

VOLUME 12 - ISSUE 31

the pulse

WHAT WE DO MATTERS!

Writing **\$14,832**
in A/P on **14 apps**,
Fred **SIZZLED**
last week!

FRED "FIRE" F

Guaranteed
to **SMOKE** the
Competition!



AGENT OF THE WEEK:



North American Senior Benefits
1-866-926-9000 | NASBINC.COM
922A HURRICANE SHOALS RD.
LAWRENCEVILLE, GA 30043

Last Week's Top Teams

\$50k+++++

TEAM	A/P	APPS
Chris C	\$720,936	824
Garrett H	\$650,363	736
Josh S	\$572,910	653
Blair O	\$447,121	428
Keith T	\$439,239	566
Nick G	\$394,327	379
Greg B	\$363,108	412
Andrew E	\$311,317	360
Ashley C	\$302,820	342
Isaac S	\$255,785	317
Brian C	\$224,458	287
Dusty T	\$205,236	282
Will K	\$193,614	181
Max G	\$185,134	202
Garrett S	\$146,293	161
Laura M	\$129,588	178

TEAM	A/P	APPS
Blythe W	\$121,925	183
Scott D	\$94,872	125
Cole T	\$88,196	100
Alex C	\$82,359	94
Mason D	\$76,912	66
Branden D	\$73,824	82
Marcus Al-S	\$70,116	69
Nate S	\$60,898	60
Ali O	\$58,190	49
Storme C	\$56,047	72
Dustin H	\$54,061	60
Asia H	\$53,747	53
Naomi G	\$51,946	80
Dennis R	\$51,818	43
Rafael R	\$51,371	58

DEADLINE

Remember to place your digital leads orders before the first of the month to be filled the following month!

\$20k-\$49,999k

TEAM	A/P	APPS
Alex P	\$47,885	45
Shane R	\$47,086	48
Mekayla M	\$43,341	54
Kailyn B	\$43,336	53
Cody L	\$43,244	60
AJ R	\$42,387	63
Steven H	\$41,699	42
Alex M	\$41,567	49
Connor E	\$40,837	39
Matthew T	\$40,524	42
Dylan W	\$39,817	74
Derrick L	\$34,525	43
Abel H	\$34,041	45
Martin M	\$33,808	39

TEAM	A/P	APPS
Carlos FV	\$33,436	28
Eric G	\$33,094	34
Eugene M	\$32,782	36
Rex N	\$31,327	30
Doug H	\$30,099	26
Christina B	\$30,072	32
Joe B	\$29,906	33
Brian A	\$29,644	47
James T	\$28,892	36
Russell W III	\$28,697	32
Gerardo M	\$28,186	25
Robert H	\$28,082	35
Josh T	\$25,338	35
Cat B	\$25,028	24

TEAM	A/P	APPS
Danny B	\$24,610	23
Chrystal S	\$24,594	31
Fred F	\$24,495	31
Art T	\$24,306	39
Connor H	\$24,185	29
Jonathan S	\$24,137	19
Spencer V	\$23,966	29
William D	\$23,381	21
Josiah M	\$23,376	25
Lauren C	\$23,321	25
Brooke M	\$23,213	23
Blake N	\$22,820	32
Jonathan J	\$20,279	20

\$9k-\$19,999k

TEAM	A/P	APPS
Jermaine W	\$19,968	27
Marcus C	\$19,962	19
Court L	\$19,771	21
Cameron M	\$19,722	12
Ryan B	\$19,051	14
Donnovan B	\$18,917	42
Rodney G	\$18,795	22
Katie M	\$17,887	22
Stephen D	\$17,718	23
Adrienne M	\$17,206	12
Jack G	\$17,116	23
Tyler K	\$17,015	17
John S	\$16,753	22
Amy M	\$16,700	20
David E	\$16,613	24
Walter G	\$16,335	13
Damon W	\$16,318	15
Mitch B	\$16,125	29
Carter P	\$15,872	13
Dima F	\$15,800	15
Owen M	\$15,705	25
Chuekha H	\$15,524	27
Josh O	\$15,304	13
Crystal T	\$15,175	17

