

Volume 12 - Issue 29

the pulse

What We Do Matters!

AGENT OF THE WEEK

DAMON W, AKA THE GRAY WOLF IS KICKING OFF THE YEAR LIKE A BEAST. HE WROTE 28 APPS LAST WEEK TOTTALLING A SAVAGE \$26,852 IN A/P. CONGRATULATIONS ON ANOTHER VICTORY DAMON!



The Gray Wolf
DAMON



North American Senior Benefits

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922A HURRICANE SHOALS RD.
LAWRENCEVILLE, GA 30043



Last Week's

Top Teams

\$50k+++++

TEAM	A/P	APPS
Chris C	\$825,288	932
Garrett H	\$695,634	771
Josh S	\$619,622	683
Keith T	\$501,141	651
Blair O	\$396,653	408
Greg B	\$365,225	396
Andrew E	\$354,151	390
Nick G	\$321,405	352
Ashley C	\$297,596	325
Isaac S	\$285,635	355
Brian C	\$264,975	326
Dusty T	\$240,146	327
Max G	\$196,391	225
Will K	\$170,739	197
Blythe W	\$161,727	229
Garrett S	\$136,497	162

TEAM	A/P	APPS
Cole T	\$117,236	134
Laura M	\$116,076	178
AJ R	\$103,274	131
Alex C	\$99,281	96
Dennis R	\$91,259	102
Scott D	\$86,297	113
Brian A	\$71,654	82
Branden D	\$66,964	73
Storme C	\$65,822	88
Cody L	\$62,750	84
Shane R	\$62,679	61
Alex M	\$62,321	62
Dustin H	\$60,403	55
Naomi G	\$56,730	74
Mason D	\$53,626	36

DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

\$20k-\$49,999k

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Derrick L	\$49,886	58	Russell W III	\$40,886	54	Whitney H	\$25,226	39
Marcus Al-S	\$49,138	48	Cat B	\$40,152	29	Christina B	\$25,141	31
Rafael R	\$48,582	57	Dylan W	\$36,311	46	Tai S	\$25,045	29
Steven H	\$48,548	45	Spencer V	\$36,224	46	Josh T	\$25,045	35
Joe B	\$47,124	47	Art T	\$35,837	59	Robert H	\$24,004	30
Kailyn B	\$47,003	46	Connor H	\$34,847	35	William D	\$23,346	27
Ali O	\$44,651	49	Stephen D	\$34,433	37	Jonathan S	\$23,118	31
Jakob R	\$44,217	37	Connor E	\$32,720	32	Ryan B	\$22,670	16
Alex P	\$44,195	56	Blake N	\$32,715	38	Linda S	\$22,579	37
Katie M	\$43,789	45	Martin M	\$32,295	28	Jamal A	\$22,412	25
Nate S	\$43,470	44	Donnovan B	\$28,505	42	Mario F	\$21,660	31
Abel H	\$43,207	56	Owen M	\$28,296	35	Riley P	\$21,241	27
Asia H	\$43,135	34	Danny B	\$27,179	24	Rex N	\$20,660	29
James T	\$43,070	43	Mark B	\$27,143	17	Bobby B	\$20,495	25
Mekayla M	\$42,664	55	Damon W	\$26,852	28	Anthony H	\$20,156	16
Mitch B	\$42,343	50	Gerardo M	\$26,380	30	Fred F	\$20,156	20
Eric G	\$41,086	30	Pierce M	\$25,549	28	Rodney G	\$20,133	26

