

VOLUME 12 - ISSUE 23

the pulse

WHAT WE DO MATTERS!

AGENT
OF THE
WEEK

FRED "FIRE" F



FRED F., WAS ON FIRE AGAIN LAST WEEK! THE FIRE-MAN PUT OUT 30 POTENTIAL FAMILY FIRES BY WRITING \$32,168 A/P. A SMOLDERING WEEK FOR FRED AS THIS SUMMER OF NASB IS HEATING UP!

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LAST WEEK'S Top Teams

\$50,000K AND UP

TEAM	A/P	APPS
Chris C	\$788,134	834
Garrett H	\$734,556	776
Josh S	\$655,511	697
Keith T	\$430,176	561
Andrew E	\$403,118	425
Greg B	\$371,761	397
Blair O	\$357,273	346
Nick G	\$313,686	304
Ashley C	\$306,755	343
Isaac S	\$287,379	338
Brian C	\$259,743	305
Walter G	\$212,687	229
Max G III	\$204,791	224
Dusty T	\$203,084	274
Will K	\$151,126	137

TEAM	A/P	APPS
Garrett S	\$135,603	147
Scott D	\$129,241	137
Blythe W	\$125,161	188
Laura M	\$115,812	178
Cole T	\$114,224	121
Alex C	\$77,289	85
Mason D	\$66,253	51
Joe B	\$62,128	56
Carlos FV	\$61,833	63
Blake N	\$57,595	59
Storme C	\$54,770	65
AJ R	\$53,578	58
Shane R	\$51,778	51
Dennis R	\$51,014	46
Russell W III	\$50,828	57

DEADLINE!

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

\$20,000K - \$49,999K

TEAM	A/P	APPS
Kailyn B	\$49,140	40
Branden D	\$46,319	63
Pat W	\$46,136	57
Robert H	\$44,726	42
Marcus Al-S	\$44,485	54
Nate S	\$44,431	49
Dylan W	\$43,427	71
Mekayla M	\$43,111	54
James T	\$42,994	45
Asia H	\$42,894	51
Rafael R	\$42,821	46
Alex P	\$40,982	41
Spencer V	\$40,952	44
Alex M	\$40,423	39
Cody L	\$37,637	46
Fred F	\$37,454	35
Ali O	\$37,384	36

TEAM	A/P	APPS
Jakob R	\$37,215	26
Brian A	\$36,428	36
Steven H	\$35,533	39
Dustin H	\$34,919	36
Connor H	\$32,740	37
Doug H	\$32,546	37
Art T	\$31,604	57
Abel H	\$31,558	37
Jermaine W	\$30,138	36
Donnovan	\$30,036	25
Eugene M	\$29,934	30
Christina B	\$29,928	38
Naomi G	\$29,811	52
Derrick L	\$29,586	38
Grayson R	\$28,561	24
John H	\$28,256	27
Eric G	\$28,015	28

TEAM	A/P	APPS
Katie M	\$27,890	28
Rex N	\$27,636	33
Connor E	\$27,340	25
Stephen D	\$27,023	27
Martin M	\$26,478	22
Tyler K	\$26,438	29
Josh O	\$24,232	23
Mike R	\$23,363	23
Bobby P	\$23,325	32
Chrystal S	\$23,103	41
Anthony J	\$22,587	27
Bobby B	\$22,482	31
Melody T	\$20,624	23
Josh T	\$20,461	29
Xavier C	\$20,050	15

\$9,000K - \$19,999K

TEAM	A/P	APPS
Adrienne M	\$19,898	32
Jonathan J	\$19,778	18
Josiah M	\$19,647	23
Candace N	\$19,283	17
Owen M	\$19,250	32
Jalen D	\$19,155	22
Crystal T	\$19,154	18
Nick R	\$19,119	24
Zachary F	\$18,993	19
Mark B	\$18,974	14
David E	\$18,542	32
Ryan B	\$18,534	14
JD	\$17,331	9
Jack M	\$17,235	13
Anthony H	\$16,973	14
Whitney H	\$16,779	24
Danny B	\$16,635	18
Marcus C	\$16,559	25
Brittney P	\$16,511	12
Jessica D	\$16,159	42

