

North American Senior Benefits

MARCH MADNESS 2022

North American Senior Benefits

THE pulse

VOLUME 11
ISSUE 10
MARCH 11
2022

AGENT OF THE WEEK

Taylor B.

IN A FITTING TRIBUTE TO INTERNATIONAL WOMEN'S MONTH, THIS FEMME FATALE, TAYLOR B., TAKES THE SPOTLIGHT AS OUR AGENT OF THE WEEK. TAYLOR WROTE AN ASTRONOMICAL \$31,477 ON 5 APPS! CONGRATULATIONS TAYLOR!



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NORTH AMERICAN SENIOR BENEFITS
922-A HURRICANE SHOALS RD
LAWRENCEVILLE GA, 30043

MARCH MADNESS

LAST WEEKS TOP TEAMS

\$50K+ \$20K-\$49,999K

AGENT	A/P	APPS
Keith T	\$621,907	802
Evan P	\$453,252	422
Greg B	\$448,865	504
Ashley C	\$342,046	367
Chris C	\$313,438	286
Dusty T	\$312,812	398
Garrett H	\$286,722	265
Blair O	\$266,696	241
Josh S	\$254,031	234
Isaac S	\$247,635	287
Nick G	\$224,312	206
Cole T	\$170,625	212
Blythe W	\$151,794	178
Will K	\$150,354	147
Brian C	\$142,890	181
Laura M	\$141,494	126
Alex C	\$124,675	98
Buddy L	\$104,745	106
James T	\$91,896	124
Garrett S	\$91,094	86
Shane R	\$88,302	102
Scott D	\$86,941	106
Dustin H	\$65,115	73
Kailyn B	\$50,708	50
Fred F	\$50,491	77
Matt F	\$50,419	63

AGENT	A/P	APPS
Danny B	\$49,844	51
Joe L	\$49,765	56
Connor E	\$49,731	53
Jeff M	\$48,175	16
Dennis R	\$46,361	49
Rodney G	\$40,723	45
Asia H	\$36,534	30
Mekayla M	\$35,555	54
Cody L	\$35,375	34
Eric G	\$34,773	38
Bobby P	\$34,356	70
Grayson R	\$34,307	33
Jakob R	\$33,721	34
Mason D	\$33,170	32
Abel H	\$32,587	36
Jonathan J	\$32,374	32
Jalen D	\$31,311	22
Xavier C	\$30,526	29
Nate C	\$30,405	19
Naomi G	\$29,937	19
Justine M	\$29,598	51
Joe B	\$28,899	27
Christina B	\$28,612	47
Solon S	\$28,138	32
Dylan W	\$27,697	31

AGENT	A/P	APPS
Jermaine W	\$26,817	47
Gerardo M	\$26,716	21
Bobby B	\$26,066	26
Jennifer E	\$25,825	19
Ryan B	\$25,076	26
Steven H	\$24,826	24
Courtney P	\$24,807	27
Rex N	\$24,724	21
Jared N	\$24,386	35
Mike S	\$23,991	23
Jack M	\$23,834	21
Stephen D	\$23,633	23
Camaron H	\$23,352	24
Adrienne M	\$23,087	30
Zachary F	\$22,702	32
Jim H	\$22,216	23
Josiah M	\$21,893	21
Andrew E	\$21,782	37
Max G	\$21,782	37
Russell W	\$21,782	37
Corey S	\$21,532	22
Doug H	\$20,916	13
Damon W	\$20,643	19
Kyle S	\$20,505	25
Chris L	\$20,270	17

