

NASB NORTH AMERICAN SENIOR BENEFITS

WHAT WE DO MATTERS

North American Senior Benefits

Craig Harvey
President of NASB



Lance Perry
Chief Executive Officer

NASB

the pulse

VOLUME 12 - ISSUE 35

WHAT WE DO MATTERS

AGENT OF THE WEEK

CAMERON W. AKA CASHMONEY

North American Senior Benefits

THE WEEK

Cameron W
Agent of the Week

SALES MAFIA

13 APPS



NORTH AMERICAN SENIOR BENEFITS

CAMERON W. AKA CASHMONEY

\$24,944 AP ON 13 APPS

NASB *Lance Perry*
Chief Executive Officer

AGENT OF THE WEEK

CAMERON W. AKA CASHMONEY

North American Senior Benefits

NASB AGENT OF THE WEEK

Cameron W
Agent of the Week

SALES MAFIA

13 APPS



NORTH AMERICAN SENIOR BENEFITS

CAMERON W. AKA CASHMONEY

\$24,944 AP ON 13 APPS

NASB *Lance Perry*
Chief Executive Officer

CAM 'CASH MONEY' W

\$24,944 AP ON



North American Senior Benefits
 1-866-926-9000 | NASBINC.COM
 922A HURRICANE SHOALS RD.
 LAWRENCEVILLE, GA 30043

LAST WEEK'S TOP TEAMS

\$50k+

TEAM	A/P	APPS
Chris C	\$836,368	883
Garrett H	\$752,080	783
Josh S	\$670,278	701
Keith T	\$577,717	739
Blair O	\$449,535	407
Nick G	\$400,561	374
Andrew E	\$388,303	398
Greg B	\$355,397	408
Dusty T	\$323,704	431
Ashley C	\$295,329	331
Isaac S	\$273,564	349
Brian C	\$230,874	297
Max G	\$214,242	219
Blythe W	\$188,997	264
Will K	\$177,163	162
Garrett S	\$165,452	177
Laura M	\$129,215	178
Cole T	\$91,188	103

TEAM	A/P	APPS
Alex C	\$83,025	88
Mason D	\$81,621	76
Storme C	\$80,993	86
Branden D	\$71,372	82
Naomi G	\$70,124	83
Dylan W	\$65,753	89
Cody L	\$65,527	93
Marcus Al-S	\$63,504	76
Nate S	\$61,619	66
Ali O	\$61,615	64
Carlos FV	\$58,856	44
Rafael R	\$58,728	59
Shane R	\$57,234	53
Dennis R	\$54,705	45
Alex M	\$54,455	52
Steven H	\$54,404	45
Scott D	\$50,732	61
Dustin H	\$50,300	56

27 NO.1 APP WRITER
ERNIE POUNDERS

North American Senior Benefits

#1 APP WRITER

Ernie Pounders
#1 App Writer

27 APPS

ERNIE POUNDERS

27 NORTH AMERICAN SENIOR BENEFITS

ERNIE POUNDERS

27 APPLICATIONS

Lance Perry
Chief Executive Officer **27 APPS**

NASB

ERNIE POUNDERS

CAMERON

\$20k-\$49,999k

TEAM	A/P	APPS
Blake N	\$49,660	49
Blair D	\$48,974	33
Asia H	\$48,860	50
Cat B	\$48,131	44
James T	\$47,589	56
Connor E	\$47,365	44
Mekayla M	\$47,114	52
AJ R	\$46,363	66
Spencer V	\$46,071	47
Alex P	\$42,158	39
Grayson R	\$41,848	39
Russell W III	\$41,822	48
Xavier C	\$40,148	37
Joe B	\$40,058	40
Derrick L	\$38,160	47
Gerardo M	\$37,925	34
Kailyn B	\$35,633	45

TEAM	A/P	APPS
Brian A	\$35,156	45
Becca A	\$34,287	35
Jalen D	\$30,962	20
Matthew T	\$30,516	43
Connor H	\$30,342	32
Katie M	\$29,588	35
Martin M	\$29,486	27
Dima F	\$29,351	28
Jermaine W	\$29,026	36
Christina B	\$28,802	35
Abel H	\$27,782	44
Walter G	\$27,191	12
Art T	\$26,500	43
Doug H	\$25,753	32
Bryson S	\$25,634	22
Cam W	\$24,944	13
Chrystal G	\$24,341	21