TEAM	A/P	APPS
Tai S	\$15,929	16
Rodney G	\$15,861	16
Mike J	\$15,704	15
Michael C	\$15,455	22
William D	\$15,036	12
Amanda F	\$14,462	14
Billy K	\$14,348	16
Tracy E	\$14,317	17
Bethany W	\$13,911	17
Clarence J	\$13,741	9
Cat B	\$13,691	11
Jaime M	\$13,648	15
Riley P	\$13,282	16
Karen F	\$13,003	18
Cam W	\$12,882	14
Mike R	\$12,767	9
Stephanie J	\$12,617	14
Jamal A	\$12,145	9
Gerardo P	\$12,000	13
Mario F	\$11,669	13

TEAM	A/P	APPS
Damon W	\$11,465	12
Kristi J	\$11,355	14
Chris L	\$11,341	11
Larry G	\$11,282	9
Ashley B	\$11,271	10
Bryson S	\$11,139	12
Brittany F	\$10,440	10
Jim H	\$10,356	12
Mason H	\$10,260	10
Brooke M	\$10,256	14
Lauren C	\$10,176	7
Erin C	\$10,084	9
Nichole B	\$9,911	7
Brianna L	\$9,893	12
Courtney P	\$9,723	12
Ronnie B	\$9,712	2
Hobbs J	\$9,600	13
Nelson C	\$9,501	9
Michael W	\$9,460	6
Nikki L	\$9,422	11

LAST WEEK'S \$10K Grand Land Agents

AGENT	A/P	APPS
Fred F	\$32,168	30
Matthew T	\$16,584	13
Jeff L	\$15,022	6
Martin M	\$14,735	12
Carlos FV	\$13,780	16
Brett M	\$13,536	7
Cameron W	\$12,882	14
Donnovan B	\$12,846	11
Mike J	\$12,200	11
Yassir A	\$12,145	9
Damon W	\$11,465	12
Mark B	\$11,464	9
Lucas D	\$11,399	9
Andrea W	\$11,136	4
Stefanie R	\$10,996	10

AGENT	A/P	APPS
Spencer V	\$10,713	10
Steven S	\$10,628	8
Michael C	\$10,530	15
Gerardo P	\$10,440	10
Lauren F	\$10,375	7
Jim H	\$10,356	12
Steven C	\$10,306	8
Mason H	\$10,260	10
Connor H	\$10,197	11
Katie McC	\$10,194	8
Billy K	\$10,148	10
Tyler Y	\$10,145	6
Pierce M	\$10,128	9
Solon S	\$10,077	10

LAST WEEK'S #1 APP WRITER

FRED F

WITH 30 APPLICATIONS!

LAST WEEK'S Top Producers

AGENT	A/P	APPS
Fred F	\$32,168	30
Matthew T	\$16,584	13
Jeff L	\$15,022	6
Martin M	\$14,735	12
Carlos FV	\$13,780	16
Brett M	\$13,536	7
Cameron W	\$12,882	14
Donnovan B	\$12,846	11
Mike J	\$12,200	11
Yassir A	\$12,145	9
Damon W	\$11,465	12
Mark B	\$11,464	9
Lucas D	\$11,399	9
Andrea W	\$11,136	4
Stefanie R	\$10,996	10
Spencer V	\$10,713	10
Steven S	\$10,628	8
Michael C	\$10,530	15
Gerardo P	\$10,440	10
Lauren F	\$10,375	7
Jim H	\$10,356	12
Steven C	\$10,306	8
Mason H	\$10,260	10
Connor H	\$10,197	11
Katie McC	\$10,194	8
Billy K	\$10,148	10
Tyler Y	\$10,145	6
Pierce M	\$10,128	9
Solon S	\$10,077	10
DeQuentin D	\$9,558	5
Nick R	\$9,504	13
Moe K	\$9,474	10
Kalid H	\$9,347	9
Art T	\$9,316	12

