

VOLUME 10 - ISSUE 49

the PULSE

WHAT WE DO MATTERS!

AGENTS OF THE WEEK...

Beauty and the BEST

IT WAS A STORYBOOK WEEK FOR **JULIO R** AND **CLAUDIA** THIS WEEK. THEY WROTE A MAGICAL **\$29,928** IN **AP** ENSURING **14** FAMILIES OF A HAPPIER ENDING. CONGRATULATIONS JULIO AND CLAUDIA!

North American
Senior Benefits
AN INTEGRITY II COMPANY

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NORTH AMERICAN SENIOR BENEFITS
922-A HURRICANE SHOALS RD
LAWRENCEVILLE GA, 30043

Last Week's Top Teams

\$50k-

\$20k-\$49,999k

AGENT	A/P	APPS
Chris C	\$779,640	814
Garrett H	\$647,469	671
Josh S	\$544,092	561
Keith T	\$409,909	550
Evan P	\$321,586	332
Greg B	\$302,868	338
Andrew E	\$293,898	292
Isaac S	\$233,195	280
Ashley C	\$232,428	251
Dusty T	\$192,792	302
Max G	\$190,367	184
Brian C	\$160,970	208
Blair O	\$145,280	148
Cole T	\$128,368	147
Garrett S	\$123,753	131
Blythe W	\$111,684	195
Alex C	\$108,670	116
Nick G	\$102,108	114
Buddy L	\$82,775	81
Laura M	\$81,622	161
AJ R	\$80,468	94
Scott D	\$66,519	66
Will K	\$63,971	74
Shane R	\$60,495	76
Jeff M	\$54,743	53
James T	\$50,326	66

AGENT	A/P	APPS
Mekayla M	\$48,389	50
Joseph P	\$48,341	30
Steven H	\$47,841	38
Brian A	\$47,307	53
Daniel S	\$47,267	55
Fred F	\$46,376	61
Rafael M	\$43,303	53
Jakob R	\$38,779	28
Phillip J	\$36,470	37
Branden D	\$35,510	41
Kyle S	\$33,592	38
Matt F	\$33,441	36
Jack M	\$31,950	31
Jared N	\$31,788	26
Doug H	\$30,023	23
Dustin H	\$29,586	31
Jessica D	\$28,481	5
Josiah M	\$27,985	26
Grace W	\$27,692	22

AGENT	A/P	APPS
Nate S	\$26,781	30
Mitch B	\$26,249	28
Stephen D	\$25,154	31
Will B	\$24,395	27
Troy B	\$23,417	22
Alex M	\$23,296	30
Kailyn B	\$23,120	24
Jonathan J	\$23,001	26
Karey P	\$22,071	23
Naomi G	\$22,002	21
Carlos FV	\$21,853	24
Linda S	\$21,528	27
Tim D	\$21,340	19
Derrick L	\$21,121	31
Josh T	\$21,086	24
Courtney P	\$20,709	33
Matt C	\$20,517	20
Zachary F	\$20,192	20



