MARCH 2020 - VOLUME 9 ISSUE 7

North American Senior Benefits
AN INTEGRITY COMPANY

THE pulse

MARCH MADNESS

AGENT OF THE WEEK

CARL S

HAD AN EXPLOSIVE WEEK, WRITING $17684 IN ANNUAL PREMIUM AND PROTECTING 4 LIVES

WE WOULD LIKE TO THANK YOU ALL FOR JOINING US AT:

SOAR

North American Senior Benefits

THANK YOU TO ALL VOLUNTEERS! WHAT WE DO MATTERS!

North American Senior Benefits
AN INTEGRITY COMPANY

MARCH 2020
The Pulse - NASB
www.NASBNATION.com

NORTH AMERICAN SENIOR BENEFITS
922-A HURRICANE SHOALS RD
LAWRENCEVILLE GA, 30043

1-866-926-9000

LAST WEEK'S...

$10K+ GRAND LAND AGENTS

AGENT	A/P	APPS
Carl S	$17,684	4
Milton B	$15,254	15
Preston M	$14,000	2
Matt G	$13,997	14
Krystle O	$13,203	10
George W	$12,198	10
Samantha B	$11,457	19
Jillian M	$11,410	16
Robert C	$11,275	13
Brandon L	$11,178	10
Bethany W	$10,643	14
Destinee B	$10,583	37
Kaleigh Z	$10,440	9
Mekayla M	$10,436	16
Michael M	$10,373	8
Gerardo P	$10,320	12
Patrick W	$10,192	12
Garrett S	$10,164	15
Daniel H	$10,130	12
Stef B	$10,123	8
Jack M	$10,036	8

LAST WEEK'S...

TOP TEAMS

$50k+

AGENT	A/P	APPS
Chris C	$494,008	624
Greg B	$390,458	543
Garrett H	$379,340	461
Keith T	$303,729	410
Ashley C	$282,493	379
Josh S	$237,577	276
Isaac S	$195,852	280
Scott D	$164,676	180
Evan P	$163,402	188
Cole T	$114,064	162
Brian C	$107,818	161
AJ R	$101,320	145
Alisha W	$89,969	138
Andrew E	$88,969	103
Shane R	$81,342	115
Dusty T	$72,573	86
Garrett S	$67,910	82
Alex C	$65,294	74
Laura M	$65,036	60
Buddy L	$62,034	82
Amy M	$57,974	58
Linda S	$55,513	83
Corey S	$50,559	69
Daniel S	$50,361	64

$20k-$49,999k

AGENT	A/P	APPS
Blair O	$47,690	55
Adrienne M	$46,981	64
Rodney G	$46,395	65
Max G	$43,948	52
Brian A	$43,428	58
Danny B	$41,385	54
Randy L	$36,259	24
Rob A	$35,651	52
Fred F	$34,587	72
Matt F	$34,507	45
Stephen D	$31,673	41
Doug H	$28,876	28
George W	$28,761	25
Ryan W	$28,535	63
Tara H	$27,241	29
Nick G	$25,306	32
Bryson S	$25,303	21
Naomi G	$24,527	33
Mike S	$24,518	29
Michael M	$23,655	31
Joey L	$22,201	24
Derrick L	$21,893	14
Bobby P	$20,938	50
Mitch B	$20,631	26

