

North American Senior Benefits

# THE Pulse

VOL: 9  
ISSUE  
34  
SEPT 4  
2020

**ATTENTION:**  
NASB OFFICES WILL BE  
CLOSED FOR LABOR DAY  
ON MONDAY, SEPTEMBER 7<sup>TH</sup>  
WE WILL RETURN TO REGULAR  
BUSINESS HOURS ON  
TUESDAY, SEPTEMBER 8<sup>TH</sup>

#WHATWEDOMATTERS

## STEVEN H THANDS

WRITING A  
SUPERNATURAL  
\$22K IN A/P  
WHILE  
PROTECTING  
17 LIVES  
STEVEN H  
IS TRULY A  
SUPERHERO

## AGENT OF THE WEEK



SEPTEMBER 2020  
The Pulse - NASB  
NASBNATION.com

NORTH AMERICAN SENIOR BENEFITS  
922-A HURRICANE SHOALS RD  
LAWRENCEVILLE GA, 30043

1-866-926-9000



# LAST WEEK'S... TOP TEAMS



## \$50k+

## \$20k-\$49,999k

## \$9k-\$19,999k

AGENT	A/P	APPS
Chris C	\$605,300	725
Garrett H	\$450,729	532
Greg B	\$389,954	468
Keith T	\$326,578	440
Ashley C	\$312,164	402
Josh S	\$296,061	367
Evan P	\$251,092	271
Andrew E	\$152,968	175
Alisha W	\$129,309	163
Scott D	\$126,601	147
AJ R	\$107,281	137
Max G	\$101,048	114
Cole T	\$97,192	109
Blair O	\$97,067	91
Dusty T	\$92,443	155
Isaac S	\$76,429	109
Daniel S	\$74,974	77
Garrett S	\$70,643	80
Laura M	\$67,096	104
Shane R	\$65,787	78
Alex C	\$62,077	79
Buddy L	\$61,429	88
Nick G	\$60,575	53
Amy M	\$59,676	67
Linda S	\$57,337	84

AGENT	A/P	APPS
Corey S	\$43,911	52
Ryan W	\$43,233	63
Brian A	\$43,117	37
Gray B	\$40,705	64
James T	\$36,130	58
Naomi G	\$35,083	36
Danny B	\$34,418	39
George W	\$33,661	45
Randy L	\$33,336	37
Steve H	\$33,259	27
Mekayla M	\$32,582	32
Fred F	\$28,168	10
Bobby P	\$28,044	63
Adrienne M	\$27,681	18
Taylor H	\$27,643	38
Rob A	\$27,523	44
Jonathan J	\$26,995	29
Marcus C	\$26,708	29
Mitch B	\$24,386	18
Matt F	\$23,860	33
Andrew W	\$22,678	23
Daniel H	\$22,632	20
Rodney G	\$21,879	23
Joey L	\$20,649	15

AGENT	A/P	APPS
Blythe W	\$19,971	44
Tara H	\$19,723	34
Joe L	\$18,432	24
Katie M	\$17,642	18
Marvin O	\$17,366	48
Tim D	\$17,310	19
Solon S	\$17,248	21
Doug H	\$17,230	20
Grayson R	\$17,202	24
Jeremy P	\$16,786	36
Jim H	\$16,501	19
Jalen D	\$15,664	12
Alex B	\$15,592	16
Troy B	\$15,464	17
Michael M	\$15,297	10
Jerry B	\$14,873	11
Will K	\$14,626	15
Rex N	\$14,605	23
Asia H	\$14,005	26
Courtney P	\$13,660	22
Ken B	\$13,650	19
Jennifer E	\$13,518	21
John S	\$13,388	17
Jessica D	\$13,254	17
Bryson S	\$13,112	15
Kailyn B	\$12,764	28
Hope T	\$12,172	17
Bethany W	\$11,649	13
Abel H	\$11,330	9
Camaron H	\$11,305	15
Brandon F	\$11,089	20
Casey W	\$10,552	6
Al L	\$10,549	14
Mike S	\$10,202	12
Candace F	\$9,601	9
TJ P	\$9,411	8
Tracy E	\$9,239	14



LAST WEEK'S...