\$9K-\$19,999K



AGENT	A/P	APPS	AGENT	A/P	APPS
Bryson S	\$19,971	20	Matt C	\$14,389	13
Gavin M	\$19,062	21	Corey B	\$14,331	13
Jessica D	\$19,021	18	Karey P	\$13,922	24
Steven I	\$17,959	33	Tyler K	\$13,267	13
Bethany W	\$17,900	16	Jeremy P	\$12,898	21
Mark B	\$17,775	20	Brenden L	\$12,694	5
Tracy E	\$17,647	21	Chrystal G	\$12,414	12
John S	\$17,566	19	Carlos FV	\$12,263	19
Lauren C	\$17,540	14	Ingrid B	\$11,389	27
Dennis D	\$17,205	23	Meaghan S	\$11,350	13
Josh T	\$17,189	48	Brittney P	\$11,340	11
Marvin O	\$16,312	27	Windy T	\$10,974	30
Derrick L	\$15,678	18	Rachel J	\$10,721	7
Troy B	\$15,664	15	Brooke M	\$10,662	13
Cody W	\$15,538	18	David E	\$10,273	8
Joseph E	\$15,203	11	Leena W	\$9,288	17
Tiffany T	\$15,184	22	Marcus C	\$9,193	12
Melody T	\$15,136	12	Peyton A	\$9,186	20

LAST WEEKS TOP APP WRITERS

KRISTIN J & REGINE C

WITH 24 APPS!

LAST WEEKS \$10K GRAND LAND AGENTS

AGENT	A/P	APPS
Taylor B	\$31,477	5
Damon W	\$20,643	19
Nate C	\$14,927	7
Taylor M	\$14,609	13
David W	\$13,482	10
Steven C	\$13,310	14
Nikki L	\$13,220	18
Kristin J	\$13,175	24
Sam P	\$12,986	11
Brenden L	\$12,694	5
Tommy T	\$12,516	12
Jonathan J	\$12,277	10
Cody N	\$12,010	9
Brandi B	\$12,005	3
Solon S	\$11,968	13
Joe L	\$11,912	11
Nelson C	\$11,549	14
Shawn T	\$11,488	13

AGENT	A/P	APPS
Mike J	\$11,407	8
Jimmy U	\$11,255	9
Justin R	\$11,245	7
Cameron K	\$11,133	7
Cassie K	\$11,028	6
Brooke M	\$10,983	6
William D	\$10,948	9
Jared N	\$10,882	15
Alex P	\$10,563	6
Lucas S	\$10,541	12
Xavier C	\$10,511	8
Caleb W	\$10,260	6
Anthony H	\$10,248	8
Brittany F	\$10,093	8
Tyler E	\$10,059	11
Meaghan S	\$10,015	13
Mikal R	\$10,014	10

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS
Taylor B	\$31,477	5
Damon W	\$20,643	19
Nate C	\$14,927	7
Taylor M	\$14,609	13
David W	\$13,482	10
Steven C	\$13,310	14
Nikki L	\$13,220	18
Kristin J	\$13,175	24
Sam P	\$12,986	11
Brenden L	\$12,694	5
Tommy T	\$12,516	12
Jonathan J	\$12,277	10
Cody N	\$12,010	9
Brandi B	\$12,005	3
Solon S	\$11,968	13
Joe L	\$11,912	11
Nelson C	\$11,549	14
Shawn T	\$11,488	13
Mike J	\$11,407	8
Jimmy U	\$11,255	9
Justin R	\$11,245	7
Cameron K	\$11,133	7
Cassie K	\$11,028	6
Brooke M	\$10,983	6
William D	\$10,948	9
Jared N	\$10,882	15
Alex P	\$10,563	6
Lucas S	\$10,541	12
Xavier C	\$10,511	8
Caleb W	\$10,260	6
Anthony H	\$10,248	8
Brittany F	\$10,093	8
Tyler E	\$10,059	11

AGENT	A/P	APPS
Meaghan S	\$10,015	13
Mikal R	\$10,014	10
Skye H	\$9,984	11
Jaime M	\$9,866	11
Earlene B	\$9,837	8
Mike B	\$9,783	5
James C	\$9,778	7
Nick G	\$9,477	5
Jasmine R	\$9,238	15
Dylan W	\$9,209	11
Jalen D	\$9,185	5
Ashley F	\$9,172	12
Mark B	\$9,119	10
Amanda L	\$9,102	4
Zamantha M	\$9,009	12
Camaron H	\$8,743	11
Naomi G	\$8,728	12
Corey B	\$8,725	7
Nick R	\$8,675	5
Cameron H	\$8,637	9
John V	\$8,606	9
Wanda L	\$8,592	8
Jim H	\$8,568	8
Mark I	\$8,492	8
Bryson S	\$8,444	7
Kristin M	\$8,245	7
John V	\$8,180	11
Cody W	\$8,167	9
Ryan B	\$8,121	7
Ryan B	\$8,111	6
Zaxery F	\$8,037	4
Pat L	\$8,030	11
Court L	\$7,972	7

