## What we do Matiers?

OGTOBER2020 - VOLUME 9 ISSUE 41 FEA. $B$
has 2 MeaningsForget Everything Aind Run OR Face Everything And Rise The Choice is Yours

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$\$ 19.865$ in A/P ohile pritectiog 21 tous!
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OCTOBER 2020 The Pulse - NASB NASBNATION.com

NORTH AMERICAN SENIOR BENEFITS 922-A HURRICANE SHOALS RD LAWRENCEVILLE GA, 30043

| AGENT | A/P | APPS |
| :---: | :---: | :---: |
| Chris C | \$609,732 | 750 |
| Garrett H | \$466,559 | 571 |
| Greg B | \$458,950 | 667 |
| Keith T | \$412,549 | 586 |
| Ashley C | \$353,245 | 486 |
| Josh S | \$332,041 | 417 |
| Evan P | \$208,756 | 249 |
| Isaac S | \$172,228 | 249 |
| Andrew E | \$154,619 | 212 |
| Alisha W | \$145,042 | 213 |
| Dusty T | \$144,054 | 244 |
| Brian C | \$123,228 | 167 |
| Cole T | \$117,010 | 162 |
| Alex C | \$97,988 | 109 |
| Blair O | \$97,559 | 115 |
| AJ R | \$96,677 | 129 |
| Max G | \$96,022 | 138 |
| Scott D | \$85,244 | 94 |
| Laura M | \$81,563 | 107 |
| Gray B | \$73,416 | 111 |
| Nick G | \$71,908 | 82 |
| Daniel S | \$69,086 | 72 |
| Garrett S | \$67,850 | 85 |
| James T | \$67,751 | 103 |
| Shane R | \$64,464 | 93 |



LAST WEEK'S...
\$10K+ GRAND
LAND AGENTS
LAST WEEK'S..

## TOP PRODUCERS

[DOUBLE DIGIT APP WRITERS ARE HIGHLLGHTED]

| AGENT | A/P | APPS |
| :--- | :--- | :--- |
| Jessica D | $\$ 19,865$ | 21 |
| Gerardo P | $\$ 18,251$ | 19 |
| Beth L | $\$ 17,967$ | 22 |
| Felisha L | $\$ 16,200$ | 17 |
| Chad A | $\$ 16,132$ | 13 |
| Kolter K | $\$ 13,104$ | 13 |
| Jermaine W | $\$ 12,667$ | 18 |
| Christin A | $\$ 12,277$ | 10 |
| Marcus C | $\$ 11,875$ | 10 |
| Katie M | $\$ 10,954$ | 9 |
| Nick G | $\$ 10,907$ | 16 |
| Monica M | $\$ 10,884$ | 10 |
| Brandon D | $\$ 10,380$ | 14 |
| David W | $\$ 10,296$ | 19 |
| Brandon L | $\$ 10,286$ | 9 |
| Ashley B | $\$ 10,247$ | 16 |


| AGENT | A/P | APPS |
| :--- | :--- | :--- |
| Jessica D | $\$ 19,865$ | 21 |
| Gerardo P | $\$ 18,251$ | 19 |
| Beth L | $\$ 17,967$ | 22 |
| Felisha L | $\$ 16,200$ | 17 |
| Chad A | $\$ 16,132$ | 13 |
| Kolter K | $\$ 13,104$ | 13 |
| Jermaine W | $\$ 12,667$ | 18 |
| Christin A | $\$ 12,277$ | 10 |
| Marcus C | $\$ 11,875$ | 10 |
| Katie M | $\$ 10,954$ | 9 |
| Nick G | $\$ 10,907$ | 16 |
| Monica M | $\$ 10,884$ | 10 |
| Brandon D | $\$ 10,380$ | 14 |
| David W | $\$ 10,296$ | 19 |
| Brandon L | $\$ 10,286$ | 9 |
| Ashley B | $\$ 10,247$ | 16 |
| Sam P | $\$ 9,852$ | 10 |
| Preston M | $\$ 9,800$ | 2 |
| Mitch B | $\$ 9,447$ | 9 |
| Matt C | $\$ 9,435$ | 9 |
| Matt G | $\$ 9,431$ | 12 |
| Janard H | $\$ 9,163$ | $?$ |
| Bo M | $\$ 9,039$ | 9 |
| Kyle S | $\$ 8,985$ | 12 |
| Victor S | $\$ 8,972$ | 10 |
| Connor E | $\$ 8,940$ | 7 |
| Dewan J | $\$ 8,861$ | $?$ |
|  |  |  |


