	Lois M	\$3,570	9
Bruce P	\$4,505	5	Camaron H	\$3,966	5	Joseph C	\$3,566	4
Drew L	\$4,500	4	Marc S	\$3,931	4	Hunter R	\$3,557	4
Cody L	\$4,496	4	Mark N	\$3,908	5	Wanda L	\$3,556	3
Mindy W	\$4,487	6	Linda S	\$3,900	6	Rebekah S	\$3,544	4
Leslie I	\$4,478	4	Blake N	\$3,893	5	Brianna L	\$3,543	6
Jillian M	\$4,471	3	Alen J	\$3,860	4	Daniel B	\$3,540	4
Val A	\$4,434	12	Nathan A	\$3,850	4	Josh A	\$3,531	7
Pierce M	\$4,421	5	Gary M	\$3,849	5	Dakota Y	\$3,516	3
Lauren K	\$4,389	5	Zach B	\$3,840	4	Yvin FanF	\$3,512	4
Emily S	\$4,367	5	Jeremiah M	\$3,840	3	Nick G	\$3,501	4
Resie	\$4,365	4	Amanda F	\$3,825	5	James 'ATG' B	\$3,500	4
Brandon L	\$4,343	5	Malcom H	\$3,820	6	Deborah H	\$3,486	2
Treyvon B	\$4,322	4	Silas S	\$3,820	1	Joseph E	\$3,481	5
Debara B	\$4,304	10	Alex C	\$3,784	3	Erica B	\$3,475	6
Semos K	\$4,283	3	Nick R	\$3,773	6	Dale P	\$3,472	5
Jamir J	\$4,282	5	Brittany F	\$3,745	5	Carter P	\$3,465	5
Nicholas R	\$4,265	4	Lucas S	\$3,745	4	Dawn J	\$3,464	5
Court L	\$4,238	3	Brian A	\$3,744	2	John H	\$3,463	3
Pat B	\$4,221	6	Katie M	\$3,726	4	Matthew L	\$3,456	5
Louinel A	\$4,212	5	Eugene M	\$3,720	4	Michaela H	\$3,440	4
Brittany R	\$4,206	3	Nic W	\$3,714	4	Tyler G	\$3,430	9
Dylan A	\$4,180	5	Sam	\$3,701	5	Brooke M	\$3,412	4
Brandon M	\$4,158	5	Garret D	\$3,697	3	Shyla B	\$3,405	4
Andres R	\$4,154	7	Hobbs J	\$3,670	5	Ashton M	\$3,393	5
Daryl P	\$4,140	2	Grace S	\$3,669	4	Mike R	\$3,386	6
Alex P	\$4,120	5	Jack M	\$3,662	4	Sarah S	\$3,369	4
Corinne C	\$4,093	6	Candace N	\$3,647	5	Larry M	\$3,369	2
Morgan P	\$4,086	9	James A	\$3,645	11	Terrie E	\$3,357	3
Haley F	\$4,067	4	Brett M	\$3,628	4	Bryson S	\$3,355	5
Stacey R	\$4,066	3	Crystal T	\$3,619	5	Will F	\$3,325	3

LAST WEEK'S

Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Moe B	\$3,318	5	Christina B	\$3,226	3	Casey S	\$3,145	2
Florence C	\$3,317	7	Adrian W	\$3,225	3	Christopher C	\$3,127	4
Michale M	\$3,314	3	Josh M	\$3,214	2	Jonathan M	\$3,125	3
Kim M	\$3,314	3	Leslie B	\$3,209	4	Tommy S	\$3,100	2
Jasmin C	\$3,312	4	Brittany R	\$3,209	4	Lydia M	\$3,098	3
Brandon H	\$3,290	4	Dalton W	\$3,208	4	Latoya B	\$3,084	2
Harrison W	\$3,276	5	Joel F	\$3,204	4	Brendan R	\$3,078	4
Randy L	\$3,271	4	Ann B	\$3,204	4	John G	\$3,061	3
Kassey K	\$3,264	1	Keegan P	\$3,199	6	Madison K	\$3,058	5
Betsy B	\$3,264	3	Mahdi A	\$3,192	4	Isai C	\$3,048	3
Justin R	\$3,253	4	Joshua T	\$3,184	2	Troy B	\$3,045	4
Tonya K	\$3,252	3	Patrick B	\$3,180	4	Cliff S	\$3,039	4
Lily B	\$3,245	4	Jaden S	\$3,165	6			
Kevin N	\$3,228	4	Brandon D	\$3,148	2			

LAST WEEK'S #1 APP WRITER

Chad A with 20 Apps!





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