

NOVEMBER 2023 - VOLUME 12 ISSUE 45

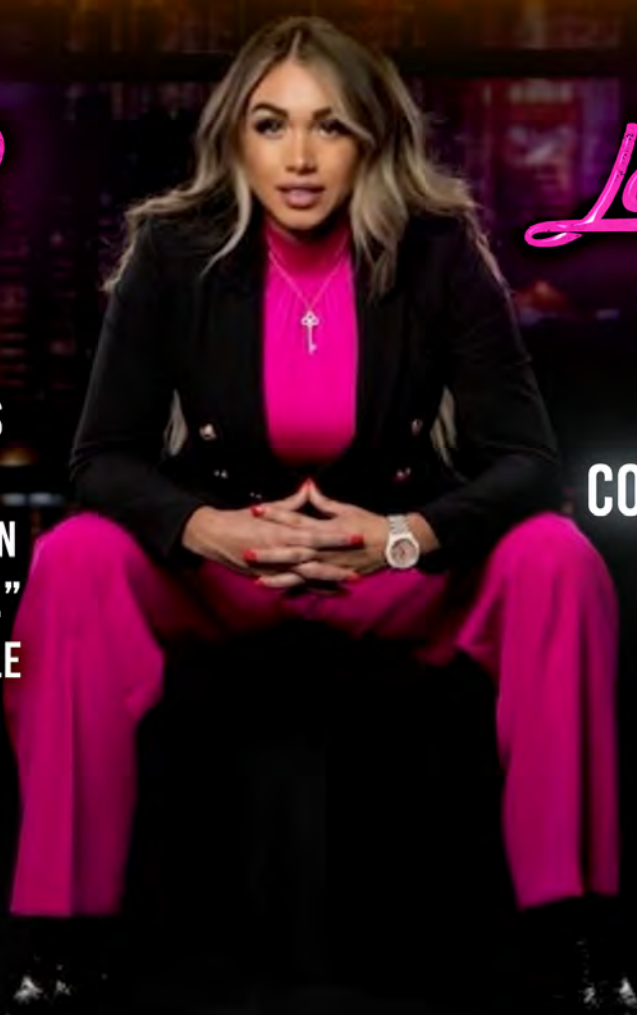
North American Senior Benefits *THE pulse*

What We Do Matters!

AGENT OF THE WEEK

Jessica R

La Jefe



WRITING 28 APPS LIKE A BOSS
TOTALING, \$40,577 IN A/P
WAS JESSICA R, ALSO KNOWN IN
THE SALES MAFIA AS, "LA JEFE."
NOT ONLY IS THIS FEMME FETALE
A FORCE IN THE FIELD, SHE IS
OUR AGENT OF THE WEEK!

CONGRATULATIONS
JESSICA!



North American Senior Benefits
1-866-926-9000 | NASBINC.COM
922A HURRICANE SHOALS RD.
LAWRENCEVILLE, GA 30043

last week's Top Teams

\$50,000K++++

TEAM	A/P	APPS
Chris C	\$847,813	975
Garrett H	\$777,402	907
Josh S	\$684,131	792
Keith T	\$581,883	717
Blair O	\$480,730	446
Nick G	\$450,273	439
Greg B	\$389,529	427
Andrew E	\$386,061	465
Dusty T	\$338,358	414
Ashley C	\$332,162	341
Isaac S	\$239,480	273
Blythe B	\$234,414	255
Brian C	\$205,798	236
Will K	\$190,553	210
Max G	\$178,259	199
Garrett S	\$175,364	208
Laura M	\$131,960	178
Dylan W	\$116,140	115
Scott D	\$108,412	130
Marcus Al-S	\$103,995	91

TEAM	A/P	APPS
Cole T	\$99,198	112
Mason D	\$93,629	71
Alex C	\$86,206	82
Cody L	\$85,750	97
Storme C	\$82,457	89
Alex P	\$76,071	82
Naomi G	\$74,904	86
Katie M	\$72,269	42
Blake N	\$71,022	90
Steven H	\$70,424	55
Ali O	\$69,407	56
Colby S	\$66,752	70
Nate S	\$63,805	82
Alex M	\$55,021	56
Branden D	\$53,694	71
Riley P	\$52,782	30
Dustin H	\$52,641	41
Asia H	\$51,389	56
Mekayla M	\$50,736	55
Martin M	\$50,019	53