TEXT THE
BATPHONE YOUR
PHOTOS & VIDEOS
FROM THE FIELD!
770-840-5467



\$9K - \$19,999

AGENT	A/P	APPS	AGENT	A/P	APPS
Dennis R	\$19,701	19	Kobe T	\$13,281	9
Asia H	\$19,461	23	Mike R	\$13,178	9
Ahmadou C	\$19,249	15	Chris L	\$13,103	23
Dylan W	\$19,238	29	Justine M	\$12,998	26
Connor E	\$19,165	16	Jermaine W	\$12,998	26
Cody L	\$19,154	28	Peyton A	\$12,858	27
Robert H	\$19,069	25	Chrystal G	\$12,810	23
Danny B	\$19,044	20	Eric G	\$12,700	14
Stephanie J	\$18,734	22	Bobby B	\$12,482	11
Bobby P	\$18,084	26	Jennifer E	\$12,357	12
Jeremy P	\$17,566	11	Marvin O	\$12,226	16
Rodney G	\$17,362	16	John V	\$12,045	14
Randy L	\$17,145	11	Jim H	\$12,044	11
Bubba L	\$17,145	11	Cat B	\$12,020	13
Corey S	\$17,001	15	Joseph E	\$11,984	11
Bryson S	\$16,556	23	Mike R	\$11,653	18
Damon W	\$16,418	12	Alex B	\$11,421	10
Matt G	\$16,392	23	Steven I	\$11,098	16
Tyler K	\$15,925	23	Dennis D	\$10,603	13
Abel H	\$15,596	20	Michael S	\$10,596	6
John S	\$15,152	21	Adrienne M	\$10,478	13
Joe L	\$15,000	21	Nick C	\$10,411	10
Melody T	\$14,875	12	Gerardo M	\$10,128	7
Joe B	\$14,602	17	Solon S	\$9,796	9
Mason D	\$14,362	16	Amanda L	\$9,647	11
Holly S	\$14,264	24	Jalen D	\$9,490	9
Brooke M	\$14,083	12	Ellesa C	\$9,205	12
Rex N	\$14,000	15	Grayson R	\$9,184	10
Corey B	\$14,000	14	Tai S	\$9,086	17
Russell W	\$13,691	11	Anthony H	\$9,045	12



DON'T MISS THE

SALE'S JUICE

515-604-9283

EVERY MONDAY
9:00AM
EASTERN



LAST WEEK'S

\$10k+ Grand Land Agents

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Julio R & Claudia	\$29,928	14	Bubba L	\$13,266	6	Jasmine R	\$11,356	13
Felisha L	\$24,231	14	Kayla K	\$13,147	8	Kobe T	\$10,873	5
Fred F	\$23,664	17	Buddy L	\$12,084	8	Kolter K	\$10,787	7
Jared N	\$18,656	10	Zachary F	\$12,040	9	Melody T	\$10,781	7
Damon W	\$16,418	12	Ineida A	\$11,842	5	Matt G	\$10,767	9
Mark B	\$14,506	7	Michelle J	\$11,804	11	Branden D	\$10,415	12
Mena E	\$14,371	16	Mike R	\$11,438	8	Carlos FV	\$10,200	6
Pierce M	\$13,602	9	Drew M	\$11,421	10	Stephanie J	\$10,111	10

LAST WEEK'S #1 APP WRITERS

Elizabeth E
& Fred F
with 17 Apps!



Top Producers

AGENT	A/P	APPS
Julio R & Claudia	\$29,928	14
Felisha L	\$24,231	14
Fred F	\$23,664	17
Jared N	\$18,656	10
Damon W	\$16,418	12
Mark B	\$14,506	7
Mena E	\$14,371	16
Pierce M	\$13,602	9
Bubba L	\$13,266	6
Kayla K	\$13,147	8
Buddy L	\$12,084	8
Zachary F	\$12,040	9
Ineida A	\$11,842	5
Michelle J	\$11,804	11
Mike R	\$11,438	8
Drew M	\$11,421	10
Jasmine R	\$11,356	13
Kobe T	\$10,873	5
Kolter K	\$10,787	7
Melody T	\$10,781	7
Matt G	\$10,767	9
Branden D	\$10,415	12
Carlos FV	\$10,200	6
Stephanie J	\$10,111	10
Daniel S	\$9,985	9
AJ R	\$9,641	11
Brittany F	\$9,557	9
Ellesa C	\$9,205	12
Austin W	\$9,201	11
Nick D	\$9,115	8
Joe L	\$9,101	10
Gerardo P	\$8,963	11
Ashley G	\$8,902	11