\$9k-\$19,999k

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Jermaine W	\$19,968	27	Eugene M	\$16,308	12	Chad A	\$12,460	11
Nick R	\$19,327	25	Marcus C	\$16,238	21	Stephanie J	\$11,907	16
Court L	\$19,250	19	Jaime M	\$16,059	27	Krystle H	\$11,838	13
Josh O	\$19,178	18	Matthew T	\$15,690	17	Dima F	\$11,599	5
Kalid H	\$18,889	16	Jalen D	\$15,607	18	Mason H	\$11,219	10
Josiah M	\$18,663	25	Adrienne M	\$15,395	18	Dennis D	\$10,899	15
Doug H	\$18,400	17	Ahmadou C	\$15,220	17	Bryson S	\$10,838	14
Daniel K	\$18,251	13	Amanda F	\$14,800	17	David E	\$10,792	16
Chris L	\$18,179	19	Courtney P	\$14,460	18	Christian A	\$10,502	11
John H	\$17,968	16	Mike R	\$14,310	7	Jonathan J	\$10,493	18
Amy M	\$17,741	24	Jim H	\$14,250	13	Crystal T	\$10,300	14
Jack G	\$17,304	24	Luke R	\$14,090	15	Jack M	\$10,029	8
Bobby P	\$17,253	33	Chuekha H	\$13,598	8	Karen F	\$9,976	15
Jessica D	\$17,187	38	Carter P	\$13,227	18	Colby S	\$9,189	17
Brittney P	\$17,084	12	Walter G	\$13,014	12	Ronnie B	\$9,143	12
Brooke M	\$17,066	14	Mike R	\$12,746	13	Steven C	\$9,134	9
Chrystal S	\$16,920	25	Michael C	\$12,621	17	Anthony J	\$9,010	9
Ryan S	\$16,495	22						

\$10k Grand Land Agents

Last Week

AGENT	A/P	APPS
Damon W	\$26,852	28
Mark B	\$20,543	11
Melinda P	\$17,587	11
Katie M	\$15,848	12
Derrick L	\$14,931	18
Connor H	\$14,761	18
Matthew M	\$14,668	11
Art T	\$14,496	17
Laura B	\$13,500	19
Shawn T	\$13,143	14
Fred F	\$12,633	14
Haley F	\$12,405	14
Cameron K	\$12,384	6
Yassir A	\$12,224	14
Ryder D	\$11,994	12
Spencer V	\$11,754	14
Gerardo M	\$11,724	12
Marcus Al-S	\$11,652	9

AGENT	A/P	APPS
Steven H	\$11,634	7
William D	\$11,333	12
Jim H	\$11,268	10
Taylor R	\$11,244	12
Mason H	\$11,219	10
Rebekah H	\$11,124	6
Mario F	\$11,024	13
Martin M	\$10,832	7
Gerardo P	\$10,776	11
Branden D	\$10,769	11
Chantel H	\$10,586	11
Michael W	\$10,322	2
Mahdi A	\$10,188	11
Jonathan S	\$10,136	9
Aus N	\$10,060	12
Doug H	\$10,031	8
Chris N	\$10,020	5

