



# THE *pulse*

**WHAT WE DO MATTERS**



**YOUR AGENT OF THE WEEK IS**

# **BROOKE M**

# **THE PIANIST**

**PROTECTING 10 LIVES TO THE  
TUNE OF 13232 IN A/P**



JUNE 2020  
The Pulse - NASB  
[www.NASBNATION.com](http://www.NASBNATION.com)

NORTH AMERICAN SENIOR BENEFITS  
922-A HURRICANE SHOALS RD  
LAWRENCEVILLE GA, 30043

1-866-926-9000



# LAST WEEK'S... TOP TEAMS

## \$50k+

AGENT	A/P	APPS
Chris C	\$539,080	651
Garrett H	\$394,009	452
Greg B	\$322,035	405
Ashley C	\$257,537	319
Josh S	\$252,480	288
Keith T	\$229,078	357
Evan P	\$181,676	216
Isaac S	\$170,588	230
Andrew E	\$119,806	132
AJ R	\$116,988	167
Alisha W	\$108,280	149
Brian C	\$106,565	155
Scott D	\$93,367	127
Cole T	\$81,921	119
Dusty T	\$80,282	132
Blair O	\$77,699	85
Linda S	\$73,819	107
Daniel S	\$70,219	79
Nick G	\$63,507	71
Shane R	\$63,134	91
Rob A	\$59,258	86
Alex C	\$57,892	74
Garrett S	\$54,908	57
Laura M	\$53,960	69

## \$20k-\$49,999k

AGENT	A/P	APPS
Ryan W	\$49,883	72
Buddy L	\$41,551	57
Max G	\$40,381	42
Brian A	\$34,518	49
Tim D	\$33,340	4
Corey S	\$31,898	32
Fred F	\$26,726	35
Matt F	\$25,928	38
Hope T	\$25,645	37
Jalen D	\$23,581	20
Tara H	\$23,563	30
Naomi G	\$23,436	28
Danny B	\$22,931	34
Daniel H	\$22,710	28
Grace M	\$21,864	16
Amy M	\$21,667	32
Gray B	\$20,679	33
Taylor H	\$20,424	27
Courtney P	\$20,340	27
Rodney G	\$20,221	40

## \$9k-\$19,999k

AGENT	A/P	APPS
Jonathan J	\$18,364	20
Solon S	\$18,295	21
Mitch B	\$18,293	26
Stephen D	\$18,096	31
John S	\$17,911	19
Derrick L	\$17,748	35
Doug H	\$17,660	24
Alex B	\$17,215	22
Blythe W	\$16,967	29
Mekayla M	\$16,893	26
Adrienne M	\$16,257	9
James T	\$16,175	26
Andrew W	\$16,140	22
Kailyn B	\$15,980	21
Joe L	\$15,776	17
Randy L	\$14,546	18
Michael M	\$14,056	22
Marcus C	\$13,582	27
Kevin H	\$13,248	14
Ken B	\$13,158	21
Camaron H	\$12,660	21
Chrystal G	\$12,568	21
Jeremy P	\$12,561	17
Josh T	\$12,349	18
Cat B	\$11,186	12
Justin J	\$10,864	14
Jakob R	\$10,824	15
Jim H	\$10,823	12
Robert H	\$10,672	15
Joey L	\$10,100	10
Steve H	\$10,092	6
Melody T	\$9,368	9
Carlos V	\$9,292	8
Colan M	\$9,008	10

*This Week*

**DANIEL S**

IS OUR #1 APP WRITER

JUNE 26, 2020 | WITH 21 LIVES PROTECTED



LAST WEEK'S...

# \$10K+ GRAND LAND AGENTS

AGENT	A/P	APPS
Daniel S	\$11,973	21
Gerardo P	\$15,511	11
Brooke G	\$13,232	10
Russ M	\$12,860	8
Fred F	\$11,905	11
Jake S	\$11,743	11
Alex C	\$11,667	10
Demond Y	\$11,340	5
Naomi G	\$11,300	10
Kevin H	\$11,148	7
John S	\$11,090	10
Kolter K	\$10,720	12
Matt G	\$10,585	15
Daniel H	\$10,388	12
Brandon L	\$10,033	6

LAST WEEK'S...

