



WHAT WE DO MATTERS!

THE ONLY TIME YOU FAIL IS WHEN YOU FALL DOWN AND STAY DOWN.

-STEPHEN RICHARDS

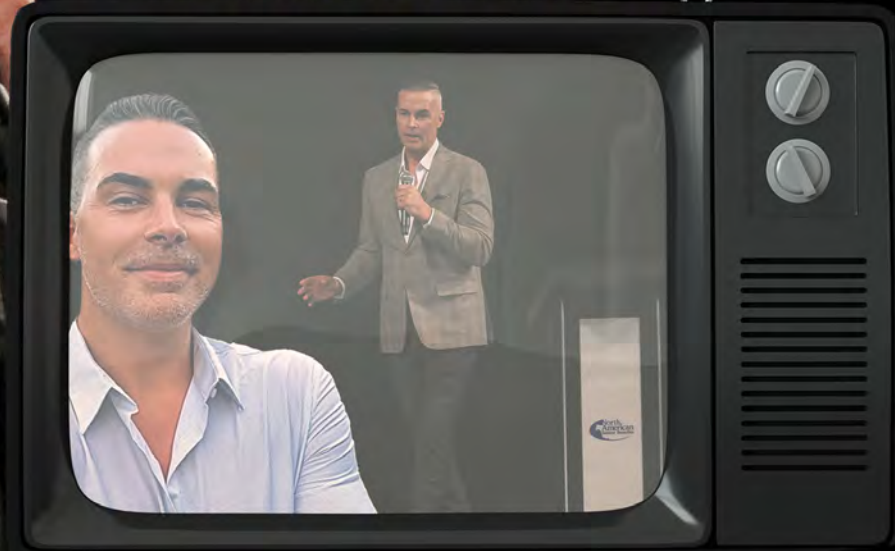
AGENT OF THE WEEK

"PRIMETIME" MARTIN M



LAST WEEK, WHILE EVERYONE WAS WATCHING THE SKY FOR FIREWORKS, MARTIN M WAS LIGHTING UP THE FIELD, WRITING \$34,345 IN A/P ON 25 APPS!

**QUESTION: DO YOU KNOW WHAT TIME IS PRIME TIME?
ANSWER: WHENEVER MARTIN M SAYS IT'S PRIME TIME!**



**North American Senior Benefits
1-866-926-9000 | NASBINC.COM
922A HURRICANE SHOALS RD.
LAWRENCEVILLE, GA 30043**

Last Week's

TOP TEAMS

\$50K ++++++

TEAM	A/P	APPS
Chris C	\$766,952	883
Garrett H	\$672,183	780
Josh S	\$601,993	707
Keith T	\$561,783	719
Blair O	\$376,408	370
Andrew E	\$363,122	422
Greg B	\$362,268	430
Nick G	\$333,120	328
Ashley C	\$297,501	357
Dusty T	\$271,464	359
Isaac S	\$263,812	328
Brian C	\$240,085	301
Max G	\$207,336	231
Blythe W	\$160,145	221
Laura M	\$150,318	178
Cole T	\$132,370	153
Will K	\$121,144	125
Garrett S	\$106,062	136
Alex C	\$96,646	110

TEAM	A/P	APPS
Naomi G	\$75,504	84
Scott D	\$71,460	84
Steven H	\$69,511	61
Branden D	\$69,175	84
Martin M	\$69,053	59
Rafael R	\$68,018	81
Al-S	\$64,841	63
Cat B	\$64,488	55
Abel H	\$62,372	81
Shane R	\$59,507	59
Asia H	\$58,476	74
Derrick L	\$58,281	66
Cody L	\$56,679	76
Dustin H	\$55,931	64
Alex P	\$55,231	62
Kailyn B	\$53,517	64
Dylan W	\$52,940	67
AJ R	\$50,897	59
Mason D	\$50,173	48

DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

\$20K-\$49,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Alex M	\$48,823	57	Owen M	\$32,056	32	Art T	\$22,780	29
Carlos FV	\$47,398	47	Matthew T	\$31,858	37	Chad A	\$22,772	26
Blake N	\$46,555	58	Josiah M	\$31,753	33	Spencer V	\$22,629	29
Mekayla M	\$44,896	64	Chad S	\$31,589	36	Danny B	\$22,438	23
Gerardo M	\$43,872	44	Doug H	\$31,006	42	Bobby B	\$22,400	21
James T	\$43,676	52	Russell W III	\$30,692	35	Amy M	\$21,859	22
Joe B	\$43,183	45	Connor E	\$28,681	29	Fred F	\$21,697	37
Dima F	\$41,512	37	Christina B	\$28,534	39	Grayson R	\$21,634	28
Nate S	\$40,256	47	Tai S	\$28,397	35	Chuekha H	\$21,358	39
Storme C	\$40,236	53	Jermaine W	\$28,173	30	Donnovon B	\$21,121	42
Ali O	\$37,545	33	Rodney G	\$24,285	30	Amanda F	\$20,918	21
Joshua T	\$36,720	59	Colby S	\$24,149	29	Chrystal S	\$20,455	32
Brian A	\$36,668	34	Rex N	\$23,727	27	Nick R	\$20,415	25
Eric G	\$35,857	44	Tyler K	\$23,621	31	Stephen D	\$20,306	20
Connor H	\$35,091	37	Brooke M	\$23,536	25	Robert H	\$20,172	25
Jaime M	\$32,671	45						

\$9K-\$19,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Marcus C	\$19,928	35	Mike R	\$14,835	14	Kristi J	\$11,227	16
Becca A	\$19,426	23	Mario F	\$14,380	24	Troy B	\$10,750	12
Xavier C	\$18,625	22	Jim H	\$13,996	12	Zamantha M	\$10,586	13
Dennis R	\$18,215	14	Jack G	\$13,963	18	Nichole B	\$10,576	12
Ryan B	\$18,158	19	Steven C	\$13,875	21	Renee F	\$10,485	13
Kalid H	\$17,971	20	David E	\$13,779	23	Mike B	\$10,198	9
Pierce M	\$17,939	16	Brittany F	\$13,439	16	Chris L	\$9,851	15
Mitch B	\$17,790	10	Katie M	\$13,390	22	Tracy E	\$9,810	20
Brandon L	\$17,704	21	Tracy S	\$13,334	20	Mason H	\$9,772	13
Brooke M	\$17,649	12	Michael W	\$13,112	11	Tiffany T	\$9,625	12
Courtney P	\$17,521	13	Windy H	\$13,089	18	Luke R	\$9,597	11
Jonathan M	\$17,179	19	Candace N	\$13,071	14	Crystal T	\$9,590	10
Bryson S	\$16,994	23	Cameron M	\$12,816	22	Grace S	\$9,584	9
Jonathan J	\$16,813	14	Jalen D	\$12,664	18	Alstin V	\$9,386	12
Bobby P	\$16,598	30	Brittney P	\$12,606	10	Shay J	\$9,340	11
Eugene M	\$16,397	22	Jacob W	\$12,231	14	Stacye T	\$9,313	6
Jessica D	\$16,320	41	Billy K	\$12,116	20	Sam P	\$9,300	13
Ryan S	\$16,112	22	Anthony J	\$12,116	20	Casey W	\$9,185	13
Walter G	\$15,857	9	Christopher H	\$11,956	10	Hobbs J	\$9,057	12
Whitney H	\$15,853	21	Guy M	\$11,767	18	Anthony H	\$9,000	8
John S	\$15,679	11	John H	\$11,716	15			
Stefanie R	\$14,916	25	Carter P	\$11,468	17			

Last Week's
**TOP GRAND
 LAND AGENTS**

AGENT	A/P	APPS
Martin M	\$34,345	25
Steven H	\$28,692	17
Marcus Al-S	\$21,468	14
Derrick L	\$18,035	25
Connor H	\$17,120	17
Fred F	\$15,483	27
Branden D	\$15,421	13
Dima F	\$13,633	12
Brandon R	\$13,608	15
Emilee A	\$13,466	12
Lucas D	\$13,237	10
Gonzalo L	\$12,928	15
Jadon V	\$12,743	11
Courtney P	\$12,536	5