AGENT	A/P	APPS
Owen M	\$9,135	13
Mason D	\$9,132	6
Branden D	\$9,091	11
Stephanie J	\$9,077	10
Will K	\$9,047	6
Jackie M	\$9,034	5
James A	\$8,965	7
Levi H	\$8,920	8
Ali O	\$8,920	9
Walter G	\$8,908	5
Alex P	\$8,885	7
Shelby M	\$8,884	9
Jermaine W	\$8,879	11
William R	\$8,840	12
Carnetta	\$8,638	6
Candace N	\$8,603	7
Nichole B	\$8,532	5
Beverley C	\$8,510	4
Derrick L	\$8,501	13
Ellesa C	\$8,289	8
Daniel S	\$8,200	8
Marcus Al-S	\$8,193	6
Mike R	\$8,087	5
Kevin C	\$7,982	5
Laura B	\$7,834	12
Jaime J	\$7,825	10
Courtney P	\$7,793	10
Ronnie B	\$7,733	10
Gabe T	\$7,640	7
Lacey L	\$7,552	5
Brad K	\$7,548	6
Joe B	\$7,519	5
Shyla B	\$7,500	10
Blake N	\$7,466	7

AGENT	A/P	APPS
Isaiah J	\$7,443	2
Brian P	\$7,392	4
Titus H	\$7,380	9
Bill E	\$7,361	6
Rex N	\$7,250	11
Chrissy S	\$7,230	4
Stacye T	\$7,153	4
Emilee A	\$7,083	6
Emerson F	\$7,080	5
Michelle J	\$7,003	3
Kristi J	\$6,965	7
Latoya D	\$6,943	6
Trevor S	\$6,922	7
Lucas S	\$6,891	5
Renee L	\$6,856	8
Brianna L	\$6,830	6
Nick R	\$6,820	5
Greg D	\$6,812	5
Frank W	\$6,787	6
Amanda F	\$6,780	5
Lydia W	\$6,744	6
Ronald T	\$6,700	7
Brooke K	\$6,663	7
Felisha L	\$6,638	6
Mike R	\$6,617	8
Jake K	\$6,612	4
Melody T	\$6,533	5
Dakota Y	\$6,468	3
Jessica D	\$6,466	8
Troy B	\$6,420	6
Deon D	\$6,417	10
Krystle H	\$6,327	12
Cliff S	\$6,289	10
John H	\$6,256	6