| AGENT | A/P | APPS |
| :--- | :--- | :--- |
| Jimmy T | $\$ 8,763$ | 11 |
| Erin L | $\$ 8,564$ | 12 |
| Dustin H | $\$ 8,448$ | 3 |
| Dennis R | $\$ 8,410$ | 9 |
| Sherry L | $\$ 8,403$ | 10 |
| Robert H | $\$ 8,400$ | 8 |
| Dani K | $\$ 8,340$ | 5 |
| Krystle O | $\$ 8,339$ | 8 |
| Alex B | $\$ 8,164$ | 14 |
| Gerardo M | $\$ 7,963$ | 11 |
| Kalyn S | $\$ 7,935$ | 7 |
| Naomi G | $\$ 7,875$ | 7 |
| Kenny J | $\$ 7,787$ | 6 |
| Alex C | $\$ 7,651$ | 8 |
| Adonis D | $\$ 7,642$ | 13 |
| Mike R | $\$ 7,521$ | 8 |
| Kristin M | $\$ 7,511$ | 9 |
| Ryan D | $\$ 7,464$ | 10 |
| Jonathan J | $\$ 7,355$ | 10 |
| Steven H | $\$ 7,340$ | 8 |
| Jim H | $\$ 7,308$ | 7 |
| Josh K | $\$ 7,151$ | 7 |
| Roger G | $\$ 7,056$ | 9 |
| James A | $\$ 6,971$ | 5 |
| Chris L | $\$ 6,885$ | 8 |
| Buddy L | $\$ 6,816$ | 7 |
| Brett H | $\$ 6,815$ | 5 |
|  |  |  |

[^0]| AGENT | A/P | APPS | AGENT | A/P | APPS | AGENT | A/P | APPS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ronnie B | \$6,792 | 4 | James T | \$5,474 | 10 | Ryan W | \$4,850 | 10 |
| Derek P | \$6,735 | 10 | Joe H | \$5,432 | 6 | Janet A | \$4,844 | 7 |
| Camaron H | \$6,730 | 8 | Kaitlyn M | \$5,431 | 9 | Amy M | \$4,831 | 5 |
| Tania M | \$6,728 | 8 | Bubba L | \$5,426 | 11 | Brandi B | \$4,820 | 3 |
| Joe L | \$6,619 | 7 | Taylor M | \$5,417 | 14 | Fred F | \$4,801 | 7 |
| Brad S | \$6,500 | 9 | Rebecca P | \$5,411 | 3 | John D | \$4,800 | 2 |
| Jake S | \$6,473 | 10 | Breanna B | \$5,380 | 6 | Cody W | \$4,789 | 11 |
| Mason D | \$6,328 | 5 | Felicia W | \$5,378 | 6 | Russell W | \$4,741 | 6 |
| Ken B | \$6,308 | 10 | Mekayla M | \$5,360 | 8 | Jacobee P | \$4,723 | 6 |
| Jason B | \$6,303 | 7 | Xavier C | \$5,335 | 4 | Mick P | \$4,720 | 6 |
| Matt F | \$6,288 | 6 | Noah C | \$5,325 | 10 | Jennifer E | \$4,682 | 9 |
| Derrick L | \$6,258 | ? | Windy T | \$5,312 | 10 | Tricia B | \$4,682 | 9 |
| Karyn S | \$6,245 | 8 | Shelley T | \$5,256 | 4 | Neal C | \$4,680 | 7 |
| Elizabeth C | \$6,244 | 14 | Dale B | \$5,250 | 5 | Ahmadou C | \$4,670 | 11 |
| Daniel S | \$6,148 | 7 | Samantha B | \$5,231 | 6 | Cat B | \$4,666 | 5 |
| Walter G | \$6,115 | 1 | Brooke M | \$5,229 | 5 | Kayla L | \$4,665 | 3 |
| John S | \$6,100 | 6 | Drake T | \$5,213 | 5 | David E | \$4,632 | ? |
| Brigitte H | \$6,100 | 7 | Stacy R | \$5,210 | 5 | Eldrick G | \$4,611 | 6 |
| Matt P | \$6,028 | 7 | Patrick W | \$5,140 | 5 | John V | \$4,597 | 6 |
| Cary S | \$5,941 | 7 | Joseph C | \$5,123 | 5 | Lori M | \$4,573 | 4 |
| Jana E | \$5,937 | 6 | Kelsie A | \$5,121 | 6 | Melody T | \$4,568 | 4 |
| Rafael M | \$5,928 | 8 | Will K | \$5,100 | 5 | Jack M | \$4,560 | 5 |
| Katya H | \$5,891 | 5 | John H | \$5,058 | ? | Von M | \$4,533 | 3 |
| Russ M | \$5,861 | 5 | Ineida A | \$5,049 | 4 | Iletha W | \$4,524 | 1 |
| Shawn T | \$5,852 | 12 | Jillian M | \$5,031 | 3 | Maria B | \$4,515 | 10 |
| Tyler E | \$5,809 | 5 | Natalie H | \$5,004 | 5 | Aaron T | \$4,500 | 4 |
| Jakia H | \$5,748 | ? | Grayson H | \$4,995 | 5 | Melissa M | \$4,387 | 5 |
| Garrett S | \$5,724 | 7 | Michael K | \$4,984 | 5 | Nick D | \$4,374 | 5 |
| Ryan B | \$5,691 | 7 | Nick B | \$4,971 | 8 | Carlos V | \$4,360 | ? |
| Grace W | \$5,680 | 6 | Lissette C | \$4,956 | 5 | Gray B | \$4,320 | 5 |
| Dusty T | \$5,670 | 9 | Max G | \$4,945 | 2 | Michaela H | \$4,264 | 7 |
| Alex M | \$5,647 | 7 | Sam M | \$4,943 | ? | Hunter D | \$4,260 | ? |
| Kaleigh Z | \$5,578 | 7 | Will B | \$4,917 | 6 | Diana M | \$4,254 | 6 |
| Charles U | \$5,563 | 13 | Robby M | \$4,895 | 6 | Mamour C | \$4,246 | 3 |
| Trevor E | \$5,489 | 5 | Clay W | \$4,872 | 5 | Mamour C | \$4,245 | 3 |
| George W | \$5,482 | 7 | Travis N | \$4,850 | 3 | Cassie K | \$4,234 | 5 |