TEAM	A/P	APPS
Jack M	\$15,079	15
Pierce M	\$14,907	17
Becca A	\$14,715	18
Tai S	\$14,380	17
Courtney P	\$14,309	14
Jim H	\$14,160	15
Bobby B	\$14,044	21
Brittney P	\$14,021	10
Mark B	\$13,761	10
Stacey T	\$13,731	10
Amanda F	\$13,587	17
Brooke M	\$13,556	15
Kalid H	\$13,441	13
Riley P	\$13,053	18
Tiffany T	\$12,770	16
Whitney H	\$12,672	17
Anthony J	\$12,611	37
John H	\$12,502	16
Ryan B	\$12,263	9
Jennifer E	\$12,168	16
Jessica D	\$12,166	30
Camaron H	\$12,018	11
Nick R	\$12,002	16
Mario F	\$11,825	16

TEAM	A/P	APPS
Chris L	\$11,543	11
Mike C	\$11,520	16
Christian A	\$11,473	12
Colby S	\$11,435	20
Ryan S	\$11,032	16
Chelsea P	\$10,846	14
Anthony H	\$10,544	12
Grace W	\$10,543	20
Bobby P	\$10,523	20
Jalen D	\$10,472	12
Mike R	\$10,141	8
Tracy E	\$10,078	10
Luke R	\$10,042	11
Jonathan M	\$10,030	10
Bryson S	\$10,016	15
Charles U	\$9,901	9
Brittany F	\$9,709	20
Michael W	\$9,278	8
Grayson R	\$9,271	8
Billy K	\$9,225	29
Chad A	\$9,096	11
Stephanie J	\$9,096	9
Jaime M	\$9,053	15

LAST WEEKS.....

\$10k GRAND LAND AGENTS

AGENT	A/P	APPS
Fred F	\$14,832	14
Ali O	\$13,367	7
Yassir A	\$13,360	11
Branden D	\$13,111	16
Brandon R	\$12,304	12
Marcus Al-S	\$11,808	11
Connor F	\$11,609	11
Steven H	\$11,490	6
Derrick L	\$11,222	12
William D	\$11,185	10
Lydia M	\$11,111	16
Dima F	\$10,760	10
Gerardo P	\$10,699	11

AGENT	A/P	APPS
Martin M	\$10,653	13
Briana B	\$10,624	15
Joey B	\$10,552	8
Parker T	\$10,489	8
Dom M	\$10,488	12
Stacye T	\$10,422	6
Joe H	\$10,392	9
Taylor R	\$10,357	10
Connor H	\$10,288	15
Jim H	\$10,272	9
Ronald T	\$10,200	9
Leo D	\$10,170	7
Brandon M	\$10,152	10

OUR NUMBER 1 APP WRITER LAST WEEK

KATHLEEN !

WITH 18 APPS!

LAST WEEKS..... TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Fred F	\$14,832	14	Gerardo M	\$8,880	5	Jonathan M	\$7,059	7
Ali O	\$13,367	7	Mikal R	\$8,846	7	Chrystal S	\$7,030	9
Yassir A	\$13,360	11	Debbie W	\$8,826	7	Chantel H	\$7,012	10
Branden D	\$13,111	16	Anis B	\$8,769	9	Cameron W	\$6,984	8
Brandon R	\$12,304	12	Kiana T	\$8,673	10	Sergio D	\$6,969	9
Marcus Al-S	\$11,808	11	Morgan P	\$8,554	5	Wanda L	\$6,955	7
Connor F	\$11,609	11	Ashlie A	\$8,553	6	Will K	\$6,948	5
Steven H	\$11,490	6	Michael C	\$8,549	11	Steven C	\$6,906	7
Derrick L	\$11,222	12	Cameron K	\$8,418	4	Trina C	\$6,890	6
William D	\$11,185	10	Steven W	\$8,412	15	Ryan R	\$6,883	5
Lydia M	\$11,111	16	Storme C	\$8,370	8	Brett B	\$6,844	8
Dima F	\$10,760	10	Kathleen I	\$8,217	18	Bryan W	\$6,843	4
Gerardo P	\$10,699	11	Lacey L	\$8,195	9	Rafael M	\$6,813	5
Martin M	\$10,653	13	Ali A	\$8,149	7	Brittney P	\$6,787	5
Briana B	\$10,624	15	Katie K	\$8,148	8	Eric G	\$6,731	11
Joey B	\$10,552	8	Chamberlain O	\$8,049	4	Brooke M	\$6,701	6
Parker T	\$10,489	8	Art T	\$8,020	11	Ahmadou C	\$6,657	6
Dom M	\$10,488	12	Deedee P	\$7,981	5	Robbie M	\$6,571	5
Stacye T	\$10,422	6	Ryan S	\$7,906	10	Owen M	\$6,548	8
Joe H	\$10,392	9	Daniel S	\$7,902	8	Spencer V	\$6,513	9
Taylor R	\$10,357	10	Josh W	\$7,812	3	Anthony D	\$6,479	8
Connor H	\$10,288	15	Lucas D	\$7,795	6	Brandi B	\$6,418	4
Jim H	\$10,272	9	Matthew T	\$7,788	9	Yvette H	\$6,411	5
Ronald T	\$10,200	9	Jaime M	\$7,750	10	Camaron H	\$6,380	6
Leo D	\$10,170	7	Rebekah H	\$7,662	6	Corinne C	\$6,350	8
Brandon M	\$10,152	10	Mason D	\$7,608	5	Becca A	\$6,331	3
Carlos FV	\$9,870	5	Eugene M	\$7,608	8	Kristi J	\$6,271	5
Brittany B	\$9,762	3	Damon W	\$7,573	9	Nicholas R	\$6,267	9
Latoya D	\$9,736	9	Kalid H	\$7,564	4	Avery P	\$6,261	7
Joshua O	\$9,483	7	David E	\$7,543	12	Larry G	\$6,251	5
Nick R	\$9,435	5	Bill B	\$7,520	4	Ali Al-K	\$6,214	8
Dylan A	\$9,340	7	Jonathan S	\$7,497	6	Lauren K	\$6,204	4
Christian A	\$9,303	10	Brooke M	\$7,409	7	Youssef K	\$6,200	5
Stephanie J	\$9,096	9	Carlos M	\$7,395	8	Martha B	\$6,177	4
Tonia W	\$9,032	16	Brian J	\$7,385	5	Stacey E	\$6,159	7
Connor E	\$8,996	6	Haley F	\$7,256	8	Adrienne M	\$6,133	2
Moe K	\$8,895	7	Jack M	\$7,134	6	Ryan B	\$6,059	5