# TOP PRODUCERS

(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)

AGENT	A/P	APPS	AGENT	A/P	APPS
Daniel S	\$11,973	21	Joseph P	\$7,785	8
Gerardo P	\$15,511	11	Jimmy L	\$7,730	11
Brooke G	\$13,232	10	Will K	\$7,634	9
Russ M	\$12,860	8	Kay G	\$7,543	10
Fred F	\$11,905	11	Jennifer E	\$7,396	11
Jake S	\$11,743	11	Brett R	\$7,368	5
Alex C	\$11,667	10	Stephen D	\$7,344	10
Demond Y	\$11,340	5	Will B	\$7,273	10
Naomi G	\$11,300	10	Cat B	\$7,236	7
Kevin H	\$11,148	7	Ahmadou C	\$7,212	9
John S	\$11,090	10	Joe L	\$7,191	7
Kolter K	\$10,720	12	Amanda F	\$7,157	15
Matt G	\$10,585	15	Brandon D	\$7,147	8
Daniel H	\$10,388	12	Victor S	\$7,143	9
Brandon L	\$10,033	6	Rob A	\$7,017	10
Ashley B	\$9,750	16	Dwayne K	\$7,003	8
Ryan W	\$9,379	10	Lenual P	\$6,962	5
Carlos	\$9,292	8	Austin R	\$6,940	4
Alex M	\$9,233	7	Joshua H	\$6,932	9
Earlene B	\$9,198	6	Garrett H	\$6,844	6
Solon S	\$9,097	15	Wilmer A	\$6,790	6
Jack M	\$9,010	6	Cameron W	\$6,601	8
Ken B	\$8,857	10	Nate C	\$6,455	7
Camaron H	\$8,790	16	Milton B	\$6,410	9
Romeo B	\$8,774	11	Asia H	\$6,374	6
Mike R	\$8,692	7	Eric G	\$6,352	10
Jonathan P	\$8,689	6	Matt H	\$6,312	5
Dustin H	\$8,531	8	Chase B	\$6,160	4
Nick G	\$8,339	5	Garrett S	\$6,132	7
Zamir M	\$8,016	6	Ben S	\$6,107	9
Steven R	\$7,979	8	Jeff M	\$6,100	4
Jordan S	\$7,928	10	Dave S	\$6,092	5
Lewis B	\$7,890	7	AJ R	\$6,080	8



"Your greatest Ability is Responsibility. "

- Jordan S. (NASB VP & Partner)



LAST WEEK'S...  
**TOP PRODUCERS...CONTINUED**

**(DOUBLE DIGIT APP WRITERS ARE  
HIGHLIGHTED)**

AGENT	A/P	APPS	AGENT	A/P	APPS
Janet A	\$6,079	11	Daniel B	\$4,777	7
Katya H	\$6,037	12	Dusty T	\$4,770	8
Walter G	\$6,022	6	Abel H	\$4,742	7
Dallas L	\$5,999	3	Tai S	\$4,736	8
Joel F	\$5,882	17	Robbie M	\$4,731	3
Dale B	\$5,808	3	Jessica D	\$4,693	6
Aaron T	\$5,741	5	Max G	\$4,580	5
Andrew E	\$5,699	4	Doug H	\$4,573	7
Justin J	\$5,680	5	Alisha W	\$4,551	4
Candace F	\$5,582	4	Jason H	\$4,527	3
Melody T	\$5,487	5	Linda J	\$4,517	6
Hobbs J	\$5,420	7	Courtney P	\$4,508	11
Dan L	\$5,419	5	Tyler K	\$4,490	5
Brad S	\$5,400	6	Corey S	\$4,480	6
Brandon F	\$5,308	5	Jayson S	\$4,475	1
Ineida A	\$5,250	4	Jarod H	\$4,445	9
Jalen D	\$5,230	8	Joe C	\$4,425	8
Katie M	\$5,184	8	Tricia B	\$4,424	6
Ryan B	\$5,177	7	Taylor H	\$4,416	6
Charles U	\$5,149	6	Lauren J	\$4,407	4
Mekayla M	\$5,124	9	Kailyn B	\$4,397	6
Andrew H	\$5,124	5	Keaton B	\$4,397	6
Von M	\$5,106	6	Alex B	\$4,389	5
George M	\$4,980	14	Mary B	\$4,375	5
Phillip J	\$4,967	8	Crystal W	\$4,375	8
Cassie K	\$4,960	7	Michael M	\$4,369	3
Patrick W	\$4,953	6	Joe Z	\$4,358	7
Minnie W	\$4,944	11	Hope T	\$4,356	4
Jata A	\$4,922	12	Lee C	\$4,308	5
Matt F	\$4,905	8	Elizabeth C	\$4,282	6
Windy T	\$4,870	8	Steve W	\$4,194	5
Cam G	\$4,838	4	Rebekah S	\$4,188	7
Anthony H	\$4,780	10	Kathy N	\$4,133	6



We have a **NEW** conference call number for all of our daily calls.

