

North American
Senior Benefits

THE
pulse

JANUARY 2021
VOLUME 10 ISSUE 4

What We Do Matters!

AGENT OF THE WEEK

THE
NICEMAN
MIKE

WITH 5 LIVES PROTECTED AND
\$13,233 IN A/P LAST WEEK,
THE ICE MAN SHOWED NASB
NATION THAT IT'S POSSIBLE
TO BE ON FIRE IN THE MIDDLE
OF WINTER! AMAZING WORK
FROM ONE OF THE SALES MAFIA
TEAM'S COOLEST AGENTS!



The PULSE - JAN 2021

NORTH AMERICAN SENIOR BENEFITS
922-A HURRICANE SHOALS RD
LAWRENCEVILLE GA, 30043

1-866-926-9000 | NASBNATION.COM



LAST WEEK'S...

TOP TEAMS

\$50k+

AGENT	A/P	APPS
Chris C	\$586,404	699
Garrett H	\$438,383	528
Keith T	\$396,731	541
Greg B	\$384,762	503
Josh S	\$328,933	405
Evan P	\$321,832	333
Ashley C	\$314,506	397
Isaac S	\$218,368	339
Blair O	\$161,482	157
Brian C	\$153,305	235
Dusty T	\$150,343	253
Andrew E	\$142,967	175
Cole T	\$134,196	160
Alisha W	\$120,196	158
Nick G	\$111,794	117
AJ R	\$100,536	102
Alex C	\$94,625	122
Laura M	\$84,665	107
Shane R	\$83,934	102
Scott D	\$72,658	109
Garrett S	\$68,689	90
Max G	\$68,068	78
Gray B	\$59,376	108
Daniel S	\$58,822	68
Buddy L	\$52,323	89
Matt F	\$51,162	59
James T	\$50,981	96

\$20k-\$49,999k

AGENT	A/P	APPS
Linda S	\$48,961	46
Alex B	\$46,497	48
Brian A	\$45,436	52
Dustin H	\$44,588	51
Blythe W	\$43,061	89
Ryan W	\$42,830	57
Naomi G	\$42,265	44
Jalen D	\$40,645	42
Rodney G	\$37,378	46
Fred F	\$35,790	57
Will K	\$31,971	35
Randy L	\$31,280	26
Andrew W	\$30,779	48
Tim D	\$30,644	26
Mekayla M	\$30,035	40
Jeff M	\$29,044	45
Bethany W	\$28,486	32
Mitch B	\$28,156	32
Jonathan J	\$26,232	29
Taylor H	\$26,124	33
John S	\$26,027	32
Dan H	\$25,062	41
Danny B	\$24,937	37
Rob A	\$23,476	23
Josh T	\$23,446	44
Tara H	\$23,381	24
Jerry B	\$23,244	20
Carlos FV	\$22,983	27
Derrick L	\$22,710	37
Bobby P	\$22,232	38
Grace W	\$21,988	24
Justine M	\$21,695	54
Adrienne M	\$21,352	25
Chrystal G	\$21,261	36
Colan M	\$21,173	27
Courtney P	\$20,995	24
Kailyn B	\$20,576	23
Karey P	\$20,242	43

\$9k-\$19,999k

AGENT	A/P	APPS
Doug H	\$19,805	23
Abel H	\$19,067	27
Mike R	\$18,736	22
Jessica D	\$18,595	26
Amy M	\$18,089	24
Steven H	\$17,323	16
Bryson S	\$17,307	17
Ahmadou C	\$17,285	21
Camaron H	\$16,744	10
Gerardo M	\$16,705	21
Jim H	\$16,678	19
Ken B	\$16,608	11
Stephen D	\$15,516	28
Joe C	\$15,061	14
Grayson R	\$14,691	13
Brandon F	\$14,068	15
Joseph E	\$13,857	23
Cat B	\$13,753	14
Marvin O	\$13,462	25
Joe L	\$13,421	19
Solon S	\$13,022	22
Taylor M	\$12,795	15
Jermaine W	\$12,710	20
Robert H	\$12,653	18
Joseph P	\$12,630	15
Joshua H	\$12,524	18
Nate C	\$12,400	10
Dennis R	\$12,201	13
Bobby B	\$11,350	23
Tricia B	\$10,930	15
Joe B	\$10,865	14
Jennifer E	\$10,628	14
Corey S	\$10,552	13
Tai S	\$10,478	17
Connor E	\$10,394	12
Rex N	\$10,366	23
Kaleigh Z	\$10,288	14
Samantha B	\$10,212	15
Kelsie A	\$10,154	25
Mitch G	\$10,085	12
Troy B	\$10,022	9
Sterne R	\$9,946	17
Larry T	\$9,073	15

LAST WEEK'S...

