

**INASB** **INASB**

**NORTH AMERICAN SENIOR BENEFITS** **NORTH AMERICAN SENIOR BENEFITS**

**WHAT WE DO MATTERS** **WHAT WE DO MATTERS**



North American Senior Benefits



*Craig Harvey*  
President of NASB

*Lance Perry*  
Chief Executive Officer

**the pulse**

VOLUME 11 - ISSUE 22

**NASB**

**THE PULSE** **WHAT WE DO MATTERS**

HARVEY

**AGENT OF THE WEEK**

**AGENT OF THE WEEK** **AGENT OF THE WEEK**

**JAMILA W AKA YOUNG MULA** **JAMILA W AKA YOUNG MULA**



North American Senior Benefits



**NORTH AMERICAN SENIOR BENEFITS** **NORTH AMERICAN SENIOR BENEFITS**

**300**

NASB AGENT OF THE WEEK

*Jamila W*  
Agent of The Week

**15APPS** **TEAM 300**

**\$25,268 AP ON 15 APPS**

AHOO *Lance Perry* Chief Executive Officer **25,268**

**JAMILA W. YOUNG MULA** **JAMILA W. YOUNG MULA**

JAMILA W., AKA: YOUNG MULA, WAS PRINTING HER OWN "MULA" LAST WEEK. SHE WROTE A LUCRATIVE \$25,268 ON 15 PRICELESS POLICIES! AMAZING WORK JAMILA, YOU ARE INVALUABLE TO NASB!

**JAMILA W. AKA: YOUNG MULA**



NORTH AMERICAN SENIOR BENEFITS  
922-A HURRICANE SHOALS RD  
LAWRENCEVILLE GA, 30043  
1-866-926-9000 | NASBNATION.COM



# LAST WEEK'S TOP TEAMS

## \$50k+

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Chris C	\$522,339	566	Brian C	\$200,420	230	Alex C	\$81,084	96
Keith T	\$511,137	577	Blair O	\$197,828	189	Joe L	\$75,268	79
Garrett H	\$454,375	485	Buddy L	\$193,238	158	Scott D	\$71,314	79
Isaac S	\$393,658	388	Nick G	\$166,043	170	Corey B	\$63,582	30
Josh S	\$386,496	412	Cole T	\$140,617	174	James T	\$58,382	51
Evan P	\$364,727	326	Laura M	\$119,380	170	Shane R	\$58,099	73
Greg B	\$324,027	336	Blythe W	\$117,250	149	Dustin H	\$56,098	64
Ashley C	\$248,248	239	Rafael M	\$109,319	108	Jakob R	\$51,432	46
Dusty T	\$237,973	270	Garrett S	\$101,965	105	Mekayla M	\$51,014	41
Andrew E	\$203,447	211	Will K	\$93,734	99	Naomi G	\$50,716	40





# \$20k-\$49,999k

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Steven H	\$47,899	34	Dylan W	\$32,060	35	Bobby P	\$26,588	46
Mason D	\$45,824	41	Dennis R	\$31,823	40	Cody L	\$23,719	24
Linda S	\$43,252	38	Asia H	\$31,513	29	Ryan B	\$23,516	28
Ahmadou C	\$42,837	38	Doug H	\$30,889	16	Matt F	\$23,464	27
Mitch B	\$41,937	37	Jared N	\$30,862	38	Brooke M	\$23,361	14
Connor E	\$41,209	36	Joe B	\$30,360	25	Marvin O	\$23,043	36
Kobe T	\$41,206	10	Blake N	\$29,861	27	David E	\$22,692	25
Kailyn B	\$40,608	45	Chrystal G	\$29,696	56	Bryson S	\$22,072	18
Abel H	\$34,833	38	Danny B	\$29,222	26	Becca A	\$21,948	18
Derrick L	\$34,397	30	Rodney G	\$28,980	34	Jack M	\$21,532	20
Joseph P	\$33,799	30	Grace W	\$28,816	25	Melody T	\$20,965	27
Mike J	\$33,556	19	Tai S	\$28,628	21	Jeremy P	\$20,387	18
Carlos FV	\$33,003	29	Mark B	\$27,809	25	Anthony H	\$20,332	21
Eric G	\$32,612	35	Fred F	\$27,126	51	Phillip J	\$20,332	36
Storm C	\$32,574	32	Russell W III	\$26,930	28	Troy B	\$20,082	15
Stephen D	\$32,091	35						

