

VOLUME 12 - ISSUE 22

# the pulse

WHAT WE DO MATTERS!

AGENT  
OF THE  
WEEK

"TERMINATOR"  
TAMEKIA W.



LAST WEEK, "THE TERMINATOR," TAMEKIA W., WAS UNSTOPPABLE! SHE WROTE 12 APPS FOR PEOPLE WHO "WANTED TO LIVE WITHOUT UNCERTAINTY," WRITING \$19,132 IN A/P. TAMEKIA IS A MACHINE! NASB CONGRATULATES THE TERMINATOR, WE KNOW SHE WILL BE BACK ON OUR COVER SOON!



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LAWRENCEVILLE GA, 30043

# LAST TOP TEAMS

\$500,000 HAND CUP

TEAM	A/P	APPS
Chris C	\$687,897	794
Garrett H	\$584,430	690
Josh S	\$493,112	605
Keith T	\$405,600	530
Greg B	\$334,380	374
Andrew E	\$302,848	365
Ashley C	\$282,955	324
Blair O	\$247,425	248
Isaac S	\$235,939	316
Brian C	\$218,540	298
Nick G	\$204,721	198
Dusty T	\$186,170	245
Max G III	\$162,717	206

TEAM	A/P	APPS
Laura M	\$120,413	178
Garrett S	\$114,874	138
Blythe W	\$104,463	147
Cole T	\$92,768	129
Scott D	\$83,620	95
Will K	\$80,505	84
Mason D	\$63,268	38
AJ R	\$57,104	72
Alex M	\$52,997	62
Alex C	\$52,592	73
Steven H	\$51,719	45
Storme C	\$51,489	60
Naomi G	\$50,282	63

#1 APP WRITER

# DAMON W

WITH 26 APPS!



TEAM	A/P	APPS
Mekayla M	\$49,280	52
Asia H	\$48,909	59
Branden D	\$48,894	71
Cody L	\$46,374	59
Gerardo M	\$46,363	32
Ali O	\$45,895	36
Kailyn B	\$44,618	40
Dennis R	\$43,675	44
Russell W III	\$40,037	39
Abel H	\$39,263	48
Jakob R	\$38,966	22
Marcus Al-S	\$36,124	40
James T	\$35,126	36
Derrick L	\$34,552	42
Carlos FV	\$34,381	33

TEAM	A/P	APPS
Shane R	\$33,086	48
Rafael R	\$32,592	40
Josiah M	\$32,207	25
Stephen D	\$31,765	26
Nate S	\$31,086	43
Christina B	\$30,079	39
Spencer V	\$30,010	35
Bobby P	\$29,077	38
Art T	\$28,178	43
Blake N	\$27,512	34
Doug H	\$27,447	31
Brian A	\$27,321	40
Dustin H	\$26,394	40
Martin M	\$24,824	22
Alex P	\$24,793	25

TEAM	A/P	APPS
John H	\$23,850	22
Mark B	\$22,906	13
Bobby B	\$22,894	27
Joe B	\$22,723	23
Jermaine W	\$22,321	33
Robert H	\$22,044	24
Josh T	\$21,921	35
Owen M	\$21,410	31
Nick R	\$21,278	21
Chris L	\$21,142	30
Tracy E	\$20,776	25
Fred F	\$20,753	25
William D	\$20,726	21



TEAM	A/P	APPS
Chrystal S	\$19,712	28
Damon W	\$19,316	26
Tai S	\$19,261	27
Jamal A	\$19,229	14
Crystal T	\$18,665	27
Matt F	\$18,288	29
Tyler K	\$18,191	15
Walter G	\$17,695	29
Rex N	\$17,399	18
Jessica D	\$17,226	37
Jack G	\$16,879	19
Jack M	\$16,811	16
David E	\$16,731	23
Cat B	\$16,311	17
Zachary F	\$16,097	29
Dylan W	\$15,960	24
Anthony H	\$15,924	13
Gerardo P	\$15,844	23
Linda S	\$15,783	16
Candace N	\$15,372	16

