

VOLUME 12 - ISSUE 16

the PULSE

WHAT WE DO MATTERS!

AGENT OF THE WEEK

MIKE "TYSON"



**MIKE "TYSON" J. HAD ANOTHER
HEAVYWEIGHT WEEK! HE DELIVERED A
FIERCE \$22,474 IN A/P ON 17 APPS!
CONGRATULATIONS ON ANOTHER
IMPRESSIVE WEEK CHAMP!**



NORTH AMERICAN SENIOR BENEFITS
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LAWRENCEVILLE GA, 30043

Last Week's

TOP Teams

\$50K

TEAM	A/P	APPS
Chris C	\$666,395	736
Garrett H	\$627,107	688
Josh S	\$546,140	617
Keith T	\$497,693	600
Evan P	\$448,472	454
Greg B	\$355,164	412
Andrew E	\$348,621	378
Blair O	\$289,260	267
Ashley C	\$272,950	330
Nick G	\$257,212	245
Dusty T	\$222,152	289
Isaac S	\$213,485	292
Brian C	\$213,485	292

TEAM	A/P	APPS
Max G III	\$178,748	192
Blythe W	\$130,742	195
Cole T	\$130,393	150
Garrett S	\$113,942	129
Laura M	\$103,446	122
Will K	\$100,251	90
Mason D	\$91,611	67
Scott D	\$90,054	122
Shane R	\$79,598	92
Branden D	\$65,236	74
Alex C	\$62,574	85
Ali O	\$60,003	66

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SEND US YOUR
KILLER PICS FROM
THE FIELD!
770-840-5467



**CHECK
LEADS
SALE**

**CHECK LEADS
ARE NOW ONLY
\$8 EACH
(FORMERLY \$13)**

**UNTIL
JUNE
30TH!**

\$20,000K - \$49,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Derrick L	\$49,580	62	Rafael R	\$35,325	41	Adrienne M	\$25,174	32
Naomi G	\$48,054	52	Carter P	\$33,164	27	William D	\$24,434	19
Mekayla M	\$47,989	62	Russell W III	\$33,043	32	Gerardo P	\$23,718	20
Alex M	\$47,500	60	Asia H	\$32,235	36	Rodney G	\$23,682	29
Doug H	\$45,889	61	Tai S	\$32,044	32	Grayson R	\$23,066	24
Blake N	\$45,876	44	Art T	\$31,453	64	Chris L	\$22,889	43
Storme C	\$43,998	53	Jakob R	\$30,465	29	Danny B	\$22,678	23
Cody L	\$43,198	64	Mike J	\$30,333	23	Jaime M	\$22,622	28
Kailyn B	\$43,086	54	James T	\$28,996	28	Spencer V	\$22,616	22
Alex P	\$42,877	42	Dustin H	\$28,651	39	Chrystal S	\$22,335	33
Joe B	\$41,876	51	Al-S	\$28,124	35	Josh T	\$22,085	32
Dylan W	\$41,209	58	Connor H	\$28,055	39	Bobby P	\$21,989	35
Jermaine W	\$39,596	59	Christina B	\$27,962	27	Marcus C	\$21,645	22
AJ R	\$38,778	47	Steven H	\$27,680	29	Damon W	\$21,614	11
Dennis R	\$38,753	31	Tyler K	\$27,021	38	Walter G	\$21,540	18
Nate S	\$38,532	47	Rex N	\$26,663	32	Martin M	\$21,336	19
Abel H	\$38,361	46	Brian A	\$26,633	26	Fred F	\$20,887	23
Robert H	\$38,241	48	Anthony H	\$26,057	26	Jamal A	\$20,837	24
Stephen D	\$38,164	47	Courtney P	\$25,893	37	Jonathan J	\$20,443	15

\$9,000K - \$19,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Carlos FV	\$18,697	22	Jim H	\$13,740	12	Janard H	\$11,430	10
Brianna L	\$18,647	21	John S	\$13,711	16	Nikki L	\$11,297	11
Xavier C	\$18,540	18	Ryan B	\$13,427	18	Bobby B	\$11,224	17
Eugene M	\$18,307	22	Anthony J	\$13,104	20	John H	\$11,083	11
Becca A	\$16,394	15	Josiah M	\$12,797	16	Corey S	\$10,920	11
David E	\$16,064	24	Cat B	\$12,768	13	Jessica D	\$10,777	38
Jalen D	\$15,890	10	Owen M	\$12,698	16	Jack G	\$10,282	14
Katie M	\$15,270	20	Zachary F	\$12,434	12	Melody T	\$10,266	10
Chris L	\$15,116	11	Tiffany T	\$12,351	10	Tracy E	\$10,243	20
Matt F	\$15,090	20	Zamantha M	\$12,351	10	Brittany F	\$10,139	13
Jennifer E	\$14,953	12	Brooke M	\$12,272	17	Dennis D	\$10,032	12
Pat W	\$14,686	10	Mitch B	\$12,248	12	Elizabeth C	\$10,017	10
Jack M	\$14,626	9	Eric G	\$12,128	19	Renee F	\$9,516	14
Clarence J	\$14,134	13	Christian A	\$11,909	17	Sherry L	\$9,441	5
Mark B	\$14,099	11	Bethany W	\$11,859	10	Windy H	\$9,332	11
Karen F	\$13,886	20	Nick R	\$11,814	12	Mason H	\$9,132	11
Chelsea P	\$13,743	19	Hobbs J	\$11,720	15			

