

the pulse

WHAT WE DO MATTERS

AGENT OF THE WEEK



The Gray Wolf
DAMON

LEADING THE PACK THIS WEEK IS THE "GRAY WOLF" WHO HUNTED DOWN 8 APPLICANTS IN NEED, WRITING A FEROCIOUS \$26,766 IN A/P. YOU ARE THE ALPHA HERE AT NASB THIS WEEK DAMON!

LAST WEEK'S TOP TEAMS

\$50K+

\$20K-\$49,999K

AGENT	A/P	APPS
Chris C	\$451,361	520
Keith T	\$385,045	505
Greg B	\$374,788	414
Garrett H	\$363,046	405
Evan P	\$331,248	312
Ashley C	\$314,742	332
Josh S	\$273,010	312
Isaac S	\$202,755	244
Dusty T	\$165,573	238
Blair O	\$161,319	136
Brian C	\$151,410	185
Alisha W	\$129,142	134
Andrew E	\$124,997	148
Nick G	\$109,395	110
Cole T	\$101,898	133
Laura M	\$84,202	103
Garrett S	\$75,659	85
Max G	\$74,787	89
James T	\$71,023	73
Alex B	\$62,307	59
Will K	\$62,307	59
Shane R	\$59,949	80
AJ R	\$59,868	83
Blythe W	\$59,843	102
Alex C	\$52,828	64
Buddy L	\$51,345	59

AGENT	A/P	APPS
Steven H	\$49,815	35
Naomi G	\$47,552	53
Scott D	\$45,366	72
Grace W	\$34,392	28
Daniel S	\$34,184	42
Karey P	\$33,629	26
Tim D	\$33,431	13
Connor E	\$31,398	30
Derrick L	\$29,835	47
Mekayla M	\$29,576	37
Brian A	\$29,334	40
Randy L	\$29,311	17
Tara H	\$29,149	34
Fred F	\$29,065	42
Ryan W	\$28,980	32

AGENT	A/P	APPS
Taylor H	\$26,649	26
Asia H	\$26,416	23
Bryson S	\$25,964	25
Jessica D	\$23,702	27
Courtney P	\$23,272	36
Linda S	\$22,678	32
Gerardo M	\$22,559	24
Cat B	\$21,631	14
Jeff M	\$21,318	27
Abel H	\$20,877	24
Bobby P	\$20,803	30
Casey W	\$20,552	20
Jack M	\$20,172	20
Corey S	\$20,051	20



\$9K-\$19,999K



LAST WEEK'S

\$10K+ GRAND LAND AGENTS

AGENT	A/P	APPS	AGENT	A/P	APPS
Jalen D	\$19,693	22	Kailyn B	\$14,252	16
Matt F	\$19,638	25	Jermaine W	\$13,697	15
Kyle S	\$19,495	20	Mike R	\$13,648	9
Tai S	\$19,001	28	Troy B	\$13,590	15
Jakob R	\$18,950	13	Jennifer E	\$13,302	12
Colan M	\$18,743	11	Mike R	\$12,900	11
Doug H	\$18,717	30	Adrienne M	\$12,491	15
Danny B	\$18,540	30	Bubba L	\$12,423	12
Rex N	\$18,441	17	Nick C	\$12,360	9
Rodney G	\$18,156	23	Grayson R	\$12,345	14
Dustin H	\$18,060	23	Bethany W	\$12,054	15
Dan H	\$17,944	19	Dennis R	\$11,652	10
Mitch B	\$17,702	24	Joseph P	\$11,542	14
Taylor M	\$17,534	19	Melody T	\$11,308	9
Josh T	\$16,806	29	Bobby B	\$11,178	15
Stephen D	\$16,567	25	John S	\$11,131	16
Brooke M	\$16,384	14	Mitch G	\$10,689	13
Tricia B	\$16,227	12	Nate C	\$9,880	9
Josiah M	\$16,049	13	Cody L	\$9,841	13
Justine M	\$15,902	26	Zachary F	\$9,468	9
Carlos FV	\$15,803	13	Kaleigh Z	\$9,115	7
Joe L	\$15,651	16	Mike S	\$9,096	15
Robert H	\$15,215	21	Jeremy P	\$9,012	9
Kelsie A	\$14,333	17	Joseph E	\$9,007	12

AGENT	A/P	APPS
Damon W	\$26,766	8
Steven H	\$23,888	13
Preston M	\$14,964	2
Deveon D	\$13,879	15
Branden D	\$12,082	11
Savannah H	\$10,871	7
Mike R	\$10,763	6
Felisha L	\$10,723	13
Brianna L	\$10,627	8
Taylor W	\$10,085	9
Stephen D	\$10,040	18

**CONVENTION
PLANNING IS
UNDERWAY!**



COMING SOON 2021

LAVONTE S. & STEPHEN D.

