

the pulse

WHAT WE DO MATTERS

Volume 12 - Issue 34

Agent of the Week

THE AVIATOR

Yassir A.

LAST WEEK YASSIR A., AKA "THE AVIATOR," SOARED IN PRODUCTION, REACHING **\$23,244 IN A/P ON 17 APPS**. THE AVIATOR'S REPUTATION AS AN AGENT IS SKYROCKETING! CONGRATULATIONS AGAIN YASSIR!

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LAST WEEK'S TOP TEAMS

\$50K+

TEAM	A/P	APPS
Chris C	\$770,075	848
Garrett H	\$658,895	739
Keith T	\$571,341	750
Josh S	\$564,597	646
Blair O	\$477,461	451
Nick G	\$438,880	422
Greg B	\$375,154	482
Andrew E	\$370,555	426
Ashley C	\$323,611	409
Dusty T	\$272,040	355
Isaac S	\$256,906	309
Brian C	\$226,875	280
Max G	\$212,648	231
Will K	\$209,261	211
Blythe W	\$174,566	231
Garrett S	\$127,924	139
Laura M	\$125,059	178
Cole T	\$121,130	141
Naomi G	\$82,677	113

TEAM	A/P	APPS
Shane R	\$74,284	72
Mason D	\$74,207	54
Scott D	\$69,338	86
Branden D	\$68,021	78
Rafael R	\$67,522	69
Cody L	\$65,976	91
Alex P	\$64,778	75
Alex M	\$62,717	90
Ali O	\$60,658	45
Dennis R	\$60,134	55
Al-S	\$59,694	70
Steven H	\$58,723	49
Gerardo M	\$57,625	42
Storme C	\$56,462	52
Mekayla M	\$54,095	66
AJ R	\$53,555	67
Kailyn B	\$53,322	67
Nate S	\$50,244	60

#1 APP WRITER LAST WEEK

FRED F

WITH 34 APPS

\$20K-\$49,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Dylan W	\$49,345	64	Danny B	\$31,575	26	Joshua T	\$25,191	44
Doug H	\$46,570	47	Katie M	\$31,395	43	Stephen D	\$25,189	20
Abel H	\$44,571	66	Spencer V	\$30,430	23	Marcus C	\$23,034	36
Cat B	\$42,254	43	Rex N	\$30,031	29	Court L	\$22,449	22
Connor E	\$42,169	42	Rodney G	\$29,845	33	Jaime M	\$22,369	31
Russell W III	\$42,029	47	Jalen D	\$29,844	27	Chrystal S	\$22,260	29
Asia H	\$41,789	51	Josiah M	\$29,704	26	Dustin H	\$21,974	26
Martin M	\$41,059	40	Alex C	\$28,782	37	Brianna L	\$21,508	22
Fred F	\$38,565	36	Jonathan S	\$28,019	31	Brooke M	\$20,860	18
Matthew T	\$36,156	40	Dima F	\$27,412	30	Chris L	\$20,846	20
Derrick L	\$35,446	48	Courtney P	\$27,182	23	Chris L	\$20,846	20
James T	\$34,863	50	Tyler K	\$27,018	24	Owen M	\$20,620	29
Chad S	\$34,605	33	Eugene M	\$26,867	34	Jonathan J	\$20,427	23
Brian A	\$33,967	40	Robert H	\$25,894	28	Mitch B	\$20,062	28
Blake N	\$32,889	39	Art T	\$25,199	61	Joe B	\$20,032	17
Adrienne M	\$32,566	41						