Last Week's \$10k Grand Land Agents

AGENT	A/P	APPS
Mike J	\$22,474	17
Damon W	\$21,614	11
Alec G	\$16,118	12
Fred F	\$15,734	19
Yassir A	\$14,926	15
Alstin V	\$14,890	10
Ali O	\$14,427	8
Shelley B	\$13,774	15
Jim H	\$13,740	12
Courtney P	\$13,139	22
Lydia M	\$12,385	9
Doug H	\$12,216	18

AGENT	A/P	APPS
Xavier C	\$11,663	9
Levi H	\$11,507	12
Jamila W	\$11,446	14
Matt H	\$11,405	8
Becca A	\$10,887	7
Storme C	\$10,698	16
Alex P	\$10,470	9
Chris L	\$10,227	6
Michelle J	\$10,211	6
Derrick L	\$10,181	13
Thomas B	\$10,032	12
Elizabeth C	\$10,017	10

Last Week's #1 APP Writer

Blake H & Courtney P

with 25 APPS

Last Week's **Top Producers**

AGENT	A/P	APPS
Mike J	\$22,474	17
Damon W	\$21,614	11
Alec G	\$16,118	12
Fred F	\$15,734	19
Yassir A	\$14,926	15
Alstin V	\$14,890	10
Ali O	\$14,427	8
Shelley B	\$13,774	15
Jim H	\$13,740	12
Courtney P	\$13,139	22
Lydia M	\$12,385	9
Doug H	\$12,216	18
Xavier C	\$11,663	9
Levi H	\$11,507	12
Jamila W	\$11,446	14
Matt H	\$11,405	8
Becca A	\$10,887	7
Storme C	\$10,698	16
Alex P	\$10,470	9
Chris L	\$10,227	6
Michelle J	\$10,211	6
Derrick L	\$10,181	13
Thomas B	\$10,032	12
Elizabeth C	\$10,017	10
Patrick W	\$9,994	7
Martin M	\$9,975	8
Gerardo P	\$9,833	9
Naomi G	\$9,655	10
Kalid H	\$9,582	8
Carlos FV	\$9,540	9
Renee F	\$9,516	14
Sherry L	\$9,441	5
Jennifer El-A	\$9,377	6
Janard H	\$9,274	8

AGENT	A/P	APPS
Alex M	\$9,264	6
Zach	\$9,159	5
Mason H	\$9,132	11
Zamantha M	\$9,122	7
Chrissy S	\$9,060	2
Jaime M	\$8,848	13
Connor H	\$8,788	19
Olivia O	\$8,696	9
Nikki L	\$8,563	7
Stacye T	\$8,547	5
Sheena W	\$8,472	9
Matthew T	\$8,448	11
Todd H	\$8,414	9
Russell W III	\$8,388	6
Tracy H	\$8,272	20
James A	\$8,147	11
Frank W	\$8,127	5
Teddy H	\$8,118	8
Katie McC	\$8,040	9
Lucas S	\$7,973	8
Fatima J	\$7,860	6
Avery P	\$7,841	10
Steven C	\$7,836	8
Brandon P	\$7,778	7
Rafael M	\$7,745	8
Ann B	\$7,736	7
Spencer V	\$7,658	6
Art T	\$7,613	16
Anthony H	\$7,598	8
Sergio D	\$7,530	8
Luke A	\$7,515	5
Taylor R	\$7,415	7
Stefanie R	\$7,202	4
Shawn T	\$7,191	7

AGENT	A/P	APPS
Justine M	\$7,155	10
Nick R	\$7,122	6
Eugene M	\$7,114	9
Sam P	\$7,111	6
Uncle Al	\$7,020	4
Semos K	\$7,000	7
Aaron N	\$6,960	6
Bill E	\$6,850	4
Karen F	\$6,842	10
Katie K	\$6,767	15
Alex O	\$6,648	4
Jermaine W	\$6,630	9
Ashley G	\$6,615	8
Ashton M	\$6,588	7
Victoria S	\$6,580	8
Dale P	\$6,518	8
Brian J	\$6,478	7
Justin R	\$6,465	8
Joe H	\$6,448	9
Jonathan P	\$6,413	3
Dima F	\$6,406	8
Ryan S	\$6,380	7
Andres R	\$6,312	8
Alan T	\$6,302	4
Ryan D	\$6,255	9
Josh S	\$6,234	5
DeQuentin D	\$6,203	7
Tanya V	\$6,195	8
Chantel H	\$6,192	10
Christian A	\$6,155	9
Nick D	\$6,152	5
Nick R	\$6,145	4
Chad S	\$6,132	7
Stephanie J	\$6,102	4



