

NOVEMBER 2023 - VOLUME 12 ISSUE 44

North American Senior Benefits
THE pulse

What We Do Matters!

Agent of the Week

**MATTHEW T
"TOP G"**

LAST WEEK MATTHEW T, AKA,
"TOP G," FOUND HIMSELF ON TOP
OF OUR FIELD OF AGENTS, WRITING
\$19,440 IN A/P ON 13 APPS.
CONGRATULATIONS MATTHEW!



North American Senior Benefits
1-866-926-9000 | NASBINC.COM
922A HURRICANE SHOALS RD.
LAWRENCEVILLE, GA 30043

last week's Top Teams

\$50,000K++++

TEAM	A/P	APPS
Chris C	\$851,178	974
Garrett H	\$750,958	843
Josh S	\$667,028	753
Keith T	\$644,336	746
Blair O	\$430,722	405
Nick G	\$379,773	365
Andrew E	\$357,278	432
Dusty T	\$339,657	412
Greg B	\$321,507	403
Ashley C	\$264,870	307
Isaac S	\$228,481	255
Blythe B	\$221,345	261
Brian C	\$201,870	227
Max G	\$199,344	224
Garrett S	\$190,870	194
Will K	\$182,549	186
Cole T	\$118,866	137
Laura M	\$107,191	178

TEAM	A/P	APPS
Dylan W	\$101,324	116
Storme C	\$97,060	92
Alex C	\$80,134	87
Steven H	\$75,336	68
Naomi G	\$74,564	81
Cody L	\$72,469	90
Branden D	\$65,152	79
AJ R	\$65,078	93
Martin M	\$63,708	62
Nate S	\$63,366	67
Spencer V	\$61,865	60
Marcus Al-S	\$61,467	50
Abel H	\$59,874	74
Connor E	\$58,561	68
Mason D	\$56,042	48
Joe B	\$51,053	46
Shane R	\$50,625	56

Last Week's #1 App Writer

SAMANTHA T
WITH 23 APPS

\$20K-\$49,999K

TEAM	A/P	APPS
Rafael R	\$49,695	52
Alex P	\$49,105	56
Colby S	\$47,900	55
Mekayla M	\$46,854	55
Brian A	\$45,859	59
Doug H	\$44,485	53
James T	\$42,520	53
Blake N	\$42,179	55
Derrick L	\$41,928	54
Asia H	\$41,804	45
Connor H	\$39,659	35
Scott D	\$39,413	48
Kailyn B	\$38,354	45
Alex M	\$37,208	47
Josiah M	\$36,728	30
Dustin H	\$36,521	39
Ali O	\$36,476	34
Gerardo M	\$35,142	38

TEAM	A/P	APPS
Dennis R	\$34,887	30
Matthew T	\$34,146	30
Robert H	\$32,663	36
Marcus C	\$31,437	23
Katie M	\$30,587	31
Russell W III	\$30,348	32
Jermaine W	\$28,011	54
Rex N	\$26,611	28
Tai S	\$26,520	28
Cat B	\$26,416	26
Anthony J	\$25,519	31
Christina B	\$25,203	32
Mike R	\$25,014	14
Eugene M	\$24,967	27
Owen M	\$24,561	28
Tyler K	\$24,228	22
Riley P	\$24,198	25

TEAM	A/P	APPS
Eric G	\$23,895	26
Nick R	\$23,888	18
Kalid H	\$23,368	21
Ryan S	\$23,074	35
Amanda F	\$22,948	27
Billy K	\$22,164	23
Brooke M	\$22,160	18
Mario F	\$22,132	26
Mitch B	\$22,062	25
Chuekha H	\$21,744	19
Guy M	\$21,548	25
Tracy S	\$21,548	25
Tiffany T	\$21,501	25
Zamantha M	\$21,501	25
Danny B	\$21,494	22
Chad S	\$21,289	18
Jaime M	\$20,777	31

