

VOLUME 12 - ISSUE 23

the pulse

WHAT WE DO MATTERS!

AGENT
OF THE
WEEK

FRED "FIRE" F



FRED F., WAS ON FIRE AGAIN LAST WEEK! THE FIRE-MAN PUT OUT 19 POTENTIAL FAMILY FIRES BY WRITING \$22,158 A/P. A SMOLDERING WEEK FOR FRED AS THIS SUMMER OF NASB IS HEATING UP!



North American Senior Benefits
1-866-926-9000 | NASBINC.COM
922A HURRICANE SHOALS RD.
LAWRENCEVILLE, GA 30043

LAST WEEK'S

10K GRAND LAND AGENTS

\$50K

+++++

TEAM	A/P	APPS
Chris C	\$805,460	917
Garrett H	\$733,674	841
Josh S	\$661,046	756
Keith T	\$513,614	664
Andrew E	\$388,592	459
Blair O	\$386,027	326
Nick G	\$333,884	289
Greg B	\$318,955	410
Dusty T	\$279,943	391
Ashley C	\$270,720	337
Isaac S	\$259,414	343
Brian C	\$242,969	323
Max G	\$224,834	258
Blythe W	\$171,671	259
Will K	\$168,698	147

TEAM	A/P	APPS
Garrett S	\$151,255	167
Scott D	\$122,066	118
Cole T	\$109,212	113
Laura M	\$106,336	178
Branden D	\$89,348	115
Alex C	\$83,235	96
Alex M	\$64,366	92
Nate S	\$63,382	65
Storme C	\$61,390	78
Dylan W	\$57,250	74
Carlos FV	\$56,546	57
Naomi G	\$54,338	59
Shane R	\$52,903	56
Steven H	\$51,786	39
Cody L	\$51,518	88

DEADLINE!

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE
THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

\$20K - \$49,999K

TEAM	A/P	APPS
Marcus AI-S	\$48,912	49
Alex P	\$48,770	43
Mekayla M	\$47,104	63
James T	\$46,617	49
Abel H	\$45,168	46
AJ R	\$43,768	45
Asia H	\$43,583	43
Martin M	\$43,480	32
Grayson R	\$43,354	49
Dustin H	\$42,444	49
Rafael R	\$41,366	48
Russell W III	\$39,054	42
Joshua T	\$38,700	60
Cat B	\$37,577	42
Derrick L	\$36,873	53
Xavier C	\$36,223	40
Stephen D	\$35,509	32

TEAM	A/P	APPS
Dennis R	\$35,225	32
Eugene M	\$34,585	37
Kailyn B	\$33,810	48
Connor E	\$33,769	34
Brian A	\$32,279	35
Walter G	\$32,043	24
Lauren C	\$30,631	19
Spencer V	\$29,555	32
Josiah M	\$29,155	22
Joe B	\$29,136	35
Donnovan B	\$28,871	42
Danny B	\$28,268	26
Matthew T	\$28,092	29
Gerardo M	\$28,018	31
Blake N	\$26,908	34
John H	\$26,692	25
Mason D	\$26,681	23

TEAM	A/P	APPS
Fred F	\$26,564	23
Doug H	\$26,444	26
Dima F	\$24,780	27
Whitney H	\$24,653	34
Owen M	\$23,850	24
Pat W	\$23,613	18
Bobby B	\$23,095	21
Robert H	\$22,952	28
Eric G	\$22,711	26
Tai S	\$22,639	33
Christina B	\$22,308	23
Jalen D	\$22,272	21
Mitch B	\$21,449	27
Rodney G	\$21,292	19
Nick R	\$21,194	20
Pierce M	\$21,143	27
Ali O	\$20,141	19

\$9K - \$19,999K

TEAM	A/P	APPS
Jermaine W	\$19,968	27
Art T	\$19,837	39
Damon W	\$19,435	10
Connor H	\$19,420	26
Chris L	\$19,369	20
Ryan B	\$19,203	20
Amanda F	\$19,117	13
Becca A	\$18,854	26
Jonathan J	\$18,637	33
Kalid H	\$18,494	25
William D	\$18,447	18
Carter P	\$18,135	26
Brooke M	\$17,867	12
Mario F	\$17,777	37
Jessica D	\$17,750	40
Courtney P	\$17,038	25
Jonathan S	\$16,778	14
Rex N	\$16,445	20
Anthony J	\$16,350	23
Jaime M	\$16,308	17
Daniel K	\$16,156	13

