

the pulse

What we do matters!

AGENT OF THE WEEK...



DAMON W, AKA THE GRAY WOLF HAD A BEAST OF A WEEK LAST WEEK, WRITING 25 APPS FOR A TOTAL OF \$23,237 A/P. THE GRAY WOLF CONTINUES TO SHRED THE COMPETITION!

LAST WEEK'S TOP TEAMS

\$50K+

\$20K-\$49,999K

AGENT	A/P	APPS
Chris C	\$522,085	567
Garrett H	\$465,245	508
Keith T	\$424,795	544
Josh S	\$416,394	462
Evan P	\$330,042	326
Greg B	\$327,432	410
Andrew E	\$235,940	262
Ashley C	\$222,476	255
Dusty T	\$222,441	285
Isaac S	\$215,881	247
Blair O	\$174,648	174
Brian C	\$163,818	203
Nick G	\$127,501	127
Max G	\$125,611	142
Cole T	\$103,576	131
Blythe W	\$98,761	122
Garrett S	\$98,378	111
Will K	\$92,366	95
Laura M	\$78,938	116
Alex C	\$72,101	72
Fred F	\$65,532	103
Scott D	\$64,502	98
James T	\$58,400	84
Shane R	\$56,982	66
Buddy L	\$52,063	44

AGENT	A/P	APPS
Steven H	\$48,692	46
Asia H	\$41,588	33.5
Justine M	\$35,596	55
Alex M	\$34,900	37
Rafael M	\$34,122	41
AJ R	\$33,223	40
Connor E	\$31,606	27
Danny B	\$31,274	45
Branden D	\$31,142	34
Robert H	\$30,885	46
Mekayla M	\$30,876	40
Doug H	\$30,093	12
Kyle S	\$29,742	43
Joseph P	\$29,562	27
Dennis R	\$28,016	25
Matt F	\$27,874	31
Tim D	\$27,783	29
Grace W	\$27,766	34
Jeff M	\$27,022	23
Jakob R	\$26,564	22
Bobby P	\$26,450	40

AGENT	A/P	APPS
Dustin H	\$26,442	29
Jermaine W	\$26,109	44
Jack M	\$26,036	26
Joe B	\$25,463	20
Will B	\$25,416	20
Naomi G	\$24,888	29
Damon W	\$23,237	25
Nate S	\$23,184	30
Brian A	\$23,108	26
Kailyn B	\$23,093	27
Gerardo M	\$23,020	18
Joe L	\$22,678	23
Peyton A	\$22,665	31
Derrick L	\$22,355	25
Chuekha H	\$22,088	20
Mark B	\$22,062	17
Carlos FV	\$22,000	20
Karey P	\$21,311	40
Josiah M	\$21,172	22
Rodney G	\$20,793	22
Adrienne M	\$20,140	25



**TEXT THE
BATPHONE YOUR
PHOTOS & VIDEOS
FROM THE FIELD!
770-840-5467**



\$9K-\$19,999K

AGENT	A/P	APPS	AGENT	A/P	APPS
Chrystal G	\$19,670	40	Dylan W	\$14,559	19
Jennifer E	\$19,471	17	Tai S	\$14,254	14
Zachary F	\$18,750	23	Ryan B	\$13,764	18
Mitch B	\$18,740	20	Jalen D	\$12,837	10
Troy B	\$18,610	19	Ahmadou C	\$12,797	20
Tracy S	\$18,310	31	Brooke M	\$12,727	11
Abel H	\$18,023	25	Mike R	\$12,126	9
Rex N	\$17,570	16	Corey S	\$11,778	11
Mason D	\$17,463	19	Marvin O	\$11,304	19
Cody L	\$17,241	19	Dan H	\$11,273	12
Matt G	\$17,103	24	Brittney P	\$11,041	15
Colan M	\$16,983	13	Chris L	\$10,912	9
Tyler K	\$16,917	12	Tiffany T	\$10,879	11
Matt C	\$16,725	16	Camaron H	\$10,557	15
Jim H	\$16,229	25	Anthony H	\$10,313	17
Stephen D	\$16,177	25	Eric G	\$10,238	12
Bobby B	\$15,651	20	Dennis D	\$10,237	11
Mike R	\$15,600	14	Cat B	\$10,224	14
Jessica D	\$15,326	12	Solon S	\$9,540	20
Ellesa C	\$14,959	13	Mike S	\$9,213	12
Stacye T	\$14,683	11	Marcus C	\$9,136	9
Michael S	\$14,560	8	Melody T	\$9,116	9

**DON'T
MISS THE
SALE'S
JUICE**

515-604-9283

**EVERY MONDAY
9:00AM
EASTERN**



Last Week's



\$10k+ grand Land agents

AGENT	A/P	APPS
Damon W	\$23,237	25
Becca A	\$14,780	10
Joey C	\$14,560	8
Joe L	\$13,139	13
Mike R	\$11,913	11
Katie K	\$11,713	5
Jacob W	\$11,510	11
Julio R	\$11,403	7