TEAM	A/P	APPS
Connor E	\$15,073	18
Jonathan J	\$14,495	20
Brittany F	\$14,352	14
Amy M	\$14,276	23
Katie M	\$14,268	13
Eric G	\$14,219	21
Jim H	\$14,136	11
Bryson S	\$13,973	23
Brooke M	\$13,811	17
Eugene M	\$13,411	17
Becca A	\$12,991	18
Stacey T	\$12,940	7
Connor H	\$12,837	12
Larry G	\$12,514	10
Chelsea P	\$12,382	9
Nikki L	\$12,349	23
Grayson R	\$12,222	12
Xavier C	\$12,222	12
Ryan B	\$12,056	12

TEAM	A/P	APPS
Brianna L	\$11,980	7
Dima F	\$11,595	13
Ashley B	\$11,106	14
Karen F	\$11,045	19
Carter P	\$11,036	18
Courtney P	\$10,933	18
Marcus C	\$10,888	13
Mike J	\$10,716	7
Court L	\$10,372	12
Sam P	\$10,323	12
Hobbs J	\$10,160	15
Troy B	\$10,110	11
Brittney P	\$9,945	9
Adrienne M	\$9,797	11
Pat W	\$9,615	13
Rodney G	\$9,580	13
Michael C	\$9,578	10
Mitch B	\$9,127	14
Jaime M	\$9,110	14

# LAST WEEKS \$10K GRAND LAND AGENTS

AGENT	A/P	APPS
Damon W	\$19,316	26
Tamekia W	\$19,132	12
Fred F	\$15,837	20
Jamie R	\$15,603	6
Yassir A	\$15,415	10
Jim H	\$13,656	10
Adam H	\$13,464	11

AGENT	A/P	APPS
Carlos FV	\$12,470	12
Stacye T	\$12,220	6
Dima F	\$11,394	12
Brandon R	\$10,252	15
Alan R	\$10,064	4
Anthony D	\$10,056	7
Mike T	\$10,055	6



# LAST WEEK'S TOP PRODUCERS



AGENT	A/P	APPS
Damon W	\$19,316	26
Tamekia W	\$19,132	12
Fred F	\$15,837	20
Jamie R	\$15,603	6
Yassir A	\$15,415	10
Jim H	\$13,656	10
Adam H	\$13,464	11
Carlos FV	\$12,470	12
Stacye T	\$12,220	6
Dima F	\$11,394	12
Brandon R	\$10,252	15
Alan R	\$10,064	4
Anthony D	\$10,056	7
Mike T	\$10,055	6
Mark B	\$9,966	6
Renauld L	\$9,613	9
Solon S	\$9,593	10
Jon G	\$9,565	9
Stephen D	\$9,487	6
Jennifer B	\$9,409	18
Derrick L	\$9,406	10
Candace N	\$9,220	7
Shirley S	\$9,060	12
Art T	\$8,743	9
Sheena W	\$8,736	8
Kathleen I	\$8,724	5
Michael M	\$8,693	4
Carnetta	\$8,693	4
Martin M	\$8,528	8
Carlos M	\$8,522	7
Lydia M	\$8,476	14
Jenny G	\$8,424	12
Alec G	\$8,401	8
Francis T	\$8,236	7

