

the *pulse*



What we do matters!

AGENT OF THE WEEK

Lacey L

LAST WEEK, LACEY L., HAD A KILLER WEEK! WHILE SOME WERE DOOR KNOCKING FOR CANDY, SHE WAS PASSING OUT POLICIES, WRITING \$22,841 IN A/P AND PROTECTING 12 LIVES, SHE ABSOLUTELY ROCKED THE NATION. CONGRATULATIONS!



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last week's Top Teams

\$50,000K++++

TEAM	A/P	APPS
Chris C	\$874,772	984
Garrett H	\$781,828	868
Josh S	\$692,529	766
Keith T	\$441,959	593
Andrew E	\$389,242	455
Greg B	\$277,788	458
Dusty T	\$241,460	338
Ashley C	\$218,582	262
Max G	\$171,354	176
Isaac S	\$170,367	192
Brian C	\$170,367	192
Garrett S	\$150,671	168
Blythe B	\$150,017	222
Laura M	\$97,380	178

TEAM	A/P	APPS
Cole T	\$93,768	104
Alex C	\$86,489	96
Storme C	\$83,492	93
Scott D	\$81,325	91
Spencer V	\$59,274	64
AJ R	\$57,762	79
Alex M	\$53,809	67
Dustin H	\$53,381	56
Mekayla M	\$53,219	61
Shane R	\$52,995	58
Asia H	\$52,174	53
Naomi G	\$51,627	71
Blake N	\$51,492	74
Cody L	\$51,130	70



\$20K-\$49,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Dylan W	\$49,120	68	Nick R	\$35,319	35	Amanda F	\$27,576	24
Branden D	\$46,323	58	Gerardo M	\$35,182	37	Courtney P	\$25,329	27
Rafael R	\$45,503	49	Derrick L	\$33,597	37	Danny B	\$24,063	122
Nate S	\$41,945	43	Robert H	\$32,762	46	Cameron M	\$21,991	15
Brian A	\$40,854	55	Art T	\$32,746	46	Colby S	\$20,989	33
Abel H	\$40,773	46	Eric G	\$30,223	34	Christina B	\$20,655	29
Russell W III	\$40,665	38	Kailyn B	\$28,179	32	Whitney H	\$20,247	34
James T	\$36,630	45	Jermaine W	\$28,011	54	Chuekha H	\$20,016	24
John H	\$36,064	39	Owen M	\$27,823	40	Chad S	\$20,016	20

\$9K-\$19,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Jonathan M	\$18,702	18	Jaime M	\$13,824	19	Steven C	\$11,156	8
Eugene M	\$18,684	18	Fred F	\$13,305	10	Becca A	\$11,115	10
Tai S	\$18,651	15	Rodney G	\$12,547	17	Carter P	\$11,079	13
Stephen D	\$18,585	26	Brooke M	\$12,466	13	Bobby P	\$11,004	13
Jessica D	\$18,566	32	Mitch B	\$12,451	23	Pat W	\$10,839	8
Jonathan J	\$18,297	28	Tiffany T	\$12,164	23	Michael W	\$10,560	11
Walter G	\$16,245	12	Marcus C	\$12,083	28	Jack M	\$10,068	11
Amy M	\$14,957	18	Zamantha M	\$11,884	22	Bobby B	\$9,731	24
Jim H	\$14,916	12	Pierce M	\$11,674	10	Windy H	\$9,630	12
Adrienne M	\$14,791	9	Brianna L	\$11,633	15	Anthony J	\$9,524	13
Stefanie R	\$14,148	23	Camaron H	\$11,550	11	Mikal R	\$9,334	11
Mario F	\$13,931	25	Chad A	\$11,253	9			

last week's
10k Grandland Agents

AGENT	A/P	APPS
Lacey L	\$22,841	12
Briana B	\$13,305	10
Cameron M	\$12,893	7
Patrick B	\$12,820	11
Daniel L	\$12,048	11
Lydia M	\$11,244	18

AGENT	A/P	APPS
Jim H	\$11,076	8
John H	\$11,036	9
Anthony D	\$11,028	10
Jake G	\$10,862	8
Monica S	\$10,563	7
Smiley M	\$10,225	8

