

North American Senior Benefits  
AN INTEGRITY COMPANY

THE *pulse*

EITHER YOU  
RUN THE DAY  
OR THE DAY RUNS YOU.  
-JIM ROHN

WHAT WE DO MATTERS!

“ALL DAY”  
DAVID W.

DAVID “ALL DAY” W. WORKED AROUND  
THE CLOCK LAST WEEK WRITING \$16,255 IN A/P  
WHILE PROTECTING 27 LIVES!  
YOU’VE GOT TO GET UP PRETTY  
EARLY TO BEAT THOSE NUMBERS!

AGENT OF THE WEEK

North American Senior Benefits  
AN INTEGRITY COMPANY

NOVEMBER 2020  
The Pulse - NASB  
NASBNATION.com

NORTH AMERICAN SENIOR BENEFITS  
922-A HURRICANE SHOALS RD  
LAWRENCEVILLE GA, 30043

1-866-926-9000



# LAST WEEK'S... TOP TEAMS

\$9k-\$19,999k

## \$50k+

AGENT	A/P	APPS
Chris C	\$506,872	594
Keith T	\$409,832	589
Greg B	\$381,775	506
Garrett H	\$366,096	433
Ashley C	\$301,420	393
Evan P	\$281,498	315
Isaac S	\$263,000	375
Josh S	\$237,485	291
Brian C	\$157,794	245
Dusty T	\$137,679	220
Cole T	\$117,573	165
Blair O	\$115,560	133
Andrew E	\$112,141	143
Alisha W	\$110,420	165
Scott D	\$104,092	132
Buddy L	\$91,001	113
Nick G	\$85,480	99
AJ R	\$82,501	98
Gray B	\$68,134	103
Laura M	\$67,893	82
Shane R	\$67,339	90
James T	\$65,168	98
Max G	\$62,107	86
Alex C	\$60,333	82
Garrett S	\$59,654	62
Daniel S	\$55,518	64
Amy M	\$53,896	65

## \$20k-\$49,999k

AGENT	A/P	APPS
Naomi G	\$49,100	53
Randy L	\$47,563	52
Linda S	\$47,521	59
George W	\$42,772	54
Karey P	\$42,288	47
Danny B	\$41,161	61
Taylor H	\$39,967	50
Jalen D	\$35,532	39
Daniel H	\$35,074	43
Joe L	\$34,251	32
Ryan W	\$33,601	65
Grace W	\$32,071	36
Rob A	\$31,472	41
Gerardo M	\$31,271	19
Brian A	\$30,991	33
Fred F	\$30,945	42
Abel H	\$30,849	46
Jonathan J	\$30,419	33
Blythe W	\$30,381	61
Adrienne M	\$29,987	36
Colan M	\$29,517	22
Bobby P	\$28,901	59
Josh T	\$28,688	38
Jeff M	\$27,052	36
Courtney P	\$25,609	35
Mike S	\$24,742	35
Doug H	\$24,558	27
Derrick L	\$24,281	37
Grayson R	\$23,696	35
Mekayla M	\$22,782	31
Samantha G	\$22,726	24
Lester M	\$21,513	27
Rodney G	\$21,326	35
Steve H	\$20,761	18
Corey S	\$20,562	26
Andrew W	\$20,191	39

AGENT	A/P	APPS
David W	\$19,144	31
Alex B	\$18,856	35
Stephen D	\$18,752	28
Kelsie A	\$18,064	18
Corey b	\$18,039	26
Mitch B	\$17,556	17
Matt F	\$17,323	27
Joe B	\$16,729	22
Chrystal G	\$16,556	32
Bethany W	\$16,031	27
Kailyn B	\$15,726	18
Tim D	\$15,385	24
Ken B	\$14,997	19
Will K	\$14,988	30
Dustin H	\$14,321	21
Felicia W	\$13,742	17
John S	\$13,499	17
Jim H	\$13,473	18
Brandon F	\$13,282	12
Katie M	\$12,851	10
Jennifer E	\$12,704	22
Robert H	\$12,400	12
rex n	\$12,300	15
Marcus C	\$12,255	13
Marvin O	\$11,879	31
Bubba L	\$11,820	16
Joseph P	\$11,738	19
Shawn T	\$11,688	25
Justine M	\$11,632	21
Samantha B	\$11,317	16
Kaleigh Z	\$10,586	18
Solon S	\$10,529	11
Jakob R	\$10,525	15
TJ P	\$10,317	12
Ken M	\$10,080	15
Janet A	\$10,007	15
Nate C	\$9,790	10
Ahmadou C	\$9,653	5
Tommy S	\$9,410	19
Cat B	\$9,161	10



LAST WEEK'S...

