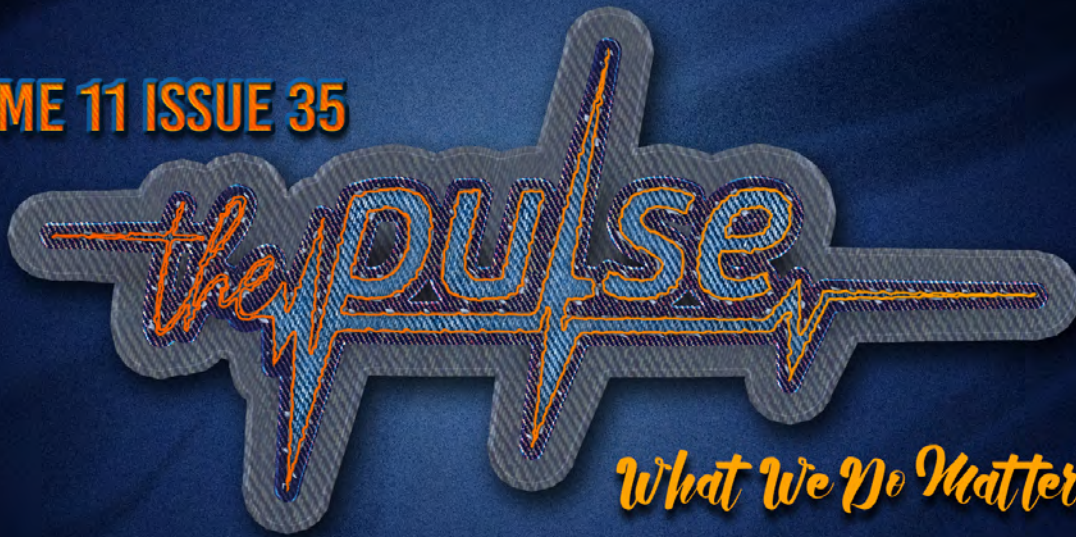


VOLUME 11 ISSUE 35



What We Do Matters!

AGENT OF THE WEEK

MIKE
"TYSON"



MIKE "TYSON" J. HAD ANOTHER HEAVYWEIGHT WEEK! HE DELIVERED A FIERCE \$25,398 IN A/P ON 38 APPS ! THE GLOVES ARE OFF AND THIS CONTENDER WILL BE HARD TO BEAT! GOOD LUCK CHALLENGERS!



NORTH AMERICAN SENIOR BENEFITS
1-866-926-9000 | NASBINC.COM
922-A HURRICANE SHOALS RD
LAWRENCEVILLE GA, 30043

Last Week's

TOP

TEAMS

\$50K+

"THE QUESTION ISN'T AT WHAT AGE I WANT TO RETIRE, IT'S AT WHAT INCOME."
- GEORGE FOREMAN

TEAM	A/P	APPS
Evan P	\$561,472	532
Chris C	\$559,163	598
Garrett H	\$503,671	539
Josh S	\$452,143	489
Keith T	\$450,481	553
Greg B	\$383,149	421
Blair O	\$365,157	342
Nick G	\$323,771	304
Ashley C	\$277,951	308
Andrew E	\$276,668	292

TEAM	A/P	APPS
Isaac S	\$237,811	283
Dusty T	\$196,826	244
Will K	\$194,484	173
Brian C	\$186,990	221
Max G III	\$146,650	154
Laura M	\$111,774	170
Garrett S	\$98,015	111
Cole T	\$97,574	103
Blythe W	\$84,309	101

TEAM	A/P	APPS
Connor E	\$82,772	71
Scott D	\$71,850	65
Naomi G	\$71,826	80
Alex C	\$69,226	79
Fred F	\$60,617	72
Maso D	\$56,903	68
James T	\$51,324	65
Buddy L	\$50,821	62
Mike J	\$50,796	38

MIKE J.



Is Our #1 App Writer

WITH 38 APPS!