\$9K-\$19,999K

TEAM	A/P	APPS
Becca A	\$19,842	29
Walter G	\$19,519	24
Daniel K	\$19,515	22
Courtney P	\$18,994	30
Court L	\$18,949	18
William D	\$18,936	12
Yassir A	\$18,862	17
Ryan B	\$18,831	17
Hobbs J	\$18,632	20
Bobby B	\$18,549	22
Bobby B	\$18,549	22
Joshua T	\$18,292	24
Chad A	\$18,084	23
Jonathan J	\$17,933	31
Ali Al-K	\$17,480	10
Whitney H	\$16,844	21
Rodney G	\$16,801	13
Bobby P	\$16,749	18
Bryson S	\$16,745	12

TEAM	A/P	APPS
Nichole B	\$16,115	26
Brooke M	\$16,032	15
Dima F	\$15,951	15
Brittney P	\$15,784	13
John H	\$15,784	20
Grayson R	\$15,608	15
Mason H	\$15,588	16
Jalen D	\$14,947	17
Xavier C	\$14,820	14
Adrienne M	\$14,221	11
Tracy E	\$14,090	21
Pierce M	\$14,055	15
Steven W	\$14,040	20
Jonathan S	\$13,549	16
Stefanie R	\$13,171	20
Carter P	\$13,164	16
Chrystal S	\$13,114	13
Luke R	\$13,014	21
Linda S	\$12,979	21

TEAM	A/P	APPS
Jim H	\$12,722	14
Chris L	\$12,688	13
Brandon L	\$12,680	15
VanL	\$12,565	11
Mike J	\$11,981	9
Randy L	\$11,718	7
Lauren C	\$11,529	9
Semenya J	\$11,195	11
Windy H	\$11,180	13
Pat W	\$11,156	14
Ahmadou C	\$10,824	10
Troy B	\$10,695	9
Brianna L	\$10,328	12
Mike C	\$9,754	11
Jonathan M	\$9,671	13
Ryan B	\$9,638	12
Ronald T	\$9,449	11
Michael M	\$9,173	11

last week's 10k Grandland Agents

AGENT	A/P	APPS
Matthew T	\$19,440	13
Levi H	\$16,969	16
Fred F	\$16,870	16
Connor H	\$16,291	14
Storme C	\$16,067	16
Mason H	\$15,588	16
Raquel B	\$15,373	6
Jessica R	\$15,262	10
Ali A	\$15,251	8
Martin M	\$15,093	17
Briana B	\$14,746	12
Michael M	\$13,735	9
Spencer V	\$13,195	17
Mike R	\$12,809	6
Chris N	\$12,205	8
Derrick L	\$12,134	21
Matt D	\$12,018	5

AGENT	A/P	APPS
Billy K	\$11,965	10
Ryan S	\$11,871	15
Jack G	\$11,745	9
Randy L	\$11,718	7
Chad A	\$11,679	15
Gonzalo L	\$11,612	11
Branden D	\$11,198	13
Ryan P	\$10,962	18
Brittney P	\$10,862	13
Ahmadou C	\$10,824	10
Semenya J	\$10,663	10
Hobbs J	\$10,482	7
Steven H	\$10,418	9
Yassir A	\$10,076	9
Jim H	\$10,058	13
Gerardo P	\$10,034	10
Matt D	\$12,018	5

DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

last week's Top Producers

AGENT	A/P	APPS
Matthew T	\$19,440	13
Levi H	\$16,969	16
Fred F	\$16,870	16
Connor H	\$16,291	14
Storme C	\$16,067	16
Mason H	\$15,588	16
Raquel B	\$15,373	6
Jessica R	\$15,262	10
Ali A	\$15,251	8
Martin M	\$15,093	17
Briana B	\$14,746	12
Michael M	\$13,735	9
Spencer V	\$13,195	17
Mike R	\$12,809	6
Chris N	\$12,205	8
Derrick L	\$12,134	21
Matt D	\$12,018	5
Billy K	\$11,965	10
Ryan S	\$11,871	15
Jack G	\$11,745	9
Randy L	\$11,718	7
Chad A	\$11,679	15
Gonzalo L	\$11,612	11
Branden D	\$11,198	13
Ryan P	\$10,962	18
Brittney P	\$10,862	13
Ahmadou C	\$10,824	10
Semenya J	\$10,663	10
Hobbs J	\$10,482	7
Steven H	\$10,418	9
Yassir A	\$10,076	9
Jim H	\$10,058	13
Gerardo P	\$10,034	10
Seth B	\$9,969	10
William D	\$9,785	6