LAST WEEK'S Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Devin G	\$6,228	7	Brett B	\$5,621	8	Katie K	\$4,937	9
Jeremiah M	\$6,228	7	Ashton M	\$5,616	6	William K	\$4,900	5
Brandon L	\$6,211	6	Kaiden S	\$5,594	4	Rebekah H	\$4,894	5
Storme C	\$6,200	11	Carleton M	\$5,577	7	Todd H	\$4,880	5
Alec G	\$6,168	5	Jack G	\$5,556	7	Ashley G	\$4,862	5
Josiah A	\$6,168	7	Fred P	\$5,547	9	Bryan W	\$4,836	3
Sheena W	\$6,156	7	Joey B	\$5,536	12	Robert H	\$4,815	6
Cameron K	\$6,094	5	Val A	\$5,522	7	Christopher H	\$4,791	9
Jason B	\$6,074	4	Addison D	\$5,475	6	Clarence J	\$4,771	5
Josh J	\$6,068	8	Ali Al-K	\$5,463	5	Shana T	\$4,770	8
Briona T	\$6,051	5	Morgan P	\$5,457	7	Nate S	\$4,752	6
Michael M	\$6,048	6	Will F	\$5,450	5	Mary B	\$4,746	4
Anthony J	\$6,038	8	Shawn T	\$5,449	6	Brooke M	\$4,728	4
Matt F	\$6,024	4	Grace W	\$5,436	12	Chris N	\$4,680	4
Chamberlain O	\$5,993	4	AJ R	\$5,424	5	Mary S	\$4,661	4
Jakob R	\$5,958	5	Mario F	\$5,401	5	Nelson C	\$4,658	3
Shanna B	\$5,906	4	Ben B	\$5,388	4	Karen F	\$4,654	7
Andres R	\$5,893	5	Alicia R	\$5,341	5	Colin S	\$4,647	5
Janard H	\$5,885	6	Patrick B	\$5,336	8	Lorenzo D	\$4,646	5
Kairee C	\$5,868	8	Daniel L	\$5,324	5	Maria M	\$4,606	6
Shelley B	\$5,823	5	Isai C	\$5,316	7	Donald B	\$4,604	5
Ashley B	\$5,821	5	Teddy H	\$5,244	5	Whitney H	\$4,595	8
Ann B	\$5,816	7	Mitch B	\$5,236	7	Nicholas R	\$4,593	5
Josh D	\$5,785	9	Jake T	\$5,195	8	Steven H	\$4,591	3
Marc S	\$5,758	6	Blaine M	\$5,185	5	Crystal J	\$4,562	4
Matteo A	\$5,745	12	Samantha R	\$5,153	7	Xavier C	\$4,548	4
Alex M	\$5,741	4	Sean	\$5,148	1	Mike T	\$4,537	2
Avery P	\$5,688	6	Dawn J	\$5,145	10	Windy H	\$4,509	6
Stephen D	\$5,684	5	Smiley M	\$5,138	6	Tameka D	\$4,502	1
Jillian M	\$5,684	8	Tissany A	\$5,129	8	Steven W	\$4,501	12
Zachary F	\$5,677	6	Tony F	\$5,043	6	Hal C	\$4,488	2
Brandon R	\$5,658	11	Diego G	\$5,030	5	Brandon R	\$4,472	4
Anis B	\$5,642	5	Chirstie N	\$4,996	4	Mycharra S	\$4,429	7
Cat B	\$5,624	4	Trahan J	\$4,938	10	Brian A	\$4,420	4

LAST WEEK'S Top Producers

AGENT	A/P	APPS
Bethany W	\$4,414	4
Harley H	\$4,398	3
James T	\$4,396	3
Shawn J	\$4,390	7
Etta L	\$4,390	6
Eric G	\$4,382	7
Ashley T	\$4,377	5
Nick D	\$4,363	5
Jeannette B	\$4,345	6
Oscar H	\$4,340	4
Mike B	\$4,317	5
Thomas G	\$4,317	5
Joshua O	\$4,313	4
Sherri W	\$4,312	8
Joseph L	\$4,288	5
Tyler K	\$4,263	2
Logan Y	\$4,257	4
Christian A	\$4,254	6
Alec A	\$4,252	4
Jonathan J	\$4,250	5
Tracy R	\$4,242	5
Chris C	\$4,241	3
Ty K	\$4,224	6
Caleb B	\$4,212	1
Chad S	\$4,212	4
Leslie I	\$4,200	6
Grace S	\$4,155	7
Brittney P	\$4,141	6
Hobbs J	\$4,130	5
Joseph	\$4,130	7
Amy C	\$4,114	4
Ryan S	\$4,111	6
Russell W III	\$4,059	4
Corinne C	\$4,056	6

