

WHAT WE DO Matters

VOLUME 10 ISSUE 13

MARCH, 26TH 2021



AGENT OF THE WEEK

DAMON W, AKA THE GRAY WOLF IS STARTING SPRING OF FEROCIOUSLY WITH 27 APPS TOTTALLING \$25,615 IN A/P. THIS WILD MAN IS STALKING A MARCH MADNESS VICTORY!



NORTH AMERICAN SENIOR BENEFITS
922-A HURRICANE SHOALS RD
LAWRENCEVILLE GA, 30043

1-866-926-9000 | NASBNATION.COM

LAST WEEK'S

Top Teams

\$50k+

AGENT	A/P	APPS
Chris C	\$601,554	711
Garrett H	\$489,941	561
Greg B	\$443,416	566
Evan P	\$440,647	401
Keith T	\$431,755	569
Josh S	\$365,257	434
Ashley C	\$353,516	450
Isaac S	\$324,000	485
Brian C	\$221,320	280
Blair O	\$201,513	186
Andrew E	\$177,365	220

AGENT	A/P	APPS
Dusty T	\$177,331	254
Cole T	\$150,921	181
Alisha W	\$149,699	193
Nick G	\$141,001	128
Max G	\$116,918	146
Scott D	\$102,579	120
Shane R	\$95,341	106
Garrett S	\$94,792	103
Buddy L	\$83,000	87
Laura M	\$80,335	111
Alex C	\$78,614	94

AGENT	A/P	APPS
AJ R	\$76,836	105
Steven H	\$75,476	45
Gray B	\$74,718	84
James T	\$69,096	77
Blythe W	\$67,488	122
Alex B	\$65,913	66
Daniel S	\$60,520	66
Will K	\$59,317	60
Jalen D	\$58,280	46
Naomi G	\$54,849	61
Ryan W	\$53,082	53

\$20k-\$49,999k

AGENT	A/P	APPS
Danny B	\$48,999	52
Dan H	\$45,462	55
Josh T	\$43,847	69
Derrick L	\$39,662	48
Doug H	\$37,963	47
Brian A	\$37,926	50
Taylor H	\$36,319	57
Connor E	\$35,916	36
Jim H	\$35,847	29
Jeff M	\$35,761	44
Rodney G	\$35,407	44
Amy M	\$35,386	32
Linda S	\$34,804	50
Matt F	\$34,421	39

AGENT	A/P	APPS
Mekayla M	\$33,556	39
Dustin H	\$33,157	37
Jerry B	\$32,453	23
Tim D	\$30,772	34
Josiah M	\$29,294	19
Fred F	\$28,935	41
Karey P	\$28,882	30
Grace W	\$28,849	30
Rex N	\$27,500	27
Jakob R	\$27,034	29
Joseph P	\$26,441	36
Mitch B	\$26,004	35
Joe L	\$25,700	29
Carlos FV	\$25,594	19

AGENT	A/P	APPS
Abel H	\$24,741	37
Joseph E	\$24,494	18
Adrienne M	\$24,256	27
Courtney P	\$23,158	39
Katie M	\$23,002	23
John S	\$22,902	22
Jonathan J	\$22,648	25
Gerardo M	\$22,638	24
Jennifer E	\$21,761	23
Chrystal G	\$20,986	43
Stephen D	\$20,375	28
Rob A	\$20,334	30
Bethany W	\$20,296	23

\$9k-\$19,999k



AGENT	A/P	APPS
Kailyn B	\$19,649	28
Asia H	\$18,631	28
Taylor M	\$18,041	29
Solon S	\$17,339	24
Tai S	\$17,198	23
Randy L	\$17,191	10
Bobby P	\$17,015	44
Jessica D	\$17,002	18
Tara H	\$16,849	25
Candace F	\$16,672	13
Michael W	\$15,771	5
Brandon F	\$15,655	14
Kelsie A	\$14,853	35
Joe B	\$14,792	11
Michael S	\$14,539	10
Nate C	\$14,375	20
Corey S	\$14,354	18
Justine M	\$14,302	27
Dennis R	\$14,172	12
Kaleigh Z	\$13,849	14
Joshua H	\$13,698	11
Mike R	\$13,598	10
Corey B	\$13,500	14
Tricia B	\$13,326	15

AGENT	A/P	APPS
Colan M	\$13,225	18
Troy B	\$12,915	10
Joel F	\$12,774	18
Andrew W	\$12,139	21
Ahmadou C	\$11,974	16
Robert H	\$11,856	14
George W	\$11,552	5
Ken B	\$11,300	16
Bryson S	\$11,096	16
Brandon L	\$10,916	10
Mike S	\$10,582	18
Janard H	\$10,275	16
Grayson R	\$10,086	11
Felicia W	\$9,925	1
Joe C	\$9,706	7
Regine C	\$9,631	17
Camaron H	\$9,460	11
Mitch G	\$9,295	10
Jeremy P	\$9,258	13
Michael M	\$9,254	9
Mike R	\$9,204	12
Melody T	\$9,145	11
Meg W	\$9,024	5

TOP APP WRITER
Damon W
WITH 27 APPS LAST WEEK



DON'T MISS THE SALE'S JUICE MONDAY CALL!