TEAM	A/P	APPS
Katie M	\$15,672	20
David E	\$15,514	19
Tiffany T	\$15,390	15
Chad S	\$15,115	18
Chuekha H	\$15,070	27
Michael C	\$14,682	19
Jennifer E	\$14,677	14
Adrienne M	\$14,582	13
Jack G	\$14,056	20
Tracy E	\$13,984	14
Bobby P	\$13,886	24
Jim H	\$13,730	13
Tyler K	\$13,678	12
Sam P	\$13,602	10
Brittney P	\$13,427	13
Court L	\$13,344	13
Anthony H	\$12,986	9
Zamantha M	\$12,818	12
Amy M	\$12,156	17
Bryson S	\$11,919	17
Brooke M	\$11,730	17

TEAM	A/P	APPS
Cameron M	\$11,595	9
Mike R	\$11,484	8
Brianna L	\$11,230	14
John S	\$11,080	14
Mason H	\$10,944	18
Nichole B	\$10,728	13
Billy K	\$10,651	14
Cam W	\$10,613	9
Mike R	\$10,330	12
Christian A	\$10,312	11
Ronnie B	\$10,252	7
Marcus C	\$10,148	21
Camaron H	\$10,089	10
Linda S	\$9,804	7
Brandon L	\$9,793	9
Laquanda S	\$9,703	10
Ryan S	\$9,673	16
Nelson C	\$9,663	6
Michael W	\$9,127	9
Crystal T	\$9,063	11

LAST WEEK'S \$70k Grand Land Agents

AGENT	A/P	APPS
Fred F	\$22,158	19
Martin M	\$21,671	18
Nick G	\$15,735	11
Damon W	\$13,004	5
Briana B	\$12,774	13
Nicholas R	\$12,463	6
Michael M	\$12,309	3
Bryan W	\$12,141	6
Yassir A	\$11,832	11
Branden D	\$11,814	10
Carlos FV	\$11,790	8
Oscar G	\$11,631	2
Carter P	\$11,603	15
Jalynn M	\$11,310	6
Anthony D	\$11,256	10
DeQuentin D	\$11,219	9

AGENT	A/P	APPS
Ben B	\$11,192	12
Haley F	\$10,965	12
Mason H	\$10,944	18
Madison P	\$10,942	8
Patrick W	\$10,881	7
Xavier C	\$10,870	12
Latoya D	\$10,736	11
Cameron W	\$10,613	9
Lucas D	\$10,592	10
Riddick B	\$10,541	12
Jim H	\$10,488	9
Brandon R	\$10,326	21
Storme C	\$10,228	16
Matthew T	\$10,212	12
Daniel L	\$10,176	10
William D	\$10,156	7

LAST WEEK'S #1 APP WRITER

JOHN J.

WITH 23 APPS

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS
Fred F	\$22,158	19
Martin M	\$21,671	18
Nick G	\$15,735	11
Damon W	\$13,004	5
Briana B	\$12,774	13
Nicholas R	\$12,463	6
Michael M	\$12,309	3
Bryan W	\$12,141	6
Yassir A	\$11,832	11
Branden D	\$11,814	10
Carlos FV	\$11,790	8
Oscar G	\$11,631	2
Carter P	\$11,603	15
Jalynn M	\$11,310	6
Anthony D	\$11,256	10
DeQuentin D	\$11,219	9
Ben B	\$11,192	12
Haley F	\$10,965	12
Mason H	\$10,944	18
Madison P	\$10,942	8
Patrick W	\$10,881	7
Xavier C	\$10,870	12
Latoya D	\$10,736	11
Cameron W	\$10,613	9
Lucas D	\$10,592	10
Riddick B	\$10,541	12
Jim H	\$10,488	9
Brandon R	\$10,326	21
Storme C	\$10,228	16
Matthew T	\$10,212	12
Daniel L	\$10,176	10
William D	\$10,156	7
Emilee A	\$9,999	9
Rafael M	\$9,995	10
Laquanda S	\$9,703	10
Derrick L	\$9,479	11
Shelley B	\$9,477	9

