

VOLUME 12 ISSUE 39

the PULSE



WHAT WE DO MATTERS!

AGENT OF THE WEEK



ALI O, AKA: THE WOLVERINE SLASHED HIS WAY TO THE TOP OF NASB NATION LAST WEEK. WRITING **18 APPS** WITH RAZOR-SHARP SKILL FOR A GRAND TOTAL OF **\$25,624 A/P!** CONGRATULATIONS TO THE WOLVERINE, ALI O.



North American Senior Benefits
1-866-926-9000 | NASBINC.COM
922A HURRICANE SHOALS RD.
LAWRENCEVILLE, GA 30043

LAST WEEK'S

TOP TEAMS

\$50K+ + + + + + + +

TEAM		APPS
Chris C	\$859,101	975
Garrett H	\$759,395	843
Josh S	\$671,408	754
Keith T	\$596,377	799
Blair O	\$454,403	408
Andrew E	\$424,231	478
Nick G	\$407,058	364
Greg B	\$361,178	443
Dusty T	\$309,355	448
Ashley C	\$298,348	333
Isaac S	\$262,865	311
Max G	\$225,655	241
Brian C	\$224,518	265
Blythe B	\$196,890	298
Will K	\$182,588	154
Garrett S	\$151,262	167
Laura M	\$143,773	178
Cole T	\$102,675	121
Naomi G	\$92,292	107

TEAM	A/P	APPS
Branden D	\$90,585	100
Dylan W	\$83,247	136
Marcus Al-S	\$78,429	70
Mason D	\$76,651	68
Steven H	\$74,408	70
Storme C	\$73,261	86
Asia H	\$70,606	66
Blake N	\$70,160	73
Alex C	\$66,523	75
Joe B	\$64,451	51
Dennis R	\$59,908	45
AJ R	\$59,508	90
Nate S	\$58,291	57
Rafael R	\$58,104	62
Cat B	\$56,306	54
Cody L	\$56,111	84
Alex M	\$55,397	61
Ali O	\$54,466	47
Mekayla M	\$52,589	71



\$20K-\$49,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Connor H	\$49,122	42	Colby S	\$32,586	52	Katie M	\$24,228	27
Alex P	\$48,233	46	Whitney H	\$31,230	44	Jaime M	\$23,849	28
James T	\$47,687	49	Matthew T	\$31,101	37	Chad S	\$23,757	26
Dustin H	\$47,333	50	Owen M	\$31,007	38	Rex N	\$23,247	30
Abel H	\$47,068	49	Eric G	\$30,867	25	Lauren C	\$22,602	14
Connor E	\$46,922	42	Daniel K	\$30,071	31	Mitch B	\$22,162	40
Shane R	\$43,353	58	Tyler K	\$29,658	29	Anthony J	\$21,904	42
Brian A	\$40,480	61	Dima F	\$28,851	29	Jack G	\$21,853	23
Gerardo M	\$40,198	42	Kalid H	\$28,773	25	Grace W	\$21,400	19
Russell W III	\$38,034	38	Jalen D	\$28,259	25	Danny B	\$20,636	25
Doug H	\$37,176	42	Martin M	\$27,981	34	Grayson R	\$20,291	27
William D	\$37,153	30	Courtney P	\$27,852	33	Walter G	\$20,274	13
Kailyn B	\$36,453	41	Chuekha H	\$27,111	23	Mason H	\$20,242	19
Spencer V	\$35,924	44	Jermaine W	\$26,767	65	Riley P	\$20,218	23
Christina B	\$34,396	40	Robert H	\$25,886	38	Bryson S	\$20,190	15