AGENT	A/P	APPS
Storme C	\$8,891	9
Corey B	\$8,829	10
Sheena G	\$8,772	6
Connor E	\$8,727	7
Ahmadou C	\$8,712	6
Mike J	\$8,698	9
Andrew K	\$8,563	9
Naomi G	\$8,560	9
Mick P	\$8,521	8
Troy B	\$8,436	8
Brooke M	\$8,433	9
Sam P	\$8,286	6
Stephen D	\$8,245	10
Amanda L	\$8,233	6
Stacye T	\$8,207	8
Rafael M	\$7,968	11
Kyle S	\$7,850	8
Victor S	\$7,843	8
Shay J	\$7,742	6
Eugene M	\$7,670	9
Brandi B	\$7,648	9
Walter G	\$7,644	5
Nate S	\$7,620	10
Derrick L	\$7,581	9
Cassie K	\$7,579	10
Grace W	\$7,498	4
Brad S	\$7,481	6
Bryan B	\$7,401	4
Brooke M	\$7,317	6
Phillip J	\$7,312	10
Sophia H	\$7,262	8
Elmo A	\$7,169	11
Joey P	\$7,157	8

AGENT	A/P	APPS
Brianna L	\$7,051	6
Katie K	\$7,017	14
Tyler K	\$7,008	8
Will B	\$7,008	7
Dennis R	\$7,005	6
Mikal R	\$7,002	9
Mitch B	\$7,000	13
Zaxery F	\$6,991	6
Felisha A	\$6,954	8
Elizabeth C	\$6,885	17
Karen F	\$6,794	10
Jordan S	\$6,628	6
Greg D	\$6,600	11
Travis N	\$6,589	6
Mac G	\$6,580	3
Andrienne C	\$6,564	5
Mya L	\$6,541	12
Jonathan J	\$6,470	10
Taylor R	\$6,466	4
Joey K	\$6,405	2
Joseph E	\$6,390	8
Krystle H	\$6,386	6
Cameron H	\$6,336	6
Kay G	\$6,335	10
Matt C	\$6,329	6
Doug T	\$6,299	10
James A	\$6,217	8
Allison G	\$6,139	4
Thomas B	\$6,132	8
Ethan S	\$6,087	3
Steven I	\$6,070	11
Derek P	\$6,011	7
Lisa S	\$5,991	5

LAST WEEK'S



Top Producers

AGENT	A/P	APPS
Amanda L	\$5,966	6
Jim H	\$5,940	5
Cameron D	\$5,812	7
Chris L	\$5,800	10
Shawn T	\$5,755	11
Robert B	\$5,740	5
Patrick W	\$5,732	7
Steven H	\$5,620	3
Andres R	\$5,613	6
Milton B	\$5,595	3
Bobby B	\$5,591	3
Jay V	\$5,470	5
Jessica D	\$5,459	3
Robbie M	\$5,450	5
Corey S	\$5,412	4
Latoya B	\$5,390	3
Amber B	\$5,341	9
Zach G	\$5,320	7
Malik B	\$5,310	7
Bill E	\$5,304	3
D'andre P	\$5,293	5
Linda S	\$5,292	6
Cynthia B	\$5,227	8
Dominic K	\$5,175	2
Joe H	\$5,155	5
Joe L	\$5,082	3
Kailyn B	\$5,039	4
Blake N	\$5,029	5
Joey C	\$5,000	2
Kyle A	\$4,999	5
Tai S	\$4,990	13
Colby S	\$4,969	3
Bryan T	\$4,954	5

AGENT	A/P	APPS
Dima F	\$4,953	5
Louis M	\$4,909	5
Clay W	\$4,896	4
Dale B	\$4,896	3
Anthony B	\$4,885	5
Gerardo M	\$4,848	3
Zamir M	\$4,824	5
Tiffany B	\$4,813	4
John V	\$4,783	6
Eric G	\$4,770	4
Joe G	\$4,740	5
Alex P	\$4,679	5
Isaac R	\$4,665	8
Mike R	\$4,656	6
George N	\$4,650	7
Mary B	\$4,583	6
Bobby B	\$4,578	3
Jack M	\$4,562	4
Matt C	\$4,496	10
Kristin M	\$4,494	6
Wanda L	\$4,471	5
Jaime M	\$4,461	6
Christian A	\$4,430	5
Karey P	\$4,416	5
Ashton M	\$4,385	7
Jason B	\$4,263	3
Laquanda S	\$4,261	8
Josh J	\$4,259	5
Karen G	\$4,223	3
Abel H	\$4,212	6
Nicole M	\$4,187	4
Steven C	\$4,141	6
Chelsea D	\$4,137	3