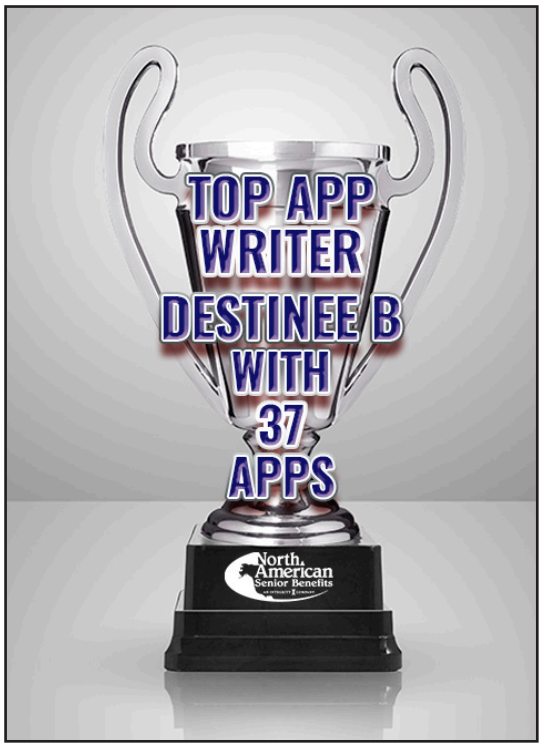
$9k-$19,999k

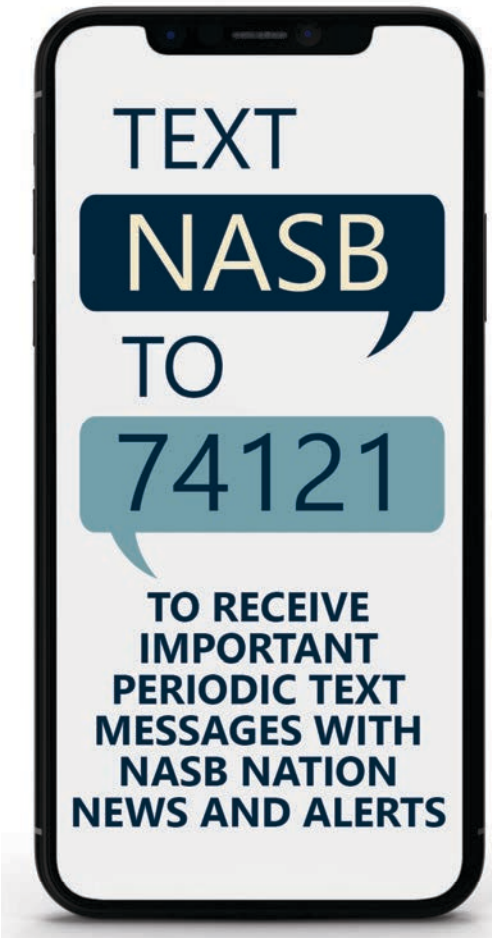
AGENT	A/P	APPS
Mekayla M	$18,958	30
Taylor H	$18,741	21
Justine M	$17,543	42
Josh T	$17,241	17
Grace M	$17,159	19
Daniel H	$17,133	19
Samantha B	$16,108	24
Joseph E	$15,934	13
John S	$15,454	11
Dennis D	$14,233	20
TJ P	$14,156	50
Hope T	$14,154	21
Jonathan J	$13,828	27
Rex N	$13,616	14
Abel H	$13,501	23
Brandon F	$13,009	16
Jeffrey K	$12,942	13
Grayson R	$12,791	16
Janet A	$11,735	14
Melody T	$11,283	10
Robert H	$10,267	11
Bobby B	$10,223	20
Drew K	$10,170	12
Joe L	$9,568	15
Justin J	$8,486	11
Ken B	$7,930	15
Jeremy P	$4,320	9
Don Q	$1,088	15

LAST WEEK'S...

TOP PRODUCERS

(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)





