

VOLUME 12 ISSUE 25

the pulse

WHAT WE DO MATTERS

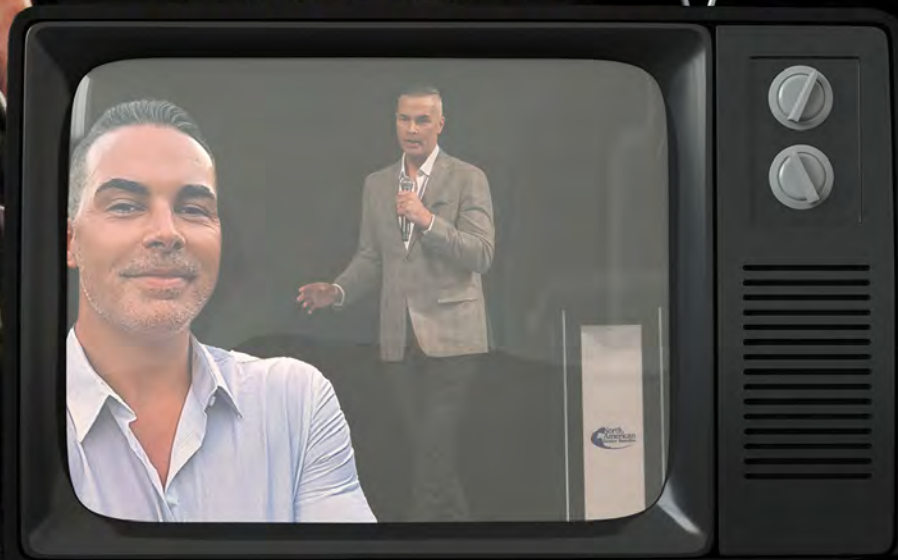
AGENT OF THE WEEK

"PRIMETIME" MARTIN M

LAST WEEK, WHILE EVERYONE WAS WATCHING THE SKY FOR FIREWORKS, MARTIN M WAS LIGHTING UP THE FIELD, WRITING \$32,179 IN A/P ON 27 AP!

QUESTION: DO YOU KNOW WHAT TIME IS PRIME TIME?

ANSWER: WHENEVER MARTIN M SAYS IT'S PRIME TIME!



NORTH AMERICAN SENIOR BENEFITS

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922-A HURRICANE SHOALS RD

LAWRENCEVILLE, GA 30043

Last Week's Top Teams

\$50k+

TEAM	A/P	APPS
Chris C	\$716,559	809
Garrett H	\$623,753	721
Josh S	\$555,955	650
Keith T	\$535,260	682
Blair O	\$408,226	385
Greg B	\$394,300	393
Nick G	\$365,637	347
Andrew E	\$345,972	409
Ashley C	\$323,576	305
Isaac S	\$295,689	314
Dusty T	\$277,825	342
Brian C	\$268,752	283
Blythe W	\$180,681	218
Max G III	\$172,256	210
Will K	\$171,755	165
Laura M	\$119,741	178

TEAM	A/P	APPS
Garrett S	\$117,530	549
Cole T	\$105,390	125
Dennis R	\$86,399	76
Carlos FV	\$81,290	80
Mason D	\$74,662	64
Scott D	\$73,087	102
Mekayla M	\$67,892	55
Naomi G	\$63,661	89
Alex C	\$62,087	77
AJ R	\$61,665	75
Cody L	\$60,943	71
Shane R	\$57,164	67
Kailyn B	\$53,086	42
Dylan W	\$52,847	64
Russell W III	\$51,126	56
Ali O	\$50,185	58

DEADLINE

Remember to place your digital leads orders before the first of the month to be filled the following month!

\$20k-\$49,999k

TEAM	A/P	APPS
Nate S	\$49,577	58
Steven H	\$48,880	56
Marcus Al-S	\$48,193	41
Alex M	\$47,102	63
Grayson R	\$45,334	56
Storme C	\$44,631	55
Doug H	\$43,845	52
Brian A	\$42,555	49
Jakob R	\$41,806	45
Asia H	\$41,481	46
Blake N	\$41,096	44
Abel H	\$40,998	43
Donnovan B	\$40,875	40
Martin M	\$40,477	37
Rafael R	\$40,118	48
Robert H	\$36,882	43
Xavier C	\$36,623	44
Alex P	\$35,220	39
Gerardo M	\$35,037	19

