

VOLUME 12 - ISSUE 47

# the pulse

WHAT WE DO MATTERS!

## AGENT OF THE WEEK

**JOHN H.  
"SPEED DEMON"**

**WHILE MANY WERE FILLING UP ON  
TURKEY LAST WEEK, THIS SPEED DEMON  
WAS MAKING THE ROUNDS IN THE FIELD!  
JOHN H. RACED HIS WAY TO AGENT OF  
THE WEEK LAST WEEK BY WRITING  
\$17,353 IN A/P ON 13 APPS!  
CONGRATULATIONS!**

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# Last Week's Top Teams

**\$50k+**

TEAM	A/P	APPS
Chris C	\$571,461	631
Garrett H	\$518,591	573
Josh S	\$456,143	501
Keith T	\$292,612	391
Andrew E	\$236,458	272
Blair O	\$201,795	188
Greg B	\$194,733	263
Nick G	\$172,637	169
Dusty T	\$158,041	228
Ashley C	\$145,865	186

TEAM	A/P	APPS
Garrett S	\$115,218	138
Max G	\$106,408	108
Blythe B	\$95,449	124
Alex C	\$79,045	73
Laura M	\$64,955	178
Dustin H	\$64,704	55
Will K	\$61,951	60
Storme C	\$60,430	66
Marcus Al-S	\$50,691	54

## Deadline

REMEMBER TO PLACE YOUR DIGITAL LEADS  
ORDERS BEFORE THE FIRST OF THE MONTH TO  
BE FILLED THE FOLLOWING MONTH!



# \$20K - \$49,999

TEAM	A/P	APPS
Scott D	\$48,865	54
Cole T	\$48,483	48
Naomi G	\$43,072	46
Eric G	\$40,634	37
Nate S	\$40,016	54
Shane R	\$35,535	37
Alex M	\$34,645	46
Dylan W	\$32,993	38
Cody L	\$30,996	46
Mekayla M	\$30,422	38
Martin M	\$29,813	20

TEAM	A/P	APPS
Russell W III	\$29,264	29
Kailyn B	\$28,706	31
Dennis R	\$27,959	26
John H	\$27,780	22
Blake N	\$27,527	43
AJ R	\$27,392	33
Eugene M	\$26,433	34
Doug H	\$26,164	31
Gerardo M	\$25,478	25
James T	\$24,922	49
Branden D	\$24,111	24

TEAM	A/P	APPS
Rafael R	\$22,616	25
Jermaine W	\$22,488	44
Alex P	\$22,026	21
Nick R	\$21,941	23
Colby S	\$21,572	23
Robert H	\$20,887	25
Asia H	\$20,811	34
Grayson R	\$20,323	18
Xavier C	\$20,323	18
Rex N	\$20,223	22

# \$50K - \$79,999

TEAM	A/P	APPS
Derrick L	\$19,456	31
Brian A	\$19,363	25
Matthew T	\$18,979	22
Marcus C	\$18,695	22
Fred F	\$18,547	15
Stephen D	\$18,505	23
Mason D	\$18,386	25
Ali O	\$18,386	25
Chad A	\$18,084	23
Jonathan J	\$17,769	29
Tyler K	\$17,666	21
Cat B	\$17,433	21
Amanda F	\$16,728	9
Joe B	\$15,648	15
Steven W	\$15,353	17
Art T	\$15,299	29

TEAM	A/P	APPS
Owen M	\$15,267	18
Rodney G	\$14,797	14
Cameron M	\$13,881	4
Christina B	\$13,389	18
Abel H	\$12,948	11
Courtney P	\$12,898	18
Joshua T	\$12,596	20
Danny B	\$12,404	13
Connor H	\$12,384	10
Kalid H	\$12,384	10
Ryan S	\$12,111	16
Grace W	\$12,076	12
Stefanie R	\$12,075	20
Katie M	\$11,768	11
Zamantha M	\$11,476	25
Tiffany T	\$11,476	25

TEAM	A/P	APPS
Chad S	\$11,176	13
William D	\$11,120	6
Malika W	\$10,946	11
Bobby P	\$10,933	29
Jonathan M	\$10,514	11
Mason H	\$10,488	9
Joseph E	\$10,253	11
Karen F	\$10,213	27
Stacye T	\$10,104	8
Pierce M	\$10,103	13
Amy M	\$9,856	20
Dima F	\$9,522	9
Guy M	\$9,501	9
Mike B	\$9,237	7
Jessica D	\$9,141	16



LAST WEEK'S

# \$10k+ Grand Land Agents

AGENT	A/P	APPS
Martin M	\$21,201	10
John H	\$17,353	13
Joe H	\$16,826	8
Nelson C	\$13,881	4
Amanda F	\$13,652	7

AGENT	A/P	APPS
DeQuentin D	\$13,598	23
Ashley F	\$13,154	12
Spencer VanD	\$12,541	18
Mason H	\$10,488	9

LAST WEEK'S #1 APP WRITER

# DeQuentin D

with 23 Apps!