TEAM	A/P	APPS
Eric G	\$23,883	25
Riley P	\$23,648	30
Marcus C	\$23,547	39
Joshua T	\$23,516	41
Eugene M	\$23,350	23
Owen M	\$23,301	25
Jennifer E	\$23,199	27
Rodney G	\$22,765	21
Rex N	\$22,402	25
Mitch B	\$21,838	24
Mario F	\$21,475	29
Josiah M	\$21,448	19
John H	\$20,892	22
Jack G	\$20,770	21
Danny B	\$20,714	21
William D	\$20,517	16
Jessica D	\$20,267	33

\$9k-\$19,999k

TEAM	A/P	APPS
David E	\$19,440	17
Jonathan S	\$19,195	19
Tai S	\$19,013	20
Chris L	\$18,888	18
Fred F	\$18,762	13
Kalid H	\$18,757	18
Carter P	\$18,622	25
Ryan B	\$18,396	22
Colby S	\$18,379	25
Chad S	\$18,097	20
Windy H	\$17,282	28
Christian A	\$17,222	16
Anthony J	\$16,705	32
Brooke M	\$16,391	15
Crystal T	\$16,227	18
John S	\$16,104	23
Stacye T	\$15,777	12
Courtney P	\$15,656	16
Stephen D	\$15,507	14
Nick R	\$15,504	19
Jonathan M	\$15,434	15

TEAM	A/P	APPS
Pierce M	\$15,129	18
Mike B	\$15,127	11
Robert H	\$15,083	23
Jonathan J	\$14,823	14
Bobby P	\$14,776	22
Chuekha H	\$14,679	27
Donnovon B	\$14,554	13
Bobby B	\$14,519	15
Chad A	\$14,377	14
Amanda F	\$13,901	18
Nichole B	\$13,281	14
Billy K	\$13,093	21
Casey W	\$12,984	7
Tyler K	\$12,752	14
Tracy S	\$12,457	22
Steven C	\$12,234	12
Lauren C	\$12,096	14
Brooke M	\$11,932	12
Joel F	\$11,794	9
Jim H	\$11,580	11
Whitney H	\$11,493	29

TEAM	A/P	APPS
Brandon L	\$11,291	11
Brittney P	\$11,087	11
Dawn J	\$10,796	27
Tiffany T	\$10,289	13
Pat W	\$10,082	8
Jacob W	\$10,029	13
Dennis D	\$9,975	9
Laquanda S	\$9,928	7
Guy M	\$9,925	19
Ryan S	\$9,664	22
Camaron H	\$9,648	11
Kristi J	\$9,525	13
Daniel K	\$9,448	9
Stacye T	\$9,344	16
Brianna L	\$9,327	11
Adrienne M	\$9,293	11
Alstin V	\$9,286	14
Brittany F	\$9,254	13
Court L	\$9,214	11
Mason H	\$9,202	9
Jaime M	\$9,126	14

LAST WEEK'S \$10K GRAND LAND AGENTS

AGENT	A/P	APPS
Cameron W	\$24,944	13
Ali O	\$23,114	17
Steven H	\$22,032	15
Ernie P	\$20,288	27
Spencer V	\$17,007	14
Martin M	\$16,005	11
Dennis R	\$14,993	10
Joe H	\$14,951	18
Mason D	\$14,820	9
William D	\$14,613	11
Fred F	\$14,194	10
Blake E	\$14,126	1
Yassir A	\$14,004	17
Dima F	\$13,924	13
Matt D	\$13,760	10
Riddick B	\$13,452	11
Storme C	\$13,175	17
Blake N	\$13,168	10
Jeremiah M	\$12,840	12
Marcus Al-S	\$12,384	13
Steven C	\$12,234	12
Lydia M	\$12,099	11