| AgENT | A/P | APPS | AgENT | A/P | APPS | AgENT | A/P | APPS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tracy E | \$4,230 | 8 | Anthony H | \$3,701 | 5 | Katelyn W | \$3,312 | 5 |
| Tim DeF | \$4,218 | 6 | Steffan P | \$3,693 | 7 | Travis L | \$3,284 | 4 |
| Hannah T | \$4,207 | 5 | Gerald P | \$3,689 | 10 | Wilmer A | \$3,281 | 4 |
| Tony N | \$4,157 | 8 | Ryan L | \$3,669 | 12 | Jamie C | \$3,281 | 5 |
| Michael B | \$4,154 | 3 | Michael A | \$3,640 | 4 | John M | \$3,270 | 4 |
| Mary B | \$4,154 | 7 | Asia H | \$3,639 | 7 | Emmanuel C | \$3,270 | 3 |
| Jordan N | \$4,120 | 6 | Christina P | \$3,634 | ? | Joe C | \$3,264 | 6 |
| Berry W | \$4,056 | 3 | Ron T | \$3,629 | 7 | Jordan S | \$3,244 | 11 |
| Troy B | \$4,008 | 4 | George M | \$3,598 | 7 | Glory I | \$3,228 | 8 |
| Kailyn B | \$3,994 | 7 | Bobby B | \$3,595 | 3 | Larry T | \$3,226 | 5 |
| Cody L | \$3,992 | 12 | Rob A | \$3,561 | 14 | Eric E | \$3,218 | 5 |
| Matt S | \$3,990 | 4 | Brad M | \$3,560 | 3 | Jacob C | \$3,216 | 3 |
| AJR | \$3,986 | 7 | Chris L | \$3,557 | 5 | Natalie F | \$3,212 | 5 |
| Pierce M | \$3,960 | 4 | Daniel B | \$3,500 | 4 | Samantha G | \$3,201 | 3 |
| Rebekah S | \$3,935 | 4 | Scott B | \$3,479 | 4 | Bobby P | \$3,200 | 4 |
| Adrienne M | \$3,934 | 3 | Solon S | \$3,469 | 5 | Michael M | \$3,199 | 5 |
| Angela S | \$3,925 | 7 | Randy L | \$3,468 | 4 | Dylan W | \$3,197 | 5 |
| Garrett H | \$3,896 | 4 | Dan W | \$3,458 | 4 | Stef B | \$3,180 | 4 |
| Troy V | \$3,895 | 4 | Ann S | \$3,456 | 3 | Brianna G | \$3,178 | 5 |
| Josh H | \$3,888 | 4 | Karen F | \$3,444 | 4 | Robert C | \$3,172 | 7 |
| Karen H | \$3,871 | 5 | Holly S | \$3,429 | 7 | Kenneth E | \$3,158 | 3 |
| Cameron W | \$3,858 | 4 | Zamir M | \$3,420 | 4 | Levon B | \$3,118 | 3 |
| Josiah M | \$3,844 | 9 | Mitch G | \$3,417 | 2 | Sean I | \$3,083 | 5 |
| Abel H | \$3,787 | 4 | Alicia R | \$3,414 | 8 | Courtney P | \$3,063 | 4 |
| Stephen D | \$3,783 | 5 | Brittany S | \$3,380 | 1 | Diego G | \$3,061 | 3 |
| Daniel H | \$3,774 | 4 | Kassy M | \$3,373 | 3 | Tonya M | \$3,045 | 6 |
| Jere M | \$3,760 | 12 | Shannan V | \$3,352 | 7 | Jakob R | \$3,021 | ? |
| Meaghan S | \$3,736 | 7 | Phillip J | \$3,327 | ? | Desmond D | \$3,012 | ? |
| Steph | \$3,716 | 8 | Mireya B | \$3,321 | 3 | Jeff C | \$3,012 | 5 |
| Dylan B | \$3,713 | 5 | Teddy H | \$3,321 | 5 | James H | \$3,005 | 4 |
| Alex p | \$3,706 | 6 | Travis C | \$3,320 | 4 | Lauren J | \$3,000 | 2 |





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