AGENT	A/P	APPS
Milton B	\$7,952	4
Chelsea P	\$7,944	8
Josh H	\$7,799	8
Jessica D	\$7,764	11
Bobby B	\$7,764	7
Jacqueline H	\$7,691	7
Jason B	\$7,518	5
Abel H	\$7,495	6
Rodney I	\$7,449	7
Tamekia W	\$7,422	6
Brittney P	\$7,299	9
Steven I	\$7,296	8
Joseph E	\$7,251	7
Rodney G	\$7,227	6
Bethany W	\$7,188	6
Kailyn B	\$7,115	5
Shay J	\$7,109	11
Christina B	\$7,004	7
Windy T	\$6,988	22
Derek F	\$6,900	5
Brittany W	\$6,879	11
Mya LiC	\$6,869	7
Joe H	\$6,868	7
Storme C	\$6,856	7
Zach L	\$6,793	14
Dajon T	\$6,759	5
Rachel J	\$6,758	4
Michelle J	\$6,659	7
Teasia M	\$6,620	13
Melody T	\$6,588	5
Connor E	\$6,557	6
Marcus C	\$6,554	6
Dennis R	\$6,550	6

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS
Tracy E	\$6,511	10
Dale B	\$6,504	6
Brittney B	\$6,470	6
Adonis D	\$6,458	8
Gerardo M	\$6,420	5
KC K	\$6,412	13
Mike O	\$6,393	4
Laquanda S	\$6,355	6
Gavin M	\$6,353	7
Nick D	\$6,333	11
Zachary F	\$6,307	7
Bill E	\$6,306	6
Jadon V	\$6,280	5
Jessica D	\$6,232	6
Candace N	\$6,198	6
Treasure S	\$6,191	5
Jordan H	\$6,166	5
Matt G	\$6,131	4
Jakob S	\$6,108	14
Matthew D	\$6,077	7
Jamie R	\$6,074	2
Tonia B	\$6,049	7
Spencer V	\$5,994	5
Jacob W	\$5,966	6
Courtney P	\$5,947	6
Henna A	\$5,921	5
Christian A	\$5,882	8
Tiffany T	\$5,860	9
Mason D	\$5,857	4
Cleta V	\$5,840	14
Mick P	\$5,808	6
Chris L	\$5,796	5
Ali O	\$5,791	6

AGENT	A/P	APPS
Steven P	\$5,786	5
Ronnie B	\$5,779	7
Cody P	\$5,768	6
Tyler S	\$5,748	5
Jennifer E	\$5,743	4
James A	\$5,702	5
Lauren S	\$5,689	7
Krystle H	\$5,670	5
Dylan O	\$5,606	6
Toni H	\$5,596	7
Brad K	\$5,578	6
Tim DeF	\$5,572	4
Tyler K	\$5,564	5
Zamir M	\$5,557	5
Janard H	\$5,536	6
Brian P	\$5,494	5
Ladasha R	\$5,470	4
Javier O	\$5,467	6
Diana M	\$5,429	4
Dieon T	\$5,378	6
Karen F	\$5,348	7
Troy B	\$5,316	5
Jonathan M	\$5,308	3
Laura K	\$5,288	4
Jacobee P	\$5,265	7
Ethan S	\$5,237	3
Art Thomas	\$5,214	6
Brenna K	\$5,213	4
Mike E	\$5,148	10
Jermaine W	\$5,123	8
Parker S	\$5,047	12
Blaise A	\$5,040	3
Brad S	\$5,028	5