TOP APP LEADERS LAST WEEK

WITH 18 APPS

\$ LAST WEEK'S TOP PRODUCERS

(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Damon W	\$26,766	8	Grace W	\$7,783	5	Walter G	\$5,979	11
Steven H	\$23,888	13	Xavier C	\$7,705	7	Karey P	\$5,976	5
Preston M	\$14,964	2	John D	\$7,648	3	Bill E	\$5,962	5
Deveon D	\$13,879	15	Ashley B	\$7,550	7	Jamila W	\$5,944	7
Branden D	\$12,082	11	Alex P	\$7,535	6	Danny A	\$5,928	4
Savannah H	\$10,871	7	Dustin H	\$7,454	10	Clarence J	\$5,884	6
Mike R	\$10,763	6	Josiah M	\$7,364	5	Janard H	\$5,877	6
Felisha L	\$10,723	13	Lauren C	\$7,351	6	Abel H	\$5,836	7
Brianna L	\$10,627	8	Courtney P	\$7,268	5	Jeff C	\$5,800	4
Taylor W	\$10,085	9	Will K	\$7,068	8	Adonis D	\$5,737	9
Stephen D	\$10,040	18	Brandi B	\$7,062	3	Doug H	\$5,709	12
Dima F	\$9,732	7	Bailey W	\$7,044	7	Ryan H	\$5,689	5
Daine B	\$9,647	10	Manny V	\$6,997	5	Matt C	\$5,640	3
Robbie M	\$9,340	4	Kaleb R	\$6,993	6	Nick D	\$5,616	9
Dennis R	\$9,187	7	Jessica B	\$6,969	5	Jory W	\$5,559	4
Naomi G	\$9,125	10	Sherry L	\$6,917	15	Dylan W	\$5,510	10
Gerardo P	\$9,122	9	Daniel S	\$6,840	11	Kyle G	\$5,510	3
Mike S	\$8,942	11	Gerardo M	\$6,768	6	Tai S	\$5,463	10
Troy B	\$8,840	9	Milton B	\$6,740	7	Rex N	\$5,453	7
Shelley T	\$8,839	1	Kyle S	\$6,708	7	Fred F	\$5,422	8
Kolter K	\$8,736	7	Natalie H	\$6,667	6	Meghan W	\$5,392	3
Brooke M	\$8,685	8	Malik B	\$6,667	5	Nick G	\$5,346	5
Aaron T	\$8,587	11	Holly S	\$6,618	10	Jalen D	\$5,292	3
Derek P	\$8,462	7	Jessica D	\$6,590	9	Stephanie J	\$5,184	9
Randall S	\$8,433	5	Tyler E	\$6,578	10	Jo Lynn C	\$5,160	5
Stacey E	\$8,374	8	Joseph C	\$6,578	7	Connor E	\$5,151	6
Ethan S	\$8,259	8	Sam P	\$6,489	6	Jere M	\$5,124	10
Skye H	\$8,197	7	Corey S	\$6,397	6	Brad M	\$5,105	5
Jakob S	\$8,177	8	Sabrina W	\$6,380	5	Patrick W	\$5,096	6
Chris L	\$8,137	11	Larry G	\$6,251	6	Jason H	\$5,092	4
Patricia S	\$8,127	9	Lavonte S	\$6,212	18	Wulf K	\$5,070	5
Robert H	\$8,116	11	Victor S	\$6,174	5	Lindsay L	\$5,066	5
Steven I	\$7,948	8	maria B	\$6,132	8	Brianna G	\$5,014	7
Justin R	\$7,932	4	Melody T	\$6,088	6	Courtney G	\$4,998	11
Josh K	\$7,884	1	Dale B	\$6,000	6	Brittney B	\$4,998	5