AGENT	A/P	APPS	AGENT	A/P	APPS
Carl S	$17,684	4	Rafael M	$7,686	7
Milton B	$15,254	15	Charles B	$7,433	10
Preston M	$14,000	2	Matt C	$7,419	11
Matt G	$13,997	14	Dallas L	$7,403	5
Krystle O	$13,203	10	Joe L	$7,368	12
George W	$12,198	10	Danielle N	$7,367	7
Samantha B	$11,457	19	Mitch B	$7,334	10
Jillian M	$11,410	16	Matt F	$7,320	7
Robert C	$11,275	13	Janard H	$7,318	8
Brandon L	$11,178	10	Brooke G	$7,183	7
Bethany W	$10,643	14	Katie M	$7,116	8
Destinee B	$10,583	37	Earlene B	$7,106	13
Kaleigh Z	$10,440	9	Elizabeth C	$6,984	9
Mekayla M	$10,436	16	Sara S	$6,919	11
Michael M	$10,373	8	Russ M	$6,900	4
Gerardo P	$10,320	12	Stephen C	$6,828	6
Patrick W	$10,192	12	Blair O	$6,815	6
Garrett S	$10,164	15	Andrew E	$6,784	7
Daniel H	$10,130	12	Zach W	$6,619	6
Stef B	$10,123	8	Hal C	$6,533	9
Jack M	$10,036	8	Victor S	$6,467	10
Ella P	$9,827	8	Glory I	$6,452	8
Solon S	$9,657	13	Troy B	$6,432	8
Kolter K	$9,624	13	David W	$6,347	7
Mike S	$9,348	7	Krystal C	$6,173	13
Kailyn B	$9,257	12	Katelyn W	$6,170	10
Doug H	$9,129	8	Andrienne C	$6,148	3
Daniel S	$9,125	13	Cassie K	$6,050	7
Jonathan J	$9,073	10	Taylor M	$6,023	4
Eldrick G	$8,943	14	Lindsay L	$5,951	7
Janet A	$8,659	10	Bo M	$5,942	6
Don Q	$8,636	12	Jimmy L	$5,940	3
Sam P	$8,462	8	Teddy H	$5,897	4
Jeffrey K	$8,436	6	Sherry L	$5,888	5
Jermaine W	$8,400	23	Karey P	$5,876	10
Ryan W	$8,325	10	Bobby B	$5,817	12
Grayson R	$8,268	9	Steve W	$5,813	6
Stephen D	$7,930	15	Jake S	$5,736	6
John S	$7,864	5	Reggie W	$5,687	6
Carlos V	$7,841	6	Abel H	$5,670	5
Chad A	$7,826	8	Joel F	$5,620	9
Casey W	$7,806	7	Melody T	$5,589	5
Naomi G	$7,800	8	Willie H	$5,586	4
Joey L	$7,733	7	Brett R	$5,566	6
Fred F	$7,705	10	Deborah H	$5,520	8

LAST WEEK'S...

TOP PRODUCERS CONTINUED...