\$10K+ GRAND LAND AGENTS

AGENT	A/P	APPS
Damon W	\$20,534	21
Kolter K	\$19,010	12
Preston M	\$14,983	5
Felisha L	\$13,322	12
Mike R	\$13,233	5
Will B	\$13,109	13
Naomi G	\$12,500	12
Ashley B	\$11,444	10
Dennis R	\$11,093	12
Gerardo P	\$11,081	13
Andrew R	\$10,896	7
Connor E	\$10,394	11
Jonathan P	\$10,242	8
Bo M	\$10,186	14
Jo Lynn C	\$10,094	8

LAST WEEK'S...

TOP PRODUCERS

(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)

AGENT	A/P	APPS
Damon W	\$20,534	21
Kolter K	\$19,010	12
Preston M	\$14,983	5
Felisha L	\$13,322	12
Mike R	\$13,233	5
Will B	\$13,109	13
Naomi G	\$12,500	12
Ashley B	\$11,444	10
Dennis R	\$11,093	12
Gerardo P	\$11,081	13
Andrew R	\$10,896	7
Connor E	\$10,394	11
Jonathan P	\$10,242	8
Bo M	\$10,186	14
Jo Lynn C	\$10,094	8
Cat B	\$9,889	10
Jessica D	\$9,872	16
Jerry B	\$9,723	5
Dani K	\$9,557	9
Camaron H	\$9,370	6
Tyler K	\$9,180	11
Joseph E	\$8,891	16
Victor S	\$8,756	10
Mike S	\$8,729	9
Josiah M	\$8,603	9
Jalen D	\$8,500	7

AGENT	A/P	APPS
Joey D	\$8,428	5
Brooke M	\$8,377	6
Josh S	\$8,245	7
Jim H	\$8,232	10
Chad A	\$8,160	10
Jaime M	\$8,152	11
Tricia B	\$8,031	11
Kenny J	\$7,921	6
Patrick W	\$7,906	8
Jennifer E	\$7,869	8
Brandon D	\$7,851	7
Bethany W	\$7,844	13
Clarence J	\$7,842	12
Mario S	\$7,833	4
Alex M	\$7,805	10
Joe H	\$7,802	9
Larry G	\$7,752	13
Josiah L	\$7,691	5
Tania M	\$7,553	8
David E	\$7,438	10
Taylor M	\$7,374	4
Jack M	\$7,300	7
Maria C	\$7,250	8
Dave D	\$7,143	6
Amy M	\$7,093	6
Chris J	\$7,003	6



We have a NEW conference call number for all of our daily calls.

515-604-9283

StartMeeting, this new platform, also has an app that you can use for wifi calling from your smartphone.

Use code "nasb" for the online meeting ID if using the app.



JOIN US EVERY MONDAY AT 9:00AM

This Week

DAMON W

IS OUR #1 APP WRITER

JANUARY 22ND | WITH 21 LIVES PROTECTED

★ ★ ★

LAST WEEK'S...

TOP PRODUCERS

(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)

AGENT	A/P	APPS
Chantal W	\$6,979	9
Alex B	\$6,845	6
Sam P	\$6,812	9
Eric G	\$6,780	7
John S	\$6,750	7
Kyle S	\$6,721	8
Holly S	\$6,720	13
Natalie H	\$6,678	6
Laota R	\$6,674	9
Mike R	\$6,652	6
Solon S	\$6,577	14
Amanda L	\$6,549	7
Paulo M	\$6,472	10
Ahmadou C	\$6,420	9
Connie A	\$6,417	7
Bobby B	\$6,329	9
John V	\$6,269	9
Kevin M	\$6,263	4
Caron S	\$6,205	3
Tony N	\$6,151	7
Robert H	\$6,081	10
Troy B	\$6,080	5
Elle C	\$6,006	8
Don N	\$6,000	1
Amanda F	\$5,980	11
Daniel S	\$5,940	6
Corey B	\$5,920	7
Grayson R	\$5,890	5
Allison C	\$5,876	5
Joe L	\$5,844	8
Christin A	\$5,838	13
Daine B	\$5,762	2
James T	\$5,757	6
Nate C	\$5,722	4
Becca A	\$5,710	12
Mitch B	\$5,652	6

AGENT	A/P	APPS
Chelsea W	\$5,508	5
Sylvia J	\$5,495	6
Ken M	\$5,483	6
Katya H	\$5,426	4
Steph	\$5,421	8
Josh K	\$5,411	8
Janard H	\$5,410	8
Steven H	\$5,400	4
Josh H	\$5,389	4
Shelley T	\$5,352	6
Brian C	\$5,340	5
Shawn T	\$5,324	18
Joshua H	\$5,323	5
Jessica B	\$5,314	6
Jamila W	\$5,299	5
Brittany F	\$5,280	9
Andrew E	\$5,266	5
AJ R	\$5,255	3
Jason B	\$5,252	8
Regina L	\$5,243	4
Brandon F	\$5,216	5
Brandi B	\$5,172	6
Bryson S	\$5,144	4
Nic S	\$5,132	3
Jamie C	\$5,108	4
Max G	\$5,100	3
Nick G	\$5,062	6
Tiffany T	\$5,054	5
Zamir M	\$5,052	6
Shannan V	\$4,986	7
Gray B	\$4,985	5
Holly S	\$4,913	4
Jordan S	\$4,910	13
Michael M	\$4,908	6
Zachary F	\$4,902	4
Diana M	\$4,900	6