# \$9k-\$19,999k

TEAM	A/P	APPS	TEAM	A/P	APPS	TEAM	A/P	APPS
Jalen D	\$19,601	19	Stephanie J	\$14,308	14	Ali O	\$11,552	9
Max G III	\$19,285	21	Brenden L	\$14,057	7	Steven I	\$11,393	16
Bethany W	\$18,863	17	Joseph E	\$13,634	6	Hobbs J	\$11,320	12
Josh T	\$18,627	22	Jaime M	\$13,611	13	Tyler K	\$11,190	16
Matt C	\$18,074	16	Zachary F	\$13,610	21	Tiffany T	\$11,037	6
Will B	\$17,392	18	Matt G	\$13,496	12	Stacye T	\$10,872	10
Mike R	\$16,715	10	Jim H	\$13,452	13	Michael S	\$10,592	7
Courtney P	\$16,461	18	Mike S	\$13,164	11	Bubba L	\$10,314	21
Dennis D	\$16,362	13	Chuekha H	\$13,058	9	Adrienne M	\$10,309	10
AJ R	\$16,260	17	Josiah M	\$13,015	11	John S	\$10,058	10
Corey S	\$16,243	20	Jessica D	\$12,883	15	Cameron D	\$9,866	5
Grayson R	\$15,490	15	Camaron H	\$12,647	16	Jakob S	\$9,608	10
Gavin M	\$15,473	19	Xavier C	\$12,382	12	Nick C	\$9,558	10
Cat B	\$15,306	15	REX N	\$12,248	13	Brittney P	\$9,444	15
Daniel S	\$15,237	15	Chris L	\$12,101	18	Janard H	\$9,213	13
Larry G	\$14,936	13	Casey W	\$11,748	8			



# LAST WEEK'S \$10K GRAND LAND AGENTS

AGENT	A/P	APPS
Corey B	\$38,456	11
Jamila W	\$25,268	15
Steven H	\$15,022	9
Mike J	\$14,716	11
Stephanie J	\$13,992	8
Dylan O	\$12,885	11
Carlos FV	\$12,728	8
Joe L	\$12,537	9
Wanda L	\$12,330	8
Gerardo P	\$12,283	12
Will B	\$12,210	8
Shyla B	\$11,905	9

AGENT	A/P	APPS
Jim H	\$11,580	12
Beverley C	\$11,569	11
Ali O	\$11,552	9
Joe E	\$11,535	4
Storme C	\$11,532	8
Robert H	\$11,184	9
Jay V	\$10,999	14
Cameron K	\$10,862	6
Jared N	\$10,796	9
Lauren F	\$10,791	8
Donnie D	\$10,564	16
Joey D	\$10,122	11





# LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS
Corey B	\$38,456	11
Jamila W	\$25,268	15
Steven H	\$15,022	9
Mike J	\$14,716	11
Stephanie J	\$13,992	8
Dylan O	\$12,885	11
Carlos FV	\$12,728	8
Joe L	\$12,537	9
Wanda L	\$12,330	8
Gerardo P	\$12,283	12
Will B	\$12,210	8
Shyla B	\$11,905	9
Jim H	\$11,580	12
Beverley C	\$11,569	11
Ali O	\$11,552	9
Joe E	\$11,535	4
Storme C	\$11,532	8
Robert H	\$11,184	9
Jay V	\$10,999	14
Cameron K	\$10,862	6
Jared N	\$10,796	9
Lauren F	\$10,791	8
Donnie D	\$10,564	16
Joey D	\$10,122	11
Spencer V	\$9,890	10
Dylan W	\$9,885	13
Cameron D	\$9,866	11
Russell W III	\$9,708	6
Mark B	\$9,666	7
Buck M	\$9,600	4
Ahmadou C	\$9,593	7
Carter P	\$9,588	9
Jacob W	\$9,400	6
David E	\$9,271	24