Last Week's #1 App Writer

JESSICAR

WITH 28 APPS

\$20K-\$49,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Spencer V	\$49,685	53	Gerardo M	\$34,699	23	Tai S	\$25,872	31
Doug H	\$49,429	65	Brandon L	\$33,808	28	Guy M	\$25,653	28
Rafael R	\$48,838	55	Rex N	\$33,682	37	Christina B	\$25,323	29
Shane R	\$47,282	59	Eric G	\$33,671	26	Eugene M	\$24,937	25
Russell W III	\$46,984	40	Matthew T	\$32,454	34	Tyler K	\$24,209	34
Kailyn B	\$45,014	43	Bobby B	\$32,190	42	Joshua T	\$24,168	21
Jessica R	\$44,447	30	Grayson R	\$30,913	29	Art T	\$23,726	41
James T	\$44,292	68	Robert H	\$28,569	42	Connor H	\$23,325	18
Mario F	\$43,518	46	Josiah M	\$28,243	21	Anthony J	\$22,778	20
Derrick L	\$41,650	55	Adrienne M	\$28,012	33	Jermaine W	\$22,488	44
Steven W	\$41,182	44	Chuekha H	\$27,901	28	Brian A	\$21,906	28
Abel H	\$41,032	44	Stephen D	\$27,833	25	Dima F	\$21,469	18
Dennis R	\$40,758	44	Tracy S	\$27,779	30	Stefanie R	\$21,447	39
Jalen D	\$40,115	23	Xavier C	\$27,504	26	Bryson S	\$21,353	23
Cat B	\$39,752	36	Chad S	\$27,060	27	Fred F	\$20,942	18
Connor E	\$38,093	46	Jonathan S	\$26,665	28	Danny B	\$20,902	22
Joe B	\$35,920	27	Nick R	\$26,159	26	Anthony H	\$20,621	16
AJ R	\$35,712	45						

\$9K-\$19,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Amanda F	\$19,803	23	Courtney P	\$14,679	21	Brooke M	\$11,952	11
John H	\$19,749	23	Ryan B	\$14,656	8	Rodney G	\$11,707	16
Zamantha M	\$19,713	33	Brittany F	\$14,617	18	Luke R	\$11,462	20
Billy K	\$19,601	15	Brooke M	\$14,553	12	Carter P	\$11,461	15
Tiffany T	\$18,633	32	Court L	\$14,331	14	Brittney P	\$11,461	5
Chad A	\$18,084	23	Jessica D	\$13,967	28	Ryan S	\$11,130	14
Owen M	\$17,901	23	Becca A	\$13,552	26	Amy M	\$11,079	16
Daniel K	\$17,529	19	John S	\$13,044	20	Larry G	\$10,766	11
Ryan B	\$16,462	20	Windy H	\$13,010	18	Hobbs J	\$9,980	13
Leslie I	\$16,316	11	Mike R	\$12,938	8	Michael M	\$9,652	16
Walter G	\$15,895	20	Jaime M	\$12,723	15	Christopher H	\$9,384	8
Mike B	\$15,646	13	Jonathan M	\$12,398	9	Yassir A	\$9,176	16
Nichole B	\$15,164	22	Lauren C	\$12,219	13	Kalid H	\$9,078	10
Whitney H	\$15,149	24	Jim H	\$12,028	14	Mason H	\$9,078	10
Marcus C	\$14,738	35						

last week's 10k Grandland Agents

AGENT	A/P	APPS
Jessica R	\$40,577	28
Jalen D	\$30,430	17
Gabe H	\$25,365	3
Joe H	\$19,008	14
Fred F	\$17,418	11
Rosa M	\$17,001	13
Briana B	\$16,249	13
Storme C	\$15,283	13
Katie M	\$14,679	11
Mason D	\$14,448	7
Nathan C	\$14,376	8
Connor H	\$14,247	8
Josiah M	\$13,459	8
Cody L	\$13,370	8
Dave M	\$12,938	11
Kathleen I	\$12,492	14
Tyler E	\$12,388	6
Leslie I	\$12,008	9