AGENT	A/P	APPS
Kendra K	\$9,771	8
Corinne C	\$9,738	10
Jamila W	\$9,732	8
Art T	\$9,360	11
Felisha L	\$9,259	11
Anthony D	\$9,188	4
Shirley S	\$9,180	12
Smiley M	\$9,029	6
Samantha T	\$8,990	23
Ali O	\$8,945	9
Jeannette B	\$8,921	15
James A	\$8,917	12
Courtney P	\$8,781	15
Jamir J	\$8,708	10
Tony F	\$8,536	6
Mike J	\$8,480	7
Sheena W	\$8,472	9
Sam P	\$8,416	10
Larry G	\$8,402	5
Jackie M	\$8,398	6
Madison D	\$8,390	3
Steven W	\$8,327	13
James A	\$8,318	5
Nathan C	\$8,246	6
Jonathan J	\$8,225	19
Ryder D	\$8,202	10
Payton H	\$8,178	8
Bernie C	\$8,049	10
Guy M	\$8,013	10
Troy B	\$7,890	7
Christian A	\$7,846	8
Blaine M	\$7,838	5
Dallas B	\$7,782	10
Kalid H	\$7,780	5
Erica B	\$7,715	8

AGENT	A/P	APPS
Mitch B	\$7,695	12
Zachary E	\$7,546	5
Lucas S	\$7,514	8
Ashton M	\$7,407	7
Connor F	\$7,383	7
Rebekah H	\$7,351	6
Parker T	\$7,277	8
Jeremiah M	\$7,260	8
Jeff B	\$7,236	5
Carter P	\$7,207	7
Brooke M	\$7,201	6
Lydia M	\$7,194	9
Christopher H	\$7,164	11
Gabe H	\$7,130	5
Dustin H	\$7,020	5
Janard H	\$7,002	7
Drew L	\$7,001	6
Eugene M	\$6,972	11
Brooke M	\$6,911	6
Nichole B	\$6,893	11
Landon H	\$6,828	6
Besian M	\$6,814	8
Owen M	\$6,640	9
Tom F	\$6,628	7
Stephanie J	\$6,563	12
Abel H	\$6,498	11
Zach A	\$6,458	5
Ellie G	\$6,401	4
Rachel J	\$6,388	11
Court L	\$6,386	3
Josiah M	\$6,384	5
Samantha W	\$6,373	6
Alex P	\$6,348	5
Jermaine W	\$6,329	8
Gary M	\$6,317	6

