

VOLUME 12 - ISSUE 42

the pulse

WHAT WE DO MATTERS!



AGENT OF THE WEEK

MARTIN M. PRIMETIME

LAST WEEK MARTIN M., AKA, "PRIMETIME," ONCE AGAIN MADE A PLAY FOR THE TOP SPOT ACROSS NASB NATION AND HE WENT ALL THE WAY!

PUTTING 24 APPS ON THE BOARD WHILE WRITING \$30,276 IN A/P, PRIMETIME IS OFFICIALLY THE MAN... AND OUR AGENT OF THE WEEK CONGRATULATIONS MARTIN!



North American Senior Benefits
1-866-926-9000 | NASBINC.COM
922A HURRICANE SHOALS RD.
LAWRENCEVILLE, GA 30043

LAST WEEK'S TOP TEAMS

🎃 \$50,000K 🎃



| TEAM | A/P | APPS |
|-----------|-----------|------|
| Chris C | \$674,346 | 718 |
| Garrett H | \$605,922 | 643 |
| Keith T | \$534,452 | 690 |
| Josh S | \$504,935 | 554 |
| Blair O | \$401,337 | 338 |
| Greg B | \$370,419 | 436 |
| Nick G | \$370,176 | 310 |
| Andrew E | \$311,627 | 352 |
| Ashley C | \$304,824 | 359 |
| Dusty T | \$278,451 | 380 |
| Will K | \$161,551 | 147 |
| Blythe B | \$151,428 | 206 |
| Max G | \$148,597 | 161 |
| Garrett S | \$123,430 | 131 |
| Cole T | \$117,765 | 135 |

| TEAM | A/P | APPS |
|-------------|-----------|------|
| Laura M | \$113,703 | 178 |
| Scott D | \$92,687 | 106 |
| Mekayla M | \$75,480 | 112 |
| Steven H | \$72,456 | 55 |
| Mason D | \$70,672 | 49 |
| Cody L | \$65,846 | 95 |
| Martin M | \$65,030 | 55 |
| Abel H | \$63,756 | 87 |
| Alex M | \$58,582 | 64 |
| Nate S | \$57,903 | 62 |
| Naomi G | \$57,001 | 75 |
| Alex P | \$56,553 | 52 |
| Marcus Al-S | \$52,103 | 43 |
| Shane R | \$51,000 | 44 |



🎃 \$20k-\$49,999k 🎃

| TEAM | A/P | APPS |
|---------------|----------|------|
| Asia H | \$49,626 | 67 |
| Alex C | \$48,446 | 48 |
| Josiah M | \$45,845 | 29 |
| James T | \$45,517 | 62 |
| Storme C | \$45,506 | 49 |
| Dylan W | \$43,899 | 52 |
| Gerardo M | \$40,223 | 40 |
| Joe B | \$40,050 | 44 |
| Cat B | \$40,021 | 39 |
| Ali O | \$39,808 | 31 |
| Branden D | \$39,117 | 55 |
| Russell W III | \$37,067 | 36 |
| Kailyn B | \$37,015 | 45 |
| Connor E | \$35,572 | 33 |
| Spencer V | \$33,669 | 34 |
| Stephen D | \$33,103 | 32 |
| Dennis R | \$31,079 | 29 |

| TEAM | A/P | APPS |
|-------------|----------|------|
| Blake N | \$31,026 | 25 |
| Doug H | \$30,871 | 37 |
| Dustin H | \$30,685 | 30 |
| Christina B | \$30,457 | 33 |
| Connor H | \$29,868 | 36 |
| Walter G | \$29,488 | 20 |
| Jaime M | \$28,781 | 39 |
| Owen M | \$28,294 | 34 |
| AJ R | \$28,201 | 35 |
| Rafael R | \$27,143 | 32 |
| Becca A | \$26,759 | 38 |
| Eugene M | \$26,417 | 18 |
| Robert H | \$25,718 | 39 |
| Rex N | \$25,522 | 41 |
| Isaac S | \$25,522 | 41 |
| Bobby B | \$25,161 | 33 |

| TEAM | A/P | APPS |
|------------|----------|------|
| Danny B | \$25,132 | 23 |
| Jonathan M | \$25,088 | 29 |
| Katie M | \$24,749 | 24 |
| Brooke M | \$23,571 | 15 |
| Colby S | \$23,284 | 28 |
| Jessica D | \$22,888 | 64 |
| Brooke M | \$22,865 | 28 |
| Adrienne M | \$22,744 | 16 |
| Eric G | \$22,209 | 22 |
| Zamantha M | \$21,463 | 33 |
| Tiffany T | \$21,463 | 33 |
| Jermaine W | \$21,333 | 34 |
| Brandon L | \$21,213 | 19 |
| Dima F | \$21,095 | 21 |
| Jonathan J | \$20,645 | 25 |