# \$10K+ GRAND LAND AGENTS

LAST WEEK'S...

# TOP PRODUCERS

(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)

AGENT	A/P	APPS
Corey B	\$18,039	26
David W	\$16,255	27
Lori M	\$16,200	3
steve w	\$15,294	4
Kolter K	\$14,856	16
Clay W	\$14,359	9
Christin A	\$13,890	11
Carlos V	\$12,735	13
Samantha G	\$12,621	13
Steven H	\$12,500	9
Daniel S	\$12,143	16
Lester M	\$12,042	8
Jaime M	\$11,921	11
Mike R	\$11,871	7
Joe B	\$11,736	15
Matt G	\$11,268	10
Felisha L	\$11,086	14
Katie M	\$10,763	7
Damon W	\$10,728	19
Ashley B	\$10,285	12
Dani K	\$10,250	10
Haley G	\$10,105	11
Daniel H	\$10,021	14

AGENT	A/P	APPS
Corey B	\$18,039	26
David W	\$16,255	27
Lori M	\$16,200	3
steve w	\$15,294	4
Kolter K	\$14,856	16
Clay W	\$14,359	9
Christin A	\$13,890	11
Carlos V	\$12,735	13
Samantha G	\$12,621	13
Steven H	\$12,500	9
Daniel S	\$12,143	16
Lester M	\$12,042	8
Jaime M	\$11,921	11
Mike R	\$11,871	7
Joe B	\$11,736	15
Matt G	\$11,268	10
Felisha L	\$11,086	14
Katie M	\$10,763	7
Damon W	\$10,728	19
Ashley B	\$10,285	12
Dani K	\$10,250	10
Haley G	\$10,105	11
Daniel H	\$10,021	14
Kalyn S	\$9,638	9
Victor S	\$9,620	12

AGENT	A/P	APPS
Cameron W	\$9,405	10
Jennifer E	\$9,353	6
Preston M	\$9,200	2
Michael W	\$9,020	9
Laota P	\$8,700	12
Robert H	\$8,400	8
Jamie C	\$8,309	7
Daine B	\$8,218	11
Fred F	\$8,208	13
Cat B	\$8,161	8
Jonathan M	\$8,120	10
Regine C	\$8,032	13
Ahmadou C	\$8,023	3
Marcus C	\$7,954	7
Tyler K	\$7,866	9
Naomi G	\$7,700	8
Zamir M	\$7,632	10
Brittany F	\$7,510	8
Phillip J	\$7,396	9
Kaleigh Z	\$7,348	14
adonis d	\$7,336	16
Tony N	\$7,318	5
Joseph C	\$7,300	7
Kaitlyn M	\$7,254	10
Nic S	\$7,135	8

TEXT THE  
**BATPHONE**  
**770-840-5467**  
 WE WANT YOUR AMAZING PHOTOS FROM THE FIELD AND IN THE COMMUNITY!

*This Week*

**DAVID W**

IS OUR #1 APP WRITER

NOVEMBER 13<sup>TH</sup> | WITH 27 LIVES PROTECTED

★★★



LAST WEEK'S...

# TOP PRODUCERS

(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)

AGENT	A/P	APPS
Stephen D	\$7,093	7
Joe L	\$7,070	10
David E	\$7,062	16
Nick R	\$7,059	8
Amanda F	\$7,052	21
Brian B	\$7,032	5
Dylan W	\$6,957	15
Brian C	\$6,898	7
Desmond D	\$6,744	6
Brooke M	\$6,659	8
Sherry L	\$6,650	10
Josiah M	\$6,620	7
Chad A	\$6,602	8
Pierce M	\$6,528	4
Amy M	\$6,495	7
Brady	\$6,457	5
Latoya B	\$6,323	9
Brandon L	\$6,296	5
Doug H	\$6,245	7
Shelly G	\$6,087	5
Tai S	\$6,040	7
Garrett S	\$6,024	8
Mike S	\$6,011	4
Bubba L	\$5,987	6
Trevor E	\$5,950	5
George W	\$5,947	7
Dennis R	\$5,932	14
Mason D	\$5,913	4
Tricia B	\$5,908	6
Kevin M	\$5,902	8
Natalie F	\$5,900	7
Michelle J	\$5,887	7
Zach C	\$5,795	15
Karey P	\$5,746	4
Camaron H	\$5,714	6

