

VOLUME 12 - ISSUE 49

The Pulse

WHAT WE DO MATTERS!

Agent of the Week

Laura B

"She's a Force" -Mekayla M

Laura's team calls her a **FORCE!** She definitely was a force in the field last week writing an astounding, **\$20,601 in A/P** and protecting **24 lives** earning her the title of Agent of the Week! Congratulations Laura!



North American Senior Benefits
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LAWRENCEVILLE, GA 30043

Last Week's Top Teams

\$50k+

TEAM	A/P	APPS
Chris C	\$877,572	918
Garrett H	\$782,919	816
Josh S	\$695,011	723
Keith T	\$587,067	739
Andrew E	\$395,100	420
Blair O	\$384,473	356
Greg B	\$381,732	449
Nick G	\$350,999	325
Ashley C	\$335,515	363
Dusty T	\$301,582	392
Isaac S	\$220,094	223
Max G	\$208,414	189
Brian C	\$201,344	199
Blythe B	\$186,784	238
Will K	\$161,877	158
Garrett S	\$140,085	154
Laura M	\$129,824	178
Scott D	\$124,560	155
Alex C	\$120,083	106
Naomi G	\$98,788	121

TEAM	A/P	APPS
Mekayla M	\$97,262	98
Cole T	\$93,541	113
Marcus Al-S	\$83,114	78
Dylan W	\$77,022	100
Blake N	\$71,802	92
Dustin H	\$69,278	57
Storme C	\$68,541	69
AJ R	\$63,816	68
Mason D	\$63,051	56
Steven H	\$59,454	49
Jessica D	\$57,928	53
Russell W III	\$54,189	46
Nate S	\$53,507	65
Rafael R	\$52,437	39
Branden D	\$52,139	65
Alex P	\$51,524	48
Cody L	\$51,496	69
Brian A	\$51,053	52
Alex M	\$50,550	61

Deadline

REMEMBER TO PLACE YOUR DIGITAL LEADS
ORDERS BEFORE THE FIRST OF THE MONTH TO
BE FILLED THE FOLLOWING MONTH!

\$820k-849,999k

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Asia H	\$49,568	45	Colby S	\$32,802	40	Brooke M	\$25,082	19
Shane R	\$47,989	60	Adrienne M	\$32,515	30	Guy M	\$25,076	34
James T	\$47,403	63	Cat B	\$31,407	32	Walter G	\$24,146	19
Ali O	\$45,704	41	Dennis R	\$30,983	28	Anthony H	\$24,139	24
Stephen D	\$44,443	57	Chad A	\$30,949	20	Christina B	\$23,755	29
Eric G	\$43,247	35	Gerardo M	\$30,837	34	Amanda F	\$23,641	23
Joe B	\$43,140	50	Xavier C	\$30,225	20	Kalid H	\$23,615	28
Doug H	\$42,586	59	Tracy S	\$30,119	38	Josiah M	\$23,118	17
Grayson R	\$42,395	27	Derrick L	\$29,248	39	Jermaine W	\$22,488	44
Kailyn B	\$39,512	46	Matthew T	\$27,810	29	Bobby B	\$21,826	29
Jessica D	\$38,078	53	Jessica R	\$27,378	26	Robert H	\$21,674	30
Connor H	\$37,316	45	Tiffany T	\$26,839	40	Lauren C	\$21,568	16
Abel H	\$36,212	44	Zamantha M	\$26,839	40	Katie M	\$21,330	29
Art T	\$35,732	55	Whitney H	\$25,863	34	Steven W	\$20,824	28
Martin M	\$35,641	21	Owen M	\$25,354	28	Jalen D	\$20,567	14
Connor E	\$34,247	38	Marcus C	\$25,146	23	Tyler K	\$20,510	23
Spencer V	\$33,176	35						