**515-604-9283**

**StartMeeting**, this new platform, also has an app that you can use for wifi calling from your smartphone.

Use code **"nash"** for the online meeting ID if using the app.

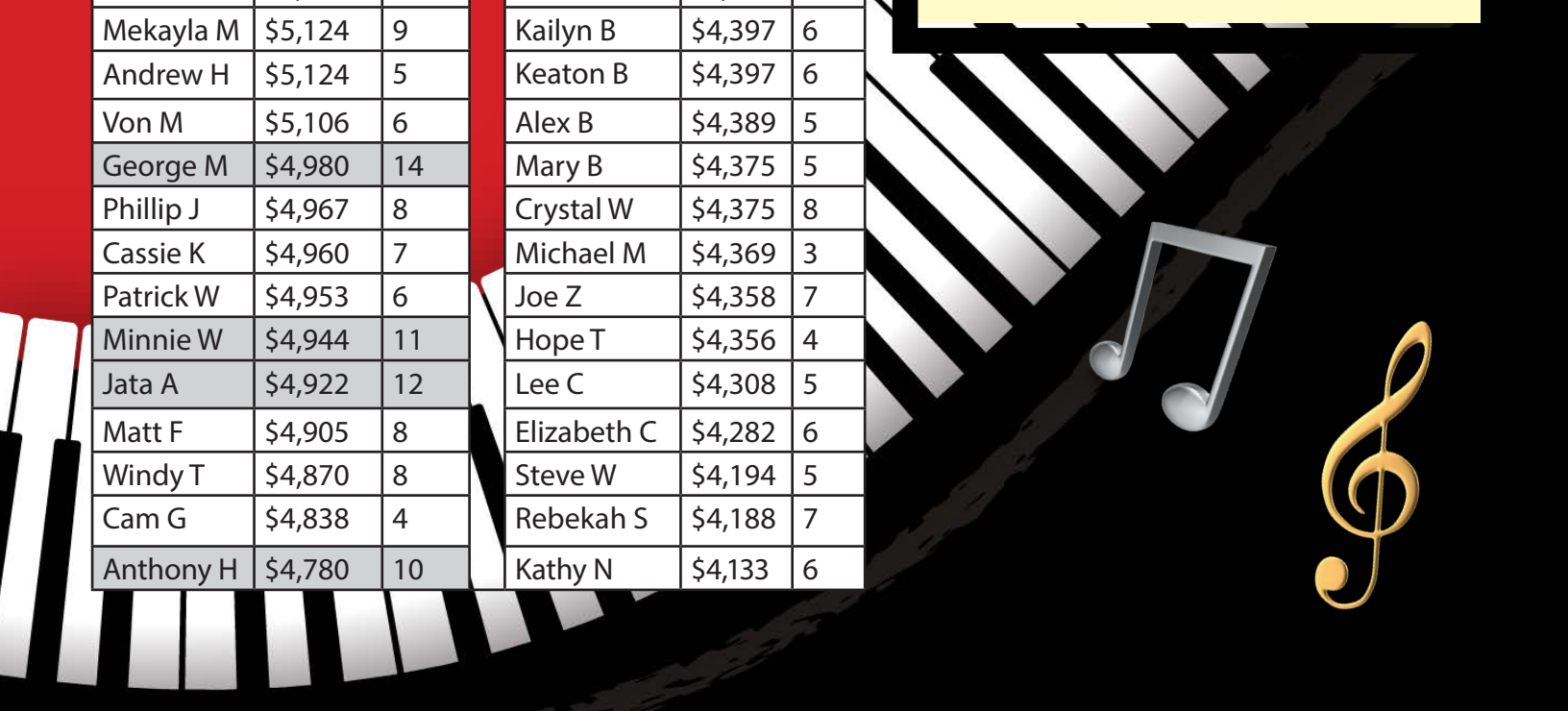


**Our schedule will remain the same.**

**Monday: National Call  
9:00 AM EST**

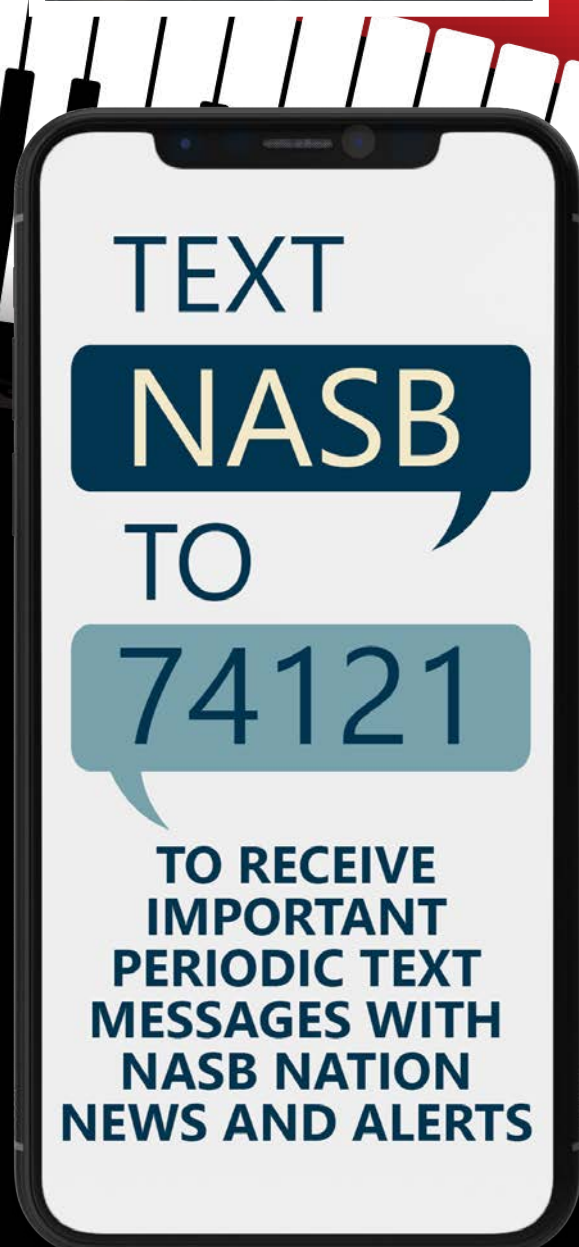
**Tue, Wed & Thurs: Team Call  
8:30 AM EST**

**Friday: The Stretch  
9:30 AM EST**



LAST WEEK'S...  
**TOP PRODUCERS...CONTINUED**

AGENT	A/P	APPS	AGENT	A/P	APPS
Barbara B	\$4,083	5	Diana M	\$3,556	3
Chris H	\$4,073	6	Connor E	\$3,519	5
Robert H	\$4,072	6	Josh K	\$3,490	5
Tamra M	\$4,051	6	Kelly V	\$3,469	6
Matt C	\$4,037	5	Stacey E	\$3,469	6
Larry T	\$4,021	4	Jim H	\$3,404	6
Shannan V	\$4,000	4	Joey D	\$3,392	3
Karey P	\$3,987	4	Chad T	\$3,383	5
Gerald P	\$3,969	6	Tracy E	\$3,360	4
Zach W	\$3,955	2	Time D	\$3,340	4
Jake M	\$3,928	7	Anna W	\$3,337	2
Katelyn W	\$3,924	4	Jonathan J	\$3,309	6
Tawandria J	\$3,923	2	Derrick L	\$3,296	8
Alek McM	\$3,906	3	Krystal C	\$3,287	6