#1 App Writer
Damon W
 with 28 apps

Last Week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Damon W	\$26,852	28	Avery P	\$9,647	13	Nathan A	\$7,440	4
Mark B	\$20,543	11	Rafael M	\$9,624	8	Shay J	\$7,439	4
Melinda P	\$17,587	11	Shelley B	\$9,599	10	James A	\$7,298	10
Katie M	\$15,848	12	Donnovan B	\$9,540	7	Nichole B	\$7,258	8
Derrick L	\$14,931	18	Sheena W	\$9,384	17	Theresa D	\$7,200	7
Connor H	\$14,761	18	Jeannette B	\$9,286	8	Dylan A	\$7,182	9
Matthew M	\$14,668	11	Tony F	\$9,195	4	Brooke K	\$7,160	8
Art T	\$14,496	17	Steven C	\$9,134	9	Sergio D	\$7,159	6
Laura B	\$13,500	19	Courtney P	\$9,041	9	Brian A	\$7,119	3
Shawn T	\$13,143	14	Jakob R	\$8,784	12	Harrison W	\$7,077	6
Fred F	\$12,633	14	Ashley B	\$8,727	7	Donald B	\$7,054	12
Haley F	\$12,405	14	Mike T	\$8,627	7	Jamila W	\$7,051	6
Cameron K	\$12,384	6	Jared N	\$8,608	8	Lisa S	\$7,034	6
Yassir A	\$12,224	14	Brooke M	\$8,519	7	Riddick B	\$7,015	8
Ryder D	\$11,994	12	Moe K	\$8,432	11	Nicholas R	\$7,015	6
Spencer V	\$11,754	14	Chris L	\$8,407	4	Jere M	\$7,005	7
Gerardo M	\$11,724	12	Cliff S	\$8,365	8	Karen F	\$6,988	10
Marcus Al-S	\$11,652	9	Parker T	\$8,335	9	Michael C	\$6,984	10
Steven H	\$11,634	7	Storme C	\$8,323	12	Janard H	\$6,956	8
William D	\$11,333	12	Micah T	\$8,313	6	Randall P	\$6,872	6
Jim H	\$11,268	10	Smiley M	\$8,165	6	Joe H	\$6,868	12
Taylor R	\$11,244	12	Mitch B	\$8,161	14	Lacey L	\$6,866	10
Mason H	\$11,219	10	Aikeem B	\$7,973	5	Eugene M	\$6,864	6
Rebekah H	\$11,124	6	Brandon P	\$7,969	10	Amber B	\$6,828	4
Mario F	\$11,024	13	Jackie M	\$7,943	4	Brooke M	\$6,811	5
Martin M	\$10,832	7	Wanda L	\$7,887	7	Alex M	\$6,793	6
Gerardo P	\$10,776	11	John M	\$7,820	7	Jack G	\$6,785	11
Branden D	\$10,769	11	Ahmadou C	\$7,758	10	Greg D	\$6,744	11
Chantel H	\$10,586	11	Steve D	\$7,743	5	Leo D	\$6,732	8
Michael W	\$10,322	2	Mycharra S	\$7,726	9	Bethany W	\$6,700	6
Mahdi A	\$10,188	11	Bobby B	\$7,697	10	Cameron W	\$6,625	5
Jonathan S	\$10,136	9	Kalid H	\$7,670	6	Andrea W	\$6,593	6
Aus N	\$10,060	12	Owen M	\$7,607	9	Ashton M	\$6,573	7
Doug H	\$10,031	8	Chance L	\$7,538	6	Laquanda S	\$6,466	4
Chris N	\$10,020	5	Stephanie J	\$7,494	6	Jaime M	\$6,460	17
Dennis R	\$9,903	8	Shana T	\$7,490	8	Emilee A	\$6,428	2
Latoya D	\$9,673	8	Lana F	\$7,473	5	Brittney P	\$6,420	6

Last Week's Top Producers

AGENT	A/P	APPS
Jennifer M	\$6,420	6
Macy H-P	\$6,405	7
Ryan S	\$6,393	11
Ronnie B	\$6,387	9
Jonathan M	\$6,366	7
Solon S	\$6,352	12
Russell W III	\$6,348	6
Melody C	\$6,340	6
Court L	\$6,326	4
Shannan M	\$6,303	4
Stephen D	\$6,285	6
Anthony D	\$6,227	6
Jalen D	\$6,226	5
Connor E	\$6,212	5
Jason B	\$6,201	11
Gary C	\$6,174	5
Marc S	\$6,172	12
John H	\$6,137	4
Dalton W	\$6,095	4
Carnetta	\$6,061	2
Yousif M	\$6,060	5
Marcus C	\$6,037	3
Jenny G	\$6,016	6
Melody T	\$5,975	5
Ellesa C	\$5,920	6
Alec G	\$5,867	5
TaMera D	\$5,852	6
LaTrice R	\$5,844	8
Will F	\$5,825	6
Chad S	\$5,800	8
Madison K	\$5,775	6
Brandon L	\$5,724	5
Charles S	\$5,707	8
Youssef K	\$5,676	5
Grant W	\$5,652	4
Riley P	\$5,635	7
Val A	\$5,620	3