AGENT	A/P	APPS
Marcus B	\$11,712	9
Michael M	\$11,463	10
Nick R	\$11,460	12
James A	\$11,414	16
Matthew T	\$11,124	10
Ali O	\$10,987	7
Doug H	\$10,822	9
Lacey L	\$10,807	9
Brooke M	\$10,597	6
Resie F	\$10,559	6
Dallas B	\$10,476	10
Nathan C	\$10,448	9
Leslie P	\$10,399	8
Mike B	\$10,323	8
Ryder D	\$10,246	11
Besian M	\$10,125	10
Mike R	\$10,112	5
Brandon M	\$10,074	12

DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

last week's Top Producers

AGENT	A/P	APPS
Jessica R	\$40,577	28
Jalen D	\$30,430	17
Gabe H	\$25,365	3
Joe H	\$19,008	14
Fred F	\$17,418	11
Rosa M	\$17,001	13
Briana B	\$16,249	13
Storme C	\$15,283	13
Katie M	\$14,679	11
Mason D	\$14,448	7
Nathan C	\$14,376	8
Connor H	\$14,247	8
Josiah M	\$13,459	8
Cody L	\$13,370	8
Dave M	\$12,938	11
Kathleen I	\$12,492	14
Tyler E	\$12,388	6
Leslie I	\$12,008	9
Marcus B	\$11,712	9
Michael M	\$11,463	10
Nick R	\$11,460	12
James A	\$11,414	16
Matthew T	\$11,124	10
Ali O	\$10,987	7
Doug H	\$10,822	9
Lacey L	\$10,807	9
Brooke M	\$10,597	6
Resie F	\$10,559	6
Dallas B	\$10,476	10
Nathan C	\$10,448	9
Leslie P	\$10,399	8
Mike B	\$10,323	8
Ryder D	\$10,246	11
Besian M	\$10,125	10
Mike R	\$10,112	5

AGENT	A/P	APPS
Brandon M	\$10,074	12
Sheena W	\$9,912	9
Marcus Al-S	\$9,780	11
Corinne C	\$9,634	14
Will F	\$9,501	11
Spencer V	\$9,198	11
Jack G	\$9,190	12
Isai C	\$9,108	6
James A	\$9,098	5
Moe A	\$9,091	7
Mason H	\$9,078	10
Isaiah J	\$8,911	8
Russell W III	\$8,714	5
Levi H	\$8,648	14
Alex P	\$8,489	7
Steven W	\$8,465	10
Latoya D	\$8,453	8
John C	\$8,368	3
Phillip J	\$8,297	4
Landon H	\$8,232	9
Jim H	\$8,028	8
Ryan B	\$8,005	7
Alex P	\$7,996	10
Martin M	\$7,987	8
Jamir J	\$7,931	17
DeQuentin D	\$7,921	5
Erica B	\$7,906	7
Gerardo P	\$7,880	8
Tatum T	\$7,847	12
Hunter R	\$7,836	8
Blaine M	\$7,766	6
Ashley B	\$7,763	8
Malika W	\$7,681	8
Felisha L	\$7,606	12
Titus H	\$7,584	8

AGENT	A/P	APPS
Laura B	\$7,572	7
Harry W	\$7,552	8
Bobby B	\$7,549	15
Gerardo M	\$7,524	4
Mikal R	\$7,438	7
Ryan P	\$7,435	12
Alex M	\$7,413	6
Rebekah H	\$7,413	6
Chad S	\$7,382	6
Carter P	\$7,357	7
Melinda P	\$7,270	4
Christopher H	\$7,262	6
Ashlie A	\$7,244	5
Myles N	\$7,236	4
Alen J	\$7,182	7
Art T	\$7,179	11
Daniel S	\$7,124	8
Joshua O	\$7,087	8
Haley F	\$7,027	14
Jonathan S	\$6,988	8
Tom F	\$6,905	8
Sergio D	\$6,843	9
Steven H	\$6,820	5
Guy M	\$6,800	7
Nicholas R	\$6,769	6
Smiley M	\$6,747	10
Dylan A	\$6,652	9
Brandon D	\$6,602	5
Kevin N	\$6,595	6
Brittney P	\$6,574	5
Dima F	\$6,519	8
Samantha D	\$6,480	6
Lauren F	\$6,372	10
Marc S	\$6,324	6
Marc S	\$6,324	6