LAST WEEKS..... TOP PRODUCERS

AGENT	A/P	APPS
William R	\$6,029	9
Grace W	\$5,989	14
Drake T	\$5,926	5
Mason H	\$5,877	9
Donnovan B	\$5,841	5
Alicia R	\$5,829	4
Tiffany T	\$5,695	10
Windy H	\$5,690	7
Cat B	\$5,676	5
Samantha B	\$5,651	3
Taylor M	\$5,638	5
Dave M	\$5,617	6
Gary C	\$5,590	4
Chris M	\$5,587	5
Jessica D	\$5,567	7
Thuy N	\$5,565	8
Mike T	\$5,565	4
Garrett H	\$5,546	5
Regina L	\$5,543	5
Mahdi A	\$5,511	7
Briona T	\$5,505	4
Bailey G	\$5,463	5
Chad S	\$5,460	7
Herman R	\$5,458	7
Josh A	\$5,449	7
Drew L	\$5,436	6
Stefanie R	\$5,403	8
Matteo A	\$5,364	6
Abass A	\$5,335	6
Jackie M	\$5,320	3
Matt D	\$5,280	2
Anthony T	\$5,268	5
Val A	\$5,264	8
Leslie I	\$5,253	15
Lovenda O	\$5,243	8
Alex F	\$5,243	10
Chris D	\$5,240	3

AGENT	A/P	APPS
Lana F	\$5,214	5
Alex P	\$5,208	6
Melody T	\$5,185	5
Elizabeth F	\$5,177	2
Lamont H	\$5,136	4
Amanda F	\$5,125	6
Rekan S	\$5,124	4
Mike R	\$5,089	4
Stephen D	\$5,064	7
Chris N	\$5,052	4
Emilee A	\$5,040	5
Ryan B	\$5,030	5
Jake T	\$5,022	8
Dalton W	\$5,009	4
Marta C	\$5,003	6
Josh J	\$4,955	5
Ben B	\$4,951	5
Kristin M	\$4,942	5
Laura B	\$4,898	5
Pinkney P	\$4,886	11
Michelle J	\$4,883	4
Ashley B	\$4,871	4
Katie M	\$4,834	4
Bobby B	\$4,784	4
Mario F	\$4,779	6
Stacey R	\$4,779	4
Josiah M	\$4,728	5
Robert H	\$4,723	7
Tammy H	\$4,718	7
Andres R	\$4,694	9
Jere M	\$4,690	4
Rashaan M	\$4,685	4
Nichole B	\$4,668	4
Renee F	\$4,648	4
Walter G	\$4,648	2
Carter P	\$4,641	2
James A	\$4,618	8