James T	\$34,638	36
Christina B	\$33,253	46
Derrick L	\$32,690	46
Jermaine W	\$32,498	53
Dustin H	\$32,244	42
Branden D	\$31,933	56
Stephen D	\$31,765	26
Eugene M	\$29,205	35
Katie M	\$28,983	36
Joe B	\$28,713	27
Bobby B	\$28,250	18
Josiah M	\$27,039	29
Rex N	\$26,937	31
Ryan B	\$26,784	20
Lauren C	\$26,033	18
Owen M	\$25,695	43
Art T	\$25,542	49
Mark B	\$25,525	18
Tyler K	\$24,919	29

TEAM	A/P	APPS
Josh T	\$24,616	39
Matthew T	\$24,540	20
John H	\$24,275	24
Connor E	\$24,142	27
Chris L	\$24,076	22
Jaime M	\$23,864	25
Cat B	\$23,631	24
Spencer V	\$23,375	29
Brittney P	\$23,269	16
Riley P	\$23,248	27
Josh T	\$22,722	33
Chrystal S	\$22,418	31
Eric G	\$22,345	30
Whitney H	\$22,180	26
Anthony J	\$22,020	30
Walter G	\$21,542	22
Mario F	\$21,222	22
Connor H	\$20,979	21

\$9k-\$19,999k

TEAM	A/P	APPS
Bobby P	\$19,843	38
Mitch B	\$19,266	25
Danny B	\$19,171	15
Amanda F	\$18,718	25
Daniel K	\$18,532	24
Mike J	\$17,985	16
Jessica D	\$17,485	33
Clarence J	\$16,971	32
William D	\$16,820	14
Bryson S	\$15,940	19
Anthony H	\$15,924	13
Jalen D	\$15,610	12
Crystal T	\$15,545	18
Courtney P	\$15,448	21
Jack G	\$15,338	19
Brianna L	\$15,207	9
Matt F	\$15,091	21
Marcus C	\$15,034	24
Tyler E	\$15,000	4
Tracy E	\$14,962	15

Hobbs J	\$14,650	23
Chelsea P	\$14,631	9
Tai S	\$14,398	24
Amy M	\$14,276	23
Brooke M	\$13,983	11
Court L	\$13,799	15
Becca A	\$13,700	17
Gerardo P	\$13,535	16
Linda S	\$13,498	17
Rodney G	\$13,415	23
Patricia B	\$13,408	1
Stephanie J	\$13,345	9
Candace N	\$13,142	12
Jonathan S	\$13,021	16
Ryan S	\$12,850	13
Nick R	\$12,802	15
David E	\$12,610	20
Dima F	\$12,568	11
Larry G	\$12,514	10
Adrienne M	\$12,152	14

TEAM	A/P	APPS
Damon W	\$11,957	11
Jonathan J	\$11,732	13
Josh O	\$11,712	12
Jamal A	\$11,648	16
Camaron H	\$11,330	22
Jack M	\$11,292	5
Billy K	\$10,806	14
Jim H	\$10,800	6
Carter P	\$10,748	21
Karen F	\$10,656	26
Stacey T	\$10,547	10
Melody T	\$10,341	10
Sam P	\$10,280	10
Cam W	\$10,080	8
Pat W	\$9,920	8
Lydia W	\$9,593	8
Christian A	\$9,461	8
Windy H	\$9,260	11
John S	\$9,234	11

LAST WEEKS.....

\$10k GRAND LAND AGENTS



AGENT	A/P	APPS
Martin M	\$32,179	27
Dennis R	\$30,544	18
Xavier C	\$21,224	19
Jonathan M	\$19,641	4
Latoya D	\$18,958	18
Carlos FV	\$18,850	17
Jaime M	\$17,800	19
Mario F	\$16,528	15
Mark B	\$14,978	12
Braxton A	\$11,780	9
Gerardo P	\$11,779	13
Brittney P	\$11,728	10
Carnetta	\$11,334	11
Mitch B	\$11,331	16

AGENT	A/P	APPS
Damon W	\$11,219	10
Matthew T	\$11,208	9
Ali El-H	\$11,145	16
Melinda P	\$11,063	13
Mike J	\$10,859	11
Dom M	\$10,818	8
Jim H	\$10,800	6
Yassir A	\$10,520	15
Tyler Y	\$10,424	8
Seretta W	\$10,196	9
Riley P	\$10,097	6
Cameron W	\$10,080	8
Russell W	\$10,044	5