North American Senior Benefits
AN INTEGRITY COMPANY

515-604-9283 EVERY MONDAY

9:00AM



TEXT YOUR PHOTOS & STORIES TO THE BATPHONE!

770-840-5467





AGENT	A/P	APPS
Damon W	\$25,615	27
Dan H	\$22,266	22
Milton B	\$19,600	11
Ashley B	\$18,583	13
Amy M	\$17,051	19
Brooke M	\$16,629	10
Gerardo P	\$16,405	16
Carlos FV	\$16,390	7
Dave S	\$15,771	5
Solon S	\$15,693	22
Dylan W	\$15,186	22
Tiffany T	\$14,522	12
Eric G	\$14,356	12
Tyler K	\$14,009	19
Steven H	\$13,974	3
Zamir M	\$13,884	12
Jonathan J	\$13,727	13
Jaime M	\$13,389	21
Derrick L	\$13,354	13
Joel F	\$12,774	18
Josh T	\$12,430	7
Mike R	\$12,298	9

AGENT	A/P	APPS
Blake N	\$12,184	11
George W	\$11,552	5
Corey B	\$11,516	12
Sam P	\$11,502	9
Kaleigh Z	\$11,443	10
Jakob S	\$11,086	12
Jerry B	\$10,959	9
Brandon L	\$10,916	10
Ethan S	\$10,871	8
Kyle S	\$10,860	11
Rex N	\$10,792	9
Jakob R	\$10,770	11
Katie M	\$10,754	9
Gerardo M	\$10,752	8
Brad M	\$10,645	9
Jennifer E	\$10,455	10
Naomi G	\$10,450	13
Felisha L	\$10,302	14
Josiah M	\$10,278	6
Mekayla M	\$10,121	10
Michael P	\$10,117	14
Michael S	\$10,048	5



LAST WEEK'S...

TOP PRODUCERS



(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Damon W	\$25,615	27	Jennifer E	\$10,455	10	Blair O	\$7,615	6
Dan H	\$22,266	22	Naomi G	\$10,450	13	Patrick W	\$7,599	6
Milton B	\$19,600	11	Felisha L	\$10,302	14	Peyton A	\$7,524	25
Ashley B	\$18,583	13	Josiah M	\$10,278	6	John M	\$7,476	10
Amy M	\$17,051	19	Mekayla M	\$10,121	10	Kay G	\$7,455	21
Brooke M	\$16,629	10	Michael P	\$10,117	14	Chuekha H	\$7,401	9
Gerardo P	\$16,405	16	Michael S	\$10,048	5	Jeff N	\$7,339	3
Carlos FV	\$16,390	7	Felicia W	\$9,925	1	Stephanie J	\$7,330	9
Dave S	\$15,771	5	Marta C	\$9,700	6	Alex P	\$7,298	7
Solon S	\$15,693	22	Janard H	\$9,470	15	Kolter K	\$7,258	5
Dylan W	\$15,186	22	Austin W	\$9,436	16	Katya H	\$7,254	8
Tiffany T	\$14,522	12	Matt C	\$9,369	10	Jason B	\$7,176	4
Eric G	\$14,356	12	Connor E	\$9,262	9	Josh W	\$7,162	6
Tyler K	\$14,009	19	Joe L	\$9,209	11	Bo M	\$7,148	8
Steven H	\$13,974	3	Seth M	\$8,955	8	Meghan W	\$7,106	3
Zamir M	\$13,884	12	Jessica D	\$8,768	8	Xavier C	\$7,086	6
Jonathan J	\$13,727	13	Matt G	\$8,711	7	Dennis R	\$7,076	6
Jaime M	\$13,389	21	Brandon D	\$8,633	9	Dani K	\$7,071	8
Derrick L	\$13,354	13	Ken B	\$8,520	7	Mitch B	\$7,048	6
Joel F	\$12,774	18	Joey P	\$8,391	14	Ahmadou C	\$7,027	7
Josh T	\$12,430	7	Diana M	\$8,375	10	Joseph C	\$6,892	6
Mike R	\$12,298	9	Savannah H	\$8,302	12	Joseph C	\$6,875	5
Blake N	\$12,184	11	Bethany W	\$8,229	8	Jamila W	\$6,869	8
George W	\$11,552	5	Fred F	\$8,142	10	Troy B	\$6,768	5
Corey B	\$11,516	12	Courtney P	\$8,047	18	Asia H	\$6,750	9
Sam P	\$11,502	9	Ronnie B	\$7,996	6	Jacob J	\$6,717	9
Kaleigh Z	\$11,443	10	Jim H	\$7,980	5	Regine C	\$6,614	13
Jakob S	\$11,086	12	Rachel J	\$7,933	9	Chad T	\$6,600	7
Jerry B	\$10,959	9	Alex M	\$7,929	7	Christopher K	\$6,596	6
Brandon L	\$10,916	10	Victor S	\$7,896	10	Jamie C	\$6,477	6
Ethan S	\$10,871	8	Brian C	\$7,790	7	Jacob C	\$6,408	3
Kyle S	\$10,860	11	Mike R	\$7,749	9	Daine B	\$6,342	5
Rex N	\$10,792	9	Jeremy P	\$7,728	9	Derek P	\$6,327	9
Jakob R	\$10,770	11	Carter P	\$7,662	8	LaVonte S	\$6,326	13
Katie M	\$10,754	9	Stephen D	\$7,646	10	John S	\$6,300	6
Gerardo M	\$10,752	8	Will K	\$7,646	9	James G	\$6,235	5
Brad M	\$10,645	9	Justin R	\$7,632	10	Mitch G	\$6,210	7