AGENT	A/P	APPS
Logan F	\$10,975	7
Brenden L	\$10,782	7
Fred F	\$10,734	14
Gerardo M	\$10,665	9
Isaac R	\$10,268	8
Ellesa C	\$10,253	10
Gavin M	\$10,204	10

Last Week's #1 App Writer

DAMON W WITH 25 APPS

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS
Damon W	\$23,237	25
Becca A	\$14,780	10
Joey C	\$14,560	8
Joe L	\$13,139	13
Mike R	\$11,913	11
Katie K	\$11,713	5
Jacob W	\$11,510	11
Julio R	\$11,403	7
Logan F	\$10,975	7
Brenden L	\$10,782	7
Fred F	\$10,734	14
Gerardo M	\$10,665	9
Isaac R	\$10,268	8
Ellesa C	\$10,253	10
Gavin M	\$10,204	10
Chris H	\$9,969	6
Elmo A	\$9,383	15
Mike R	\$9,325	7
Josiah M	\$9,281	10
Marcus C	\$9,136	9
Naomi G	\$8,977	9
Stacye T	\$8,885	5
Jennifer E	\$8,856	5
Kyle S	\$8,843	9
Austin W	\$8,785	12
Jakob S	\$8,750	7
Ethan S	\$8,713	8
Felisha L	\$8,578	9
Wanda L	\$8,444	8
Malik B	\$8,297	9
Blake N	\$8,252	7
Dylan B	\$8,160	8
Mason D	\$7,882	5

AGENT	A/P	APPS
David M	\$7,848	2
Marjorie M	\$7,821	14
Troy B	\$7,802	10
Mena	\$7,798	16
Tai S	\$7,683	8
Chuekha H	\$7,570	8
Lee R	\$7,474	5
Mark B	\$7,397	6
Sarah A	\$7,343	6
Nate S	\$7,342	5
Ahmadou C	\$7,312	7
Branden D	\$7,296	9
Johann S	\$7,262	3
Cassie K	\$7,238	7
Eric G	\$7,136	7
Dave S	\$7,116	7
Bubba L	\$7,080	5
Kyle A	\$7,064	3
Laquanda S	\$7,000	6
nick R	\$6,982	5
Robert B	\$6,938	5
Jessica D	\$6,879	6
Jessica D	\$6,811	8
Steven I	\$6,677	8
David E	\$6,597	8
Ashley B	\$6,467	7
Dominic E	\$6,439	8
Carlos FV	\$6,400	6
Jessica S	\$6,338	5
Aaron L	\$6,265	7
Matt A	\$6,250	6
Solon S	\$6,131	11
Sam A	\$6,111	13

AGENT	A/P	APPS
Jermaine W	\$6,099	10
Rafael M	\$6,053	6
Kay G	\$6,043	8
Erin C	\$6,024	6
Melody T	\$6,003	5
Rodney G	\$5,988	4
Anthony B	\$5,795	4
Mya L	\$5,729	10
Ali O	\$5,716	8
Hal C	\$5,671	2
Beverly C	\$5,665	5
Brooke M	\$5,662	5
Tyler E	\$5,640	7
Joe H	\$5,612	7
Brad S	\$5,600	6
Karey P	\$5,555	10
Lucas S	\$5,548	4
Dylan W	\$5,507	4
Brittney P	\$5,399	8
Brooke M	\$5,354	5
Nikki L	\$5,340	6
Robert C	\$5,290	6
Collin H	\$5,176	5
Storme C	\$5,166	9
Dale B	\$5,112	3
Peyton A	\$5,034	6
Jim H	\$5,034	5
Lana F	\$4,970	3
Kayla K	\$4,940	5
Claudia S	\$4,934	6
Maria B	\$4,923	5
Kailyn B	\$4,914	6
Brian J	\$4,899	5

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS
Katie M	\$4,888	6
Derek P	\$4,876	13
Jay V	\$4,873	6
Sarah S	\$4,860	3
Javier O	\$4,856	2
Joshua H	\$4,848	4
Zamir M	\$4,836	5
Mikal R	\$4,786	2
Mark P	\$4,781	6
Chamberlain O	\$4,762	4
Cameron W	\$4,750	3
Cody W	\$4,736	7
Chris W	\$4,702	3
Sherry L	\$4,692	2
Drake T	\$4,682	7
Steven H	\$4,680	2
Steven C	\$4,678	4
Will B	\$4,675	3
John V	\$4,663	8
Matt C	\$4,644	4
Amy C	\$4,643	4
Eugene M	\$4,633	10
Josh T	\$4,608	5
Matt G	\$4,572	6
Maria S	\$4,549	4
Kristian B	\$4,546	4
Rodney P	\$4,525	7
Max B	\$4,518	2
Spencer V	\$4,504	4
Nick S	\$4,500	16
LaVonte S	\$4,500	6
Diana M	\$4,484	6
Teasia M	\$4,455	12