AGENT	A/P	APPS
Rafael M	\$12,073	10
Joel F	\$11,794	9
Carlos FV	\$11,790	8
Riley P	\$11,714	14
Connor H	\$11,585	14
Nick G	\$11,510	6
Lucas D	\$11,478	10
Brandon P	\$11,449	11
Xavier C	\$10,918	9
Andrea S	\$10,907	9
Owen M	\$10,659	7
Christian A	\$10,648	10
Emerson F	\$10,444	5
Laura B	\$10,408	13
Jim H	\$10,380	10
Bob G	\$10,357	8
Lacey L	\$10,320	11
Becca A	\$10,280	8
Stacye T	\$10,280	5
Clarissa H	\$10,232	16
David E	\$10,054	5

DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Cameron W	\$24,944	13	Bob G	\$10,357	8	Abe K	\$7,794	6
Ali O	\$23,114	17	Lacey L	\$10,320	11	Amanda F	\$7,745	11
Steven H	\$22,032	15	Becca A	\$10,280	8	Greg D	\$7,658	10
Ernie P	\$20,288	27	Stacye T	\$10,280	5	Jordan R	\$7,652	8
Spencer V	\$17,007	14	Clarissa H	\$10,232	16	Jonathan J	\$7,641	6
Martin M	\$16,005	11	David E	\$10,054	5	Eli S	\$7,616	8
Dennis R	\$14,993	10	Laquanda S	\$9,928	7	Monica M	\$7,562	10
Joe H	\$14,951	18	Carter P	\$9,761	12	Dale P	\$7,561	7
Mason D	\$14,820	9	Courtney P	\$9,668	8	LaTrice R	\$7,461	7
William D	\$14,613	11	David F	\$9,649	8	Ryder D	\$7,461	9
Fred F	\$14,194	10	Resie	\$9,610	8	Chantel H	\$7,450	11
Blake E	\$14,126	1	Kalid H	\$9,555	9	Isai C	\$7,444	5
Yassir A	\$14,004	17	Mario F	\$9,524	9	Aus N	\$7,416	9
Dima F	\$13,924	13	Jennifer El-A	\$9,371	10	Matthew T	\$7,404	12
Matt D	\$13,760	10	Stacey E	\$9,371	10	Colin S	\$7,392	5
Riddick B	\$13,452	11	Shannan M	\$9,341	8	Brittany B	\$7,348	9
Storme C	\$13,175	17	Alex M	\$9,300	2	Branden D	\$7,320	9
Blake N	\$13,168	10	Brandon R	\$9,286	9	Josiah M	\$7,308	6
Jeremiah M	\$12,840	12	Mason H	\$9,202	9	Gerardo P	\$7,247	9
Marcus Al-S	\$12,384	13	Ann B	\$9,175	6	Tommy G	\$7,220	12
Steven C	\$12,234	12	Ronald T	\$9,100	6	Melinda P	\$7,196	6
Lydia M	\$12,099	11	Jonathan V	\$9,022	4	Ashley B	\$7,192	6
Rafael M	\$12,073	10	Billy K	\$8,853	10	Victor P	\$7,177	5
Joel F	\$11,794	9	Derrick L	\$8,849	12	Phillip J	\$7,122	6
Carlos FV	\$11,790	8	Chad A	\$8,769	6	Gary S	\$7,122	6
Riley P	\$11,714	14	Ashley T	\$8,713	8	Danielle N	\$7,119	3
Connor H	\$11,585	14	Bryan W	\$8,340	10	Kristi J	\$7,111	10
Nick G	\$11,510	6	Caleb K	\$8,227	7	Frank W	\$7,103	6
Lucas D	\$11,478	10	Smiley M	\$8,181	6	Anthony D	\$7,044	7
Brandon P	\$11,449	11	Briana B	\$8,124	7	Shawn T	\$7,019	10
Xavier C	\$10,918	9	Jessica D	\$8,018	5	Michael C	\$7,000	12
Andrea S	\$10,907	9	Mitch B	\$7,994	8	Kendra K	\$6,927	9
Owen M	\$10,659	7	Jacob W	\$7,959	12	Wanda L	\$6,903	3
Christian A	\$10,648	10	Connor E	\$7,843	9	Matteo A	\$6,882	13
Emerson F	\$10,444	5	Mahdi A	\$7,836	10	Lindsay L	\$6,846	6
Laura B	\$10,408	13	Pinkney P	\$7,832	6	DeQuentin D	\$6,843	5
Jim H	\$10,380	10	Gerardo M	\$7,812	5	Eugene M	\$6,842	10