LAST WEEK'S...

TOP PRODUCERS



(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)



AGENT	A/P	APPS
Robert H	\$6,194	8
Robbie M	\$6,172	5
Mick P	\$6,147	5
Joe B	\$6,133	4
Karyn S	\$5,984	6
Windy T	\$5,970	8
Holly S	\$5,965	5
Joe H	\$5,956	6
Ashley H	\$5,916	3
Courtney G	\$5,881	9
Bryan B	\$5,839	11
Trevor E	\$5,832	5
Kirk W	\$5,829	4
Patrick B	\$5,818	5
Michael M	\$5,759	7
Ryan D	\$5,676	8
Cat B	\$5,676	5
Jared N	\$5,629	6
Claudia S	\$5,602	5
Natassia C	\$5,580	5
Cameron W	\$5,532	3
Doug H	\$5,523	7
Jeff M	\$5,522	5
Beth L	\$5,518	6
Holly S	\$5,490	8
Rafael A	\$5,437	6
Michael M	\$5,425	4
Breanna B	\$5,422	5
Demond Y	\$5,413	5
Erin L	\$5,402	13
Parker M	\$5,382	7
Chelsea D	\$5,381	5
Candace F	\$5,334	5
Nick R	\$5,244	4
Dominick W	\$5,243	4
Tai S	\$5,211	6
Melody T	\$5,128	5

AGENT	A/P	APPS
James T	\$5,112	5
Nelson C	\$5,052	9
Kyle G	\$5,041	4
Zachary F	\$5,006	1
Andrienne C	\$4,965	11
Cody L	\$4,954	6
Tonya K	\$4,937	6
Calvin L	\$4,918	5
Joseph E	\$4,895	7
Kevin H	\$4,891	9
Taylor M	\$4,890	5
Brittney P	\$4,854	12
Jess H	\$4,819	8
James T	\$4,793	5
Joey H	\$4,753	8
Pierce M	\$4,748	5
Andrew K	\$4,728	6
Tamra M	\$4,711	5
Dustin H	\$4,692	5
Eugene M	\$4,659	5
De'Aira M	\$4,643	5
Monica M	\$4,606	9
Lisa S	\$4,597	5
Sam M	\$4,591	3
Jonathan M	\$4,576	6
Noah C	\$4,572	8
Camaron H	\$4,570	6
Joshua H	\$4,567	4
Cody W	\$4,564	7
Kayla K	\$4,491	5
Joey D	\$4,490	5
Jalen D	\$4,477	4
Morgan B	\$4,368	3
Elizabeth C	\$4,352	9
Clarence J	\$4,327	6
Heather T	\$4,287	1
Nate C	\$4,285	5