\$9K-\$19,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Yassir A	\$19,995	23	Bobby B	\$14,627	17	Court L	\$11,806	10
Mike J	\$19,163	18	Becca A	\$14,354	18	Nick R	\$11,700	18
Eugene M	\$16,745	21	Jayson S	\$14,179	15	Damon W	\$11,645	13
John H	\$16,659	24	Carter P	\$14,024	19	Jim H	\$11,016	15
Jessica D	\$16,651	50	Dennis D	\$13,873	16	Brooke M	\$11,010	16
Mike R	\$16,643	13	Alstin V	\$13,788	28	Linda S	\$10,579	18
Xavier C	\$16,404	21	Cam W	\$13,763	13	Mario F	\$10,543	19
Ryan S	\$15,892	25	Pat W	\$13,716	8	Brianna L	\$10,412	15
Tiffany T	\$15,725	17	Amanda F	\$13,530	14	Ryan B	\$10,001	12
Troy B	\$15,690	10	Ryan B	\$13,500	12	Nichole B	\$9,975	10
Tracy S	\$15,689	23	Christopher H	\$13,432	12	Pierce M	\$9,575	15
Crystal T	\$15,570	19	Adrienne M	\$13,165	21	Brandon L	\$9,514	12
Guy M	\$15,189	22	Josiah M	\$12,375	14	Jennifer E	\$9,381	8
Renee F	\$15,082	8	Jonathan M	\$12,218	18	Jonathan J	\$9,234	12
Marcus C	\$15,013	26	Candace N	\$12,193	12	Lydia W	\$9,219	15
Zamantha M	\$15,009	16	Billy K	\$12,078	28	Brittany F	\$9,129	7
Steven C	\$14,635	9						

BAM! LAST WEEK'S 10K GRAND LAND AGENTS POW!

AGENT	A/P	APPS
Ali O	\$25,624	18
William D	\$21,805	17
Steven H	\$20,556	15
Connor H	\$20,349	17
Mason H	\$20,242	19
Fred F	\$19,294	22
Connor E	\$18,888	16
Dennis R	\$18,825	10
Mike J	\$18,789	17
Marcus Al-S	\$16,040	7
Ernie P	\$15,100	16
Gerardo P	\$15,088	15
Renee F	\$15,082	8
Spencer V	\$14,636	17
Daniel L	\$14,262	9
Regina L	\$14,179	15
Levi H	\$14,016	14
Martin M	\$13,789	17
Cameron W	\$13,763	13
Christopher H	\$13,432	12
Yassir A	\$13,272	14
Storme C	\$12,942	15
Briana B	\$12,694	9

AGENT	A/P	APPS
Troy B	\$12,480	6
Brandon P	\$12,264	18
Isai C	\$12,234	11
Brandon R	\$12,071	16
Moe A	\$11,983	11
Sergio D	\$11,621	8
Frank W	\$11,604	7
Tony F	\$11,486	9
Lucas S	\$11,426	7
Winner M	\$11,406	10
Alex P	\$11,200	7
Matthew T	\$11,067	15
Jim H	\$11,016	13
Caleb K	\$11,003	11
Phillip J	\$10,836	9
Trevor S	\$10,518	7
Branden D	\$10,448	11
Laura B	\$10,432	17
Dima F	\$10,180	9
Jessica R	\$10,164	8
Jalen D	\$10,152	5
Matt O	\$10,004	7
Ryder D	\$10,000	10