\$80k-819,999k

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Jonathan M	\$19,606	23	Grace W	\$15,469	27	Alstin V	\$12,650	14
Jaime M	\$19,411	24	Fred F	\$15,398	11	William D	\$12,614	7
John S	\$19,199	19	Ryan B	\$15,319	13	Steven C	\$12,088	13
Ryan S	\$18,997	27	Riley P	\$15,256	23	Brandon L	\$11,937	13
Rex N	\$18,750	24	Mike R	\$15,253	10	Brooke M	\$11,814	8
Courtney P	\$18,701	20	Mason H	\$15,093	18	Hobbs J	\$11,710	19
Chad S	\$18,659	15	Jonathan S	\$15,031	17	Luke R	\$11,487	18
Daniel K	\$18,569	19	Brittney P	\$14,845	10	Larry G	\$11,437	13
Amy M	\$18,547	25	Carter P	\$14,844	22	Court L	\$11,431	10
Bobby P	\$18,388	35	Tai S	\$14,514	21	Chris L	\$11,252	14
Danny B	\$18,311	22	Jonathan J	\$14,232	14	Malika W	\$10,834	20
Pierce M	\$18,291	13	Cameron M	\$14,018	15	Pat W	\$10,547	9
Mitch B	\$18,196	22	Dima F	\$14,013	14	James C	\$10,544	11
Chuekha H	\$17,744	20	Cody W	\$13,668	11	Anthony J	\$10,442	16
Ryan B	\$17,656	14	Eugene M	\$13,516	17	Randy L	\$10,408	6
Brianna L	\$17,272	14	Nichole B	\$13,384	15	John H	\$10,242	11
Joshua T	\$17,070	20	Windy H	\$13,290	17	Janard H	\$9,863	14
Nick R	\$16,971	22	Rodney G	\$13,132	21	Mario F	\$9,836	16
Stefanie R	\$16,594	27	Yassir A	\$13,088	14	Karen F	\$9,750	22
Chrystal S	\$16,592	26	Christopher H	\$13,009	3	Cam W	\$9,477	5
Bryson S	\$16,138	20	Becca A	\$12,925	14	Michael M	\$9,041	12

LAST WEEK'S

\$10k+ Grand Land Agents

AGENT	A/P	APPS
Martin M	\$22,841	11
Laura B	\$20,601	24
Lindsay L	\$18,933	8
Alek M	\$17,618	7
Jessica R	\$16,850	14
Elizabeth F	\$16,614	11
Ben B	\$14,434	6
Art T	\$13,187	18
Spencer V	\$13,130	9
Storme C	\$12,353	13
Ricky M	\$12,320	12
Alexander I	\$11,985	2
Brooke M	\$11,500	6
Guy M	\$11,365	12

AGENT	A/P	APPS
Owen M	\$11,331	13
TJ S	\$11,292	5
Connor H	\$11,185	13
Tatum T	\$11,153	12
Mason H	\$10,896	15
Briana B	\$10,712	12
Greter H	\$10,528	12
Besian M	\$10,504	9
Randy L	\$10,408	6
Brandon C	\$10,315	7
Courtney P	\$10,272	12
Betsy B	\$10,212	8
Pierce M	\$10,181	5
Chad A	\$10,129	10