Last Week's #1 App Writer
SAMANTHA T
WITH 23 APPS

DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

last week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Lacey L	\$22,841	12	Spencer V	\$7,471	11	Chris L	\$5,953	5
Briana B	\$13,305	10	Grace S	\$7,359	13	Keith S	\$5,936	7
Cameron M	\$12,893	7	Ricky M	\$7,308	11	Shannan M	\$5,929	6
Patrick B	\$12,820	11	Morgan P	\$7,172	6	Jonathan J	\$5,828	9
Daniel L	\$12,048	11	Marcus D	\$7,164	2	Landon H	\$5,760	6
Lydia M	\$11,244	18	Jessica D	\$7,152	7	Brittany R	\$5,709	8
Jim H	\$11,076	8	Rafael M	\$7,122	7	Elizabeth C	\$5,701	6
John H	\$11,036	9	Michelle J	\$7,113	8	Chad A	\$5,657	3
Anthony D	\$11,028	10	Brandon R	\$7,104	11	Regina L	\$5,641	7
Jake G	\$10,862	8	Cameron K	\$7,044	4	Tom F	\$5,627	5
Monica S	\$10,563	7	Camaron H	\$6,950	6	Jackie M	\$5,617	6
Smiley M	\$10,225	8	David C	\$6,948	8	Shana R T	\$5,606	6
Jacob S	\$9,439	10	Connor F	\$6,937	8	Ann B	\$5,590	5
Melody T	\$9,216	6	Elizabeth F	\$6,935	8	Joel F	\$5,521	4
Mitch B	\$9,064	18	Solon S	\$6,914	9	Michael S	\$5,455	4
Samantha T	\$8,990	23	Matthew L	\$6,684	3	Macy H-P	\$5,440	7
Sheena W	\$8,868	9	Zach B	\$6,612	9	Ashley G	\$5,439	6
Dallas B	\$8,616	10	Alen J	\$6,552	9	Bill E	\$5,395	8
Gerardo P	\$8,424	10	Lindsay L	\$6,518	8	Robert H	\$5,373	10
Anthony R	\$8,362	6	Neal K	\$6,500	5	Guy M	\$5,361	8
Steven C	\$8,257	6	Shirley S	\$6,444	4	Becca A	\$5,354	5
Samantha D	\$8,232	12	Amanda F	\$6,421	7	Robert C	\$5,336	6
Daniel S	\$8,128	9	Jermaine W	\$6,329	8	Brooke M	\$5,222	4
Jack G	\$8,104	9	Ineida A	\$6,324	4	Kendra K	\$5,124	8
Cliff S	\$7,951	10	Jason B	\$6,309	8	Joe H	\$5,102	5
Felisha L	\$7,903	7	Mikal R	\$6,265	6	Larry G	\$5,090	6
Samantha W	\$7,896	5	Shelley B	\$6,244	6	Toshi W	\$5,068	2
Eli S	\$7,794	9	Phillip J	\$6,220	5	Maranda P	\$5,063	9
Brandon P	\$7,791	7	Fred F	\$6,217	4	Christie S	\$5,026	5
Courtney P	\$7,661	8	Russell W III	\$6,120	4	Chris D	\$5,006	6
Nicholas R	\$7,632	7	Stephen D	\$6,119	6	Ryan R	\$4,990	6
Laura B	\$7,543	6	Mike D	\$6,036	4	Renauld L	\$4,972	5
James A	\$7,542	14	Kiana T	\$6,035	7	Frank W	\$4,971	5
Shawn T	\$7,533	4	John S	\$6,000	5	Madison P	\$4,971	5
Rebekah H	\$7,506	6	Samantha B	\$5,977	3	Linda D	\$4,927	5