Tonya K	\$3,903	7	Natassia C	\$3,285	5
Dave G	\$3,900	6	Mitch B	\$3,275	8
Dominic E	\$3,897	6	Scott D	\$3,270	3
Dylan W	\$3,890	8	Kayla H	\$3,263	6
Laura K	\$3,881	4	Fred G	\$3,199	7
Jeremy P	\$3,878	8	Kalyn S	\$3,188	4
Taylor M	\$3,870	5	Troy B	\$3,157	5
Buddy L	\$3,860	5	Steve H	\$3,152	2
Randy L	\$3,840	4	Rex N	\$3,144	7
Curt L	\$3,830	5	George W	\$3,116	8
Ian E	\$3,813	3	Chris C	\$3,100	4
Rodney P	\$3,812	6	Jakob R	\$3,094	4
Josh S	\$3,812	4	Chrystal G	\$3,093	6
Krystle O	\$3,783	3	Amy M	\$3,081	4
Destinee B	\$3,716	6	Joe B	\$3,063	4
Adrienne M	\$3,696	2	Regine C	\$3,048	5
Alicia R	\$3,666	8	Jacobee P	\$3,033	4
Sam C	\$3,657	6	Janard H	\$3,027	5
Tommy T	\$3,636	4	Kenneth B	\$3,004	4
Dan W	\$3,585	4	Kristin M	\$3,004	4
Shelley T	\$3,566	2	Laura M	\$3,000	7
Blythe W	\$3,559	7			







What We Do MATTERS!



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What We Do MATTERS!



What We Do MATTERS!



North American Senior Benefits  
**MAY MADNESS**  
2020



**WINNER**

8 WEEKS  
462 APPLICATIONS  
\$394,530 ISSUED



**What We Do MATTERS!**