

VOLUME 12 - ISSUE 41

the pulse

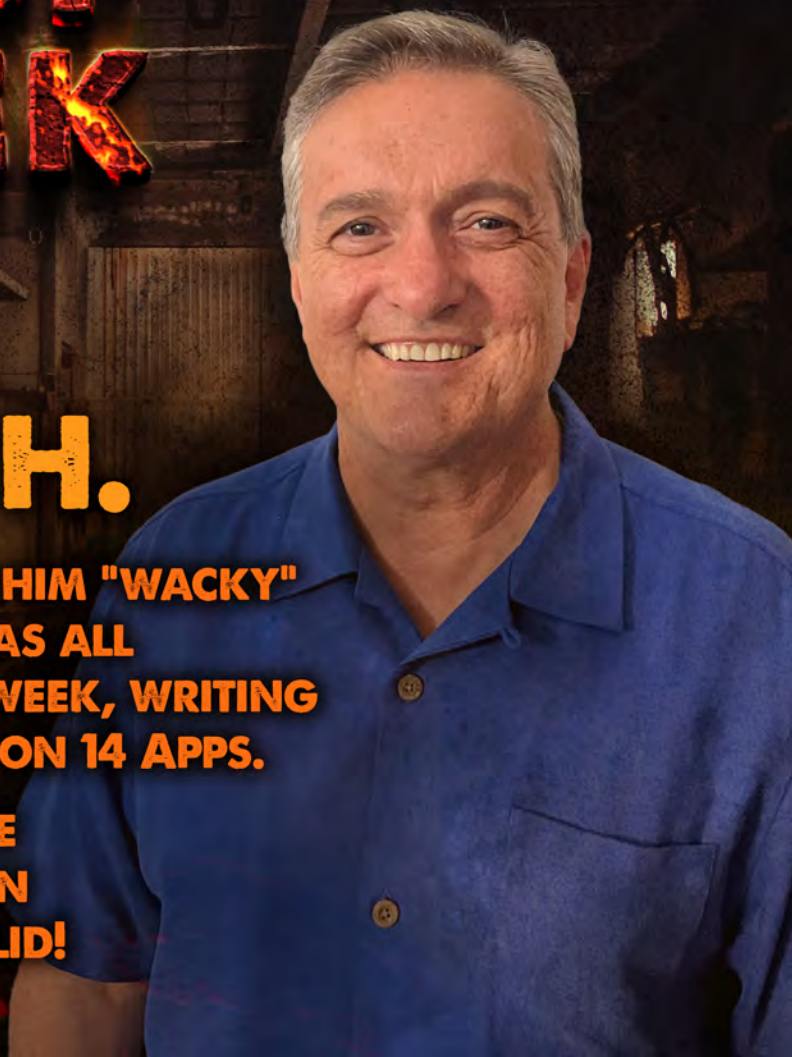
What We Do Matters!

AGENT OF THE WEEK

KALID H.

HIS TEAM CALLS HIM "WACKY" BUT KALID H. WAS ALL BUSINESS LAST WEEK, WRITING \$24,437 IN A/P ON 14 APPS.

SOMETIMES YOU HAVE TO BE A LITTLE WACKY TO PUT THE BIG NUMBERS ON THE BOARD. CONGRATULATIONS KALID!



**North American Senior Benefits
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LAWRENCEVILLE, GA 30043**

LAST WEEK'S TOP TEAMS



🎃 \$50,000k+ 🎃

TEAM	A/P	APPS
Chris C	\$869,380	932
Garrett H	\$757,117	808
Josh S	\$676,277	725
Keith T	\$608,021	789
Andrew E	\$394,270	438
Blair O	\$391,878	354
Greg B	\$372,306	458
Nick G	\$353,019	324
Dusty T	\$330,339	435
Ashley C	\$323,015	379
Isaac S	\$230,382	247
Brian C	\$200,520	201
Max G	\$199,745	219
Blythe B	\$188,273	262
Will K	\$182,380	169
Garrett S	\$163,924	185
Laura M	\$144,069	178
Scott D	\$115,899	123
Cole T	\$105,628	134
Alex C	\$84,808	67