LAST WEEK'S #1 APP WRITER

MARTIN M

WITH 27 APPS

LAST WEEKS..... TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Martin M	\$32,179	27	Tracy E	\$9,424	5	Jack M	\$7,344	3
Dennis R	\$30,544	18	Tyler K	\$9,136	9	Leslie B	\$7,341	7
Xavier C	\$21,224	19	Elayne G	\$9,085	9	Drew L	\$7,328	6
Jonathan M	\$19,641	4	Naomi G	\$8,967	9	Fatima J	\$7,126	5
Latoya D	\$18,958	18	Joe H	\$8,890	11	Christie S	\$7,119	3
Carlos FV	\$18,850	17	Brooke M	\$8,803	7	Smiley M	\$7,091	7
Jaime M	\$17,800	19	Patricia B	\$8,797	1	Matthew M	\$7,078	6
Mario F	\$16,528	15	Daniel L	\$8,616	7	Dajon tow	\$7,072	6
Mark B	\$14,978	12	Shane R	\$8,612	3	Marcus Al-S	\$7,033	6
Braxton A	\$11,780	9	Blaine M	\$8,566	7	Alex P	\$6,993	10
Gerardo P	\$11,779	13	Ashton M	\$8,469	8	Brown H	\$6,973	6
Brittney P	\$11,728	10	Lydia W	\$8,447	7	Moe K	\$6,967	9
Carnetta	\$11,334	11	Harrison W	\$8,304	8	Steve D	\$6,880	8
Mitch B	\$11,331	16	Ashley B	\$8,259	5	Todd H	\$6,874	12
Damon W	\$11,219	10	Laura B	\$8,180	7	Mike B	\$6,864	8
Matthew T	\$11,208	9	Roberto V	\$8,109	5	Whitney H	\$6,832	11
Ali El-H	\$11,145	16	Donnovan B	\$7,933	8	Steven S	\$6,831	7
Melinda P	\$11,063	13	Connor H	\$7,911	7	Lana F	\$6,750	5
Mike J	\$10,859	11	Nick R	\$7,872	8	Ashley G	\$6,747	6
Dom M	\$10,818	8	Josh W	\$7,797	7	Lisa S	\$6,741	7
Jim H	\$10,800	6	Stacye T	\$7,766	6	Stephen M	\$6,708	10
Yassir A	\$10,520	15	Courtney P	\$7,721	12	Avery P	\$6,684	10
Tyler Y	\$10,424	8	Rekan S	\$7,704	7	Kristi J	\$6,680	7
Seretta W	\$10,196	9	Chirstie N	\$7,699	8	Chrystal S	\$6,659	5
Riley P	\$10,097	6	William D	\$7,652	5	Jakob R	\$6,632	7
Cameron W	\$10,080	8	Camaron H	\$7,650	18	Joshua T	\$6,632	9
Russell W	\$10,044	5	Patrick B	\$7,591	8	Pat B	\$6,594	12
Blake H	\$9,951	6	Owen M	\$7,500	10	Loc P	\$6,591	14
Derrick L	\$9,685	11	James A	\$7,482	13	Ryan S	\$6,557	6
Solon S	\$9,593	10	Jack G	\$7,452	9	Janard H	\$6,548	7
Olivia O	\$9,593	4	Laquanda S	\$7,441	6	Melody T	\$6,541	5
Stephen D	\$9,487	6	Adam H	\$7,430	5	Lauren C	\$6,539	3
Ali O	\$9,459	8	Brian J	\$7,420	9	Alstin V	\$6,538	8
Brett B	\$9,444	5	Shelby M	\$7,420	9	Carter P	\$6,518	10

LAST WEEKS.....

TOP PRODUCERS

AGENT	A/P	APPS
Dima F	\$6,484	8
Rex N	\$6,470	7
Renee F	\$6,434	12
Matteo A	\$6,432	6
Anthony J	\$6,422	10
Hobbs J	\$6,350	7
Art T	\$6,318	4
Amanda F	\$6,276	7
Ineida A	\$6,264	3
Mike R	\$6,240	4
Brandon P	\$6,204	8
Isaiah J	\$6,196	9
Matt O	\$6,154	7
Leslie I	\$6,094	8
Emilee A	\$6,084	3
Asia G	\$6,083	4
Jon G	\$6,074	7
Shelley B	\$6,064	6
Branden D	\$6,051	11
Emily S	\$5,969	8
Carlos R	\$5,945	3
Rafael M	\$5,898	6
Rebekah H	\$5,828	9
Kirk G	\$5,815	5
Josiah A	\$5,815	6
Bailey G	\$5,757	12
James T	\$5,746	6
Brad K	\$5,727	4
Windy H	\$5,680	6
Bryan B	\$5,670	6
Spencer V	\$5,655	8
Jonathan S	\$5,607	6
Michael M	\$5,600	4
William K	\$5,555	4