AGENT	A/P	APPS
Ali O	\$4,285	2
Jordan A	\$4,281	6
Von M	\$4,266	5
Luke R	\$4,263	4
Amanda L	\$4,251	5
Meaghan S	\$4,238	3
Steven I	\$4,227	5
Tameka D	\$4,199	10
Sarah S	\$4,150	4
Jordan S	\$4,136	8
Jenny I	\$4,131	8
AJ R	\$4,106	5
Christin A	\$4,104	4
Adonis D	\$4,054	6
Rafael M	\$4,032	6
Collin H	\$4,024	7
Matthew M	\$3,976	5
Karen H	\$3,975	4
Tissany A	\$3,960	10
Chad S	\$3,958	5
Tyler E	\$3,947	7
Danielle C	\$3,935	3
Bobby B	\$3,930	4
Daniel S	\$3,892	5
Jo Lynn C	\$3,881	4
Abel H	\$3,852	6
Krystle H	\$3,852	6
Lee C	\$3,799	5
Gerald P	\$3,792	12
Krystal C	\$3,781	7
Krystle O	\$3,776	5
Jake M	\$3,771	3
Aaron T	\$3,769	6
Diego G	\$3,765	3
Dale B	\$3,764	5
Mycharra S	\$3,749	5
Mario S	\$3,700	3

LAST WEEK'S...

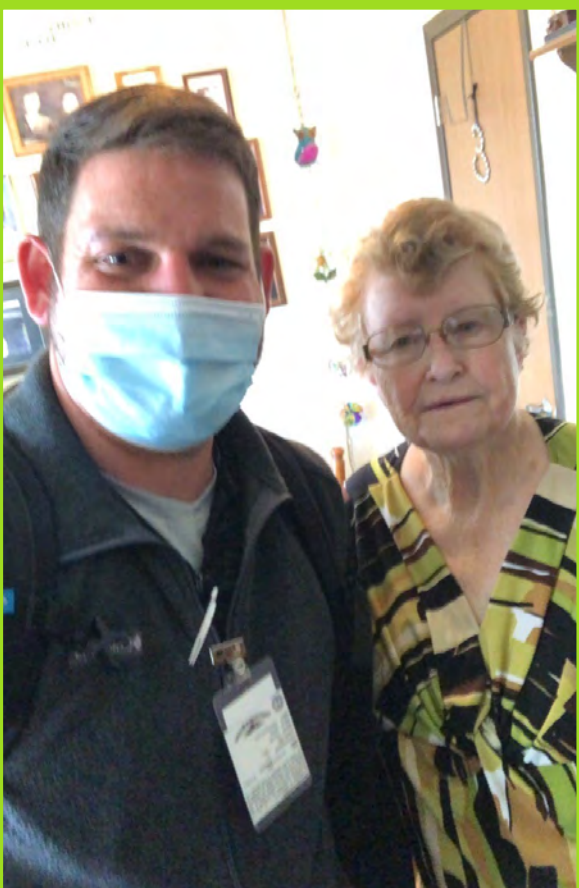
TOP PRODUCERS



(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)



AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Ineida A	\$3,692	3	Kristian B	\$3,489	4	Matt S	\$3,192	3
Devin S	\$3,690	6	Travis M	\$3,474	2	Michelle J	\$3,184	2
Michaela H	\$3,671	4	Jack M	\$3,473	3	Devin G	\$3,153	5
Brittany F	\$3,662	4	Ellesa C	\$3,434	3	Greg T	\$3,138	4
Corey S	\$3,660	4	Matt C	\$3,421	4	Josh K	\$3,136	5
Kris S	\$3,654	7	Will B	\$3,390	4	Andria J	\$3,123	3
David W	\$3,626	6	Steffan P	\$3,380	4	Alan M	\$3,120	3
Mark H	\$3,620	5	Lynn F	\$3,362	4	Ryan B	\$3,088	4
Stacey E	\$3,608	3	Linda S	\$3,324	8	Bailey W	\$3,085	4
Shawn T	\$3,596	6	Deborah H	\$3,309	3	Mike S	\$3,085	3
Matthew M	\$3,583	6	Kenneth B	\$3,306	5	Rick C	\$3,084	2
Kailyn B	\$3,558	4	Rodney I	\$3,295	3	Mark P	\$3,049	4
Phillip J	\$3,532	5	Ashley M	\$3,276	1	Heather B	\$3,037	4
Lorie N	\$3,524	5	Mason D	\$3,228	4	Brooke M	\$3,034	5
Malik B	\$3,506	4	Glory I	\$3,213	7	Courtney B	\$3,032	4
Nate S	\$3,500	5	Tommy T	\$3,202	6	Allison J	\$3,017	4
Brad S	\$3,500	3	Shelley T	\$3,202	5	Andrew G	\$3,016	2
Kat M	\$3,499	6	Nick C	\$3,199	3	Nicholas D	\$3,014	2