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Ali O	\$25,624	18	Phillip J	\$10,836	9	Dallas B	\$7,992	8
William D	\$21,805	17	Trevor S	\$10,518	7	Cliff S	\$7,915	12
Steven H	\$20,556	15	Branden D	\$10,448	11	Colton M	\$7,887	12
Connor H	\$20,349	17	Laura B	\$10,432	17	Daniel S	\$7,860	9
Mason H	\$20,242	19	Dima F	\$10,180	9	Shannan M	\$7,822	8
Fred F	\$19,294	22	Jessica R	\$10,164	8	Mitch B	\$7,761	9
Connor E	\$18,888	16	Jalen D	\$10,152	5	Stephanie J	\$7,706	7
Dennis R	\$18,825	10	Matt O	\$10,004	7	Mike R	\$7,687	6
Mike J	\$18,789	17	Ryder D	\$10,000	10	Riley P	\$7,663	10
Marcus Al-S	\$16,040	7	Samantha D	\$9,913	8	Ronnie B	\$7,661	11
Ernie P	\$15,100	16	Brandon C	\$9,780	12	Steven C	\$7,570	5
Gerardo P	\$15,088	15	Mike T	\$9,738	4	Randy L	\$7,548	5
Renee F	\$15,082	8	Ryan R	\$9,437	6	Michael S	\$7,452	4
Spencer V	\$14,636	17	Jeannette B	\$9,198	12	Landon H	\$7,356	6
Daniel L	\$14,262	9	Melinda P	\$9,192	9	Lauren C	\$7,238	6
Regina L	\$14,179	15	Whitney H	\$9,189	10	Nate C	\$7,200	6
Levi H	\$14,016	14	Wanda L	\$9,169	7	Bryson S	\$7,194	3
Martin M	\$13,789	17	Grace W	\$9,126	8	Kershlyn L	\$7,162	10
Cameron W	\$13,763	13	Daniel B	\$9,004	9	Seth B	\$7,103	11
Christopher H	\$13,432	12	Alec G	\$9,000	9	Lindsay L	\$6,889	6
Yassir A	\$13,272	14	Ashlie A	\$8,810	3	Stephen D	\$6,862	6
Storme C	\$12,942	15	Nick G	\$8,784	8	Bryan B	\$6,860	5
Briana B	\$12,694	9	Bryan W	\$8,536	4	Mikal R	\$6,846	8
Troy B	\$12,480	6	Kalid H	\$8,531	6	Amanda F	\$6,834	8
Brandon P	\$12,264	18	Jonathan M	\$8,492	12	Steven W	\$6,809	10
Isai C	\$12,234	11	Cat B	\$8,448	6	Parker T	\$6,784	6
Brandon R	\$12,071	16	Madison K	\$8,424	7	Rafael M	\$6,771	8
Moe A	\$11,983	11	Ann B	\$8,414	10	Titus H	\$6,756	6
Sergio D	\$11,621	8	Kendra K	\$8,366	16	Giuseppe B	\$6,731	8
Frank W	\$11,604	7	Rekan S	\$8,304	4	Gerardo M	\$6,708	6
Tony F	\$11,486	9	Nichole B	\$8,242	8	Shana R	\$6,589	7
Lucas S	\$11,426	7	Blake N	\$8,161	10	Shirley S	\$6,552	4
Winner M	\$11,406	10	Ricky M	\$8,098	11	Joe H	\$6,531	10
Alex P	\$11,200	7	Randall P	\$8,083	8	Joshua W	\$6,530	5
Matthew T	\$11,067	15	Taylor R	\$8,057	7	Lauren K	\$6,417	8
Jim H	\$11,016	13	James A	\$8,039	4	Lacey lin	\$6,396	8
Caleb K	\$11,003	11	Jermaine W	\$8,012	11	Alstin V	\$6,390	10