TEAM	A/P	APPS
Naomi G	\$74,630	93
Dylan W	\$73,887	83
Storme C	\$68,762	89
Branden D	\$65,319	80
Steven H	\$65,313	67
Mekayla M	\$65,185	74
AJ R	\$63,200	76
Asia H	\$62,109	75
James T	\$61,660	58
Nate S	\$57,606	58
Mason D	\$56,924	52
Blake N	\$56,339	63
Dustin H	\$56,145	41
Kailyn B	\$55,066	67
Connor E	\$54,208	48
Rafael R	\$52,525	59
Joe B	\$52,062	37
Alex P	\$51,808	50
Cody L	\$50,777	71
Abel H	\$50,107	69

🎃 \$20k-\$49,999k 🎃

TEAM	A/P	APPS
Marcus Al-S	\$49,969	45
Shane R	\$49,427	59
Gerardo M	\$49,063	48
Connor H	\$48,402	34
Cat B	\$48,363	37
Spencer V	\$47,841	64
Alex M	\$45,934	48
Dennis R	\$44,746	46
Martin M	\$41,247	42
Kalid H	\$38,036	24
Derrick L	\$36,000	48
Russell W III	\$33,330	41
Robert H	\$32,765	42
Ali O	\$32,583	34
Brian A	\$32,512	41

TEAM	A/P	APPS
Jaime M	\$32,257	33
Stephen D	\$31,180	33
Owen M	\$30,663	39
Rex N	\$29,862	46
Colby S	\$29,600	34
Dima F	\$29,514	20
Whitney H	\$29,139	52
Eric G	\$28,196	27
Pierce M	\$28,143	18
Jessica D	\$27,546	42
Daniel K	\$26,069	33
Doug H	\$26,025	40
Christina B	\$25,963	26
Grayson R	\$24,178	24
Eugene M	\$23,780	22

TEAM	A/P	APPS
Lauren C	\$23,660	14
Xavier C	\$23,278	23
Bobby B	\$22,937	32
Art T	\$22,652	42
Jack M	\$22,090	14
William D	\$21,863	19
Jermaine W	\$21,333	34
Anthony J	\$21,316	26
Ryan B	\$21,271	19
Amanda F	\$20,665	21
Stefanie R	\$20,634	23
Danny B	\$20,341	25
Jonathan M	\$20,188	20
Chuekha H	\$20,099	17

🎃 \$9k-\$19,999k 🎃

TEAM	A/P	APPS
Courtney P	\$19,957	26
Katie M	\$19,929	27
Katie M	\$19,929	27
Adrienne M	\$19,374	17
Becca A	\$19,357	20
Tyler K	\$19,253	27
Nick R	\$18,769	31
Jalen D	\$18,518	12
Marcus C	\$18,456	33
Fred F	\$18,328	13
Crystal T	\$18,142	28
Stacey T	\$18,098	15
Jonathan J	\$18,015	21
Riley P	\$17,867	24
John H	\$17,643	19
Linda S	\$17,434	18
Billy K	\$17,321	18
Anthony H	\$16,938	18
Alstin V	\$16,824	27
Mitch B	\$16,693	25
Jonathan S	\$16,500	22
Mario F	\$16,324	16

TEAM	A/P	APPS
Guy M	\$15,968	22
Tracy S	\$15,968	22
Mike J	\$15,747	12
Brandon L	\$15,725	19
Chad S	\$15,615	18
Amy M	\$15,278	21
Bryson S	\$15,220	13
Dennis D	\$15,099	20
Joshua T	\$15,019	17
Josiah M	\$14,812	14
Tai S	\$14,350	16
Larry G	\$13,984	18
Candace N	\$13,666	15
Tracy E	\$13,638	18
Mason H	\$13,599	10
Carter P	\$13,185	19
Mike R	\$13,119	9
Al-K	\$12,985	10
Brittney P	\$12,821	9
Brittany F	\$12,513	19
Bobby P	\$12,470	22