AGENT	A/P	APPS
Michael S	\$5,548	4
Alex P	\$5,536	5
Rachel J	\$5,530	4
Nick G	\$5,496	7
Levi H	\$5,480	9
Greg D	\$5,472	5
Luke A	\$5,448	6
Shawn T	\$5,447	5
Candace N	\$5,443	4
Sheena W	\$5,436	9
Walter G	\$5,426	5
Ronald T	\$5,400	5
Chris L	\$5,383	5
Cliff S	\$5,380	7
Cameron K	\$5,364	2
Chelsea P	\$5,358	3
Haley F	\$5,355	5
Robert H	\$5,353	6
Isai C	\$5,348	6
Karen F	\$5,312	13
Grace S	\$5,270	12
Roxanne M	\$5,254	8
Randall P	\$5,244	7
Taylor R	\$5,239	6
Jacob W	\$5,230	6
Court L	\$5,222	5
Andres R	\$5,186	5
Brian Co	\$5,168	6
Lacey L	\$5,164	8
Bernard C	\$5,158	9
Tony F	\$5,144	6
Eric G	\$5,141	6
Pierce M	\$5,137	4
Zamantha M	\$5,133	4

AGENT	A/P	APPS
Clarence J	\$5,123	6
Daniel S	\$5,120	6
Kathleen I	\$5,103	4
Sherry L	\$5,100	5
Andrew C	\$5,097	5
Valeska P	\$5,063	5
Lindsay L	\$5,060	1
Felisha L	\$5,055	5
Gary P	\$5,032	9
James A	\$5,012	5
Ali A	\$5,004	4
Elizabeth C	\$4,987	5
Bryan W	\$4,972	3
Shane C	\$4,965	5
Chad st	\$4,960	8
Sarah F	\$4,952	3
Garrett H	\$4,916	4
Mary M	\$4,883	6
Joseph C	\$4,877	6
Abel H	\$4,859	6
Troy B	\$4,844	4
Skye K	\$4,809	4
Annsley J	\$4,792	6
Courtney G	\$4,788	4
Trevor S	\$4,777	4
Katie K	\$4,773	5
Tracy H	\$4,772	8
Christina B	\$4,770	5
Kevin C	\$4,715	13
Billy K	\$4,712	6
Anis B	\$4,683	4
Ladasha E	\$4,663	6
Katie M	\$4,656	5
Lynn F	\$4,650	6