LAST WEEK'S

Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Martin M	\$22,841	11	Lauren C	\$9,312	4	Janard H	\$7,389	10
Laura B	\$20,601	24	Matthew T	\$9,288	8	Dallas B	\$7,331	6
Lindsay L	\$18,933	8	Jonathan M	\$9,119	7	Charles S	\$7,281	5
Alek M	\$17,618	7	Kobe T	\$9,097	4	Daniel S	\$7,281	7
Jessica R	\$16,850	14	Mason D	\$9,096	7	Jim H	\$7,248	8
Elizabeth F	\$16,614	11	Regine C	\$9,079	10	Jamir J	\$7,209	14
Ben B	\$14,434	6	Anthony H	\$9,040	11	Josh J	\$7,201	6
Art T	\$13,187	18	Russell W III	\$8,952	4	Cat B	\$7,200	7
Spencer V	\$13,130	9	Trevor S	\$8,924	13	Anis B	\$7,173	4
Storme C	\$12,353	13	Lauren F	\$8,831	5	Brandon M	\$7,146	7
Ricky M	\$12,320	12	Yassir A	\$8,821	9	Daniel B	\$7,141	11
Alexander I	\$11,985	2	Kalid H	\$8,522	10	Coult A	\$7,140	6
Brooke M	\$11,500	6	Gerardo P	\$8,459	10	Olivia O	\$7,136	4
Guy M	\$11,365	12	Sergio D	\$8,379	8	Chasity E	\$7,050	5
Owen M	\$11,331	13	Mitch B	\$8,344	13	Cameron M	\$7,024	7
TJ S	\$11,292	5	Jack G	\$8,340	10	Troy B	\$7,020	7
Connor H	\$11,185	13	Stephen C	\$8,314	6	Ben H	\$7,020	4
Tatum T	\$11,153	12	Lydia M	\$8,236	14	Stephanie J	\$7,012	5
Mason H	\$10,896	15	Isaiah J	\$8,227	6	Debara B	\$6,989	12
Briana B	\$10,712	12	Ryan S	\$8,006	6	Naomi G	\$6,944	7
Greter H	\$10,528	12	Asia H	\$7,984	8	Bobby B	\$6,936	6
Besian M	\$10,504	9	Bryan W	\$7,968	8	Latoya D	\$6,848	8
Randy L	\$10,408	6	Zach B	\$7,933	5	Melinda P	\$6,781	8
Brandon C	\$10,315	7	Oscar	\$7,812	1	Jacob S	\$6,746	7
Courtney P	\$10,272	12	Brett M	\$7,791	6	Alex P	\$6,744	6
Betsy B	\$10,212	8	Resie	\$7,713	7	Smiley M	\$6,727	6
Pierce M	\$10,181	5	Greg D	\$7,620	9	Ronnie B	\$6,679	12
Chad A	\$10,129	10	Steven H	\$7,580	4	Brittney P	\$6,675	10
Steven C	\$9,950	9	Melody T	\$7,577	6	Ashton M	\$6,655	6
Marcus Al-S	\$9,600	7	Ranaldo D	\$7,535	8	Robbie M	\$6,654	5
Amanda F	\$9,540	9	Fred F	\$7,523	6	Rachel J	\$6,546	6
AJ L	\$9,500	3	Rachel C	\$7,504	11	Grace S	\$6,535	7
Grace W	\$9,498	18	Titus H	\$7,500	8	Tyler G	\$6,516	7
Cameron W	\$9,477	5	Tom F	\$7,462	8	Derrick L	\$6,491	8
David C	\$9,468	13	Joe H	\$7,411	8	Joey B	\$6,432	5

LAST WEEK'S

Top Producers

AGENT	A/P	APPS
Kathleen I	\$6,427	7
Zamantha M	\$6,415	7
Jillian M	\$6,406	4
Chris N	\$6,371	5
Connor F	\$6,350	5
Giuseppe B	\$6,328	5
David F	\$6,328	6
Josiah M	\$6,312	6
Karen K	\$6,298	3
Moe A	\$6,174	6
Matt D	\$6,172	6
Gonzalo L	\$6,162	4
Corinne C	\$6,126	7
Jaime M	\$6,121	9
Michael H	\$6,060	3
Christian A	\$6,038	5
Jeannette B	\$6,019	14
John S	\$6,012	5
Lois M	\$6,004	7
Malika W	\$5,909	10
Carter P	\$5,902	7
Cody C	\$5,847	8
Nicholas R	\$5,846	5
Nick R	\$5,832	6
Lucas S	\$5,824	5
Chad W	\$5,818	5
Windy H	\$5,810	8
Mark C	\$5,805	4
Gabe H	\$5,789	5
Stefanie R	\$5,779	9
Stephen D	\$5,762	12
Brooke M	\$5,652	4
Katie M	\$5,610	5
Stacye T	\$5,593	5
Ann B	\$5,583	4

AGENT	A/P	APPS
Klein P	\$5,577	4
Casey W	\$5,572	4
Marta C	\$5,567	5
Ben J	\$5,560	1
Don G	\$5,556	10
Felisha L	\$5,554	6
Sheena W	\$5,544	5
Robert D	\$5,510	5
Devin G	\$5,508	5
Chelsea P	\$5,499	5
Matt H	\$5,475	6
Isai C	\$5,472	2
Mason C	\$5,464	3
Brad K	\$5,459	6
Aubrey B	\$5,458	8
Erica B	\$5,450	7
Jacob W	\$5,422	7
Dakota Y	\$5,404	3
Ryan R	\$5,390	6
Branden D	\$5,372	7
Barry J	\$5,370	5
Samantha B	\$5,367	5
Hobbs J	\$5,360	8
Ali O	\$5,342	3
Chance L	\$5,323	5
Gerardo M	\$5,292	5
Solon S	\$5,280	10
Daniel L	\$5,280	6
Ryan B	\$5,271	5
Jason B	\$5,264	9
Mario F	\$5,256	8
Taylor C	\$5,256	4
Katelynn M	\$5,256	4
Chris L	\$5,255	3
Laquanda S	\$5,239	6