AGENT	A/P	APPS
Karyn S	\$4,125	6
Jonathan M	\$4,119	3
Amy M	\$4,114	3
Nelson C	\$4,102	4
Chad A	\$4,075	2
Diana M	\$4,060	5
Nikki L	\$4,035	5
Crystal T	\$4,011	4
Ronnie B	\$4,003	5
Michael S	\$4,000	3
Brad M	\$4,000	3
Ashley F	\$3,994	5
Dayo G	\$3,988	4
Johann S	\$3,987	4
Becca A	\$3,966	4
Wilmer A	\$3,965	6
Alex M	\$3,958	5
Michaela C	\$3,948	5
Kenina Y	\$3,919	4
Marianne R	\$3,912	7
Bryan B	\$3,912	5
Gray B	\$3,860	6
Ashley B	\$3,831	4
Chad S	\$3,830	6
Matt C	\$3,800	6
Josh C	\$3,798	9
Holly S	\$3,795	10
David E	\$3,795	10
Dominic E	\$3,780	4
Nick C	\$3,762	3
Cara N	\$3,760	4
Bryson S	\$3,744	3
Joe V	\$3,717	2

LAST WEEK'S

Top Producers

AGENT	A/P	APPS
LaVonte S	\$3,689	6
Mehan W	\$3,640	3
Josh W	\$3,639	8
Rob S	\$3,639	2
Cody P	\$3,615	6
Logan F	\$3,600	4
Jarod M	\$3,586	3
Rodney I	\$3,572	4
John V	\$3,561	6
Jordan C	\$3,547	5
Brad K	\$3,520	5
Grayson R	\$3,490	4
lauren F	\$3,488	4
April B	\$3,480	4
Jory W	\$3,480	2
Savannah B	\$3,466	9
Tonia B	\$3,450	7
Tyler E	\$3,448	4
Nicole B	\$3,445	3
Fred P	\$3,442	3
Courtney P	\$3,408	4
Maria B	\$3,403	3
Lee C	\$3,396	6
Ashley B	\$3,369	4
Shane R	\$3,369	4
Zamantha M	\$3,366	3
Joey H	\$3,331	4
Casey W	\$3,322	9
Sarah S	\$3,317	3
Heather D	\$3,311	4
Regina L	\$3,301	2
Carter P	\$3,301	6
Jakob R	\$3,287	3

AGENT	A/P	APPS
Charles U	\$3,270	4
Danielle N	\$3,264	3
Jeremy P	\$3,253	3
Robin M	\$3,249	6
Kevin M	\$3,193	6
Vince M	\$3,156	3
Tameka D	\$3,134	5
Christina B	\$3,132	7
Tissany A	\$3,130	3
Alicia T	\$3,128	3
Dustin T	\$3,127	2
Deborah H	\$3,120	3

AGENT	A/P	APPS
Russell W	\$3,120	3
Karim M	\$3,104	4
Montana J	\$3,104	4
Marcus C	\$3,093	4
Brian R	\$3,087	2
Dustin H	\$3,072	3
Hobbs J	\$3,044	3
Ashley E	\$3,042	5
Luke R	\$3,014	4
Larry G	\$3,013	3
Garrett S	\$3,000	2



CONGRATULATIONS WINNERS!



RUSSELL WILES
 CHARITY: VOLUNTEER FIRE DEPARTMENT



KAY GILBERT
 CHARITY: SUSAN G. KOMEN



JACOB SMITH
 CHARITY: ST. JUDES CHILDREN'S HOSPITAL