AGENT	A/P	APPS
John G	\$8,114	11
Michael C	\$8,069	8
AJ R	\$7,958	6
Melody C	\$7,802	10
Shelly G	\$7,708	2
Jonathan M	\$7,700	4
Mike J	\$7,642	5
Matthew T	\$7,608	3
Brittney P	\$7,583	6
Xavier C	\$7,565	5
Moe K	\$7,503	6
John H	\$7,492	7
Bubba L	\$7,469	9
Naomi G	\$7,375	8
Gerardo P	\$7,368	9
Jessica D	\$7,271	10
Katie McC	\$7,182	5
Alex P	\$7,159	6
Todd H	\$7,138	4
Matthew M	\$7,080	5
Levi H	\$7,040	3
Troy B	\$7,030	7
Rafael M	\$6,990	8
Joseph C	\$6,875	8
Bill E	\$6,858	7
Brian J	\$6,850	10
Malika W	\$6,846	15
Spencer V	\$6,838	11
Steven S	\$6,831	7
Jack G	\$6,793	7
Brooke M	\$6,761	7
Owen M	\$6,752	7
Mason H	\$6,732	7
Sam P	\$6,716	8

AGENT	A/P	APPS
Patrick B	\$6,675	7
Grace S	\$6,580	7
Melody T	\$6,580	5
Nour A	\$6,560	7
Bernard C	\$6,558	11
Laura B	\$6,540	7
Daniel K	\$6,489	10
Alek M	\$6,485	5
Dale P	\$6,484	9
Anis B	\$6,382	4
James A	\$6,368	9
Alex P	\$6,308	5
Ineida A	\$6,264	3
Russell W III	\$6,256	6
Will F	\$6,250	7
Robert H	\$6,247	8
Jack M	\$6,245	5
Alstin V	\$6,150	6
Kalid H	\$6,105	5
Katie K	\$6,090	7
Asia G	\$6,083	4
Branden D	\$6,049	5
Christina B	\$6,041	7
Becca A	\$6,025	8
Tracy E	\$6,016	4
Jacob W	\$5,989	5
Jeff B	\$5,915	3
Windy H	\$5,905	7
Callie W	\$5,891	8
Semos K	\$5,880	4
Logan Y	\$5,854	5
Hobbs J	\$5,761	5
Connor F	\$5,731	9
Sergio D	\$5,716	9

# LAST WEEK'S TOP PRODUCERS



AGENT	A/P	APPS
Taylor M	\$5,668	5
Court L	\$5,661	7
Steven C	\$5,655	7
Josh J	\$5,537	6
Sherri W	\$5,494	9
Shawn T	\$5,491	5
Steven H	\$5,471	2
Brianna L	\$5,457	3
Cliff S	\$5,450	7
Zamantha M	\$5,446	7
Leslie B	\$5,425	5
Zack G	\$5,401	7
Florence C	\$5,370	7
Cameron H	\$5,349	2
Brooke M	\$5,328	3
Alex M	\$5,308	4
Youssef K	\$5,256	3
Ann B	\$5,246	5
David E	\$5,199	11
Madison K	\$5,171	5
Brian Co	\$5,171	4
Ashton M	\$5,142	6
Jakob R	\$5,048	4
Jake T	\$5,037	8
Brittany F	\$5,022	8
Norman D	\$5,018	4
Donnovan B	\$5,003	7
Mike R	\$4,967	4
Matt F	\$4,957	10
Carleton M	\$4,947	9
Zach	\$4,938	4
Chelsea P	\$4,937	4
Stefanie R	\$4,918	5
Chris L	\$4,911	2

AGENT	A/P	APPS
Avery P	\$4,900	3
Tony F	\$4,889	5
Ashley B	\$4,856	7
Matt D	\$4,848	6
Mycharra S	\$4,845	9
William D	\$4,825	6
Bobby B	\$4,821	5
Jamila W	\$4,810	9
Clarence J	\$4,771	5
Joey B	\$4,728	9
Riddick B	\$4,716	4
Nichole B	\$4,701	6
Stephanie J	\$4,656	6
Laquanda S	\$4,632	3
Cody L	\$4,630	7
Michael S	\$4,618	6
Lacey L	\$4,600	5
Storme C	\$4,600	6
Chad S	\$4,576	6
Deedee P	\$4,559	4
Brandon P	\$4,480	6
Jermaine W	\$4,458	7
Latoya D	\$4,457	3
Nick R	\$4,448	7
Harrison W	\$4,438	6
Frank W	\$4,419	4
Luke A	\$4,400	6
Rebekah H	\$4,388	5
Janard H	\$4,382	5
Josh A	\$4,375	7
Cortez J	\$4,355	3
Rex N	\$4,352	5
Jere M	\$4,347	4
Jordan R	\$4,332	3