🎃 \$9k-\$19,999k 🎃

| TEAM | A/P | APPS |
|------------|----------|------|
| Mario F | \$18,988 | 27 |
| Grayson R | \$17,900 | 19 |
| Xavier C | \$17,900 | 19 |
| Riley P | \$17,774 | 18 |
| Matthew T | \$17,120 | 16 |
| Nick R | \$16,425 | 18 |
| Jalen D | \$16,172 | 11 |
| Brianna L | \$16,133 | 17 |
| Kalid H | \$16,059 | 20 |
| Brian A | \$16,039 | 19 |
| John H | \$15,961 | 22 |
| Crystal T | \$15,950 | 23 |
| Tyler K | \$15,744 | 17 |
| Rodney G | \$15,437 | 13 |
| Stefanie R | \$15,388 | 21 |
| Bryson S | \$15,386 | 8 |
| Amy M | \$15,096 | 28 |
| Luke R | \$14,241 | 18 |
| Mike J | \$14,241 | 9 |

| TEAM | A/P | APPS |
|------------|----------|------|
| Chuekha H | \$14,066 | 23 |
| Courtney P | \$14,000 | 11 |
| Ryan S | \$13,800 | 32 |
| Whitney H | \$13,597 | 20 |
| Brittany F | \$13,595 | 14 |
| Windy H | \$13,590 | 12 |
| Jonathan S | \$13,308 | 15 |
| Jim H | \$13,192 | 11 |
| Haley F | \$12,988 | 15 |
| Cody P | \$12,838 | 13 |
| William D | \$12,632 | 10 |
| Nichole B | \$12,628 | 12 |
| Carter P | \$12,237 | 20 |
| Semenya J | \$12,188 | 23 |
| Fred F | \$12,180 | 9 |
| Lauren C | \$11,926 | 8 |
| John S | \$11,676 | 8 |
| Mikal R | \$11,374 | 12 |

| TEAM | A/P | APPS |
|-----------|----------|------|
| Anthony H | \$11,302 | 14 |
| Marcus C | \$10,552 | 13 |
| Ronnie B | \$10,499 | 11 |
| Pierce M | \$10,397 | 11 |
| Bobby P | \$10,366 | 25 |
| Tracy E | \$10,308 | 15 |
| Hobbs J | \$10,238 | 21 |
| Troy B | \$10,056 | 8 |
| Mike R | \$9,975 | 9 |
| James C | \$9,886 | 9 |
| Alstin V | \$9,820 | 15 |
| Pat W | \$9,653 | 6 |
| Ali Al-K | \$9,591 | 8 |
| Daniel K | \$9,582 | 13 |
| Candace N | \$9,412 | 11 |
| Camaron H | \$9,330 | 12 |
| Yassir A | \$9,200 | 9 |
| Jack M | \$9,043 | 8 |

LAST WEEK'S 10K GRAND LAND AGENTS



| AGENT | A/P | APPS |
|-----------|----------|------|
| Martin M | \$30,276 | 24 |
| Ali O | \$26,776 | 18 |
| Jessica R | \$20,144 | 17 |
| Laura B | \$16,607 | 19 |
| Frank W | \$13,200 | 2 |
| Connor H | \$13,136 | 15 |
| Brooke M | \$13,100 | 5 |
| Isaiah J | \$12,986 | 9 |
| Hal C | \$12,206 | 3 |
| Haley F | \$11,878 | 12 |

| AGENT | A/P | APPS |
|-------------|----------|------|
| Karim M | \$11,606 | 6 |
| Melinda P | \$11,413 | 12 |
| Jalen D | \$11,196 | 6 |
| Jaime M | \$10,911 | 13 |
| Gerardo P | \$10,546 | 10 |
| Briana B | \$10,527 | 11 |
| Tatum T | \$10,287 | 9 |
| DeQuentin D | \$10,184 | 7 |
| Rodney G | \$10,086 | 7 |
| Jim H | \$10,032 | 9 |