AGENT	A/P	APPS
Chad S	\$5,220	5
Lauren D	\$5,197	9
Jere M	\$5,192	9
Darian G	\$5,187	6
Ryder D	\$5,184	5
Tavoreion L	\$5,136	7
Kim M	\$5,128	6
William R	\$5,127	5
Alstin V	\$5,120	6
Austin O	\$5,120	9
Tyler K	\$5,112	5
Brandon P	\$5,104	8
Dave M	\$5,094	4
Mikal R	\$5,075	6
Tracy S	\$5,043	4
Nathan A	\$5,027	5
Tyler G	\$5,024	5
Emilee A	\$5,022	4
Bryan B	\$4,992	4
Jeff B	\$4,992	3
Leslie P	\$4,983	7
Kendra K	\$4,980	10
Taylor M	\$4,960	6
Christopher H	\$4,955	2
Matthew M	\$4,944	5
Levi H	\$4,928	5
Martina W	\$4,925	10
Nathan C	\$4,904	5
Rachel R	\$4,898	8
Jess H	\$4,886	4
Alex M	\$4,848	8
Demetry J	\$4,842	4
Kershlyn L	\$4,841	5
Zachary E	\$4,836	8
Alex C	\$4,823	5

LAST WEEK'S

Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Chuekha H	\$4,809	5	Kevin N	\$4,315	6	Cliff S	\$3,940	6
Jermaine W	\$4,807	8	Keith L	\$4,309	5	Fatima J	\$3,937	4
Seth B	\$4,805	4	Bruce P	\$4,276	5	Payton H	\$3,933	5
Aus N	\$4,800	4	Robert C	\$4,260	3	Harry W	\$3,926	5
Joseph C	\$4,789	4	Gary P	\$4,258	7	Michael M	\$3,913	6
Haley F	\$4,779	11	Tracy G	\$4,256	5	Ahmadou C	\$3,912	3
Parker T	\$4,723	7	Daniel K	\$4,255	4	Brianna L	\$3,908	5
Jenny G	\$4,722	7	Alen J	\$4,246	7	Moe B	\$3,899	7
Dalton L	\$4,702	3	Pat B	\$4,221	6	Sylvia D	\$3,896	6
Jessica D	\$4,700	3	Louinel A	\$4,212	5	Josh A	\$3,877	8
Blaine M	\$4,693	4	Nathan C	\$4,201	2	John T	\$3,876	3
Samantha T	\$4,669	8	Cody C	\$4,197	3	Tai S	\$3,854	5
Garrett H	\$4,663	4	Conner Y	\$4,176	4	Lily B	\$3,838	2
Cameron F	\$4,660	10	Karen F	\$4,172	6	Andres R	\$3,829	6
Rebekah H	\$4,629	8	Hunter C	\$4,169	2	Brittany B	\$3,801	3
Alicia W	\$4,619	3	Taylor R	\$4,160	5	Heather B	\$3,794	4
Drew L	\$4,597	3	Robbie O	\$4,120	6	Brian C	\$3,789	5
Paige A	\$4,590	5	Jacqueline M	\$4,095	2	Tonia B	\$3,779	3
Joshua M	\$4,586	3	Al V	\$4,081	2	Kiana T	\$3,776	4
George M	\$4,580	6	Jake S	\$4,078	8	Elizabeth S	\$3,774	5
Joel F	\$4,559	4	Beverley C	\$4,076	5	Mikaya B	\$3,771	7
Ashley B	\$4,556	5	Jennifer P	\$4,069	6	Winner M	\$3,766	2
Ashley M	\$4,547	6	Patrick W	\$4,067	3	Benjamin A	\$3,753	5
Clarence J	\$4,532	6	Lacey L	\$4,059	7	Bob G	\$3,741	9
Nelson C	\$4,524	4	Randall P	\$4,040	4	Etta L	\$3,727	4
Clark W	\$4,509	4	Logan Y	\$4,037	2	Ryan S	\$3,722	6
Tony F	\$4,503	5	Lisa P	\$4,032	7	Jenna F	\$3,708	5
William D	\$4,501	4	Riddick B	\$4,020	5	Linda D	\$3,686	8
Ashley T	\$4,488	5	Shana T	\$4,010	6	William K	\$3,680	4
Lauren K	\$4,488	7	Ashley F	\$4,008	4	Vickie H	\$3,665	2
Christina B	\$4,455	6	Peyton P	\$4,000	4	Karly B	\$3,665	4
Macy H	\$4,446	3	Shonna H	\$3,984	3	Aikeem B	\$3,661	4
Tissany A	\$4,440	12	Steven W	\$3,968	6	Lisa S	\$3,660	3
Xavier C	\$4,435	3	Brandon L	\$3,951	4	Nick B	\$3,600	11
Samantha D	\$4,356	5	Tyler E	\$3,945	8	Gregory B	\$3,600	1