AGENT	A/P	APPS
Jamila W	\$4,616	5
Tonya K	\$4,577	3
John H	\$4,572	3
Ashley F	\$4,569	3
LaTrice R	\$4,554	6
Jon G	\$4,547	4
Josef B	\$4,513	3
Tyler Y	\$4,508	5
Jared N	\$4,473	7
Clarissa H	\$4,436	7
Brandon L	\$4,428	5
Emerson F	\$4,428	3
Grace S	\$4,413	8
Phillip J	\$4,410	5
Gary S	\$4,410	4
Dakota Y	\$4,404	5
Matthew M	\$4,394	3
Tameka D	\$4,370	6
Cliff S	\$4,366	8
Chuekha H	\$4,352	2
Zamantha M	\$4,334	3
Patrick B	\$4,325	6
George M	\$4,310	7
Dennis R	\$4,300	3
Court L	\$4,293	6
Elizabeth S	\$4,283	5
Angela F	\$4,276	6
Pierce M	\$4,268	5
Madison P	\$4,252	2
Shanna B	\$4,237	4
Dylan L	\$4,221	4
Jennifer El-A	\$4,208	6
Ashley T	\$4,201	5
Matt R	\$4,192	3
Lisa S	\$4,181	5
Janard H	\$4,135	5
Nick D	\$4,102	14


LAST WEEKS..... TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Elizabeth C	\$4,101	3	Blair O	\$3,624	3	Jeremy P	\$3,436	3
Tracy H	\$4,058	2	Etta L	\$3,621	5	Tyler E	\$3,409	6
Alexander C	\$4,053	4	Michael W	\$3,609	2	Ricky M	\$3,401	3
Micah T	\$4,039	10	Clarence J	\$3,605	5	Ali El-H	\$3,388	4
Semos K	\$4,003	4	Loc P	\$3,600	2	Candace N	\$3,375	2
Todd H	\$3,976	3	Nelson C	\$3,598	3	Sherry L	\$3,361	4
Billy K	\$3,972	14	Samantha R	\$3,597	2	Michael M	\$3,345	2
Don G	\$3,970	4	Cleo & M	\$3,597	6	Hailey R	\$3,339	3
Alstin V	\$3,960	3	Tommy G	\$3,588	5	AJ R	\$3,308	6
Chelsea W	\$3,960	4	Tim DeF	\$3,585	5	Jenny G	\$3,300	4
William B	\$3,960	3	Brad K	\$3,581	5	Aaron N	\$3,300	4
Tai S	\$3,959	6	Lois M	\$3,578	4	Andrea S	\$3,289	4
Chad A	\$3,893	6	Nathan A	\$3,576	4	Roberto V	\$3,285	3
Tim M	\$3,888	6	Semenya J	\$3,563	2	Joshua T	\$3,244	4
Megan D	\$3,888	3	Alec G	\$3,563	3	Garrett S	\$3,240	4
Shane C	\$3,884	5	Kaleb R	\$3,561	3	Linda B	\$3,235	3
Brian C	\$3,880	4	Eli S	\$3,556	5	Leonora B	\$3,235	3
Jason B	\$3,865	3	Riddick B	\$3,552	4	Kyle L	\$3,235	3
Naomi G	\$3,860	7	Mitch B	\$3,549	6	Cody L	\$3,206	5
Steve D	\$3,854	4	Joseph C	\$3,546	5	Bill P	\$3,205	4
Josiah A	\$3,851	5	Anna C	\$3,544	4	Dylan W	\$3,195	3
Renauld L	\$3,843	5	Malika W	\$3,540	4	Xan G	\$3,186	4
Blaine M	\$3,829	5	Brandon P	\$3,536	6	Maranda P	\$3,184	5
Abel H	\$3,827	7	Mariana G	\$3,528	4	Ryan D	\$3,182	6
Ashley G	\$3,818	4	Harrison W	\$3,516	5	Lane C	\$3,156	3
Nate S	\$3,816	3	Larry H	\$3,500	4	John S	\$3,150	5
Toshi W	\$3,815	4	Tim N	\$3,497	4	Tyler	\$3,146	5
Brooke H	\$3,740	12	Karim M	\$3,491	4	Jake K	\$3,144	2
Christina B	\$3,724	5	Addison D	\$3,479	2	Tyler R	\$3,132	5
DeQuentin D	\$3,717	4	Caleb K	\$3,463	6	Chassatie C	\$3,131	1
Bill E	\$3,707	5	Debara B	\$3,462	5	Laura K	\$3,127	3
Lorenzo H	\$3,696	5	Chelsea P	\$3,453	2	Brianna L	\$3,120	4
Callie W	\$3,690	5	John S	\$3,452	6	Carleton M	\$3,110	4
Jymir H	\$3,690	4	Shyla B	\$3,452	4	Jack G	\$3,110	5
Cameron M	\$3,648	3	Luke A	\$3,450	4	Cole T	\$3,109	3
Robert G	\$3,638	3	Jason B	\$3,449	7	Mike R	\$3,103	5
Gonzalo L	\$3,635	5	Brian Co	\$3,444	6	Josh M	\$3,068	4