DEADLINE

**REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE
FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!**

LAST WEEK'S

TOP PRODUCERS



| AGENT | A/P | APPS | AGENT | A/P | APPS | AGENT | A/P | APPS |
|-------------|----------|------|------------|---------|------|---------------|---------|------|
| Martin M | \$30,276 | 24 | Tyler B | \$8,260 | 3 | James A | \$6,862 | 14 |
| Ali O | \$26,776 | 18 | Lucas S | \$8,157 | 6 | Parker T | \$6,834 | 7 |
| Jessica R | \$20,144 | 17 | Mason H | \$8,076 | 9 | Marcus Al-S | \$6,737 | 4 |
| Laura B | \$16,607 | 19 | Michael M | \$8,030 | 6 | Josiah M | \$6,720 | 5 |
| Frank W | \$13,200 | 2 | Chantel H | \$8,016 | 15 | Kaitlyn R | \$6,706 | 15 |
| Connor H | \$13,136 | 15 | Kalid H | \$7,983 | 11 | Renauld L | \$6,670 | 5 |
| Brooke M | \$13,100 | 5 | Francis T | \$7,936 | 4 | Joe T | \$6,669 | 6 |
| Isaiah J | \$12,986 | 9 | Spencer V | \$7,821 | 8 | Christina B | \$6,647 | 7 |
| Hal C | \$12,206 | 3 | Kendric G | \$7,796 | 8 | Bryson S | \$6,612 | 5 |
| Haley F | \$11,878 | 12 | George M | \$7,789 | 10 | Tyler E | \$6,604 | 7 |
| Karim M | \$11,606 | 6 | Dima F | \$7,774 | 7 | Fred P | \$6,602 | 4 |
| Melinda P | \$11,413 | 12 | Ryder D | \$7,716 | 9 | Alicia W | \$6,570 | 3 |
| Jalen D | \$11,196 | 6 | Stephen C | \$7,704 | 8 | James C | \$6,539 | 5 |
| Jaime M | \$10,911 | 13 | Kathleen I | \$7,622 | 9 | Phillip J | \$6,496 | 4 |
| Gerardo P | \$10,546 | 10 | Jeff B | \$7,618 | 5 | Toshi TJ W | \$6,492 | 3 |
| Briana B | \$10,527 | 11 | Valeska P | \$7,617 | 8 | Alex M | \$6,422 | 10 |
| Tatum T | \$10,287 | 9 | Matthew T | \$7,500 | 7 | Sam P | \$6,416 | 7 |
| DeQuentin D | \$10,184 | 7 | Leslie P | \$7,487 | 2 | Tammy H | \$6,318 | 7 |
| Rodney G | \$10,086 | 7 | Teona H | \$7,420 | 8 | Jere McA | \$6,312 | 5 |
| Jim H | \$10,032 | 9 | Bob G | \$7,382 | 11 | Josh S | \$6,296 | 10 |
| Steven H | \$9,842 | 6 | Bryan W | \$7,344 | 4 | Moe A | \$6,266 | 5 |
| Rebekah H | \$9,677 | 12 | Bobby B | \$7,279 | 11 | Stephen D | \$6,219 | 6 |
| Fred F | \$9,585 | 6 | Titus H | \$7,248 | 8 | Will K | \$6,216 | 5 |
| Mike J | \$9,564 | 5 | David F | \$7,230 | 7 | Russell W III | \$6,168 | 4 |
| Alex P | \$9,284 | 7 | Ali Al-K | \$7,217 | 6 | Ryan S | \$6,085 | 14 |
| Daniel S | \$9,120 | 11 | Ricky M | \$7,164 | 5 | Felisha L | \$6,073 | 9 |
| Nick S | \$9,085 | 9 | Beverley C | \$7,147 | 10 | Shelley B | \$6,058 | 9 |
| Riddick B | \$8,916 | 9 | Steven W | \$7,138 | 8 | Grace S | \$5,960 | 7 |
| Cody P | \$8,914 | 9 | Gerardo M | \$7,116 | 6 | Windy H | \$5,960 | 3 |
| Smiley M | \$8,861 | 8 | Kristi B | \$7,073 | 5 | Gabe H | \$5,915 | 8 |
| Dave M | \$8,604 | 9 | Mikal R | \$7,032 | 7 | Gonzalo L | \$5,888 | 7 |
| Mike T | \$8,423 | 6 | Katie McC | \$6,975 | 6 | Jonathan M | \$5,852 | 6 |
| Jonathan J | \$8,365 | 13 | Ronnie B | \$6,933 | 7 | Kristi J | \$5,850 | 7 |
| Michelle J | \$8,340 | 7 | Andrea S | \$6,886 | 11 | Bill E | \$5,756 | 5 |
| Sheena W | \$8,304 | 7 | Blaine M | \$6,876 | 6 | Jon G | \$5,692 | 4 |