\$20K-\$49,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Grayson R	\$49,971	39	Brian A	\$31,639	30	Matt F	\$24,373	28
Branden D	\$49,415	57	Derrick L	\$29,973	24	Cody P	\$23,872	19
AJ R	\$44,021	50	Storm C	\$29,925	34	Russell W III	\$22,936	23
Dennis R	\$43,374	39	Robert H	\$29,900	30	Bobby B	\$22,419	27
Bobby P	\$42,876	77	Melody T	\$29,717	31	Steven I	\$22,228	28
Dustin H	\$42,309	49	Jakob R	\$29,139	29	Adrienne M	\$21,807	18
Alex M	\$41,063	41	Danny B	\$29,050	24	Damon W	\$21,692	21
Shane R	\$40,407	42	Rafael M	\$28,919	31	Joseph E	\$21,664	30
Asia H	\$38,809	39	Abel H	\$28,748	27	Jonathan J	\$21,610	24
Kailyn B	\$36,575	36	Dylan W	\$27,995	47	Rodney G	\$21,465	14
Kyle S	\$35,949	42	Chrystal S	\$26,689	25	Grace W	\$20,727	25
Cody L	\$34,144	30	Blake N	\$26,377	28	Nate S	\$20,702	21
Xavier C	\$32,780	28	Doug H	\$24,695	9	Ryan B	\$20,665	18
Mekayla M	\$32,430	45	Mark B	\$24,580	47	Jermaine W	\$20,182	28
Josh T	\$32,150	36						

\$9K-\$19,999K

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Stephen D	\$19,198	22	Brooke M	\$14,435	17	Justin L	\$11,577	17
Jalen D	\$19,153	23	Camaron H	\$14,360	18	Gerardo M	\$11,471	9
Jaime M	\$19,010	17	Jack M	\$14,252	16	Chuekha H	\$11,428	13
Tyler K	\$18,647	9	JOE L	\$13,970	14	Lauren C	\$11,419	9
Cat B	\$18,574	15	Chris L	\$13,877	13	Jared N	\$11,157	16
Karen F	\$18,450	30	Stacye T	\$13,870	15	Mike S	\$10,956	8
David E	\$18,051	19	Hobbs J	\$13,797	16	Anthony H	\$10,901	15
Becca A	\$17,595	23	Mike R	\$13,773	11	Kyle A	\$10,734	8
Zachary F	\$17,262	18	Joe B	\$13,606	12	Katie M	\$10,690	6
Mike B	\$17,008	13	Jessica D	\$12,844	21	Matt C	\$10,688	13
Martin M	\$16,959	16	Daniel S	\$12,637	11	Mike R	\$10,539	12
Ethan S	\$16,771	12	Marcus C	\$12,634	19	Diana M	\$10,248	13
Jakob S	\$16,215	15	Mya L	\$12,624	12	Nick C	\$10,074	9
Katie K	\$16,118	19	Steven H	\$12,371	9	rex n	\$10,065	13
John H	\$15,934	15	Matt G	\$12,330	13	Bubba L	\$10,061	8
Bethany W	\$15,864	10	Jennifer E	\$12,209	13	Mark I	\$10,041	7
Eugene M	\$15,734	16	John S	\$12,169	19	Troy B	\$9,830	9
Jim H	\$15,692	12	Courtney P	\$11,810	21	Tricia B	\$9,681	10
Ali O	\$15,367	17	Candace N	\$11,794	9	Brittney P	\$9,280	7
Amy M	\$14,960	14	Gavin M	\$11,764	10	Tai S	\$9,279	13

Last Week's

10K GRAND LAND AGENTS

AGENT	A/P	APPS
Mike J	\$25,398	38
Nick G	\$21,955	18
Damon W	\$21,692	21
Fred F	\$18,771	15
Felisha L	\$16,168	9
Court L	\$15,540	10
Nichole B	\$14,966	16
Mark B	\$14,657	8
Kavel G	\$14,317	6
Naomi G	\$13,896	16
Joseph E	\$13,870	15
Ryan B	\$13,006	9
Martin M	\$12,952	10
Jim H	\$12,372	10
Katie K	\$12,200	13
DeQuentin D	\$11,996	11
Derrick L	\$11,789	12

AGENT	A/P	APPS
Branden D	\$11,653	11
Justin L	\$11,577	17
Dan M	\$11,401	8
Joe L	\$11,389	11
Courtney G	\$11,380	10
Owen M	\$11,321	14
Cliff S	\$11,255	11
Parker T	\$11,112	10
Mike B	\$11,104	9
Xavier C	\$10,912	10
Kyle A	\$10,734	8
Ali O	\$10,614	9
Robert H	\$10,463	13
Chamberlain O	\$10,368	3
Zach G	\$10,359	9
Sam P	\$10,289	11
James A	\$10,242	8