AGENT	A/P	APPS
Chris N	\$9,256	5
Robert B	\$9,149	7
Damon W	\$8,912	5
Ashley B	\$8,788	7
Brittney P	\$8,781	13
Joe B	\$8,679	5
Naomi G	\$8,594	11
Mike T	\$8,562	8
Lana F	\$8,502	5
Edith L	\$8,502	6
Ryan B	\$8,397	7
Nick D	\$8,071	9
Adonis D	\$8,025	9
Trevor S	\$7,985	6
Nate S	\$7,969	7
Madison K	\$7,881	5
Jaime M	\$7,838	7
Willie F	\$7,803	4
Allie W	\$7,782	5
Cameron W	\$7,715	7
Ashton M	\$7,708	7
Stacye T	\$7,548	7
Rachel J	\$7,545	8
Brittany F	\$7,488	7
Mike R	\$7,459	5
Steven C	\$7,425	7
Carlos M	\$7,344	5
Chris H	\$7,285	4
Chamberlain O	\$7,276	8
Jordan H	\$7,271	7
Robbie M	\$7,254	2
Troy B	\$7,180	6
Dima F	\$7,149	7
Joshua O	\$7,122	3

AGENT	A/P	APPS
Josh W	\$7,087	6
Chrystal G	\$7,004	10
Diego G	\$6,908	6
Laquanda S	\$6,890	13
Emmanuel C	\$6,843	4
Danielle N	\$6,812	3
Art T	\$6,801	19
Michael S	\$6,800	3
Ann B	\$6,773	7
James C	\$6,732	5
Whitney H	\$6,666	5
Andres R	\$6,583	7
Brian C	\$6,579	7
Jess H	\$6,520	4
Alan M	\$6,495	4
Ryan McG	\$6,495	3
Cody L	\$6,426	8
Heather D	\$6,406	4
Dennis R	\$6,396	7
Joe H	\$6,325	6
Ladasha R	\$6,257	7
Katie M	\$6,256	6
Garrett H	\$6,114	10
Stephen D	\$6,106	8
Brandi B	\$6,043	6
DeQuentin D	\$6,031	3
Courtney G	\$5,985	9
Mitch B	\$5,914	7
Josiah M	\$5,912	7
Hobbs J	\$5,890	6
Lee C	\$5,856	4
Shelley B	\$5,773	6
Jack G	\$5,772	5
Theresa F	\$5,760	13

# LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Zamantha M	\$5,749	2	Lauren J	\$4,907	5	Patrick W	\$4,241	4
Cat B	\$5,748	5	David W	\$4,896	5	Jenn K	\$4,228	3
Jakob R	\$5,744	7	Cameron B	\$4,893	5	Amber H	\$4,216	4
Cameron H	\$5,677	6	Rafael M	\$4,881	5	Chad A	\$4,213	5
Grace W	\$5,652	2	Sarah A	\$4,870	4	Diana M	\$4,205	5
Jimmy W	\$5,648	5	Kayla K	\$4,849	2	Jordan S	\$4,200	8
Titus H	\$5,633	5	Brandon R	\$4,833	4	Chad S	\$4,200	5
Mason D	\$5,621	2	Kain A	\$4,808	6	Callie W	\$4,190	5
Janard H	\$5,619	8	Derrick L	\$4,787	8	Joshua M	\$4,189	5
Xavier C	\$5,571	4	Kameron H	\$4,771	4	Larry G	\$4,187	2
Kristin M	\$5,539	5	Pierce M	\$4,768	4	Amanda L	\$4,176	1
John V	\$5,486	6	John S	\$4,760	4	Ashley F	\$4,172	5
Chelsea P	\$5,474	6	Dustin S	\$4,731	5	Jere M	\$4,168	4
Anthony H	\$5,396	8	Alex P	\$4,696	3	Etta L	\$4,162	3
Tyler E	\$5,353	9	Brenden L	\$4,616	2	Branden D	\$4,150	7
Tiffany T	\$5,288	4	Joseph C	\$4,581	6	Jacob P	\$4,140	5
Zachary F	\$5,281	11	John V	\$4,554	7	Mike S	\$4,100	2
Chuekha H	\$5,264	4	Mikal R	\$4,519	2	Brad K	\$4,077	6
Brian J	\$5,238	6	Phillip J	\$4,518	10	Thomas B	\$4,032	5
Jasmine R	\$5,197	14	John S	\$4,489	6	Brittany W	\$3,999	6
Joshua T	\$5,172	5	Marjorie M	\$4,486	7	Tissany A	\$3,997	4
Shay J	\$5,125	8	James A	\$4,482	5	Carter H	\$3,976	3
Elizabeth C	\$5,116	5	Eric R	\$4,481	3	Sherry L	\$3,975	4
Ronnie B	\$5,116	4	Lucas S	\$4,412	3	Daniel M	\$3,969	2
Cliff C	\$5,111	4	Kyle S	\$4,380	5	Jonathan H	\$3,954	3
Camden S	\$5,082	7	Chris J	\$4,345	6	Chris L	\$3,948	4
Cliff S	\$5,068	7	Jillian M	\$4,320	4	Michaela C	\$3,924	4
Bill E	\$5,029	5	Dan W	\$4,309	5	Aubrey W	\$3,922	4
Abel H	\$5,008	6	Becca A	\$4,306	4	Josh B	\$3,920	5
Austin J	\$5,004	6	Matt G	\$4,288	4	Dylan B	\$3,900	14
Taylor C	\$4,986	4	Jennifer A	\$4,288	4	Cameron H	\$3,896	3
Mike O	\$4,961	5	Jadon V	\$4,285	5	Daniel L	\$3,873	4
Casey W	\$4,936	5	Lisa S	\$4,272	5	Ashley M	\$3,843	4
Nick R	\$4,924	8	Jakob S	\$4,247	6	Court L	\$3,843	5



# LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Cody N	\$3,840	2	Brandon W	\$3,478	5	Monica M	\$3,213	4
Joey C	\$3,792	4	Ryan B	\$3,469	4	Alex M	\$3,211	3
Anthony J	\$3,777	3	Jack M	\$3,458	4	Owen H	\$3,211	3
Treyvun J	\$3,762	4	Eric G	\$3,444	3	Karim M	\$3,210	3
Justin R	\$3,754	4	Lynn F	\$3,420	5	Mike R	\$3,202	5
Mick P	\$3,753	2	Stacey R	\$3,414	4	Jeremy P	\$3,198	5
Henna A	\$3,744	3	Skye H	\$3,411	3	Jacqueline H	\$3,191	3
Ryan D	\$3,739	5	Ellesa C	\$3,411	3	Donnovan B	\$3,168	4
Sydney F	\$3,730	3	Taylor M	\$3,410	5	Grace S	\$3,138	4
Tonia B	\$3,710	4	Steven I	\$3,403	6	Ashley T	\$3,120	3
Steve D	\$3,710	3	Colby S	\$3,376	4	Cody W	\$3,113	6
Jorge H	\$3,684	6	Dave S	\$3,365	3	Hussein F	\$3,109	6
Jordan J	\$3,667	3	Michelle E	\$3,349	6	Courtney P	\$3,103	2
Lisa H	\$3,665	3	Connor H	\$3,346	5	Nelson C	\$3,093	3
Jonathan J	\$3,645	5	Kristin J	\$3,331	2	Louden H	\$3,081	6
Drake C	\$3,637	5	Jarod M	\$3,288	5	Karey P	\$3,077	2
Michico	\$3,618	5	Lindsay L	\$3,281	5	Jeremy P	\$3,077	2
Jimmy U	\$3,604	3	Mya LiC	\$3,272	5	Jalen D	\$3,069	3
Todd A	\$3,600	3	Bryson S	\$3,270	3	Deborah H	\$3,067	3
Candy B	\$3,560	5	Ali A	\$3,270	5	Matt R	\$3,036	1
Rodney G	\$3,540	6	Brooke M	\$3,267	3	Summer F	\$3,022	4
Ashton F	\$3,530	3	Lucas D	\$3,246	4	Maria B	\$3,019	2
Matthew D	\$3,517	3	Alex P	\$3,234	5	Luke R	\$3,000	5
Brittney C	\$3,478	2	Freddie T	\$3,225	3	John H	\$3,000	9

**DEADLINE**

**REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!**