AGENT	A/P	APPS
Alex P	\$4,427	3
Brittany F	\$4,415	4
Jason B	\$4,413	6
Ingrid B	\$4,371	6
Chad T	\$4,371	6
Alex M	\$4,327	5
Ineida A	\$4,319	3
Bradyn J	\$4,316	7
Chad S	\$4,316	5
Mickey H	\$4,257	3
Derek F	\$4,238	5
Kyle G	\$4,229	2
Will K	\$4,215	5
Mekayla M	\$4,212	6
Abel H	\$4,195	4
Bobby B	\$4,173	6
Andres R	\$4,166	6
Tracy E	\$4,142	8
Ashton M	\$4,075	4
Victoria T	\$4,062	4
Jacobee P	\$4,011	8
Patrick W	\$4,001	4
Russell W	\$4,000	6
Jere M	\$3,988	6
AJ R	\$3,987	7
Marshall S	\$3,985	3
Dieon T	\$3,973	7
Ashley G	\$3,971	6
rex N	\$3,962	4
John S	\$3,960	3
Noah C	\$3,956	4
Joey H	\$3,920	5
Bryan B	\$3,912	5

AGENT	A/P	APPS
Chris L	\$3,912	3
Cameron M	\$3,907	8
Kenina Y	\$3,898	3
Mick P	\$3,870	4
Karim M	\$3,865	6
Jana E	\$3,864	3
Stephen D	\$3,824	4
alan m	\$3,814	3
lauren F	\$3,806	2
Jaime M	\$3,797	7
Dima F	\$3,793	7
Brittney B	\$3,780	2
Justine M	\$3,771	4
Zachary F	\$3,762	4
Sarah N	\$3,684	4
Kat M	\$3,681	3
Samantha B	\$3,681	3
Troy F	\$3,680	5
Sophia H	\$3,673	3
Corey S	\$3,648	2
Regine C	\$3,576	10
Karen F	\$3,570	6
Matteus G	\$3,560	2
Anthony H	\$3,538	6
Ronnie B	\$3,518	7
Chelsea D	\$3,501	5
Drew M	\$3,500	2
Mitch B	\$3,486	5
jamal b	\$3,480	3
Tracy S	\$3,463	4
Amy M	\$3,457	2
Erika C	\$3,448	3
Alejandra H	\$3,446	2

LAST WEEK'S TOP PRODUCERS

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Kristin	\$3,445	5	Cat B	\$3,285	4	Jack G	\$3,120	2
Jordan C	\$3,441	5	Ashley M	\$3,274	3	Bill P	\$3,120	2
Nick D	\$3,410	9	Tania M	\$3,230	4	Amber L	\$3,117	5
Patrick B	\$3,381	3	Holly S	\$3,228	5	Laura K	\$3,113	4
Amber R	\$3,369	3	Sam P	\$3,216	3	Deborah H	\$3,085	2
Jonathan M	\$3,351	3	Jasmine R	\$3,211	6	Cary S	\$3,081	3
Doug H	\$3,338	4	Jamila	\$3,204	2	Zamantha M	\$3,058	3
Brandi S	\$3,328	5	Alex P	\$3,172	4	Gerald P	\$3,056	4
Jarod M	\$3,320	2	Pierce M	\$3,168	4	Treasure S	\$3,055	4
Brian C	\$3,307	6	Matthew V	\$3,156	8	Garrett S	\$3,048	3
Will K	\$3,303	2	Steve D	\$3,145	3	Michaela H	\$3,047	4
Aidan L	\$3,300	2	Nelson C	\$3,142	4	Lindsay L	\$3,018	6
Brianna R	\$3,299	5	Tania T	\$3,141	6	Anton B	\$3,008	5
Kyle B	\$3,297	4	Tyler S	\$3,129	2	Amanda F	\$3,000	7
Tiffany T	\$3,296	4	Meghan W	\$3,124	3			





**FEATURING
JOSH SHERRILL
NOVEMBER 16TH!**

**KNIGHTS
AT THE
ROUND TABLE**

**TUESDAYS @ 9PM
EASTERN WITH HOST
CRAIG HARVEY**

Making
MILLIONAIRES

One Knight at a Time

**A BUILDER FOCUSED SERIES FEATURING
THE KNIGHTS OF THE NASB ROUND TABLE.**

**LINK WILL BE EMAILED TO ALL AGENTS AND POSTED
ON SOCIAL MEDIA AT 8:45 PM ON TUESDAY!**