\$ LAST WEEK'S TOP PRODUCERS

(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Brian C	\$4,998	4	Laura K	\$4,296	2	Ryan B	\$3,762	4
Derrick L	\$4,988	10	Diana M	\$4,257	4	Cody L	\$3,761	6
Camaron H	\$4,980	7	Meaghan S	\$4,226	4	David M	\$3,760	6
Mike T	\$4,968	2	Taylor M	\$4,210	5	Katya H	\$3,736	4
John M	\$4,897	6	Nelson C	\$4,208	6	Bryson S	\$3,708	4
Rodney G	\$4,879	6	Casey W	\$4,194	5	Brian B	\$3,708	4
Josh W	\$4,820	8	Andrew K	\$4,149	5	Brad K	\$3,681	3
Mick P	\$4,750	6	Christin A	\$4,140	5	Peyton A	\$3,670	6
AJ R	\$4,748	8	Tricia B	\$4,134	3	Mark P	\$3,665	3
Cameron W	\$4,720	5	Linda S	\$4,121	6	Nate S	\$3,660	4
Matt G	\$4,700	3	Lorie N	\$4,083	7	Kris S	\$3,641	5
Nick D	\$4,677	11	John S	\$4,080	5	Bob G	\$3,627	4
Wade T	\$4,662	8	Matt C	\$4,078	5	Cody W	\$3,624	7
Joey D	\$4,629	6	Shannan V	\$4,051	5	Chad A	\$3,617	4
Brendon L	\$4,623	4	Amanda L	\$4,047	7	Deborah H	\$3,615	4
Bobby B	\$4,600	5	Greg N	\$4,026	5	Tiffany T	\$3,585	5
Jonathan J	\$4,596	5	Ahmadou C	\$4,024	5	Eric G	\$3,570	4
Amy M	\$4,585	10	Christina P	\$4,021	4	Katie M	\$3,568	4
Gerald P	\$4,530	6	Sean H	\$4,000	6	Dannit B	\$3,564	6
Jaremy P	\$4,524	3	Dani K	\$3,987	5	Matt P	\$3,556	4
Derek F	\$4,508	6	George M	\$3,977	6	Cameron H	\$3,555	3
Jonathan M	\$4,504	2	Karen H	\$3,972	5	Jermaine W	\$3,504	3
Trevor E	\$4,500	5	Grayson R	\$3,914	6	Alex M	\$3,494	4
Carter P	\$4,474	3	Russ M	\$3,900	2	Gray B	\$3,490	5
Asia H	\$4,434	6	Cassie K	\$3,891	4	Windy T	\$3,470	6
Bubba L	\$4,424	4	Zachary F	\$3,869	3	Kenny J	\$3,462	9
Jenny I	\$4,408	4	Kayla H	\$3,868	3	James T	\$3,444	4
Jeremy P	\$4,399	8	Kristian B	\$3,857	2	Kayla K	\$3,386	5
Kristin M	\$4,387	6	Erin L	\$3,850	3	Jordan S	\$3,348	5
Danielle N	\$4,387	4	Mike R	\$3,828	3	Mason D	\$3,346	3
Jack M	\$4,378	4	Josh T	\$3,826	5	Jennifer E	\$3,319	3
Chuekha H	\$4,351	4	Alisha W	\$3,813	13	Brad S	\$3,315	3
Regine C	\$4,345	6	Mycharra S	\$3,807	5	Ellesa C	\$3,312	3
Fred P	\$4,308	4	James C	\$3,802	5	Ryan W	\$3,309	2
Ali O	\$4,306	4	Adam K	\$3,800	4	Jonny M	\$3,248	3

\$ LAST WEEK'S TOP PRODUCERS

(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)

AGENT	A/P	APPS
Troy V	\$3,246	4
John V	\$3,222	5
Taylor W	\$3,214	2
Dylan K	\$3,213	3
Steven C	\$3,192	5
Amanda F	\$3,180	5
Tammy L	\$3,172	7

AGENT	A/P	APPS
Diego G	\$3,172	3
Mekayla M	\$3,168	4
James T	\$3,155	6
Tyler K	\$3,155	3
Susan O	\$3,149	5
Kay G	\$3,137	9
Tonya M	\$3,110	6

AGENT	A/P	APPS
Bill P	\$3,108	3
Kevin H	\$3,102	6
Allison C	\$3,078	3
Will B	\$3,074	4
Mary B	\$3,063	5
Steven R	\$3,009	3



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WHAT WE DO MATTERS