last week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Eli S	\$6,320	5	Adrienne M	\$5,580	4	Jonathan J	\$5,003	7
Brittney B	\$6,302	6	Trevor S	\$5,559	7	Trevon H	\$4,988	1
Kershlyn L	\$6,230	6	Brett B	\$5,537	7	Taylor R	\$4,972	5
Christian A	\$6,208	6	Mario F	\$5,494	7	Terry H	\$4,966	4
Joe T	\$6,172	6	Naomi G	\$5,489	4	Tamaira T	\$4,949	4
Ashley F	\$6,168	4	Emily S	\$5,484	8	Ali AIK	\$4,932	6
Teddy H	\$6,166	6	Martina W	\$5,468	6	Silas S	\$4,928	5
Chad A	\$6,157	8	Macy H-P	\$5,451	7	Lindsay L	\$4,915	5
Joe C	\$6,132	5	Steven C	\$5,449	7	Brittany R	\$4,907	6
Bryan B	\$6,130	5	John S	\$5,447	6	Joseph C	\$4,907	4
Yassir A	\$6,128	10	Janard H	\$5,442	5	Ben B	\$4,895	5
Lydia M	\$6,125	17	Kacee C	\$5,422	3	Lucas S	\$4,892	4
Emilee A	\$6,115	4	Anthony T	\$5,412	6	Ellesa C	\$4,891	3
Chuekha H	\$6,114	8	William H	\$5,352	6	Eric G	\$4,888	4
jeffrey	\$6,075	8	John S	\$5,330	5	Lois M	\$4,887	4
Ryan S	\$6,054	6	Garrett S	\$5,260	4	Renee F	\$4,864	5
Ashley M	\$6,043	8	Brandon C	\$5,259	3	Austin O	\$4,860	6
Christina B	\$6,003	7	Coult A	\$5,256	2	Tracy G	\$4,855	5
Ashley T	\$5,996	4	Cliff S	\$5,247	7	Terey H	\$4,843	6
Zach B	\$5,902	5	Madison P	\$5,245	5	Michael M	\$4,826	8
Melody T	\$5,890	5	Frank W	\$5,228	8	Kim M	\$4,826	8
William K	\$5,856	7	Troy B	\$5,225	7	Cameron K	\$4,812	3
Jacob S	\$5,848	4	Beverley C	\$5,223	7	Bethany W	\$4,808	1
Rachel J	\$5,845	4	Amanie B	\$5,169	7	Jermaine W	\$4,807	8
Gonzalo L	\$5,760	6	Matt D	\$5,168	5	William D	\$4,782	4
Dom M	\$5,760	5	Brandon P	\$5,154	10	Monica M	\$4,777	5
Anthony H	\$5,758	5	Nichole B	\$5,130	7	George M	\$4,760	5
Garrett H	\$5,755	7	Amy M	\$5,087	8	Amanda F	\$4,756	6
Stefanie R	\$5,720	6	Jeannette B	\$5,076	8	Samantha B	\$4,742	3
Kristi J	\$5,688	8	Andrew W	\$5,073	6	Ryan M	\$4,734	3
Andrea W	\$5,657	4	Cat B	\$5,052	5	Colby S	\$4,712	5
Jonathan M	\$5,628	4	Brandon L	\$5,038	4	Ronnie B	\$4,692	8
Shirley S	\$5,622	10	Michelle J	\$5,020	6	Samantha T	\$4,669	8
Ryan R	\$5,616	8	Anis B	\$5,017	3	Katie K	\$4,649	8
Daniel L	\$5,604	5	Donald B	\$5,003	5	Logan Y	\$4,644	5

last week's Top Producers

AGENT	A/P	APPS
Hunter C	\$4,634	5
Windy H	\$4,630	7
Jadon V	\$4,627	6
Micah G	\$4,602	3
Don G	\$4,596	4
Debra B	\$4,579	8
Seth B	\$4,574	3
Ashley R	\$4,560	3
Ashley R	\$4,560	3
Shawn T	\$4,548	7
Jenny G	\$4,532	5
Clarence J	\$4,532	6
Cameron M	\$4,519	5
Wanda L	\$4,518	3
Brooke M	\$4,512	4
Sam P	\$4,512	5
Alex C	\$4,500	5
Brittany B	\$4,486	7
Bryson S	\$4,467	5
Harrison W	\$4,464	6
Winner M	\$4,462	2
Mitch B	\$4,460	5
Cody C	\$4,436	10
Jacob W	\$4,433	6
Ivan H	\$4,432	8
Taylor M	\$4,430	6
Robbie O	\$4,420	6
Al V	\$4,419	1
Jillian M	\$4,376	5
Christie S	\$4,369	2
Lauren K	\$4,346	7
Linda S	\$4,338	6
Asia H	\$4,319	7
Jessica W	\$4,308	2
Lexton J	\$4,296	5