\$50K-\$19,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Jermaine W	\$19,968	27	Jack G	\$16,058	17	Joseph E	\$11,524	12
Tai S	\$19,583	23	Daniel K	\$15,962	14	Crystal T	\$11,514	20
Bobby P	\$19,542	32	David E	\$15,814	20	Lydia W	\$11,218	12
Grayson R	\$19,462	21	Jessica D	\$15,580	47	Deedee P	\$10,951	6
Xavier C	\$19,462	21	Ryan S	\$15,280	25	Larry G	\$10,944	8
Lauren C	\$19,261	17	Amanda F	\$14,905	17	Dylan B	\$10,841	13
Ryan B	\$19,177	22	Bobby B	\$14,779	13	Guy M	\$10,463	26
Jonathan M	\$19,133	15	William D	\$14,344	12	Becca A	\$10,425	19
Jim H	\$18,798	15	Jennifer E	\$14,226	18	Bryson S	\$10,375	12
Pierce M	\$18,353	18	John H	\$14,057	15	Ahmadou C	\$10,032	9
Colby S	\$18,298	22	Linda S	\$13,652	15	Anthony J	\$9,686	23
Brooke M	\$18,140	27	Chelsea P	\$13,055	19	Dawn J	\$9,683	20
Nick R	\$18,063	11	Stacey T	\$13,043	9	Steven C	\$9,657	13
Whitney H	\$18,040	22	Alstin V	\$12,978	11	Mike R	\$9,632	9
Carter P	\$17,853	21	Brittany F	\$12,840	17	Rachel J	\$9,578	11
Mario F	\$16,819	24	Cameron M	\$12,383	13	Stephanie J	\$9,348	5
Walter G	\$16,723	19	Ryan B	\$12,353	16	Grace W	\$9,335	8
Brittney P	\$16,465	19	Tracy S	\$12,263	28	Damon W	\$9,313	7
Windy H	\$16,240	14	Camaron H	\$12,190	13	Elizabeth C	\$9,247	6
Anthony H	\$16,142	8	John S	\$12,080	15	Jack M	\$9,115	11
Riley P	\$16,128	26	Christian A	\$11,800	11			

LAST WEEK'S \$10K+ GRAND LAND AGENTS

AGENT	A/P	APPS
Fred F	\$35,237	34
Yassir A	\$23,244	17
Dennis R	\$17,771	12
Gerardo P	\$16,141	16
Jonathan M	\$15,830	11
Nick G	\$14,676	10
Katie M	\$14,531	16
Matthew T	\$13,692	17
Harrison W	\$13,456	10
Grant W	\$13,413	10
Ali O	\$13,308	7
Todd H	\$13,252	7
Phillip J	\$12,993	9
Gary S	\$12,990	8
Brianna L	\$12,817	6
Dom M	\$12,744	11
Resie	\$12,518	6
Naomi G	\$12,300	13
Pinkney P	\$12,038	7
Melinda P	\$12,006	12
Courtney P	\$11,980	8

AGENT	A/P	APPS
Martin M	\$11,738	12
Doug H	\$11,375	12
Russell W III	\$11,344	11
Robert H	\$11,151	10
Jim H	\$11,136	8
Ali Al-K	\$11,017	13
Mason D	\$10,944	6
Gerardo M	\$10,925	8
Dale P	\$10,900	11
Art T	\$10,843	21
Courtney P	\$10,724	10
Will K	\$10,655	10
Sheena W	\$10,536	13
Michael M	\$10,475	9
Ashley B	\$10,417	7
Matthew M	\$10,356	6
Jalen D	\$10,242	7
Brandon R	\$10,201	11
Brett B	\$10,139	10
Ahmadou C	\$10,032	9

DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Fred F	\$35,237	34	Jalen D	\$10,242	7	Lacey L	\$7,977	10
Yassir A	\$23,244	17	Brandon R	\$10,201	11	Nick R	\$7,972	9
Dennis R	\$17,771	12	Brett B	\$10,139	10	Brandon P	\$7,952	10
Gerardo P	\$16,141	16	Ahmadou C	\$10,032	9	Kathleen I	\$7,885	8
Jonathan M	\$15,830	11	Riddick B	\$9,982	9	Corinne C	\$7,873	10
Nick G	\$14,676	10	Alicia W	\$9,930	14	Taylor M	\$7,860	7
Katie M	\$14,531	16	Brittney P	\$9,900	11	Eugene M	\$7,728	11
Matthew T	\$13,692	17	Dylan B	\$9,895	11	Rebekah H	\$7,725	13
Harrison W	\$13,456	10	Carter P	\$9,877	11	Deedee P	\$7,713	4
Grant W	\$13,413	10	Lydia W	\$9,803	9	Steven W	\$7,710	9
Ali O	\$13,308	7	Marcus Al-S	\$9,768	11	Chantel H	\$7,665	10
Todd H	\$13,252	7	Jake G	\$9,727	3	Tim M	\$7,662	7
Phillip J	\$12,993	9	Court L	\$9,668	10	Tony F	\$7,646	8
Gary S	\$12,990	8	Steven C	\$9,657	13	Aidan F	\$7,616	6
Brianna L	\$12,817	6	Stacye T	\$9,603	5	Alex M	\$7,497	8
Dom M	\$12,744	11	Rachel J	\$9,578	11	Briana B	\$7,422	4
Resie	\$12,518	6	Steven H	\$9,577	6	Matt O	\$7,421	6
Naomi G	\$12,300	13	Avery P	\$9,492	7	Cameron W	\$7,387	7
Pinkney P	\$12,038	7	Stephanie J	\$9,348	5	Brittany R	\$7,377	11
Melinda P	\$12,006	12	Grace W	\$9,335	8	Dallas B	\$7,355	6
Courtney P	\$11,980	8	Spencer V	\$9,331	10	Francis T	\$7,308	7
Martin M	\$11,738	12	Elizabeth C	\$9,235	6	Adrienne M	\$7,280	8
Doug H	\$11,375	12	Jeannette B	\$9,224	15	Alec G	\$7,200	5
Russell W III	\$11,344	11	lauren F	\$9,152	9	Jere M	\$7,163	6
Robert H	\$11,151	10	Alex P	\$9,044	8	Ryan P	\$7,147	5
Jim H	\$11,136	8	Janard H	\$8,939	12	Amanda F	\$7,140	6
Ali Al-K	\$11,017	13	Laura B	\$8,877	11	Shay J	\$7,086	10
Mason D	\$10,944	6	Frank W	\$8,746	8	Ryan B	\$7,078	10
Gerardo M	\$10,925	8	Garrett H	\$8,654	8	Christian A	\$7,027	6
Dale P	\$10,900	11	Windy H	\$8,630	8	Shelley B	\$6,969	7
Art T	\$10,843	21	Titus H	\$8,540	7	Joe B	\$6,938	4
Courtney P	\$10,724	10	Latoya D	\$8,527	7	Joseph C	\$6,920	9
Will K	\$10,655	10	Jack G	\$8,436	9	Ashley M	\$6,920	9
Sheena W	\$10,536	13	Parker T	\$8,238	8	Ashlie A	\$6,895	5
Michael M	\$10,475	9	Levi H	\$8,233	9	Branden D	\$6,887	11
Ashley B	\$10,417	7	James C	\$8,075	9	Rafael M	\$6,837	7
Matthew M	\$10,356	6	Ann B	\$7,985	9	Zachary E	\$6,831	11

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS
Bryan B	\$6,806	5
Michael W	\$6,788	4
Mario F	\$6,596	6
Luke A	\$6,512	7
Mike T	\$6,500	6
Derrick L	\$6,470	12
Michelle J	\$6,381	5
Mitch B	\$6,319	12
Mason H	\$6,301	8
Brittany B	\$6,295	4
Daniel L	\$6,262	7
Mike R	\$6,248	5
Robert B	\$6,232	8
Troy B	\$6,140	7
LaDebra M	\$6,105	8
Victor P	\$6,092	7
Lamont H	\$6,089	4
Taylor R	\$6,079	7
Dima F	\$6,063	8
Ryan S	\$6,056	10
Josh A	\$6,046	7
Christopher H	\$5,991	7
Joey B	\$5,988	5
Chris M	\$5,928	6
David E	\$5,916	8
Brandon M	\$5,904	4
Andrea W	\$5,877	6
Anthony T	\$5,772	8
Austin O	\$5,760	4
Linda B	\$5,750	6
Leonora B	\$5,750	6
Jonathan J	\$5,747	10
Blair O	\$5,724	4
William R	\$5,719	6
Mikal R	\$5,710	6
Tyler K	\$5,685	5
Melody T	\$5,678	5