AGENT	A/P	APPS
Samantha D	\$12,429	11
Anthony D	\$12,024	15
Dennis R	\$11,896	7
Brandon P	\$11,738	13
Cody C	\$11,515	12
Jim H	\$10,896	10
Yassir A	\$10,812	13
Mark G	\$10,642	10
Daniel B	\$10,581	16
Renee F	\$10,485	13
Dale P	\$10,433	9
Brittany R	\$10,223	8
Brian Co	\$10,139	4
Melinda P	\$10,010	9

Last Week's #1 App Writer

**MARTIN M
 WITH 25 APPS**

Last Week's

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Martin M	\$34,345	25	Rebekah H	\$9,122	11	Shawn T	\$7,574	6
Steven H	\$28,692	17	Jessica D	\$9,079	11	Kiana T	\$7,563	6
Marcus Al-S	\$21,468	14	Jacob W	\$9,010	8	Katie K	\$7,561	9
Derrick L	\$18,035	25	Rafael M	\$8,979	13	Ann B	\$7,527	10
Connor H	\$17,120	17	Jaime M	\$8,917	15	Sarah S	\$7,516	4
Fred F	\$15,483	27	Briana B	\$8,804	9	Brittany R	\$7,455	9
Branden D	\$15,421	13	Michael M	\$8,635	8	Mikal R	\$7,336	5
Dima F	\$13,633	12	Ahmadou C	\$8,606	6	Nick R	\$7,314	6
Brandon R	\$13,608	15	Jason B	\$8,563	9	Ali O	\$7,288	6
Emilee A	\$13,466	12	Haley F	\$8,419	9	Pierce M	\$7,268	5
Lucas D	\$13,237	10	Moe H	\$8,415	9	Stacye T	\$7,209	4
Gonzalo L	\$12,928	15	Mycharra S	\$8,391	11	Art T	\$7,138	9
Jadon V	\$12,743	11	Naomi G	\$8,381	10	Chris D	\$7,105	6
Courtney P	\$12,536	5	Brett B	\$8,376	8	Troy B	\$7,100	8
Samantha D	\$12,429	11	Corinne C	\$8,334	11	Lana F	\$7,084	3
Anthony D	\$12,024	15	Billy K	\$8,333	13	Stephanie J	\$7,061	9
Dennis R	\$11,896	7	Chad A	\$8,267	14	Latoya D	\$7,025	5
Brandon P	\$11,738	13	Nichole B	\$8,207	10	Lacey L	\$6,994	9
Cody C	\$11,515	12	Kalid H	\$8,199	7	Sheena W	\$6,984	9
Jim H	\$10,896	10	Riddick B	\$8,196	6	Greg D	\$6,948	7
Yassir A	\$10,812	13	Aus N	\$8,160	10	Tyler E	\$6,893	6
Mark G	\$10,642	10	Cameron W	\$8,119	5	Kristi J	\$6,890	9
Daniel B	\$10,581	16	Lucas S	\$8,092	8	Taylor R	\$6,878	6
Renee F	\$10,485	13	Brittany F	\$8,072	8	Micah T	\$6,877	2
Dale P	\$10,433	9	Steven W	\$8,015	11	Nick G	\$6,869	7
Brittany R	\$10,223	8	Chris L	\$7,999	13	Donnovan B	\$6,866	7
Brian Co	\$10,139	4	Cameron M	\$7,937	10	Mahdi A	\$6,792	3
Melinda P	\$10,010	9	Gerardo P	\$7,838	8	Yvette H	\$6,790	14
Carlos FV	\$9,870	6	Jacob S	\$7,823	8	Bernie C	\$6,717	7
Mason H	\$9,772	13	Cliff S	\$7,823	9	Janard H	\$6,689	8
Chad S	\$9,672	8	Josh M	\$7,819	8	Chrystal S	\$6,676	9
Moe A	\$9,548	8	Grace S	\$7,756	7	Matthew T	\$6,672	7
Bobby B	\$9,464	8	Samantha W	\$7,667	8	Brinton A	\$6,661	5
Steven C	\$9,433	17	Ryan S	\$7,645	12	Jeannette B	\$6,537	8
Shay J	\$9,340	11	Gerardo M	\$7,644	7	Laura B	\$6,537	7
Owen M	\$9,210	7	Smiley M	\$7,616	8	Clarence J	\$6,522	5
Mike R	\$9,161	8	Joe H	\$7,594	8	Joey B	\$6,516	7