AGENT	A/P	APPS
Chris L	\$4,886	6
Brittany F	\$4,879	5
Brianna B	\$4,836	2
Del M	\$4,829	4
Brittany L	\$4,777	1
Jamal B	\$4,741	4
Andre O	\$4,728	4
Tonya K	\$4,695	10
Jonathan M	\$4,690	12
Bubba L	\$4,675	8
Rebekah S	\$4,668	9
Ryan B	\$4,651	7
Tai S	\$4,647	8
Jacobee P	\$4,636	6
Cameron M	\$4,623	9
Regine C	\$4,607	9
Kris S	\$4,600	7
Nicholas D	\$4,580	6
Nick D	\$4,574	5
Tim DeF	\$4,528	5
Nathan K	\$4,524	5
Garrett H	\$4,522	3
Marcus C	\$4,515	3
Jay G	\$4,509	3
Jay M	\$4,507	7
Mac M	\$4,472	5
Rex N	\$4,471	6
Keehiara R	\$4,470	6
Brandon L	\$4,470	3
Gerardo P	\$4,462	4
Melody T	\$4,458	3
Shea W	\$4,423	3
Matthew F	\$4,412	5
Russell W	\$4,397	7
Kevin H	\$4,392	5
Twalya S	\$4,349	2

AGENT	A/P	APPS
Jeremy P	\$4,318	7
Derrick L	\$4,317	6
James T	\$4,314	4
Lauren S	\$4,284	8
Kayla H	\$4,273	5
Chelsea F	\$4,260	5
Hunter D	\$4,248	4
Dan H	\$4,229	11
Beverley C	\$4,200	6
Candace F	\$4,187	4
Kendra W	\$4,179	4
Hobbs J	\$4,120	5
Cody W	\$4,110	14
Ken B	\$4,108	2
Ashton F	\$4,095	7
Jonathan J	\$4,072	8
Patrick D	\$4,072	7
Abel H	\$4,061	4
Scott B	\$4,047	5
Brian P	\$4,000	4
Will W	\$3,992	6
Milton B	\$3,987	6
Will K	\$3,984	4
George M	\$3,970	6
Marion W	\$3,948	7
Joe B	\$3,924	5
Stephen D	\$3,919	4
Josh W	\$3,898	5
Courtney G	\$3,870	12
John M	\$3,823	3
Elizabeth R	\$3,819	4
Ingrid B	\$3,810	4

AGENT	A/P	APPS
Phillip J	\$3,805	6
Samantha R	\$3,804	5
Dylan W	\$3,787	10
Ryan W	\$3,750	7
Beth L	\$3,706	11
Fred F	\$3,702	5
Mason D	\$3,697	2
Jeff S	\$3,687	2
Kailyn B	\$3,674	6
Felicia W	\$3,672	3
Kobe T	\$3,671	5
Grayson H	\$3,633	10
Robert C	\$3,619	3
Stephanie D	\$3,606	5
Sterne R	\$3,543	4
Cam G	\$3,538	4
Courtney B	\$3,516	3
Tameka D	\$3,500	5
Luke R	\$3,471	2
Cody L	\$3,453	6
Enzo R	\$3,452	4
D'andre P	\$3,440	6
Brad S	\$3,431	4
Larry T	\$3,405	4
Karen D	\$3,404	4
Kenneth B	\$3,378	4
Brian A	\$3,378	2
Leanne P	\$3,364	2
Zach W	\$3,356	7
Windy T	\$3,350	5
Lauren C	\$3,346	5
Neal C	\$3,337	3

AGENT	A/P	APPS
Meghan W	\$3,320	3
Von M	\$3,318	4
Chelsea D	\$3,290	5
Glory I	\$3,272	3
Grace W	\$3,238	5
Samantha G	\$3,238	5
Mamour C	\$3,213	1
Jayson S	\$3,211	4
Brianna G	\$3,204	5
Derek P	\$3,200	8
David M	\$3,200	7
Michael M	\$3,200	4
Brad M	\$3,200	4
Mick P	\$3,192	3
Natara H	\$3,182	5
Jata A	\$3,169	7
Jenny I	\$3,164	3
Josh T	\$3,146	5
Trevor E	\$3,138	3
Eric E	\$3,129	3
Kaleigh Z	\$3,122	7
John L	\$3,106	3
Josh H	\$3,100	3
Saqoiya K	\$3,092	7
Matt S	\$3,085	5
Marvin O	\$3,084	3
Roger G	\$3,067	4
Shannon R	\$3,067	3
Rob S	\$3,061	2
Crystal T	\$3,038	3
Krystle O	\$3,024	3





**TEXT THE
BATPHONE
770-840-5467**
WE WANT YOUR AMAZING
PHOTOS FROM THE FIELD AND
IN THE COMMUNITY!