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS
Joshua O	\$6,751	5
Jack G	\$6,750	7
Ashley M	\$6,732	8
Jessica R	\$6,708	4
Brooke M	\$6,703	6
John C	\$6,689	3
Cameron F	\$6,664	8
Windy H	\$6,631	7
Dallas B	\$6,612	7
John S	\$6,608	7
Leslie B	\$6,604	5
Russell W III	\$6,588	5
Grace S	\$6,587	8
Lamont H	\$6,456	2
Loc P	\$6,438	10
Breen S	\$6,403	7
Latoya D	\$6,397	7
Brian J	\$6,386	7
Brett B	\$6,315	7
Tai S	\$6,309	6
Will K	\$6,293	7
Melody T	\$6,277	5
Kelly D	\$6,253	6
Daniel L	\$6,240	9
Mark L	\$6,214	6
Mycharra S	\$6,191	6
Brandon L	\$6,180	5
Oscar	\$6,163	1
Solon S	\$6,147	6
Nichole B	\$6,117	8
Steven W	\$6,094	7
Jason B	\$6,080	7
Alex M	\$6,033	6
Austin O	\$5,961	14
Brittany R	\$5,925	7
Henry D	\$5,922	7
Alex P	\$5,914	6

AGENT	A/P	APPS
Janard H	\$5,911	11
Casey W	\$5,865	4
Joe B	\$5,837	4
Ali Al-K	\$5,781	8
Yvette H	\$5,749	8
Mike R	\$5,690	5
Matteo D	\$5,676	5
Jadon V	\$5,659	4
Nick D	\$5,656	5
Hobbs J	\$5,655	7
Abel H	\$5,646	7
Jake T	\$5,598	9
Jason B	\$5,574	5
Doug H	\$5,540	7
Cody P	\$5,533	5
Haley F	\$5,504	8
Lydia D	\$5,503	3
Ben B	\$5,500	5
Sherry L	\$5,496	3
Jeremy P	\$5,493	4
Mike B	\$5,478	3
Dylan A	\$5,453	6
Dylan W	\$5,447	5
Brian R	\$5,447	4
Brian C	\$5,443	5
Val A	\$5,441	7
Ashley G	\$5,405	4
Bryson S	\$5,382	5
Hunter R	\$5,374	7
Sheena W	\$5,364	6
Linda D	\$5,339	5
Cat B	\$5,328	5
Garrett H	\$5,288	5
Zac C	\$5,228	4
Stefanie R	\$5,226	6
Tameka D	\$5,219	8
Abass A	\$5,186	3

AGENT	A/P	APPS
Robert C	\$5,185	5
Tony F	\$5,183	5
Patrick B	\$5,122	5
Mikal R	\$5,111	6
Aidan F	\$5,111	6
Anis B	\$5,103	6
Miguel R	\$5,094	4
Guy M	\$5,068	9
Anthony T	\$5,052	6
Katie K	\$5,034	5
Alex F	\$5,022	5
Colby S	\$5,014	8
William R	\$4,922	3
Rex N	\$4,918	7
Asia H	\$4,912	4
Addison D	\$4,868	8
Alstin V	\$4,866	7
Taylor M	\$4,860	5
Chad S	\$4,860	5
Tiffany T	\$4,858	5
Dakota Y	\$4,836	1
Crystal T	\$4,820	4
Etta L	\$4,810	6
Camaron H	\$4,788	6
Tyler E	\$4,788	6
Callie W	\$4,690	7
Brittney P	\$4,645	4
Kathleen I	\$4,642	6
Renee F	\$4,628	5
Mike D	\$4,625	6
Ryan S	\$4,619	10
Brooke M	\$4,619	4
Robbie M	\$4,619	4
Brittany F	\$4,611	7
Jonathan M	\$4,609	6
LaDebra M	\$4,592	14
Cody L	\$4,568	6