AGENT	A/P	APPS
Shawn T	\$5,666	7
Jackie M	\$5,665	4
Jason B	\$5,634	5
Robbie M	\$5,623	9
Sergio D	\$5,596	10
Emerson F	\$5,561	4
Cameron M	\$5,536	6
Emilee A	\$5,525	5
Skye H	\$5,479	7
Oscar	\$5,467	1
Brittany R	\$5,454	5
Tameka D	\$5,426	11
Ashley G	\$5,423	5
Jonathan S	\$5,412	6
Owen M	\$5,400	7
Chris L	\$5,390	7
David F	\$5,349	8
Steven S	\$5,327	4
Bill E	\$5,318	6
Anthony D	\$5,304	3
Courney G	\$5,301	9
Jaime M	\$5,291	5
Lauren K	\$5,275	6
Shana R	\$5,253	7
John S	\$5,248	6
Christie S	\$5,223	9
Smiley M	\$5,201	5
Danielle N	\$5,200	5
Aikeem B	\$5,198	7
Elizabeth F	\$5,186	4
Jacob H	\$5,161	6
Ricky M	\$5,144	3
Daniel S	\$5,125	5
Gonzalo L	\$5,124	6
Jason B	\$5,103	8
DeQuentin D	\$5,075	6
Colin S	\$5,073	7

AGENT	A/P	APPS
Mycharra S	\$5,029	7
Devin G	\$5,012	5
Brittany B	\$5,004	6
Ryder D	\$5,004	6
Tai S	\$5,000	6
Ashton M	\$4,990	4
Stefanie R	\$4,976	9
Joseph E	\$4,957	6
Brittany F	\$4,955	9
Chirstie N	\$4,953	7
Bobby B	\$4,948	3
Joshua O	\$4,918	4
Bernie C	\$4,917	7
Xavier C	\$4,878	4
Delores A	\$4,862	4
Chrystal S	\$4,862	9
Cat B	\$4,860	4
Jonathan V	\$4,848	3
Bryan Co	\$4,829	7
Hunter R	\$4,826	4
Will F	\$4,812	6
Abe K	\$4,781	4
Sarah F	\$4,773	5
Ali A	\$4,752	5
Tyler R	\$4,727	2
Lovenda O	\$4,722	8
Donald B	\$4,721	8
Aaron N	\$4,680	9
Jadon V	\$4,672	6
Cody P	\$4,661	5
Jake K	\$4,644	4
Sarah S	\$4,623	6
Cliff S	\$4,606	7
Julio	\$4,596	1
Loc P	\$4,581	4
Josef B	\$4,560	3
Shane C	\$4,543	4