AGENT	A/P	APPS	AGENT	A/P	APPS	AGENT	A/P	APPS
Gerardo M	$5,490	9	Kenneth B	$4,335	2	Diana M	$3,545	4
Alex C	$5,481	2	Daniel R	$4,324	2	Cameron G	$3,541	5
Ryan B	$5,419	7	Jeff M	$4,323	5	Dennis D	$3,521	7
Von M	$5,414	5	Jata A	$4,307	5	Jennifer A	$3,503	4
Bryson S	$5,398	3	Ashley B	$4,300	7	Tricia B	$3,503	4
Anthony S	$5,390	6	Fletcher A	$4,264	6	Linda S	$3,488	6
Connie A	$5,377	12	Robert H	$4,200	5	Cameron W	$3,476	6
Jason H	$5,366	4	Tai S	$4,184	9	Max G	$3,452	2
Dave H	$5,347	5	Jalen D	$4,176	4	Mario B	$3,432	6
TJ P	$5,339	7	Donna P	$4,167	3	Aaron T	$3,426	4
Anthony W	$5,335	6	Grace M	$4,159	6	Clay W	$3,418	3
Mike R	$5,229	3	Corey S	$4,104	2	Karen G	$3,406	4
Evan P	$5,219	4	Ericka M	$4,100	4	John H	$3,385	5
Randy L	$5,214	5	Germaine S	$4,094	5	Blyth W	$3,365	5
Nick G	$5,161	7	Brad S	$4,086	6	Matthew K	$3,362	4
Roger G	$5,137	6	Kay M	$4,076	3	Mike B	$3,361	3
Amy M	$5,121	7	Dale B	$4,056	6	Lisa S	$3,344	6
Rodney G	$5,109	5	Drew K	$4,019	6	Kevin M	$3,343	7
Courtney P	$5,096	4	Regine C	$4,015	6	Meech	$3,331	4
Dustin H	$4,992	7	Brandon S	$3,953	4	Linda S	$3,319	7
Alek M	$4,992	5	Walter G	$3,900	5	Oscar B	$3,309	6
Melissa M	$4,961	8	Sam C	$3,898	4	Katya H	$3,309	6
Kelsie A	$4,919	5	Dusty T	$3,877	4	Linda J	$3,302	5
Alex M	$4,900	4	Karla R	$3,867	5	Chris C	$3,300	3
Ineida A	$4,876	5	Stephanie V	$3,860	8	Cedrick H	$3,280	5
Gerald P	$4,800	4	Tim D	$3,858	6	Brandon S	$3,263	6
Dontrel S	$4,785	4	Ken B	$3,845	6	Eric F	$3,257	4
Mary B	$4,777	10	Chris H	$3,845	4	Asia B	$3,252	4
Hobbs J	$4,766	5	Maria B	$3,838	12	Amanda F	$3,242	12
Ashton F	$4,651	6	Patrick K	$3,772	5	Will A	$3,236	4
Sylvia J	$4,603	3	Trevor D	$3,739	3	Lewis B	$3,234	3
Kevin H	$4,600	6	Zavier B	$3,733	4	Kalyn S	$3,224	7
Kayla H	$4,597	9	Donna T	$3,728	5	Marcus C	$3,216	4
Wanda F	$4,565	15	Nathan K	$3,722	4	Karyn S	$3,215	5
Camaron H	$4,562	9	Kayla S	$3,721	6	Trevor N	$3,169	3
Stephen B	$4,548	6	Jarod H	$3,708	6	Josh S	$3,154	4
Lynn B	$4,530	4	Cole T	$3,681	5	Rebekah S	$3,100	8
Bubba L	$4,530	4	Josh H	$3,637	2	Dan W	$3,100	4
Joseph P	$4,509	5	Cody L	$3,623	5	Minnie W	$3,060	4
Tamra M	$4,497	11	London H	$3,614	4	Elizabeth R	$3,056	2
Rex N	$4,483	6	Luther M	$3,613	3	Daniel K	$3,050	4
James T	$4,476	6	Jim H	$3,588	5	Gary M	$3,032	3
Justin J	$4,426	5	Laura K	$3,555	2	Cliff C	$3,030	3
Chase B	$4,375	5	Tyler C	$3,549	6	Tamika D	$3,027	8
Joe Z	$4,338	4	Brett H	$3,549	5	Larry T	$3,011	5

NORTH AMERICAN SENIOR BENEFITS PRESENTS

North American Senior Benefits
AN INTEGRITY COMPANY

MARCH 1ST - APRIL 4TH

$65,000 CASH

MARCH MADNESS

SURVIVE AND ADVANCE

$55,000+ IN CASH & PRIZES

1ON1 BRACKETS

TEAM BRACKETS

$10,000 GRAND PRIZE TO AGENT WITH MOST ISSUED BUSINESS

NO ANCILLARY BUSINESS

NO SANDBAGGING

NO CONTROLLED/FAMILY BUSINESS

NO CHURNING

COMMISSIONERS WILL OVERSEE REPORTED PRODUCTION

KEEP IT CLEAN - KEEP IT HONEST - AND KEEP IT COMING!