# \$10K+ GRAND LAND AGENTS

AGENT	A/P	APPS
Steve H	\$22,635	17
Daniel S	\$16,323	15
Naomi G	\$14,250	11
Jillian M	\$13,230	2
Kolter K	\$12,690	11
Joey L	\$12,554	8
Marcus C	\$12,454	7
Mike R	\$12,437	10
Solon S	\$12,264	17
Eldrick G	\$11,943	12
Sam P	\$11,688	12
Nate C	\$11,644	10
Lester M	\$11,480	14
Katie M	\$11,332	11

**TOP**

**APP WRITER**

**JEREMY P**

**WITH 23 APPS!**



LAST WEEK'S...

# TOP PRODUCERS

(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)



AGENT	A/P	APPS
Steve H	\$22,635	17
Daniel S	\$16,323	15
Naomi G	\$14,250	11
Jillian M	\$13,230	2
Kolter K	\$12,690	11
Joey L	\$12,554	8
Marcus C	\$12,454	7
Mike R	\$12,437	10
Solon S	\$12,264	17
Eldrick G	\$11,943	12
Sam P	\$11,688	12
Nate C	\$11,644	10
Lester M	\$11,480	14
Katie M	\$11,332	11
Russ M	\$9,918	11
Matt G	\$9,723	10
Mekayla M	\$9,622	8
Jamie C	\$9,235	13
Chris L	\$9,216	6
Brandon D	\$9,142	12
Patrick W	\$9,005	7
Katya H	\$8,972	8
Dennis R	\$8,835	8
Gerardo P	\$8,703	10
Rafael M	\$8,568	9
Derek P	\$8,538	4
Zamir M	\$8,448	11
Jeremy P	\$8,445	23
Clay W	\$8,400	6
Jonathan P	\$8,207	8
Mike R	\$8,086	5
Nick G	\$8,084	8
Zach W	\$8,010	10
Felisha L	\$7,905	7
Jarod H	\$7,891	18

AGENT	A/P	APPS
Jason H	\$7,841	8
Karyn S	\$7,810	7
Phillip J	\$7,800	7
Joe L	\$7,769	10
Jessica D	\$7,767	8
Mary B	\$7,715	8
Jordan S	\$7,651	9
Candace F	\$7,526	6
Fred F	\$7,487	12
Camaron H	\$7,455	10
Iletha W	\$7,443	4
Josiah M	\$7,427	7
Krystle O	\$7,388	9
Pierce M	\$7,380	4
Ahmadou C	\$7,332	6
Jacob C	\$7,315	5
Troy B	\$7,260	9
Jennifer E	\$7,246	10
Tonya K	\$7,209	13
Corey B	\$7,106	19
Corey S	\$6,939	8
Lindsay L	\$6,883	6
Cat B	\$6,775	8
Dustin H	\$6,748	6
Victor S	\$6,737	9
Garrett S	\$6,684	8
James T	\$6,615	10
Chris L	\$6,584	10
Asia H	\$6,548	8
Max G	\$6,518	5
Jana E	\$6,511	5
Tim D	\$6,475	7
Chad T	\$6,457	7
Jerry B	\$6,444	5
Ben E	\$6,363	4

LAST WEEK'S...