TEAM	A/P	APPS
Kristi J	\$12,208	7
Camaron H	\$11,990	17
Yassir A	\$11,982	14
Walter G	\$11,919	13
Cameron M	\$11,799	10
Nichole B	\$11,648	8
Christopher H	\$11,598	9
Rodney G	\$11,401	15
Hobbs J	\$11,117	17
Windy H	\$10,970	18
Nate C	\$10,716	6
Brooke M	\$10,252	10
Brianna L	\$10,033	11
Jim H	\$9,924	12
Chrystal S	\$9,901	10
Grace S	\$9,850	11
Brooke M	\$9,686	15
Court L	\$9,622	13
Randy L	\$9,406	6
John S	\$9,055	8
Pat W	\$9,029	8

LAST WEEK'S 10K GRAND LAND AGENTS



AGENT	A/P	APPS
Kalid H	\$24,437	14
Jessica R	\$20,277	17
Connor E	\$20,035	14
Joe H	\$19,192	4
Fred F	\$17,089	9
Ashton M	\$16,590	5
Stacye T	\$15,939	11
Marcus Al-S	\$15,024	13
Gerardo P	\$14,666	12
Martin M	\$14,599	14
Storme C	\$13,848	15
Ali O	\$13,784	11
Mason H	\$13,599	10
Billy K	\$13,310	12
Derrick L	\$13,150	18
Brandon P	\$13,038	14
William D	\$12,871	10
Steven H	\$12,854	9
Jack M	\$12,660	8

AGENT	A/P	APPS
Jaime M	\$12,523	12
Phillip J	\$12,369	9
Ali AIK	\$12,321	9
Laura B	\$12,113	11
Melinda P	\$11,950	9
Ann B	\$11,800	11
Bryan W	\$11,714	5
Michael M	\$11,187	18
Spencer V	\$11,178	12
Regina L	\$11,022	11
Briana B	\$10,935	8
Daniel S	\$10,876	12
Nate C	\$10,716	6
Anthony R	\$10,627	5
Tony F	\$10,596	12
Peyton W	\$10,568	11
Samantha D	\$10,542	11
Connor H	\$10,366	10
Emilee A	\$10,143	5

DEADLINE

**REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE
FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!**

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Kalid H	\$24,437	14	Samantha D	\$10,542	11	Dallas B	\$7,560	9
Jessica R	\$20,277	17	Connor H	\$10,366	10	Jonathan S	\$7,542	9
Connor E	\$20,035	14	Emilee A	\$10,143	5	Jalen D	\$7,500	4
Joe H	\$19,192	4	Mitch B	\$9,905	16	Landon H	\$7,452	7
Fred F	\$17,089	9	Frank W	\$9,886	9	Dima F	\$7,421	6
Ashton M	\$16,590	5	Owen M	\$9,823	11	Bryan B	\$7,370	9
Stacye T	\$15,939	11	Daniel L	\$9,816	7	Camaron H	\$7,360	10
Marcus Al-S	\$15,024	13	Cliff S	\$9,622	7	Kershlyn L	\$7,323	6
Gerardo P	\$14,666	12	Jessica D	\$9,469	9	Amanie B	\$7,291	9
Martin M	\$14,599	14	Bill E	\$9,430	6	Felisha L	\$7,279	7
Storme C	\$13,848	15	Randy L	\$9,406	6	Pierce M	\$7,239	8
Ali O	\$13,784	11	Amanda F	\$9,342	10	Ben B	\$7,189	4
Mason H	\$13,599	10	Jim H	\$9,156	11	William K	\$7,156	11
Billy K	\$13,310	12	Brittney P	\$9,053	8	Resie	\$7,154	9
Derrick L	\$13,150	18	Abass A	\$8,723	8	Shawn J	\$7,052	2
Brandon P	\$13,038	14	Art T	\$8,700	12	Mike J	\$7,024	4
William D	\$12,871	10	Brandon R	\$8,680	10	Rebekah H	\$7,022	7
Steven H	\$12,854	9	Michelle J	\$8,595	7	Linda S	\$7,006	10
Jack M	\$12,660	8	Jason B	\$8,579	12	Alex P	\$6,984	6
Jaime M	\$12,523	12	Smiley M	\$8,545	8	Nicholas R	\$6,978	4
Phillip J	\$12,369	9	Yassir A	\$8,370	9	Will F	\$6,905	9
Ali AlK	\$12,321	9	Cody L	\$8,290	7	Keith S	\$6,901	10
Laura B	\$12,113	11	Jason B	\$8,080	6	Kathleen I	\$6,887	12
Melinda P	\$11,950	9	Wanda L	\$8,062	7	Rafael M	\$6,886	7
Ann B	\$11,800	11	Nic W	\$8,002	9	Brinton A	\$6,876	5
Bryan W	\$11,714	5	Lucas D	\$7,890	5	Ineida A	\$6,850	3
Michael M	\$11,187	18	Jacob S	\$7,814	7	Levi H	\$6,847	9
Spencer V	\$11,178	12	Daniel K	\$7,778	9	Mike R	\$6,790	4
Regina L	\$11,022	11	Tonya K	\$7,723	10	Christopher H	\$6,774	5
Briana B	\$10,935	8	Maranda P	\$7,670	16	Brandon L	\$6,691	9
Daniel S	\$10,876	12	Katie K	\$7,654	13	Ryan R	\$6,674	6
Nate C	\$10,716	6	Cameron M	\$7,649	7	Aus N	\$6,636	7
Anthony R	\$10,627	5	Christian A	\$7,626	6	Branden D	\$6,587	9
Tony F	\$10,596	12	Valeska P	\$7,617	8	James A	\$6,552	10
Peyton W	\$10,568	11	MyCharra S	\$7,561	8	Taylor R	\$6,493	7