AGENT	A/P	APPS
Jack G	\$9,477	13
Brittney P	\$9,465	10
Matthew M	\$9,324	6
John H	\$9,034	7
Bernie C	\$8,903	8
Ahmadou C	\$8,820	11
Rosie	\$8,819	8
Shana R	\$8,648	12
Marcus Al-S	\$8,568	6
Daniel S	\$8,480	11
Gerardo P	\$8,443	10
Mike R	\$8,340	5
Zamantha M	\$8,296	8
Smiley M	\$8,201	8
Josh A	\$8,199	9
Lacey L	\$8,178	11
Ashton McK	\$8,126	9
Brett B	\$8,106	6
Nick B	\$8,079	7
Stephen C	\$8,051	6
Ann B	\$8,047	10
Russell W III	\$8,040	5
Renauld L	\$7,981	5
Jonathan S	\$7,936	7
Blaine M	\$7,721	6
Loc P	\$7,704	10
Michael C	\$7,696	12
Bobby B	\$7,672	10
Jalen D	\$7,600	4
Steven C	\$7,592	7
Kalid H	\$7,550	7
William R	\$7,543	9
Solon S	\$7,528	11
Ronnie B	\$7,515	7
Matteo A	\$7,428	5
Billy K	\$7,401	9
Gerardo M	\$7,384	8

AGENT	A/P	APPS
Stephanie J	\$7,368	5
Art T	\$7,343	14
Josef B	\$7,300	6
Laura B	\$7,173	10
Matt D	\$7,120	5
Jennifer E-A	\$7,106	5
Katie M	\$7,080	8
Brandon M	\$6,936	8
Jeremy P	\$6,905	5
Grace W	\$6,900	9
Matt O	\$6,895	6
Mary B	\$6,847	6
Camaron H	\$6,788	6
Carnetta	\$6,785	6
Donnovan B	\$6,777	9
Mitch B	\$6,770	9
Phillip J	\$6,765	8
Gary S	\$6,765	8
Stephen D	\$6,703	7
Avery P	\$6,648	8
Eli S	\$6,639	6
Nichole B	\$6,634	8
Sam P	\$6,617	4
Teona H	\$6,599	7
Jonathan J	\$6,587	23
Doug H	\$6,569	7
Mason D	\$6,540	4
Shay J	\$6,497	4
Eugene M	\$6,492	7
Steven H	\$6,475	4
Dylan A	\$6,456	5
Dale P	\$6,434	10
Ashley F	\$6,408	5
Larry G	\$6,369	7
Chelsea W	\$6,360	5
Christian A	\$6,357	7
Wilny A	\$6,350	2

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS
Delores A	\$6,327	5
Mario F	\$6,321	16
Jared N	\$6,261	6
Brad K	\$6,256	6
Aus N	\$6,240	8
Caleb K	\$6,228	5
Francis T	\$6,208	7
Cameron M	\$6,190	5
Jon G	\$6,187	6
Hobbs J	\$6,170	7
Courtney G	\$6,108	13
John S	\$6,107	7
William K	\$6,105	7
Melody T	\$6,098	4
Todd H	\$6,084	4
Frank W	\$6,082	7
Kim H	\$6,064	5
Grace S	\$6,040	7
Nate S	\$6,012	6
Michael S	\$5,971	2
Lucas S	\$5,927	7
Spencer V	\$5,913	10
Sherri W	\$5,878	5
Ryan R	\$5,833	6
Steve D	\$5,833	6
Brittany R	\$5,824	4
Court L	\$5,822	5
Krystle H	\$5,782	6
Sergio D	\$5,780	8
Ashley T	\$5,767	6
Aidan F	\$5,758	5
Nathan A	\$5,724	7
Matt C	\$5,675	4
Mike B	\$5,674	5
Etta L	\$5,650	8
Alex P	\$5,650	5
Ashley B	\$5,649	6

AGENT	A/P	APPS
Jessica W	\$5,631	10
James A	\$5,624	10
Jere M	\$5,608	5
Tameka D	\$5,579	8
Jacob W	\$5,574	8
Ricky M	\$5,554	8
Aaron N	\$5,544	6
Michaela H	\$5,501	8
Dima F	\$5,491	5
Melinda P	\$5,468	8
Naomi G	\$5,467	5
Titus H	\$5,460	5
Mikal R	\$5,459	6
Jillian M	\$5,444	4
Lydia W	\$5,424	2
Isaiah J	\$5,418	4
Garrett H	\$5,415	4
Gonzalo L	\$5,411	2
Morgan P	\$5,406	4
Charles S	\$5,341	9
Harrison W	\$5,340	4
Jeff L	\$5,332	6
Stefanie R	\$5,328	7
Mycharra S	\$5,324	8
Mike T	\$5,298	4
Drew L	\$5,296	8
Troy B	\$5,240	5
Ali Al-K	\$5,213	6
Samantha B	\$5,212	7
Pierce M	\$5,198	6
Amanda F	\$5,185	5
Aikeem B	\$5,177	10
Courtney P	\$5,156	9
Ali A	\$5,136	5
Brandi B	\$5,135	5
Owen M	\$5,125	6
Jason B	\$5,124	8