**"DON'T COUNT THE DAYS,
MAKE THE DAYS COUNT."
- MUHAMMAD ALI**

LAST WEEK'S TOP PRODUCERS

DOUBLE DIGIT APP WRITERS HIGHLIGHTED

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Mike J	\$25,398	38	Steven C	\$9,872	9	Stephen D	\$7,577	6
Nick G	\$21,955	18	Bobby B	\$9,763	14	Katie M	\$7,368	3
Damon W	\$21,692	21	Gerardo P	\$9,683	8	Adonis D	\$7,246	11
Fred F	\$18,771	15	Nick R	\$9,638	9	Lisa H	\$7,107	6
Felisha L	\$16,168	9	Ty K	\$9,216	4	Alicia G	\$7,085	9
Court L	\$15,540	10	Spencer V	\$9,144	9	Michael C	\$7,082	10
Nichole B	\$14,966	16	Carlos FV	\$9,122	7	Cameron H	\$7,061	6
Mark B	\$14,657	8	Logan Y	\$9,049	10	Mikal R	\$7,049	6
Kavel G	\$14,317	6	Joshua O	\$9,028	7	Chad S	\$7,024	7
Naomi G	\$13,896	16	Alex M	\$9,010	8	Brad S	\$7,000	7
Joseph E	\$13,870	15	Sergio D	\$9,010	8	Carlos M	\$6,976	8
Ryan B	\$13,006	9	Joe H	\$8,834	12	John H	\$6,885	5
Martin M	\$12,952	10	Valeska P	\$8,777	9	Matt R	\$6,839	5
Jim H	\$12,372	10	Kristin M	\$8,745	9	Shelley B	\$6,797	6
Katie K	\$12,200	13	Hobbs J	\$8,630	9	Dima F	\$6,796	6
DeQuentin D	\$11,996	11	Christian A	\$8,622	9	Brandon G	\$6,660	10
Derrick L	\$11,789	12	Mya L	\$8,514	10	Jack G	\$6,658	7
Branden D	\$11,653	11	Cat B	\$8,500	6	Brandi B	\$6,627	5
Justin L	\$11,577	17	Jakob S	\$8,494	8	Tonia B	\$6,569	7
Dan M	\$11,401	8	Daniel K	\$8,465	5	Alanna N	\$6,480	5
Joe L	\$11,389	11	Chris R	\$8,464	6	Lucas S	\$6,392	7
Courtney G	\$11,380	10	Rebekah H	\$8,450	10	Kameron H	\$6,374	6
Owen M	\$11,321	14	Mike R	\$8,333	7	Jennifer E	\$6,307	6
Cliff S	\$11,255	11	Zachary F	\$8,320	6	Stacye T	\$6,272	7
Parker T	\$11,112	10	David E	\$8,261	12	James C	\$6,256	4
Mike B	\$11,104	9	Sheena G	\$8,052	10	Titus H	\$6,228	5
Xavier C	\$10,912	10	Etta L	\$8,016	18	Rae R	\$6,220	3
Kyle A	\$10,734	8	Joseph C	\$7,963	9	Nick D	\$6,219	5
Ali O	\$10,614	9	Taylor M	\$7,960	8	Brooke M	\$6,195	6
Robert H	\$10,463	13	Tissany A	\$7,910	10	Brenden L	\$6,193	5
Chamberlain O	\$10,368	3	Henna A	\$7,893	8	John M	\$6,182	6
Zach G	\$10,359	9	Carter P	\$7,881	10	Steven I	\$6,175	10
Sam P	\$10,289	11	Candace N	\$7,778	4	Amanda L	\$6,158	5
James A	\$10,242	8	Emerson F	\$7,721	7	Chris H	\$6,120	7