last week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Andrew W	\$6,305	9	Nelson C	\$5,601	4	Kershlyn L	\$4,904	6
Brad K	\$6,302	7	Stephen D	\$5,590	6	Ashley B	\$4,903	5
Mike C	\$6,256	6	Beverley C	\$5,544	8	Trevon B	\$4,886	5
Hunter R	\$6,251	5	Russell W III	\$5,508	5	Jonathan S	\$4,873	6
Brittany B	\$6,238	8	Lauren K	\$5,485	5	Lucas D	\$4,873	5
Tatum T	\$6,224	10	Samantha B	\$5,389	5	Michael M	\$4,841	6
Renauld L	\$6,218	4	Chris D	\$5,388	6	Moe K	\$4,805	5
Nick R	\$6,218	5	Joseph C	\$5,378	6	Bailey G	\$4,785	5
Naomi G	\$6,200	3	Ivan H	\$5,354	8	Riley P	\$4,767	7
Emily S	\$6,161	5	Lacey L	\$5,351	5	Rafael A	\$4,752	8
Grace S	\$6,134	6	Linda S	\$5,328	9	Dakota Y	\$4,747	5
David F	\$6,119	5	Etta L	\$5,327	7	Daniel B	\$4,743	5
Stacye T	\$6,075	5	Stephen L	\$5,316	2	Riddick B	\$4,738	5
Regina L	\$6,055	9	Diego R	\$5,286	7	Jillian M	\$4,735	3
Anthony R	\$6,043	3	Jacqueline M	\$5,271	3	Casey K	\$4,723	5
Steven C	\$6,011	6	Maranda P	\$5,268	5	Semos K	\$4,720	4
Matthew M	\$5,900	7	Austin O	\$5,260	4	MyCharra S	\$4,719	5
Laura B	\$5,875	5	Jordan R	\$5,256	8	Josh J	\$4,717	6
Melody T	\$5,875	5	Martina W	\$5,235	5	John G	\$4,685	6
Brock W	\$5,791	3	Emilee A	\$5,230	4	Ryan R	\$4,676	4
Rafael M	\$5,787	6	Ann B	\$5,165	5	Josh S	\$4,667	2
Charles S	\$5,780	9	Jaime M	\$5,160	5	Amy M	\$4,654	10
Brandon D	\$5,773	5	Mason D	\$5,148	2	Coult A	\$4,632	4
Keegan P	\$5,764	6	Doug H	\$5,136	4	Daniel K	\$4,619	7
Wanda L	\$5,760	6	Chris L	\$5,135	5	Dima F	\$4,557	5
Chantel H	\$5,759	12	Jordan P	\$5,135	5	Nicholas R	\$4,549	7
Leslie I	\$5,739	9	Blake N	\$5,124	4	Katie M	\$4,507	5
Patrick B	\$5,737	6	Chad S	\$5,076	6	Joseph E	\$4,499	5
Joshua T	\$5,723	3	Amanda F	\$5,013	6	Cody L	\$4,453	4
Pierce M	\$5,688	7	Lisa P	\$5,004	6	James T	\$4,445	9
Angela F	\$5,618	5	Dom M	\$5,000	3	Christie S	\$4,427	3
Andres R	\$5,616	7	Brandon L	\$4,992	4	Charles U	\$4,425	5
Taylor C	\$5,615	7	Marcus C	\$4,976	2	Brandon R	\$4,419	7
Robert H	\$5,612	8	Katie K	\$4,963	2	George M	\$4,412	5
Brandon P	\$5,610	8	Robbie O	\$4,960	8	Colby S	\$4,407	7

last week's Top Producers

AGENT	A/P	APPS
Jadon V	\$4,387	3
Stacey R	\$4,370	4
William H	\$4,368	4
Camaron H	\$4,360	4
Caleb L	\$4,354	4
Megan M	\$4,341	7
Kim M	\$4,333	5
Debra B	\$4,327	13
Ronnie B	\$4,324	6
Dylan A	\$4,306	5
Adrienne M	\$4,285	4
Taylor M	\$4,280	5
Keith S	\$4,269	4
Jacob W	\$4,260	5
Al V	\$4,256	2
Nick R	\$4,254	4
Ethan P	\$4,247	4
Winner M	\$4,222	3
Brittany F	\$4,218	4
Alicia R	\$4,217	9
Teona H	\$4,216	3
Hussein Al C	\$4,216	3
Cheyenne A	\$4,200	5
Cameron W	\$4,200	3
Ashley R	\$4,196	4
Marc S	\$4,171	3
Chrystal S	\$4,160	5
Mikal R	\$4,153	4
Sherri W	\$4,152	2
Morgan P	\$4,152	3
Christina B	\$4,151	5
Matteo A	\$4,128	6
Jake K	\$4,128	3
Solon S	\$4,114	8
Dylan L	\$4,109	9