AGENT	A/P	APPS
Brooke M	\$5,107	4
Trevor S	\$5,105	6
Ryan B	\$5,094	6
Jessica D	\$5,076	6
Andres R	\$5,058	9
Tenneisha M	\$5,023	5
Madison K	\$5,016	13
Stacye T	\$4,950	4
Daniel K	\$4,907	6
Josh D	\$4,862	4
Michelle J	\$4,858	3
Jake K	\$4,848	3
Ryan S	\$4,846	7
Greg D	\$4,836	5
Chad S	\$4,826	7
Carlos R	\$4,809	7
Cliff S	\$4,750	6
Ineida A	\$4,735	3
Dom M	\$4,717	5
Elizabeth C	\$4,706	7
Adrienne M	\$4,706	4
George M	\$4,689	7
Connor E	\$4,647	4
Blair O	\$4,628	2
Tyler Y	\$4,623	3
Shawn T	\$4,592	4
Larry	\$4,573	6
Michael M	\$4,571	4
Rosa M	\$4,555	13
Ryan S	\$4,552	6
Teddy H	\$4,549	4
Robert H	\$4,549	5
Ty K	\$4,543	5
Mary Kate S	\$4,522	4
Shirley S	\$4,512	5
Parker T	\$4,478	5
Steven W	\$4,475	6

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS
Cory R	\$4,449	2
Jaime M	\$4,440	4
Clarissa H	\$4,436	7
Becca A	\$4,362	5
Matthew L	\$4,356	8
James A	\$4,354	6
Logan Y	\$4,352	2
Marta C	\$4,351	5
Brett M	\$4,313	6
Zach	\$4,311	4
Amanda F	\$4,276	5
Lisa S	\$4,255	5
Tyler E	\$4,252	2
Gary P	\$4,226	6
Joshua T	\$4,211	9
Alicia R	\$4,194	7
Lydia M	\$4,173	7
Maranda P	\$4,171	13
Kacee C	\$4,164	4
Nelson C	\$4,152	4
Windy H	\$4,150	5
Brooke M	\$4,140	6
Whitney H	\$4,132	10
Chris M	\$4,130	4
Brianna L	\$4,128	3
Abel H	\$4,122	5
Bruce P	\$4,120	6
Thomas B	\$4,116	8
Jon B	\$4,116	4
Tony F	\$4,104	3
Dalton W	\$4,102	3
Alicia H	\$4,094	5
Yvette H	\$4,076	4
Rachel J	\$4,059	8
Lyubov A	\$4,059	1
Tracy H	\$4,058	2
Trina C	\$4,036	3

AGENT	A/P	APPS
Brandon L	\$4,035	4
Tonya K	\$4,021	6
Andrea S	\$4,002	9
Robbie M	\$4,000	6
Donyel R	\$3,986	7
Alstin V	\$3,980	5
Sarah F	\$3,955	4
Oscar H	\$3,954	2
Owen H	\$3,949	4
Bryson S	\$3,948	5
Amber B	\$3,929	8
Tissany A	\$3,867	8
James C	\$3,858	5
Dylan W	\$3,852	3
Dustin H	\$3,846	3
Donald B	\$3,836	4
Rex N	\$3,829	5
Jason G	\$3,822	2
Kelly D	\$3,822	5
Chris L	\$3,818	2
Bob G	\$3,804	4
Kim M	\$3,803	3
Christopher H	\$3,792	4
Devin G	\$3,771	4
Kristi J	\$3,744	4
Colby S	\$3,715	8
John C	\$3,711	2
Paige A	\$3,699	3
Sheena W	\$3,696	5
Cody L	\$3,660	5
Stacey E	\$3,640	4
Brittany B	\$3,636	7
Emily S	\$3,624	5
Leo D	\$3,614	4
Clarence J	\$3,605	5
Tina W	\$3,595	2
Brandon G	\$3,580	4