LAST WEEK'S TOP PRODUCERS

DOUBLE DIGIT APP WRITERS HIGHLIGHTED

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Krystle H	\$6,114	6	Jere M	\$5,171	5	Karen F	\$4,280	5
Lori L	\$6,084	5	Lynn F	\$5,167	7	Cris D	\$4,270	8
Kyle S	\$6,024	8	Danielle S	\$5,085	4	Kenina Y	\$4,266	5
Avery P	\$6,012	6	Jaime M	\$5,060	4	Ashton M	\$4,255	3
Mason D	\$6,000	5	Samantha R	\$5,055	3	Missy K	\$4,245	2
Karim M	\$6,000	5	Parker S	\$4,994	5	Dawn G	\$4,241	5
Teasia M	\$5,933	4	Jay V	\$4,963	7	Semenya J	\$4,230	5
Mike O	\$5,904	4	Taylor R	\$4,955	8	Pascual	\$4,228	7
Amanda L	\$5,902	7	Russell W III	\$4,932	6	Rafael M	\$4,205	4
Courtney P	\$5,868	11	Beverley C	\$4,918	4	Donna T	\$4,203	3
David W	\$5,785	3	Louden H	\$4,907	8	Becca A	\$4,195	5
Antonio I	\$5,762	6	Solon S	\$4,858	6	Dylan L	\$4,195	5
Troy B	\$5,710	5	Caleb B	\$4,812	6	Janard H	\$4,174	4
Chris M	\$5,700	5	Ronnie B	\$4,810	4	Kailyn B	\$4,140	3
Trina C	\$5,678	6	Nate C	\$4,806	5	Moe H	\$4,138	3
Jared N	\$5,677	7	Tyler E	\$4,800	4	Kathleen I	\$4,131	6
Tyler K	\$5,661	5	Yolanda L	\$4,797	3	Mick P	\$4,120	4
Kyle G	\$5,622	6	Adrienne M	\$4,777	4	Isaac R	\$4,110	2
Shay J	\$5,601	3	Lauren S	\$4,774	7	Amber H	\$4,096	4
Brenna K	\$5,548	4	Alex P	\$4,758	6	Connor H	\$4,068	2
Brittney P	\$5,543	4	Ann B	\$4,697	6	Andres R	\$4,053	6
LaQuanda S	\$5,523	3	Jasmine R	\$4,695	8	Anthony K	\$4,038	4
Mitch B	\$5,507	7	Savannah S	\$4,689	4	Shannan M	\$4,037	4
Joshua T	\$5,496	4	Gavin M	\$4,608	4	Justin B	\$4,037	2
Ryan D	\$5,490	6	Bill D	\$4,605	4	Dylan W	\$4,034	8
Michael M	\$5,417	5	Stefanie R	\$4,600	5	Diana M	\$4,029	5
Ladasha R	\$5,379	15	Mark I	\$4,493	3	Walter G	\$4,022	5
Ethan S	\$5,370	4	Ineida A	\$4,479	2	Storme C	\$4,000	8
Patrick W	\$5,354	5	Matthew D	\$4,473	4	Shelby G	\$3,985	5
Evan M	\$5,353	5	Matt W	\$4,427	4	Windy T	\$3,970	5
Grace S	\$5,301	2	Brandon R	\$4,425	6	Ariana G	\$3,965	4
Pierce M	\$5,286	6	Brittany B	\$4,310	4	Theresa F	\$3,964	2
Tanner R	\$5,263	3	Brianna L	\$4,286	5	Mikey B	\$3,950	4
Jonathan M	\$5,250	3	Elizabeth C	\$4,283	9	Hawken S	\$3,918	6