LAST WEEK'S TOP PRODUCERS

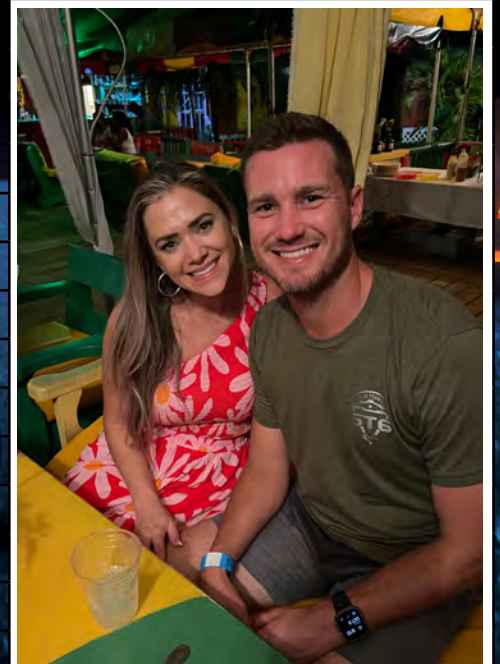
| AGENT | A/P | APPS | AGENT | A/P | APPS | AGENT | A/P | APPS |
|-------------|---------|------|-------------|---------|------|---------------|---------|------|
| Jillian M | \$5,616 | 4 | Amanie B | \$5,098 | 4 | Nick R | \$4,498 | 5 |
| Emerson F | \$5,616 | 3 | Brooke M | \$5,069 | 4 | Henry D | \$4,494 | 4 |
| Skye H | \$5,613 | 7 | Robbie M | \$5,069 | 4 | Cameron K | \$4,488 | 5 |
| Renee F | \$5,611 | 5 | Logan Y | \$5,035 | 3 | Jonah K | \$4,476 | 4 |
| Dylan A | \$5,583 | 5 | Jake T | \$5,016 | 7 | Don G | \$4,452 | 5 |
| Garrett H | \$5,524 | 5 | Melody T | \$4,999 | 4 | Naomi G | \$4,440 | 3 |
| Colin S | \$5,520 | 4 | Paige A | \$4,999 | 2 | Linda D | \$4,429 | 4 |
| Dalton L | \$5,501 | 4 | Rachel J | \$4,976 | 5 | Aus N | \$4,428 | 3 |
| Maranda P | \$5,487 | 8 | Semenya J | \$4,968 | 8 | Jared N | \$4,417 | 3 |
| Klein P | \$5,460 | 6 | Stefanie R | \$4,940 | 7 | Chris Todd D | \$4,400 | 4 |
| Xavier C | \$5,452 | 6 | Jackie M | \$4,886 | 4 | Chamberlain O | \$4,381 | 6 |
| Andre R | \$5,444 | 1 | Christie N | \$4,880 | 4 | Seth B | \$4,365 | 5 |
| Anthony D | \$5,424 | 4 | Tanya F | \$4,851 | 5 | Brittany F | \$4,353 | 5 |
| Jason B | \$5,376 | 4 | Troy B | \$4,826 | 5 | Aaron G | \$4,342 | 5 |
| Owen M | \$5,346 | 5 | Storme C | \$4,810 | 6 | Dylan W | \$4,317 | 5 |
| Michael S | \$5,323 | 5 | James A | \$4,801 | 3 | Jessica C | \$4,309 | 2 |
| Cody C | \$5,303 | 6 | Rex N | \$4,787 | 15 | Ann B | \$4,296 | 4 |
| Carter P | \$5,283 | 10 | Camaron H | \$4,770 | 5 | Callie W | \$4,260 | 4 |
| Kendra K | \$5,276 | 6 | Daniel L | \$4,764 | 6 | Semos K | \$4,260 | 3 |
| Chad A | \$5,238 | 6 | Abel H | \$4,701 | 7 | Brittney P | \$4,248 | 5 |
| Mick P | \$5,230 | 3 | Dakota Y | \$4,680 | 3 | Kiana T | \$4,239 | 10 |
| Rafael M | \$5,220 | 6 | Fatima J | \$4,677 | 4 | Pierce M | \$4,208 | 5 |
| Solon S | \$5,219 | 5 | Katie K | \$4,640 | 5 | Shirley S | \$4,200 | 2 |
| Mike R | \$5,185 | 5 | Brad K | \$4,597 | 4 | Nathan C | \$4,186 | 2 |
| Will F | \$5,169 | 5 | Brittany W | \$4,588 | 4 | Josh D | \$4,176 | 4 |
| Jeannette B | \$5,168 | 10 | Nic W | \$4,584 | 3 | Adrienne M | \$4,111 | 4 |
| Anthony R | \$5,157 | 4 | Courtney P | \$4,583 | 3 | Jenny G | \$4,110 | 7 |
| Yassir A | \$5,156 | 5 | Robert H | \$4,575 | 6 | Brett B | \$4,106 | 4 |
| Dennis R | \$5,139 | 4 | Raquel B | \$4,572 | 4 | Dajuan H | \$4,092 | 4 |
| Nick R | \$5,132 | 6 | Mitch B | \$4,571 | 4 | Terry H | \$4,088 | 6 |
| Brittany B | \$5,131 | 6 | Taylor M | \$4,560 | 7 | Kevin N | \$4,082 | 6 |
| Doug H | \$5,126 | 6 | Ryan S | \$4,542 | 2 | Mahdi A | \$4,044 | 4 |
| Coult A | \$5,110 | 4 | Bernie C | \$4,526 | 5 | Ashton M | \$4,019 | 4 |
| Dalton W | \$5,106 | 3 | Barry Joe S | \$4,516 | 2 | Hope F-T | \$4,015 | 5 |
| Madison P | \$5,100 | 3 | Charde W | \$4,502 | 2 | Robert B | \$4,000 | 5 |