AGENT	A/P	APPS
Dusty T	\$5,712	7
Adrienne M	\$5,651	5
Bo M	\$5,634	8
Jack M	\$5,572	5
teddy h	\$5,567	6
Windy T	\$5,538	10
Courtney P	\$5,531	11
Derrick L	\$5,443	9
Joseph E	\$5,395	7
Jakob R	\$5,376	6
Melody T	\$5,357	4
Eric T	\$5,337	4
Jalen W	\$5,329	8
Walter G	\$5,280	5
Samantha B	\$5,261	7
James G	\$5,246	8
Kailyn B	\$5,226	5
Christina P	\$5,208	9
Collin H	\$5,207	7
Gerardo P	\$5,141	7
James H	\$5,075	6
Mykee N	\$5,058	3
Josh T	\$5,058	4
Jordan N	\$5,011	6
Saqoiya K	\$4,982	10
Natalie H	\$4,981	4
Holly S	\$4,943	7
Zach W	\$4,826	7
Chance H	\$4,819	2
Eric G	\$4,814	6
Nate C	\$4,809	6
Josh K	\$4,798	5
Ron T	\$4,789	4
stephanie s	\$4,788	2
Steph	\$4,788	6

AGENT	A/P	APPS
Brittany L	\$4,722	5
Dwayne K	\$4,704	6
John M	\$4,702	7
Peyton A	\$4,687	8
Kristin M	\$4,676	5
Rodney I	\$4,670	7
Jim H	\$4,668	4
Janet A	\$4,618	6
Holly S	\$4,589	9
Kenneth B	\$4,581	5
Diana M	\$4,560	4
Brett H	\$4,550	5
Will K	\$4,550	5
Marta C	\$4,540	5
Brett R	\$4,522	2
Connor E	\$4,506	11
Monica M	\$4,469	6
Jennifer C	\$4,467	6
Matt P	\$4,462	6
Nate S	\$4,459	3
Anthony H	\$4,458	9
Earlene B	\$4,454	6
Rob A	\$4,416	4
Jana E	\$4,414	5
Roger G	\$4,386	3
rex n	\$4,377	7
Patrick W	\$4,370	4
Tony R	\$4,354	4
Katya H	\$4,332	4
Chris R	\$4,318	4
Beverley C	\$4,318	3
Alex p	\$4,260	5
Jake S	\$4,250	6
Colan M	\$4,171	8
Kay G	\$4,134	9

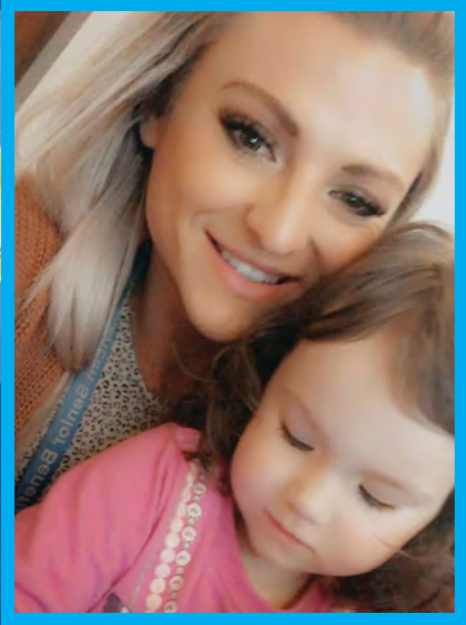
AGENT	A/P	APPS
Robert C	\$4,126	8
Carla M	\$4,122	8
Ken B	\$4,103	4
Michael B	\$4,093	5
Mekayla M	\$4,091	8
Brianna G	\$4,088	4
Chris L	\$4,080	1
Alyssa W	\$4,080	6
Abel H	\$4,056	6
Stephanie T	\$4,055	5
John V	\$4,025	9
Alex C	\$3,998	5
Hannah G	\$3,996	4
AJ R	\$3,989	6
Rebecca A	\$3,966	5
Mitch G	\$3,961	3
Cassie K	\$3,960	3
James T	\$3,928	5
Bobby B	\$3,923	4
Michael M	\$3,914	5
Leena W	\$3,912	7
Chris L	\$3,905	5
Xavier C	\$3,888	4
Michaela H	\$3,882	6
Solon S	\$3,881	2
James T	\$3,877	4
Jennifer M	\$3,873	4
Maria B	\$3,858	6
Ryan B	\$3,857	5
Hobbs J	\$3,821	4
Felicia W	\$3,817	4
Jillian M	\$3,808	4
Ashton F	\$3,808	4
Jordan S	\$3,800	11