LAST WEEK'S TOP PRODUCERS

DOUBLE DIGIT APP WRITERS HIGHLIGHTED

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Anis B	\$3,889	3	Mike D	\$3,500	3	Dylan B	\$3,155	3
Paul R	\$3,864	3	Madison K	\$3,492	3	Camaron H	\$3,150	4
Evelyng M	\$3,855	6	Grace W	\$3,488	8	Jacob W	\$3,150	3
Maria B	\$3,850	4	Mariah R	\$3,486	2	Anthony H	\$3,135	5
Cody P	\$3,838	4	Ashley M	\$3,428	5	Sydney F	\$3,128	1
Matt C	\$3,831	4	Daryl P	\$3,426	4	Chirstie N	\$3,120	4
Marriane R	\$3,828	3	Rodney I	\$3,423	4	Mario R	\$3,113	4
Trevor S	\$3,827	4	buddy I	\$3,420	4	Cody L	\$3,112	4
Josiah A	\$3,800	4	Callie W	\$3,408	6	Cliff C	\$3,110	3
Buck M	\$3,792	4	Gary P	\$3,402	7	Lisa S	\$3,101	4
Stewart H	\$3,789	4	Colby A	\$3,373	8	Nikki L	\$3,096	5
Bill E	\$3,748	5	Daniel L	\$3,361	2	Rachel J	\$3,095	6
Chelsea P	\$3,702	3	Matt C	\$3,344	3	Brian A	\$3,080	5
Milton B	\$3,700	3	Riley P	\$3,322	3	Marvin O	\$3,076	3
Zachary K	\$3,698	4	Latoya B	\$3,292	4	Tracy S	\$3,075	2
Ashley T	\$3,696	6	Bubba L	\$3,285	3	Zamantha M	\$3,072	7
Amy M	\$3,690	4	Kelsey W	\$3,278	9	Alex M	\$3,063	2
Greg D	\$3,684	6	Nick C	\$3,278	3	Bryson Sisk	\$3,054	4
Blake N	\$3,652	3	Candy B	\$3,250	6	Thomas B	\$3,048	9
Mike T	\$3,643	2	Zamir M	\$3,247	4	AJ R	\$3,042	4
Lana F	\$3,604	4	Donnie D	\$3,240	8	Linda S	\$3,020	7
Kim R	\$3,603	2	Geoffrey B	\$3,225	4	Joey H	\$3,020	6
David E	\$3,585	2	Sherry L	\$3,214	4	Connor L	\$3,018	4
Chris N	\$3,576	3	Mike R	\$3,201	5	Will B	\$3,001	3
Jack M	\$3,564	3	Jonathan S	\$3,196	3	Josiah M	\$3,000	3
Brett M	\$3,553	4	John G	\$3,157	4	Jeremy P	\$3,000	3
Robert H	\$3,540	2						

"A CHAMPION IS SOMEONE WHO GETS UP
WHEN HE CAN'T." - JACK DEMPSEY

UPCOMING EVENTS

	ULTIMATE FINAL EXPENSE CHAMPIONSHIP	NATIONWIDE	GOING ON NOW
	REGIONAL CONVENTION - NC	WILMINGTON NORTH CAROLINA	OCTOBER 13TH-14TH
	REGIONAL CONVENTION - OH	CLEVELAND OHIO	OCTOBER 21ST-22ND
	REGIONAL CONVENTION - TX	HOUSTON TEXAS	OCTOBER 28TH
	DECENNIUM NASB NATIONAL CONVENTION	ATHENS GEORGIA	JANUARY 12TH-14TH



IMPORTANT UPDATE!

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ATHENS, GEORGIA

DECENNIIUM

JANUARY 12-14, 2023



2023 NASB NATIONAL CONVENTION

500+
COLLEAGUES IN
ATTENDANCE!

**EARLY
BIRD
\$30**

THURSDAY, OCTOBER 13TH

MAIN SESSION 1
8:30AM-12:30PM

LUNCH
12:30PM-1:30PM

MAIN SESSION 2
1:30PM-5:30PM

HAPPY HOUR
5:30PM-7:00PM

(INCLUDES LIGHT RECEPTION W/COCKTAILS)

FRIDAY, OCTOBER 14TH

MAIN SESSION 3
8:30AM-10:00AM

BREAKOUT SESSIONS
10:30AM-3:30PM

MAIN SESSION 4
3:45PM-5:00PM

**LEARN FROM TOP PRODUCERS AND BUILDERS IN
THE NATION! SPEAKERS INCLUDE 6&7 FIGURE EARNERS!**

FALL REGIONAL SUMMIT

OCTOBER 13TH-14TH

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REGISTER ONLINE!

**SIGN UP BEFORE 9/9/2022
AND GET A FREE GIFT BAG
AT REGISTRATION AND
RESERVED TABLE SEATING
CLOSE TO THE STAGE!**



**ALL BREAKOUT CLASSES WILL BE RUN ON DAY 2
**LUNCH & BEVERAGES (COFFEE & TEA)
INCLUDED BOTH DAYS

DEADLINE

**REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE
FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!**

**OCTOBER
27TH - 28TH**

ARISE

NASB REGIONAL CONVENTION - TEXAS



OCTOBER 27TH - LAUNCH PARTY

**ROSE ROOFTOP BAR
20 WATERWAY AVE
THE WOODLANDS, TX 77380**

OCTOBER 28TH - MEETING

**WATERWAY MARRIOTT
1601 LAKE ROBBINS DR.,
THE WOODLANDS, TX 77380**

OCTOBER 28TH - AFTER PARTY

**HYATT CENTRIC ROOFTOP BAR
9595 SIX PINES DR
THE WOODLANDS, TX 77380**



MONTH DAY YEAR HOUR MIN
OCT 22 2022 AM 09:00

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North American Senior Benefits





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