Last Week's

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Alex P	\$6,471	5	Ricky M	\$5,604	5	Phillip J	\$5,006	6
Felisha L	\$6,470	7	Blaine M	\$5,573	5	Aaron N	\$5,004	7
James T	\$6,417	5	Brooke M	\$5,571	6	Windy H	\$4,989	6
Sam P	\$6,416	6	John H	\$5,563	6	Camaron H	\$4,980	5
Dylan A	\$6,412	5	Nicholas R	\$5,550	6	David E	\$4,965	8
Josiah M	\$6,393	6	Nick R	\$5,550	5	Jake K	\$4,920	3
Joel F	\$6,348	8	Carlos M	\$5,511	7	Jackie M	\$4,908	7
Andres R	\$6,346	8	DeQuentin D	\$5,483	7	Ryan S	\$4,907	5
Brandon M	\$6,288	8	Moe K	\$5,481	3	Russell W III	\$4,872	5
Grace W	\$6,234	4	Asia H	\$5,479	3	Kathleen I	\$4,820	7
Mike R	\$6,220	6	Stephen D	\$5,461	6	Ronnie B	\$4,816	4
Tonia B W	\$6,213	10	Tyler K	\$5,440	8	Grace C	\$4,800	5
Jamila W	\$6,194	7	Patrick W	\$5,406	2	Titus H	\$4,780	6
Daniel S	\$6,131	7	Anthony T	\$5,400	8	Austin O	\$4,760	7
Stefanie R	\$6,129	8	Casey W	\$5,385	8	Chelsea P	\$4,725	5
Tai S	\$6,111	5	Ali AIK	\$5,343	8	Tyler G	\$4,697	2
Nathan A	\$6,096	6	Jonathan M	\$5,339	5	Christian A	\$4,673	5
Dave M	\$6,072	4	Amaine B	\$5,316	5	Garrett S	\$4,636	1
Christie S	\$6,049	6	Trevor S	\$5,281	7	Ashley T	\$4,627	6
Eric G	\$6,041	5	Giuseppe B	\$5,251	5	Tameka D	\$4,599	6
David F	\$6,012	7	Cat B	\$5,232	4	Chad G	\$4,581	8
Zach	\$5,999	9	Amanda F	\$5,226	6	Maranda P	\$4,576	12
Bryan B	\$5,955	7	Clark W	\$5,225	5	Moe K	\$4,556	4
Matt D	\$5,899	4	Seth B	\$5,223	5	Rachel J	\$4,545	13
Matteo A	\$5,880	5	Chance L	\$5,219	2	Garrett H	\$4,533	4
Isaiah J	\$5,875	3	Luke A	\$5,149	7	Donyel R	\$4,507	8
Levi H	\$5,840	8	Amanda F	\$5,148	5	Chris N	\$4,500	4
Jack G	\$5,777	6	Harrison W	\$5,148	7	Ashley G	\$4,488	2
Jonathan P	\$5,741	2	Hobbs J	\$5,120	6	Cameron F	\$4,481	2
Amy M	\$5,732	5	Michael C	\$5,089	16	Brianna L	\$4,458	3
Daniel L	\$5,712	5	Ryan B	\$5,073	5	Chase M F	\$4,442	4
Marta C	\$5,704	7	Alstin V	\$5,072	6	Courtney P	\$4,437	3
Alek M	\$5,686	3	Tanya V	\$5,066	3	Bruce P	\$4,406	4
Dallas B	\$5,640	4	Herman	\$5,062	5	Kelly D	\$4,403	4
Jermain W	\$5,632	7	Eugene M	\$5,052	7	Brandon C	\$4,392	3
Brittney P	\$5,629	10	Matthew L	\$5,040	5	Ashley F	\$4,391	17
Colby S	\$5,615	8	Christie N	\$5,025	8	Carnetta	\$4,377	5