AGENT	A/P	APPS
Buck M	\$3,794	4
Jim C	\$3,779	4
Nick G	\$3,761	4
Demond Y	\$3,754	3
Jere M	\$3,739	3
Elizabeth C	\$3,729	3
Garrett H	\$3,659	3
Dewan J	\$3,652	10
Josh T	\$3,645	4
Tracy A	\$3,634	4
Lauren L	\$3,618	4
Eldrick G	\$3,590	5
Anthony S	\$3,560	6
Juanita M	\$3,529	2
Lissette C	\$3,500	5
Hannah T	\$3,483	5
Marvin O	\$3,480	3
Lauren J	\$3,468	3
Kevin H	\$3,468	4
Ben L	\$3,450	5
Tyler E	\$3,441	8
Ryan O	\$3,429	4
Jarod H	\$3,377	3
Larry T	\$3,366	6
Dee R	\$3,360	8
Ryan W	\$3,356	6
Marjorie M	\$3,326	5
Brandon D	\$3,314	5
Amber C	\$3,300	5
Russ M	\$3,297	2
Alicia R	\$3,294	8
Travis L	\$3,276	3
Eric E	\$3,274	5
Joshua H	\$3,272	1

AGENT	A/P	APPS
Briana B	\$3,256	3
Dan W	\$3,249	4
Samantha R	\$3,240	5
Tiffany T	\$3,218	10
Katelyn W	\$3,218	4
Randy L	\$3,216	4
Matt H	\$3,216	4
Buddy I	\$3,192	5
Berry W	\$3,166	3
Tanner R	\$3,162	4
Ryan D	\$3,144	4
Matt C	\$3,128	4
Anna W	\$3,125	3
Karyn S	\$3,121	4
Grayson H	\$3,120	6
Gerry B	\$3,120	3
David M	\$3,100	14
Joseph C	\$3,100	3
Wilmer A	\$3,099	3
Diego G	\$3,098	5
Brooks G	\$3,081	11
John S	\$3,074	4
Mitch B	\$3,074	3
Candace F	\$3,073	3
Billy D	\$3,069	4
Jorge H	\$3,052	4
Lakeisha D	\$3,036	3
Austin W	\$3,036	8
Jake M	\$3,025	4
Dave S	\$3,023	3
Will B	\$3,003	4
Shannan V	\$3,000	3







**NEW PRESCRIPTION SAVINGS CARDS SHIPPING FREE WITH DISCOUNT CARD ORDERS!**

Dear NASB Nation,

We are excited to share a new prescription savings card with you! This WellRx card can save our clients an average of 60%! This second option on prescription savings can be used in addition to the one we have and is accessible with a Free Phone App. We will be sending these new cards out with every discount card order moving forward. Please use this valuable tool to maximize our client's savings on their prescriptions!

Thank you for all you do!  
Lance Perry, CEO





#WOMENOFNASB



Laura M

THE INSURANCE  
MUSE

CONGRATULATIONS TO LAURA M.  
ON HER PROMOTION TO RVP!

INTRODUCING OUR  
NEW JR. PARTNER



LIONHEART  
ANDREW E  
CONGRATULATIONS!



**IN STOCK NOW**

DYE SUBLIMATED  
SO DESIGN WILL  
NOT RUB OR WASH  
AWAY WITH USE!

DOUBLE  
SIDED

BRAND  
NEW  
DESIGN!

NEW LANYARDS  
AVAILABLE IN THE  
NASB STORE!

**VISIT THE NASB STORE : CLICK HERE!**

**IN STOCK NOW**

NIKE  
BASEBALL  
CAPS

AVAILABLE IN THE  
NASB STORE!

**IN STOCK NOW**

NIKE  
VISORS

AVAILABLE IN THE  
NASB STORE!

**IN STOCK NOW**

SOFT AND  
COMFORTABLE  
COTTON FABRIC

ADJUSTABLE  
NOSE BRIDGE  
(NO FOGGY GLASSES!)

WASHABLE  
AND  
REUSABLE

ADJUSTABLE EARLOOPS

MASKS ARE NOW  
AVAILABLE IN THE  
NASB STORE!