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS
Semenya J	\$6,484	18
Melody T	\$6,478	8
Lauren H	\$6,471	16
Dave M	\$6,457	10
David F	\$6,437	8
Conner Y	\$6,426	4
Miguel R	\$6,423	7
Latoya D	\$6,384	5
Dennis R	\$6,383	5
Cody C	\$6,372	8
Jermaine W	\$6,329	8
Andrea S	\$6,321	8
Ryan B	\$6,269	5
Cameron F	\$6,234	9
Candace N	\$6,223	6
Laquita W	\$6,173	10
Janard H	\$6,139	7
Cameron W	\$6,123	4
Guy M	\$6,114	6
Grace S	\$6,113	8
Stefanie R	\$6,112	10
Jeff L	\$6,108	3
Carlos R	\$6,089	5
Sheena W	\$6,084	9
Stephen D	\$6,027	6
Trevor S	\$6,014	7
Lauren K	\$5,998	6
Klein P	\$5,985	4
Jonathan M	\$5,970	5
Eli S	\$5,968	9
Gerardo M	\$5,964	8
Russell W	\$5,888	7
Moe A	\$5,837	5
AJ R	\$5,820	7
Vickie H	\$5,812	3

AGENT	A/P	APPS
Maria P	\$5,786	4
Gary M	\$5,784	5
Whitney H	\$5,778	7
Alstin V	\$5,768	8
Brooke M	\$5,700	5
Chad	\$5,640	6
Kiana T	\$5,612	6
Jordan R	\$5,580	9
Devin G	\$5,573	5
Robert H	\$5,532	9
Garrett H	\$5,524	5
Brooke K	\$5,517	9
Matt D	\$5,512	7
Loc P	\$5,496	5
Dale P	\$5,466	9
Haley F	\$5,447	8
Colton M	\$5,412	4
Colin S	\$5,412	4
Dom M	\$5,412	3
Michael S	\$5,409	4
Cat B	\$5,385	5
Zachary E	\$5,339	8
Larry G	\$5,336	7
Tanya V	\$5,305	5
Mario F	\$5,304	3
Coult A	\$5,301	5
Stephen C	\$5,288	6
Isai C	\$5,280	7
Riddick B	\$5,252	5
Renee F	\$5,245	5
Sam P	\$5,216	5
Sherry L	\$5,206	5
Jake T	\$5,185	8
Alec G	\$5,183	6
Kristi J	\$5,156	5