STILL HAVE QUESTIONS? EMAIL THEM TO MARKETING@NASBCORPORATE.COM

MMIT
URCH

North American Senior Benefits
SOAR
2020

PSYCHOLOGY OF
THE SALE

LEAP 2020

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770-840-5467

SOAR
2020

4 MONTHS LEFT TO QUALIFY!
North American
Senior Benefits
AN INTEGRITY COMPANY
COMMOTION
On The Ocean
ARE YOU QUALIFIED YET?
NOVEMBER 2020

ON-TRACK TO QUALIFY AND QUALIFIED AGENTS

AGENT			AGENT	
Jamal B	Qualified for Presidents Club		Dustin H	On track To Qualify
Daniel S	Qualified for Presidents Club		Amy M	On track To Qualify
Gerardo P	Fully Qualified Cruise/Airfare		Joseph P	On track To Qualify
Kolter L K	Fully Qualified Cruise/Airfare		Graham B	On track To Qualify
William G	Fully Qualified Cruise/Airfare		Garrett R B	On track To Qualify
Ashley A	Qualified for Cruise		Derrick L	On track To Qualify
Samuel P	Qualified for Cruise		Limual N	On track To Qualify
Jonathan J	Qualified for Cruise		Preston M	On track To Qualify
Nicholas G	Qualified for Cruise		Samantha B	On track To Qualify
Joshua H	Qualified for Cruise		Drew K	On track To Qualify
Naomi G	Qualified for Cruise		Robert W	On track To Qualify
Kevin H	Qualified for Cruise		Daniel L	On track To Qualify
Steven H	Qualified for Cruise		Justin J	On track To Qualify
Russell M	Qualified for Cruise		Troy B	On track To Qualify
Ryan W	Qualified for Cruise		Kenneth J	On track To Qualify
Chad A	Qualified for Cruise		Jonathan T	On track To Qualify
Alex C	Qualified for Cruise		Joel F	On track To Qualify
Cat B	Qualified for Cruise		Robert C	On track To Qualify
Christopher C	Qualified for Cruise		Jeffrey M	On track To Qualify
Solon S	Qualified for Cruise		Christopher B	On track To Qualify
John S	Qualified for Cruise		Rebekah S	On track To Qualify
Melody T	Qualified for Cruise		Steven K	On track To Qualify
Cassandra K	Qualified for Cruise		Kaleigh Z	On track To Qualify
Freddie F	Qualified for Cruise		Justine M	On track To Qualify
Kevin W	On track To Qualify		Adonis D	On track To Qualify
James M	On track To Qualify		George W	On track To Qualify
Chad M	On track To Qualify		Felicia W	On track To Qualify
Jerome C	On track To Qualify		Mary B	On track To Qualify
Rafael M	On track To Qualify		Lindsay L	On track To Qualify
Timothy P	On track To Qualify		Jack M	On track To Qualify
Timothy D	On track To Qualify		Robert M	On track To Qualify
Garrett S	On track To Qualify		Sherry L	On track To Qualify
Grace W	On track To Qualify		Ineida A	On track To Qualify
Joseph L	On track To Qualify		Tameka B	On track To Qualify
Michael M	On track To Qualify		Charles U	On track To Qualify
Alexander B	On track To Qualify		Eric G	On track To Qualify
Douglas H	On track To Qualify		Janard H	On track To Qualify
Bethany W	On track To Qualify		Carol G	On track To Qualify
Mekayla M	On track To Qualify		Michael C	On track To Qualify
Linda J	On track To Qualify		Laura K	On track To Qualify
Jalen D	On track To Qualify		Jeff M	On track To Qualify
Jacob S	On track To Qualify		Mandy C	On track To Qualify
Ella P	On track To Qualify		Kenneth B	On track To Qualify
Jillian M	On track To Qualify		Jermaine W	On track To Qualify
Abel H	On track To Qualify		Stephen D	On track To Qualify
Robert H	On track To Qualify		Cameron W	On track To Qualify
Daniel H	On track To Qualify		Michael S	On track To Qualify

NOTES:

THESE NUMBERS ARE AS OF JANUARY.

THIS LIST WILL BE UPDATED TO REFLECT FEBRUARY PRODUCTION NEXT WEEK.

HIGHLIGHTED NAMES INDICATE AGENTS WHO HAVE ALREADY QUALIFIED.