AGENT	A/P	APPS
Ricky M	\$5,616	3
Mia E	\$5,598	5
Ryan B	\$5,586	4
Christian A	\$5,576	7
John S	\$5,574	4
Ali Al-K	\$5,526	6
Jon G	\$5,506	7
Gabe T	\$5,504	6
Kevin C	\$5,456	5
Sam P	\$5,430	6
Shane R	\$5,400	3
Nelson C	\$5,400	4
Rick S	\$5,376	4
Lucas S	\$5,342	5
Tonia B W	\$5,328	4
Carlos M	\$5,319	6
Semenya J	\$5,318	6
Xan G	\$5,300	3
Bryan B	\$5,290	6
AJ R	\$5,290	8
Robert H	\$5,275	6
Candace C-G	\$5,260	3
Zamantha M	\$5,235	4
Anthony H	\$5,234	9
Andres R	\$5,229	7
Kiana T	\$5,187	5
Joey B	\$5,172	6
Dima F	\$5,171	3
Drew L	\$5,166	7
Isaiah J	\$5,166	4
Asia H	\$5,162	1
Chrystal S	\$5,161	8
Sydney G	\$5,142	5
Abel H	\$5,127	6
Daniel L	\$5,124	6
Gonzalo L	\$5,066	11
Brandon C	\$5,052	4

AGENT	A/P	APPS
Patrick B	\$5,049	7
Sam M	\$5,039	4
Bill E	\$5,037	5
Amanda F	\$5,003	7
Lydia W	\$4,979	5
Meghan T	\$4,947	4
Ineida A	\$4,944	6
Sarah F	\$4,926	4
Asia G	\$4,907	4
Anis B	\$4,899	5
Tyler Y	\$4,879	4
Tameka D	\$4,871	8
Naomi G	\$4,861	7
Alek M	\$4,848	4
Renauld L	\$4,830	5
Dave M	\$4,799	6
Lydia M	\$4,794	9
Terrie E	\$4,793	4
Felisha L	\$4,758	5
Roberto V	\$4,747	5
Joshua M	\$4,724	7
Bernard C	\$4,707	9
Matteo A	\$4,698	6
Whitney H	\$4,684	10
Windy H	\$4,650	8
Ann B	\$4,622	6
Christina B	\$4,593	6
Robert F	\$4,588	5
Griffin D	\$4,578	4
Pinkney P	\$4,547	10
Herman R	\$4,527	2
Adrienne M	\$4,524	3
Josh M	\$4,505	5
Jeremiah M	\$4,464	3
Linda S	\$4,460	17
Matt R	\$4,438	3
Brandi B	\$4,437	4

Last Week's

Top Producers

AGENT	A/P	APPS
Clarissa H	\$4,436	7
Bailey G	\$4,432	8
lauren F	\$4,402	7
Mike J	\$4,401	4
Teona H	\$4,393	4
Joshua O	\$4,389	5
Danielle N	\$4,358	6
Brian J	\$4,340	6
Josh A	\$4,332	6
Amanda L	\$4,324	6
Grace S	\$4,317	7
Julius W	\$4,314	4
Joseph L	\$4,300	5
Steven W	\$4,295	8
Mike R	\$4,290	2
Blaine M	\$4,254	4
Dustin H	\$4,254	3
Ryan S	\$4,230	8
Ali O	\$4,224	2
James A	\$4,153	5
Pierce M	\$4,126	6
Garrett S	\$4,116	5
Colby S	\$4,097	7
Matthew L	\$4,092	4
James C	\$4,090	5
Zach B	\$4,086	4
Deborah H	\$4,078	5
Tracy H	\$4,058	2
Miguel R	\$4,054	4
Maria B	\$4,039	5
Mikal R	\$4,030	5
Semos K	\$4,027	3
Joshua T	\$4,023	7
Annsley J	\$3,984	4
Cody P	\$3,965	7
Michael W	\$3,960	7
David E	\$3,956	8