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Josh A	\$4,566	6	Shirley S	\$3,991	4	Patrick W	\$3,549	2
Naomi G	\$4,500	4	AJ R	\$3,986	6	Lana F	\$3,543	3
Mark T	\$4,490	3	Stephen S	\$3,957	3	Andrew W	\$3,525	3
Sergio D	\$4,470	7	Nick R	\$3,930	3	Chrystal S	\$3,516	3
Jeannette B	\$4,390	10	Ryan B	\$3,922	5	Aaron N	\$3,516	2
Ashton M	\$4,376	6	Stephanie J	\$3,910	3	Stephen C	\$3,510	4
Sarah F	\$4,368	4	Teona H	\$3,887	10	Youssef K	\$3,504	4
shelly L	\$4,348	2	Cameron K	\$3,882	3	Owen H	\$3,495	3
Avery P	\$4,302	5	Lucas S	\$3,879	4	Jasmine	\$3,491	6
Ryan R	\$4,296	7	Drew L	\$3,864	3	Zamantha M	\$3,404	3
Trevor S	\$4,294	6	Katie M	\$3,842	4	Jere McA	\$3,402	5
Dawn J	\$4,268	11	Don G	\$3,820	5	Chirstie N	\$3,393	6
Leslie I	\$4,240	11	Jacqueline M	\$3,815	2	Chad G	\$3,387	6
Chris L	\$4,235	5	Ricky M	\$3,812	4	Dawn B	\$3,369	4
Theresa D	\$4,232	5	Maranda P	\$3,795	7	Joseph C	\$3,367	3
George M	\$4,230	6	Semos K	\$3,781	3	Rashaan M	\$3,366	4
Corinne C	\$4,229	7	Jenny G	\$3,758	6	Charles S	\$3,356	5
Tamara S	\$4,212	5	Jack M	\$3,756	4	Morgan P	\$3,349	4
Joseph E	\$4,210	5	Macy H-P	\$3,743	4	Titus H	\$3,348	3
James A	\$4,190	5	Karen F	\$3,742	4	Madison P	\$3,347	4
Cody W	\$4,186	3	Sam P	\$3,712	4	Leo D	\$3,343	4
Ahmadou C	\$4,176	3	Donnovan B	\$3,709	4	Shane C	\$3,336	4
Andres R	\$4,164	7	Steve D	\$3,708	3	Ashlie A	\$3,330	1
Joseph L	\$4,160	4	Rosa M	\$3,681	8	Michelle J	\$3,312	3
Jaime M	\$4,155	5	Cliff S	\$3,675	4	Sylvia D	\$3,312	4
Grant W	\$4,146	8	Nate S	\$3,672	4	Rachel J	\$3,308	5
Jake K	\$4,128	3	Mary M	\$3,655	2	Casey K	\$3,299	4
Lauren F	\$4,128	7	Pat B	\$3,644	4	Christina B	\$3,292	3
Daniel S	\$4,122	5	Art T	\$3,635	4	Brittany R	\$3,285	5
Debara B	\$4,121	8	Matt G	\$3,629	5	Moe K	\$3,269	5
Colby H	\$4,120	5	Erick H	\$3,622	3	Derrick L	\$3,267	3
Chris L	\$4,109	4	Johnny N	\$3,617	2	Bruce P	\$3,264	5
Alexa H	\$4,104	2	Marc S	\$3,616	4	Christopher H	\$3,258	2
Bernie C	\$4,100	7	Clarence J	\$3,605	5	Joey B	\$3,258	3
Matt T	\$4,081	7	Logan Y	\$3,594	4	Will F	\$3,232	4
Tracy H	\$4,058	2	Robert	\$3,573	3	John G	\$3,221	3
Rebekah H	\$4,009	5	Josh M	\$3,556	5	Jorge H	\$3,193	3

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Skye K	\$3,188	4	Vicki G	\$3,108	1	Brandi B	\$3,040	3
Court L	\$3,176	4	Elizabeth S	\$3,078	5	Josh J	\$3,039	3
Robert G	\$3,162	2	Thomas B	\$3,072	6	Donyel R	\$3,030	7
Matthew M	\$3,156	8	Dylan L	\$3,071	0	Tim D	\$3,024	3
Lovenda O	\$3,144	4	Samadis T	\$3,068	4	Carlos M	\$3,003	3
Bill E	\$3,144	2	Debbie W	\$3,063	3			





TEXT THE
BATPHONE
770-840-5467
WE WANT YOUR AMAZING
PHOTOS FROM THE FIELD AND
IN THE COMMUNITY!