Last Week's

Top Producers



AGENT	A/P	APPS
Ali Al-H	\$5,911	9
Joseph C	\$5,909	6
Jonathan S	\$5,862	5
Rachel J	\$5,842	4
Stephen D	\$5,795	7
Skylor G	\$5,788	5
Clarence J	\$5,778	5
Melody T	\$5,767	5
Sarah F	\$5,754	8
Marcus Al-S	\$5,724	3
Deedee P	\$5,707	6
Mario F	\$5,687	6
Allisha T	\$5,670	1
Dylan B	\$5,644	4
Jillian M	\$5,555	10
Mark B	\$5,552	6
Robert H	\$5,515	11
Brandon L	\$5,489	6
Laura B	\$5,446	8
Lucas D	\$5,427	6
Aikeem B	\$5,376	9
Anthony J	\$5,367	8
Matteo A	\$5,358	7
Lydia W	\$5,334	8
Windy H	\$5,309	5
Bryan W	\$5,304	2
Rex N	\$5,200	8
Debbie W	\$5,179	6
Greg D	\$5,172	6
Cat B	\$5,170	4
Daniel L	\$5,160	5
Taylor C	\$5,158	6
Joseph E	\$5,155	3
Daniel S	\$5,148	6

AGENT	A/P	APPS
Karen G	\$5,116	3
Kathleen I	\$5,094	6
Christopher H	\$5,064	5
Robert H	\$5,061	6
Ryan B	\$5,053	4
Marta C	\$4,994	6
Damon H	\$4,989	3
Antonio I	\$4,985	4
Blake H	\$4,983	22
Samantha R	\$4,968	6
Tyler K	\$4,967	7
Cliff S	\$4,936	5
Walter G	\$4,916	5
Grace W	\$4,909	6
Owen M	\$4,890	7
Hobbs J	\$4,890	6
Lydia D	\$4,889	5
Joey B	\$4,878	6
Samantha B	\$4,852	7
Shelby M	\$4,814	4
Shay J	\$4,807	7
Elizabeth F	\$4,785	5
James 'ATG' B	\$4,779	3
Taylor B	\$4,776	5
Ryan B	\$4,760	5
Billy K	\$4,755	7
Eric G	\$4,721	6
Cameron W	\$4,716	3
Jon G	\$4,696	6
Rodney G	\$4,653	10
Kyle L	\$4,636	6
Mycharra S	\$4,631	10
Steven H	\$4,622	3
Lucas C	\$4,619	6

AGENT	A/P	APPS
Felisha L	\$4,617	4
Amanda F	\$4,612	9
Trevor S	\$4,564	7
Pat B	\$4,561	6
Addison D	\$4,551	5
Shawn J	\$4,549	5
Asia H	\$4,546	7
Dalton W	\$4,542	5
Chris L	\$4,536	4
Daniel K	\$4,527	4
Chamberlain O	\$4,450	3
Amanda F	\$4,443	6
Logan Y	\$4,438	3
Brittney P	\$4,416	10
Colby S	\$4,396	7
William D	\$4,380	3
Cortez J	\$4,373	5
Brad K	\$4,363	4
Madison K	\$4,353	5
Hadi H	\$4,302	9
Bobby B	\$4,288	7
Nate S	\$4,262	4
Brandon R	\$4,258	8
Alex M	\$4,244	5
Brittany F	\$4,227	5
David E	\$4,225	6
Loc P	\$4,221	5
Jere McC	\$4,215	4
Luke R	\$4,193	6
Eli S	\$4,182	5
Jalen D	\$4,152	2
Yolanda H	\$4,143	8
Tissany A	\$4,121	7
Brianna L	\$4,107	5