last week's Top Producers


AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Andrew W	\$4,920	6	Ashley B	\$4,177	5	Devin S	\$3,600	1
Bernie C	\$4,895	5	Kathleen I	\$4,167	6	Christian A	\$3,556	4
Jonah T G	\$4,872	6	Jonathan M	\$4,161	3	Dustin H	\$3,536	2
Clark W	\$4,860	3	Mark T	\$4,144	5	Garrett H	\$3,512	5
Cleo & M	\$4,826	5	Alex F	\$4,140	5	Will F	\$3,512	5
AJ R	\$4,795	6	Dale P	\$4,132	8	Trina C	\$3,498	6
Steven W	\$4,687	7	Owen M	\$4,103	5	Alek M	\$3,461	3
Olivia O	\$4,677	6	Tissany A	\$4,087	1	Austin O	\$3,460	4
Jack M	\$4,673	3	Lauren H	\$4,049	8	Charles S	\$3,449	3
Nick M	\$4,659	3	Tyler E	\$4,013	6	Patrick W	\$3,427	3
Jamir J	\$4,655	11	Tanya V	\$4,012	3	Brittany B	\$3,414	3
Heather T	\$4,650	7	Kendric G	\$3,998	3	DeQuentin D	\$3,387	3
Mikaya B	\$4,649	6	josiah A	\$3,958	4	William K	\$3,371	4
Isai C	\$4,627	8	Brandon C	\$3,940	3	Shanna B	\$3,360	4
Sam P	\$4,612	7	Jeremiah M	\$3,936	4	Barry Joe S	\$3,322	2
Seth B	\$4,602	3	Brittany R	\$3,917	4	Matthew M	\$3,321	4
Taylor M	\$4,600	5	Angela F	\$3,909	4	Cody C	\$3,288	7
Brad K	\$4,597	4	Alex M	\$3,854	8	Chelsea P	\$3,284	3
Trevor S	\$4,596	8	Beverley C	\$3,854	8	Eric G	\$3,283	6
Carlos M	\$4,493	5	Tim M	\$3,840	4	Florence C	\$3,256	5
Semenya J	\$4,482	8	Cody L	\$3,826	6	Kacee C	\$3,252	3
Karen F	\$4,438	7	Stephanie J	\$3,823	4	Jessica C	\$3,247	1
Eugene M	\$4,428	6	Matt F	\$3,816	4	Robert B	\$3,247	4
Rodney G	\$4,421	6	Matt O	\$3,812	3	Sydney G	\$3,246	6
Charles U	\$4,388	5	Tanya F	\$3,804	4	Brian D	\$3,240	1
Logan Y	\$4,361	5	Naomi G	\$3,800	4	Brett M	\$3,240	6
Robbie O	\$4,360	6	Chad S	\$3,771	2	Colby S	\$3,227	4
Robbie O	\$4,360	6	Brittany B	\$3,753	3	Pierce M	\$3,216	4
Windy H	\$4,320	5	Storme C	\$3,737	5	Mike T	\$3,213	3
Jenny G	\$4,315	9	Ryan S	\$3,700	5	Clarence J	\$3,211	4
Corinne C	\$4,315	6	Kristi J	\$3,691	7	Giuseppe B	\$3,198	9
Kevin N	\$4,286	6	Ronnie B	\$3,681	5	Abel H	\$3,196	4
Jess H	\$4,280	5	Andres R	\$3,671	5	Maria B	\$3,160	3
lauren F	\$4,247	4	Erica B	\$3,668	5	Erin C	\$3,139	4
Lucas D	\$4,228	5	Cody W	\$3,665	6	Brandon G	\$3,136	3

last week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Luke A	\$3,136	4	Billy K	\$3,107	1	Aaron G	\$3,069	5
Peyton W	\$3,127	4	Naomi L	\$3,100	4	Rosa M	\$3,058	4
Brian A	\$3,117	4	Taylor C	\$3,075	4	Isaiah J	\$3,030	2
Kailyn B	\$3,114	3	Matt D	\$3,072	3	Colton M	\$3,000	7
Tracy H	\$3,112	5						



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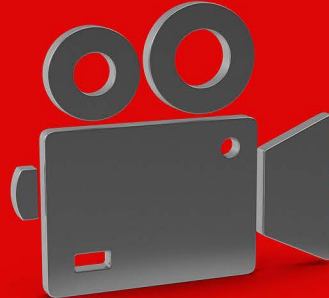
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