AGENT	A/P	APPS
Jonah T G	\$5,148	11
Cameron K	\$5,136	5
Josh S	\$5,131	4
Mikal R	\$5,082	7
Brian J	\$5,078	6
Ivan H	\$5,032	7
Don G	\$5,016	5
Joshua W	\$5,016	4
Edward W	\$5,002	5
Logan Y	\$4,994	5
Austin O	\$4,960	7
Eric G	\$4,922	6
Brittany F	\$4,909	6
Chris N	\$4,896	4
Rachel J	\$4,895	4
Ashley F	\$4,868	7
Mason D	\$4,834	2
Becca A	\$4,824	5
Troy B	\$4,788	5
Parker T	\$4,784	4
Andrew W	\$4,777	4
Jake K	\$4,776	4
Titus H	\$4,752	5
Andres	\$4,720	7
Tommy G	\$4,681	1
Dennis D	\$4,673	5
Alex M	\$4,644	4
Kailyn B	\$4,639	7
Naomi L	\$4,638	7
Taylor M	\$4,630	7
Chrystal S	\$4,624	4
Dylan L	\$4,612	3
Moe K	\$4,609	6
Ricky M	\$4,596	4
Nate F	\$4,560	7

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Danielle N	\$4,558	5	Kim H	\$3,992	5	Micah T	\$3,668	5
Linda D	\$4,518	3	Brett B	\$3,981	3	Lucas S	\$3,660	3
Tammie L	\$4,516	7	Brian A	\$3,971	5	Jeff B	\$3,660	2
Naomi G	\$4,500	3	Sergio D	\$3,968	2	George M	\$3,650	3
Chris D	\$4,483	3	Yvette H	\$3,958	4	Windy H	\$3,650	6
Jere M	\$4,472	9	Carlos M	\$3,940	4	Alicia W	\$3,640	3
Cleo & M	\$4,425	6	Alexa H	\$3,936	3	Shyla B	\$3,625	3
Katelynn M	\$4,425	4	Courtney P	\$3,925	6	DeQuentin D	\$3,613	4
Matthew M	\$4,380	4	Nick D	\$3,916	4	Mahdi A	\$3,612	5
Emily S	\$4,346	5	Alicia R	\$3,910	8	Michael J T	\$3,600	6
Tissany A	\$4,339	9	Zach B	\$3,909	3	Ronnie B	\$3,596	3
Lamont H	\$4,332	4	Kendra K	\$3,901	4	Jasmin C	\$3,582	4
Giuseppe B	\$4,326	5	Jadon V	\$3,896	5	Casey W	\$3,581	4
Joe W	\$4,326	6	John C	\$3,891	3	Brittany R	\$3,569	4
Robert B	\$4,324	3	Emerson F	\$3,874	2	Kacee C	\$3,564	3
Bob G	\$4,310	5	Michaela H	\$3,863	7	Madison D	\$3,553	4
Crystal T	\$4,291	7	Adia H	\$3,847	2	Skye H	\$3,550	11
Tarik D	\$4,252	6	Samantha B	\$3,847	2	Zane W	\$3,541	4
Michael W	\$4,240	3	Grace W	\$3,834	4	Shonna H	\$3,541	4
Joel F	\$4,238	4	Nick R	\$3,834	9	Corinne	\$3,539	5
Daniel B	\$4,223	6	Olivia O	\$3,826	4	Joey H	\$3,488	4
Seth B	\$4,153	3	Solon S	\$3,822	7	Jonathan J	\$3,487	4
Brianna L	\$4,145	5	Toshi W	\$3,807	3	Ashley T	\$3,469	4
Adrienne M	\$4,131	4	Anthony T	\$3,804	3	Mikaya B	\$3,468	8
Macy H	\$4,124	5	Jenny G	\$3,797	7	Delores A	\$3,459	3
Shana R T	\$4,123	3	Monica S	\$3,779	0	Patrick W	\$3,456	3
Karen F	\$4,121	7	Elizabeth F	\$3,777	6	Ryan S	\$3,449	6
Riley P	\$4,117	5	Christy G	\$3,770	9	Michael C	\$3,433	8
Josh M	\$4,106	4	Gary P	\$3,769	6	Rafael A	\$3,405	3
Taylor E	\$4,103	1	Karim M	\$3,760	4	Gonzalo L	\$3,400	4
Christie S	\$4,073	5	Marta C	\$3,750	6	Mick P	\$3,400	2
Josh J	\$4,050	6	Sydney G	\$3,742	3	Lydia W	\$3,393	8
Leslie I	\$4,011	6	Parker W	\$3,737	3	Ninah W	\$3,380	3
Hobbs J	\$3,996	7	Leslie B	\$3,684	5	Clark W	\$3,375	4
Sam	\$3,994	5	Gabe H	\$3,672	5	Florence C	\$3,372	7