Last Week's Top Producers

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Mary B	\$4,094	6	Val A	\$3,709	7	Josiah A	\$3,327	4
Alicia R	\$4,092	8	Ronnie B	\$3,674	7	AJ R	\$3,309	6
Roberto V	\$4,080	4	Jackie M	\$3,671	3	Melody C	\$3,292	4
John H	\$4,065	2	Will F	\$3,657	5	D'Angelo A	\$3,290	1
Hal C	\$4,057	3	Micah T	\$3,652	4	Cameron H	\$3,283	3
Alex F	\$4,039	3	Donnovan B	\$3,639	7	Tyler E	\$3,269	5
Callie W	\$4,023	6	Stacy A	\$3,637	5	Laquanda S	\$3,258	3
Joshua T	\$4,011	5	Chris M	\$3,634	5	Keeshonya R	\$3,247	11
Tyler Y	\$3,999	4	Jenny G	\$3,624	4	Delores A	\$3,246	3
Carter P	\$3,983	4	Amanda L	\$3,624	4	Nicholas R	\$3,244	4
Eboni M	\$3,973	4	Mick P	\$3,620	5	Mary Kate S	\$3,229	3
Tai S	\$3,964	4	Skye K	\$3,616	6	Robert B	\$3,215	5
Dylan C	\$3,932	17	Owen H	\$3,614	2	Alan R	\$3,208	4
Michaela H	\$3,924	6	Brandon G	\$3,576	3	Brett M	\$3,202	2
Grace S	\$3,908	5	Ryan S	\$3,574	3	Ryan R	\$3,192	3
Randall P	\$3,900	4	Lacey L	\$3,544	3	Mikal R	\$3,156	6
Ryan W	\$3,890	4	Rebekah H	\$3,538	5	Jeremiah M	\$3,144	4
Braxton A	\$3,890	4	Marjorie M	\$3,532	6	Adrian M	\$3,140	12
Ashley B	\$3,869	4	Colby H	\$3,525	6	Linda D	\$3,137	5
Brooke M	\$3,860	4	Branden D	\$3,519	7	Jack G	\$3,137	5
Abel H	\$3,856	6	Matt D	\$3,517	4	Ineida A	\$3,134	3
Mike T	\$3,845	3	James C	\$3,507	4	Robert F	\$3,130	7
Adrienne M	\$3,844	4	Adam H	\$3,498	8	Cody L	\$3,127	6
Levon R	\$3,825	2	Joe B	\$3,497	1	Jake K	\$3,126	4
Ali Al-K	\$3,819	4	William K	\$3,496	4	Taylor M	\$3,109	4
Sam B	\$3,800	3	Joshua O	\$3,481	3	Dylan W	\$3,105	4
Roxanne M	\$3,795	2	Dennis R	\$3,468	4	John G	\$3,100	4
Titus H	\$3,780	4	Valeska P	\$3,456	7	Caleb B	\$3,072	5
Oscar H	\$3,747	3	Bill B	\$3,443	3	Tina W	\$3,018	4
Beverley C	\$3,741	6	Christina B	\$3,435	4	Asia G	\$3,017	3
Christie S	\$3,735	6	Pierce M	\$3,426	5	Deborah H	\$3,015	3
Cleo & M	\$3,733	6	Cristian S	\$3,412	5	Jordan R	\$3,012	3
Nick B	\$3,731	2	Shirley S	\$3,360	2	Bruce P	\$3,011	5
Chrystal S	\$3,729	4	Sarah S	\$3,330	6	Tameka D	\$3,008	5
Gary P	\$3,718	10						

DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

OPPORTUNITY MEETING

MAY 19TH - 10:00AM - 12:00PM



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MAY 23RD - 12:00PM - 4:30PM



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10 - 5



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TRAINING/OPPORTUNITY MEETING

**SATURDAY
JUNE 17, 2023**

IF YOU ARE INTERESTED IN ATTENDING
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SUMMER CAMP

Richmond, VA

1021 Koger Center Blvd, Richmond, VA 23235

06.23.23





ANNOUNCING...

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JUNIOR PARTNER...**

**THE
CLOSER
SCOTT DAVIS**

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TO CONGRATULATE
THE CLOSER TEAM AND OUR
NEWEST PARTNER,
"SCOTT "THE CLOSER," DAVIS!
WE ARE PROUD OF HIS
LEADERSHIP AND
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WELCOMED INTO THE
RANKS OF GIANTS.
CONGRATULATIONS
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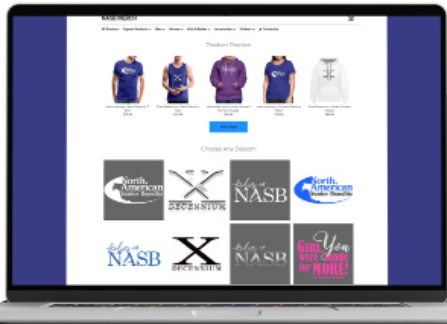
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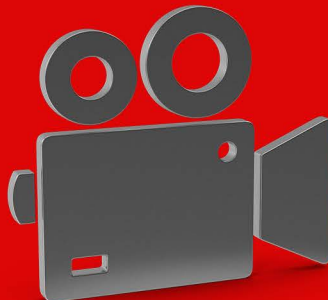
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nasb white logo - Women's Premium T-Shirt

**NEW NASB, LADIES OF NASB,
AND TEAM MERCH PAGE!**

**EVENT NEWS, INFORMATION
AND EVERYTHING NEW!**

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