

PARTNER

AGENT

**\$2,000 final expense annualized premium for 2 consecutive months for 8 consecutive weeks

AG6
AGENT 6

**\$4,000 final expense annualized premium for 2 consecutive months for 8 consecutive weeks

AG5
AGENT 5

**\$6,000 final expense annualized premium for 2 consecutive months for 8 consecutive weeks

AG4
AGENT 4

**\$8,000 final expense annualized premium for 2 consecutive months for 8 consecutive weeks

AG3
AGENT 3

**\$10,000 final expense annualized premium for 2 consecutive months for 8 consecutive weeks

AG2
AGENT 2

**\$12,000 final expense annualized premium for 2 consecutive months for 8 consecutive weeks

AG1
AGENT 1

SALES MANAGER

DISTRICT SALES MANAGER

**\$25,000 total; with agents final expense annualized premium included for 2 consecutive months for 8 consecutive weeks

*SM3 will have an opportunity to hire and field train agents *after attending a recruiting and training seminar with Advisory Board members to ensure quality and integrity.*

DISTRICT
SALES MANAGER

REGIONAL SALES MANAGER

**\$50,000 total; with agents final expense annualized premium included for 2 consecutive months for 8 consecutive weeks

REGIONAL
SALES MANAGER

NATIONAL SALES MANAGER

**\$75,000 total; with agents final expense annualized premium included for 2 consecutive months for 8 consecutive weeks

NATIONAL
SALES MANAGER



PARTNER

REGIONAL VICE PRESIDENT

REGIONAL VICE PRESIDENT
 **\$150,000 total; agents Annualized premium must total \$150,000 for 2 consecutive months for 8 consecutive weeks
 50% of your total Annualized Premium must be outside your largest producing team



EXCLUSIVE PARTNER

Associate Partners will participate in the Integrity Ownership Program receiving 20,000 Appreciation Units/Shares and \$150 monthly allowance.
 * 65% placement and good structure
 *50% of your total Annualized Premium must be outside your largest producing team

ASSOCIATE PARTNER
 **\$225,000 total; agents Annualized premium must total \$225,000 for 2 consecutive months for 8 consecutive weeks



Jr. Partners will receive \$25,000 cash and \$750 monthly allowance.
 * 65% placement and good structure
 *50% of your total Annualized Premium must be outside your largest producing team

JUNIOR PARTNER
 **\$300,000 total; agents Annualized premium must total \$300,000 for 2 consecutive months for 8 consecutive weeks



Full Partners will receive \$50,000 cash and \$1,500 monthly allowance.
 * 65% placement and good structure
 *50% of your total Annualized Premium must be outside your largest producing team

FULL PARTNER
 **\$400,000 total; agents Annualized premium must total \$400,000 for 2 consecutive months for 8 consecutive weeks



SENIOR PARTNER

- BREAK-OUT PARTNER BONUS : REQUIREMENTS & GUIDELINES -

When a new full partner is created forcing a full partner above them to be out of the hierarchy, Integrity will pay a 2% bonus based on the net premium written by the full partner under his hierarchy up to 3 partners deep. This bonus will be paid monthly.

The full partner being overridden, must maintain a minimum of 75k per week over an 8 week period as outlined in the path to prosperity. If the production from the full partner being overridden is reduced below 75k per week during an 8 week period, the bonus is reduced to 1%. If the production is reduced below 50k per week averaged over an 8 week period, the bonus will be reduced to zero until the production has increased back to a minimum of 50k per week.

The overriding Executive Partner will pay and additional 1%, the full partner being overridden up to 3 partners deep, must maintain a minimum of 100K per week net over an 8 week period as outlined in the path to prosperity. If the production from the full partner being overridden is reduced below 100k per week during an 8 week period, the bonus is reduced to zero. The bonus will remain zero until the production has increased back to a minimum of 100k per week.

*All other Path to Prosperity rules and guidelines for reaching partner level will remain in effect.
 **All premium credit is based on net issue paid.



RULES OF ENGAGEMENT

- *Promotions are guaranteed if the production and other requirements are met.*
- *Promotions must be verified and signed off by a Partner.*
- *Commission schedules published for the Path to Prosperity are based upon the best underwriting class and lowest agent bracket (annuities). Please be aware that commissions may be reduced for clients that do not qualify for the best underwriting class (final expense), clients that are older in age (annuities) and some carrier commissions vary by state (annuities, LTC, Med Supp, Health)*

Promotions are based upon the requirements outlined above and apply to final expense net issue paid premium only. Net production is calculated by subtracting cancelled production from gross production. This is a program summary and does not contain all the program information and requirements. **It is the agent's responsibility to request the increase in compensation by submitting the proper paperwork to the NASB headquarters.** The maximum credit per sale is \$5,000 for promotion purposes; this does not affect commissions earned. Promotion guide can be altered or discontinued at any time by the company. The structure outlined above is based upon the primary carrier(s) compensation. **Other carriers and products compensation may vary.** Any disputes related to the Promote guide will be resolved at the sole discretion of the company as well as changes of the program.

I, _____ (Licensed Agent), hereby acknowledge and agree to the terms contained in the Path to Prosperity.

SIGN: _____

DATE: _____