AGENT	A/P	APPS
Mario F	\$4,328	7
Casey W	\$4,323	11
Ali Al-K	\$4,321	5
Nick C	\$4,315	7
Lucas S	\$4,308	5
Dennis R	\$4,290	2
John S	\$4,282	6
Mikal R	\$4,210	6
Gonzalo L	\$4,176	2
Larry G	\$4,169	2
Samantha R	\$4,163	5
Daniel S	\$4,120	7
Doug H	\$4,100	7
Elayne G	\$4,065	5
Josh M	\$4,042	6
Joe H	\$4,025	6
Courtney G	\$4,019	4
Vivian G	\$4,015	2
Mark P	\$3,999	3
Jessica W	\$3,980	4
Josh D	\$3,979	4
Chantel H	\$3,978	9
Blaine M	\$3,975	4
Casey K	\$3,933	4
Adrienne M	\$3,928	3
Christopher H	\$3,900	5
Tyler E	\$3,896	6
Asia H	\$3,885	6
Nikki L	\$3,882	8
Kendra R	\$3,860	5
Gary P	\$3,858	5
Cary S	\$3,840	4
Tyler Y	\$3,829	3
Abel H	\$3,820	6

# LAST WEEK'S TOP PRODUCERS



AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Brittany B	\$3,813	4	Pierce M	\$3,484	4	lauren F	\$3,274	3
Christie S	\$3,800	2	Charles S	\$3,480	2	Val A	\$3,261	4
Jennifer R	\$3,770	4	Jason G	\$3,469	6	Amy M	\$3,245	6
Maria B	\$3,748	6	Mike B	\$3,469	6	Smiley M	\$3,222	3
John H	\$3,721	2	Bob G	\$3,456	5	Karen F	\$3,219	6
Joshua T	\$3,693	7	Eli S	\$3,456	4	Felipe C	\$3,214	4
Ashley J	\$3,667	3	Iletha W	\$3,449	5	Johnny N	\$3,200	3
Thomas L	\$3,644	5	Steve D	\$3,427	3	Martha B	\$3,188	4
Randy R	\$3,644	3	Jack B	\$3,420	2	Donnie D	\$3,174	4
Iva D	\$3,636	3	Michaela H	\$3,415	3	Tracy H	\$3,174	5
Andres R	\$3,635	6	Amanda F	\$3,412	5	Tissany A	\$3,171	5
Don G	\$3,628	5	Joe W	\$3,385	1	Antonio I	\$3,168	3
Corinne C	\$3,622	2	Jaime M	\$3,379	2	Alexa H	\$3,168	3
Dajon T	\$3,607	4	Mayde A	\$3,367	3	Alex M	\$3,158	5
Jonathan S	\$3,586	3	Shelley B	\$3,352	4	Micah T	\$3,153	5
Tameka D	\$3,561	14	Joshua M	\$3,349	4	Matteo A	\$3,096	8
Semenya J	\$3,560	4	Candi T	\$3,347	2	Dawn J	\$3,076	4
Tim DeF	\$3,535	4	Daniel L	\$3,336	6	Fatima J	\$3,074	2
Olivia O	\$3,531	1	Brooke K	\$3,318	3	Brandi B	\$3,059	3
Zach B	\$3,528	4	Titus H	\$3,300	3	Lee C	\$3,048	4
Ryan S	\$3,523	4	Courtney P	\$3,293	8	Michael M	\$3,042	3
Adrianna S	\$3,520	7	Skye H	\$3,285	4	Oscar G	\$3,024	3
Lana F	\$3,514	5	Danielle N	\$3,282	3	James B	\$3,022	4
Alicia R	\$3,508	8	Ingrid B	\$3,278	4	James A	\$3,000	2
Teona H	\$3,489	3	Brooke H	\$3,278	6	Nate S	\$3,000	4
Garrett H	\$3,485	4	Colby H	\$3,276	3			

# DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

JUNE  
23-25

Ladies of  
**NASB**

# Congratulations Winners!

## TOP 5 FEMALE SM BUILDERS

JESSICA D.