FEBRUARY 10TH-17TH, 2024
\$270,000 NET TO QUALIFY
FROM 7/1/2022-12/31/2023

SE Caribbean - Virgin Cruise Lines

VIEW YOUR PROGRESS REACHING THE A/P GOAL
FOR THIS TRIP BY LOGGING IN TO [NASBINC.COM](https://nasbinc.com).
THE WELCOME PAGE WILL HAVE YOUR MOST
RECENT REPORTED NUMBERS FROM THE
QUALIFICATION PERIOD.
NUMBERS WILL BE UPDATED WEEKLY!

**LOG-IN
NOW!**



FALL REGIONAL CONFERENCE

OCTOBER 20TH-21ST

RECEPTION THE EVENING OF OCT. 20TH
ALL DAY TRAINING SEMINAR OCT. 21ST

EMBASSY SUITES BY HILTON CHARLOTTE
CONCORD GOLF RESORT & SPA
5400 JOHN Q HAMMONS DR. NW,
CONCORD NC 28027





OCT 27TH
LAUNCH
PARTY

OCT 28TH
MAIN
SESSION

ONLY
\$39

HOLE-IN-ONE
CONTEST TO WIN A
MERCEDES!



WOODLANDS
TEXAS



MOMENTUM^{2.0}

NASB FALL REGIONAL CONFERENCE
OCTOBER 27TH-28TH

WATERWAY MARRIOTT

1601 LAKE ROBBINS DR., THE WOODLANDS, TX 77380

FOR MORE INFORMATION OR TO RSVP CONTACT:
FINALEXPENSEBKC@GMAIL.COM OR 337-412-2082



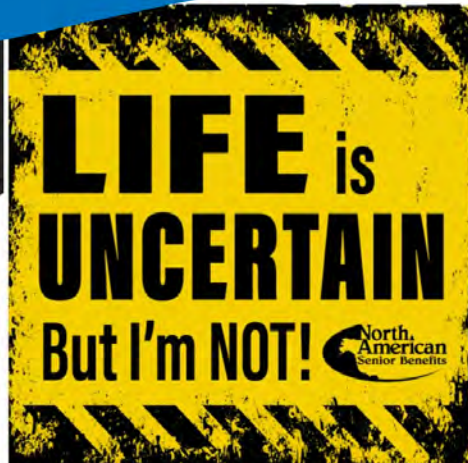
Liberty Bankers Life

Insurance Company

**LBL 2024 MEXICO TRIP
WATCH THE NEW VIDEO!**



**NEW MERCH DESIGNS
IN THE STORE! CLICK HERE!**



SEPTEMBER 5TH - NOVEMBER 2ND

HARVEST-Fest CONTEST

ELIGIBLE PRODUCTS:

DIGNIFIED CHOICE[®] FINAL EXPENSE
SAFESHIELD[®] SIMPLIFIED ISSUE TERM

2 WAYS TO WIN!

PRIZES WILL BE AWARDED TO THE TOP 5 PRODUCERS
AND BY RANDOM DRAWING TO 21 PRODUCERS.
EACH NET ISSUED AND PAID ELIGIBLE PRODUCT POLICY GETS YOU AN ENTRY!

CONTEST IS BASED ON NUMBER OF NET ISSUED AND PAID APPLICATIONS.
IN THE EVENT OF A TIE, WE WILL USE THE TOTAL ANNUALIZED PREMIUM.
APPLICATIONS MUST BE DATED SEPTEMBER 5, 2023 OR LATER.
THE MORE BUSINESS YOU WRITE, THE MORE CHANCES YOU HAVE TO WIN!

PRIZES

TOP 5 PRODUCERS

1ST: \$1,000
2ND: \$750
3RD: \$500
4TH: \$250
5TH: \$100

DRAWING PRIZES

1 WINNER: \$2,000
2 WINNERS: \$1,500
3 WINNERS: \$1,000
4 WINNERS: \$500
5 WINNERS: \$240
6 WINNERS: \$200



SPONSORED BY
COLUMBIAN LIFE AND
NORTH AMERICAN SENIOR BENEFITS



EXCLUSIVELY FOR NASB AGENTS!