# TOP PRODUCERS (DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Jack M	\$6,347	6	Joseph P	\$5,089	3	Kaleigh Z	\$4,227	11
Tricia B	\$6,318	8	Jacobee P	\$5,079	4	Russell W	\$4,208	6
Michael P	\$6,310	7	Jeremy P	\$5,078	7	Danielle N	\$4,149	3
Daniel H	\$6,288	6	Walter G	\$5,076	6	Regina L	\$4,135	4
Kyle S	\$6,280	6	Joel F	\$5,074	5	Bo M	\$4,124	3
Mexihca R	\$6,173	4	Steph	\$5,061	3	Kenneth M	\$4,123	3
Cassie K	\$6,128	6	Bill P	\$5,045	13	James A	\$4,064	6
Von M	\$6,092	4	Nick D	\$4,984	4	Jim H	\$4,032	5
Laura M	\$6,046	6	Josh H	\$4,980	6	Will K	\$4,032	4
Windy T	\$5,960	7	Taylor H	\$4,912	5	Matt C	\$4,000	12
Charles U	\$5,952	5	Connie A	\$4,906	5	Jamal B	\$3,993	0
Bobby B	\$5,915	12	Erin L	\$4,828	5	George M	\$3,988	9
Chris H	\$5,895	5	Samantha B	\$4,828	5	Daniel B	\$3,974	6
Preston M	\$5,800	3	Jennifer C	\$4,785	4	Rob A	\$3,970	5
Buck M	\$5,700	4	Steffan P	\$4,724	5	Cody W	\$3,954	10
Linda J	\$5,693	3	Karen F	\$4,716	14	Garrett H	\$3,954	3
Ron T	\$5,629	5	Natassia C	\$4,648	7	Carmen B	\$3,945	1
Mick P	\$5,620	6	Berry W	\$4,644	4	Idris T	\$3,917	6
Janet A	\$5,610	13	Ian E	\$4,620	4	David W	\$3,909	3
Christian A	\$5,596	8	Melody T	\$4,598	4	Elizabeth C	\$3,907	5
John S	\$5,556	7	Chase B	\$4,545	5	Robert H	\$3,900	4
Kevin H	\$5,520	8	Grayson H	\$4,492	6	Dominic E	\$3,894	8
Michaela H	\$5,478	9	Larry T	\$4,460	6	Wilmer A	\$3,894	6
Amy M	\$5,366	7	Mitch B	\$4,455	4	Brad S	\$3,876	4
Lisa S	\$5,295	4	Nic S	\$4,449	3	Rick C	\$3,863	5
Maria B	\$5,288	3	Ben S	\$4,442	5	Ericka M	\$3,852	4
Teddy H	\$5,277	0	Sylvia J	\$4,431	9	Taylor M	\$3,850	5
Felicia W	\$5,241	4	Deborah H	\$4,420	4	Ryan B	\$3,827	7
Michelle J	\$5,236	2	Andrew E	\$4,412	4	Travis H	\$3,824	4
Michael M	\$5,214	5	Taylor T	\$4,408	4	Dwayne K	\$3,813	4
Ryan W	\$5,202	5	Melissa M	\$4,390	2	Shirley G	\$3,808	4
Alex M	\$5,200	8	Al L	\$4,320	5	Robert C	\$3,793	4
James G	\$5,198	4	Billy D	\$4,312	4	Elle C	\$3,783	4
Mason D	\$5,141	3	Jonathan J	\$4,259	5	Sherry L	\$3,783	3
Aaron T	\$5,097	5	Stephen D	\$4,253	9	Alex C	\$3,780	4

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Kenny J	\$3,778	6	Hobbs J	\$3,450	6	Grace M	\$3,200	4
Steve W	\$3,774	5	Steven S	\$3,431	7	Alicia R	\$3,179	4
Chris J	\$3,768	7	Adrienne M	\$3,430	4	Darryl O	\$3,168	4
Joseph C	\$3,765	4	Abel H	\$3,430	3	Kelli L	\$3,167	3
Carter P	\$3,747	8	Alisha W	\$3,417	3	Kelly V	\$3,136	6
Matt S	\$3,721	3	London H	\$3,390	4	Stacey E	\$3,136	5
Brad T	\$3,709	4	Adam B	\$3,378	3	Eric G	\$3,132	4
Michael B	\$3,707	3	Matt R	\$3,364	2	Joann S	\$3,084	6
Cameron W	\$3,680	8	Jeff M	\$3,300	5	Jerry S	\$3,067	3
Amanda F	\$3,665	6	Gerald P	\$3,287	5	Jim C	\$3,064	5
Ineida A	\$3,655	6	Minnie W	\$3,277	7	Tamra M	\$3,060	2
Travis L	\$3,640	4	Courtney P	\$3,262	12	Xavier C	\$3,059	4
Jake S	\$3,636	7	Justin J	\$3,250	8	Katelyn W	\$3,054	1
Krystle H	\$3,624	6	Stephen B	\$3,240	6	Ashley B	\$3,052	5
Christina B	\$3,606	6	Stacey B	\$3,228	9	Doug H	\$3,040	5
Ken B	\$3,573	4	Germaine S	\$3,228	5	Crystal T	\$3,034	8
Holly S	\$3,565	12	Brian B	\$3,228	3	Brian L	\$3,017	1
Fred G	\$3,564	5	Karen H	\$3,215	5	Robert M	\$3,016	4
Kim D	\$3,516	2	Reggie W	\$3,210	7	Blair O	\$3,003	5
Brandon L	\$3,500	5	Chad S	\$3,206	5	Ryan L	\$3,000	6
George W	\$3,456	8	Dave G	\$3,200	5			



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