KAILYN B.



MEKAYLA M.



ASIA H.



CHRISTINA B.



## TOP 5 FEMALE PRODUCERS

STACYE T.



CORRINE C.



BROOKE M.



JAIME M.



BEVERLY C.





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**SATURDAY  
JUNE 17, 2023**

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**NOW THROUGH JUNE!**

# NASB MICHIGAN BOOT CAMP



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JOSH SHERRILL



GARRETT SHERRILL



CHRIS CANROBERT



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**10AM-4PM**

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GRAND RAPIDS MICHIGAN



**FEATURING:**  
NATIONAL SALES MGR  
SPENCER VANDYKE

FRONT COVER WITH CONTACT INFO AND CARRIER DETAILS

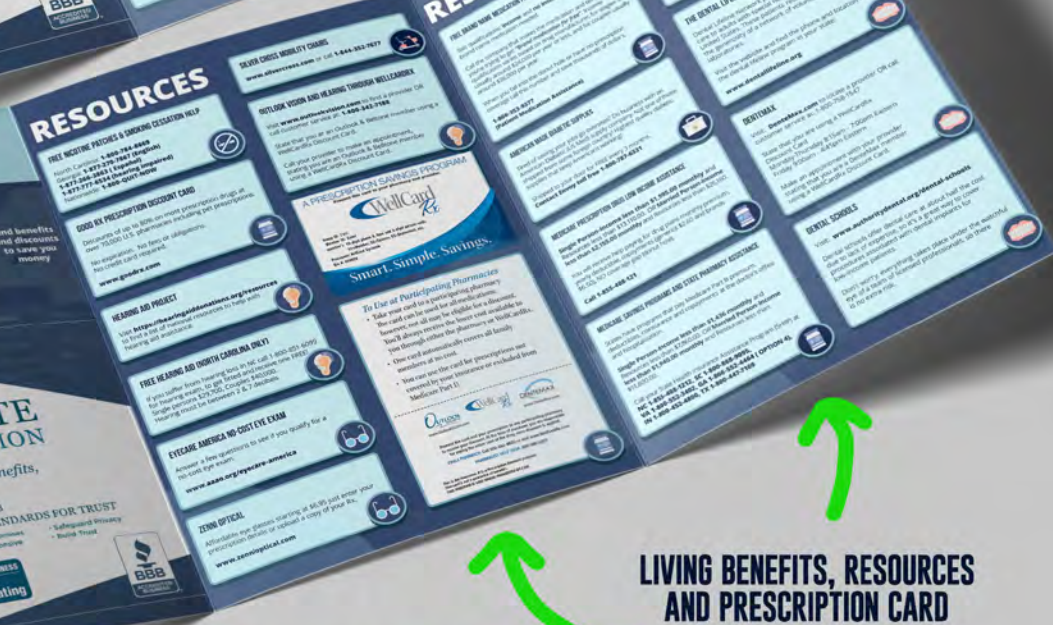
BACK COVER WITH INFO ABOUT POLICY AND WHAT WE DID TODAY



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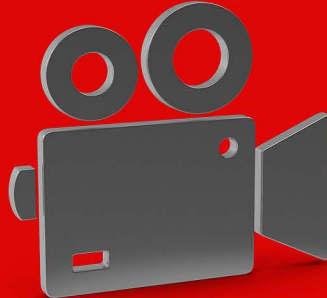
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