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Addison D	\$4,511	4	Tommy G	\$4,000	5	Brittney	\$3,505	2
Cleo & M	\$4,500	5	Jay V	\$3,995	5	Morgan P	\$3,498	4
Ronnie B	\$4,488	4	Brian J	\$3,995	5	Brooke M	\$3,484	4
Casey K	\$4,461	3	Lisa S	\$3,963	4	Winner M	\$3,480	3
Carlos R	\$4,444	3	Aaron	\$3,960	2	Nichole B	\$3,476	5
Clarissa H	\$4,436	7	Alicia R	\$3,957	7	Nicholas R	\$3,418	5
Andres R	\$4,432	7	Katelynn M	\$3,946	5	Chris N	\$3,384	4
Charles S	\$4,421	6	Stacey R	\$3,938	3	Connor F	\$3,370	3
Randall P	\$4,413	5	Zach	\$3,927	3	Ty G	\$3,366	1
Amanda F	\$4,392	7	Ineida A	\$3,919	1	Jeremy P	\$3,364	3
Skye K	\$4,385	5	Kelly D	\$3,818	5	Joey H	\$3,350	4
Riley P	\$4,353	7	Sherri W	\$3,816	6	Jon L	\$3,333	1
Samantha W	\$4,347	6	Tyler E	\$3,808	5	Jack M	\$3,305	4
Camaron H	\$4,330	6	Anthony J	\$3,794	10	Chris D	\$3,304	4
Brad K	\$4,321	5	Chad S	\$3,788	4	Bob G	\$3,303	4
Alstin V	\$4,320	4	Gary P	\$3,774	7	Etta L	\$3,298	5
Jacob W	\$4,309	10	Alexa H	\$3,768	4	Pierce M	\$3,298	5
Aus N	\$4,300	8	Brooke M	\$3,756	4	Linda S	\$3,296	9
Macy H-P	\$4,252	5	Don G	\$3,756	5	Greg D	\$3,288	4
Tissany A	\$4,223	10	Isaiah J	\$3,749	5	Zamantha M	\$3,273	4
Connor E	\$4,200	3	Brett M	\$3,739	4	Trina C	\$3,272	3
Lucas S	\$4,198	3	Amanda L	\$3,735	7	Patrick B	\$3,258	2
Abel H	\$4,181	7	Micah T	\$3,711	7	George M	\$3,255	5
Dylan A	\$4,177	7	Solon S	\$3,707	7	Logan Y	\$3,236	2
Lois M	\$4,173	7	Andrew C	\$3,699	3	Michael W	\$3,224	3
Steve D	\$4,144	4	Oscar H	\$3,689	4	Bryan W	\$3,215	4
AJ R	\$4,136	0	Erin P	\$3,665	4	Monica M	\$3,201	6
Semos K	\$4,120	3	Jamila W	\$3,633	6	Debara B	\$3,192	6
Teona H	\$4,119	10	Kristin M	\$3,627	4	Tracy E	\$3,171	10
Al V	\$4,104	2	Leslie I	\$3,610	10	Tamara S	\$3,144	4
Walter G	\$4,081	3	Clarence J	\$3,605	5	Colby S	\$3,116	5
Tracy H	\$4,058	2	Jillian W	\$3,581	4	Dave S	\$3,116	3
Guy M	\$4,028	11	Grace S	\$3,575	5	Nick N	\$3,114	4
Malika W	\$4,027	11	Bruce P	\$3,573	5	Kellar C	\$3,096	2
Olivia O	\$4,022	7	Teddy H	\$3,570	6	Jessica D	\$3,085	3
Laquanda S	\$4,018	4	Madison K	\$3,566	3	Amy C	\$3,078	3
Jennifer E-A	\$4,006	4	Kylan	\$3,524	2	Nathan A	\$3,060	4

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Krista L	\$3,037	5	Rashaan M	\$3,030	5	Cody L	\$3,008	4
Jeremiah M	\$3,036	2	Karen F	\$3,013	5	Samantha B	\$3,003	6



MONDAY
SEP 5

**HAVE A HAPPY
LABOR DAY
NASB NATION**

NASB Offices will be closed on Monday, September 4th for the Labor Day Holiday. We will resume regular business hours on Tuesday, September 5th!



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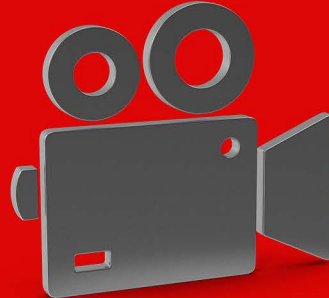
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