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Chuekha H	\$3,370	3	Malika W	\$3,225	6	Elizabeth C	\$3,053	6
Logan B	\$3,359	4	Clarence J	\$3,211	4	James A	\$3,052	1
Rachel C	\$3,345	3	Brandon C	\$3,204	4	Ashley G	\$3,036	3
Ashley M	\$3,342	3	Jake S	\$3,179	5	Abel H	\$3,035	5
Angela F	\$3,311	4	Nate S	\$3,170	5	Dalton N	\$3,034	3
Etta L	\$3,305	4	Jake G	\$3,150	3	Brandon G	\$3,033	4
Winner M	\$3,288	4	Alexander I	\$3,136	4	Cody L	\$3,026	5
Dawn J	\$3,279	6	Ahmadou C	\$3,120	4	Shanna B	\$3,017	3
Ryder D	\$3,252	3	Tatum T	\$3,115	1	Skye K	\$3,006	2
Leslie P	\$3,250	4	Tracy H	\$3,112	5	Xavier C	\$3,005	3
Jordan W	\$3,249	2	Bill P	\$3,108	4	Brittany R	\$3,003	5
William M	\$3,242	7	Nick M	\$3,074	2	Lynn F	\$3,001	4
Steve D	\$3,241	2	James B	\$3,070	4	Dylan A	\$3,000	4

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**CHAT THE BAT! WE WANT YOUR PHOTOS FROM THE FIELD!
SHOW US THE AMAZING WORK YOU ARE DOING AND THE
FABULOUS SENIORS YOU ARE SERVING! TEXT THE BATPHONE!**

LAST WEEK'S
#1 APP WRITERS:

SEMENYA J
WITH 18 APPS

DERICK L
WITH 18 APPS

MICHAEL M
WITH 18 APPS



**NEW MERCH DESIGNS
IN THE STORE! CLICK HERE!**





FALL SUMMIT

Saturday 10/28

DETROIT

REACH OUT FOR DETAILS

Manager Meeting
Friday 10/27



Craig Harvey
NASB Co-Founder



Evan Proach
NASB Partner



Nick Gojcaj
NASB Partner



Will Kemp
NASB Partner



Blair Ollendorf
NASB Partner



NASBSalesMafia.com
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OCT 27TH
LAUNCH
PARTY

OCT 28TH
MAIN
SESSION

ONLY
\$39

HOLE-IN-ONE
CONTEST TO WIN A
MERCEDES!



WOODLANDS
TEXAS



MOMENTUM^{2.0}

NASB FALL REGIONAL CONFERENCE
OCTOBER 27TH-28TH

WATERWAY MARRIOTT

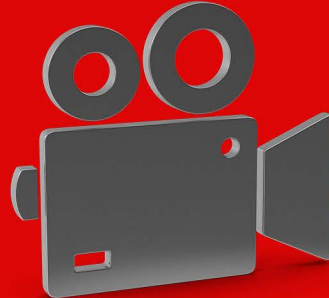
1601 LAKE ROBBINS DR., THE WOODLANDS, TX 77380

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