AGENT	A/P	APPS
Brandon G	\$4,052	3
LaDebra M	\$4,035	8
Anthony H	\$4,024	5
Bailey G	\$4,014	4
Neal R	\$3,985	5
Alstin V	\$3,980	4
Lynn F	\$3,980	5
Joey H	\$3,979	2
Samantha B	\$3,958	11
Hunter C	\$3,941	4
Amanda L	\$3,923	4
Braxton A	\$3,900	4
Riley P	\$3,898	4
Joshua T	\$3,894	6
Gary P	\$3,880	6
Alexa H	\$3,876	4
Tai S	\$3,870	4
Josh A	\$3,866	5
Jeff B	\$3,827	3
James A	\$3,792	5
Tyler E	\$3,790	5
Chrystal S	\$3,784	8
Harrison W	\$3,768	3
Ashley F	\$3,744	3
Maggie S	\$3,716	4
Robert T	\$3,689	2
Casey W	\$3,684	4
Pat B	\$3,669	3
Linda S	\$3,648	9
Bryan B	\$3,640	5
Dominic F	\$3,638	4
Sam P	\$3,615	4
Buck M	\$3,598	4
Chris L	\$3,593	3

AGENT	A/P	APPS
Anthony T	\$3,588	3
Chelsea P	\$3,570	3
Cody W	\$3,558	5
Bruce P	\$3,552	9
Willette	\$3,542	6
Abel H	\$3,513	6
Fatima J	\$3,504	4
Kiana T	\$3,497	6
Milan S	\$3,492	2
Brooke H	\$3,450	6
Tristan M	\$3,436	5
Dajon T	\$3,432	2
Amanda F	\$3,420	5
Marissa R	\$3,416	4
Mantonio R	\$3,416	2
Alicia W	\$3,400	4
Loc P	\$3,400	1
Lydia D	\$3,386	4
Parker H	\$3,367	4
Lee C	\$3,348	4
Megan D	\$3,348	2
Kaleb R	\$3,321	4
Nikki L	\$3,315	2
Moe H	\$3,313	2
Sarah F	\$3,285	7
Bubba L	\$3,258	4
Kathleen I	\$3,257	5
James B	\$3,252	8
Matt C	\$3,244	5
Jessica D	\$3,230	4
Danny A	\$3,230	5
Kevin H	\$3,226	3
Ryan R	\$3,221	4
Delores A	\$3,217	5

LAST WEEK'S Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Brittany B	\$3,216	2	George N	\$3,170	4	Mariah M	\$3,090	4
Fausto	\$3,208	1	Kristin M	\$3,130	4	Alex P	\$3,078	5
Leonardo D	\$3,202	5	Lois M	\$3,128	3	Michael W	\$3,074	4
John McC	\$3,199	3	Reece H	\$3,115	2	Maranda P	\$3,073	9
Amy M	\$3,192	6	Colby S	\$3,108	10	Gonzalo L	\$3,047	4
Brian B	\$3,190	5	Mikal R	\$3,108	3	Tim DeF	\$3,043	4
Blake H	\$3,186	3	Dennis R	\$3,107	2	Josh M	\$3,028	7
Joe W	\$3,186	2	Bill Deck S	\$3,096	2	Matt D	\$3,018	3
Rachel J	\$3,183	4	Rafael A	\$3,096	3	Jordan R	\$3,015	3
Jack M	\$3,178	3	Donna S	\$3,096	4	Owen H	\$3,001	4



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LEADS SALE

Overflow Check Leads
Now: \$13 (was \$19)

Check Sale Leads
Now: \$8 (was \$13)

Digital Sale Leads
Now: \$4 (was \$9)

Diamond Leads
Now: \$6 (was \$12)

NOW THROUGH JUNE!



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\$270,000 NET TO QUALIFY
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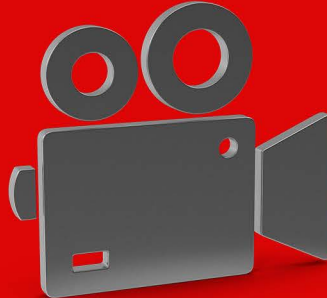


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