AGENT	A/P	APPS
Colby S	\$5,020	4
Thomas B	\$5,002	10
Jackie M	\$4,999	4
Blythe W	\$4,994	3
Shelley B	\$4,970	5
Lori L	\$4,934	5
Stephen D	\$4,860	7
David E	\$4,803	4
Alan M	\$4,779	4
Bryan B	\$4,764	5
Ineida A	\$4,763	5
Hobbs J	\$4,760	7
Stacey E	\$4,748	5
Dylan B	\$4,693	16
AJ R	\$4,678	7
Ashley M	\$4,656	4
Cameron D	\$4,656	4
Gerardo P	\$4,641	5
Iletha W	\$4,622	5
Alex P	\$4,600	3
Jamal B	\$4,586	5
Eric G	\$4,577	7
Elizabeth C	\$4,573	5
Katie M	\$4,544	6
Brad S	\$4,500	6
Peyton A	\$4,493	4
Kyle A	\$4,455	3
Courtney G	\$4,440	7
Andrew R	\$4,437	3
Greg D	\$4,432	4
JP P	\$4,426	11
Jamila W	\$4,417	3
Codie N	\$4,416	3

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Cameron W	\$4,411	2	Robin M	\$3,990	3	Telissa A	\$3,563	3
Willie F	\$4,409	4	Kelby C	\$3,988	3	Ron T	\$3,540	3
John M	\$4,400	4	Callie W	\$3,986	8	Alec A	\$3,536	3
Carlos FV	\$4,400	3	Roger G	\$3,980	4	Amanda F	\$3,530	7
Joel F	\$4,371	7	Diego G	\$3,975	2	Madison K	\$3,524	4
Tricia B	\$4,366	3	Seantae W	\$3,963	3	Chris L	\$3,514	3
Tori W	\$4,332	3	Mike C	\$3,953	4	Savannah S	\$3,499	3
Sherry L	\$4,328	3	Michael M	\$3,934	4	Hunter C	\$3,495	2
Will K	\$4,327	3	Kobe T	\$3,905	4	Lee C	\$3,480	2
Derek P	\$4,300	7	Nick H	\$3,890	5	Robbie M	\$3,454	3
Derrick L	\$4,289	7	Austin W	\$3,848	10	Sarah N	\$3,451	4
Chelsea D	\$4,277	3	Lauren C	\$3,835	2	Clay W	\$3,431	4
Eugene M	\$4,272	4	Derek P	\$3,822	5	Jordan J	\$3,414	5
Cristian S	\$4,209	3	Telissa A	\$3,790	3	Jordan J	\$3,414	5
Cody L	\$4,194	6	Robert B	\$3,780	3	Victoria T	\$3,404	2
Candice S	\$4,160	3	Whitney H	\$3,771	5	Nate S	\$3,390	3
Donna T	\$4,129	10	Bryan T	\$3,757	4	Jarod M	\$3,387	4
Gray B	\$4,120	4	Maria B	\$3,754	8	Caleb R	\$3,387	4
Dan W	\$4,110	2	Arnaud C	\$3,730	5	Jorge H	\$3,337	3
Chris W	\$4,102	4	Kat M	\$3,724	4	Zamir M	\$3,336	4
Chris W	\$4,102	4	Mayla M	\$3,682	3	Joe V	\$3,333	3
Josh C	\$4,087	6	Hunter C	\$3,678	6	Kain A	\$3,331	4
Kayla K	\$4,080	5	Tonya K	\$3,662	3	Pierce M	\$3,288	4
Adrienne M	\$4,077	6	Hanan M	\$3,630	5	Maria B	\$3,283	5
Andres R	\$4,074	7	Walter G	\$3,630	3	Joey D	\$3,260	3
Regine C	\$4,072	24	Bill E	\$3,614	3	Zach G	\$3,241	3
Dustin H	\$4,055	6	Dennis D	\$3,611	5	Chamberlain O	\$3,237	3
Jayson S	\$4,045	4	Jeremy P	\$3,610	4	Elizabeth R	\$3,204	5
Rodney P	\$4,029	6	Mike T	\$3,607	4	Brooke H	\$3,204	4
Jack M	\$4,016	4	Donnovan B	\$3,597	10	Garrett H	\$3,186	3
Jere M	\$4,012	7	Patrick W	\$3,590	4	Chad T	\$3,151	5
Damon H	\$4,012	5	Doug H	\$3,583	4	Ellesa C	\$3,128	4
Karyn S	\$4,011	5	Teddy H	\$3,573	5	Andrew K	\$3,118	6