AGENT	A/P	APPS
Mike J	\$4,296	3
Ellie G	\$4,269	6
Michael S	\$4,264	3
Leo D	\$4,232	4
Nic W	\$4,222	3
Pat B	\$4,221	6
Nick D	\$4,212	5
Owen M	\$4,200	5
Riddick B	\$4,140	6
Aikeem B	\$4,097	4
Solon S	\$4,083	7
Mike T	\$4,083	2
Brinton A	\$4,068	5
Jackie M	\$4,062	3
John H	\$4,056	4
Jake G	\$4,052	4
Dalton N	\$4,041	6
Jenna F	\$4,020	7
Brittany R	\$4,020	4
Cody L	\$4,011	6
Bruce P	\$4,000	5
Regina L	\$3,997	7
Casey S	\$3,992	7
Elizabeth F	\$3,981	4
Taylor C	\$3,963	3
Alstin V	\$3,960	7
James C	\$3,958	3
John H	\$3,941	4
Amanda W	\$3,925	8
Blake N	\$3,916	5
Fadi S	\$3,876	5
David F	\$3,871	4
Greter H	\$3,870	2
Camaron H	\$3,860	5
Aaron N	\$3,852	5

AGENT	A/P	APPS
Mikaya B	\$3,847	5
Dakota Y	\$3,841	3
Cameron W	\$3,840	2
Tony F	\$3,812	5
Dennis R	\$3,774	5
Riley P	\$3,766	5
Greg D	\$3,756	9
Anthony R	\$3,736	3
Tyler G	\$3,732	4
Aus N	\$3,730	4
Lydia W	\$3,701	6
Lorenzo H	\$3,696	5
Lauren D	\$3,691	4
Ashley G	\$3,672	3
Jack B	\$3,664	5
Andres R	\$3,661	5
Moe B	\$3,651	5
Patrick B	\$3,648	5
Ann B	\$3,625	5
Robert H	\$3,607	5
Misha G	\$3,595	3
Chris L	\$3,591	2
Dawn J	\$3,588	12
Krystal P	\$3,585	4
Hobbs J	\$3,580	4
Jessica W	\$3,577	4
Garret D	\$3,568	3
Thuy Tien N	\$3,556	3
Lauren H	\$3,549	3
Brooke K	\$3,540	4
Cheyenne A	\$3,537	5
Callie W	\$3,520	5
Paige A	\$3,515	5
Grace S	\$3,500	4
Charles S	\$3,489	4

last week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Deborah H	\$3,486	2	Ahmad A H	\$3,288	2	Josh M	\$3,116	4
Keegan P	\$3,477	4	Jack M	\$3,278	3	Rachel C	\$3,113	7
Brett M	\$3,450	5	Joey H	\$3,269	4	Adia H	\$3,112	6
Marco G	\$3,413	5	Josh D	\$3,245	3	Elizabeth S	\$3,112	5
Grayson R	\$3,409	3	Joshua W	\$3,228	2	Jaime M	\$3,109	3
Randy L	\$3,408	3	Marta C	\$3,214	5	Ryan D	\$3,079	3
Abel H	\$3,401	4	Peyton P	\$3,201	4	Matt F	\$3,072	4
Court L	\$3,394	2	James B	\$3,200	5	Conner Y	\$3,060	6
Carlos M	\$3,393	2	Jess H	\$3,198	3	Mahdi A	\$3,048	6
Tanya F	\$3,366	5	David C	\$3,180	4	Tavoreion L	\$3,038	4
Brad K	\$3,358	4	Lisa S	\$3,166	4	Sylvia D	\$3,032	6
Brendan R	\$3,335	4	Barry S	\$3,165	4	Brandon R	\$3,029	6
Trina C	\$3,329	3	Armand R	\$3,164	5	Josh J	\$3,028	5
Tyler K	\$3,328	4	Chantel H	\$3,132	14	Cody P	\$3,004	4
Jason B	\$3,298	2	Crystal T	\$3,122	5			