QUALIFICATION BASED ON NET ISSUED AND PAID DIGNIFIED CHOICE[®] FINAL EXPENSE AND SAFESHIELD[®] SIMPLIFIED ISSUE TERM POLICIES FROM SEPTEMBER 5 THROUGH NOVEMBER 2, 2023. CREDIT FOR ALL POLICIES WITH COMMISSION SPLITS WILL GO TO THE WRITING AGENT. THIS PROGRAM IS SUBJECT TO STATE LIMITATIONS ON AGENT EXPENSING/PRIZES. AMOUNT PAYABLE MAY BE ADJUSTED IF THE AGENT HAS A NEGATIVE BALANCE WITH THE COMPANY. GENERAL AGENT/AGENT MUST BE

**NEW AMAM PRODUCT!
MORE INFO ONLINE HERE**



HELPING TO PROVIDE FINANCIAL SECURITY FOR YOUR LOVED ONES.

SafeCare Term

SIMPLIFIED ISSUE TERM LIFE INSURANCE*



Level Term Life Insurance to Age 95 with 10-, 15-, 20-, & 30- Year Level Premium Period
Policy Form No. 3768

Level Term Life Insurance to Age 95 with 20- & 30- Year Level Premium Period with Return Of Premium
Policy Form No. 3769

* Policy performance based on values guaranteed in the policy language and according to policy terms.

PRODUCTS NOT AVAILABLE IN ALL STATES.

FINAL EXPENSE SELLING EXPERIENCE ENHANCEMENTS



UPGRADE TO A BETTER EXPERIENCE

Transamerica is committed to being your carrier of choice for final expense.

That means continually improving our streamlined underwriting experience so you can sell more and deliver coverage to your clients faster. With final expense, you get a fast, simple, straightforward digital application experience with the potential for even more real-time underwriting decisions. See our latest enhancements.

IMPROVED RISK CLASS*

We've updated our adult underwriting guidelines so you can protect more clients at better rates.

CONDITION	NEW RATING	OLD RATING
Anemia (other than sickle cell anemia) With activity credit	Graded Standard	Graded N/A
Asthma (chronic) With activity credit	Standard Preferred	Graded N/A
Bronchitis (chronic) With activity credit	Standard Preferred	Graded Standard
Heart disease	Preferred	Standard
Heart failure (congestive or diastolic) With activity credit	Standard N/A	Graded Standard
Hospitalization (within last 12 months - excludes currently) With activity credit	Standard Preferred	Standard N/A
Liver disease or cirrhosis With activity credit	Standard N/A	Graded Standard
Respiratory disease (black lung, COPD, or emphysema) With activity credit	Standard Preferred	Graded Standard
Supplemental oxygen use With activity credit	Standard Preferred	Graded
Stroke or transient ischemic attack (TIA) With activity credit	Standard Preferred	Graded

* Subject to all other factors

**MORE INFORMATION
ONLINE HERE!**

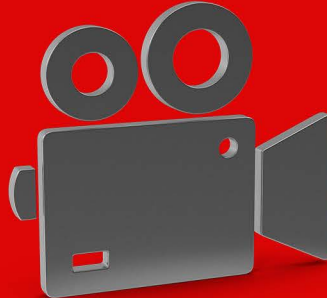


TRANSAMERICA®



AUDIO TRAINING & MOTIVATION LIBRARY

VIDEO TRAINING



RECRUITING RESOURCES

NASB STORE



CARRIER PROMOS & INCENTIVES



FORMS & DOWNLOADS

CHECK OUT THE NEW CLIENT SITE
NASBSUPPORT.COM



A GREAT RESOURCE TO PROVIDE TO YOUR CLIENTS. MORE UPDATES COMING SOON!

VISIT NOW



BUY LEADS



DON'T HAVE A LOGIN TO OUR WEBSITE? CREATE ONE HERE!

NEW NASB, LADIES OF NASB, AND TEAM MERCH PAGE!

EVENT NEWS, INFORMATION AND EVERYTHING NEW!

CARRIER RESOURCES & TRAINING PAGES



VISIT: NASBINC.COM FOR MORE!