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Owen M	\$6,368	7	Russell W	\$5,484	8	Katie K	\$4,581	6
Drew L	\$6,348	4	Moe K	\$5,481	3	Austin O	\$4,580	8
Chamberlain O	\$6,336	6	Dalton W	\$5,441	6	Jake T	\$4,568	7
Charles S	\$6,275	7	Sherri W	\$5,436	5	Maranda P	\$4,545	4
Eric G	\$6,168	6	Anthony T	\$5,388	5	Skye H	\$4,520	4
Nathan A	\$6,156	5	Silas S	\$5,362	4	Zamantha M	\$4,505	4
Nick H	\$6,130	7	Haley F	\$5,327	8	Bailey G	\$4,492	6
Zachary E	\$6,122	9	Chuekha H	\$5,287	5	Christian A	\$4,459	8
Samantha W	\$6,116	5	Linda S	\$5,281	11	Clarence J	\$4,445	7
Michael W	\$6,113	6	Brinton A	\$5,273	5	Joseph C	\$4,429	5
Jack G	\$6,069	5	Matt D	\$5,269	6	Naomi G	\$4,429	5
Patrick B	\$6,064	6	Patrick W	\$5,244	3	Addison D	\$4,428	4
Mikaya B	\$6,050	7	Chris N	\$5,232	5	Casey K	\$4,408	4
Malika W	\$5,988	8	Nick R	\$5,196	9	Jamir J	\$4,404	5
Emily S	\$5,957	4	Luke A	\$5,163	5	Bernie C	\$4,378	6
Bobby B	\$5,951	7	Jenny G	\$5,151	9	Brett B	\$4,366	5
Jordan R	\$5,940	4	Semenya J	\$5,140	4	Youssef K	\$4,366	5
Kathleen I	\$5,931	5	Micah T	\$5,069	12	Ryan S	\$4,364	8
Brandon L	\$5,924	6	Billy K	\$5,027	12	George M	\$4,360	7
Jacob W	\$5,908	7	Court L	\$5,022	4	Chris L	\$4,352	5
Smiley M	\$5,883	8	Carter P	\$4,990	6	Rachel J	\$4,344	7
Courtney P	\$5,873	10	Darian G	\$4,952	5	LaDebra M	\$4,311	8
Sam P	\$5,816	6	Mahdi A	\$4,916	7	Tyler K	\$4,305	3
Melody T	\$5,799	4	Xavier C	\$4,909	4	Coult A	\$4,284	4
Anthony J	\$5,789	8	Brianna L	\$4,898	4	Jon G	\$4,280	4
LaTrice R	\$5,781	3	Matthew M	\$4,896	6	Amanie B	\$4,262	6
Felisha L	\$5,731	8	Henry D	\$4,857	6	Daniel K	\$4,235	7
Emilee A	\$5,723	7	Lydia W	\$4,821	7	Becca A	\$4,217	5
Guy M	\$5,715	9	Jessica D	\$4,739	7	Samantha T	\$4,213	6
Aus N	\$5,706	7	Cameron F	\$4,711	8	Pinkney P	\$4,203	5
Josiah M	\$5,700	4	Thomas B	\$4,704	9	Melody C	\$4,183	4
Robert H	\$5,580	7	Josh J	\$4,698	8	Colby H	\$4,175	2
Dee W	\$5,564	14	Taylor McC	\$4,690	5	Chelsea P	\$4,168	6
Lamont H	\$5,532	7	Beverley C	\$4,643	11	Jake K	\$4,154	2
Garrett H	\$5,524	5	Lucas D	\$4,642	6	Cole T	\$4,121	4
Jasmin C	\$5,522	3	James B	\$4,600	7	Maria B	\$4,116	3
Tim DeF	\$5,487	5	AJ R	\$4,595	6	Chad S	\$4,100	6