LAST MAN MISSION MADNESS

North American Senior Benefits

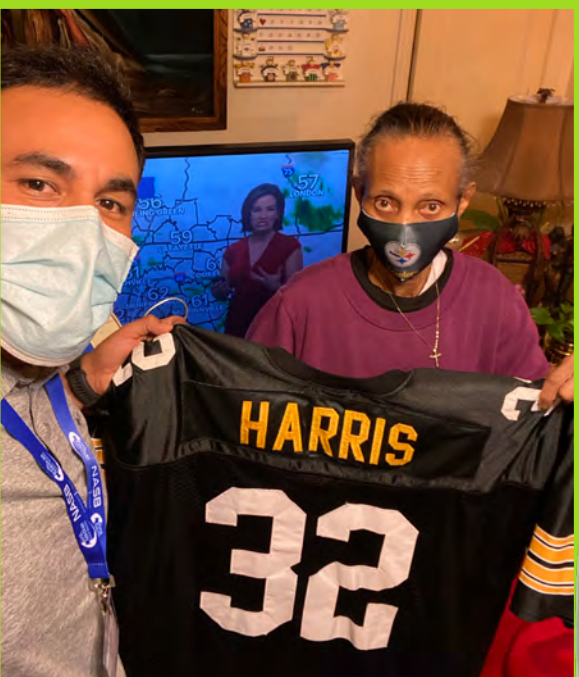
MARCH MADNESS 2021

WIN \$2500 CASH!

Talent Hunt

MISSION #5

YOU HAVE UNTIL MONDAY TO TEXT US A PHOTO OR VIDEO TO 770-840-5467 SHOWCASING YOUR CLIENT'S HIDDEN TALENT!



North American Senior Benefits
AN INTEGRITY COMPANY

NASB

HOLIDAY HOURS

NASB OFFICES WILL BE CLOSED
FRIDAY, APRIL 2ND FOR GOOD FRIDAY
WE WILL BE BACK IN THE OFFICE
ON MONDAY APRIL 5TH

A festive graphic for NASB Holiday Hours. It features a wooden sign with the company logo and the text "NASB HOLIDAY HOURS". Below the sign, there is a message about office closures for Good Friday. The background is decorated with green leaves, yellow and pink flowers, and monarch butterflies.



MARCH MADNESS 2021

GAME ON!!

TOP 10 AGENTS COUNT FOR TEAM TOTALS EACH WEEK.

NUMBERS DUE BY NOON ON SUNDAYS. ONLY SIMPLIFIED ISSUE LIFE AP COUNTS.

NEW MATCHUPS EACH MONDAY UNTIL DOWN TO THE FINAL 6 TEAMS.

\$10,000 CASH TO THE WINNING TEAM OF THE 6 FINALISTS

FINAL 6 DETERMINED BY ISSUED AP MAR 1 - APRIL 17

MATCH-UP

DANIEL S TEAM	VS	COLON M TEAM
BRIAN A TEAM	VS	FRED F TEAM
NICK G TEAM	VS	RODNEY G TEAM
STEPHEN D TEAM	VS	DANNY B TEAM
NAOMI G TEAM	VS	AMY M TEAM
KEITH T TEAM	VS	JOSH T TEAM
JOSH S TEAM	VS	BUDDY L TEAM
BLAIR O TEAM	VS	JACOB R TEAM
MAX G TEAM	VS	COLE T TEAM
LINDA S TEAM	VS	JOE B TEAM
ASHLEY C TEAM	VS	CHRYSTAL G TEAM
DERRICK L TEAM	VS	TARA H TEAM
GARRETT H TEAM	VS	ALEX B TEAM
DAN H TEAM	VS	ANDREW E TEAM
JOHN S TEAM	VS	CHRIS C TEAM
BLYTHE W TEAM	VS	JAMES T TEAM
ALISHA W TEAM	VS	CARLOS FV TEAM
DUSTIN H TEAM	VS	JEFF M TEAM
LAURA S TEAM	VS	SHANE R TEAM
STEVEN H TEAM	VS	JALEN D TEAM
ADRIENNE M TEAM	VS	TAYLOR H TEAM
GARRETT S TEAM	VS	BOBBY P TEAM
DUSTY T TEAM	VS	DOUG H TEAM
RYAN W TEAM	VS	JOE L TEAM