LAST WEEK'S

TOP PRODUCERS



| AGENT | A/P | APPS | AGENT | A/P | APPS | AGENT | A/P | APPS |
|------------|---------|------|------------|---------|------|------------|---------|------|
| Trevon H | \$3,997 | 8 | Cody L | \$3,527 | 3 | Leonora B | \$3,195 | 3 |
| Naomi L | \$3,980 | 4 | Lindsay L | \$3,484 | 3 | Nicholas R | \$3,190 | 4 |
| John H | \$3,973 | 6 | Michael W | \$3,477 | 3 | John H | \$3,178 | 3 |
| Michael M | \$3,930 | 5 | Joey H | \$3,463 | 5 | Colby S | \$3,176 | 7 |
| Amy M | \$3,928 | 6 | Brandon P | \$3,434 | 5 | Tim M | \$3,160 | 2 |
| Chuck M | \$3,924 | 4 | Juan T | \$3,395 | 2 | Brinton A | \$3,158 | 4 |
| Chris L | \$3,912 | 2 | Jacob S | \$3,386 | 3 | Annsey J | \$3,148 | 2 |
| Dylan L | \$3,904 | 5 | Devin G | \$3,384 | 2 | Keith S | \$3,147 | 3 |
| Nathan C | \$3,900 | 3 | Austin O | \$3,370 | 5 | Garrett S | \$3,139 | 2 |
| Jack G | \$3,882 | 5 | Anis B | \$3,361 | 3 | Becca A | \$3,118 | 3 |
| Alstin V | \$3,870 | 5 | Chris N | \$3,360 | 3 | Tracy H | \$3,112 | 5 |
| Robbie O | \$3,870 | 6 | Mikaya B | \$3,357 | 5 | Amy C | \$3,104 | 4 |
| Randy L | \$3,865 | 5 | Jacob C | \$3,347 | 4 | Anthony T | \$3,100 | 3 |
| Mason D | \$3,864 | 2 | Jeremiah M | \$3,336 | 2 | TJ S | \$3,086 | 4 |
| Daniel B | \$3,842 | 8 | Dallas B | \$3,334 | 3 | Alexa H | \$3,084 | 3 |
| Moe K | \$3,832 | 4 | Ashton F | \$3,332 | 3 | Amanda F | \$3,059 | 5 |
| Tony F | \$3,805 | 7 | Joe W | \$3,324 | 4 | Patricia H | \$3,048 | 4 |
| Jason B | \$3,770 | 6 | Ashley M | \$3,321 | 7 | John C | \$3,043 | 2 |
| Cat B | \$3,744 | 4 | Zerrin V | \$3,314 | 4 | Jake G | \$3,043 | 4 |
| Casey K | \$3,744 | 6 | Emily S | \$3,293 | 5 | Asia H | \$3,016 | 5 |
| Gary M | \$3,722 | 5 | Jack M | \$3,287 | 3 | Ashley T | \$3,006 | 4 |
| Brian D | \$3,694 | 4 | Nathan A | \$3,265 | 3 | | | |
| Winner M | \$3,660 | 4 | Rosa M | \$3,263 | 5 | | | |
| Lauren H | \$3,629 | 7 | Giuseppe B | \$3,254 | 4 | | | |
| Sherry L | \$3,622 | 2 | Eric G | \$3,252 | 2 | | | |
| Dale P | \$3,607 | 4 | Lauren K | \$3,249 | 4 | | | |
| Kim M | \$3,606 | 4 | Loc P | \$3,228 | 3 | | | |
| Crystal T | \$3,600 | 6 | Will H | \$3,223 | 7 | | | |
| Andres R | \$3,599 | 4 | Dalton N | \$3,223 | 4 | | | |
| Maria P | \$3,596 | 5 | Jonathan S | \$3,215 | 4 | | | |
| Jacob W | \$3,571 | 8 | Clarence J | \$3,211 | 4 | | | |
| Sarah S | \$3,563 | 3 | James B | \$3,208 | 5 | | | |
| Michaela C | \$3,533 | 6 | Tissany A | \$3,200 | 5 | | | |
| Brian J | \$3,532 | 5 | Levi H | \$3,198 | 3 | | | |
| Chynah H | \$3,528 | 5 | Linda B | \$3,195 | 3 | | | |