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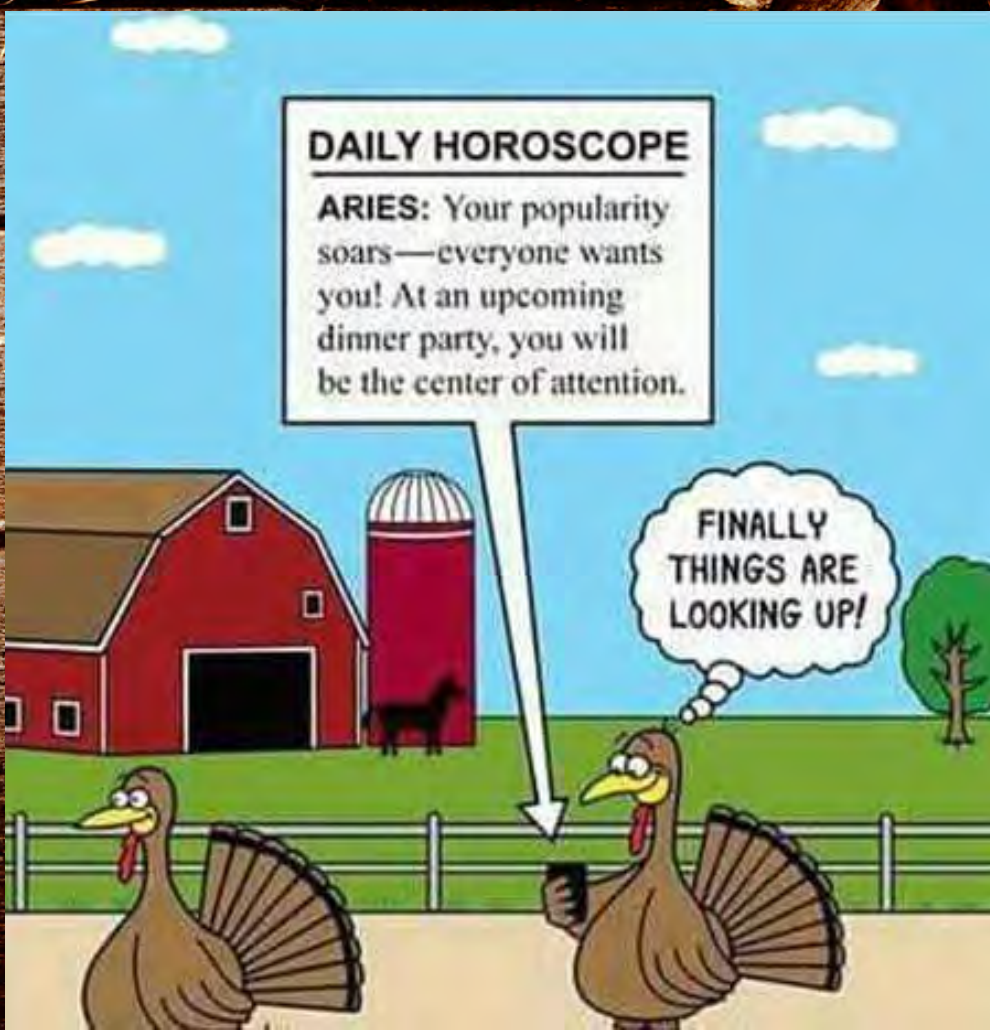


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Have a Safe & Happy Thanksgiving NASB Family

*There's not a day in all the year
But holds some hidden pleasure,
And looking back, joys oft appear
To brim the past's wide measure.
But blessings are like friends, I hold,
Who love and labor near us,
We ought to raise our notes of praise
While living hearts can hear us.
-Ella Wheeler Wilcox*

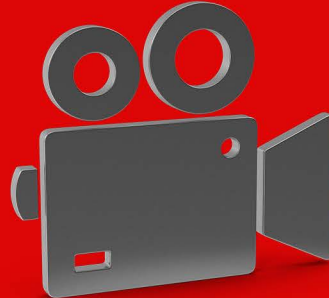
HOLIDAY HOURS

**NASB OFFICES WILL BE CLOSED
THURSDAY NOV 23RD & FRIDAY NOV 24TH
WE WILL BE BACK IN THE OFFICE
ON MONDAY NOV 27TH**



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