LAST WEEK'S

# Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Martin M	\$21,201	10	Josh J	\$6,075	6	Greg D	\$4,917	4
John H	\$17,353	13	David F	\$5,937	5	Tanya V	\$4,915	7
Joe H	\$16,826	8	Trina C	\$5,881	10	Regina L	\$4,898	6
Nelson C	\$13,881	4	Lydia M	\$5,804	10	Keegan P	\$4,847	5
Amanda F	\$13,652	7	Jeannette B	\$5,793	7	Lawanda B	\$4,809	19
DeQuentin D	\$13,598	23	Daniel L	\$5,772	9	Jermaine W	\$4,807	8
Ashley F	\$13,154	12	Tonia B	\$5,740	7	Anis B	\$4,777	3
Spencer V	\$12,541	18	Brittney P	\$5,740	3	Samantha T	\$4,669	8
Mason H	\$10,488	9	Brett B	\$5,736	6	Tamara C	\$4,652	4
Dennis R	\$8,771	9	Nick S	\$5,714	5	Giuseppe B	\$4,609	4
Matthew T	\$8,688	8	Thuy Tien N	\$5,574	7	Shawn T	\$4,601	8
Stephanie J	\$8,497	7	James A	\$5,564	4	Blair O	\$4,596	1
Alivia K	\$8,473	9	Mark C	\$5,520	5	Russell W III	\$4,596	4
Stephen D	\$7,801	8	Phillip J	\$5,475	4	James A	\$4,582	7
Malika W	\$7,623	9	Katie M	\$5,448	4	Dima F	\$4,559	5
Rebekah H	\$7,554	6	Briana B	\$5,423	7	Ryan S	\$4,549	7
Fred F	\$7,481	5	Ricky M	\$5,368	8	Courtney P	\$4,540	6
Anthony D	\$7,254	7	Lindsay L	\$5,342	2	Clarence J	\$4,532	6
Levi H	\$7,207	6	Ashley B	\$5,340	4	Smiley M	\$4,484	5
Branden D	\$7,114	7	Ann B	\$5,330	4	Beverley C	\$4,454	10
John C	\$7,084	6	Lovenda O	\$5,327	3	Marco G	\$4,438	8
Jim H	\$6,936	6	Jacqueline M	\$5,326	3	Christian A	\$4,393	5
Semos K	\$6,888	3	Laura B	\$5,282	4	Dallas B	\$4,392	4
Seth B	\$6,790	5	Corinne C	\$5,222	7	Jacob W	\$4,386	4
Ninah W	\$6,683	4	Sheena W	\$5,208	4	Riley P	\$4,385	4
Mikal R	\$6,652	6	Sergio D	\$5,143	4	Moe B	\$4,333	6
Trevor S	\$6,631	8	Chris L	\$5,127	2	Samuel J	\$4,317	3
Nick R	\$6,558	9	Gerardo M	\$5,112	3	Gerardo P	\$4,260	5
Naomi G	\$6,522	6	Titus H	\$5,052	7	Patrick B	\$4,254	1
Kendra K	\$6,435	5	Rachel C	\$5,036	10	Robert H F	\$4,251	2
Jack G	\$6,432	8	Charles S	\$5,025	7	Pat B	\$4,221	6
William D	\$6,284	3	Coult A	\$5,014	4	Jonathan M	\$4,212	4
Marcus Al-S	\$6,132	5	Keith S	\$5,004	2	Owen M	\$4,184	3
Eric G	\$6,099	6	Yassir A	\$5,000	9	Kiana T	\$4,150	6
Jessica R	\$6,078	5	Melinda P	\$4,963	4	Zachary E	\$4,075	2

LAST WEEK'S

# Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Anthony T	\$4,032	2	Tavoreion L	\$3,599	7	Riddick B	\$3,216	6
Ashton M	\$4,028	4	Will F	\$3,588	5	Loc P	\$3,204	2
Matthew M	\$4,024	3	Tyler E	\$3,554	5	Storme C	\$3,200	4
Paige A	\$3,981	4	Rex N	\$3,517	4	Joey B	\$3,180	5
Brittany B	\$3,935	3	wade S	\$3,506	3	Samantha D	\$3,180	5
Brandon M	\$3,924	5	Deborah H	\$3,486	2	Besian M	\$3,162	2
Channa G	\$3,924	3	Chuck M	\$3,460	3	Olivia O	\$3,151	5
Hussein Al C	\$3,858	4	Lisa P	\$3,447	6	Kendric G	\$3,139	3
Rafael M	\$3,838	3	Joel F	\$3,447	2	Teddy H	\$3,132	3
Tonya K	\$3,813	4	Jake G	\$3,442	3	Pierce M	\$3,126	4
Louinel A	\$3,813	5	Dalton L	\$3,432	2	Madison D	\$3,096	3
Kathleen I	\$3,807	4	Matt H	\$3,402	1	William M	\$3,073	3
Nathan C	\$3,780	2	Dakota Y	\$3,372	2	Macy H-P	\$3,057	3
Emily S	\$3,768	3	Bobby B	\$3,367	4	Dalton N	\$3,054	4
Ivan H	\$3,744	4	George M	\$3,350	5	Chelsea P	\$3,049	4
David C	\$3,727	4	Brandon D	\$3,346	5	Elizabeth F	\$3,047	3
Teona H	\$3,696	2	Windy H	\$3,340	5	Katie K	\$3,040	3
Xavier C	\$3,679	5	Moe K	\$3,326	4	Roberto V	\$3,031	2
Cameron K	\$3,673	3	Angela F	\$3,313	3	Lucas S	\$3,018	4
Chad A	\$3,670	3	Mike B	\$3,300	2	Cameron F	\$3,017	3
Jordan P	\$3,655	6	Nathan A	\$3,278	4	Hunter R	\$3,014	2
Joseph C	\$3,653	4	Garrett H	\$3,254	2	Chasity E	\$3,013	3







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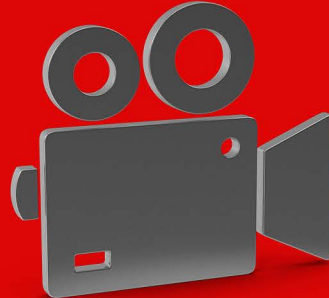
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