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Claudia S	\$3,111	3	Charles U	\$3,040	4	Glory I	\$3,007	4
Dale B	\$3,096	4	Nick R	\$3,020	5	Michaela H	\$3,004	7
Christian J	\$3,089	10	Kelly D	\$3,020	4	Nick S	\$3,000	4
Josiah M	\$3,072	3	Deborah H	\$3,018	4	Austin J	\$3,000	3
Ann B	\$3,065	7						

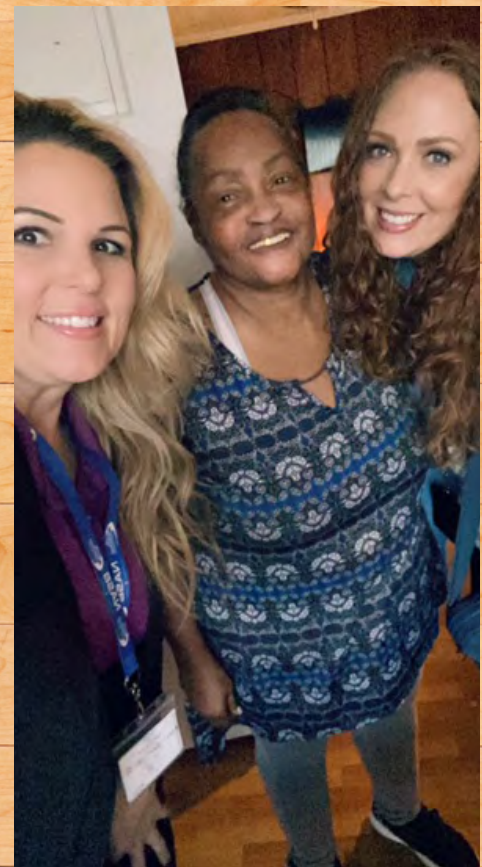
DEADLINE

REMEMBER TO PLACE YOUR DIGITAL LEADS ORDERS BEFORE THE FIRST OF THE MONTH TO BE FILLED THE FOLLOWING MONTH!

**TEXT THE
BATPHONE**



**SEND US YOUR PICS
FROM THE FIELD!
770-840-5467**





MARCH MADNESS 2022

GAME ON!!!

\$100K IN CASH PRIZES!

NATIONAL CONFERENCE PRIZES

MOST PLACED OMAHA BUSINESS: \$2,500

\$25,000 IN CONFERENCE CALL BRACKET PRIZES

- * \$5K THOMASON/TODD TEAM CALL
- * \$5K BADEN/COLIE TEAM CALL
- * \$5K CANROBERT/HOLLIFIELD/SHERRILL/EVERHART/MAX TEAM CALL
- * \$5K PROACH/BLAIR/NICK TEAM CALL
- * \$5K ISAAC/CELESTINE TEAM CALL
- * \$10K FOR ROOKIE BRACKETS (5 WINNERS AT \$2K FOR EACH BRACKET)
- * \$20K TEAM WINNER (SPLIT BETWEEN TEAM OF 5-10)
- * \$10K OVERALL GRAND CHAMPION PLACED BUSINESS (REGARDLESS OF BRACKET)

LAST MAN STANDING MISSION MADNESS

EACH WEEK A MISCELLANEOUS TASK WILL BE ANNOUNCED ON THE NATIONAL CALLS. THE AGENT WHO IS STILL STANDING AFTER COMPLETING EACH OF THESE TASKS WILL WIN \$2,500! LISTEN TO DAILY CALLS FOR YOUR NEXT MISSION! THOSE STILL COMPETING WILL BE LISTED IN THE NEXT ISSUE OF THE PULSE!

SEE YOUR UPLINE FOR INDIVIDUAL TEAM BRACKET DETAILS!