AGENT	A/P	APPS
Tracy E	\$3,547	2
Anis B	\$3,536	5
Linda D	\$3,530	7
Jake T	\$3,516	6
Brittany B	\$3,497	3
Dajon T	\$3,493	2
Rashaan M	\$3,492	4
Samadis T	\$3,484	5
Jess H	\$3,482	6
Micah T	\$3,438	5
Christie S	\$3,427	4
Corinne C	\$3,425	6
Charles P	\$3,400	6
Janard H	\$3,386	5
Lamont H	\$3,384	2
Cody P	\$3,363	3
Kaiden S	\$3,350	2
Kiana T	\$3,335	5
Alex M	\$3,327	8
Beverley C	\$3,327	8
Randall P	\$3,324	2
Taylor M	\$3,301	4
Jesse D	\$3,300	3
Jack M	\$3,288	3
Asia G	\$3,252	3
Leslie I	\$3,250	5
Brittany R	\$3,250	8
Deedee P	\$3,248	5
Tim M	\$3,242	4
Zachary E	\$3,226	5
Chris R	\$3,226	4
Joseph E	\$3,222	6
Tiera W	\$3,217	4
Jacqueline M	\$3,211	3
Cameron K	\$3,201	3
Matt F	\$3,180	5
Kathleen I	\$3,170	3

LAST WEEK'S

TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Tim N	\$3,157	2	Martha B	\$3,071	3	Brooke G	\$3,043	2
Chance L	\$3,157	4	Monica M	\$3,065	4	Bethany W	\$3,029	7
Don G	\$3,145	3	Josh M	\$3,065	5	Drake T	\$3,025	3
Chris N	\$3,144	3	Ryan B	\$3,056	3	Ryan H	\$3,018	2
Michael W	\$3,140	4	Christina B	\$3,049	8	Walter G	\$3,012	2
Anthony J	\$3,132	5	Regine C	\$3,049	3	Guy M	\$3,009	4
Ronald T	\$3,100	3	Joey H	\$3,046	7	Renee H	\$3,000	2
Chad A	\$3,081	6	Shane C	\$3,044	3			
Jorica J	\$3,073	3	Neal K	\$3,043	2			

----->>>>>>
**NEW DESIGNS
IN THE MERCH STORE!**
----->>>>>>



gofundme
IS NOT LIFE INSURANCE



FEBRUARY 10TH-17TH, 2024
\$270,000 NET TO QUALIFY
FROM 7/1/2022-12/31/2023

SE Caribbean - Virgin Cruise Lines

VIEW YOUR PROGRESS REACHING THE A/P GOAL
FOR THIS TRIP BY LOGGING IN TO [NASBINC.COM](https://nasbinc.com).
THE WELCOME PAGE WILL HAVE YOUR MOST
RECENT REPORTED NUMBERS FROM THE
QUALIFICATION PERIOD.
NUMBERS WILL BE UPDATED WEEKLY!

**LOG-IN
NOW!**





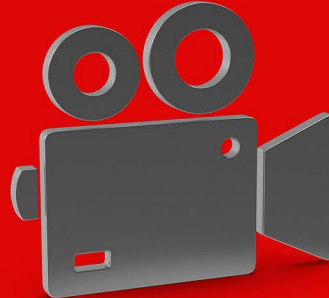
Text the BATPHONE
your photos and videos
from the field!





AUDIO TRAINING & MOTIVATION LIBRARY

VIDEO TRAINING



RECRUITING RESOURCES

NASB STORE



CARRIER PROMOS & INCENTIVES



FORMS & DOWNLOADS

CHECK OUT THE NEW CLIENT SITE
NASBSUPPORT.COM



A GREAT RESOURCE TO PROVIDE TO YOUR CLIENTS. MORE UPDATES COMING SOON!

VISIT NOW



BUY LEADS



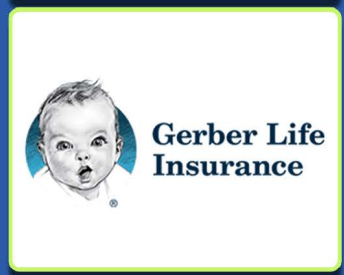
DON'T HAVE A LOGIN TO OUR WEBSITE? CREATE ONE HERE!



NEW NASB, LADIES OF NASB, AND TEAM MERCH PAGE!

EVENT NEWS, INFORMATION AND EVERYTHING NEW!

CARRIER RESOURCES & TRAINING PAGES



VISIT: NASBINC.COM FOR MORE!