AGENT	A/P	APPS
Cliff S	\$4,106	6
Melinda P	\$4,103	4
Jeff N	\$4,103	2
Malika W	\$4,100	5
Tai S	\$4,099	7
Zach B	\$4,099	5
Shay J	\$4,080	2
Aaron N	\$4,062	5
Harrison W	\$4,062	5
Tanya F	\$4,059	5
Nick S	\$4,054	5
Conner Y	\$4,044	5
AJ R	\$4,034	9
Jordan W	\$4,033	3
Don G	\$4,032	10
Casey S	\$4,016	4
Bill E	\$4,011	4
Robert F	\$4,006	3
Mike D	\$3,999	5
Giuseppe B	\$3,998	4
Will F	\$3,997	3
Mario F	\$3,995	5
Ashley F	\$3,984	4
Chad W	\$3,983	5
Casey W	\$3,981	2
Cameron F	\$3,980	4
Windy H	\$3,960	5
Gary P	\$3,928	5
Ashley T	\$3,926	4
Shana T	\$3,893	6
Bryan B	\$3,889	4
Alek M	\$3,883	2
David C	\$3,876	6
Shelley B	\$3,857	12
Ben B	\$3,822	5

AGENT	A/P	APPS
Monica M	\$3,803	5
Ryan D	\$3,802	2
Emerson F	\$3,768	2
Marvin O	\$3,756	2
Skye H	\$3,749	3
Kristi J	\$3,691	7
Stefanie R	\$3,687	10
Brandon C	\$3,684	5
Debbie W	\$3,676	5
Robbie M	\$3,673	3
Latoria W	\$3,672	8
Kacee C	\$3,660	5
Ryan B	\$3,643	5
Courtney P	\$3,637	1
Chris M	\$3,637	3
Joshua W	\$3,636	3
Regine C	\$3,635	4
Joe H	\$3,631	3
Jonathan V	\$3,612	6
Logan B	\$3,608	3
Cody W	\$3,603	4
Ranaldo D	\$3,585	2
Scott D	\$3,574	4
Rex N	\$3,573	4
Brandon M	\$3,564	3
Chance L	\$3,561	3
Pinkney P	\$3,549	5
Brett B	\$3,544	4
Chris M	\$3,532	3
Cody L	\$3,520	5
Brittany R	\$3,520	3
Chelsea P	\$3,516	3
jeff	\$3,504	1
Fatima J	\$3,501	2
Krystle H	\$3,491	5

last week's Top Producers

AGENT	A/P	APPS
Hope F-T	\$3,474	4
Elizabeth C	\$3,439	5
Nick M	\$3,428	3
Sherry L	\$3,424	4
Mahdi A	\$3,400	4
Alexander I	\$3,388	4
Isaiah J	\$3,379	4
Tyler E	\$3,377	4
Cat B	\$3,360	3
Shonna H	\$3,348	2
Trina C	\$3,329	3
James B	\$3,322	5
Alstin V	\$3,320	5
Becca A	\$3,303	4
Jon G	\$3,303	4
Kathleen I	\$3,274	6

AGENT	A/P	APPS
Sarah S	\$3,268	3
Neal K	\$3,252	4
Joshua O	\$3,251	3
Brittany B	\$3,247	4
David G	\$3,240	4
Chris R	\$3,233	1
Tissany A	\$3,220	5
Clarence J	\$3,211	4
Jessica W	\$3,176	2
Peyton W	\$3,171	5
Dale P	\$3,164	4
Taylor R	\$3,161	4
Raye J	\$3,158	2
Garrett H	\$3,151	3
Erin C	\$3,132	3

AGENT	A/P	APPS
Joe B	\$3,131	2
Greg D	\$3,128	5
Daniel S	\$3,122	4
Tracy H	\$3,112	5
Tamara S	\$3,108	2
Courtney G	\$3,099	5
James C	\$3,096	1
Haley F	\$3,081	8
Terry H	\$3,070	2
Marta C	\$3,069	4
Fadi S	\$3,060	3
Crystal T	\$3,051	2
Elizabeth F	\$3,048	3
Shantell J	\$3,036	3
Mike T	\$3,000	3

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THANK YOU

VETERANS

— November 11th —

Someone is getting
married this weekend!



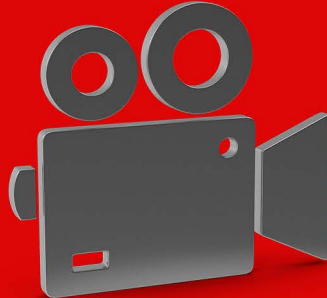
Alex
and Craig

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