Last Week's

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Claybert L	\$4,368	8	Toshi TJ W	\$3,881	2	Becca A	\$3,504	4
Justine M	\$4,354	5	Monica S	\$3,879	3	lauren F	\$3,501	6
Bryson S	\$4,296	5	Nathan C	\$3,876	4	Latoya B	\$3,485	6
Karen F	\$4,220	8	Jake T	\$3,858	4	Tyler Y	\$3,466	3
Candace N	\$4,219	3	Linda W	\$3,816	2	Amanda L	\$3,446	3
Chris M	\$4,218	3	Shana R	\$3,805	5	shelly L	\$3,437	3
Marquise J	\$4,200	4	Danielle N	\$3,800	5	Shawn J	\$3,429	4
Vicki G	\$4,197	4	Morgan P	\$3,793	4	Storme C	\$3,422	5
Lois M	\$4,192	6	Leslie I	\$3,783	7	Henry D	\$3,400	4
Mike B	\$4,186	2	Jon G	\$3,737	4	Larry G	\$3,395	2
Conner Y	\$4,176	5	Bill E	\$3,729	8	Mike T	\$3,392	3
William K	\$4,166	6	Brian J	\$3,728	5	Andrea W	\$3,390	3
Nelson C	\$4,161	4	Lindsay L	\$3,725	4	Jalynn M	\$3,388	4
John C	\$4,159	4	Jonathan J	\$3,708	3	James A	\$3,386	2
Christopher H	\$4,154	4	Sherry L	\$3,689	3	Lydia M	\$3,384	3
Joe T	\$4,140	5	Mary M	\$3,655	2	Ashlie A	\$3,383	4
Ben B	\$4,102	5	Mick P	\$3,650	4	Derrick L	\$3,366	6
Fred P	\$4,100	5	Pat B	\$3,644	4	Trina C	\$3,366	3
Malika W	\$4,093	4	Brad K	\$3,604	6	Ryder D	\$3,360	6
AJ R	\$4,085	8	Zach B	\$3,604	4	Caleb K	\$3,360	5
Will F	\$4,058	5	Ben B	\$3,603	7	Jessica R	\$3,355	2
Tracy H	\$4,058	2	Mason D	\$3,600	5	Nate F	\$3,344	5
Robert H	\$4,054	5	Miguel R	\$3,596	4	Callie W	\$3,340	5
Marcus C	\$4,050	6	Joseph C	\$3,582	3	Logan Y	\$3,307	3
Hunter R	\$4,043	3	Joseph L	\$3,582	4	Crystal T	\$3,300	2
Alexa H	\$4,020	3	Zachary E	\$3,577	6	Taylor M	\$3,290	4
Dave S	\$4,004	3	Olivia O	\$3,559	6	Tony S	\$3,278	3
Cameron K	\$3,988	4	Robert B	\$3,556	3	Blake N	\$3,275	4
Skye K	\$3,964	5	Abel H	\$3,552	6	Tissany A	\$3,270	7
Coult A	\$3,948	5	Etta L	\$3,548	8	Kaitlyn R	\$3,245	12
Chuck M	\$3,946	3	Joshua M	\$3,548	4	Matt O	\$3,230	3
Beverley C	\$3,946	5	William D	\$3,540	3	Joshua W	\$3,222	5
Jeff L	\$3,935	5	Christina B	\$3,538	6	Loc P	\$3,216	4
Carter P	\$3,908	5	Donald B	\$3,523	5	Chantel H	\$3,216	4
Mary Kate S	\$3,902	4	Bridgette M	\$3,515	2	Cole T	\$3,212	4
Ronald T	\$3,900	2	James A	\$3,513	5	Alexander C	\$3,212	3
Jason B	\$3,884	4	Tracy G	\$3,506	4	Deedee P	\$3,207	3

Last Week's

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Josh D	\$3,196	5	Katie M	\$3,126	4	Tarik D	\$3,092	6
Leslie B	\$3,190	9	Lisa S	\$3,124	4	Joey H	\$3,072	5
Brandon H	\$3,190	4	Joshua T	\$3,121	4	Drake T	\$3,056	3
Andrea S	\$3,181	4	Blair O	\$3,120	3	Tommy G	\$3,027	4
Jamir J	\$3,180	5	Parker T	\$3,118	3	Alicia R	\$3,016	5
Madison K	\$3,178	4	Chelsea W	\$3,101	3	Grayson R	\$3,009	6
Jack M	\$3,168	3	Jeremy M	\$3,100	2	Tracy E	\$3,007	7
Madison P	\$3,166	3	Barry Joe S	\$3,100	4	Ashley M	\$3,000	4
Clarissa H	\$3,132	5	Guy M	\$3,092	6			