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Hal C	\$4,080	3	Jere M	\$3,793	4	Logan Y	\$3,306	3
Dylan W	\$4,057	4	Cody P	\$3,784	5	Monica M	\$3,300	5
Josh M	\$4,038	3	Nathan H	\$3,768	6	Pierce M	\$3,286	5
Annsley J	\$4,037	6	Colby S	\$3,768	7	Jeremy P	\$3,272	3
Dave M	\$4,030	7	Matteo A	\$3,768	4	Semos K	\$3,271	3
Abel H	\$4,028	4	Ahmadou C	\$3,768	5	Andre R	\$3,256	3
Cody C	\$4,025	6	Candace G	\$3,756	3	Zach B	\$3,256	4
Kaitlyn R	\$4,021	6	Kelly D	\$3,756	4	Jessica W	\$3,254	4
Brody B	\$4,019	2	Martha B	\$3,756	3	Greg D	\$3,252	7
Rebekah H	\$3,998	6	Tonya K	\$3,740	4	Dajuan H	\$3,244	1
Chad W	\$3,995	6	Brandon M	\$3,732	4	Tito T	\$3,226	2
Teona H	\$3,986	2	Michael H	\$3,724	2	Brendan R	\$3,218	3
Paige A	\$3,982	7	Jennifer El-A	\$3,709	3	Mick P	\$3,210	4
Andres re	\$3,981	5	Justine M	\$3,707	7	Mario F	\$3,203	5
Klein P	\$3,980	4	Courtney P	\$3,660	2	Brittany F	\$3,198	3
Chad G	\$3,978	3	Matteo D	\$3,648	4	Riddick B	\$3,198	5
Ben B	\$3,977	5	Mark T	\$3,621	3	Alicia W	\$3,194	4
Joey H	\$3,966	5	Ryan B	\$3,584	4	Colin S	\$3,192	2
Grace S	\$3,964	6	Dalton L	\$3,579	3	Christie S	\$3,192	4
Jackie M	\$3,962	6	Alexander I	\$3,569	4	Tyler E	\$3,188	5
Callie W	\$3,960	5	Crystal T	\$3,516	6	Nick B	\$3,173	5
Linda D	\$3,953	6	Joey B	\$3,498	5	Christie N	\$3,146	3
John H	\$3,942	5	Mindy W	\$3,495	5	Rafael A	\$3,140	1
Cody L	\$3,941	5	Ashley M	\$3,480	4	Brittney P	\$3,140	5
Chelsea W	\$3,914	6	Ashley F	\$3,444	4	Tracy G	\$3,130	4
Joe B	\$3,903	2	Joshua M	\$3,441	4	Madelyn R	\$3,126	3
Candy B	\$3,900	4	Eugene M	\$3,432	3	Ashley T	\$3,101	4
David F	\$3,898	7	Macy H	\$3,409	5	Elizabeth C	\$3,096	3
Peyton W	\$3,886	4	Will H	\$3,407	3	Kristi J	\$3,054	4
Sheena W	\$3,864	4	Roger G	\$3,400	2	Chase M F	\$3,046	2
Bill P	\$3,854	5	Adrienne M	\$3,388	4	Shonna H	\$3,036	3
Marcus C	\$3,845	3	Fred P	\$3,371	5	Monica S	\$3,030	2
Parker W	\$3,817	4	Lisa S	\$3,364	4	Karim M	\$3,022	3
Dakota Y	\$3,816	3	Michael W	\$3,360	6	Gonzalo L	\$3,015	8
Amanda L	\$3,807	3	Malcolm H	\$3,346	6	Amanda F	\$3,012	3
Josh D	\$3,804	5	Will F	\$3,340	4	Michaela C	\$3,009	6
Drake T	\$3,801	3	Christy G	\$3,309	7	Candace N	\$3,008	3

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Ashton M	\$3,004	5						
Brooke K	\$3,003	3						

OUR #1 APP WRITER LAST WEEK:

FRED F.

WITH 22 APPS



FEBRUARY 10TH-17TH, 2024
\$270,000 NET TO QUALIFY
FROM 7/1/2022-12/31/2023

SE Caribbean - Virgin Cruise Lines

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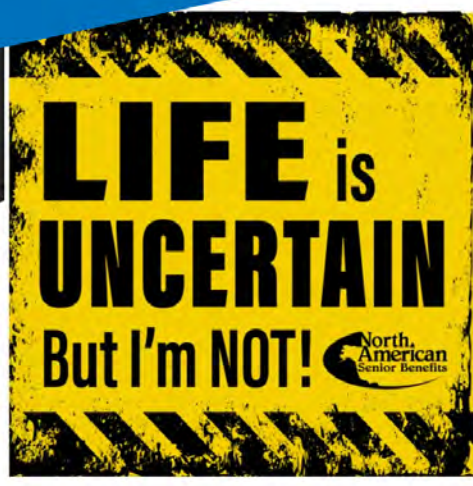
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OCTOBER 27TH-28TH

WATERWAY MARRIOTT

1601 LAKE ROBBINS DR., THE WOODLANDS, TX 77380

FOR MORE INFORMATION OR TO RSVP CONTACT:
FINALEXPENSEBKC@GMAIL.COM OR 337-412-2082



FALL SUMMIT

Saturday 10/28

DETROIT

REACH OUT FOR DETAILS

Manager Meeting

Friday 10/27



Craig Harvey
NASB Co-Founder



Evan Proach
NASB Partner



Nick Gojcaj
NASB Partner



Will Kemp
NASB Partner



Blair Ollendorf
NASB Partner



NASBSalesMafia.com
NASBSalesMafia@gmail.com



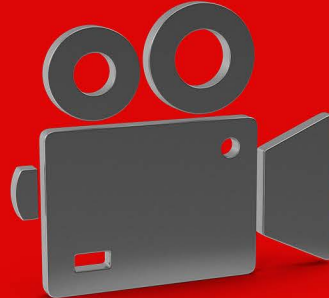
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