AGENT	A/P	APPS
Cat B	\$3,951	5
Troy B	\$3,950	4
Dale P	\$3,935	6
Daniel S	\$3,920	4
Alicia R	\$3,894	5
Krystle H	\$3,876	5
Carter P	\$3,876	5
Brittany F	\$3,839	4
Brandon G	\$3,833	3
Kathleen I	\$3,824	4
Drake T	\$3,820	4
Will K	\$3,795	3
Shawn J	\$3,785	4
Larry G	\$3,774	4
Kim H	\$3,766	4
Yvette H	\$3,764	6
Marjorie M	\$3,754	1
Chris M	\$3,747	4
Emily S	\$3,735	6
Trina C	\$3,721	6
Alexa H	\$3,696	7
Jason B	\$3,660	4
Josh J	\$3,652	7
Stacye T	\$3,646	2
Bruce P	\$3,636	7
Beverley C	\$3,630	7
Ashley M	\$3,624	3
Lane C	\$3,621	3
Gary P	\$3,607	7
Clarence J	\$3,605	5
Jose L	\$3,600	1
Jake K	\$3,600	5
Carleton M	\$3,594	6
Christopher H	\$3,588	3
Brianna L	\$3,585	3
Trevor S	\$3,585	5
Gabriel M	\$3,582	6


AGENT	A/P	APPS
Zach	\$3,572	4
Braxton A	\$3,566	4
Barry Joe S	\$3,549	3
Connor F	\$3,542	5
Felipe C	\$3,540	4
Tanya V	\$3,527	5
John C	\$3,519	2
Martha B	\$3,514	3
Chamberlain O	\$3,500	4
Chrissy S	\$3,468	4
Josef B	\$3,454	3
Morgan P	\$3,438	9
Alex P	\$3,433	3
Lee C	\$3,432	2
Josiah A	\$3,416	3
Colby H	\$3,398	4
Tamara C	\$3,395	3
Christie S	\$3,375	3
Brett M	\$3,358	3
Jessica D	\$3,357	7
Camaron H	\$3,321	4
Chirstie N	\$3,295	3
Ingrid B	\$3,288	9
Bill P	\$3,286	3
Jeremy P	\$3,280	3
Hobbs J	\$3,250	4
Bryan W	\$3,226	5
Nick R	\$3,221	5
Malika W	\$3,217	5
Andrew C	\$3,217	3
Jeff L	\$3,213	1
George M	\$3,210	5
Taylor M	\$3,210	6
Mike R	\$3,206	6
Chris J	\$3,201	2
Cole T	\$3,187	4
Hunter C	\$3,186	5

Last Week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Steven S	\$3,175	3	Linda B	\$3,125	7	Chassatie C	\$3,060	1
Lucas D	\$3,164	5	Leonora B	\$3,125	7	Luke A	\$3,054	5
Ryan R	\$3,158	5	Jonathan J	\$3,119	5	Shyla B	\$3,043	6
Nick R	\$3,156	6	Sherri W	\$3,109	4	Thomas B	\$3,012	8
Brandon R	\$3,144	3	Valeska P	\$3,109	5	Art C	\$3,010	1
Tyler E	\$3,142	4	John H	\$3,100	2	Buck M	\$3,006	4
Tim N	\$3,138	3	Chris B	\$3,089	3	Laura T	\$3,003	3
Billy K	\$3,136	2	Brittany W	\$3,081	11	Daniel K	\$3,003	2
Demetry J	\$3,128	4	Rex N	\$3,075	3	Josh D	\$3,002	5
Joseph E	\$3,127	5	Jess H	\$3,065	5			



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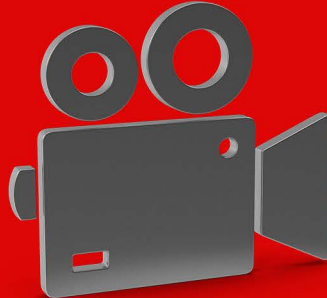
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