LAST WEEKS..... TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
James T	\$3,067	5	Colby S	\$3,023	5	Casey W	\$3,012	4
Michael M	\$3,062	3	Joshua M	\$3,022	2	Regine C	\$3,012	4
Dave S	\$3,058	4	Ryan H	\$3,017	2	Jeremiah M	\$3,012	2
Hal C	\$3,055	3	Fred P	\$3,016	2	Samadis T	\$3,000	3
James B	\$3,036	2	Dale P	\$3,013	6			

----->>>>>>
**NEW DESIGNS
 IN THE MERCH STORE!**
 ----->>>>>>



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FEBRUARY 10TH-17TH, 2024
\$270,000 NET TO QUALIFY
FROM 7/1/2022-12/31/2023

SE Caribbean - Virgin Cruise Lines

VIEW YOUR PROGRESS REACHING THE A/P GOAL
 FOR THIS TRIP BY LOGGING IN TO NASBINC.COM.
 THE WELCOME PAGE WILL HAVE YOUR MOST
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 QUALIFICATION PERIOD.
 NUMBERS WILL BE UPDATED WEEKLY!

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& VIDEOS FROM THE
FIELD, CONVENTIONS,
AND TRIPS!!

770-840-5467





\$12,500 CASH BONUS BLITZ

AMERICAN-
AMICABLE
GROUP OF COMPANIES

BEGINNING AUGUST 1ST!

BONUSES WILL BE PAID OUT TO THE DIRECT UPLINE FOR ANY NEW AGENT WHO HAS NEVER PREVIOUSLY ISSUED ANY CASE WITH AM-AM / OCCIDENTAL.

DETAILS

FOR BUSINESS SUBMITTED AUGUST 1ST AND LATER, WE WILL PAY A **\$500 BONUS** TO THE DIRECT UPLINE OF ANY NEW AGENT THAT ISSUE-PAYS 5 CASES WITH US. A CASE MUST HAVE AP OF **\$600 OR MORE TO QUALIFY.**

WE WILL PAY OUT **\$12,500** IN BONUSES TO DIRECT UPLINES ON THIS BONUS PROGRAM (**25 BONUSES**).

ONCE 25 BONUSES HAVE BEEN EARNED, THE PROGRAM WILL END.

MANAGERS CAN QUALIFY MULTIPLE TIMES IF THEY HAVE MULTIPLE NEW AGENTS THAT QUALIFY FOR BONUSES – E.G. A MANAGER HAS 3 NEW AGENTS THAT HAVE NEVER WRITTEN AMAM BEFORE, THIS MANAGER GETS ALL 3 TO ISSUE-PAY 5 CASES EACH, THE MANAGER WOULD RECEIVE A **\$1500 BONUS** (**\$500 x 3 AGENTS**).

“HURRY AND GET YOUR BONUSES BEFORE THE OTHER NASB MANAGERS GRAB THEM!”

REACH OUT TO MICHELLE AND JAY FOR MORE INFO!

MICHELLE : 254-231-5584
MHILLIKER@AATX.COM

JAY : 469-667-6303
JCIPKES@AATX.COM



NASHVILLE ROADSHOW

**SATURDAY
AUGUST 12, 2023**

COME MEET THE TEAM AND
GET SOME INSIGHT INTO THIS
CAREER OPPORTUNITY.

**CONTACT US FOR
MORE INFORMATION**



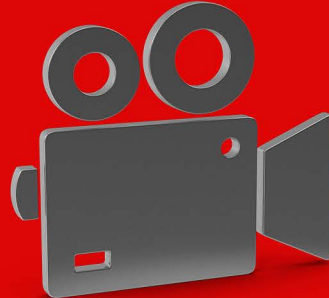
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