LAST WEEK'S TOP PRODUCERS

| AGENT | A/P | APPS | AGENT | A/P | APPS | AGENT | A/P | APPS |
|-----------|---------|------|-------------|---------|------|-------------|---------|------|
| Chuekha H | \$3,370 | 3 | Malika W | \$3,225 | 6 | Elizabeth C | \$3,053 | 6 |
| Logan B | \$3,359 | 4 | Clarence J | \$3,211 | 4 | James A | \$3,052 | 1 |
| Rachel C | \$3,345 | 3 | Brandon C | \$3,204 | 4 | Ashley G | \$3,036 | 3 |
| Ashley M | \$3,342 | 3 | Jake S | \$3,179 | 5 | Abel H | \$3,035 | 5 |
| Angela F | \$3,311 | 4 | Nate S | \$3,170 | 5 | Dalton N | \$3,034 | 3 |
| Etta L | \$3,305 | 4 | Jake G | \$3,150 | 3 | Brandon G | \$3,033 | 4 |
| Winner M | \$3,288 | 4 | Alexander I | \$3,136 | 4 | Cody L | \$3,026 | 5 |
| Dawn J | \$3,279 | 6 | Ahmadou C | \$3,120 | 4 | Shanna B | \$3,017 | 3 |
| Ryder D | \$3,252 | 3 | Tatum T | \$3,115 | 1 | Skye K | \$3,006 | 2 |
| Leslie P | \$3,250 | 4 | Tracy H | \$3,112 | 5 | Xavier C | \$3,005 | 3 |
| Jordan W | \$3,249 | 2 | Bill P | \$3,108 | 4 | Brittany R | \$3,003 | 5 |
| William M | \$3,242 | 7 | Nick M | \$3,074 | 2 | Lynn F | \$3,001 | 4 |
| Steve D | \$3,241 | 2 | James B | \$3,070 | 4 | Dylan A | \$3,000 | 4 |

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FABULOUS SENIORS YOU ARE SERVING! TEXT THE BATPHONE!**

LAST WEEK'S
#1 APP WRITER:

MARTIN M

WITH 24 APPS



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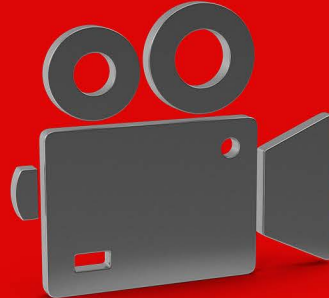






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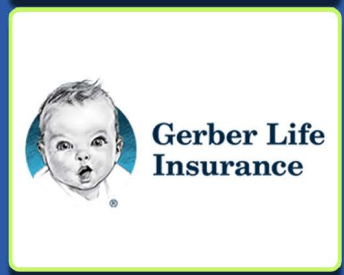
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