FEBRUARY 10TH-17TH, 2024
\$270,000 NET TO QUALIFY
FROM 7/1/2022-12/31/2023

SE Caribbean - Virgin Cruise Lines

VIEW YOUR PROGRESS REACHING THE A/P GOAL FOR THIS TRIP BY LOGGING IN TO NASBINC.COM. THE WELCOME PAGE WILL HAVE YOUR MOST RECENT REPORTED NUMBERS FROM THE QUALIFICATION PERIOD. NUMBERS WILL BE UPDATED WEEKLY!



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SESSION

ONLY
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MERCEDES!



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MOMENTUM²⁹

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OCTOBER 27TH-28TH

WATERWAY MARRIOTT

1601 LAKE ROBBINS DR., THE WOODLANDS, TX 77380

FOR MORE INFORMATION OR TO RSVP CONTACT:
FINALEXPENSEBKC@GMAIL.COM OR 337-412-2082

SEPTEMBER 5TH - NOVEMBER 2ND

HARVEST-Fest CONTEST

ELIGIBLE PRODUCTS:

DIGNIFIED CHOICE[®] FINAL EXPENSE
SAFESHIELD[®] SIMPLIFIED ISSUE TERM

2 WAYS TO WIN!

PRIZES WILL BE AWARDED TO THE TOP 5 PRODUCERS
AND BY RANDOM DRAWING TO 21 PRODUCERS.
EACH NET ISSUED AND PAID ELIGIBLE PRODUCT POLICY GETS YOU AN ENTRY!

CONTEST IS BASED ON NUMBER OF NET ISSUED AND PAID APPLICATIONS.
IN THE EVENT OF A TIE, WE WILL USE THE TOTAL ANNUALIZED PREMIUM.
APPLICATIONS MUST BE DATED SEPTEMBER 5, 2023 OR LATER.
THE MORE BUSINESS YOU WRITE, THE MORE CHANCES YOU HAVE TO WIN!

PRIZES

TOP 5 PRODUCERS

1ST: \$1,000
2ND: \$750
3RD: \$500
4TH: \$250
5TH: \$100

DRAWING PRIZES

1 WINNER: \$2,000
2 WINNERS: \$1,500
3 WINNERS: \$1,000
4 WINNERS: \$500
5 WINNERS: \$240
6 WINNERS: \$200



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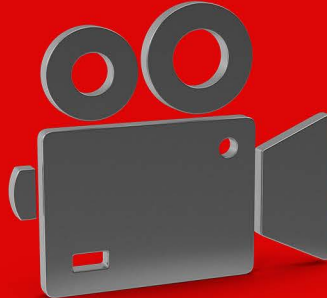
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QUALIFICATION BASED ON NET ISSUED AND PAID DIGNIFIED CHOICE[®] FINAL EXPENSE AND SAFESHIELD[®] SIMPLIFIED ISSUE TERM POLICIES FROM SEPTEMBER 5 THROUGH NOVEMBER 2, 2023. CREDIT FOR ALL POLICIES WITH COMMISSION SPLITS WILL GO TO THE WRITING AGENT. THIS PROGRAM IS SUBJECT TO STATE LIMITATIONS ON AGENT EXPENSING/PRIZES. AMOUNT PAYABLE MAY BE ADJUSTED IF THE AGENT HAS A NEGATIVE BALANCE WITH THE COMPANY. GENERAL AGENT/AGENT MUST BE



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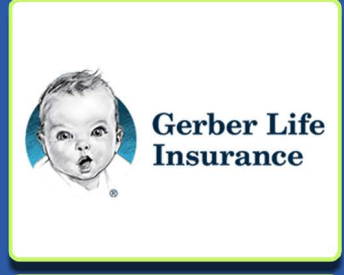


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