LAST WEEK'S

Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Rafael M	\$3,588	3	Madison P	\$3,398	4	Joshua W	\$3,180	2
Ellie G	\$3,588	6	Camaron H	\$3,360	6	Jake G	\$3,178	6
Trevon H	\$3,585	6	Jackie M	\$3,355	8	Loc P	\$3,168	3
Peyton W	\$3,584	6	Chantel H	\$3,324	4	Kailyn B	\$3,154	5
Hussein Al C	\$3,567	4	Michael C	\$3,323	7	Sean Y	\$3,153	3
AJ R	\$3,564	5	Luke R	\$3,307	3	Zac C	\$3,151	2
Jack M	\$3,564	5	Josh W	\$3,297	5	Jonathan J	\$3,132	3
Jonathan M	\$3,556	7	Zach	\$3,289	3	Cole T	\$3,119	3
Andrea S	\$3,552	4	Mike R	\$3,286	7	Frank W	\$3,097	3
Mycharra S	\$3,544	6	Christopher C	\$3,254	4	Wade S	\$3,096	5
Alicia R	\$3,535	4	Lovenda O	\$3,248	5	Dalton W	\$3,092	4
Monica S	\$3,512	2	Marianne H	\$3,245	5	Pinkney P	\$3,086	6
Yvin F	\$3,512	4	Andgela F	\$3,239	5	Brett B	\$3,086	6
Tyler C	\$3,476	3	Jon G	\$3,232	2	Alivia K	\$3,085	3
Shane R	\$3,466	4	Calib A	\$3,231	6	Jalen D	\$3,084	2
Semenya J	\$3,463	5	Billy K	\$3,220	3	Tyler B	\$3,036	3
Deborah H	\$3,448	4	Kimberly H	\$3,210	4	Cody P	\$3,034	4
Brandon D	\$3,444	4	Regina L	\$3,204	3	Luis R	\$3,031	4
Lauren H	\$3,432	4	Josh M	\$3,202	3	Renauld L	\$3,029	2
Megan M	\$3,401	4	John G	\$3,193	5			

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IN THE COMMUNITY!



LAST WEEK'S #1 APP WRITER

Dawna B

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Leads SALE

Overflow Check Leads
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through the end of the year!

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NASB FAMILY



..... *Happy Holidays*



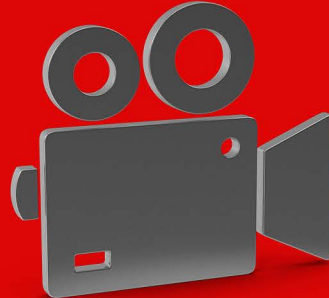
..... **HOLIDAY HOURS**

**OUR NASB CORPORATE OFFICE WILL BE CLOSING AT 3PM
ON DECEMBER 13TH FOR OUR HOLIDAY PARTY.
WE WILL ALSO BE CLOSED FROM DECEMBER 22ND-25TH
FOR CHRISTMAS AND DECEMBER 29TH- JANUARY 1ST
FOR NEW YEAR'S EVE AND NEW YEAR'S DAY.**



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