LAST WEEKS..... TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Tracy R	\$4,633	5	Francis T	\$4,200	4	Brandon M	\$3,912	4
Brianna L	\$4,628	5	Val A	\$4,195	9	Skye H	\$3,905	5
Dale P	\$4,622	7	Matt D	\$4,176	6	AJ R	\$3,896	6
Paige A	\$4,616	4	Jake T	\$4,172	5	Alex M	\$3,866	6
Kayla S	\$4,611	4	Larry G	\$4,169	2	Charles S	\$3,866	6
Oscar G	\$4,600	2	Bobby B	\$4,164	4	Mycharra S	\$3,853	4
Angela F	\$4,594	4	Skylor G	\$4,159	5	Elizabeth F	\$3,841	9
Gerardo M	\$4,584	4	Ty K	\$4,157	7	Jillian M	\$3,819	4
Hunter C	\$4,584	10	Gonzalo L	\$4,151	8	Brittany B	\$3,813	4
Becca A	\$4,580	6	Tissany A	\$4,126	11	James A	\$3,805	3
Jeannette B	\$4,573	5	Phillip J	\$4,111	4	Katie D	\$3,802	1
Kylan	\$4,572	4	Eugene M	\$4,104	4	Joshua O	\$3,781	3
Chris M	\$4,555	7	Jessica D	\$4,103	5	Renauld L	\$3,770	3
Cody L	\$4,547	7	Matt C	\$4,100	5	Karim M	\$3,765	4
Matthew L	\$4,535	3	Daniel K	\$4,093	4	Trina C	\$3,738	5
John G	\$4,532	4	Taylor B	\$4,070	1	Brian A	\$3,712	4
Carlos M	\$4,530	4	Malika W	\$4,038	5	Lorenzo H	\$3,704	4
Christian A	\$4,509	5	Stefanie R	\$4,026	4	Taylor M	\$3,680	4
Hunter B	\$4,502	5	Anna C	\$4,004	6	Sergio D	\$3,678	6
Leo D	\$4,468	6	Robert B	\$4,002	4	Tamekia W	\$3,672	3
Rachel H	\$4,458	4	Patrick W	\$4,001	3	Andrea W	\$3,661	3
Ryan R	\$4,454	4	Don G	\$3,998	7	Teddy H	\$3,660	3
Mason H	\$4,399	6	Cody W	\$3,995	10	Joey B	\$3,660	3
Monica S	\$4,381	6	Titus H	\$3,984	4	Robert F	\$3,656	3
Owen H	\$4,380	3	Micah G	\$3,981	4	Nick R	\$3,649	4
Jamila W	\$4,379	8	Matt F	\$3,966	7	David E	\$3,648	6
Jason B	\$4,368	3	Christopher H	\$3,962	1	Karen G	\$3,646	4
Brandon C	\$4,282	6	George M	\$3,960	3	Clarissa H	\$3,641	10
Jere M	\$4,278	6	Toshi W	\$3,953	4	Bryson S	\$3,624	5
Nikki L	\$4,267	3	Antonio I	\$3,950	5	Melody C	\$3,622	8
Stephanie J	\$4,260	4	Thomas B	\$3,948	6	Callie W	\$3,580	5
Jenny G	\$4,239	10	Casey W	\$3,947	5	Alicia R	\$3,569	4
Storme C	\$4,209	5	Nicholas R	\$3,947	4	Devin G	\$3,552	2
Michael C	\$4,205	13	Addison D	\$3,919	4	Ashley T	\$3,544	3

LAST WEEKS..... TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Mike T	\$3,542	3	Connor F	\$3,384	5	Sam P	\$3,208	4
Julius W	\$3,541	3	Jacob H	\$3,369	6	Rodney H	\$3,204	5
John H	\$3,538	5	Elizabeth S	\$3,357	4	Sarah S	\$3,200	2
Travis N	\$3,529	4	Dave S	\$3,355	5	Joe B	\$3,181	2
Ryan S	\$3,523	4	Brian B	\$3,350	4	Jackie M	\$3,159	3
Ryan B	\$3,515	4	Kerry E	\$3,350	4	Crystal J	\$3,158	1
Chamberlain O	\$3,500	4	James C	\$3,332	3	Etta L	\$3,131	6
Doug H	\$3,485	5	Ashton F	\$3,324	4	Anthony D	\$3,084	2
Aaron G	\$3,481	5	Zach	\$3,318	4	Dylan W	\$3,036	3
Yolanda H	\$3,450	5	Steven H	\$3,310	3	Brooke M	\$3,032	3
Michael W	\$3,438	3	Deedee P	\$3,262	3	Jonathan J	\$3,030	3
Ahmadou C	\$3,432	5	Amy M	\$3,245	6	Parker T	\$3,027	4
Landry G	\$3,430	3	Amy C	\$3,242	4	Samadis T	\$3,018	4
Nick B	\$3,427	7	Anthony T	\$3,240	2	Buck M	\$3,006	4
Alek M	\$3,425	2	Cody P	\$3,235	8	Alex M	\$3,006	9
Lucas D	\$3,420	4	Amanda F	\$3,228	3	Lauren F	\$3,000	4
Sydney G	\$3,413	5						



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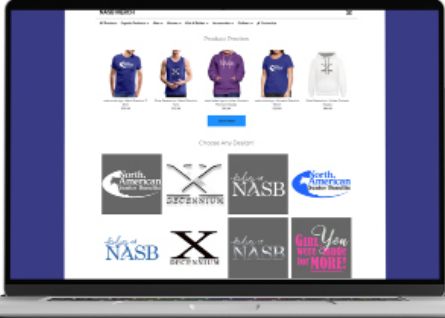
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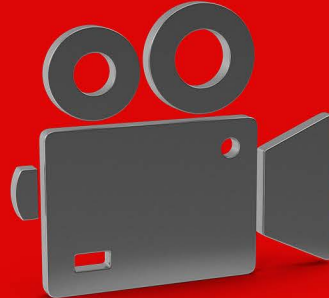
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